

# Lender-Mediated Report

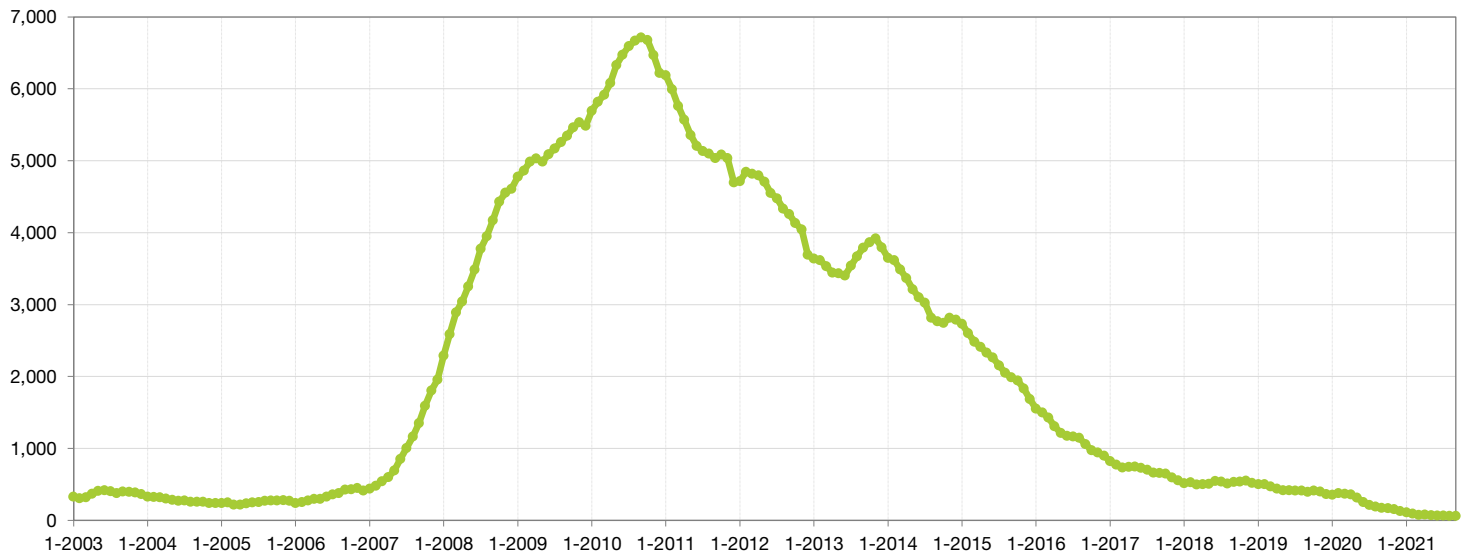
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## September 2021

New Listings in the Northeast Florida region increased 7.4 percent to 3,633.

- Traditional New Listings increased 7.6 percent to 3,595.
- Lender-mediated New Listings decreased 9.5 percent to 38.
- Share of all New Listings that were lender-mediated fell to 1.0 percent.

Closed Sales were down 12.5 percent to 2,945.

- Traditional Closed Sales were down 11.7 percent to 2,919.
- Lender-mediated Closed Sales were down 58.1 percent to 26.
- Share of all Closed Sales that were lender-mediated fell to 0.9 percent.

The Median Sales Price rose 19.7 percent to \$307,230.

- The traditional Median Sales Price rose 19.4 percent to \$309,500.
- The lender-mediated Median Sales Price rose 22.4 percent to \$165,900.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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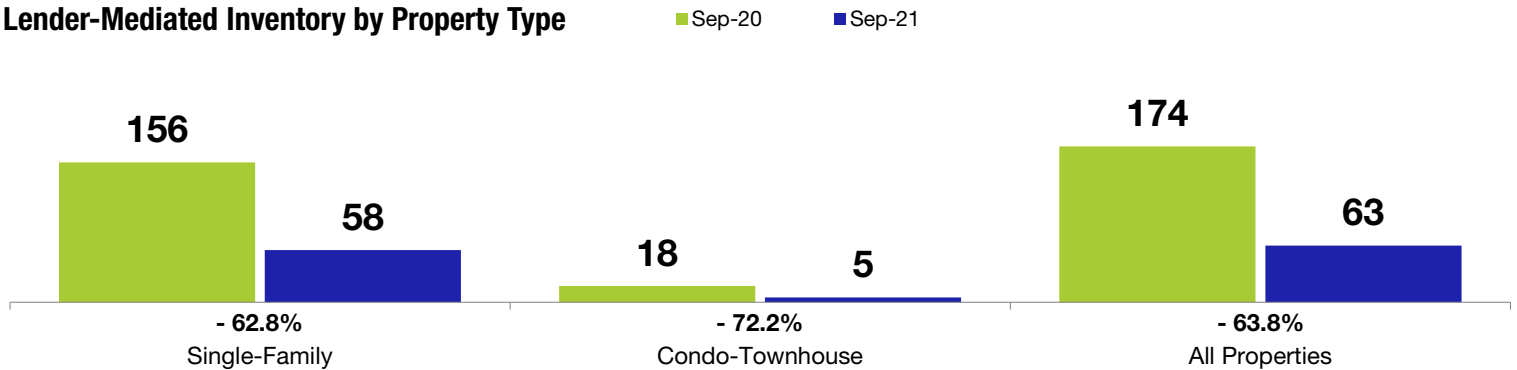
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21
Single-Family	156	58	- 62.8%	5,424	3,988	- 26.5%	5,580	4,046	- 27.5%	2.8%	1.4%
Condo-Townhouse	18	5	- 72.2%	1,244	799	- 35.8%	1,262	804	- 36.3%	1.4%	0.6%
<b>All Properties</b>	<b>174</b>	<b>63</b>	<b>- 63.8%</b>	<b>6,668</b>	<b>4,787</b>	<b>- 28.2%</b>	<b>6,842</b>	<b>4,850</b>	<b>- 29.1%</b>	<b>2.5%</b>	<b>1.3%</b>

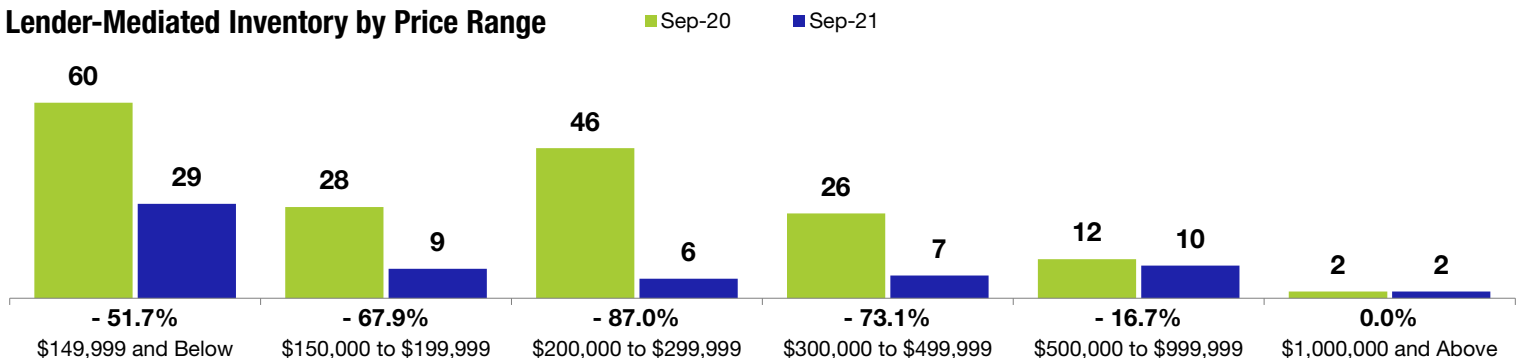
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21
\$149,999 and Below	60	29	- 51.7%	1,029	526	- 48.9%	1,089	555	- 49.0%	5.5%	5.2%
\$150,000 to \$199,999	28	9	- 67.9%	737	448	- 39.2%	765	457	- 40.3%	3.7%	2.0%
\$200,000 to \$299,999	46	6	- 87.0%	1,753	1,046	- 40.3%	1,799	1,052	- 41.5%	2.6%	0.6%
\$300,000 to \$499,999	26	7	- 73.1%	1,774	1,637	- 7.7%	1,800	1,644	- 8.7%	1.4%	0.4%
\$500,000 to \$999,999	12	10	- 16.7%	1,013	831	- 18.0%	1,025	841	- 18.0%	1.2%	1.2%
\$1,000,000 and Above	2	2	0.0%	362	299	- 17.4%	364	301	- 17.3%	0.5%	0.7%
<b>All Price Ranges</b>	<b>174</b>	<b>63</b>	<b>- 63.8%</b>	<b>6,668</b>	<b>4,787</b>	<b>- 28.2%</b>	<b>6,842</b>	<b>4,850</b>	<b>- 29.1%</b>	<b>2.5%</b>	<b>1.3%</b>

### Lender-Mediated Inventory by Price Range



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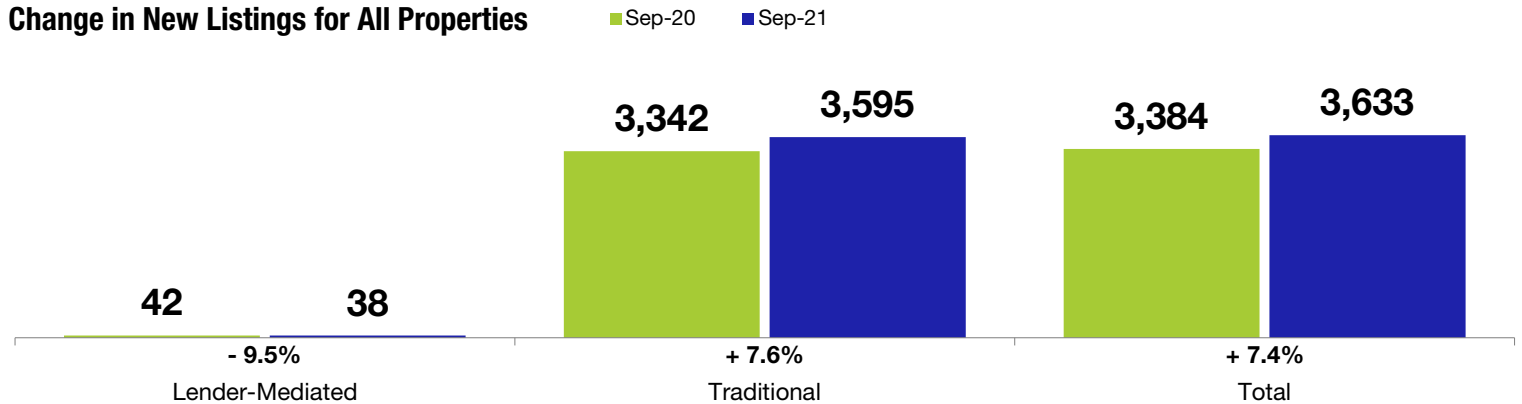
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## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21
Single-Family	37	36	- 2.7%	2,779	3,022	+ 8.7%	2,816	3,058	+ 8.6%	1.3%	1.2%
Condo-Townhouse	5	2	- 60.0%	563	573	+ 1.8%	568	575	+ 1.2%	0.9%	0.3%
<b>All Properties</b>	<b>42</b>	<b>38</b>	<b>- 9.5%</b>	<b>3,342</b>	<b>3,595</b>	<b>+ 7.6%</b>	<b>3,384</b>	<b>3,633</b>	<b>+ 7.4%</b>	<b>1.2%</b>	<b>1.0%</b>

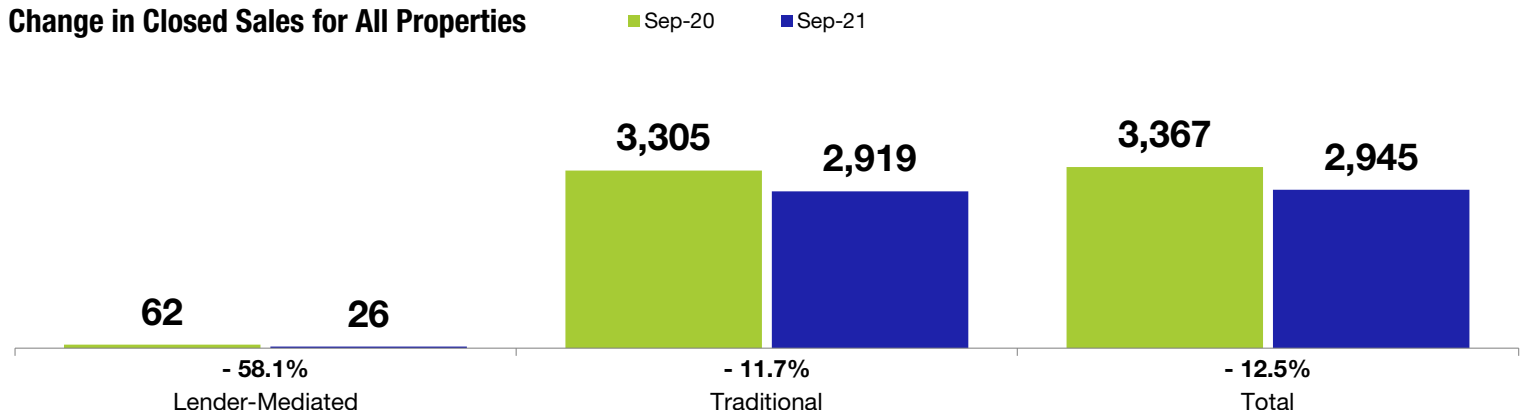
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21
Single-Family	58	20	- 65.5%	2,753	2,417	- 12.2%	2,811	2,437	- 13.3%	2.1%	0.8%
Condo-Townhouse	4	6	+ 50.0%	552	502	- 9.1%	556	508	- 8.6%	0.7%	1.2%
<b>All Properties</b>	<b>62</b>	<b>26</b>	<b>- 58.1%</b>	<b>3,305</b>	<b>2,919</b>	<b>- 11.7%</b>	<b>3,367</b>	<b>2,945</b>	<b>- 12.5%</b>	<b>1.8%</b>	<b>0.9%</b>

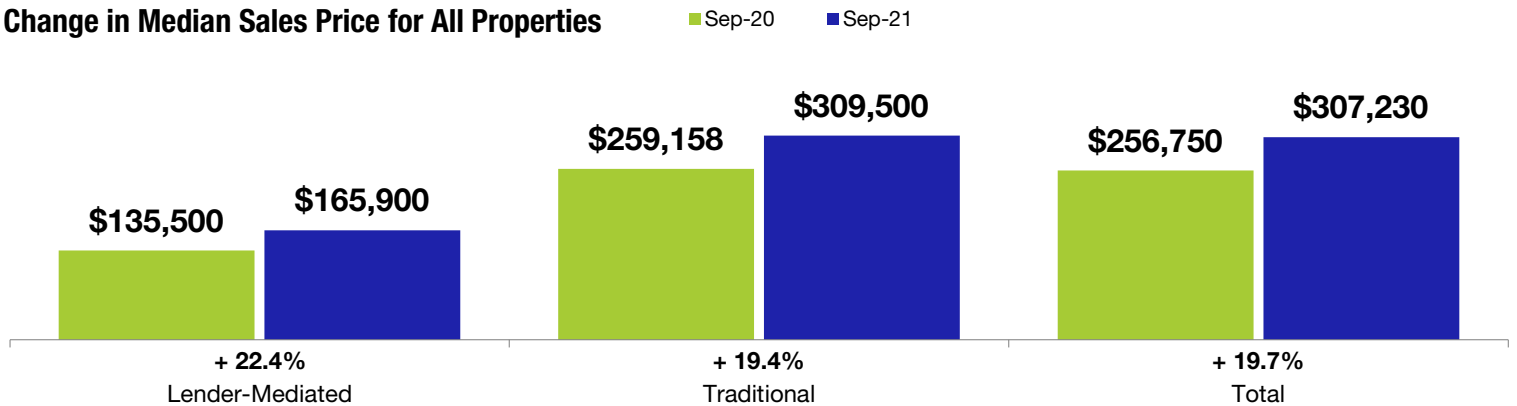
### Change in Closed Sales for All Properties



## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -
Single-Family	\$140,000	\$194,500	+ 38.9%	\$272,950	\$330,000	+ 20.9%	\$269,900	\$330,000	+ 22.3%
Condo-Townhouse	\$135,250	\$145,000	+ 7.2%	\$196,318	\$222,995	+ 13.6%	\$195,750	\$307,230	+ 56.9%
<b>All Properties</b>	<b>\$135,500</b>	<b>\$165,900</b>	<b>+ 22.4%</b>	<b>\$259,158</b>	<b>\$309,500</b>	<b>+ 19.4%</b>	<b>\$256,750</b>	<b>\$307,230</b>	<b>+ 19.7%</b>

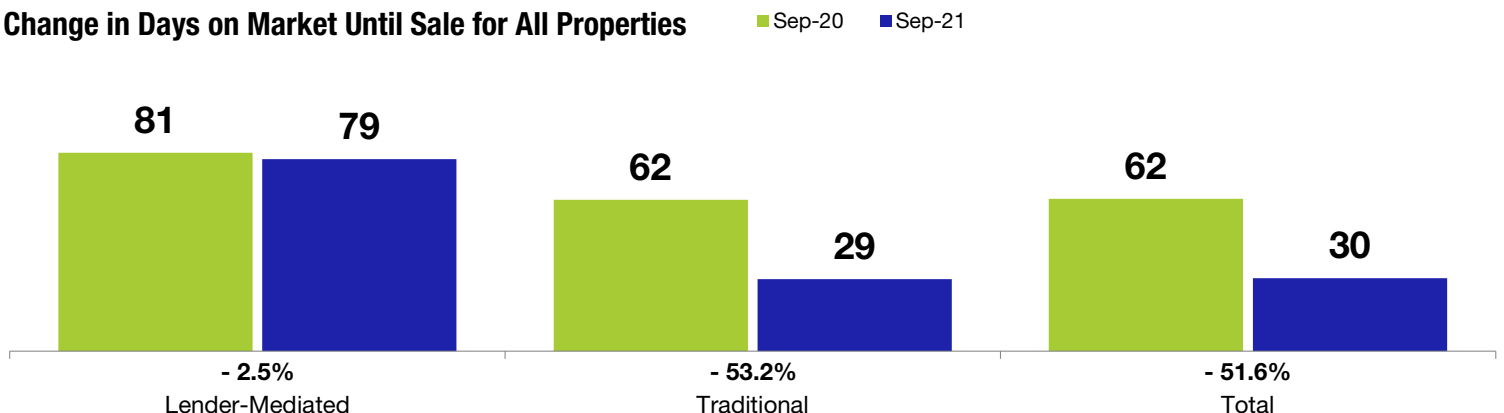
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -	Sep-20	Sep-21	+ / -
Single-Family	84	80	- 4.8%	61	28	- 54.1%	62	29	- 53.2%
Condo-Townhouse	35	75	+ 114.3%	65	35	- 46.2%	64	36	- 43.8%
<b>All Properties</b>	<b>81</b>	<b>79</b>	<b>- 2.5%</b>	<b>62</b>	<b>29</b>	<b>- 53.2%</b>	<b>62</b>	<b>30</b>	<b>- 51.6%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

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## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### September 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	1	1.7%	--	0	0.0%	--	\$284,000	16.8%	\$303,996	17.1%
<b>Clay County</b>	7	1.5%	-74.1%	1	0.3%	-90.9%	\$295,500	23.1%	\$323,108	21.2%
<b>Duval County</b>	38	1.5%	-62.7%	17	1.1%	-50.0%	\$275,000	20.6%	\$329,190	22.0%
<b>Nassau County</b>	1	0.4%	-90.0%	2	1.4%	-33.3%	\$340,000	8.8%	\$379,139	0.9%
<b>Putnam County</b>	5	2.1%	-16.7%	1	1.1%	-83.3%	\$185,000	34.1%	\$215,688	20.2%
<b>St. Johns County</b>	3	0.3%	-85.0%	2	0.3%	-50.0%	\$440,000	22.7%	\$538,889	22.3%
011-SAN MARCO	3	4.9%	0.0%	0	0.0%	--	\$414,250	21.8%	\$605,324	6.6%
012-SAN JOSE	1	1.2%	0.0%	1	2.4%	-66.7%	\$275,000	25.0%	\$353,016	46.3%
013-BEAUCLERC/MANDARIN NORTH	3	4.2%	--	1	1.4%	0.0%	\$310,000	21.6%	\$321,379	15.7%
014-MANDARIN	1	1.0%	-80.0%	1	1.5%	--	\$380,000	38.2%	\$394,685	32.7%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	--	\$253,500	12.7%	\$287,445	17.4%
021-ST NICHOLAS AREA	0	0.0%	--	0	0.0%	-100.0%	\$202,500	5.5%	\$230,492	13.7%
022-GROVE PARK/SANS SOUCI	1	1.1%	-80.0%	1	1.4%	-50.0%	\$230,000	23.7%	\$255,110	34.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	0	0.0%	-100.0%	1	1.6%	0.0%	\$265,000	20.8%	\$278,197	26.2%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	0	0.0%	--	\$243,990	17.9%	\$271,879	6.6%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	--	\$411,000	22.7%	\$523,303	30.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.5%	-50.0%	0	0.0%	-100.0%	\$388,500	12.4%	\$443,626	10.4%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	--	0	0.0%	--	\$525,720	45.5%	\$477,994	13.2%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$346,410	-6.9%	\$400,608	1.7%
029-NOCATEE (DUVAL COUNTY)	1	10.0%	--	0	0.0%	--	\$585,500	39.4%	\$569,571	36.3%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$348,000	13.2%	\$405,167	22.1%
032-AVONDALE	2	3.3%	-50.0%	0	0.0%	--	\$341,000	-0.9%	\$375,583	-6.4%
033-ORTEGA/VENETIA	0	0.0%	--	0	0.0%	--	\$450,000	7.5%	\$923,227	43.7%
041-ARLINGTON	2	1.1%	-81.8%	0	0.0%	-100.0%	\$213,000	14.5%	\$226,774	9.5%
042-FT CAROLINE	1	1.2%	-83.3%	1	1.8%	--	\$313,000	20.4%	\$338,413	22.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	1	3.0%	-50.0%	2	4.7%	100.0%	\$365,000	20.5%	\$499,832	21.8%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$237,000	27.2%	\$240,151	32.3%
052-LAKESHORE	0	0.0%	--	0	0.0%	-100.0%	\$202,500	35.0%	\$209,581	31.4%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	--	\$165,000	16.4%	\$168,032	14.4%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	--	\$193,750	29.2%	\$195,945	33.2%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$275,000	27.3%	\$281,389	26.8%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	0	0.0%	--	\$220,000	31.3%	\$215,982	20.3%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	1	3.7%	0.0%	\$229,200	25.6%	\$225,868	23.7%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	1	2.1%	-66.7%	0	0.0%	--	\$266,000	36.6%	\$267,963	31.7%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	2	5.4%	100.0%	0	0.0%	-100.0%	\$182,000	20.1%	\$193,262	33.3%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	--	\$303,100	25.0%	\$288,309	18.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$288,651	22.4%	\$304,261	28.4%
066-CECIL COMMERCE AREA	0	0.0%	--	0	0.0%	--	\$293,860	44.3%	\$314,829	48.7%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	1	2.2%	--	\$258,500	24.3%	\$269,217	27.6%
071-BRENTWOOD/EVERGREEN	1	2.0%	0.0%	1	4.0%	0.0%	\$135,000	42.1%	\$115,616	6.7%
072-SPRINGFIELD	1	2.9%	0.0%	0	0.0%	--	\$351,500	75.2%	\$302,540	26.9%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$419,000	0.0%	\$419,000	0.0%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### September 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.7%	-80.0%	2	5.3%	-33.3%	\$117,500	33.5%	\$124,602	33.9%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	6	3.8%	-14.3%	1	1.9%	-66.7%	\$129,500	29.5%	\$130,730	24.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	11.1%	0.0%	0	0.0%	--	\$65,000	-23.5%	\$84,667	-9.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	2.4%	-50.0%	0	0.0%	-100.0%	\$267,500	26.8%	\$261,487	25.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	11.1%	--	0	0.0%	--	\$375,000	78.1%	\$427,724	72.1%
091-GARDEN CITY/AIRPORT	2	2.6%	-66.7%	2	4.0%	0.0%	\$268,950	18.1%	\$258,835	19.5%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$287,500	15.0%	\$299,599	16.8%
095-SAN MATEO/EASTPORT	0	0.0%	--	0	0.0%	--	\$300,000	39.9%	\$351,387	78.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	3.4%	0.0%	0	0.0%	-100.0%	\$335,000	40.2%	\$336,800	38.6%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	--	\$484,500	0.9%	\$854,167	78.0%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$406,724	19.6%	\$445,021	11.5%
123-FLEMING ISLAND-SE	1	4.5%	--	0	0.0%	--	\$337,500	4.3%	\$496,090	33.9%
124-FLEMING ISLAND-SW	0	0.0%	--	0	0.0%	--	\$359,750	25.5%	\$370,370	33.6%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	--	\$247,500	42.2%	\$304,000	40.9%
132-BELLAIR/GROVE PARK	1	6.7%	--	0	0.0%	--	\$253,500	27.4%	\$256,765	27.6%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$125,400	-39.9%	\$223,830	7.4%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	--	\$310,000	35.4%	\$300,535	30.7%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$282,000	7.8%	\$303,544	17.0%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	-100.0%	\$260,000	25.0%	\$263,579	28.2%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$294,200	-10.2%	\$314,467	2.5%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$230,122	48.5%	\$216,843	43.8%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	2	2.9%	-75.0%	0	0.0%	-100.0%	\$309,500	20.7%	\$313,529	19.2%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	-100.0%	--	39.5%	--	49.5%
142-MIDDLEBURG EAST	0	0.0%	--	0	0.0%	-100.0%	\$300,645	27.9%	\$333,806	14.9%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	--	\$380,000	44.0%	\$383,190	41.3%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$409,500	82.2%	\$365,667	54.9%
145-MIDDLEBURG-SW	1	4.3%	0.0%	0	0.0%	-100.0%	\$217,495	35.1%	\$219,136	21.7%
146-MIDDLEBURG-NE	0	0.0%	--	0	0.0%	-100.0%	\$252,550	17.5%	\$269,646	24.0%
151-KEYSTONE HEIGHTS	1	2.0%	0.0%	0	0.0%	--	\$204,950	19.2%	\$214,525	18.9%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$1,060,000	0.0%	\$1,060,000	0.0%
161-GREEN COVE SPRINGS	1	1.9%	0.0%	0	0.0%	--	\$292,635	6.2%	\$307,277	-7.1%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	-100.0%	\$361,990	74.0%	\$365,702	68.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	4.3%	--	\$315,000	36.4%	\$347,619	28.8%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$942,500	92.3%	\$921,500	25.5%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	1	8.3%	--	\$700,000	15.2%	\$793,904	18.1%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	--	\$562,500	41.0%	\$583,950	38.7%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	0	0.0%	--	\$479,000	14.0%	\$601,000	41.2%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,200,000	57.4%	\$1,265,000	8.8%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$460,000	-16.7%	\$434,250	-20.5%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$817,000	11.9%	\$1,019,331	36.5%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$500,000	66.7%	\$627,038	77.1%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$388,000	39.6%	\$364,500	31.1%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### September 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	--	0	0.0%	--	\$306,000	32.8%	\$296,500	17.5%
242-MAYPORT	0	0.0%	--	0	0.0%	-100.0%	\$199,900	48.1%	\$222,633	64.9%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$900,000	-59.2%	\$2,045,000	-2.1%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$456,000	-25.7%	\$883,633	8.6%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$761,590	52.3%	\$1,366,139	44.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	--	0	0.0%	--	\$717,500	29.3%	\$775,761	34.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	-100.0%	\$1,137,500	42.7%	\$1,243,500	53.0%
264-SOUTH PONTE VEDRA BEACH	1	9.1%	0.0%	0	0.0%	--	\$1,289,000	88.9%	\$1,471,667	68.8%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$573,700	33.9%	\$615,215	34.1%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$649,000	38.1%	\$705,444	30.3%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$570,000	3.6%	\$671,091	19.4%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$577,400	39.3%	\$603,164	38.5%
301-JULINGTON CREEK/SWITZERLAND	1	0.9%	-75.0%	1	1.0%	--	\$480,000	35.5%	\$519,592	35.3%
302-ORANGEDALE AREA	0	0.0%	--	0	0.0%	--	\$445,000	18.4%	\$585,614	37.6%
303-PALMO/SIX MILE AREA	0	0.0%	--	0	0.0%	--	\$620,747	59.5%	\$722,549	50.9%
304- 210 SOUTH	0	0.0%	-100.0%	1	1.8%	--	\$440,000	31.6%	\$478,006	34.2%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	--	0	0.0%	-100.0%	\$370,990	16.3%	\$408,784	31.7%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$395,000	28.4%	\$386,175	22.1%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$378,500	11.7%	\$398,214	7.9%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	0	0.0%	--	\$412,750	24.4%	\$410,708	20.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	--	\$390,000	13.7%	\$400,119	1.4%
312-PALENCIA AREA	1	3.7%	0.0%	0	0.0%	--	\$548,500	37.1%	\$669,338	57.7%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$349,900	12.1%	\$321,267	-12.7%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$504,000	168.8%	\$418,543	115.4%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$519,950	46.5%	\$467,319	15.5%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$437,500	35.4%	\$516,608	44.2%
331-ST AUGUSTINE BEACH	0	0.0%	--	0	0.0%	--	\$517,498	40.8%	\$579,118	29.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$484,500	-4.5%	\$541,500	-33.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$397,835	19.6%	\$375,299	7.9%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$283,800	25.6%	\$310,508	34.4%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$290,900	7.7%	\$309,180	9.1%
336-RAVENSWOOD/WEST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$299,000	30.6%	\$279,980	21.3%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	--	0	0.0%	--	\$350,000	29.6%	\$371,894	30.4%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$269,500	64.0%	\$359,140	110.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$355,000	9.2%	\$365,290	17.7%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$237,450	-52.0%	\$237,450	-52.6%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$510,000	56.2%	\$474,000	45.2%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$600,000	20.0%	\$566,333	1.6%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$316,500	-6.3%	\$316,500	-6.3%

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### September 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$569,500	69.5%	\$569,500	57.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	--	0	0.0%	--	\$635,000	25.7%	\$661,000	-7.3%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$987,500	71.7%	\$987,500	54.1%
470-PINEY ISLAND AREA	0	--	--	0	0.0%	--	\$345,000	0.0%	\$345,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	--	\$355,000	42.0%	\$438,360	45.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	--	\$380,000	10.5%	\$396,549	14.6%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$267,995	0.0%	\$254,162	0.0%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$283,000	13.7%	\$280,652	7.4%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$282,500	63.8%	\$282,500	29.9%
491-HILLARD	0	0.0%	-100.0%	1	20.0%	--	\$216,500	1.9%	\$283,420	46.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	1	1.2%	-75.0%	1	3.0%	-50.0%	\$350,000	40.0%	\$353,794	25.7%
501-MACCLENNY AREA	0	0.0%	--	0	0.0%	--	\$283,000	31.9%	\$303,561	27.9%
502-BAKER COUNTY-NW	1	6.3%	--	0	0.0%	--	\$350,000	41.4%	\$341,257	24.8%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$177,500	-31.4%	\$177,500	-39.4%
521-BRADFORD COUNTY-NE	2	25.0%	--	0	0.0%	--	\$223,750	83.4%	\$223,750	90.3%
522-BRADFORD COUNTY-NW	2	8.7%	--	1	14.3%	--	\$259,000	87.7%	\$254,114	61.5%
523-BRADFORD COUNTY-SE	1	4.3%	--	0	0.0%	--	\$233,000	118.9%	\$241,164	60.0%
524-BRADFORD COUNTY-SW	0	0.0%	--	0	0.0%	-100.0%	\$146,000	66.9%	\$152,780	71.2%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$214,750	194.6%	\$214,750	194.6%
561-GREATER PALATKA	2	2.9%	--	0	0.0%	-100.0%	\$164,500	10.8%	\$171,379	7.7%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$202,350	-48.3%	\$376,700	-3.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	7.7%	--	0	0.0%	-100.0%	\$229,700	76.7%	\$256,729	62.4%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$135,000	-11.7%	\$164,967	7.9%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$219,900	221.0%	\$249,757	213.7%
573-INTERLACHEN-SW	0	0.0%	--	1	50.0%	--	\$106,000	68.9%	\$106,000	68.9%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$115,500	-7.6%	\$151,725	6.0%
575-WEST OF SR-21	1	5.9%	--	0	0.0%	--	\$90,500	-69.5%	\$97,333	-69.7%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$314,750	10.5%	\$314,750	31.9%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$129,900	132.0%	\$143,967	59.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	-100.0%	\$206,490	-7.0%	\$190,948	-23.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	0	0.0%	--	\$182,500	26.3%	\$276,580	20.9%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	0.0%	--	\$220,000	-59.9%	\$220,000	-59.9%