

Lender-Mediated Report

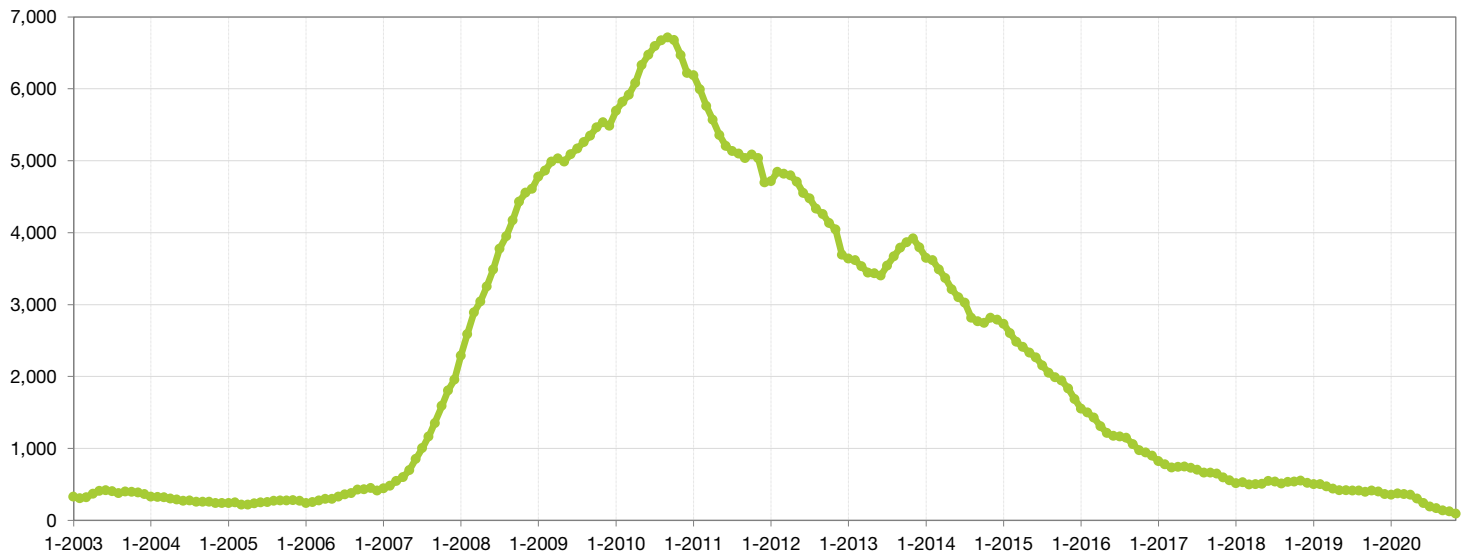
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



November 2020

New Listings in the Northeast Florida region decreased 4.1 percent to 2,657.

- Traditional New Listings decreased 1.4 percent to 2,617.
- Lender-mediated New Listings decreased 65.8 percent to 40.
- Share of all New Listings that were lender-mediated fell to 1.5 percent.

Closed Sales were up 13.0 percent to 2,680.

- Traditional Closed Sales were up 16.7 percent to 2,645.
- Lender-mediated Closed Sales were down 66.3 percent to 35.
- Share of all Closed Sales that were lender-mediated fell to 1.3 percent.

The Median Sales Price rose 12.9 percent to \$262,000.

- The traditional Median Sales Price rose 12.3 percent to \$263,995.
- The lender-mediated Median Sales Price rose 2.6 percent to \$143,550.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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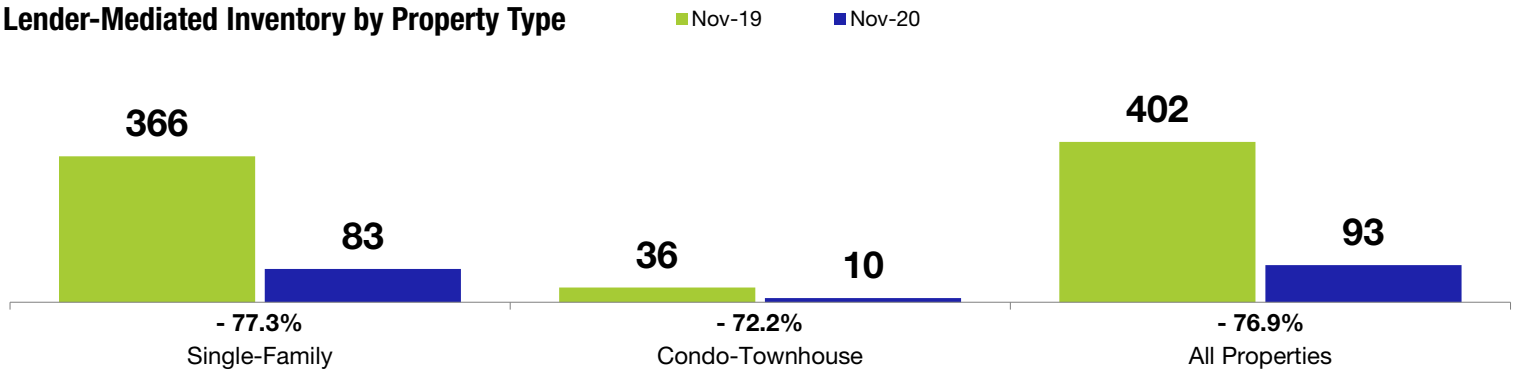
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20
Single-Family	366	83	- 77.3%	7,588	4,082	- 46.2%	7,954	4,165	- 47.6%	4.6%	2.0%
Condo-Townhouse	36	10	- 72.2%	1,428	1,036	- 27.5%	1,464	1,046	- 28.6%	2.5%	1.0%
All Properties	402	93	- 76.9%	9,016	5,118	- 43.2%	9,418	5,211	- 44.7%	4.3%	1.8%

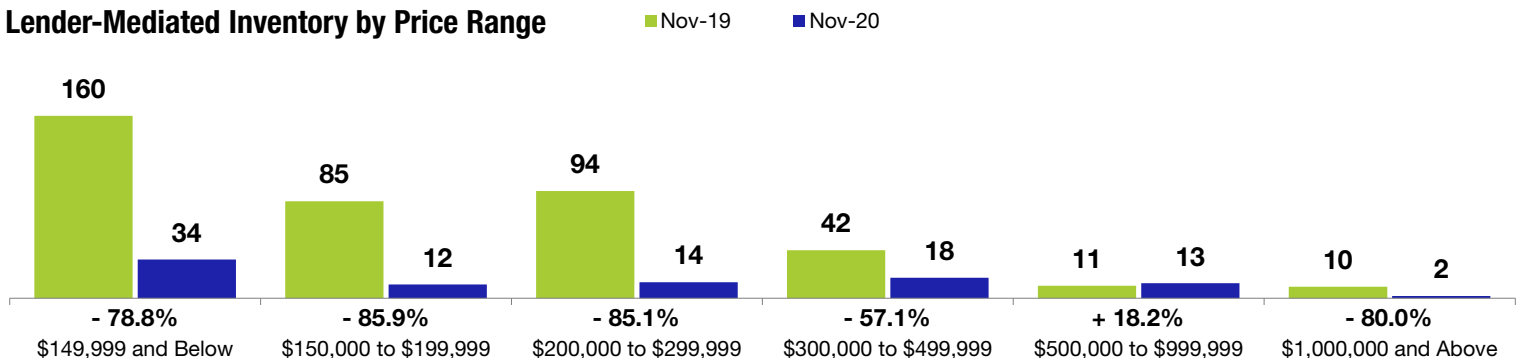
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20
\$149,999 and Below	160	34	- 78.8%	1,560	718	- 54.0%	1,720	752	- 56.3%	9.3%	4.5%
\$150,000 to \$199,999	85	12	- 85.9%	1,009	619	- 38.7%	1,094	631	- 42.3%	7.8%	1.9%
\$200,000 to \$299,999	94	14	- 85.1%	2,446	1,362	- 44.3%	2,540	1,376	- 45.8%	3.7%	1.0%
\$300,000 to \$499,999	42	18	- 57.1%	2,287	1,340	- 41.4%	2,329	1,358	- 41.7%	1.8%	1.3%
\$500,000 to \$999,999	11	13	+ 18.2%	1,242	737	- 40.7%	1,253	750	- 40.1%	0.9%	1.7%
\$1,000,000 and Above	10	2	- 80.0%	472	342	- 27.5%	482	344	- 28.6%	2.1%	0.6%
All Price Ranges	402	93	- 76.9%	9,016	5,118	- 43.2%	9,418	5,211	- 44.7%	4.3%	1.8%

Lender-Mediated Inventory by Price Range



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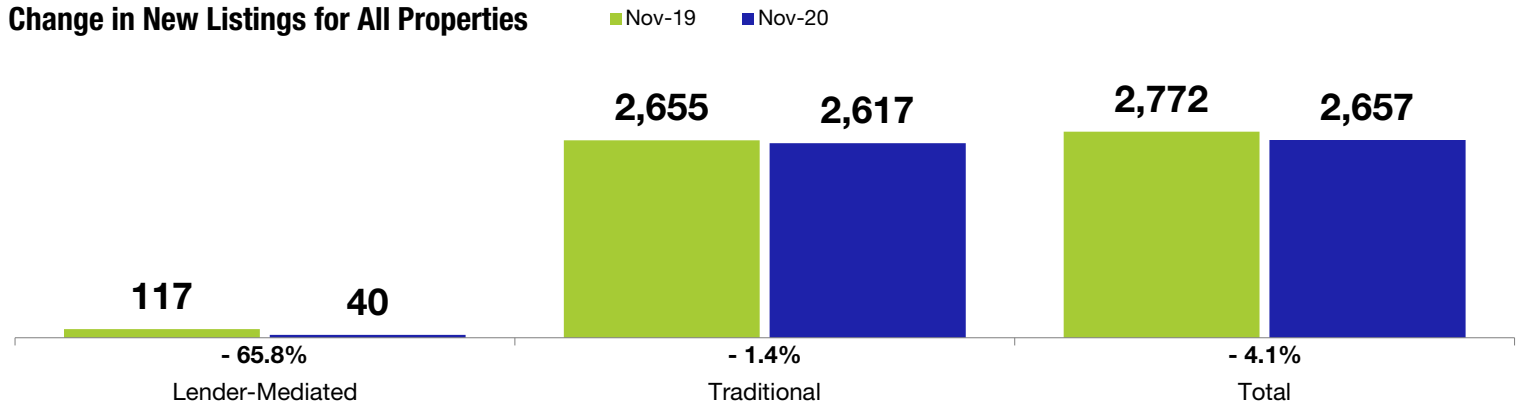
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20
Single-Family	108	38	- 64.8%	2,249	2,135	- 5.1%	2,357	2,173	- 7.8%	4.6%	1.7%
Condo-Townhouse	9	2	- 77.8%	406	482	+ 18.7%	415	484	+ 16.6%	2.2%	0.4%
All Properties	117	40	- 65.8%	2,655	2,617	- 1.4%	2,772	2,657	- 4.1%	4.2%	1.5%

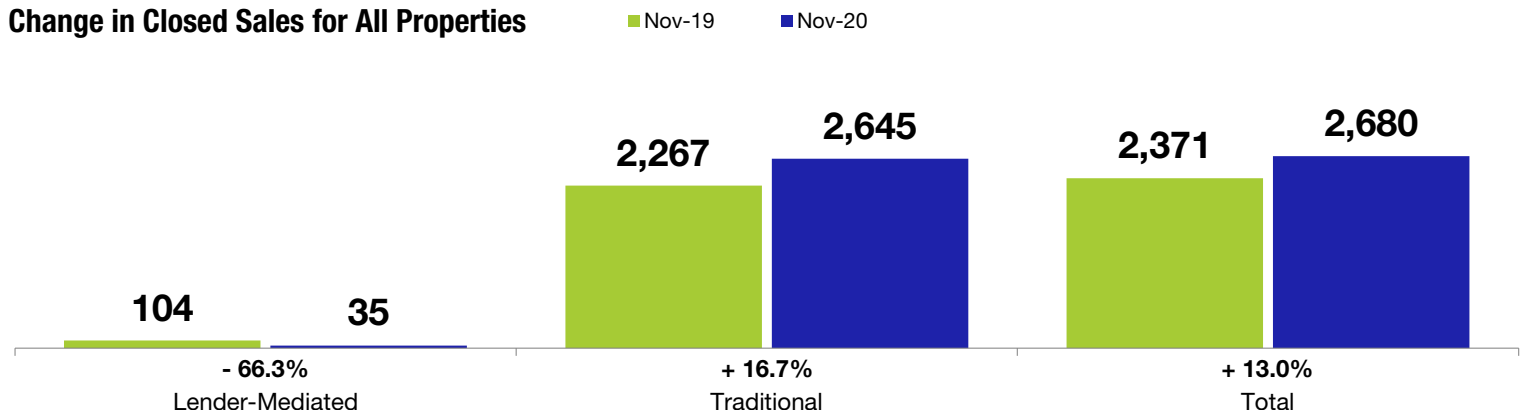
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20
Single-Family	93	31	- 66.7%	1,871	2,189	+ 17.0%	1,964	2,220	+ 13.0%	4.7%	1.4%
Condo-Townhouse	11	4	- 63.6%	396	456	+ 15.2%	407	460	+ 13.0%	2.7%	0.9%
All Properties	104	35	- 66.3%	2,267	2,645	+ 16.7%	2,371	2,680	+ 13.0%	4.4%	1.3%

Change in Closed Sales for All Properties



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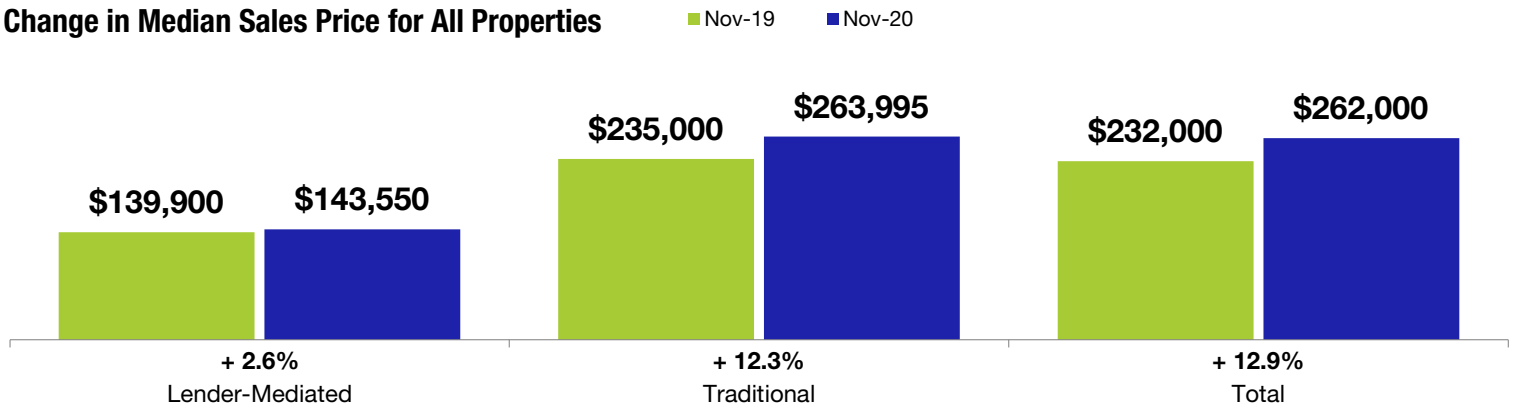
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -
Single-Family	\$140,000	\$143,550	+ 2.5%	\$249,000	\$280,000	+ 12.4%	\$244,250	\$278,000	+ 13.8%
Condo-Townhouse	\$130,000	\$208,750	+ 60.6%	\$165,000	\$189,450	+ 14.8%	\$165,000	\$262,000	+ 58.8%
All Properties	\$139,900	\$143,550	+ 2.6%	\$235,000	\$263,995	+ 12.3%	\$232,000	\$262,000	+ 12.9%

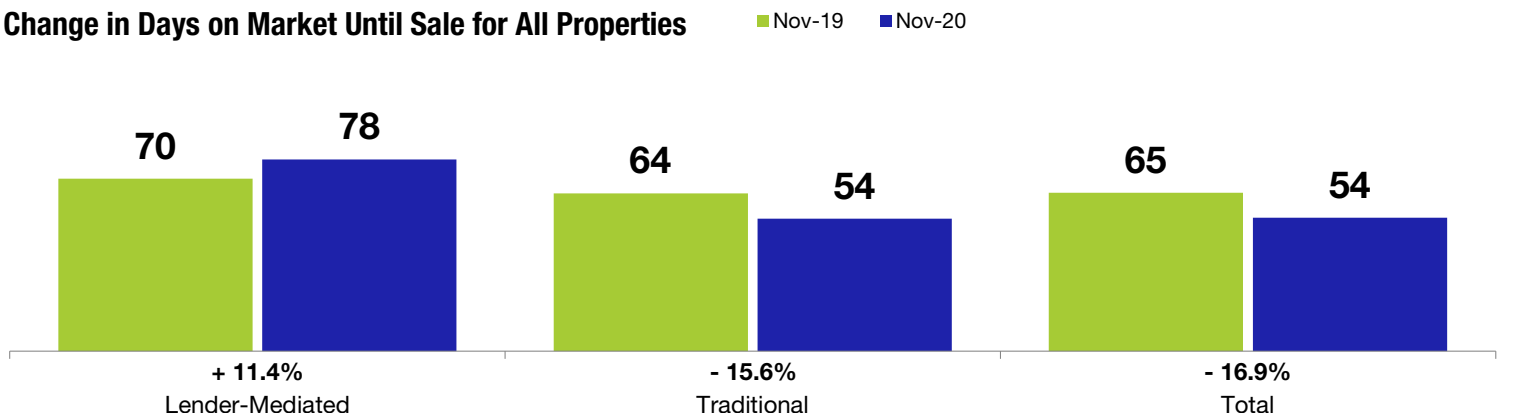
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -	Nov-19	Nov-20	+ / -
Single-Family	64	78	+ 21.9%	65	54	- 16.9%	65	54	- 16.9%
Condo-Townhouse	126	84	- 33.3%	62	55	- 11.3%	64	55	- 14.1%
All Properties	70	78	+ 11.4%	64	54	- 15.6%	65	54	- 16.9%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

November 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	4.8%	0.0%	0	0.0%	-100.0%	\$226,250	21.3%	\$235,481	21.1%
Clay County	13	2.5%	-75.5%	1	0.3%	-93.3%	\$244,990	17.0%	\$263,362	14.9%
Duval County	45	1.7%	-80.8%	27	2.0%	-55.0%	\$234,990	11.9%	\$269,890	12.7%
Nassau County	6	2.2%	-73.9%	0	0.0%	-100.0%	\$299,000	15.4%	\$363,855	18.7%
Putnam County	6	2.5%	-53.8%	3	4.4%	-25.0%	\$141,500	41.5%	\$159,116	29.1%
St. Johns County	16	1.3%	-67.3%	2	0.3%	-84.6%	\$356,300	8.0%	\$454,532	14.8%
011-SAN MARCO	2	2.5%	0.0%	0	0.0%	--	\$360,450	14.4%	\$478,668	26.1%
012-SAN JOSE	1	1.0%	-83.3%	0	0.0%	-100.0%	\$235,005	40.7%	\$218,969	-29.8%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	1	1.7%	-50.0%	\$237,000	2.6%	\$231,672	-18.2%
014-MANDARIN	2	1.7%	-71.4%	1	1.4%	--	\$300,000	11.5%	\$323,704	12.9%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	--	\$232,750	6.6%	\$252,637	7.3%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$185,000	-8.0%	\$205,093	-16.3%
022-GROVE PARK/SANS SOUCI	4	3.2%	-42.9%	2	4.2%	100.0%	\$193,591	10.6%	\$211,324	8.4%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	0	0.0%	-100.0%	1	1.6%	-87.5%	\$199,000	0.0%	\$217,278	9.8%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$197,340	16.8%	\$244,292	6.7%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	1	2.2%	--	\$312,000	-15.5%	\$364,562	-13.6%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	0	0.0%	-100.0%	1	2.3%	--	\$332,000	27.7%	\$392,699	39.4%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.4%	0.0%	0	0.0%	--	\$363,548	60.9%	\$434,701	25.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$332,030	-6.3%	\$349,627	-1.4%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$447,000	14.7%	\$459,493	16.6%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$330,000	1.5%	\$384,194	21.9%
032-AVONDALE	2	2.4%	-60.0%	0	0.0%	-100.0%	\$340,000	10.1%	\$378,424	-0.7%
033-ORTEGA/VENETIA	1	3.1%	-75.0%	1	12.5%	--	\$383,900	17.6%	\$324,725	-21.3%
041-ARLINGTON	3	2.6%	-78.6%	3	4.2%	-40.0%	\$198,000	7.9%	\$209,116	13.0%
042-FT CAROLINE	4	8.0%	-33.3%	2	4.8%	-50.0%	\$271,500	17.0%	\$281,040	17.4%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	1	2.9%	0.0%	\$274,000	2.7%	\$364,409	21.6%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$170,000	-10.0%	\$169,406	-4.6%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$170,000	22.5%	\$154,247	7.5%
053-HYDE GROVE AREA	2	5.9%	0.0%	0	0.0%	-100.0%	\$167,000	39.2%	\$169,826	27.5%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$156,000	32.8%	\$160,533	17.9%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$227,000	11.3%	\$215,667	6.2%
056-YUKON/WESCONNETT/OAK HILL	2	4.2%	-50.0%	0	0.0%	-100.0%	\$161,500	-1.8%	\$164,676	-3.1%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$177,000	9.3%	\$179,810	14.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	0	0.0%	--	\$240,000	10.1%	\$258,426	19.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	3.0%	-85.7%	2	9.5%	100.0%	\$153,900	6.1%	\$155,281	9.6%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	--	\$225,000	-3.4%	\$220,150	-0.6%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	2	18.2%	--	\$222,000	-8.3%	\$216,866	-14.9%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$207,990	-13.5%	\$228,852	-13.3%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	1	3.3%	-50.0%	\$197,500	-5.4%	\$205,948	0.6%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$112,000	88.2%	\$108,024	72.2%
072-SPRINGFIELD	0	0.0%	-100.0%	0	0.0%	--	\$360,000	69.4%	\$274,111	42.9%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	2.9%	--	0	0.0%	--	\$305,000	63.1%	\$305,000	87.5%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	3	4.5%	-40.0%	0	0.0%	-100.0%	\$87,500	73.3%	\$98,172	44.4%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	2.7%	-75.0%	4	7.7%	-20.0%	\$92,000	15.7%	\$112,944	21.0%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	8.7%	-33.3%	0	0.0%	--	\$85,500	38.8%	\$104,750	27.2%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	2.3%	-87.5%	2	12.5%	0.0%	\$222,243	10.6%	\$222,409	12.0%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	2	2.4%	-88.9%	1	1.5%	-66.7%	\$235,000	12.3%	\$227,571	14.9%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$248,750	7.3%	\$242,902	8.3%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$165,000	-14.3%	\$271,414	41.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	0	0.0%	-100.0%	1	2.4%	--	\$240,750	-1.7%	\$277,695	3.0%
121-FLEMING ISLAND-NE	1	14.3%	0.0%	0	0.0%	--	\$1,015,000	0.0%	\$867,333	0.0%
122-FLEMING ISLAND-NW	1	4.2%	0.0%	0	0.0%	--	\$360,000	5.0%	\$382,994	-14.9%
123-FLEMING ISLAND-SE	1	3.4%	0.0%	0	0.0%	--	\$328,865	7.8%	\$373,621	6.9%
124-FLEMING ISLAND-SW	0	0.0%	--	0	0.0%	--	\$300,000	73.4%	\$324,175	63.0%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$213,250	-4.4%	\$247,690	8.6%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$149,900	-9.2%	\$164,544	10.4%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$224,950	-67.9%	\$202,475	-71.1%
134-SOUTH BLANDING	1	5.9%	-80.0%	0	0.0%	-100.0%	\$239,500	12.8%	\$246,524	15.9%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$102,000	-42.7%	\$152,833	-20.7%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	--	\$237,000	10.5%	\$236,973	32.5%
137-DOCTOR'S LAKE	2	16.7%	-33.3%	0	0.0%	--	\$300,000	17.6%	\$274,000	-1.7%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$167,100	4.4%	\$157,178	0.1%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	3	4.7%	-75.0%	0	0.0%	-100.0%	\$269,750	12.4%	\$263,564	7.4%
141-MIDDLEBURG NW	0	2.2%	0.0%	--	0.0%	--	--	19.0%	--	3.8%
142-MIDDLEBURG EAST	0	0.0%	--	0	0.0%	--	\$243,000	26.2%	\$264,544	31.4%
143-FOXMEADOW AREA	1	2.8%	-75.0%	0	0.0%	--	\$248,930	1.6%	\$265,977	4.3%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$201,750	42.1%	\$208,750	-2.1%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	0	0.0%	--	\$195,000	30.0%	\$181,400	22.7%
146-MIDDLEBURG-NE	0	0.0%	--	0	0.0%	-100.0%	\$210,000	0.0%	\$222,858	8.0%
151-KEYSTONE HEIGHTS	1	2.0%	-80.0%	0	0.0%	-100.0%	\$161,000	15.0%	\$161,535	11.9%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$301,500	46.7%	\$314,326	30.9%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$218,350	1.8%	\$232,028	8.2%
163-LAKE ASBURY AREA	1	3.8%	-66.7%	1	5.9%	-50.0%	\$260,000	25.3%	\$274,816	16.8%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$590,000	-2.1%	\$736,250	22.2%
212-JACKSONVILLE BEACH-SE	1	2.4%	--	0	0.0%	--	\$540,000	28.6%	\$627,141	7.7%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$465,000	34.8%	\$539,833	46.9%
214-JACKSONVILLE BEACH-SW	3	7.7%	200.0%	0	0.0%	--	\$335,000	8.1%	\$329,300	5.4%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$550,500	6.9%	\$640,710	32.2%
231-ATLANTIC BEACH-NORTH	1	3.8%	-50.0%	0	0.0%	--	\$750,000	56.7%	\$824,966	36.7%
232-ATLANTIC BEACH-SOUTH	1	4.8%	--	0	0.0%	--	\$462,500	-29.9%	\$541,833	-6.3%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$348,450	34.6%	\$348,450	40.7%

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November 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$241,235	9.4%	\$260,412	18.1%
242-MAYPORT	0	0.0%	--	0	--	--	--	-100.0%	\$0	-100.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,187,500	164.6%	\$2,301,750	72.9%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	3.9%	100.0%	0	0.0%	--	\$890,000	86.5%	\$909,636	37.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$445,000	15.1%	\$612,480	54.1%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	5.4%	-50.0%	0	0.0%	--	\$522,500	-4.5%	\$600,856	-8.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	5.3%	--	0	0.0%	-100.0%	\$955,000	69.0%	\$1,039,647	63.0%
264-SOUTH PONTE VEDRA BEACH	2	8.3%	-33.3%	0	0.0%	--	\$970,000	27.2%	\$929,625	-6.9%
265-PONTE VEDRA/NOCATEE-STJ	1	1.3%	0.0%	0	0.0%	--	\$484,897	5.1%	\$517,489	6.5%
266-VILANO BEACH	1	2.6%	-50.0%	0	0.0%	--	\$530,000	1.9%	\$607,505	8.8%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$531,500	-17.0%	\$571,032	-10.3%
272-NOCATEE SOUTH	1	1.8%	0.0%	0	0.0%	--	\$475,500	25.5%	\$499,908	16.1%
301-JULINGTON CREEK/SWITZERLAND	3	1.8%	-75.0%	0	0.0%	-100.0%	\$370,000	8.2%	\$402,546	10.1%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$346,245	-1.8%	\$368,525	2.3%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$445,000	-15.9%	\$453,333	-12.5%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$340,500	5.1%	\$358,919	8.8%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$300,000	9.9%	\$305,254	12.9%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$286,940	-7.3%	\$286,707	-8.5%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$312,990	1.8%	\$336,028	10.6%
308-WORLD GOLF VILLAGE AREA-SW	2	6.7%	-33.3%	1	3.1%	--	\$349,690	14.6%	\$346,156	9.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	--	\$310,472	15.2%	\$399,077	37.9%
312-PALENCIA AREA	0	0.0%	--	0	0.0%	--	\$396,500	-2.6%	\$384,466	-15.2%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$326,780	16.9%	\$353,863	21.9%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$260,000	-23.5%	\$406,333	11.8%
322-DOWNTOWN ST AUGUSTINE	1	2.1%	0.0%	0	0.0%	--	\$384,000	-48.8%	\$494,695	-34.0%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$365,083	18.9%	\$369,460	-24.5%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$335,000	2.1%	\$381,058	7.8%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$454,500	66.5%	\$661,783	93.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$326,000	16.6%	\$326,000	16.6%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$238,796	-0.5%	\$266,868	18.5%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$270,000	27.1%	\$261,750	14.3%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.3%	0.0%	1	2.9%	--	\$206,000	18.7%	\$228,865	21.6%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$290,700	8.5%	\$273,957	0.5%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	--	\$202,500	-32.8%	\$202,500	-32.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$282,000	-8.4%	\$264,475	-14.1%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$870,000	0.0%	\$870,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$457,000	26.1%	\$457,000	6.3%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$534,165	86.3%	\$534,165	86.3%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$560,000	51.8%	\$832,475	125.6%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$377,000	68.1%	\$377,000	68.1%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$319,500	-39.6%	\$303,000	-45.3%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$525,000	7.6%	\$573,500	8.8%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$712,500	16.1%	\$731,500	-10.6%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	5.0%	-66.7%	0	0.0%	--	\$283,500	27.1%	\$320,992	19.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	2	3.6%	0.0%	0	0.0%	-100.0%	\$312,875	14.3%	\$332,457	13.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$189,750	-56.4%	\$189,750	-56.4%
481-NASSAU COUNTY-YULEE SOUTH	2	5.3%	-50.0%	0	0.0%	-100.0%	\$258,900	9.7%	\$274,774	18.8%
490-CALLAHAN	1	10.0%	--	0	0.0%	--	\$232,950	14.2%	\$248,483	21.8%
491-HILLARD	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$246,200	7.0%	\$272,063	22.6%
501-MACCLENNY AREA	3	9.7%	200.0%	0	0.0%	-100.0%	\$220,500	16.1%	\$222,400	27.7%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$186,900	33.6%	\$198,967	46.8%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$299,900	4.5%	\$315,600	3.9%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$85,000	-54.9%	\$157,944	-11.3%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$212,500	44.6%	\$229,817	38.0%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$209,000	52.6%	\$206,950	26.7%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$168,500	46.0%	\$168,500	1.0%
541-UNION COUNTY-NORTH	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$135,000	0.0%	\$142,000	0.0%
561-GREATER PALATKA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$142,200	42.2%	\$155,125	2.7%
562-BARDIN/WEST BOSTWICK	1	33.3%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$138,950	-2.8%	\$234,125	5.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	3.1%	-66.7%	0	0.0%	--	\$140,000	43.0%	\$142,636	42.8%
571-INTERLACHEN-SE	0	0.0%	--	1	50.0%	--	\$91,000	24.7%	\$91,000	13.6%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$129,250	91.2%	\$110,350	62.1%
573-INTERLACHEN-SW	2	10.0%	--	0	0.0%	--	\$104,700	0.0%	\$104,700	0.0%
574-INTERLACHEN-NW	0	0.0%	--	1	16.7%	--	\$82,601	-17.4%	\$110,867	6.9%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	-100.0%	\$166,450	92.2%	\$190,400	119.8%
576-GEORGES LAKE	2	40.0%	--	1	20.0%	--	\$127,900	39.0%	\$171,980	86.9%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$145,000	21.6%	\$131,750	10.5%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$199,000	109.5%	\$255,300	158.9%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	--	\$155,000	1.3%	\$220,000	19.4%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%