

NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.
CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Rory Dubin
2. Firm Name/Address EXIT Real Estate Gallery/10920 Baymeadows Rd, Suite 29, Jacksonville, FL 32256
Since when? 2014
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Broker Associate
 - a. Area of real estate specialty? Broker Manager, Residential & Commercial Sales, RE Instructor
 - b. How much time do you spend in this profession? 50+ hours week
 - c. In what field is the balance of your time spent? none
4. Number of years licensed. 17 Realtor® since. August 2005
5. What was your occupation prior to obtaining a real estate license? Agribusiness Management
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? Yes
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes
10. Do you contribute to RPAC? Major Investor Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes
11. What education level and skill sets do you possess to qualify for the position(s) requested?
Full time Real Estate for 17 years, 25 designations and certifications, 7 years as a Real Estate Instructor for licensing courses, MBA in Management, 9 years on NEFAR Finance & Budget, 8 years on Board of Directors
12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
Florida Realtors Board of Directors 2010-2011 & 2015-2022. NEFAR Board of Directors 2014-2019, and 2021-2023. NEFAR Finance & Budget Committee 2014-2022. NEFAR: 2021 Chairman of Commercial Alliance of Realtors, Leadership Academy Chair 2019, Global Business Council Chair 2018, 2014 Chair -Realtor/Builder Tradeshow, Inaugural EDGE Society Member 2021, 14 years in Florida Honor Society. 2018 FL Realtors Chair State & Local Taxation Breakout Group. Golden R President's Circle RPAC Major Investor (expected 2023 RPAC Hall of Fame Member). 2021 Florida Realtors' Executive Committee. Served on multiple NEFAR & Florida Realtors' Committees.

b. Civic Activities

Volunteer and Donor for over 10 years for Habitat for Humanity, Annual volunteer for Hunger Fight, 20+ years Leader (various positions) for Boy Scouts of America, Past Area Governor for Toastmasters International and club President, sponsor and mentor, former local Advocacy Chairman for the American Cancer Society, Annual volunteer for Clean Up Waterways, volunteer for multiple political campaigns and former candidate for State Representative, Governor appointee to the SW Florida Regional Management Council, former elected official on county Charter Review Board & Chairman, 12 years on regional 4-county Citrus Growers Association & 2 terms as President.

c. Leadership positions

NEFAR Secretary 2021 and Treasurer 2022. Real Estate Business Institute State President 2021. 2021 Finance Director of Florida chapter of Residential Real Estate Council. 2018 Governor Women's Council of Realtors Florida (& 2016 DVP, 2015 Jacksonville President). Florida Realtors Leadership Academy 2016 Chairman.

13. Why are you interested in serving as an Officer or Director?

I want to serve the members of NEFAR with a vision for continued excellence we have enjoyed, while bringing new ideas and technology for the future & to involve and inspire as many members as possible while working as a team with my fellow officers, Board of Directors, MLS, staff and the Florida and global real estate industry. My long experience on our Board & Finance & Budget will provide the background & knowledge to maintain what we have and to grow in every area we can for the future.

Questions 14. & 15. for MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

15. What knowledge do you have of RETS and RESO?

16. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:

Roy Dalvin
Candidate Signature

May 7, 2022
Date

Please check any position or positions for which you desire to be considered by Nominating.

- NEFAR Director
- NEFAR President Elect**
- NEFAR Treasurer**
- NEFAR Secretary**
- NAR Large Association Director***

NEFMLS Director