

Lender-Mediated Report

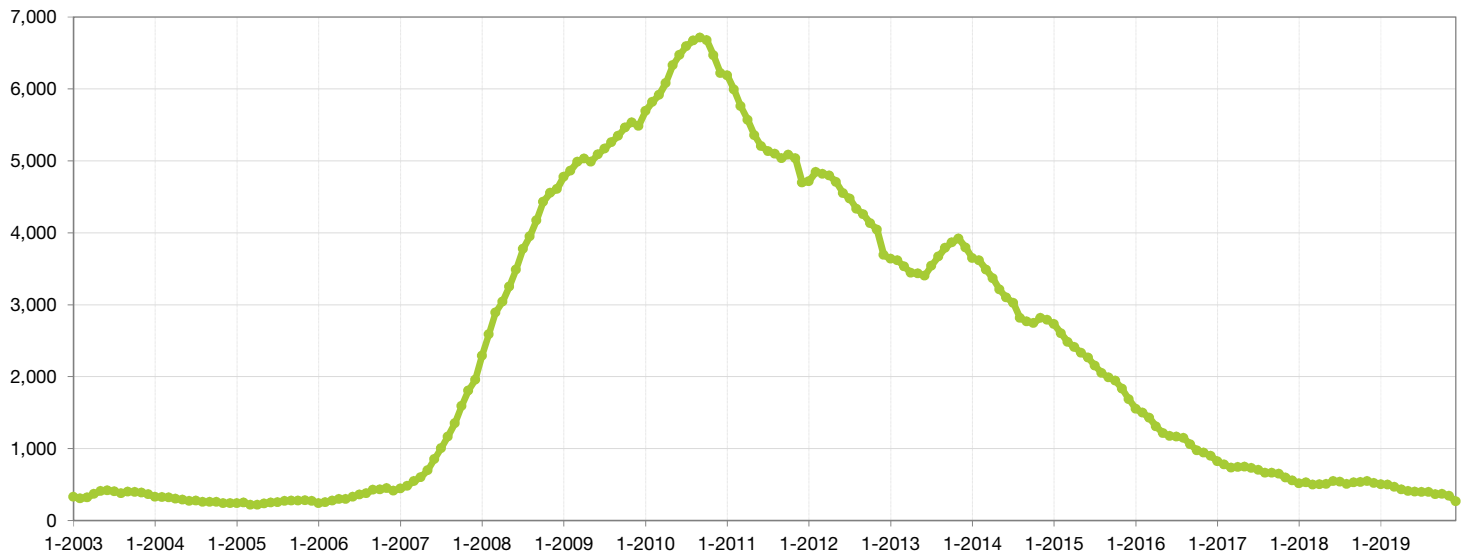
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



December 2019

New Listings in the Northeast Florida region increased 1.8 percent to 2,101.

- Traditional New Listings increased 4.6 percent to 2,014.
- Lender-mediated New Listings decreased 36.5 percent to 87.
- Share of all New Listings that were lender-mediated fell to 4.1 percent.

Closed Sales were up 8.6 percent to 2,561.

- Traditional Closed Sales were up 11.0 percent to 2,458.
- Lender-mediated Closed Sales were down 29.0 percent to 103.
- Share of all Closed Sales that were lender-mediated fell to 4.0 percent.

The Median Sales Price rose 6.9 percent to \$242,500.

- The traditional Median Sales Price rose 6.9 percent to \$246,500.
- The lender-mediated Median Sales Price rose 5.7 percent to \$142,625.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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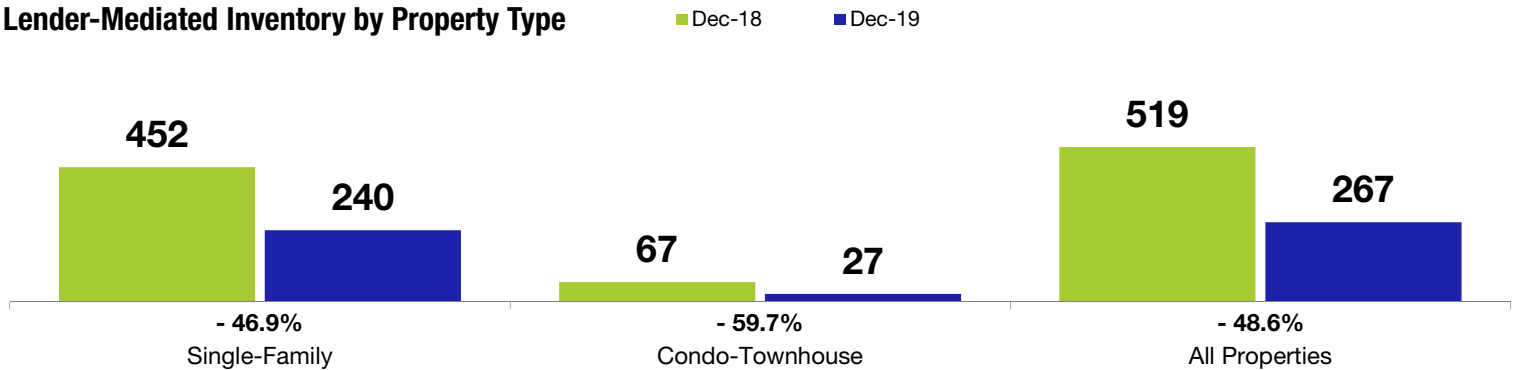
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19
Single-Family	452	240	- 46.9%	7,249	6,219	- 14.2%	7,701	6,459	- 16.1%	5.9%	3.7%
Condo-Townhouse	67	27	- 59.7%	1,413	1,116	- 21.0%	1,480	1,143	- 22.8%	4.5%	2.4%
All Properties	519	267	- 48.6%	8,662	7,335	- 15.3%	9,181	7,602	- 17.2%	5.7%	3.5%

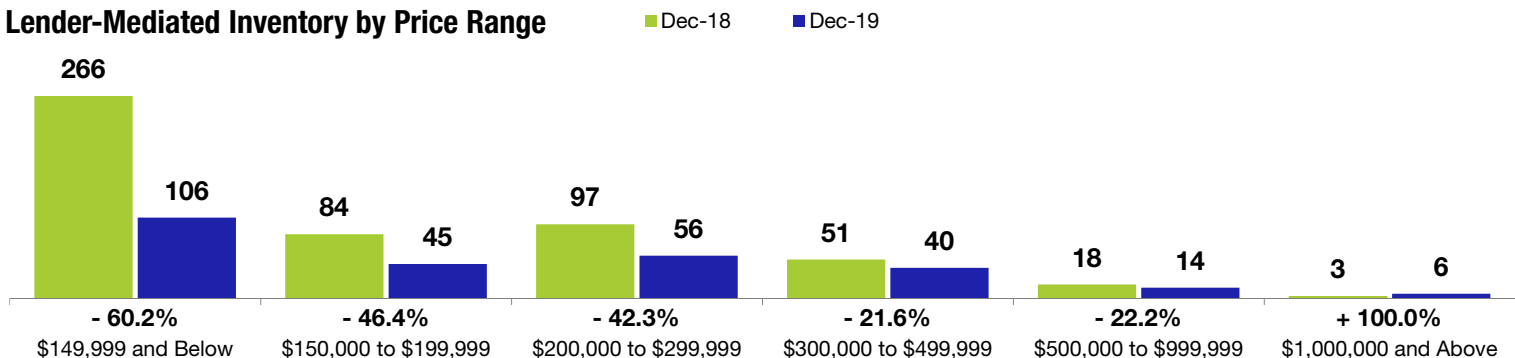
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19
\$149,999 and Below	266	106	- 60.2%	1,617	1,153	- 28.7%	1,883	1,259	- 33.1%	14.1%	8.4%
\$150,000 to \$199,999	84	45	- 46.4%	911	754	- 17.2%	995	799	- 19.7%	8.4%	5.6%
\$200,000 to \$299,999	97	56	- 42.3%	2,320	2,009	- 13.4%	2,417	2,065	- 14.6%	4.0%	2.7%
\$300,000 to \$499,999	51	40	- 21.6%	2,289	1,933	- 15.6%	2,340	1,973	- 15.7%	2.2%	2.0%
\$500,000 to \$999,999	18	14	- 22.2%	1,130	1,079	- 4.5%	1,148	1,093	- 4.8%	1.6%	1.3%
\$1,000,000 and Above	3	6	+ 100.0%	395	407	+ 3.0%	398	413	+ 3.8%	0.8%	1.5%
All Price Ranges	519	267	- 48.6%	8,662	7,335	- 15.3%	9,181	7,602	- 17.2%	5.7%	3.5%

Lender-Mediated Inventory by Price Range



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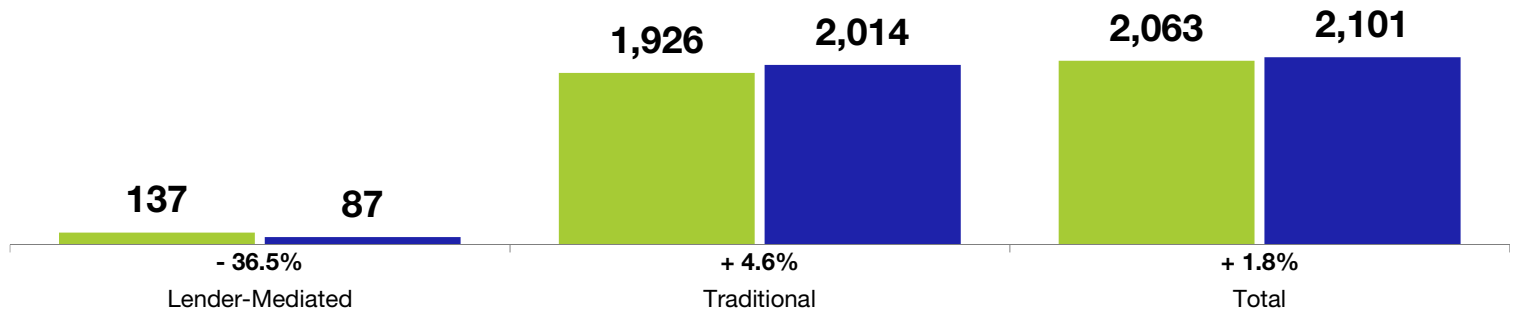


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19
Single-Family	121	81	- 33.1%	1,558	1,706	+ 9.5%	1,679	1,787	+ 6.4%	7.2%	4.5%
Condo-Townhouse	16	6	- 62.5%	368	308	- 16.3%	384	314	- 18.2%	4.2%	1.9%
All Properties	137	87	- 36.5%	1,926	2,014	+ 4.6%	2,063	2,101	+ 1.8%	6.6%	4.1%

Change in New Listings for All Properties

■ Dec-18 ■ Dec-19

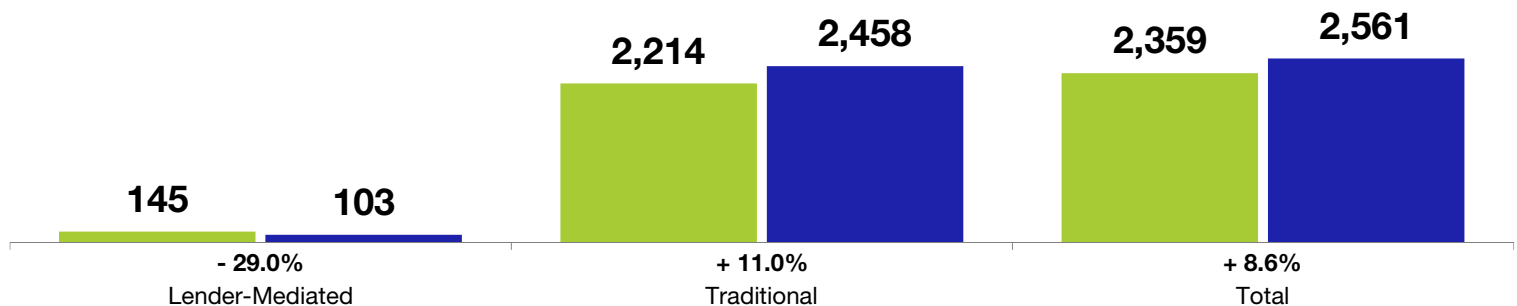


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19
Single-Family	127	88	- 30.7%	1,836	2,049	+ 11.6%	1,963	2,137	+ 8.9%	6.5%	4.1%
Condo-Townhouse	18	15	- 16.7%	378	409	+ 8.2%	396	424	+ 7.1%	4.5%	3.5%
All Properties	145	103	- 29.0%	2,214	2,458	+ 11.0%	2,359	2,561	+ 8.6%	6.1%	4.0%

Change in Closed Sales for All Properties

■ Dec-18 ■ Dec-19



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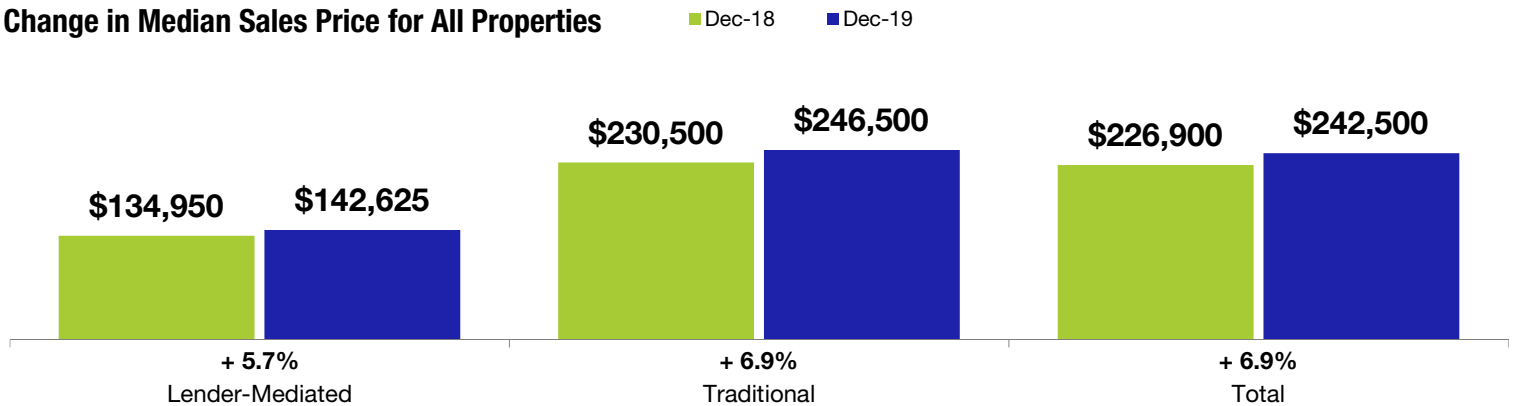
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -
Single-Family	\$146,138	\$145,000	- 0.8%	\$246,000	\$260,000	+ 5.7%	\$240,000	\$257,000	+ 7.1%
Condo-Townhouse	\$127,300	\$147,000	+ 15.5%	\$160,000	\$170,000	+ 6.3%	\$158,750	\$242,500	+ 52.8%
All Properties	\$134,950	\$142,625	+ 5.7%	\$230,500	\$246,500	+ 6.9%	\$226,900	\$242,500	+ 6.9%

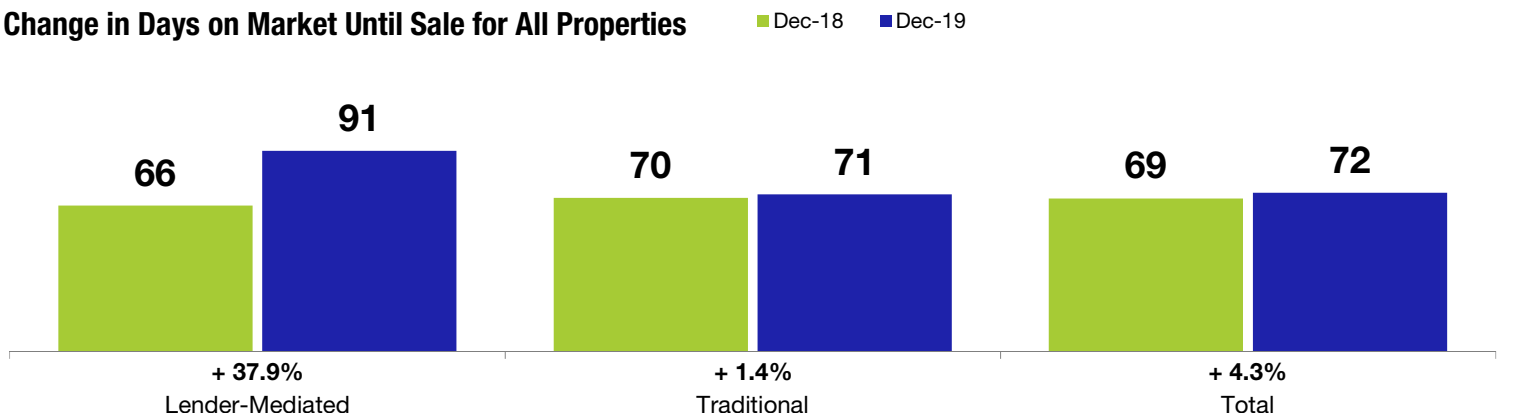
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -	Dec-18	Dec-19	+ / -
Single-Family	69	92	+ 33.3%	71	71	0.0%	71	72	+ 1.4%
Condo-Townhouse	48	88	+ 83.3%	62	70	+ 12.9%	62	71	+ 14.5%
All Properties	66	91	+ 37.9%	70	71	+ 1.4%	69	72	+ 4.3%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

December 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	2	9.1%	100.0%	\$214,000	7.1%	\$198,664	-9.2%
Clay County	40	4.8%	-50.6%	20	5.4%	-4.8%	\$226,581	4.2%	\$244,048	9.2%
Duval County	149	4.3%	-54.6%	55	4.2%	-37.5%	\$214,700	4.7%	\$256,045	8.8%
Nassau County	11	2.5%	-21.4%	5	4.4%	0.0%	\$257,900	4.9%	\$336,816	14.4%
Putnam County	8	2.1%	-61.9%	7	11.9%	40.0%	\$128,500	32.5%	\$154,644	16.3%
St. Johns County	36	1.7%	-26.5%	11	1.7%	-35.3%	\$345,000	4.5%	\$407,934	7.7%
011-SAN MARCO	2	2.5%	0.0%	0	0.0%	-100.0%	\$265,000	-25.5%	\$277,993	-42.3%
012-SAN JOSE	3	2.7%	-72.7%	1	2.7%	-66.7%	\$226,000	13.0%	\$296,448	32.3%
013-BEAUCLERC/MANDARIN NORTH	2	2.0%	-66.7%	1	2.5%	-75.0%	\$202,500	-13.8%	\$210,637	-18.1%
014-MANDARIN	4	3.0%	-75.0%	0	0.0%	-100.0%	\$281,500	-1.4%	\$334,263	15.7%
015-BARTRAM	3	4.2%	-72.7%	1	3.3%	-66.7%	\$236,750	-2.4%	\$233,906	-1.9%
021-ST NICHOLAS AREA	2	4.3%	-75.0%	1	5.3%	0.0%	\$160,000	2.1%	\$169,152	3.8%
022-GROVE PARK/SANS SOUCI	3	3.3%	-62.5%	2	5.7%	-60.0%	\$180,000	2.7%	\$187,581	6.1%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	5	5.0%	0.0%	4	7.4%	-20.0%	\$200,000	-2.4%	\$206,194	0.5%
024-BAYMEADOWS/DEERWOOD	7	4.1%	-50.0%	4	6.0%	300.0%	\$162,500	10.6%	\$222,228	1.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	1.1%	-85.7%	0	0.0%	--	\$340,000	-13.7%	\$404,247	-3.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	3.0%	-57.1%	0	0.0%	-100.0%	\$355,000	22.4%	\$388,833	19.6%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$262,000	-32.8%	\$345,849	-30.3%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$456,360	47.9%	\$438,832	42.2%
029-NOCATEE (DUVAL COUNTY)	1	3.8%	--	0	0.0%	--	\$377,000	-6.8%	\$385,694	-6.9%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$234,000	-20.9%	\$320,731	7.2%
032-AVONDALE	4	4.9%	0.0%	1	3.4%	--	\$275,000	-10.2%	\$379,010	10.3%
033-ORTEGA/VENETIA	2	5.7%	-33.3%	1	7.1%	--	\$294,875	-3.3%	\$319,436	-13.7%
041-ARLINGTON	6	3.7%	-73.9%	3	4.2%	-50.0%	\$175,750	-2.4%	\$180,176	0.6%
042-FT CAROLINE	3	4.3%	-80.0%	2	5.9%	-33.3%	\$230,000	13.7%	\$250,172	13.5%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	5	8.3%	-37.5%	2	4.4%	-33.3%	\$269,000	9.8%	\$336,731	7.1%
051-MURRAY HILL	1	1.6%	-75.0%	1	5.3%	0.0%	\$155,000	7.7%	\$160,237	19.5%
052-LAKESHORE	1	2.6%	-83.3%	0	0.0%	--	\$125,000	-12.0%	\$132,209	-2.6%
053-HYDE GROVE AREA	1	2.2%	-83.3%	1	5.9%	--	\$125,000	-11.3%	\$125,753	-23.7%
054-CEDAR HILLS	3	8.1%	0.0%	2	16.7%	100.0%	\$133,500	0.8%	\$133,523	15.2%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	1	14.3%	0.0%	\$146,000	6.2%	\$158,036	-11.3%
056-YUKON/WESCONNETT/OAK HILL	3	4.8%	-70.0%	3	8.8%	200.0%	\$147,200	5.9%	\$143,455	3.1%
061-HERLONG/NORMANDY AREA	2	4.9%	-80.0%	0	0.0%	-100.0%	\$180,954	9.7%	\$177,768	12.3%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	6	11.5%	-25.0%	3	12.5%	-50.0%	\$169,250	-13.2%	\$171,254	-15.0%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	2.2%	-92.3%	2	6.1%	--	\$145,000	-0.3%	\$134,436	-2.8%
064-BENT CREEK/PLUM TREE	3	6.5%	-50.0%	1	5.9%	0.0%	\$214,900	14.3%	\$198,960	20.5%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	3.2%	-75.0%	0	0.0%	-100.0%	\$211,000	-0.7%	\$213,273	4.7%
066-CECIL COMMERCE AREA	1	3.1%	0.0%	0	0.0%	--	\$241,495	-26.4%	\$331,998	10.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	8	8.9%	300.0%	2	4.2%	0.0%	\$197,840	4.1%	\$197,316	4.5%
071-BRENTWOOD/EVERGREEN	3	4.2%	50.0%	0	0.0%	-100.0%	\$70,000	38.6%	\$104,935	75.5%
072-SPRINGFIELD	4	12.5%	33.3%	1	12.5%	--	\$237,000	-18.3%	\$249,708	-0.3%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	--	0	0.0%	--	\$65,000	-13.3%	\$65,000	-67.4%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	5	7.5%	-44.4%	0	0.0%	-100.0%	\$39,000	-3.7%	\$76,047	41.1%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	13	6.1%	-48.0%	3	11.5%	-62.5%	\$92,500	88.8%	\$89,932	25.3%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	7.1%	-66.7%	0	0.0%	-100.0%	\$55,000	83.3%	\$46,917	11.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	10	20.0%	0.0%	0	0.0%	-100.0%	\$199,750	5.7%	\$221,207	20.8%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	--	\$224,900	0.0%	\$224,900	0.0%
091-GARDEN CITY/AIRPORT	12	7.4%	-47.8%	3	4.6%	-25.0%	\$209,900	5.0%	\$215,916	14.2%
092-OCEANWAY/PECAN PARK	6	6.9%	-14.3%	4	7.4%	33.3%	\$238,950	0.8%	\$275,293	18.6%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$247,250	48.1%	\$248,313	31.8%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	2.4%	-60.0%	0	0.0%	-100.0%	\$256,845	-4.9%	\$250,709	-14.6%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	1	33.3%	--	\$420,000	16.7%	\$393,333	9.3%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	2	9.5%	--	\$290,000	-2.4%	\$318,386	4.4%
123-FLEMING ISLAND-SE	1	3.6%	-50.0%	0	0.0%	--	\$267,972	0.3%	\$332,713	19.1%
124-FLEMING ISLAND-SW	2	5.1%	-60.0%	0	0.0%	-100.0%	\$260,000	15.8%	\$260,441	20.1%
131-MEADOWBROOK/LOCH RANE	1	14.3%	-50.0%	1	8.3%	0.0%	\$222,450	34.8%	\$226,942	25.6%
132-BELLAIR/GROVE PARK	1	4.8%	-50.0%	1	8.3%	0.0%	\$176,125	14.4%	\$164,513	10.0%
133-NORTH ORANGE PARK	1	12.5%	0.0%	0	0.0%	--	\$192,250	19.4%	\$192,250	19.4%
134-SOUTH BLANDING	4	13.8%	0.0%	2	25.0%	--	\$196,250	-13.9%	\$198,638	-11.0%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	1	100.0%	--	\$257,500	14.4%	\$257,500	10.0%
136-LAKESIDE ESTATES	2	12.5%	0.0%	2	12.5%	--	\$213,000	8.7%	\$199,650	-10.1%
137-DOCTOR'S LAKE	1	4.0%	--	0	0.0%	--	\$262,000	9.2%	\$255,250	-8.8%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$181,000	13.1%	\$177,960	11.2%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	10	6.5%	-33.3%	2	2.9%	-71.4%	\$236,850	5.3%	\$252,601	5.3%
141-MIDDLEBURG NW	0	2.8%	-60.0%	--	0.0%	-100.0%	--	21.9%	--	10.8%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$225,000	12.6%	\$181,786	-10.8%
143-FOXMEADOW AREA	4	8.2%	33.3%	1	5.3%	-66.7%	\$231,950	6.4%	\$256,700	9.7%
144-MIDDLEBURG-SE	1	8.3%	0.0%	0	0.0%	--	\$169,000	-58.8%	\$174,333	-57.5%
145-MIDDLEBURG-SW	2	5.6%	-71.4%	0	0.0%	-100.0%	\$181,950	-2.0%	\$178,842	-3.3%
146-MIDDLEBURG-NE	1	2.9%	-87.5%	1	4.5%	-50.0%	\$193,500	7.5%	\$203,586	-0.2%
151-KEYSTONE HEIGHTS	3	4.3%	-50.0%	3	13.0%	50.0%	\$172,000	137.2%	\$167,722	41.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	2	2.2%	-66.7%	3	8.3%	--	\$221,490	8.0%	\$272,488	31.5%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$206,990	-4.8%	\$206,076	-5.3%
163-LAKE ASBURY AREA	2	3.7%	0.0%	0	0.0%	-100.0%	\$255,000	15.9%	\$298,230	28.5%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	1	33.3%	-50.0%	\$395,000	5.3%	\$476,167	11.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	-100.0%	\$495,000	-10.0%	\$822,864	22.1%
213-JACKSONVILLE BEACH-NW	2	10.5%	--	0	0.0%	--	\$355,000	-0.3%	\$385,571	6.3%
214-JACKSONVILLE BEACH-SW	1	1.5%	0.0%	2	8.7%	100.0%	\$332,500	8.1%	\$337,548	14.1%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$799,000	102.3%	\$782,300	98.1%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	1	16.7%	--	\$450,500	10.7%	\$480,750	17.3%
231-ATLANTIC BEACH-NORTH	1	2.7%	--	0	0.0%	-100.0%	\$348,000	-35.3%	\$412,795	-17.4%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$352,000	17.3%	\$409,313	-37.9%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	1	9.1%	--	\$346,500	49.0%	\$342,564	36.0%

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241-NORTH BEACH	1	7.1%	0.0%	0	0.0%	--	\$234,000	201.9%	\$214,067	100.1%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$177,500	0.0%	\$177,500	0.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$4,966,000	503.8%	\$4,966,000	386.3%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	6.7%	33.3%	0	0.0%	--	\$419,416	145.3%	\$503,419	-2.4%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	1	4.0%	--	\$490,000	-22.8%	\$613,367	-24.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.5%	-66.7%	1	3.8%	-50.0%	\$509,975	-3.2%	\$455,594	-12.4%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$706,500	-8.4%	\$798,700	5.4%
264-SOUTH PONTE VEDRA BEACH	2	4.2%	--	2	25.0%	--	\$502,500	5.8%	\$616,797	9.9%
265-PONTE VEDRA/NOCATEE-STJ	1	0.5%	-50.0%	0	0.0%	--	\$473,515	8.9%	\$488,649	7.8%
266-VILANO BEACH	2	3.8%	100.0%	0	0.0%	--	\$595,000	50.6%	\$537,300	9.1%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$602,715	6.7%	\$608,522	8.1%
272-NOCATEE SOUTH	1	0.7%	-50.0%	0	0.0%	--	\$417,360	-0.6%	\$416,312	-1.2%
301-JULINGTON CREEK/SWITZERLAND	6	2.0%	-33.3%	1	0.7%	--	\$340,000	-1.4%	\$364,939	-2.1%
302-ORANGEDALE AREA	3	5.4%	200.0%	0	0.0%	--	\$400,787	6.3%	\$422,519	-10.1%
303-PALMO/SIX MILE AREA	1	3.3%	-50.0%	0	0.0%	--	\$375,250	2.1%	\$442,764	23.0%
304- 210 SOUTH	0	0.0%	-100.0%	1	2.5%	-50.0%	\$347,503	-1.6%	\$367,590	4.9%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	3.4%	-33.3%	0	0.0%	--	\$276,990	2.1%	\$285,198	0.9%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$314,445	0.6%	\$320,753	2.7%
307-WORLD GOLF VILLAGE AREA-SE	1	1.5%	0.0%	0	0.0%	-100.0%	\$267,930	-16.4%	\$288,728	-9.0%
308-WORLD GOLF VILLAGE AREA-SW	2	3.7%	-60.0%	0	0.0%	-100.0%	\$321,510	19.1%	\$312,758	12.4%
309-WORLD GOLF VILLAGE AREA-WEST	3	4.2%	--	1	3.8%	0.0%	\$296,670	9.5%	\$303,430	12.4%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$451,750	24.0%	\$478,323	23.5%
313-WHITECASTLE/AIRPORT AREA	1	2.1%	-50.0%	0	0.0%	--	\$339,937	23.6%	\$345,897	16.5%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$143,000	-45.0%	\$128,000	-50.1%
322-DOWNTOWN ST AUGUSTINE	1	2.2%	--	0	0.0%	--	\$319,365	-50.1%	\$371,122	-30.2%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$484,709	46.9%	\$659,604	84.4%
331-ST AUGUSTINE BEACH	1	0.6%	-50.0%	1	2.7%	0.0%	\$414,900	24.3%	\$477,507	26.7%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$547,500	-67.8%	\$547,500	-67.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	2.1%	--	0	0.0%	-100.0%	\$210,000	-2.3%	\$211,630	3.0%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$234,950	-18.1%	\$228,483	-19.0%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.0%	-50.0%	2	6.1%	100.0%	\$190,000	-4.3%	\$204,289	-8.5%
337-OLD MOULTRIE RD/WILDWOOD	3	3.8%	50.0%	0	0.0%	-100.0%	\$273,750	18.5%	\$275,837	11.9%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	1	25.0%	0.0%	\$134,500	263.5%	\$131,875	256.4%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	-100.0%	\$255,000	48.8%	\$255,000	48.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	1	100.0%	--	\$132,500	0.0%	\$132,500	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$250,000	8.7%	\$250,000	8.7%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$462,500	0.0%	\$462,500	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$1,155,000	0.0%	\$1,155,000	0.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$390,000	47.7%	\$390,000	-20.3%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	3.6%	-66.7%	0	0.0%	--	\$379,000	-6.4%	\$461,357	-12.8%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	-100.0%	\$380,000	-36.1%	\$1,026,000	-9.4%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	5.6%	100.0%	2	18.2%	100.0%	\$210,000	-34.2%	\$257,709	-10.8%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	0.8%	-83.3%	0	0.0%	-100.0%	\$271,184	-5.5%	\$320,427	1.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-YULEE SOUTH	1	2.4%	-50.0%	2	8.7%	100.0%	\$238,000	2.2%	\$224,078	-3.9%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$209,900	15.0%	\$172,780	-5.3%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$297,000	197.7%	\$297,333	198.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	6	7.8%	200.0%	0	0.0%	--	\$220,750	-0.8%	\$228,278	7.8%
501-MACCLENNY AREA	0	0.0%	-100.0%	1	7.1%	0.0%	\$231,950	13.5%	\$203,914	-10.1%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$165,000	53.1%	\$165,000	53.1%
503-BAKER COUNTY-SOUTH	0	0.0%	--	1	16.7%	--	\$224,950	-23.5%	\$197,633	-32.8%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	--	\$205,000	67.4%	\$158,500	29.4%
522-BRADFORD COUNTY-NW	7	23.3%	133.3%	2	25.0%	0.0%	\$124,950	18.5%	\$106,775	-9.5%
523-BRADFORD COUNTY-SE	1	3.3%	-66.7%	0	0.0%	-100.0%	\$212,500	97.7%	\$212,500	102.4%
524-BRADFORD COUNTY-SW	3	23.1%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	1	25.0%	--	0	0.0%	--	\$231,950	-28.4%	\$231,950	-28.4%
561-GREATER PALATKA	1	1.7%	0.0%	2	13.3%	100.0%	\$90,000	-33.1%	\$114,713	-17.2%
562-BARDIN/WEST BOSTWICK	2	50.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.1%	-75.0%	0	0.0%	--	\$342,000	-24.8%	\$410,500	-9.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.8%	-50.0%	1	12.5%	0.0%	\$174,250	17.7%	\$174,350	4.0%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$117,450	0.0%	\$117,450	0.0%
572-INTERLACHEN-NE	1	2.8%	-66.7%	0	0.0%	-100.0%	\$128,250	106.9%	\$127,138	85.8%
573-INTERLACHEN-SW	0	0.0%	-100.0%	1	100.0%	--	\$234,900	107.9%	\$234,900	107.9%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$41,000	-18.0%	\$41,000	-26.8%
575-WEST OF SR-21	0	0.0%	-100.0%	2	50.0%	--	\$116,250	43.5%	\$100,550	24.1%
576-GEORGES LAKE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$75,000	-28.2%	\$75,000	-50.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$210,000	57.3%	\$190,000	16.9%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	2	4.3%	0.0%	1	16.7%	--	\$127,000	83.4%	\$176,750	38.0%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%