

Lender-Mediated Report

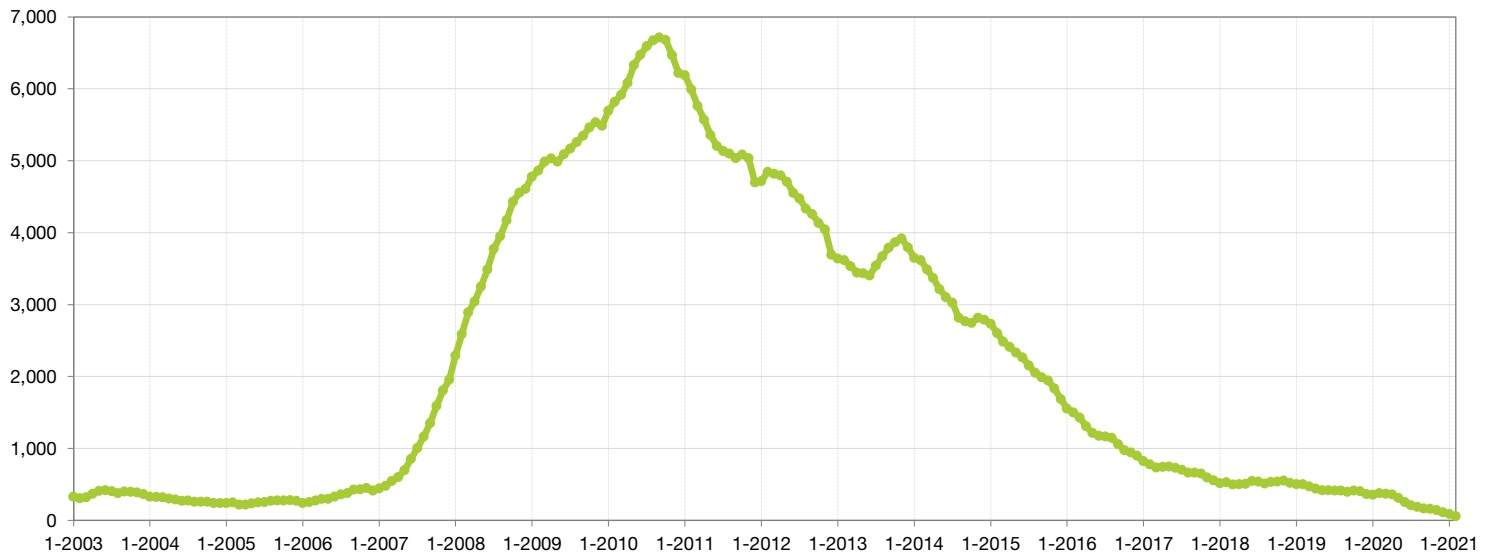
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



February 2021

New Listings in the Northeast Florida region decreased 13.5 percent to 2,955.

- Traditional New Listings decreased 11.0 percent to 2,914.
- Lender-mediated New Listings decreased 71.3 percent to 41.
- Share of all New Listings that were lender-mediated fell to 1.4 percent.

Closed Sales were up 5.9 percent to 2,542.

- Traditional Closed Sales were up 9.9 percent to 2,503.
- Lender-mediated Closed Sales were down 68.0 percent to 39.
- Share of all Closed Sales that were lender-mediated fell to 1.5 percent.

The Median Sales Price rose 11.8 percent to \$265,000.

- The traditional Median Sales Price rose 10.4 percent to \$265,000.
- The lender-mediated Median Sales Price rose 10.1 percent to \$169,000.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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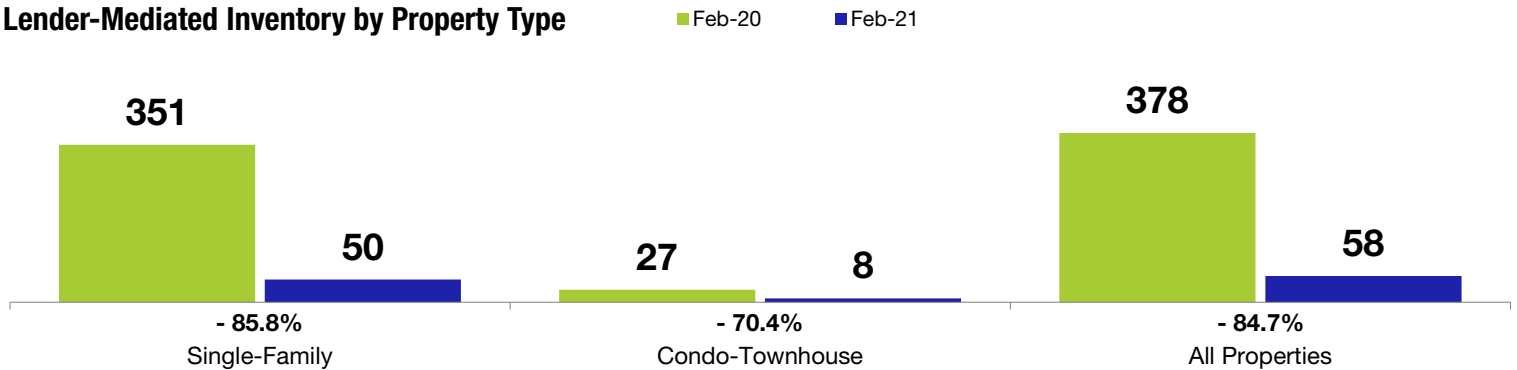
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21
Single-Family	351	50	- 85.8%	7,121	3,161	- 55.6%	7,472	3,211	- 57.0%	4.7%	1.6%
Condo-Townhouse	27	8	- 70.4%	1,446	712	- 50.8%	1,473	720	- 51.1%	1.8%	1.1%
All Properties	378	58	- 84.7%	8,567	3,873	- 54.8%	8,945	3,931	- 56.1%	4.2%	1.5%

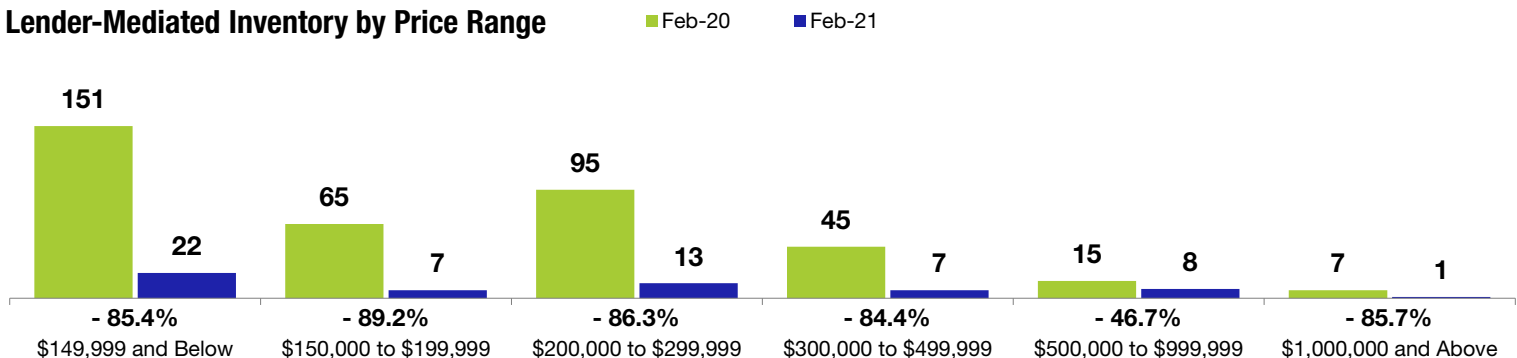
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21
\$149,999 and Below	151	22	- 85.4%	1,461	581	- 60.2%	1,612	603	- 62.6%	9.4%	3.6%
\$150,000 to \$199,999	65	7	- 89.2%	906	472	- 47.9%	971	479	- 50.7%	6.7%	1.5%
\$200,000 to \$299,999	95	13	- 86.3%	2,196	897	- 59.2%	2,291	910	- 60.3%	4.1%	1.4%
\$300,000 to \$499,999	45	7	- 84.4%	2,289	1,043	- 54.4%	2,334	1,050	- 55.0%	1.9%	0.7%
\$500,000 to \$999,999	15	8	- 46.7%	1,251	606	- 51.6%	1,266	614	- 51.5%	1.2%	1.3%
\$1,000,000 and Above	7	1	- 85.7%	464	274	- 40.9%	471	275	- 41.6%	1.5%	0.4%
All Price Ranges	378	58	- 84.7%	8,567	3,873	- 54.8%	8,945	3,931	- 56.1%	4.2%	1.5%

Lender-Mediated Inventory by Price Range



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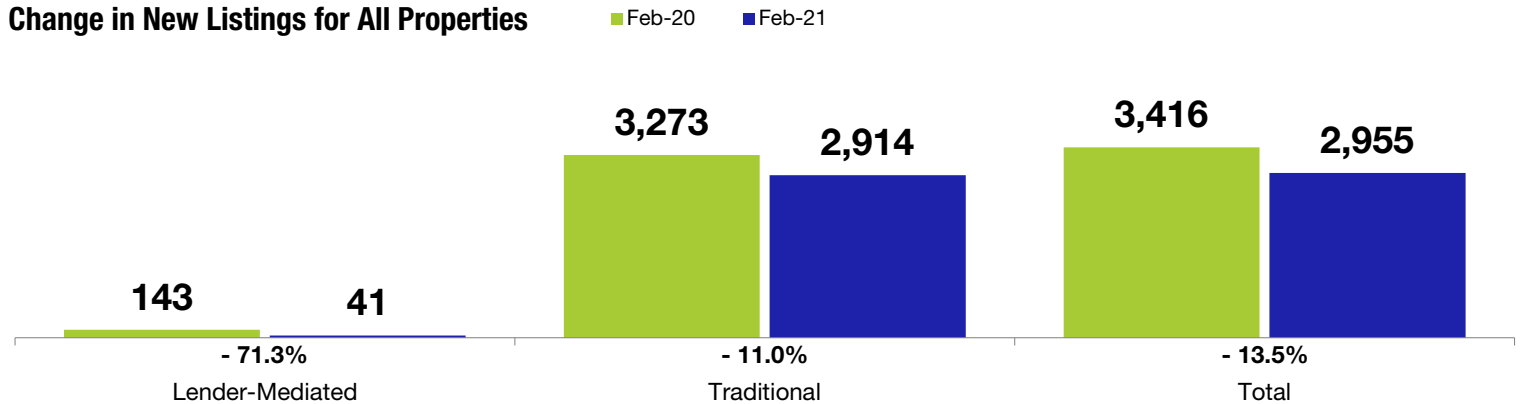
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21
Single-Family	134	38	- 71.6%	2,701	2,399	- 11.2%	2,835	2,437	- 14.0%	4.7%	1.6%
Condo-Townhouse	9	3	- 66.7%	572	515	- 10.0%	581	518	- 10.8%	1.5%	0.6%
All Properties	143	41	- 71.3%	3,273	2,914	- 11.0%	3,416	2,955	- 13.5%	4.2%	1.4%

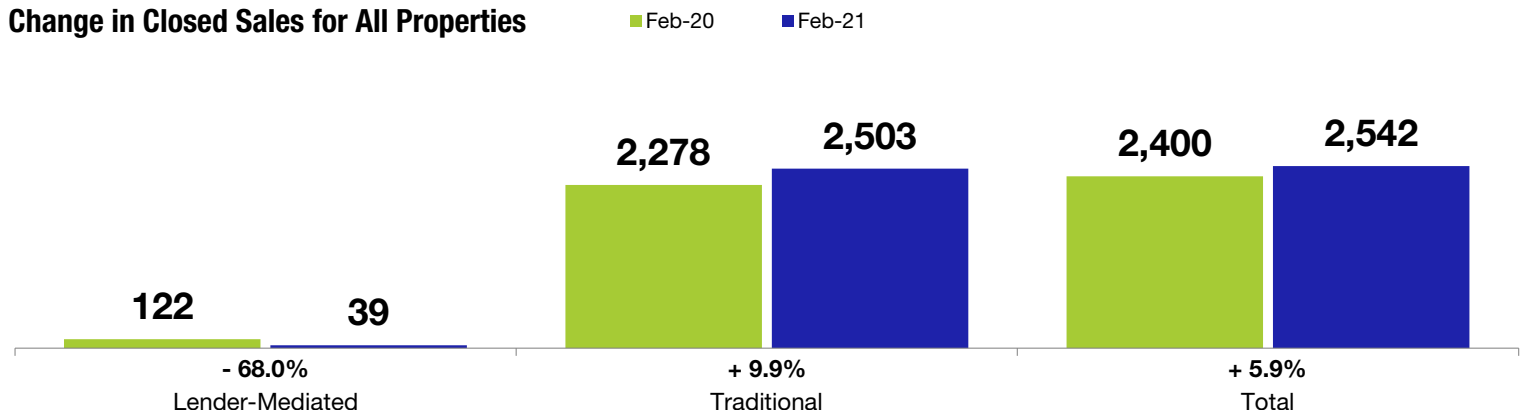
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21
Single-Family	112	35	- 68.8%	1,859	2,050	+ 10.3%	1,971	2,085	+ 5.8%	5.7%	1.7%
Condo-Townhouse	10	4	- 60.0%	419	453	+ 8.1%	429	457	+ 6.5%	2.3%	0.9%
All Properties	122	39	- 68.0%	2,278	2,503	+ 9.9%	2,400	2,542	+ 5.9%	5.1%	1.5%

Change in Closed Sales for All Properties



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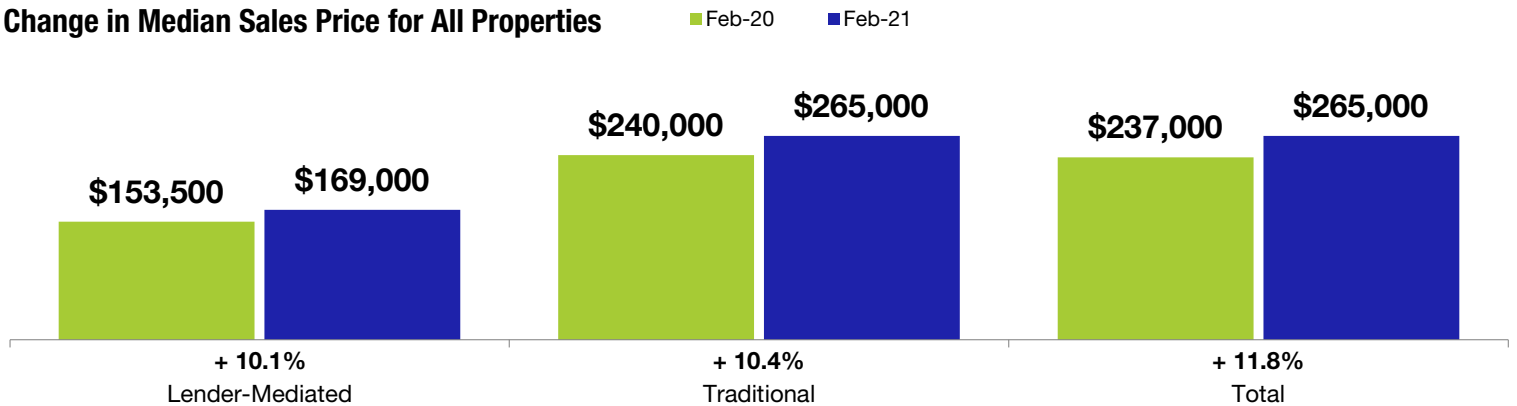
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -
Single-Family	\$156,000	\$212,000	+ 35.9%	\$254,495	\$280,000	+ 10.0%	\$250,000	\$279,900	+ 12.0%
Condo-Townhouse	\$128,500	\$172,575	+ 34.3%	\$177,500	\$200,000	+ 12.7%	\$176,900	\$265,000	+ 49.8%
All Properties	\$153,500	\$169,000	+ 10.1%	\$240,000	\$265,000	+ 10.4%	\$237,000	\$265,000	+ 11.8%

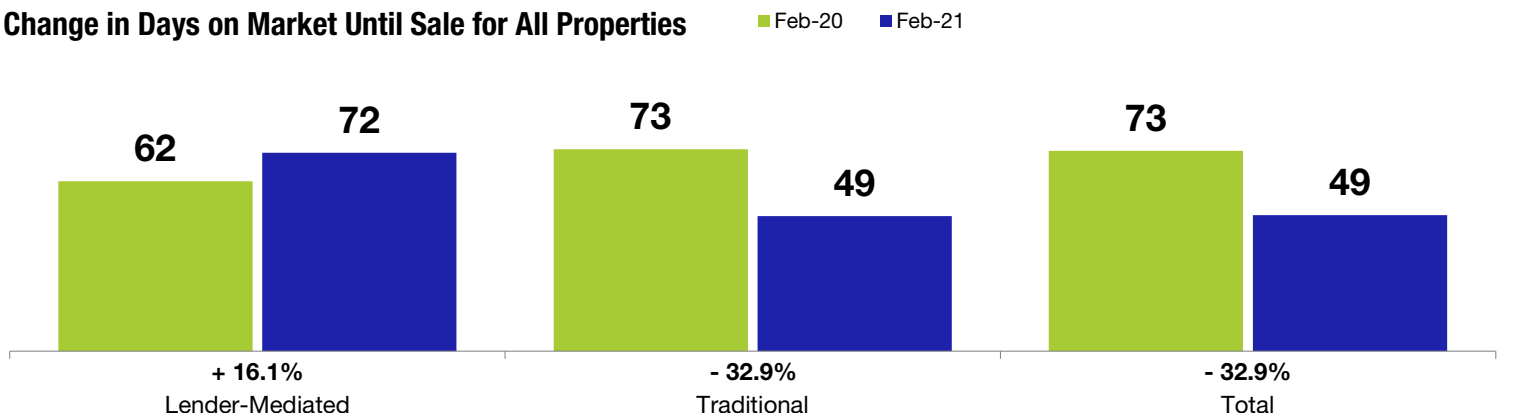
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -	Feb-20	Feb-21	+ / -
Single-Family	57	69	+ 21.1%	76	47	- 38.2%	75	48	- 36.0%
Condo-Townhouse	114	97	- 14.9%	60	57	- 5.0%	61	57	- 6.6%
All Properties	62	72	+ 16.1%	73	49	- 32.9%	73	49	- 32.9%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

February 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	2	6.1%	0.0%	\$255,000	15.9%	\$274,541	10.5%
Clay County	9	2.2%	-84.5%	2	0.7%	-86.7%	\$250,000	13.6%	\$271,148	15.1%
Duval County	32	1.5%	-85.3%	20	1.5%	-68.8%	\$238,000	12.3%	\$279,291	9.0%
Nassau County	1	0.6%	-95.7%	2	1.7%	-83.3%	\$315,000	16.4%	\$393,519	20.2%
Putnam County	4	1.8%	-82.6%	2	2.6%	-50.0%	\$153,000	42.7%	\$189,050	70.4%
St. Johns County	7	0.9%	-82.1%	8	1.4%	-42.9%	\$365,250	8.0%	\$448,194	14.5%
011-SAN MARCO	4	6.0%	0.0%	0	0.0%	--	\$379,000	-3.3%	\$443,086	-4.7%
012-SAN JOSE	1	1.4%	-83.3%	2	4.9%	100.0%	\$220,000	-9.8%	\$244,039	-29.7%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	1	2.1%	--	\$254,500	14.1%	\$259,139	4.2%
014-MANDARIN	1	1.2%	-85.7%	0	0.0%	-100.0%	\$315,000	16.7%	\$344,208	8.5%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$235,500	9.3%	\$261,174	13.1%
021-ST NICHOLAS AREA	1	3.0%	--	0	0.0%	-100.0%	\$206,250	22.8%	\$239,096	8.8%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	2	3.2%	100.0%	\$181,668	7.5%	\$200,817	8.1%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	1.5%	-75.0%	1	2.3%	0.0%	\$223,950	22.7%	\$229,094	12.0%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$225,000	33.1%	\$274,949	18.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	1.9%	-80.0%	0	0.0%	-100.0%	\$338,450	5.3%	\$362,271	5.5%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.6%	-66.7%	0	0.0%	-100.0%	\$332,100	2.7%	\$385,891	-2.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.8%	0.0%	1	3.2%	--	\$418,375	24.0%	\$493,883	-0.3%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$308,690	-2.1%	\$314,868	-4.6%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$450,000	20.2%	\$464,834	21.3%
031-RIVERSIDE	0	0.0%	-100.0%	1	6.3%	--	\$298,450	24.4%	\$343,850	-7.3%
032-AVONDALE	1	1.4%	-85.7%	2	7.4%	--	\$295,000	3.5%	\$420,523	29.9%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$500,000	44.9%	\$569,000	35.2%
041-ARLINGTON	1	1.1%	-94.4%	1	1.3%	-50.0%	\$194,000	0.0%	\$211,525	7.4%
042-FT CAROLINE	2	4.2%	-75.0%	0	0.0%	--	\$235,325	-14.2%	\$240,484	-25.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	1	3.6%	0.0%	\$319,950	22.1%	\$409,703	11.4%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	--	\$211,500	27.4%	\$197,000	18.1%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$166,000	21.7%	\$161,568	18.5%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	--	\$147,500	-1.7%	\$161,090	5.1%
054-CEDAR HILLS	0	0.0%	-100.0%	1	6.7%	0.0%	\$165,000	33.3%	\$155,180	18.3%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$330,000	74.6%	\$267,500	55.8%
056-YUKON/WESCONNETT/OAK HILL	2	3.8%	-66.7%	0	0.0%	-100.0%	\$200,000	23.3%	\$181,331	22.8%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$215,594	39.1%	\$217,980	45.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	1	3.3%	--	\$245,000	32.4%	\$247,918	29.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	3.6%	-87.5%	1	4.8%	-50.0%	\$162,000	36.1%	\$158,936	25.0%
064-BENT CREEK/PLUM TREE	1	5.9%	-80.0%	0	0.0%	-100.0%	\$233,505	5.7%	\$235,379	5.6%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$255,400	9.2%	\$260,789	16.8%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$228,800	-1.6%	\$253,779	6.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	1	2.4%	-66.7%	0	0.0%	-100.0%	\$259,500	23.6%	\$250,846	21.5%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$72,500	3.6%	\$91,137	16.0%
072-SPRINGFIELD	1	3.6%	0.0%	0	0.0%	-100.0%	\$372,500	96.1%	\$338,516	98.0%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	5.6%	--	1	20.0%	--	\$87,000	-60.5%	\$195,300	-17.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

February 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.4%	-85.7%	1	3.7%	0.0%	\$110,000	71.6%	\$105,741	34.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	3	2.1%	-80.0%	1	1.7%	-90.0%	\$121,000	86.2%	\$118,168	45.9%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	0	0.0%	--	\$37,000	8.0%	\$53,333	7.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	1	7.7%	-66.7%	\$258,000	41.4%	\$247,294	39.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	--	\$346,150	0.0%	\$346,150	0.0%
091-GARDEN CITY/AIRPORT	2	3.6%	-88.2%	0	0.0%	-100.0%	\$242,803	21.5%	\$226,364	16.6%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$268,000	10.1%	\$268,979	14.0%
095-SAN MATEO/EASTPORT	0	0.0%	--	0	0.0%	--	\$209,900	17.9%	\$232,433	23.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	3.9%	-66.7%	1	2.7%	0.0%	\$283,145	7.7%	\$303,245	8.1%
121-FLEMING ISLAND-NE	1	25.0%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$383,000	21.6%	\$403,250	22.0%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$312,750	20.0%	\$391,540	32.3%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$310,000	45.9%	\$341,800	58.6%
131-MEADOWBROOK/LOCH RANE	1	10.0%	-80.0%	1	16.7%	--	\$267,700	70.0%	\$250,133	36.3%
132-BELLAIR/GROVE PARK	1	6.3%	0.0%	0	0.0%	-100.0%	\$225,000	39.8%	\$187,500	24.7%
133-NORTH ORANGE PARK	1	10.0%	--	0	0.0%	-100.0%	\$177,250	-14.8%	\$177,250	-26.7%
134-SOUTH BLANDING	1	8.3%	-50.0%	0	0.0%	-100.0%	\$250,500	13.1%	\$239,829	12.4%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$265,000	0.0%	\$269,600	0.0%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	-100.0%	\$245,000	12.6%	\$249,600	25.0%
137-DOCTOR'S LAKE	1	14.3%	0.0%	0	0.0%	--	\$285,000	11.8%	\$360,238	40.9%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$102,500	-32.6%	\$110,125	-29.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$242,000	2.3%	\$253,554	2.1%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	--	--	11.1%	--	-4.8%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$252,000	60.8%	\$262,000	45.3%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$250,000	-5.7%	\$261,913	-5.6%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$412,000	36.2%	\$412,000	52.6%
145-MIDDLEBURG-SW	1	4.8%	-66.7%	1	10.0%	0.0%	\$202,495	17.7%	\$182,258	13.5%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	0	0.0%	--	\$201,000	-2.4%	\$220,020	4.0%
151-KEYSTONE HEIGHTS	1	2.2%	-85.7%	0	0.0%	--	\$174,900	10.8%	\$195,388	14.5%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$690,000	0.0%	\$690,000	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$254,000	5.0%	\$321,945	24.2%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$208,180	0.6%	\$208,180	0.6%
163-LAKE ASBURY AREA	1	3.8%	-80.0%	0	0.0%	-100.0%	\$263,500	20.1%	\$283,284	9.6%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$629,000	-15.6%	\$818,600	-18.4%
212-JACKSONVILLE BEACH-SE	1	4.2%	--	0	0.0%	--	\$630,000	-1.3%	\$1,142,753	35.2%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$420,000	1.0%	\$492,538	16.5%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	0	0.0%	--	\$362,250	3.5%	\$367,361	-4.4%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,175,000	117.6%	\$1,175,000	117.6%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$525,000	9.9%	\$540,500	6.3%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$547,500	-3.1%	\$969,500	88.4%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$341,580	3.2%	\$479,735	-5.4%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$297,500	-43.1%	\$293,500	-43.8%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	--	0	0.0%	-100.0%	\$244,310	28.6%	\$239,411	24.0%
242-MAYPORT	0	0.0%	--	0	--	--	--	0.0%	\$0	0.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,250,000	19.0%	\$1,655,000	86.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	3.0%	0.0%	1	7.1%	--	\$582,000	45.5%	\$655,176	54.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$404,000	-10.2%	\$610,011	7.8%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$410,000	1.2%	\$558,401	5.1%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	1	10.0%	-50.0%	\$712,500	4.4%	\$820,600	24.3%
264-SOUTH PONTE VEDRA BEACH	1	6.3%	-66.7%	0	0.0%	--	\$1,195,000	148.0%	\$1,154,971	89.3%
265-PONTE VEDRA/NOCATEE-STJ	1	2.2%	--	0	0.0%	-100.0%	\$448,950	10.9%	\$540,521	25.5%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$532,500	29.9%	\$658,900	51.1%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$631,993	24.1%	\$806,986	64.6%
272-NOCATEE SOUTH	1	2.7%	--	0	0.0%	-100.0%	\$425,170	18.4%	\$473,904	18.0%
301-JULINGTON CREEK/SWITZERLAND	1	1.2%	-85.7%	3	2.8%	50.0%	\$389,990	-0.3%	\$436,296	2.6%
302-ORANGEDALE AREA	1	9.1%	-50.0%	0	0.0%	--	\$360,385	-30.6%	\$459,999	-14.5%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$421,000	13.8%	\$415,843	-14.8%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$350,000	8.2%	\$371,784	8.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$342,990	21.0%	\$340,044	16.8%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$299,990	-6.8%	\$308,943	-5.7%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$298,990	3.6%	\$335,815	-4.0%
308-WORLD GOLF VILLAGE AREA-SW	1	3.6%	-50.0%	0	0.0%	--	\$332,993	1.8%	\$331,660	2.3%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	2	13.3%	100.0%	\$390,000	20.7%	\$407,327	17.9%
312-PALENCIA AREA	0	0.0%	--	0	0.0%	-100.0%	\$438,000	1.9%	\$494,120	4.6%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$351,230	69.1%	\$373,429	70.8%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$214,250	-60.1%	\$195,375	-61.4%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$450,000	39.1%	\$658,111	40.1%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	-100.0%	\$399,000	34.1%	\$446,991	40.8%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$380,000	15.9%	\$458,468	15.8%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$469,000	80.4%	\$611,878	130.9%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$446,000	-16.1%	\$446,000	-16.1%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$251,950	5.4%	\$279,225	19.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$291,950	17.0%	\$305,738	14.0%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.4%	-50.0%	1	2.3%	0.0%	\$207,450	4.2%	\$224,853	9.3%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$290,000	12.0%	\$280,804	12.0%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	-100.0%	\$226,000	303.6%	\$194,300	247.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$285,000	12.6%	\$263,400	8.7%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$369,000	0.0%	\$376,500	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$378,682	-31.8%	\$465,225	-16.2%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	--	--	0	0.0%	--	\$724,500	181.4%	\$724,500	181.4%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$445,000	-4.1%	\$445,000	-4.1%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$300,000	1.7%	\$333,500	-21.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

February 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$380,000	-48.5%	\$457,200	-38.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$720,000	76.7%	\$729,600	80.9%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$510,000	-28.7%	\$543,611	-20.1%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$380,000	-19.1%	\$380,000	-19.1%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	16.7%	-50.0%	\$317,500	61.2%	\$325,900	45.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$329,925	14.1%	\$402,936	32.7%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$286,000	4.2%	\$288,133	5.0%
481-NASSAU COUNTY-YULEE SOUTH	1	5.0%	0.0%	0	0.0%	-100.0%	\$265,000	5.8%	\$246,170	5.4%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$340,000	64.3%	\$314,967	52.5%
491-HILLARD	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	1	4.5%	-66.7%	\$269,000	1.3%	\$269,898	10.9%
501-MACCLENNY AREA	0	0.0%	-100.0%	2	10.5%	--	\$237,000	3.0%	\$255,898	10.4%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$183,250	27.0%	\$183,250	4.7%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$258,900	24.8%	\$319,275	-3.4%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$134,900	321.6%	\$113,930	45.0%
523-BRADFORD COUNTY-SE	1	6.3%	0.0%	0	0.0%	--	\$172,000	43.9%	\$233,667	31.7%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$255,000	12.8%	\$255,000	28.1%
541-UNION COUNTY-NORTH	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$193,950	0.0%	\$193,950	0.0%
561-GREATER PALATKA	1	2.5%	-83.3%	0	0.0%	-100.0%	\$139,000	11.5%	\$169,087	50.6%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$279,950	173.3%	\$282,650	175.9%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	6.1%	-33.3%	0	0.0%	-100.0%	\$174,900	16.7%	\$256,186	68.4%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$170,500	210.0%	\$170,833	210.6%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$67,498	69.2%	\$106,354	84.1%
573-INTERLACHEN-SW	1	4.8%	--	1	33.3%	--	\$114,900	76.8%	\$175,967	86.2%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	--	\$175,000	28.5%	\$188,818	44.5%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	--	\$439,000	288.1%	\$439,000	288.1%
576-GEORGES LAKE	0	0.0%	-100.0%	1	100.0%	--	\$85,500	0.0%	\$85,500	0.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$147,500	55.3%	\$195,000	105.3%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$156,000	9.9%	\$267,300	73.8%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$120,000	86.0%	\$146,286	32.3%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%