

NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.
CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Jennifer Henry
2. Firm Name/Address Game Changer Realty- 12276 San Jose Blvd, Ste 208, Jax 32223
Since when? Jan 2022
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? broker/owner
 - a. Area of real estate specialty? training/coaching
 - b. How much time do you spend in this profession? 40+ hrs/week
 - c. In what field is the balance of your time spent? coaching/training
4. Number of years licensed. 19 Realtor® since. 2003
5. What was your occupation prior to obtaining a real estate license? insurance adjuster
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? Yes
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? yes
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes
10. Do you contribute to RPAC? No Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes
11. What education level and skill sets do you possess to qualify for the position(s) requested?
Some college.
High level of experience and skill in leadership, business, training and coaching in real estate industry
12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
Florida Instructor
Engagement Committee- Present

b. Civic Activities

Volunteer Hadassah's Hope 2021- Present

Volunteer Pneuma Worship 2021- Present

Volunteer Girl Gang speaker and teacher 2018- Present

c. Leadership positions

KW Productivity Coach 2014-2017

KW Team Leader 2017-2018

Business Owner/Coach Compass Coaching 2018-Present (now rebranded Energy Cafe)

The Locker Room National Director 2019-2022

The Locker Room Ambassador Present

13. Why are you interested in serving as an Officer or Director?

I have wanted to get involved with our local real estate community for some time but life circumstances have held me back. Now that I am in a position to get involved, I look forward to working in this capacity to both get to know and connect with our local real estate community and to expand my leadership and influence skills. I want to give back to the community that has served me so well for all of these years.

Questions 14. & 15. for MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

I would say I am above average in terms of my experience and expertise with MLS tech.

15. What knowledge do you have of RETS and RESO?

None

16. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:

Candidate Signature

Date

5/14/22

Please check any position or positions for which you desire to be considered by Nominating.

- NEFAR Director
- NEFAR President Elect**
- NEFAR Treasurer**
- NEFAR Secretary**
- NAR Large Association Director***

NEFMLS Director

Jennifer Henry is obsessed with human potential and takes a stand for the greatness that exists in everyone that she meets. Her roles as coach/consultant, TLR Ambassador and business owner all create opportunities to fulfill her life's purpose by showing others the way to the highest version of themselves. She does this through the platform of real estate and coaching.

Jennifer has been involved in the real estate industry for almost two decades. She has held every role the industry has to offer but has spent the last seven years primarily focused on the training and coaching aspect of the industry and has become an accomplished coach for real estate agents and brokers. While she is a Certified Professional and Executive Coach, together with The Locker Room, she now puts this experience to work as the TLR Ambassador sharing the Locker's Room's mission with like-minded brokers and leaders in the industry that are looking for solutions for the challenges they face.

She is also the broker/owner of Game Changer Realty, an independent brokerage in Jacksonville, FL specializing in helping new agents get into production quickly.

