

Lender-Mediated Report

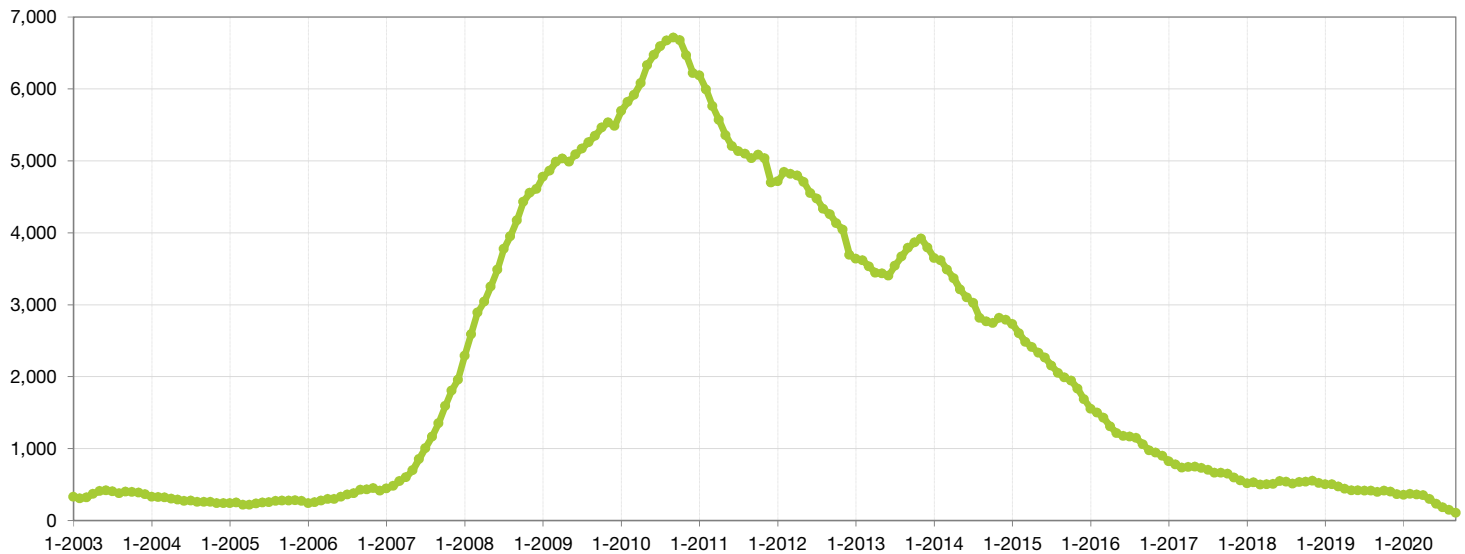
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



September 2020

New Listings in the Northeast Florida region increased 6.1 percent to 3,215.

- Traditional New Listings increased 8.5 percent to 3,174.
- Lender-mediated New Listings decreased 61.0 percent to 41.
- Share of all New Listings that were lender-mediated fell to 1.3 percent.

Closed Sales were up 16.6 percent to 3,102.

- Traditional Closed Sales were up 19.7 percent to 3,040.
- Lender-mediated Closed Sales were down 48.3 percent to 62.
- Share of all Closed Sales that were lender-mediated fell to 2.0 percent.

The Median Sales Price rose 8.6 percent to \$255,250.

- The traditional Median Sales Price rose 8.4 percent to \$259,000.
- The lender-mediated Median Sales Price rose 2.2 percent to \$140,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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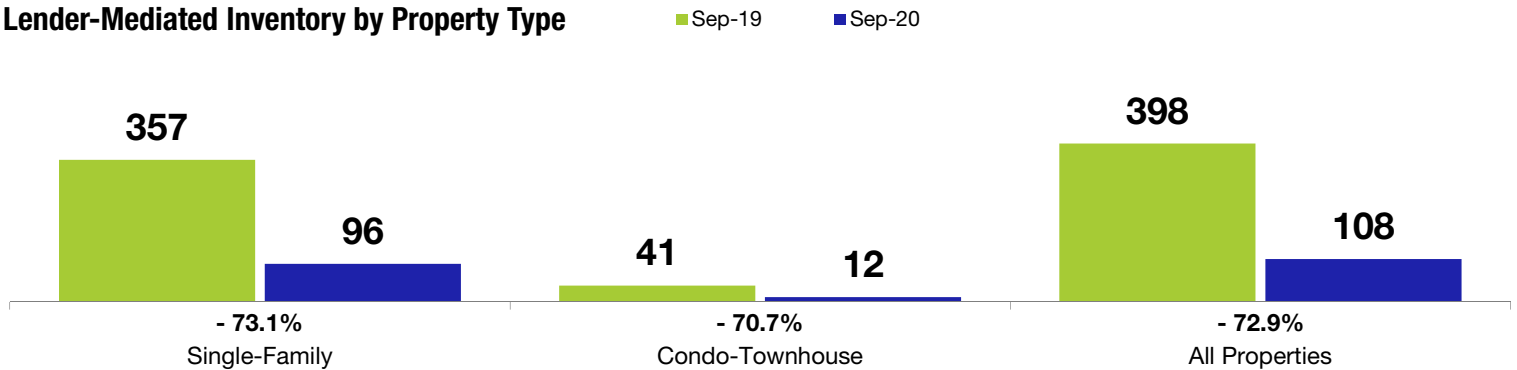
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20
Single-Family	357	96	- 73.1%	7,758	4,675	- 39.7%	8,115	4,771	- 41.2%	4.4%	2.0%
Condo-Townhouse	41	12	- 70.7%	1,509	1,086	- 28.0%	1,550	1,098	- 29.2%	2.6%	1.1%
All Properties	398	108	- 72.9%	9,267	5,761	- 37.8%	9,665	5,869	- 39.3%	4.1%	1.8%

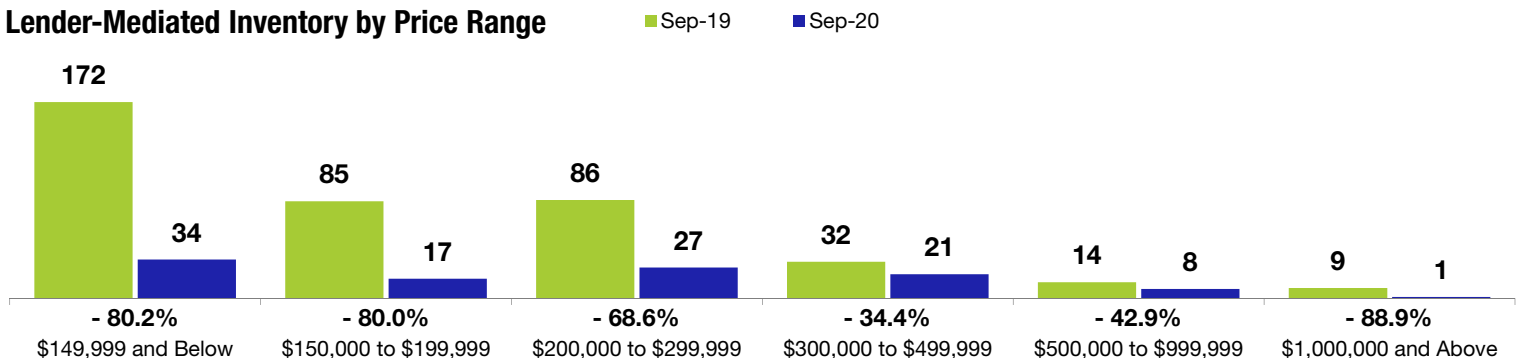
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20
\$149,999 and Below	172	34	- 80.2%	1,571	801	- 49.0%	1,743	835	- 52.1%	9.9%	4.1%
\$150,000 to \$199,999	85	17	- 80.0%	1,058	607	- 42.6%	1,143	624	- 45.4%	7.4%	2.7%
\$200,000 to \$299,999	86	27	- 68.6%	2,516	1,529	- 39.2%	2,602	1,556	- 40.2%	3.3%	1.7%
\$300,000 to \$499,999	32	21	- 34.4%	2,299	1,596	- 30.6%	2,331	1,617	- 30.6%	1.4%	1.3%
\$500,000 to \$999,999	14	8	- 42.9%	1,337	889	- 33.5%	1,351	897	- 33.6%	1.0%	0.9%
\$1,000,000 and Above	9	1	- 88.9%	486	339	- 30.2%	495	340	- 31.3%	1.8%	0.3%
All Price Ranges	398	108	- 72.9%	9,267	5,761	- 37.8%	9,665	5,869	- 39.3%	4.1%	1.8%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

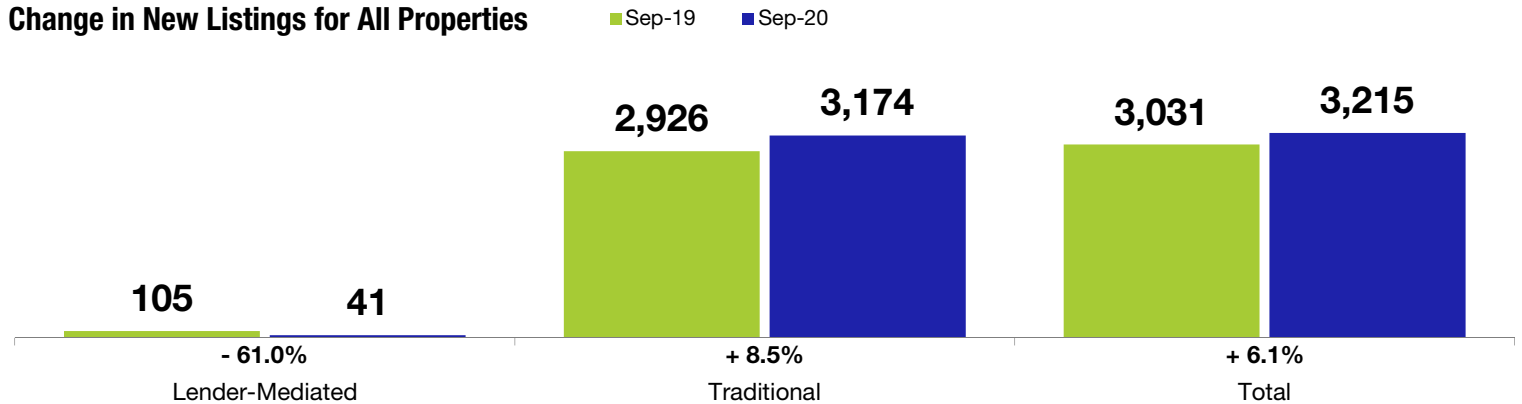
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20
Single-Family	99	38	- 61.6%	2,430	2,638	+ 8.6%	2,529	2,676	+ 5.8%	3.9%	1.4%
Condo-Townhouse	6	3	- 50.0%	496	536	+ 8.1%	502	539	+ 7.4%	1.2%	0.6%
All Properties	105	41	- 61.0%	2,926	3,174	+ 8.5%	3,031	3,215	+ 6.1%	3.5%	1.3%

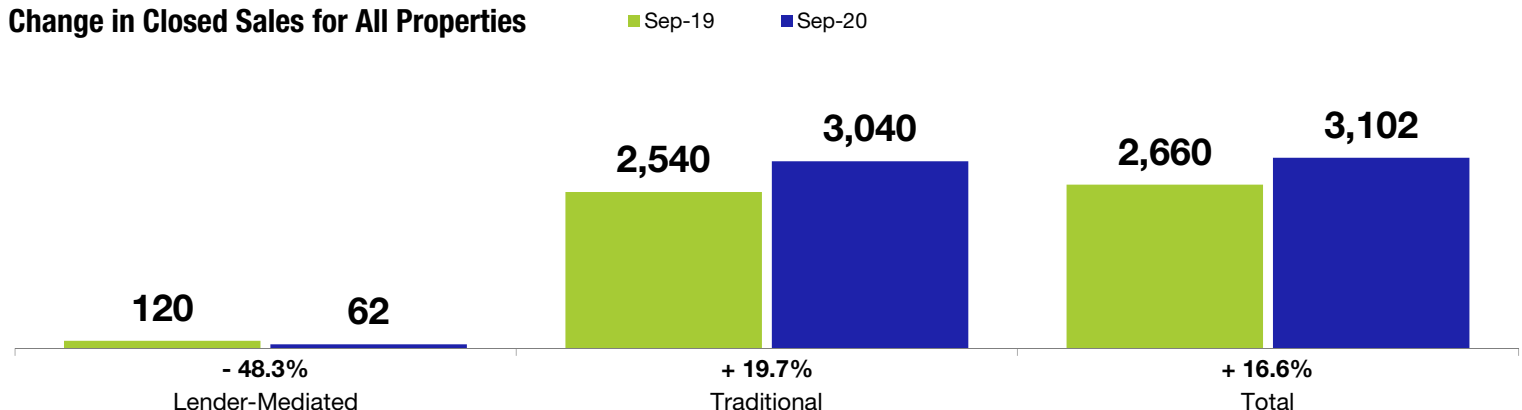
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20
Single-Family	106	57	- 46.2%	2,109	2,531	+ 20.0%	2,215	2,588	+ 16.8%	4.8%	2.2%
Condo-Townhouse	14	5	- 64.3%	431	509	+ 18.1%	445	514	+ 15.5%	3.1%	1.0%
All Properties	120	62	- 48.3%	2,540	3,040	+ 19.7%	2,660	3,102	+ 16.6%	4.5%	2.0%

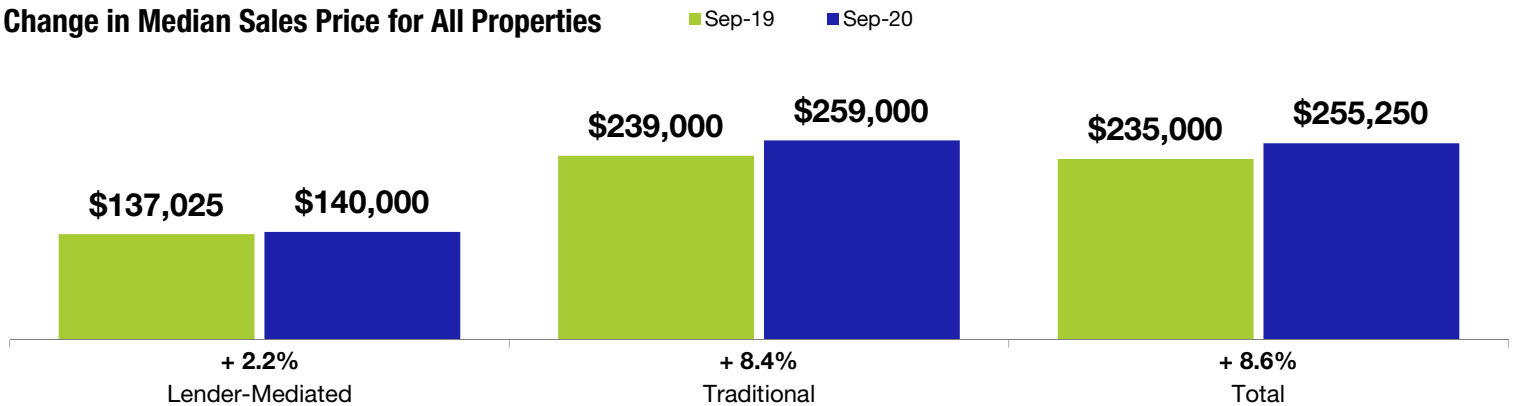
Change in Closed Sales for All Properties



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -
Single-Family	\$143,800	\$140,614	- 2.2%	\$250,000	\$274,498	+ 9.8%	\$246,048	\$270,000	+ 9.7%
Condo-Townhouse	\$129,725	\$135,500	+ 4.5%	\$172,000	\$194,490	+ 13.1%	\$169,500	\$255,250	+ 50.6%
All Properties	\$137,025	\$140,000	+ 2.2%	\$239,000	\$259,000	+ 8.4%	\$235,000	\$255,250	+ 8.6%

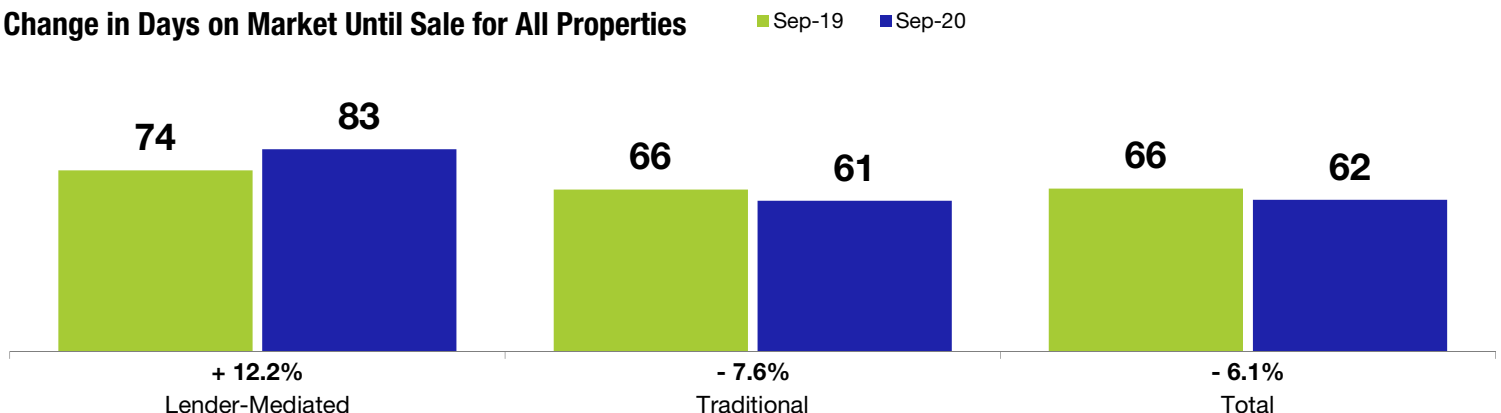
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -	Sep-19	Sep-20	+ / -
Single-Family	71	87	+ 22.5%	68	61	- 10.3%	68	62	- 8.8%
Condo-Townhouse	98	37	- 62.2%	58	64	+ 10.3%	59	63	+ 6.8%
All Properties	74	83	+ 12.2%	66	61	- 7.6%	66	62	- 6.1%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

September 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	0	0.0%	-100.0%	\$232,400	25.6%	\$258,483	27.4%
Clay County	18	3.0%	-69.0%	11	2.8%	-38.9%	\$242,135	8.8%	\$268,790	11.8%
Duval County	67	2.3%	-71.8%	34	2.2%	-54.1%	\$229,000	9.0%	\$272,411	12.9%
Nassau County	4	1.4%	-77.8%	3	2.1%	-40.0%	\$310,000	19.2%	\$379,382	16.9%
Putnam County	4	1.5%	-75.0%	6	6.6%	0.0%	\$136,500	6.6%	\$178,197	22.1%
St. Johns County	10	0.7%	-79.2%	4	0.5%	-66.7%	\$360,000	9.1%	\$446,402	19.7%
011-SAN MARCO	2	2.0%	100.0%	0	0.0%	-100.0%	\$340,000	-35.3%	\$567,622	-19.9%
012-SAN JOSE	1	0.8%	-80.0%	3	6.0%	200.0%	\$220,250	20.0%	\$241,355	-3.3%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	1	1.6%	-50.0%	\$247,000	14.9%	\$276,983	17.9%
014-MANDARIN	5	4.1%	-37.5%	0	0.0%	-100.0%	\$275,000	1.5%	\$286,464	2.7%
015-BARTRAM	1	1.3%	-80.0%	0	0.0%	-100.0%	\$225,000	-1.1%	\$244,609	3.3%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	1	3.4%	-50.0%	\$192,000	10.0%	\$202,776	17.2%
022-GROVE PARK/SANS SOUCI	3	3.4%	0.0%	2	3.0%	-33.3%	\$185,495	9.9%	\$189,824	-1.1%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	2	1.7%	-85.7%	1	1.7%	-50.0%	\$220,000	18.1%	\$224,963	12.5%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	1	1.2%	0.0%	\$200,130	-0.4%	\$255,553	13.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	1.4%	-50.0%	0	0.0%	-100.0%	\$335,000	-2.9%	\$404,093	2.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.0%	-80.0%	1	2.0%	-50.0%	\$347,500	17.8%	\$409,137	39.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$361,628	60.7%	\$432,949	-4.8%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$399,064	33.2%	\$406,605	26.4%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$420,000	13.2%	\$417,767	0.2%
031-RIVERSIDE	1	2.6%	-50.0%	0	0.0%	--	\$345,000	74.2%	\$341,840	44.5%
032-AVONDALE	4	4.7%	33.3%	1	2.8%	-50.0%	\$344,000	40.6%	\$401,353	36.6%
033-ORTEGA/VENETIA	1	2.4%	-83.3%	0	0.0%	--	\$418,500	43.1%	\$642,440	114.2%
041-ARLINGTON	7	6.9%	-46.2%	3	3.8%	-57.1%	\$186,000	6.3%	\$207,795	17.3%
042-FT CAROLINE	6	7.8%	0.0%	0	0.0%	-100.0%	\$259,950	15.5%	\$276,762	21.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	3.6%	-71.4%	1	3.1%	0.0%	\$300,250	13.3%	\$403,095	9.1%
051-MURRAY HILL	0	0.0%	-100.0%	1	4.5%	--	\$187,750	13.8%	\$184,542	9.7%
052-LAKESHORE	1	2.7%	-83.3%	1	5.3%	--	\$152,000	-5.0%	\$161,843	16.0%
053-HYDE GROVE AREA	1	3.6%	-75.0%	0	0.0%	-100.0%	\$128,000	20.2%	\$144,235	12.3%
054-CEDAR HILLS	2	16.7%	-33.3%	0	0.0%	-100.0%	\$148,000	13.9%	\$146,067	9.0%
055-CONFEDERATE POINT/ORTEGA FARMS	1	16.7%	0.0%	0	0.0%	-100.0%	\$217,000	17.3%	\$230,286	17.2%
056-YUKON/WESCONNETT/OAK HILL	2	3.8%	-75.0%	0	0.0%	-100.0%	\$167,500	3.4%	\$178,977	17.2%
061-HERLONG/NORMANDY AREA	1	3.6%	-66.7%	1	5.0%	0.0%	\$186,250	1.2%	\$184,725	8.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	2	5.9%	-77.8%	0	0.0%	-100.0%	\$202,000	3.6%	\$205,557	4.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	0	0.0%	-100.0%	1	3.7%	-50.0%	\$144,000	5.1%	\$142,824	4.0%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$242,485	17.9%	\$242,469	23.2%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	6.3%	-50.0%	1	33.3%	--	\$235,844	-0.9%	\$233,198	5.1%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$203,635	-5.3%	\$208,647	-9.0%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	0	0.0%	-100.0%	\$209,900	2.4%	\$212,781	1.5%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	1	8.3%	-50.0%	\$102,450	41.5%	\$114,192	41.3%
072-SPRINGFIELD	1	3.2%	-80.0%	0	0.0%	--	\$200,600	15.3%	\$246,088	10.2%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	3.7%	--	0	--	--	\$0	-100.0%	\$0	-100.0%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

September 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	3	3.8%	-25.0%	2	12.5%	0.0%	\$72,250	-21.5%	\$72,325	-20.0%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	3.0%	-80.0%	3	4.6%	-75.0%	\$95,000	12.0%	\$105,628	10.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$85,000	141.1%	\$93,531	57.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	2.9%	-87.5%	2	7.1%	--	\$210,495	10.8%	\$208,853	6.9%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$140,000	-37.7%	\$173,000	-11.2%
091-GARDEN CITY/AIRPORT	2	2.0%	-90.0%	2	2.7%	-66.7%	\$229,235	12.3%	\$220,219	9.6%
092-OCEANWAY/PECAN PARK	3	3.9%	-66.7%	2	4.1%	0.0%	\$245,000	2.1%	\$248,607	4.0%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$214,450	27.6%	\$196,613	22.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	1.2%	0.0%	1	2.3%	-66.7%	\$240,500	1.9%	\$243,200	-11.7%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$480,000	38.1%	\$480,000	38.1%
122-FLEMING ISLAND-NW	1	2.9%	-66.7%	1	4.3%	0.0%	\$340,000	12.1%	\$399,096	19.5%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$320,000	0.0%	\$371,014	-1.7%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$286,750	0.1%	\$277,250	5.9%
131-MEADOWBROOK/LOCH RANE	3	15.0%	200.0%	0	0.0%	-100.0%	\$173,000	-45.5%	\$215,278	-30.7%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$198,000	4.2%	\$199,536	9.8%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$208,500	-6.5%	\$208,500	2.7%
134-SOUTH BLANDING	1	7.1%	-66.7%	0	0.0%	-100.0%	\$230,500	4.2%	\$230,168	7.2%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$261,500	15.2%	\$259,475	30.6%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	1	12.5%	--	\$208,000	-9.2%	\$205,557	-10.4%
137-DOCTOR'S LAKE	1	5.9%	--	0	0.0%	--	\$327,500	-33.7%	\$306,750	-37.9%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$164,550	3.5%	\$166,023	22.4%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	5	6.1%	-66.7%	2	3.3%	-50.0%	\$252,900	10.6%	\$261,136	11.7%
141-MIDDLEBURG NW	0	1.9%	0.0%	--	7.1%	100.0%	--	25.8%	--	17.0%
142-MIDDLEBURG EAST	0	0.0%	--	2	22.2%	100.0%	\$235,000	-6.7%	\$290,511	35.6%
143-FOXMEADOW AREA	2	4.7%	100.0%	0	0.0%	-100.0%	\$262,800	15.5%	\$268,950	10.2%
144-MIDDLEBURG-SE	1	7.7%	0.0%	0	0.0%	-100.0%	\$224,700	4.5%	\$236,100	38.7%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	1	9.1%	--	\$168,000	-14.0%	\$184,136	-12.1%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	1	3.1%	--	\$215,000	16.2%	\$219,025	10.3%
151-KEYSTONE HEIGHTS	1	2.2%	-75.0%	0	0.0%	--	\$172,000	1.2%	\$180,359	3.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	1	1.3%	-83.3%	0	0.0%	--	\$275,500	25.8%	\$334,873	39.4%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	1	7.1%	--	\$206,990	0.0%	\$218,421	0.0%
163-LAKE ASBURY AREA	1	3.2%	--	0	0.0%	-100.0%	\$231,000	5.0%	\$273,350	7.4%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$490,000	8.3%	\$733,980	62.3%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$600,000	31.6%	\$674,227	14.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$399,000	20.6%	\$420,903	11.3%
214-JACKSONVILLE BEACH-SW	2	4.1%	0.0%	0	0.0%	--	\$394,450	12.1%	\$390,975	-14.3%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$762,500	-4.4%	\$1,162,500	43.8%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$575,750	81.4%	\$591,750	86.4%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$730,000	-3.4%	\$747,000	-18.8%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$300,000	-2.9%	\$354,041	0.7%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$278,000	4.9%	\$278,000	1.4%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$230,493	4.8%	\$252,348	11.6%
242-MAYPORT	0	0.0%	--	1	100.0%	--	\$135,000	-41.3%	\$135,000	-40.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,205,000	27.1%	\$2,088,333	20.4%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	2.0%	-50.0%	0	0.0%	-100.0%	\$613,640	131.6%	\$843,234	168.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	1	4.3%	--	\$500,000	12.9%	\$965,517	94.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$554,250	12.0%	\$573,109	16.5%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	3.1%	-50.0%	1	5.0%	--	\$797,000	55.7%	\$812,898	28.2%
264-SOUTH PONTE VEDRA BEACH	1	4.3%	-75.0%	0	0.0%	--	\$650,000	32.1%	\$885,955	49.2%
265-PONTE VEDRA/NOCATTEE-STJ	0	0.0%	-100.0%	0	0.0%	-100.0%	\$424,900	-6.6%	\$455,090	1.6%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$460,000	6.4%	\$522,161	6.1%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$560,000	9.9%	\$575,897	7.5%
272-NOCATTEE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$412,000	-0.2%	\$431,802	4.5%
301-JULINGTON CREEK/SWITZERLAND	1	0.5%	-90.0%	0	0.0%	-100.0%	\$351,950	9.0%	\$384,926	10.2%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$454,475	21.8%	\$450,503	31.9%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$388,650	0.0%	\$489,975	0.0%
304- 210 SOUTH	1	1.0%	-50.0%	0	0.0%	-100.0%	\$335,000	4.3%	\$361,981	10.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	1	6.7%	0.0%	\$322,000	31.4%	\$310,095	24.9%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$303,238	-3.7%	\$309,663	-1.2%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$313,990	20.8%	\$359,411	30.1%
308-WORLD GOLF VILLAGE AREA-SW	3	8.3%	200.0%	0	0.0%	--	\$338,000	9.0%	\$341,038	6.3%
309-WORLD GOLF VILLAGE AREA-WEST	1	2.3%	-50.0%	0	0.0%	--	\$351,700	9.2%	\$405,248	20.5%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$400,000	-2.4%	\$424,329	-6.3%
313-WHITECASTLE/AIRPORT AREA	1	3.1%	--	0	0.0%	--	\$312,170	-8.5%	\$368,020	17.5%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$148,750	-37.6%	\$193,938	-18.7%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$332,500	-15.5%	\$408,000	0.0%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$313,950	-15.1%	\$321,913	-21.8%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	--	\$367,500	-8.1%	\$452,319	-9.5%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$507,500	11.5%	\$844,933	100.6%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$332,500	18.8%	\$347,817	24.2%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$222,000	-13.3%	\$226,949	-18.8%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$272,450	15.9%	\$286,800	19.2%
336-RAVENSWOOD/WEST AUGUSTINE	0	0.0%	-100.0%	1	2.6%	-50.0%	\$228,750	25.4%	\$230,782	20.2%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	--	0	0.0%	--	\$270,000	1.9%	\$279,912	-0.1%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$164,300	8.1%	\$170,533	17.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$325,000	15.3%	\$310,333	10.1%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$494,950	0.0%	\$500,938	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$326,500	-60.5%	\$326,500	-60.5%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$487,500	68.1%	\$487,500	68.1%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$800,000	49.6%	\$800,000	58.1%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$337,950	-4.5%	\$337,950	-8.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

September 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$400,000	-32.2%	\$393,983	-33.3%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	--	\$505,000	31.2%	\$713,193	83.2%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$637,000	-2.0%	\$665,854	-20.1%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	4.5%	--	0	0.0%	-100.0%	\$250,000	21.1%	\$301,631	38.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$349,000	31.7%	\$350,884	29.0%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-YULEE SOUTH	1	4.3%	-66.7%	1	5.3%	0.0%	\$248,900	10.4%	\$261,413	26.8%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$172,500	-12.3%	\$217,500	-27.3%
491-HILLARD	0	0.0%	--	0	0.0%	-100.0%	\$212,500	34.5%	\$193,767	15.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	2	4.2%	-60.0%	2	7.4%	100.0%	\$250,000	1.2%	\$286,540	16.6%
501-MACCLENNY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$210,000	11.1%	\$232,673	17.2%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$236,700	-7.7%	\$276,663	7.9%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$258,900	130.1%	\$293,014	58.5%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$122,000	-24.0%	\$117,588	-26.7%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$138,000	24.3%	\$157,380	9.1%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$106,450	-29.7%	\$159,650	-21.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	1	25.0%	--	\$87,500	-57.3%	\$89,250	-61.9%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$72,900	-55.8%	\$72,900	-71.4%
561-GREATER PALATKA	0	0.0%	-100.0%	1	4.8%	-66.7%	\$148,500	4.9%	\$159,124	25.4%
562-BARDIN/WEST BOSTWICK	1	33.3%	--	0	0.0%	--	\$107,500	0.0%	\$107,500	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	4.0%	-50.0%	0	0.0%	--	\$391,500	74.1%	\$391,500	45.4%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	2	14.3%	0.0%	\$130,000	12.1%	\$158,068	23.5%
571-INTERLACHEN-SE	1	16.7%	--	0	0.0%	--	\$152,900	0.0%	\$152,900	0.0%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$68,500	36.0%	\$79,610	-10.3%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$62,750	-73.7%	\$62,750	-73.7%
574-INTERLACHEN-NW	0	0.0%	-100.0%	2	20.0%	100.0%	\$125,000	-18.8%	\$143,100	-15.9%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$297,000	-20.8%	\$321,000	-14.4%
576-GEORGES LAKE	1	20.0%	--	0	0.0%	--	\$226,500	53.0%	\$227,000	42.5%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$56,000	-73.6%	\$90,167	-57.6%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	1	10.0%	--	\$221,950	141.3%	\$248,780	127.8%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	--	\$144,500	-3.7%	\$228,750	59.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	0.0%	--	\$548,500	0.0%	\$548,500	0.0%