

NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.
CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name kim knapp
2. Firm Name/Address Coldwell Banker Vanguard
Since when? 2000
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Broker Manager
 - a. Area of real estate specialty? Residential
 - b. How much time do you spend in this profession? 50 + hours a 2week
 - c. In what field is the balance of your time spent? Family and Volunteer
4. Number of years licensed. 21 Realtor® since. 2000
5. What was your occupation prior to obtaining a real estate license? Operator Delco GMAC
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? Yes
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes
10. Do you contribute to RPAC? Yes Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes
11. What education level and skill sets do you possess to qualify for the position(s) requested?
I am a collaborator and team builder as evidenced in my participation, relationships and results.
Being a learner and doer is my super power. I love to elevate others and seek ways to do so.
12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
See attached

b. Civic Activities

Founder Clay Women in Business

BOD Clay Baker Kids

Green Cove Lions club

True Life Church Women's ministry leader

c. Leadership positions

See attached

13. Why are you interested in serving as an Officer or Director?

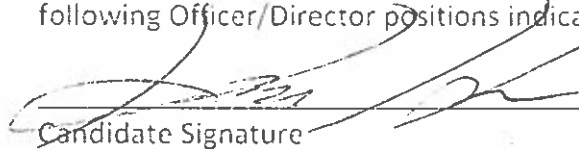
I love our industry and the people in it. I enjoy brainstorming and collaborating. I have a growth mindset, how can we make something happen. I feel those passions put together with serving our membership would give me an opportunity to make difference. Ideas I am working bringing to the table include topics like more effective leverage of social media, ways to increase education enthusiasm and involvement. develop an even stronger passion for professionalism and tell the RPAC story.

Questions 14. & 15. for MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

15. What knowledge do you have of RETS and RESO?

16. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:


Candidate Signature

5 12 22
Date

Please check any position or positions for which you desire to be considered by Nominating.

NEFAR Director
NEFAR President Elect**
NEFAR Treasurer**
NEFAR Secretary**
NAR Large Association Director***

NEFMLS Director

From: Kim Knapp

Phone: 904-334-7425 Email: kim@teamknapp.com

Date: May 2022

State and National Industry Involvement

- 2018 Florida Realtor Committees
 - Public Policy
 - Professional Development
 - Curriculum
- 2018 NAR Committee
 - Professional Development
- 2017 Graduate Florida Realtor Leadership Academy
- 2017 Spoke Person Training Florida Realtors
- 2017 CRS Education Mastermind
- 2017 CRS Instructor PAG
- 2016 CRS Education Advisory Board
- 2016 CRS Leadership Conference
- 2016 -Present CRS Instructor
- 2016 Florida CRS Education Chair
- 2016 CRS Education Mastermind
- 2016 Co-Moderator of the CRS National Education Forum
- 2015 -Present CRS Subject Matter Expert (SME)
- 2014-Present FAR Honor Society
- 2015 Florida CRS transition Team
- 2014 & 16 Florida Realtors IDW Workshop
- 2015 – Present RPAC Major Investor (2020 reached Hall of Fame)

Teaching and Training

2016- Present CRS Instructor

2017-Present Florida Realtor Instructor

Certified Excellence in Professionalism Gold Key Instructor

National Speaker and Panelist

Gen Blue

Coldwell Banker Regional

Better Homes and Gardens

Century 21

District Conferences

State Conventions

NAR

CRS Conference Speaker and National Webinars

NEFAR and MLS Local Board

2010-2017, 2022 NEFAR Education Advisory Task Force

2018 NEFAR Realtor of the Year

2019 NEFAR Educator of the Year

2011- 2018 MLS Board of Directors

2019 MLS President

2019 FR Director

2017 MLS Treasurer

2017 – 2022 Presidents Circle Golden R

2012-2020 RE Bar Camp Chairwoman NE Florida

2022 – MLS Engage Committee

2014 – 2020 Fair Housing and Orientation Instructor

2014 – 2020 Ethics Instructor

2014 – Present NEFAR Lunch and Learn Instructor

Designations, Endorsements Earned

- CRS
- SFR
- SRES (Seniors Real Estate Specialist)
- GRI
- C2EX
- Excellence in Professionalism Gold Key
- Fairhaven Fair Housing