

Lender-Mediated Report

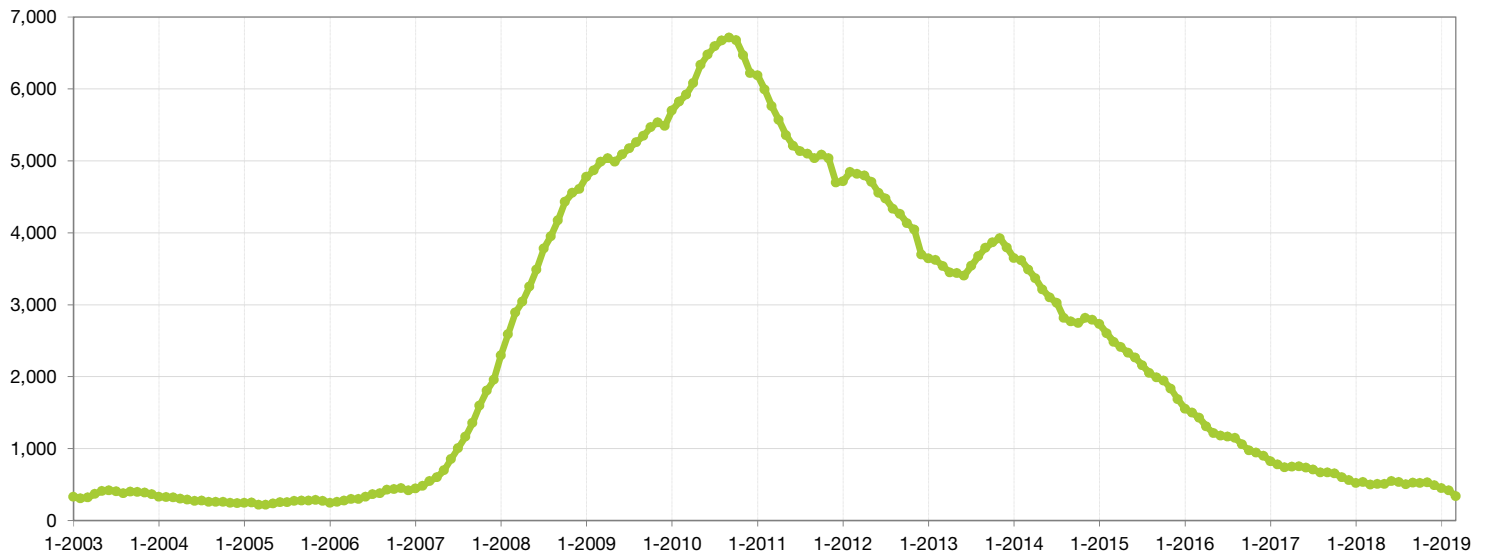
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



March 2019

New Listings in the Northeast Florida region increased 0.8 percent to 3,908.

- Traditional New Listings increased 1.2 percent to 3,762.
- Lender-mediated New Listings decreased 9.9 percent to 146.
- Share of all New Listings that were lender-mediated fell to 3.7 percent.

Closed Sales were down 6.6 percent to 2,459.

- Traditional Closed Sales were down 5.7 percent to 2,343.
- Lender-mediated Closed Sales were down 22.1 percent to 116.
- Share of all Closed Sales that were lender-mediated fell to 4.7 percent.

The Median Sales Price rose 2.2 percent to \$229,900.

- The traditional Median Sales Price rose 1.7 percent to \$233,000.
- The lender-mediated Median Sales Price declined 17.5 percent to \$117,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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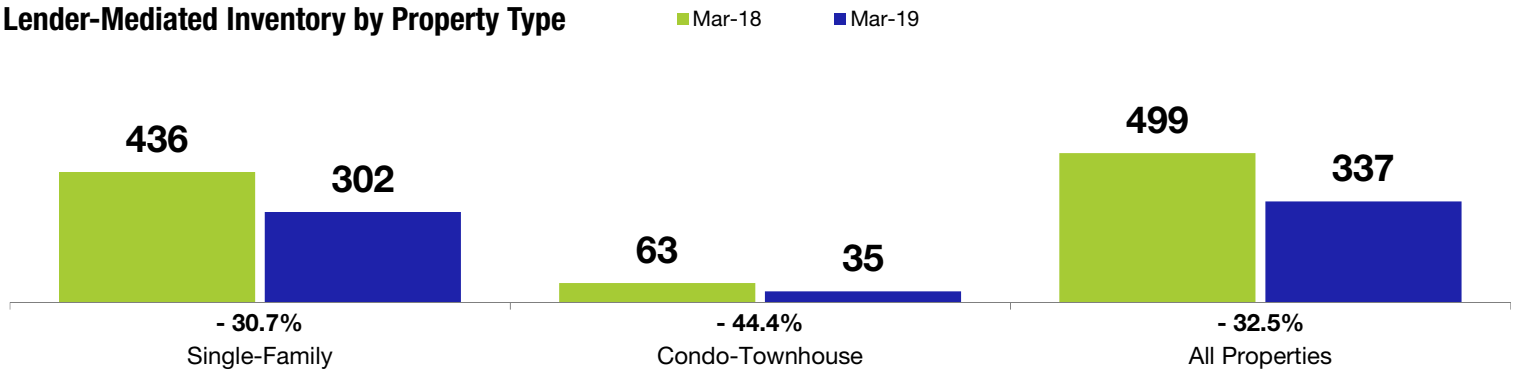
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19
Single-Family	436	302	- 30.7%	7,224	7,495	+ 3.8%	7,660	7,797	+ 1.8%	5.7%	3.9%
Condo-Townhouse	63	35	- 44.4%	1,113	1,330	+ 19.5%	1,176	1,365	+ 16.1%	5.4%	2.6%
All Properties	499	337	- 32.5%	8,337	8,825	+ 5.9%	8,836	9,162	+ 3.7%	5.6%	3.7%

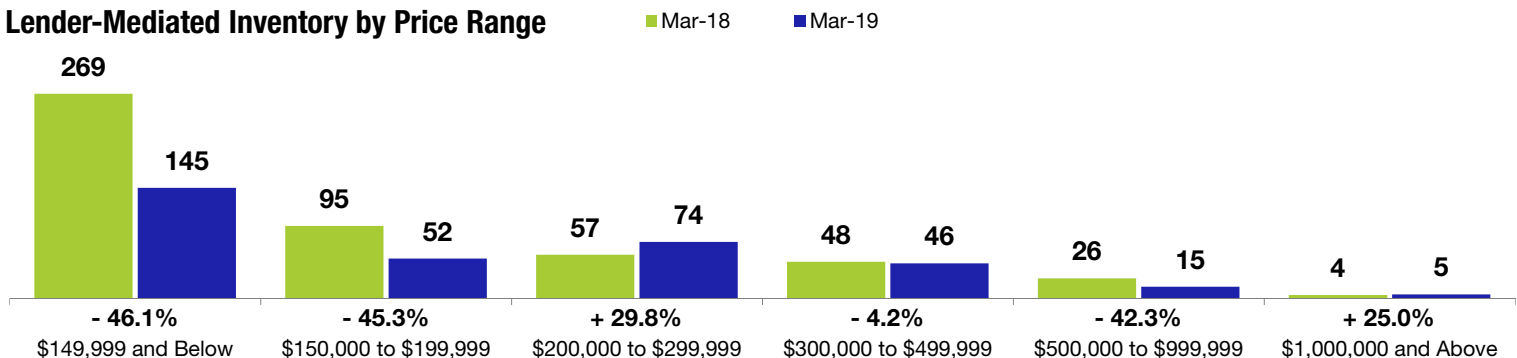
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19
\$149,999 and Below	269	145	- 46.1%	1,441	1,273	- 11.7%	1,710	1,418	- 17.1%	15.7%	10.2%
\$150,000 to \$199,999	95	52	- 45.3%	812	890	+ 9.6%	907	942	+ 3.9%	10.5%	5.5%
\$200,000 to \$299,999	57	74	+ 29.8%	2,126	2,417	+ 13.7%	2,183	2,491	+ 14.1%	2.6%	3.0%
\$300,000 to \$499,999	48	46	- 4.2%	2,364	2,416	+ 2.2%	2,412	2,462	+ 2.1%	2.0%	1.9%
\$500,000 to \$999,999	26	15	- 42.3%	1,162	1,348	+ 16.0%	1,188	1,363	+ 14.7%	2.2%	1.1%
\$1,000,000 and Above	4	5	+ 25.0%	432	481	+ 11.3%	436	486	+ 11.5%	0.9%	1.0%
All Price Ranges	499	337	- 32.5%	8,337	8,825	+ 5.9%	8,836	9,162	+ 3.7%	5.6%	3.7%

Lender-Mediated Inventory by Price Range



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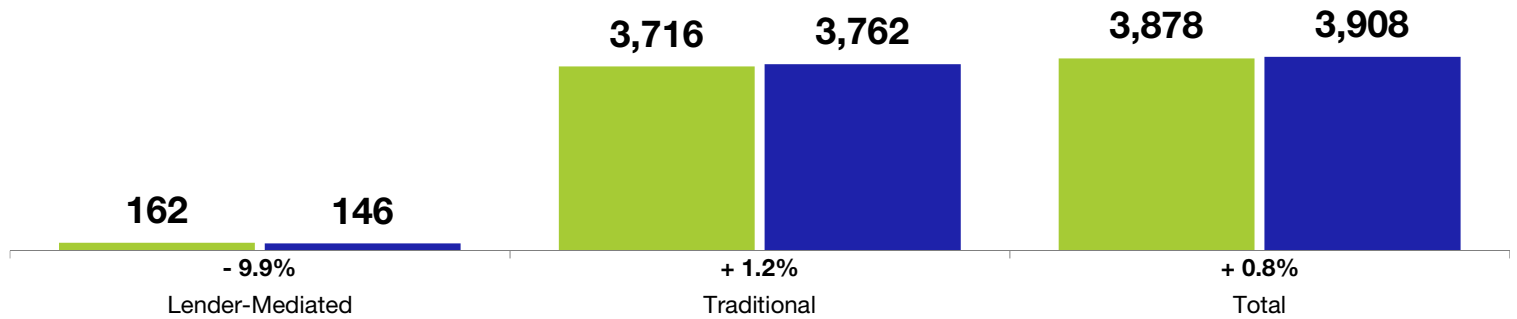


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19
Single-Family	145	127	- 12.4%	3,135	3,203	+ 2.2%	3,280	3,330	+ 1.5%	4.4%	3.8%
Condo-Townhouse	17	19	+ 11.8%	581	559	- 3.8%	598	578	- 3.3%	2.8%	3.3%
All Properties	162	146	- 9.9%	3,716	3,762	+ 1.2%	3,878	3,908	+ 0.8%	4.2%	3.7%

Change in New Listings for All Properties

■ Mar-18 ■ Mar-19

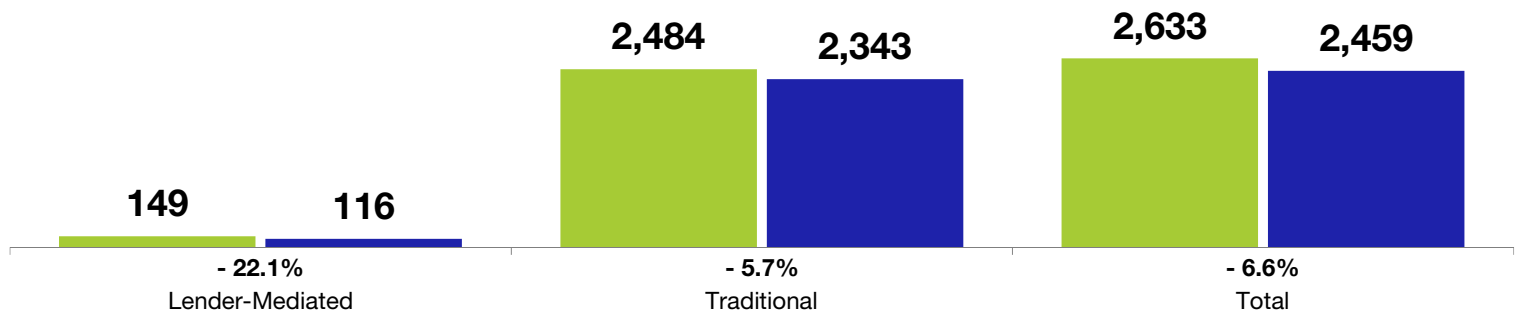


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19
Single-Family	134	103	- 23.1%	2,098	2,000	- 4.7%	2,232	2,103	- 5.8%	6.0%	4.9%
Condo-Townhouse	15	13	- 13.3%	386	343	- 11.1%	401	356	- 11.2%	3.7%	3.7%
All Properties	149	116	- 22.1%	2,484	2,343	- 5.7%	2,633	2,459	- 6.6%	5.7%	4.7%

Change in Closed Sales for All Properties

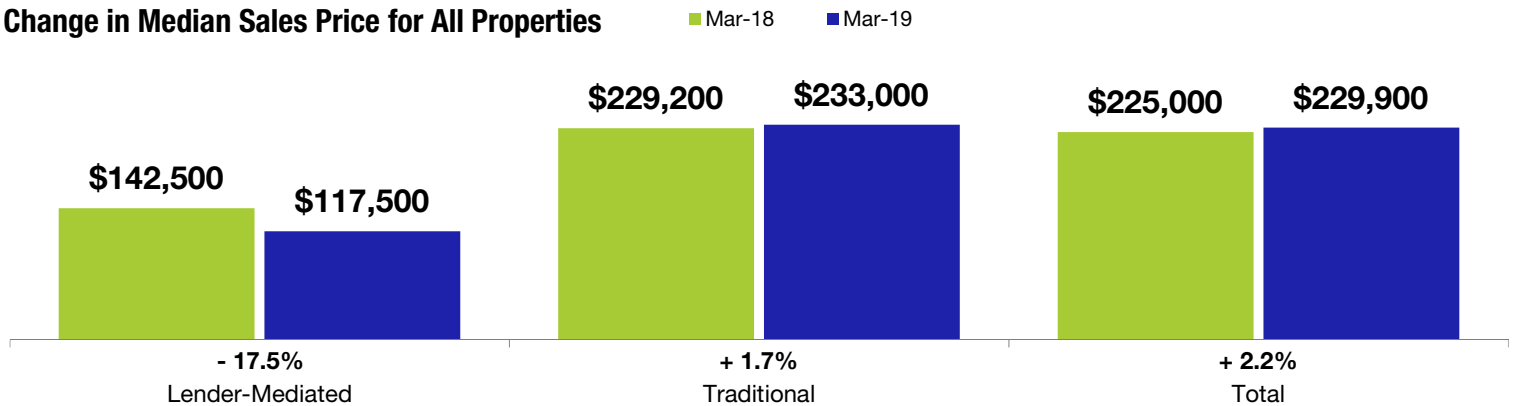
■ Mar-18 ■ Mar-19



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -
Single-Family	\$155,051	\$122,081	- 21.3%	\$243,000	\$245,000	+ 0.8%	\$239,900	\$240,000	+ 0.0%
Condo-Townhouse	\$116,000	\$117,500	+ 1.3%	\$157,250	\$160,000	+ 1.7%	\$157,000	\$229,900	+ 46.4%
All Properties	\$142,500	\$117,500	- 17.5%	\$229,200	\$233,000	+ 1.7%	\$225,000	\$229,900	+ 2.2%

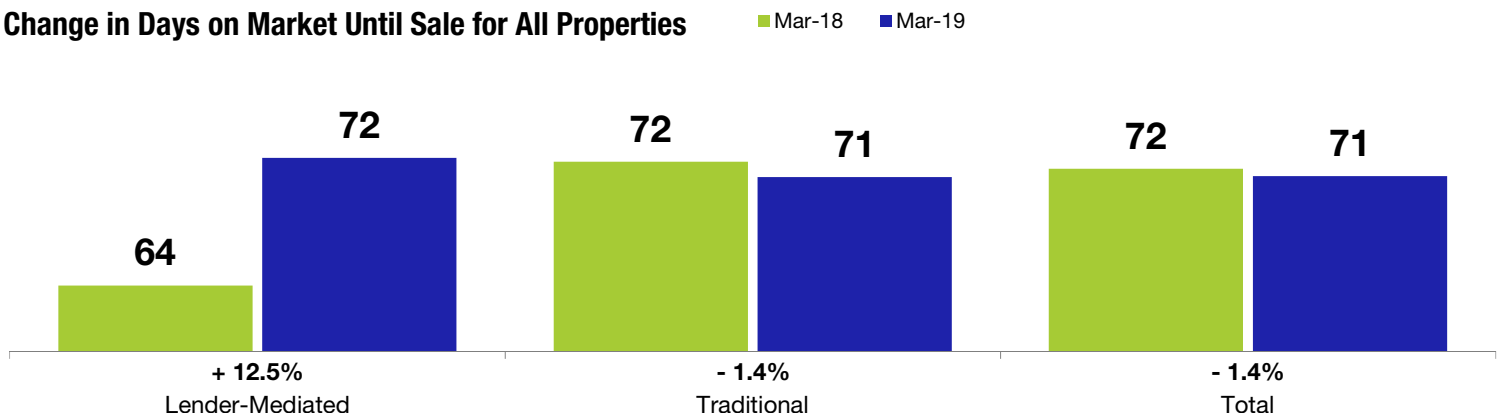
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -	Mar-18	Mar-19	+ / -
Single-Family	67	73	+ 9.0%	75	73	- 2.7%	75	73	- 2.7%
Condo-Townhouse	39	65	+ 66.7%	55	60	+ 9.1%	55	60	+ 9.1%
All Properties	64	72	+ 12.5%	72	71	- 1.4%	72	71	- 1.4%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

March 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	6	6.9%	20.0%	1	5.3%	-66.7%	\$189,900	-5.1%	\$219,084	18.9%
Clay County	65	6.9%	8.3%	19	7.6%	46.2%	\$217,500	9.0%	\$226,411	5.1%
Duval County	249	5.6%	-24.5%	79	6.9%	29.5%	\$190,000	-1.0%	\$218,669	-4.4%
Nassau County	13	3.2%	-23.5%	4	4.6%	-20.0%	\$262,500	10.6%	\$296,306	3.5%
Putnam County	13	3.4%	-56.7%	3	4.9%	-70.0%	\$95,000	45.0%	\$138,120	34.8%
St. Johns County	56	2.2%	-3.4%	12	2.7%	-20.0%	\$323,750	1.2%	\$370,604	-0.6%
011-SAN MARCO	1	1.0%	-50.0%	1	7.7%	--	\$275,000	0.4%	\$339,042	35.5%
012-SAN JOSE	8	6.2%	14.3%	4	12.9%	300.0%	\$199,900	8.6%	\$263,958	-6.2%
013-BEAUCLERC/MANDARIN NORTH	6	3.8%	-60.0%	0	0.0%	-100.0%	\$215,000	-4.4%	\$219,520	-13.1%
014-MANDARIN	9	4.2%	-30.8%	2	3.8%	-33.3%	\$256,500	2.9%	\$256,556	-4.1%
015-BARTRAM	7	6.5%	40.0%	1	2.7%	--	\$272,000	8.9%	\$260,167	6.7%
021-ST NICHOLAS AREA	5	7.6%	-44.4%	2	8.3%	--	\$147,500	1.0%	\$147,905	-18.4%
022-GROVE PARK/SANS SOUCI	7	4.4%	-53.3%	7	11.5%	600.0%	\$150,000	-6.8%	\$151,875	-9.5%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	4.0%	-42.9%	2	4.4%	0.0%	\$172,000	-7.0%	\$191,065	-1.0%
024-BAYMEADOWS/DEERWOOD	10	5.5%	-9.1%	2	3.9%	0.0%	\$137,340	-0.4%	\$201,806	-7.2%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	8	7.5%	60.0%	0	0.0%	-100.0%	\$305,000	-10.3%	\$343,835	-0.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	5	3.8%	-16.7%	1	3.3%	-50.0%	\$285,450	-8.7%	\$297,865	-28.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.5%	0.0%	0	0.0%	--	\$164,500	-45.0%	\$234,850	-46.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$250,000	0.0%	\$250,000	0.0%
029-NOCATEE (DUVAL COUNTY)	1	1.8%	--	0	0.0%	--	\$346,680	-13.7%	\$388,041	-2.9%
031-RIVERSIDE	1	1.7%	0.0%	0	0.0%	-100.0%	\$289,500	7.2%	\$292,825	9.2%
032-AVONDALE	3	2.7%	0.0%	0	0.0%	-100.0%	\$260,000	-1.1%	\$261,553	-11.2%
033-ORTEGA/VENETIA	2	3.0%	100.0%	1	7.7%	-50.0%	\$295,000	24.2%	\$283,954	-25.4%
041-ARLINGTON	12	5.9%	-50.0%	4	6.1%	-20.0%	\$160,000	-3.6%	\$179,245	5.3%
042-FT CAROLINE	11	8.5%	175.0%	7	15.9%	600.0%	\$190,000	-8.4%	\$221,857	0.4%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	4	4.2%	-33.3%	4	17.4%	--	\$237,000	-0.4%	\$292,629	24.1%
051-MURRAY HILL	5	8.2%	-16.7%	0	0.0%	--	\$158,900	13.5%	\$165,808	25.4%
052-LAKESHORE	5	9.8%	0.0%	1	5.6%	--	\$156,750	12.2%	\$170,306	25.2%
053-HYDE GROVE AREA	3	5.4%	-57.1%	2	13.3%	100.0%	\$140,000	25.0%	\$139,553	25.2%
054-CEDAR HILLS	1	2.9%	-75.0%	1	7.1%	--	\$128,000	-6.9%	\$121,443	-6.7%
055-CONFEDERATE POINT/ORTEGA FARMS	2	8.7%	-50.0%	0	0.0%	--	\$170,700	-18.1%	\$162,615	-44.5%
056-YUKON/WESCONNETT/OAK HILL	11	15.7%	-15.4%	3	10.3%	50.0%	\$125,000	0.4%	\$130,026	-3.6%
061-HERLONG/NORMANDY AREA	10	23.3%	25.0%	1	4.8%	-50.0%	\$143,000	17.3%	\$138,876	9.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	7	10.4%	40.0%	1	4.5%	-50.0%	\$187,500	10.3%	\$176,770	-3.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	16.3%	-20.0%	0	0.0%	-100.0%	\$159,500	15.2%	\$145,346	7.1%
064-BENT CREEK/PLUM TREE	5	10.0%	-28.6%	1	8.3%	--	\$229,500	27.5%	\$227,737	24.7%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	7.1%	100.0%	1	20.0%	--	\$200,000	3.8%	\$196,580	3.3%
066-CECIL COMMERCE AREA	1	5.0%	0.0%	1	20.0%	--	\$197,500	-33.9%	\$179,467	-36.4%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	4	3.0%	-63.6%	4	9.3%	-20.0%	\$205,000	22.0%	\$203,328	21.2%
071-BRENTWOOD/EVERGREEN	2	2.4%	-50.0%	3	21.4%	--	\$78,500	10.6%	\$77,193	7.6%
072-SPRINGFIELD	2	4.4%	100.0%	0	0.0%	--	\$301,700	34.1%	\$258,812	20.9%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	7.7%	0.0%	0	0.0%	--	\$99,000	-34.8%	\$99,000	-31.9%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	4.9%	-55.6%	2	10.0%	-33.3%	\$84,500	116.4%	\$80,638	92.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	19	6.9%	-26.9%	7	14.6%	40.0%	\$73,250	14.0%	\$85,014	11.9%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	2.9%	-83.3%	1	25.0%	--	\$48,250	72.3%	\$56,125	100.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	7	9.1%	-50.0%	3	13.6%	0.0%	\$193,500	-17.3%	\$184,119	-12.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	5.3%	-66.7%	0	0.0%	--	\$124,000	-58.1%	\$124,000	-58.1%
091-GARDEN CITY/AIRPORT	18	11.3%	-5.3%	5	10.4%	0.0%	\$203,000	6.7%	\$202,247	15.2%
092-OCEANWAY/PECAN PARK	7	4.8%	-30.0%	0	0.0%	-100.0%	\$233,500	4.5%	\$222,581	3.4%
095-SAN MATEO/EASTPORT	4	12.9%	300.0%	0	0.0%	--	\$142,500	-32.8%	\$257,000	14.7%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	3.1%	-20.0%	0	0.0%	-100.0%	\$265,500	13.9%	\$284,412	9.4%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$320,000	42.2%	\$320,000	42.2%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	2	15.4%	100.0%	\$300,000	2.2%	\$329,923	2.5%
123-FLEMING ISLAND-SE	3	9.4%	--	1	7.7%	--	\$250,000	-4.8%	\$278,523	6.1%
124-FLEMING ISLAND-SW	5	11.4%	0.0%	1	6.7%	0.0%	\$239,900	5.1%	\$252,173	-0.1%
131-MEADOWBROOK/LOCH RANE	2	7.4%	-50.0%	0	0.0%	-100.0%	\$245,750	40.4%	\$227,840	3.4%
132-BELLAIR/GROVE PARK	5	25.0%	150.0%	1	10.0%	--	\$155,500	51.7%	\$164,180	36.8%
133-NORTH ORANGE PARK	1	20.0%	--	0	0.0%	-100.0%	\$225,000	198.4%	\$225,000	84.7%
134-SOUTH BLANDING	6	21.4%	100.0%	0	0.0%	--	\$222,000	16.2%	\$217,900	23.2%
135-PARK WEST/MONTCLAIR	1	8.3%	-50.0%	0	0.0%	--	\$216,500	42.9%	\$218,250	42.4%
136-LAKESIDE ESTATES	4	16.7%	100.0%	0	0.0%	--	\$189,900	14.1%	\$161,300	-5.7%
137-DOCTOR'S LAKE	1	3.6%	-66.7%	0	0.0%	--	\$238,500	-4.6%	\$238,500	-20.1%
138-TANGLEWOOD/DOCTORS INLET	0	--	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	9	5.0%	12.5%	4	8.7%	0.0%	\$223,750	-2.7%	\$236,467	-5.7%
141-MIDDLEBURG NW	0	5.2%	33.3%	--	0.0%	-100.0%	--	11.6%	--	23.0%
142-MIDDLEBURG EAST	1	4.8%	-50.0%	0	0.0%	--	\$199,000	10.2%	\$179,667	-4.0%
143-FOXMEADOW AREA	0	0.0%	-100.0%	2	18.2%	100.0%	\$224,000	-10.8%	\$256,655	2.9%
144-MIDDLEBURG-SE	2	9.5%	--	0	0.0%	--	\$269,000	3.3%	\$269,000	-4.0%
145-MIDDLEBURG-SW	4	10.8%	100.0%	2	16.7%	0.0%	\$163,450	52.8%	\$151,047	40.1%
146-MIDDLEBURG-NE	6	10.7%	0.0%	2	8.3%	--	\$178,000	16.3%	\$209,602	18.5%
151-KEYSTONE HEIGHTS	5	7.6%	-37.5%	2	20.0%	--	\$123,500	45.3%	\$135,260	10.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	5	4.1%	25.0%	1	6.7%	0.0%	\$212,990	-5.8%	\$252,985	1.8%
162-RUSSELL LANDING/PENNY FARMS	1	33.3%	0.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
163-LAKE ASBURY AREA	0	0.0%	--	0	0.0%	--	\$246,000	19.5%	\$241,886	17.9%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$614,500	8.8%	\$614,500	-8.6%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	-100.0%	\$443,500	-27.9%	\$559,665	-17.6%
213-JACKSONVILLE BEACH-NW	1	2.7%	0.0%	0	0.0%	--	\$355,000	6.4%	\$378,864	11.8%
214-JACKSONVILLE BEACH-SW	3	4.2%	200.0%	0	0.0%	--	\$430,000	59.9%	\$460,461	65.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$760,000	27.4%	\$760,000	29.1%
222-NEPTUNE BEACH-WEST	1	4.5%	0.0%	1	20.0%	--	\$355,000	61.4%	\$428,860	94.9%
231-ATLANTIC BEACH-NORTH	1	2.0%	--	1	11.1%	--	\$545,000	42.5%	\$689,123	67.1%
232-ATLANTIC BEACH-SOUTH	0	0.0%	-100.0%	1	20.0%	--	\$439,000	9.8%	\$721,800	80.5%
233-ATLANTIC BEACH-WEST	1	6.3%	--	1	50.0%	--	\$284,991	-2.6%	\$284,991	5.2%

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March 2019

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241-NORTH BEACH	1	7.1%	0.0%	0	0.0%	--	\$277,801	52.3%	\$277,801	59.6%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$162,900	-18.5%	\$162,780	-20.6%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$712,500	-11.8%	\$886,238	-50.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.2%	-66.7%	1	9.1%	--	\$435,000	29.9%	\$672,900	49.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.1%	--	0	0.0%	--	\$272,500	-28.7%	\$395,470	-17.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.2%	-50.0%	1	5.0%	0.0%	\$277,500	-22.3%	\$333,378	-17.8%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.6%	-50.0%	1	25.0%	--	\$608,250	-14.3%	\$570,375	-10.8%
264-SOUTH PONTE VEDRA BEACH	3	5.7%	0.0%	1	16.7%	--	\$565,000	7.1%	\$700,417	19.5%
265-PONTE VEDRA/NOCATEE-STJ	1	0.4%	-80.0%	0	0.0%	--	\$415,000	-3.8%	\$436,170	-7.0%
266-VILANO BEACH	1	1.6%	0.0%	0	0.0%	--	\$426,000	106.8%	\$470,500	115.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$515,000	12.9%	\$520,654	-3.4%
272-NOCATEE SOUTH	1	0.6%	-80.0%	0	0.0%	--	\$392,500	-3.8%	\$407,268	-9.0%
301-JULINGTON CREEK/SWITZERLAND	8	2.0%	60.0%	4	3.4%	0.0%	\$325,700	-2.0%	\$349,597	-2.2%
302-ORANGEDALE AREA	3	5.1%	200.0%	0	0.0%	-100.0%	\$371,910	9.5%	\$374,057	-4.9%
303-PALMO/SIX MILE AREA	3	8.8%	200.0%	0	0.0%	--	\$372,272	0.6%	\$492,019	31.9%
304- 210 SOUTH	3	2.4%	-40.0%	1	2.9%	0.0%	\$332,495	5.4%	\$359,065	13.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.6%	--	0	0.0%	--	\$266,500	5.3%	\$247,981	6.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$325,000	-12.2%	\$325,000	-12.2%
307-WORLD GOLF VILLAGE AREA-SE	2	3.0%	100.0%	0	0.0%	--	\$376,626	4.3%	\$327,179	-8.5%
308-WORLD GOLF VILLAGE AREA-SW	4	4.9%	0.0%	0	0.0%	--	\$271,000	-4.1%	\$275,626	-2.2%
309-WORLD GOLF VILLAGE AREA-WEST	2	2.2%	-33.3%	1	7.7%	0.0%	\$290,000	-16.1%	\$311,817	-9.6%
312-PALENCIA AREA	3	2.8%	0.0%	0	0.0%	-100.0%	\$400,000	-7.9%	\$390,661	-22.0%
313-WHITECASTLE/AIRPORT AREA	1	3.2%	-75.0%	0	0.0%	--	\$372,932	106.0%	\$340,111	51.2%
321-NORTH CITY-ST AUGUSTINE	2	6.3%	--	0	0.0%	--	\$334,000	45.7%	\$327,000	34.4%
322-DOWNTOWN ST AUGUSTINE	1	2.1%	0.0%	1	33.3%	--	\$455,000	21.0%	\$398,167	-17.5%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	-100.0%	\$380,000	97.9%	\$344,000	97.1%
331-ST AUGUSTINE BEACH	2	0.9%	-33.3%	1	4.5%	--	\$337,500	10.7%	\$432,998	-5.4%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$264,900	0.0%	\$264,900	0.0%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$302,000	7.9%	\$300,304	7.3%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.7%	--	0	0.0%	-100.0%	\$194,700	-4.8%	\$199,743	-11.0%
335-ST AUGUSTINE SOUTH	2	11.8%	100.0%	0	0.0%	--	\$246,000	21.8%	\$246,250	21.9%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.8%	-50.0%	0	0.0%	-100.0%	\$255,000	24.5%	\$236,925	13.5%
337-OLD MOULTRIE RD/WILDWOOD	2	1.8%	-33.3%	0	0.0%	-100.0%	\$310,000	24.0%	\$303,478	21.9%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	7.7%	--	0	0.0%	--	\$226,000	-4.6%	\$226,000	-16.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$322,500	1.4%	\$322,500	1.4%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$305,000	-75.6%	\$305,000	-75.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	1	7.1%	--	0	0.0%	--	\$375,000	150.0%	\$375,000	150.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$315,000	-21.6%	\$315,000	-21.6%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	5.0%	0.0%	1	11.1%	0.0%	\$379,967	8.5%	\$479,641	20.1%
460-AMELIA ISLAND PLANTATION	1	2.2%	--	0	0.0%	--	\$345,000	43.8%	\$382,556	0.3%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	10.0%	--	\$229,750	8.4%	\$243,445	9.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	3	2.4%	-40.0%	1	4.2%	0.0%	\$318,950	34.4%	\$315,984	13.4%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$281,878	0.0%	\$281,878	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	0	--	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$189,000	7.4%	\$197,940	12.5%
491-HILLARD	2	18.2%	100.0%	1	33.3%	--	\$73,000	-60.5%	\$162,667	-12.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	5.7%	-20.0%	0	0.0%	-100.0%	\$246,663	3.7%	\$246,136	5.9%
501-MACCLENNY AREA	4	8.5%	--	1	8.3%	-50.0%	\$189,450	-5.3%	\$207,050	2.4%
502-BAKER COUNTY-NW	1	4.5%	-66.7%	0	0.0%	--	\$185,000	0.0%	\$185,000	0.0%
503-BAKER COUNTY-SOUTH	1	5.6%	-50.0%	0	0.0%	-100.0%	\$258,500	433.0%	\$261,600	132.8%
521-BRADFORD COUNTY-NE	1	16.7%	-50.0%	1	33.3%	0.0%	\$141,900	55.9%	\$109,560	14.9%
522-BRADFORD COUNTY-NW	3	12.0%	-25.0%	1	14.3%	--	\$104,900	5.0%	\$105,282	-16.3%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	1	12.5%	-50.0%	\$177,300	22.7%	\$174,275	17.1%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$115,000	12.2%	\$129,553	26.4%
541-UNION COUNTY-NORTH	1	11.1%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
561-GREATER PALATKA	2	3.3%	-71.4%	0	0.0%	-100.0%	\$107,000	-6.1%	\$108,709	-21.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	13.8%	0.0%	0	0.0%	--	\$212,500	-8.8%	\$212,500	-8.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.9%	-50.0%	0	0.0%	-100.0%	\$122,500	39.2%	\$164,000	25.1%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$58,000	-8.9%	\$58,000	-8.9%
572-INTERLACHEN-NE	1	2.9%	-66.7%	1	7.1%	-50.0%	\$54,750	95.5%	\$99,293	237.1%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
574-INTERLACHEN-NW	1	4.2%	-83.3%	0	0.0%	--	\$97,250	25.6%	\$99,350	28.3%
575-WEST OF SR-21	1	5.6%	-50.0%	1	33.3%	-50.0%	\$72,000	-12.4%	\$127,667	55.3%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$292,000	62.2%	\$292,000	62.2%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	1	33.3%	--	\$95,000	251.9%	\$186,633	518.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.7%	--	0	0.0%	-100.0%	\$181,500	252.4%	\$177,167	142.7%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.0%	0.0%	0	0.0%	--	\$225,000	212.5%	\$176,600	59.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%