

Lender-Mediated Report

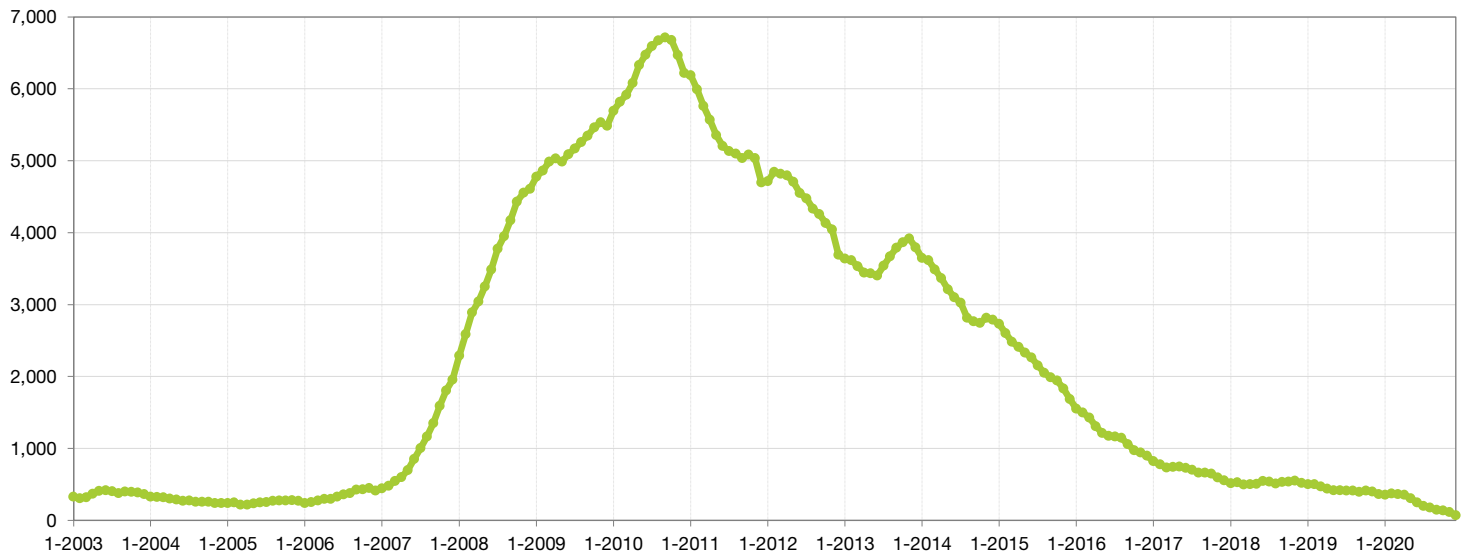
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



December 2020

New Listings in the Northeast Florida region increased 12.2 percent to 2,453.

- Traditional New Listings increased 15.1 percent to 2,411.
- Lender-mediated New Listings decreased 54.3 percent to 42.
- Share of all New Listings that were lender-mediated fell to 1.7 percent.

Closed Sales were up 15.2 percent to 3,187.

- Traditional Closed Sales were up 17.2 percent to 3,114.
- Lender-mediated Closed Sales were down 33.0 percent to 73.
- Share of all Closed Sales that were lender-mediated fell to 2.3 percent.

The Median Sales Price rose 11.3 percent to \$267,000.

- The traditional Median Sales Price rose 10.2 percent to \$269,995.
- The lender-mediated Median Sales Price rose 6.2 percent to \$150,500.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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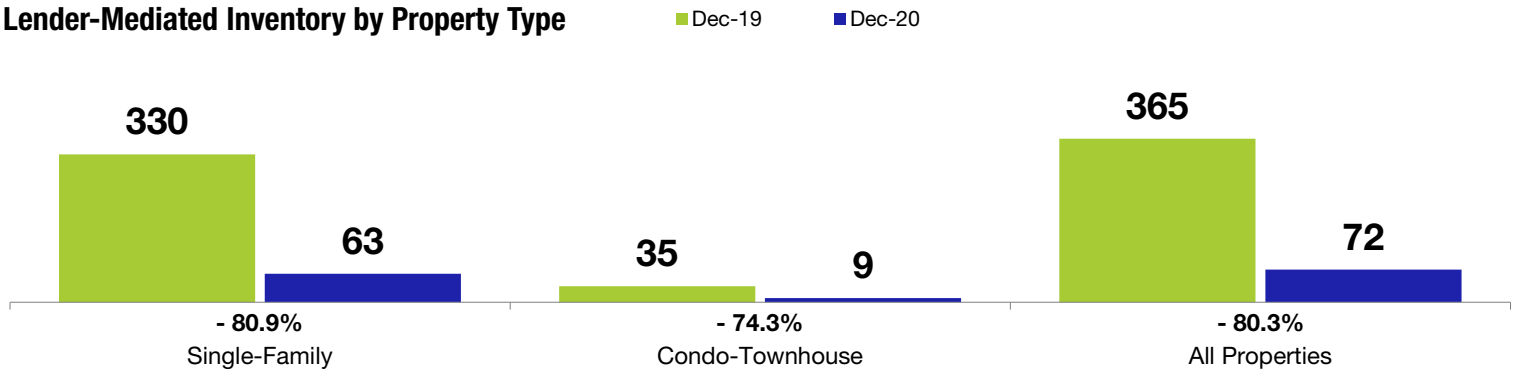
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20
Single-Family	330	63	- 80.9%	6,937	3,596	- 48.2%	7,267	3,659	- 49.6%	4.5%	1.7%
Condo-Townhouse	35	9	- 74.3%	1,267	881	- 30.5%	1,302	890	- 31.6%	2.7%	1.0%
All Properties	365	72	- 80.3%	8,204	4,477	- 45.4%	8,569	4,549	- 46.9%	4.3%	1.6%

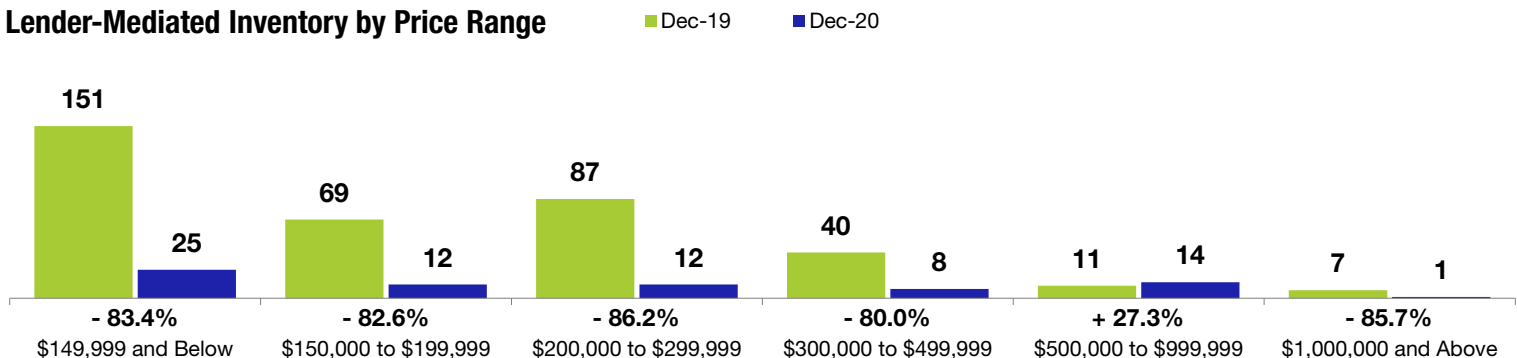
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20
\$149,999 and Below	151	25	- 83.4%	1,388	627	- 54.8%	1,539	652	- 57.6%	9.8%	3.8%
\$150,000 to \$199,999	69	12	- 82.6%	863	569	- 34.1%	932	581	- 37.7%	7.4%	2.1%
\$200,000 to \$299,999	87	12	- 86.2%	2,233	1,123	- 49.7%	2,320	1,135	- 51.1%	3.8%	1.1%
\$300,000 to \$499,999	40	8	- 80.0%	2,124	1,209	- 43.1%	2,164	1,217	- 43.8%	1.8%	0.7%
\$500,000 to \$999,999	11	14	+ 27.3%	1,164	656	- 43.6%	1,175	670	- 43.0%	0.9%	2.1%
\$1,000,000 and Above	7	1	- 85.7%	432	293	- 32.2%	439	294	- 33.0%	1.6%	0.3%
All Price Ranges	365	72	- 80.3%	8,204	4,477	- 45.4%	8,569	4,549	- 46.9%	4.3%	1.6%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

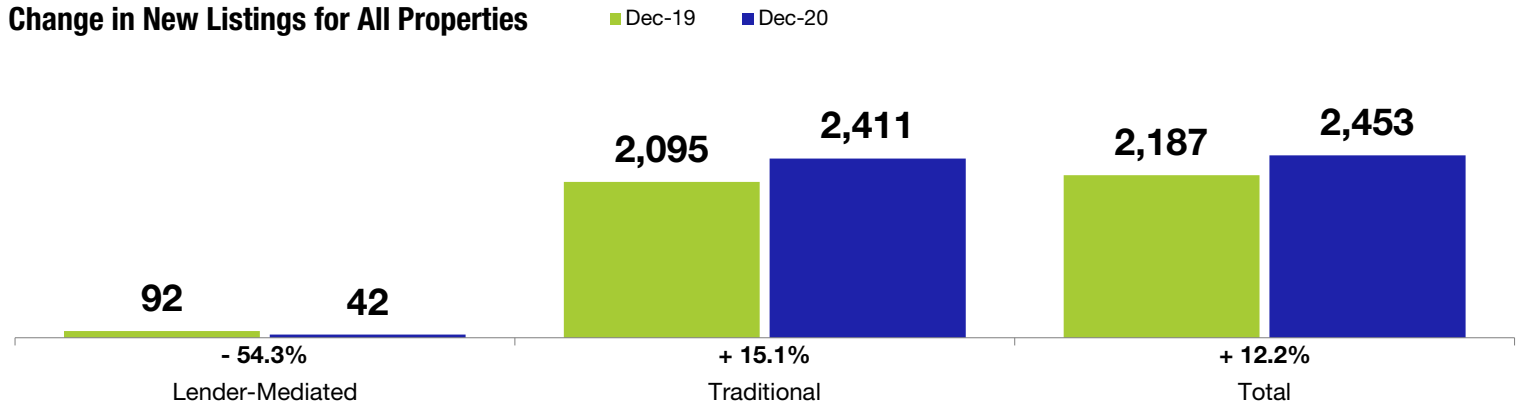
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20
Single-Family	86	36	- 58.1%	1,766	2,016	+ 14.2%	1,852	2,052	+ 10.8%	4.6%	1.8%
Condo-Townhouse	6	6	0.0%	329	395	+ 20.1%	335	401	+ 19.7%	1.8%	1.5%
All Properties	92	42	- 54.3%	2,095	2,411	+ 15.1%	2,187	2,453	+ 12.2%	4.2%	1.7%

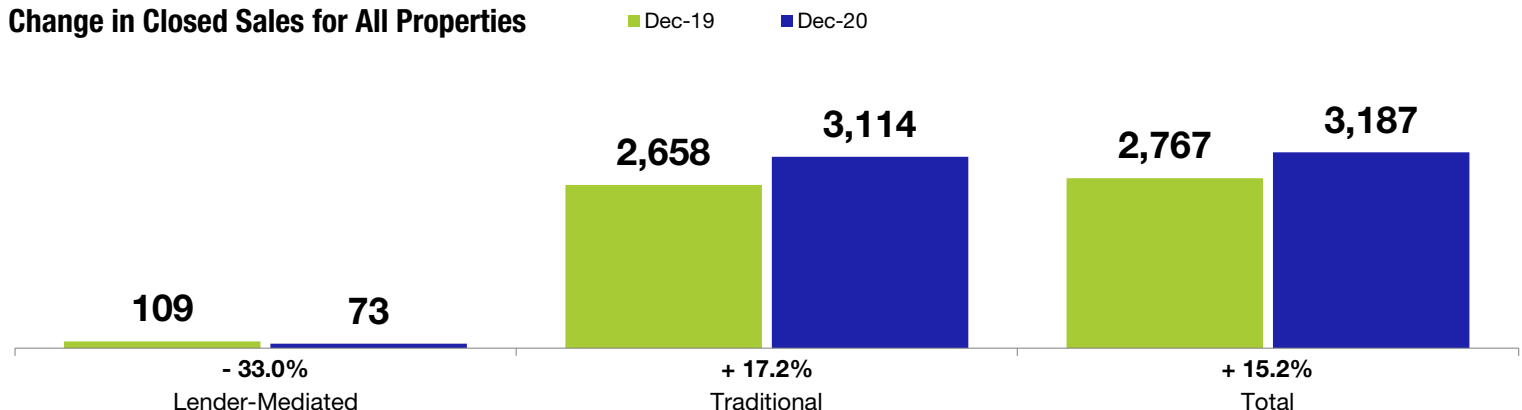
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20
Single-Family	94	69	- 26.6%	2,210	2,576	+ 16.6%	2,304	2,645	+ 14.8%	4.1%	2.6%
Condo-Townhouse	15	4	- 73.3%	448	538	+ 20.1%	463	542	+ 17.1%	3.2%	0.7%
All Properties	109	73	- 33.0%	2,658	3,114	+ 17.2%	2,767	3,187	+ 15.2%	3.9%	2.3%

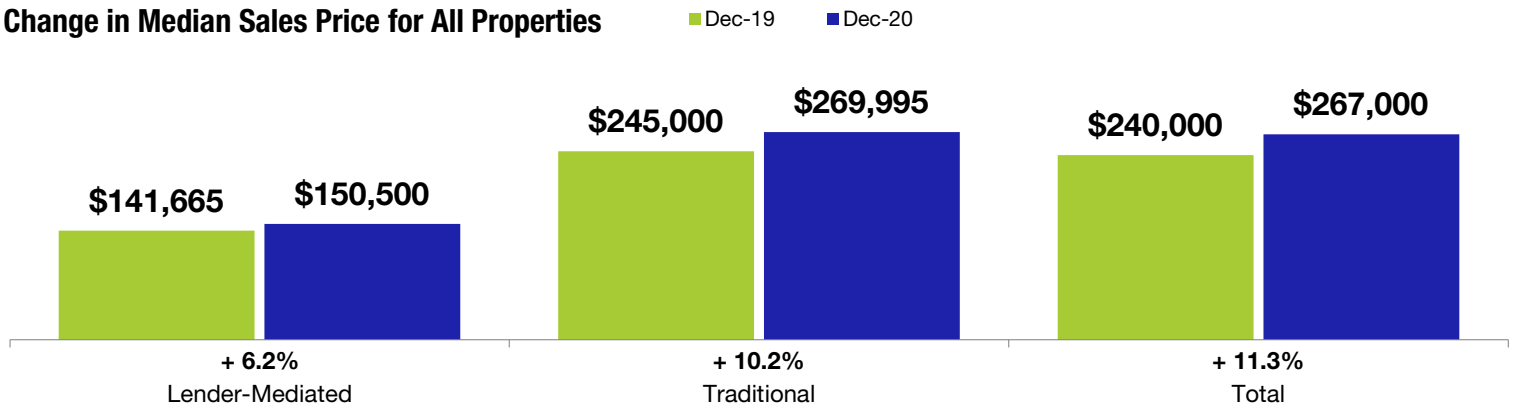
Change in Closed Sales for All Properties



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -
Single-Family	\$145,000	\$186,000	+ 28.3%	\$258,720	\$284,490	+ 10.0%	\$255,000	\$282,000	+ 10.6%
Condo-Townhouse	\$147,000	\$120,000	- 18.4%	\$169,750	\$200,000	+ 17.8%	\$168,000	\$267,000	+ 58.9%
All Properties	\$141,665	\$150,500	+ 6.2%	\$245,000	\$269,995	+ 10.2%	\$240,000	\$267,000	+ 11.3%

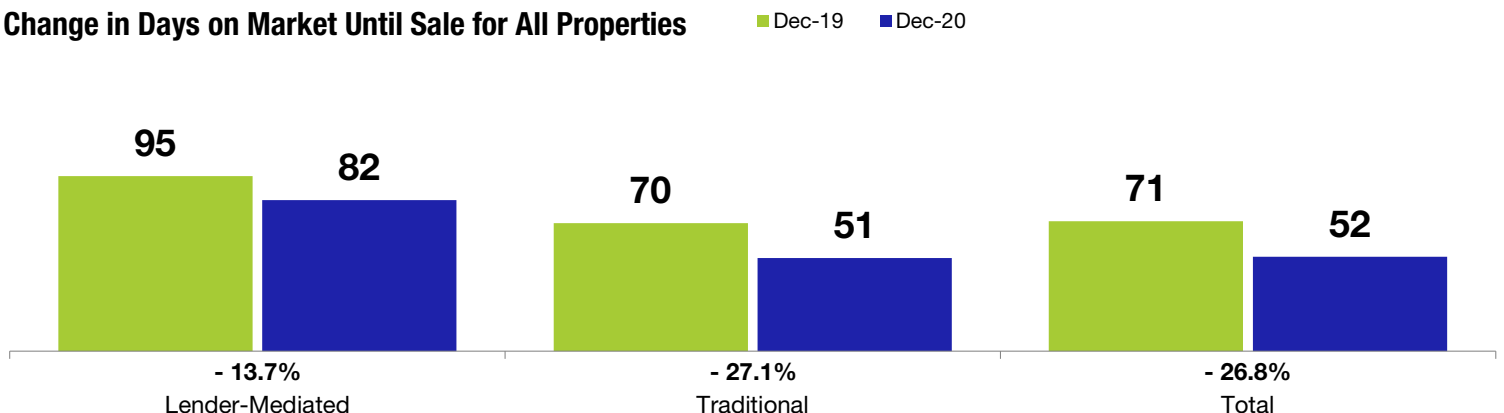
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -	Dec-19	Dec-20	+ / -
Single-Family	97	84	- 13.4%	70	49	- 30.0%	71	50	- 29.6%
Condo-Townhouse	88	54	- 38.6%	69	57	- 17.4%	70	57	- 18.6%
All Properties	95	82	- 13.7%	70	51	- 27.1%	71	52	- 26.8%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

December 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	0	0.0%	-100.0%	\$252,900	20.4%	\$260,191	30.2%
Clay County	10	2.2%	-80.4%	13	3.4%	-40.9%	\$249,900	11.1%	\$269,916	11.5%
Duval County	38	1.7%	-82.6%	42	2.5%	-28.8%	\$239,990	14.3%	\$285,070	13.6%
Nassau County	2	0.8%	-88.2%	6	3.8%	20.0%	\$300,900	11.6%	\$397,364	16.5%
Putnam County	5	2.1%	-54.5%	2	2.2%	-71.4%	\$160,500	24.9%	\$203,380	28.9%
St. Johns County	11	1.1%	-75.0%	7	0.9%	-36.4%	\$365,000	5.8%	\$467,787	15.0%
011-SAN MARCO	3	4.3%	-25.0%	0	0.0%	--	\$370,000	39.6%	\$431,660	46.8%
012-SAN JOSE	1	1.1%	-75.0%	0	0.0%	-100.0%	\$216,000	-3.1%	\$364,780	28.2%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	1	1.4%	0.0%	\$270,000	22.4%	\$279,713	20.6%
014-MANDARIN	0	0.0%	-100.0%	2	2.7%	--	\$299,900	7.3%	\$294,328	-11.1%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$238,910	-1.9%	\$259,008	7.6%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$182,500	14.1%	\$194,146	15.4%
022-GROVE PARK/SANS SOUCI	2	1.8%	-71.4%	1	1.6%	-50.0%	\$190,910	7.3%	\$212,453	15.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	1.7%	-80.0%	1	1.5%	-75.0%	\$200,000	1.8%	\$209,754	3.3%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	1	1.5%	-75.0%	\$199,990	33.3%	\$263,295	20.3%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	1	2.0%	--	\$387,750	13.2%	\$425,885	5.6%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	2	3.1%	0.0%	1	1.7%	--	\$362,500	2.4%	\$407,906	5.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.5%	0.0%	0	0.0%	--	\$408,993	55.8%	\$421,340	23.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$390,098	-14.2%	\$407,140	-5.8%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$425,000	12.7%	\$436,990	13.3%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$300,000	28.2%	\$296,180	-7.7%
032-AVONDALE	2	3.0%	-50.0%	1	2.6%	0.0%	\$339,000	22.2%	\$442,312	18.6%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	1	7.1%	0.0%	\$412,000	39.7%	\$580,977	81.9%
041-ARLINGTON	0	0.0%	-100.0%	2	2.4%	-33.3%	\$190,000	7.6%	\$208,242	15.4%
042-FT CAROLINE	4	10.8%	0.0%	1	2.2%	-50.0%	\$276,950	21.5%	\$300,937	22.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	1	2.1%	-87.5%	1	2.7%	-66.7%	\$295,000	12.6%	\$415,758	27.0%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$193,600	24.9%	\$201,114	25.5%
052-LAKESHORE	0	0.0%	-100.0%	1	4.8%	0.0%	\$157,500	36.4%	\$150,995	21.0%
053-HYDE GROVE AREA	0	0.0%	-100.0%	1	5.3%	0.0%	\$145,000	12.5%	\$158,616	25.1%
054-CEDAR HILLS	1	7.1%	-75.0%	0	0.0%	-100.0%	\$167,950	26.8%	\$164,485	26.4%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	--	0	0.0%	-100.0%	\$215,000	47.3%	\$398,833	152.4%
056-YUKON/WESCONNETT/OAK HILL	1	2.5%	-75.0%	0	0.0%	-100.0%	\$182,944	23.7%	\$178,658	21.4%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	1	3.8%	--	\$192,000	8.0%	\$189,990	8.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$239,000	40.8%	\$235,083	30.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	3.7%	-85.7%	2	6.1%	0.0%	\$165,000	7.2%	\$153,391	10.4%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$229,950	11.1%	\$237,955	20.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$251,374	22.6%	\$251,300	18.9%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$219,398	-6.2%	\$271,715	-8.3%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	3.1%	-81.8%	1	2.0%	-50.0%	\$227,250	15.1%	\$230,238	17.4%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	--	\$122,000	17.9%	\$107,951	-2.0%
072-SPRINGFIELD	1	3.2%	-80.0%	0	0.0%	-100.0%	\$345,000	37.1%	\$328,250	31.3%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	3.2%	--	0	0.0%	--	\$60,250	-7.3%	\$60,250	-7.3%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	2.0%	-87.5%	7	22.6%	--	\$78,100	62.7%	\$88,442	6.4%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	2.7%	-71.4%	5	9.4%	66.7%	\$127,000	26.7%	\$124,300	23.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.8%	-66.7%	3	27.3%	--	\$40,000	-20.0%	\$71,017	63.8%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	1	5.0%	--	\$245,000	32.1%	\$232,099	13.8%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$347,000	96.6%	\$323,238	54.8%
091-GARDEN CITY/AIRPORT	2	3.0%	-88.9%	4	4.5%	0.0%	\$239,488	14.2%	\$230,434	9.4%
092-OCEANWAY/PECAN PARK	1	2.0%	-88.9%	2	4.3%	-50.0%	\$262,500	9.9%	\$263,887	-3.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$160,000	-35.3%	\$259,378	4.5%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	0	0.0%	-100.0%	0	0.0%	--	\$269,303	2.8%	\$299,616	16.6%
121-FLEMING ISLAND-NE	1	14.3%	0.0%	0	0.0%	-100.0%	\$478,750	35.8%	\$604,583	65.1%
122-FLEMING ISLAND-NW	0	0.0%	--	1	4.5%	-50.0%	\$361,000	24.5%	\$405,405	27.3%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$308,500	15.1%	\$312,988	-5.9%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$280,300	7.8%	\$301,968	15.9%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	1	12.5%	0.0%	\$325,000	46.1%	\$314,625	38.6%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$180,000	9.0%	\$189,182	20.9%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$284,175	47.8%	\$417,088	117.0%
134-SOUTH BLANDING	1	7.1%	-75.0%	0	0.0%	-100.0%	\$241,250	22.9%	\$233,481	17.5%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	-100.0%	\$255,700	13.6%	\$246,956	7.8%
136-LAKESIDE ESTATES	1	12.5%	-50.0%	0	0.0%	-100.0%	\$260,000	22.1%	\$260,580	30.5%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	1	20.0%	--	\$290,000	10.7%	\$363,700	42.5%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$155,000	-14.4%	\$162,180	-8.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	0	0.0%	-100.0%	4	6.3%	33.3%	\$267,000	15.3%	\$271,036	8.7%
141-MIDDLEBURG NW	0	5.4%	-33.3%	--	0.0%	--	--	8.0%	--	11.5%
142-MIDDLEBURG EAST	0	0.0%	--	1	10.0%	--	\$230,450	2.4%	\$235,490	29.5%
143-FOXMEADOW AREA	0	0.0%	-100.0%	2	7.7%	100.0%	\$242,678	4.6%	\$255,808	-0.3%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	1	100.0%	--	\$234,900	39.0%	\$234,900	34.7%
145-MIDDLEBURG-SW	2	8.3%	-33.3%	0	0.0%	-100.0%	\$211,700	24.6%	\$226,358	33.8%
146-MIDDLEBURG-NE	1	6.3%	0.0%	0	0.0%	-100.0%	\$196,500	-5.1%	\$226,379	10.7%
151-KEYSTONE HEIGHTS	1	2.0%	-75.0%	2	8.3%	-33.3%	\$141,250	-17.9%	\$133,411	-20.5%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$338,410	52.8%	\$332,778	22.1%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$216,290	4.5%	\$217,690	5.6%
163-LAKE ASBURY AREA	1	3.6%	-66.7%	0	0.0%	--	\$240,000	-4.4%	\$253,807	-13.2%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	-100.0%	\$564,750	43.0%	\$808,875	69.9%
212-JACKSONVILLE BEACH-SE	1	2.9%	--	0	0.0%	--	\$469,750	-1.9%	\$703,231	-9.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$427,500	28.6%	\$447,140	19.8%
214-JACKSONVILLE BEACH-SW	2	6.3%	100.0%	0	0.0%	-100.0%	\$403,750	21.4%	\$387,250	14.7%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$662,500	-17.1%	\$1,054,167	34.8%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$360,000	-20.1%	\$389,967	-18.9%
231-ATLANTIC BEACH-NORTH	1	4.0%	0.0%	0	0.0%	--	\$648,750	86.4%	\$788,591	91.0%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$440,000	25.0%	\$553,214	35.2%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$351,000	1.3%	\$343,450	0.3%

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241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$235,000	0.8%	\$213,284	-1.2%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$226,000	66.5%	\$226,000	38.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,900,000	-41.6%	\$2,634,444	-47.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	2.5%	0.0%	0	0.0%	--	\$341,000	-17.6%	\$542,736	8.7%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$589,500	20.3%	\$913,983	49.0%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	3.0%	-66.7%	0	0.0%	-100.0%	\$521,500	2.3%	\$661,886	45.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	7.7%	0.0%	0	0.0%	--	\$830,000	17.5%	\$1,097,000	37.3%
264-SOUTH PONTE VEDRA BEACH	1	5.3%	-66.7%	0	0.0%	-100.0%	\$862,450	71.6%	\$849,119	37.7%
265-PONTE VEDRA/NOCATEE-STJ	1	1.9%	--	0	0.0%	--	\$477,182	0.1%	\$494,790	1.7%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$450,000	-24.4%	\$400,182	-25.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$590,000	-1.5%	\$572,778	-5.4%
272-NOCATEE SOUTH	1	2.5%	--	0	0.0%	--	\$469,950	12.6%	\$477,560	14.9%
301-JULINGTON CREEK/SWITZERLAND	3	2.9%	-72.7%	3	2.3%	200.0%	\$370,000	7.2%	\$399,092	8.7%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$434,990	4.3%	\$475,366	2.4%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$365,000	-10.5%	\$357,731	-19.7%
304- 210 SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$327,021	-5.8%	\$351,420	-4.4%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$307,500	11.0%	\$316,778	4.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$309,900	1.0%	\$309,900	-2.3%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$308,745	15.2%	\$398,461	38.0%
308-WORLD GOLF VILLAGE AREA-SW	1	4.3%	-50.0%	2	6.9%	--	\$324,985	1.1%	\$329,418	4.2%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	1	4.5%	0.0%	\$305,993	3.1%	\$346,665	14.2%
312-PALENCIA AREA	0	0.0%	--	0	0.0%	--	\$402,450	-6.3%	\$472,145	3.7%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	1	11.1%	--	\$315,000	-7.3%	\$363,281	5.0%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$355,000	148.3%	\$371,380	190.1%
322-DOWNTOWN ST AUGUSTINE	1	2.9%	0.0%	0	0.0%	--	\$470,500	38.9%	\$482,193	22.7%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$329,500	-22.5%	\$437,828	-26.3%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$395,000	-4.8%	\$430,279	-9.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$643,500	17.5%	\$1,193,675	118.0%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$410,000	0.0%	\$410,000	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$220,500	5.0%	\$222,037	4.9%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$305,000	29.8%	\$290,800	27.3%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.4%	0.0%	0	0.0%	-100.0%	\$240,000	26.3%	\$241,927	18.4%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$285,945	4.0%	\$286,220	4.1%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	-100.0%	\$179,900	33.8%	\$185,260	40.5%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$304,500	19.4%	\$302,000	18.4%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$249,900	0.0%	\$249,900	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	-100.0%	\$757,500	471.7%	\$757,500	471.7%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	50.0%	--	0	0.0%	--	\$505,000	102.0%	\$505,000	102.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$505,000	21.7%	\$516,750	21.1%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$450,000	-61.0%	\$460,333	-60.1%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$355,000	-9.0%	\$308,333	-20.9%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	--	\$464,500	13.6%	\$516,738	16.1%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$1,205,000	217.1%	\$1,952,333	90.3%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$800,000	0.0%	\$800,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	2	10.0%	0.0%	\$277,163	11.5%	\$348,349	20.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	1	2.5%	--	\$341,150	25.7%	\$373,343	17.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$300,000	0.0%	\$320,225	0.0%
481-NASSAU COUNTY-YULEE SOUTH	1	3.0%	0.0%	2	6.7%	0.0%	\$243,900	2.5%	\$245,496	9.6%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$217,000	3.4%	\$226,713	31.2%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$156,000	-46.4%	\$156,000	-47.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	1	3.2%	--	\$260,000	17.8%	\$262,158	14.8%
501-MACCLENNY AREA	0	0.0%	--	0	0.0%	-100.0%	\$242,900	11.4%	\$214,221	4.6%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$119,900	-27.3%	\$119,900	-27.3%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$268,900	19.5%	\$365,100	84.7%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$198,363	-3.2%	\$198,363	25.1%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	1	25.0%	-50.0%	\$145,450	16.4%	\$142,725	33.7%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$155,000	-27.1%	\$177,967	-16.3%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$150,000	0.0%	\$155,500	0.0%
541-UNION COUNTY-NORTH	0	--	--	0	0.0%	--	\$212,450	0.0%	\$211,200	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$104,500	-54.9%	\$104,500	-54.9%
561-GREATER PALATKA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$161,000	83.0%	\$163,524	42.5%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$432,000	0.0%	\$432,000	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$331,000	-3.2%	\$343,800	-16.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	3.2%	0.0%	0	0.0%	-100.0%	\$199,900	14.7%	\$214,469	23.0%
571-INTERLACHEN-SE	0	0.0%	--	1	100.0%	--	\$150,500	28.1%	\$150,500	28.1%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$129,900	1.3%	\$156,176	22.8%
573-INTERLACHEN-SW	2	11.1%	--	1	9.1%	0.0%	\$78,000	-66.8%	\$102,945	-56.2%
574-INTERLACHEN-NW	0	0.0%	--	0	0.0%	--	\$506,000	1134.1%	\$495,333	1108.1%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	-100.0%	\$198,250	58.0%	\$231,000	32.4%
576-GEORGES LAKE	1	16.7%	--	0	--	--	\$0	0.0%	\$0	0.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$165,000	120.0%	\$153,000	104.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$239,900	14.2%	\$335,257	76.5%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	3.3%	-50.0%	0	0.0%	-100.0%	\$177,500	39.8%	\$187,000	5.8%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%