

Lender-Mediated Report

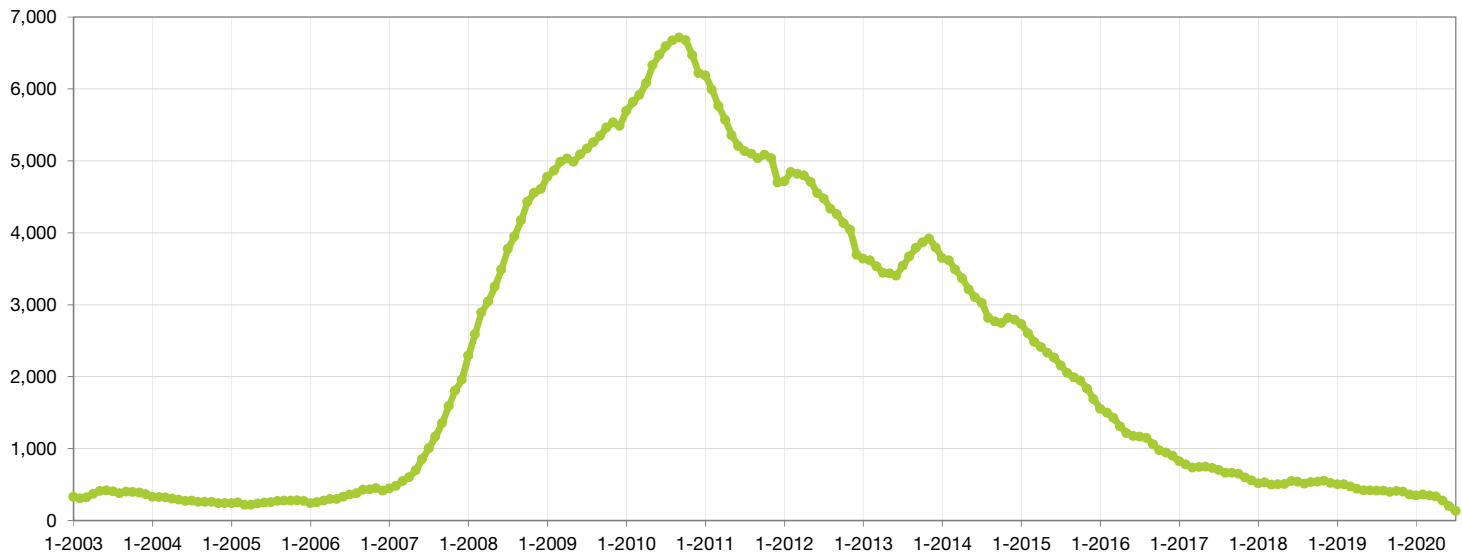
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



July 2020

New Listings in the Northeast Florida region decreased 3.8 percent to 3,523.

- Traditional New Listings decreased 1.1 percent to 3,475.
- Lender-mediated New Listings decreased 67.6 percent to 48.
- Share of all New Listings that were lender-mediated fell to 1.4 percent.

Closed Sales were up 15.8 percent to 3,514.

- Traditional Closed Sales were up 16.9 percent to 3,415.
- Lender-mediated Closed Sales were down 13.2 percent to 99.
- Share of all Closed Sales that were lender-mediated fell to 2.8 percent.

The Median Sales Price rose 9.8 percent to \$265,000.

- The traditional Median Sales Price rose 9.8 percent to \$268,995.
- The lender-mediated Median Sales Price rose 9.3 percent to \$165,975.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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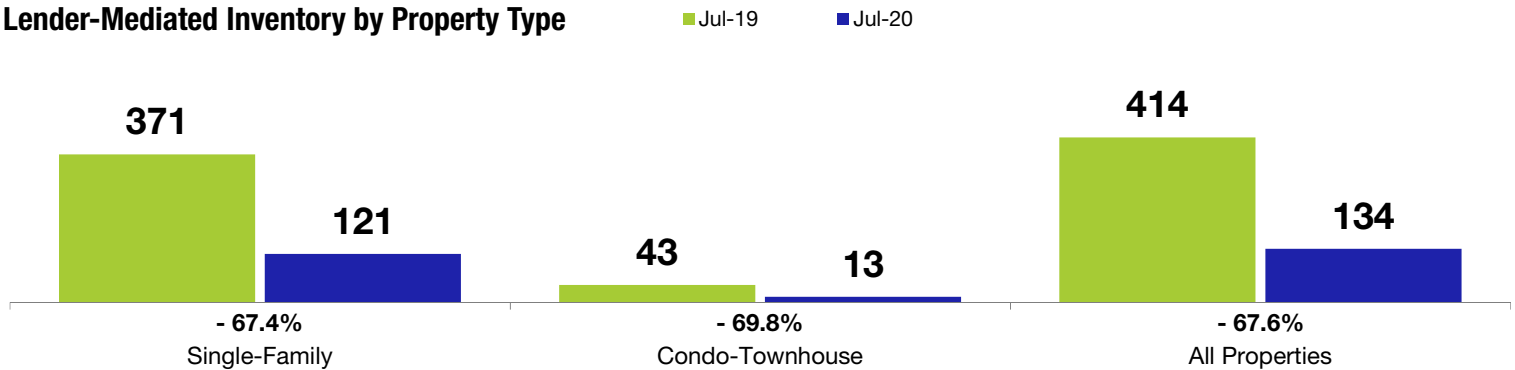
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20
Single-Family	371	121	- 67.4%	7,895	5,499	- 30.3%	8,266	5,620	- 32.0%	4.5%	2.2%
Condo-Townhouse	43	13	- 69.8%	1,596	1,310	- 17.9%	1,639	1,323	- 19.3%	2.6%	1.0%
All Properties	414	134	- 67.6%	9,491	6,809	- 28.3%	9,905	6,943	- 29.9%	4.2%	1.9%

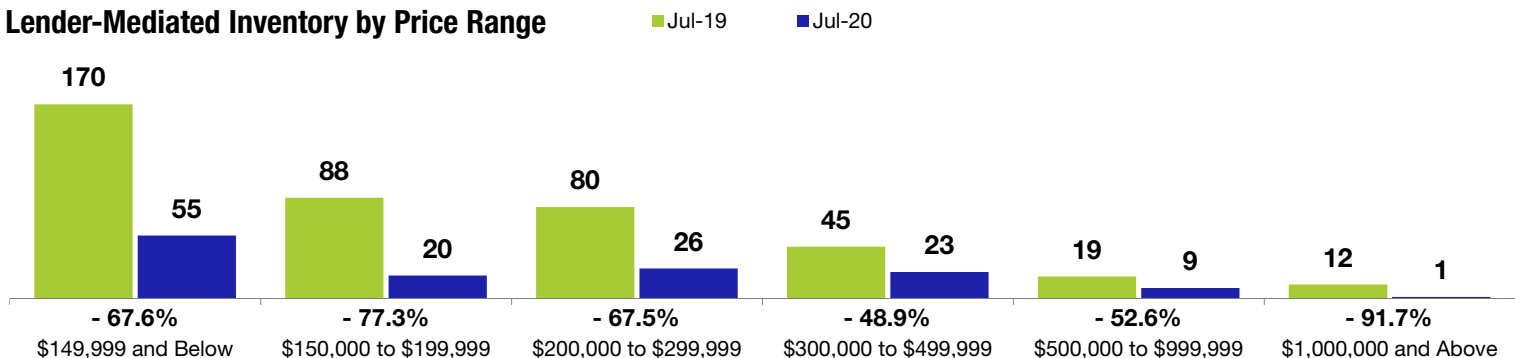
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20
\$149,999 and Below	170	55	- 67.6%	1,528	875	- 42.7%	1,698	930	- 45.2%	10.0%	5.9%
\$150,000 to \$199,999	88	20	- 77.3%	1,065	711	- 33.2%	1,153	731	- 36.6%	7.6%	2.7%
\$200,000 to \$299,999	80	26	- 67.5%	2,543	1,865	- 26.7%	2,623	1,891	- 27.9%	3.0%	1.4%
\$300,000 to \$499,999	45	23	- 48.9%	2,443	1,954	- 20.0%	2,488	1,977	- 20.5%	1.8%	1.2%
\$500,000 to \$999,999	19	9	- 52.6%	1,417	1,041	- 26.5%	1,436	1,050	- 26.9%	1.3%	0.9%
\$1,000,000 and Above	12	1	- 91.7%	495	363	- 26.7%	507	364	- 28.2%	2.4%	0.3%
All Price Ranges	414	134	- 67.6%	9,491	6,809	- 28.3%	9,905	6,943	- 29.9%	4.2%	1.9%

Lender-Mediated Inventory by Price Range



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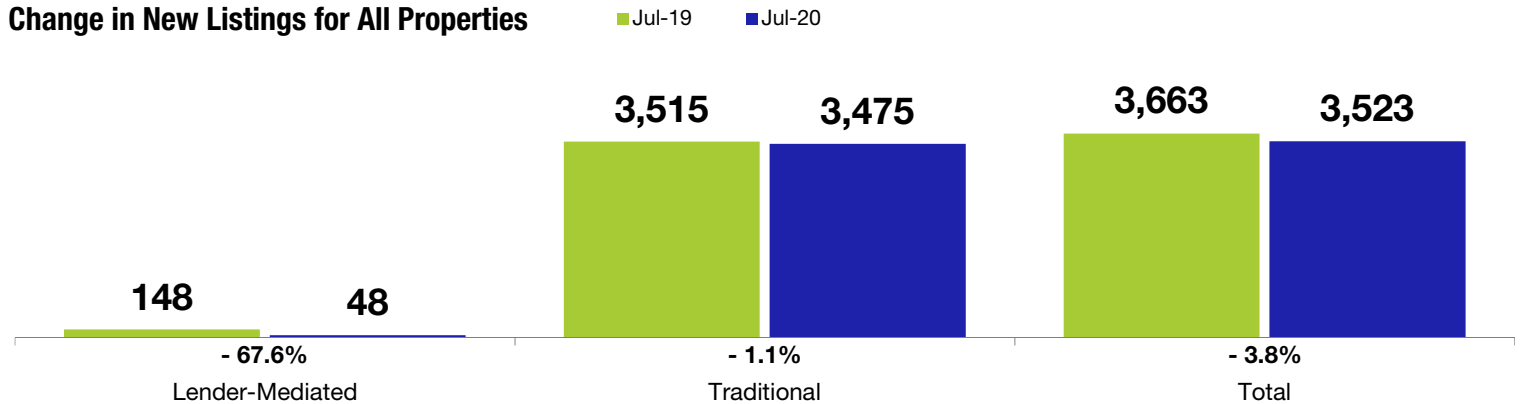
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20
Single-Family	134	40	- 70.1%	2,933	2,859	- 2.5%	3,067	2,899	- 5.5%	4.4%	1.4%
Condo-Townhouse	14	8	- 42.9%	582	616	+ 5.8%	596	624	+ 4.7%	2.3%	1.3%
All Properties	148	48	- 67.6%	3,515	3,475	- 1.1%	3,663	3,523	- 3.8%	4.0%	1.4%

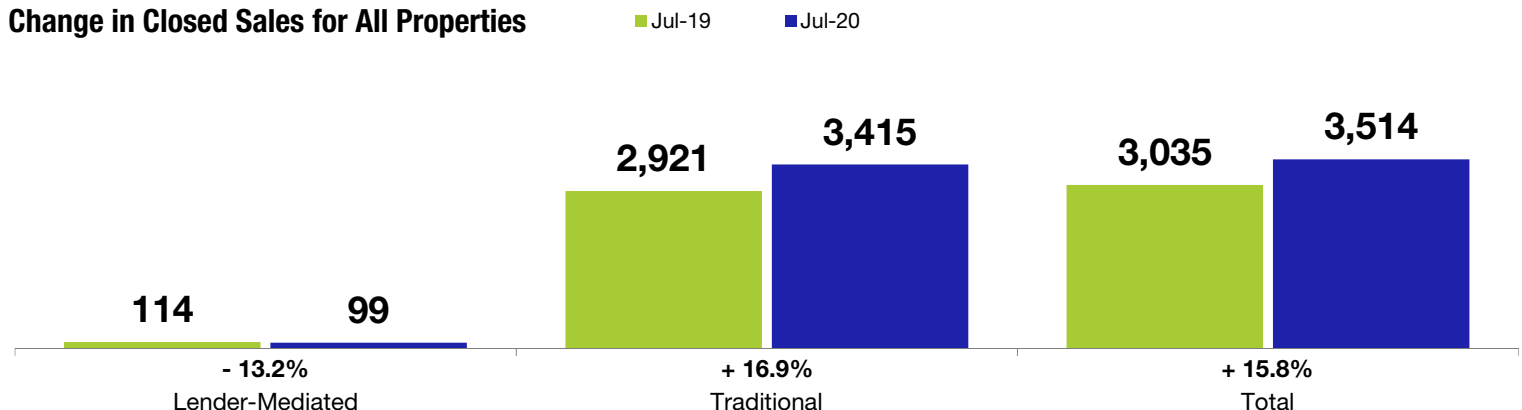
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20
Single-Family	101	92	- 8.9%	2,434	2,847	+ 17.0%	2,535	2,939	+ 15.9%	4.0%	3.1%
Condo-Townhouse	13	7	- 46.2%	487	568	+ 16.6%	500	575	+ 15.0%	2.6%	1.2%
All Properties	114	99	- 13.2%	2,921	3,415	+ 16.9%	3,035	3,514	+ 15.8%	3.8%	2.8%

Change in Closed Sales for All Properties



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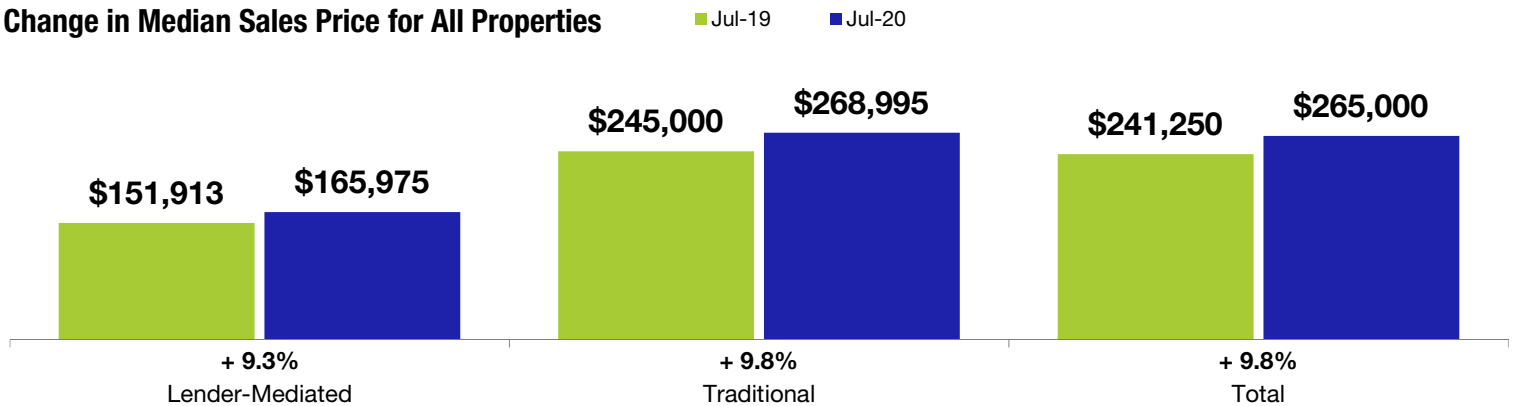
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -
Single-Family	\$179,000	\$182,715	+ 2.1%	\$259,066	\$283,705	+ 9.5%	\$255,000	\$280,000	+ 9.8%
Condo-Townhouse	\$115,000	\$144,000	+ 25.2%	\$168,000	\$189,400	+ 12.7%	\$168,000	\$265,000	+ 57.7%
All Properties	\$151,913	\$165,975	+ 9.3%	\$245,000	\$268,995	+ 9.8%	\$241,250	\$265,000	+ 9.8%

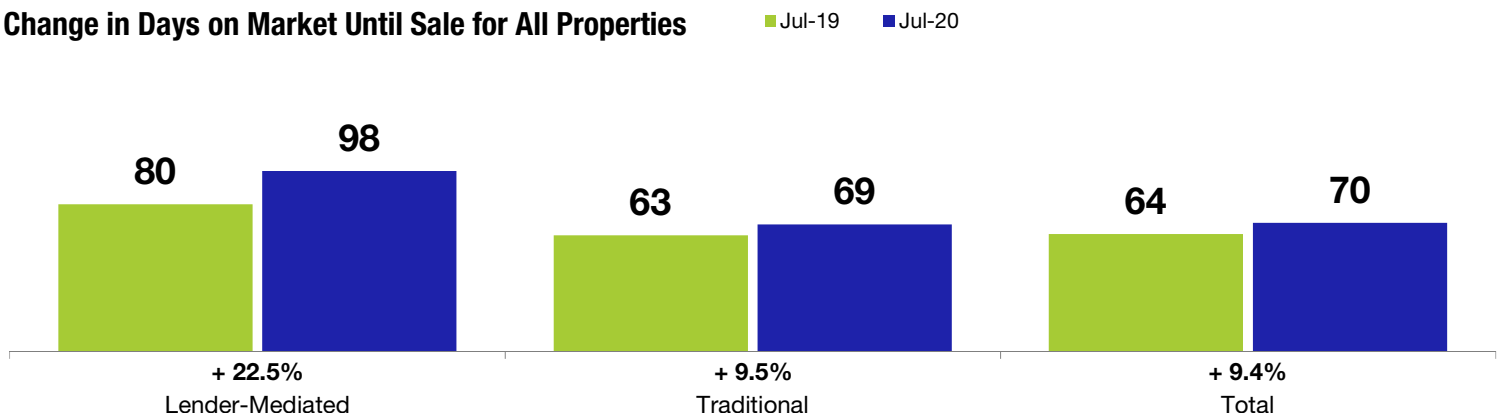
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -	Jul-19	Jul-20	+ / -
Single-Family	85	95	+ 11.8%	64	68	+ 6.3%	65	69	+ 6.2%
Condo-Townhouse	41	144	+ 251.2%	57	73	+ 28.1%	57	74	+ 29.8%
All Properties	80	98	+ 22.5%	63	69	+ 9.5%	64	70	+ 9.4%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

July 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	2	8.7%	100.0%	\$216,900	13.6%	\$212,402	5.5%
Clay County	25	3.6%	-58.3%	11	2.4%	-26.7%	\$239,900	4.3%	\$256,262	6.8%
Duval County	76	2.3%	-69.6%	58	3.2%	-18.3%	\$231,050	7.7%	\$274,914	12.3%
Nassau County	6	1.6%	-60.0%	6	3.7%	20.0%	\$310,000	13.8%	\$380,295	12.7%
Putnam County	9	3.0%	-40.0%	6	7.0%	0.0%	\$140,000	10.2%	\$168,850	8.8%
St. Johns County	11	0.6%	-80.0%	13	1.4%	18.2%	\$374,827	9.7%	\$466,370	16.9%
011-SAN MARCO	2	1.9%	0.0%	0	0.0%	--	\$318,750	1.8%	\$316,789	-17.8%
012-SAN JOSE	1	0.8%	-66.7%	3	6.3%	--	\$230,000	12.2%	\$239,673	2.6%
013-BEAUCLERC/MANDARIN NORTH	2	1.7%	100.0%	1	1.4%	0.0%	\$258,750	10.2%	\$250,033	4.0%
014-MANDARIN	2	1.6%	-75.0%	3	3.8%	-25.0%	\$301,500	13.8%	\$332,773	18.6%
015-BARTRAM	1	1.1%	-90.9%	1	1.7%	--	\$239,000	-5.5%	\$261,804	3.6%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	1	5.0%	0.0%	\$175,250	6.2%	\$187,910	14.2%
022-GROVE PARK/SANS SOUCI	2	1.6%	-71.4%	3	5.6%	-25.0%	\$181,500	5.2%	\$188,210	2.9%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.9%	-57.1%	2	2.9%	-33.3%	\$184,250	1.0%	\$208,514	2.8%
024-BAYMEADOWS/DEERWOOD	1	0.6%	-83.3%	0	0.0%	-100.0%	\$222,495	50.3%	\$281,115	19.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$362,243	16.9%	\$397,451	17.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	3.0%	-40.0%	0	0.0%	-100.0%	\$341,500	10.9%	\$390,821	7.9%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$337,000	46.5%	\$402,355	0.0%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$304,444	33.5%	\$320,399	36.2%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	1	5.3%	--	\$361,000	0.2%	\$385,416	3.5%
031-RIVERSIDE	1	2.0%	0.0%	0	0.0%	-100.0%	\$282,000	-7.5%	\$288,250	-1.6%
032-AVONDALE	3	4.3%	-40.0%	2	4.4%	--	\$339,900	8.1%	\$357,427	-22.2%
033-ORTEGA/VENETIA	1	2.3%	-66.7%	2	10.0%	100.0%	\$352,000	-4.9%	\$637,020	33.8%
041-ARLINGTON	4	3.4%	-77.8%	2	2.4%	-60.0%	\$188,000	7.4%	\$200,097	8.0%
042-FT CAROLINE	1	1.3%	-87.5%	2	3.4%	-71.4%	\$269,500	5.3%	\$280,357	-0.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	3.0%	-60.0%	2	4.3%	100.0%	\$274,000	6.3%	\$401,648	27.5%
051-MURRAY HILL	4	11.4%	-20.0%	0	0.0%	--	\$199,250	25.3%	\$186,965	17.2%
052-LAKESHORE	2	5.1%	-50.0%	2	7.1%	--	\$162,950	30.4%	\$152,730	24.0%
053-HYDE GROVE AREA	2	5.1%	-50.0%	2	7.4%	--	\$160,000	25.0%	\$176,381	27.9%
054-CEDAR HILLS	1	5.6%	-50.0%	1	10.0%	-50.0%	\$144,950	0.0%	\$134,140	2.6%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	1	9.1%	--	\$160,000	7.1%	\$175,318	9.6%
056-YUKON/WESCONNETT/OAK HILL	1	1.9%	-91.7%	3	8.6%	50.0%	\$177,000	4.9%	\$174,129	11.6%
061-HERLONG/NORMANDY AREA	1	3.6%	-85.7%	1	3.7%	--	\$166,950	3.0%	\$161,701	-5.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	4	8.0%	100.0%	0	0.0%	-100.0%	\$180,400	-7.5%	\$207,448	-0.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	2	4.8%	-71.4%	2	6.7%	0.0%	\$134,625	-8.6%	\$141,427	2.1%
064-BENT CREEK/PLUM TREE	1	3.6%	-80.0%	1	3.3%	0.0%	\$233,050	4.5%	\$225,837	-2.6%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	5.3%	--	1	7.7%	--	\$215,000	1.4%	\$216,196	1.7%
066-CECIL COMMERCE AREA	1	2.5%	0.0%	0	0.0%	--	\$201,990	-15.8%	\$244,095	-6.6%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	0	0.0%	--	\$214,995	13.2%	\$217,861	8.6%
071-BRENTWOOD/EVERGREEN	1	2.1%	-83.3%	2	12.5%	100.0%	\$54,000	-20.6%	\$72,838	-18.6%
072-SPRINGFIELD	1	2.6%	-66.7%	0	0.0%	--	\$219,750	9.1%	\$211,738	-2.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	4.8%	--	0	0.0%	--	\$275,000	0.0%	\$275,000	0.0%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

July 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	7.8%	50.0%	0	0.0%	--	\$61,000	45.2%	\$77,431	39.7%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	6	3.8%	-75.0%	2	3.7%	-66.7%	\$104,000	57.6%	\$118,060	44.2%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.2%	-50.0%	0	0.0%	--	\$39,500	-19.4%	\$43,917	-13.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	2	4.8%	-50.0%	1	3.4%	-80.0%	\$210,000	19.3%	\$218,137	26.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	1	33.3%	--	\$101,000	-57.2%	\$177,633	-24.7%
091-GARDEN CITY/AIRPORT	3	2.2%	-84.2%	5	6.4%	0.0%	\$198,500	-2.2%	\$193,998	-0.2%
092-OCEANWAY/PECAN PARK	1	1.0%	-90.9%	2	4.1%	0.0%	\$253,000	10.2%	\$250,735	8.1%
095-SAN MATEO/EASTPORT	1	10.0%	-50.0%	2	15.4%	--	\$184,900	-8.0%	\$192,123	-37.3%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	0	0.0%	-100.0%	3	6.4%	200.0%	\$249,900	4.1%	\$265,022	-1.3%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	--	\$428,000	27.6%	\$428,000	27.6%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$324,950	-11.2%	\$399,579	3.8%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$287,500	4.5%	\$311,220	14.1%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$237,900	-18.5%	\$278,617	-1.0%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	3	23.1%	--	\$323,000	12.7%	\$276,271	10.9%
132-BELLAIR/GROVE PARK	1	6.3%	-66.7%	1	5.6%	-50.0%	\$172,500	13.3%	\$169,025	10.3%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$85,000	-55.7%	\$116,333	-39.4%
134-SOUTH BLANDING	1	4.3%	-83.3%	0	0.0%	--	\$233,000	3.6%	\$242,976	10.2%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	-100.0%	\$222,450	-2.9%	\$197,238	-7.6%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	--	\$244,950	11.3%	\$251,400	41.5%
137-DOCTOR'S LAKE	2	11.8%	--	0	0.0%	--	\$262,000	-26.8%	\$262,000	-40.7%
138-TANGLEWOOD	0	0.0%	-100.0%	1	11.1%	--	\$173,000	20.6%	\$170,233	20.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	7	6.9%	-41.7%	1	1.4%	-50.0%	\$249,900	10.1%	\$247,220	6.5%
141-MIDDLEBURG NW	0	5.2%	200.0%	--	2.4%	--	--	-1.1%	--	-2.6%
142-MIDDLEBURG EAST	1	7.7%	-50.0%	0	0.0%	--	\$219,000	-10.6%	\$221,643	-8.8%
143-FOXMEADOW AREA	4	7.1%	0.0%	2	8.0%	--	\$240,763	-1.1%	\$273,878	9.1%
144-MIDDLEBURG-SE	1	7.7%	-50.0%	0	0.0%	--	\$323,000	43.6%	\$348,257	54.8%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$227,450	53.7%	\$219,775	35.7%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$210,000	8.8%	\$230,042	5.4%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	1	4.8%	0.0%	\$190,000	66.7%	\$187,834	56.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$575,000	0.0%	\$575,000	0.0%
161-GREEN COVE SPRINGS	2	2.3%	-50.0%	0	0.0%	-100.0%	\$225,000	-2.2%	\$258,390	6.2%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$303,495	0.0%	\$308,003	0.0%
163-LAKE ASBURY AREA	3	6.3%	200.0%	1	3.6%	-66.7%	\$232,495	3.8%	\$254,400	10.2%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$600,000	26.6%	\$641,556	-12.7%
212-JACKSONVILLE BEACH-SE	1	2.2%	--	0	0.0%	--	\$515,000	43.1%	\$526,942	13.6%
213-JACKSONVILLE BEACH-NW	1	4.5%	--	0	0.0%	--	\$444,500	24.3%	\$538,000	24.1%
214-JACKSONVILLE BEACH-SW	1	1.7%	0.0%	0	0.0%	--	\$405,000	21.4%	\$364,188	9.3%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$929,000	118.6%	\$929,000	83.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$424,500	-5.7%	\$458,825	11.2%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$680,000	-16.5%	\$801,094	5.7%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$538,500	22.5%	\$1,303,800	168.9%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$333,631	-3.7%	\$338,816	-1.9%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$246,600	9.6%	\$248,138	-4.7%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$235,000	76.8%	\$235,000	76.8%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,005,000	235.6%	\$2,641,125	196.2%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$405,000	6.6%	\$785,973	18.7%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$550,000	37.5%	\$994,683	67.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.6%	0.0%	1	2.7%	--	\$545,000	19.5%	\$577,372	22.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	2.4%	-50.0%	1	7.7%	--	\$635,750	6.0%	\$802,204	-5.8%
264-SOUTH PONTE VEDRA BEACH	1	2.9%	-75.0%	0	0.0%	--	\$770,000	54.3%	\$739,615	31.2%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$451,917	-0.5%	\$486,532	0.0%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$472,000	-2.2%	\$648,757	38.1%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$565,656	8.5%	\$606,408	7.9%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$428,703	-0.9%	\$448,793	-0.4%
301-JULINGTON CREEK/SWITZERLAND	2	0.7%	-83.3%	1	0.6%	-80.0%	\$377,475	7.5%	\$399,403	6.8%
302-ORANGEDALE AREA	0	0.0%	-100.0%	1	3.8%	--	\$364,702	-4.1%	\$467,720	-9.2%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$350,000	55.6%	\$489,571	44.5%
304- 210 SOUTH	1	0.7%	-80.0%	0	0.0%	--	\$325,443	-2.9%	\$350,668	-3.0%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.4%	-66.7%	1	5.0%	--	\$296,127	7.4%	\$311,680	11.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$320,000	6.7%	\$322,423	0.9%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	1	4.3%	--	\$289,000	3.4%	\$334,441	-5.2%
308-WORLD GOLF VILLAGE AREA-SW	1	1.5%	--	0	0.0%	--	\$318,743	6.2%	\$317,452	6.6%
309-WORLD GOLF VILLAGE AREA-WEST	1	1.6%	--	0	0.0%	--	\$358,243	27.9%	\$396,619	34.0%
312-PALENCIA AREA	1	1.6%	0.0%	0	0.0%	-100.0%	\$477,000	0.4%	\$497,186	3.5%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$301,438	43.5%	\$337,146	75.6%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$435,000	112.2%	\$412,400	121.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	1	12.5%	--	\$354,125	33.6%	\$371,663	31.0%
323-DAVIS SHORES	0	0.0%	-100.0%	1	7.1%	--	\$374,500	3.9%	\$385,989	-0.1%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$381,500	12.7%	\$456,872	28.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$379,000	-40.8%	\$384,086	-50.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$297,500	-11.1%	\$297,500	-8.4%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	1	4.8%	--	\$218,000	21.1%	\$218,260	0.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$250,000	17.1%	\$236,094	10.6%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.8%	-66.7%	3	7.9%	--	\$204,450	10.5%	\$224,143	14.4%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	2	8.7%	--	\$265,000	4.3%	\$299,482	25.2%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$211,950	22.9%	\$211,950	11.9%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	-100.0%	\$315,000	30.2%	\$310,000	38.9%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$270,000	-6.9%	\$270,000	-7.4%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	-100.0%	\$339,000	26.5%	\$338,820	31.8%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$458,750	-28.3%	\$458,750	-29.6%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$445,750	-4.1%	\$434,125	-36.7%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

July 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	2	28.6%	--	\$279,000	-40.3%	\$293,675	-37.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	7.1%	0.0%	\$400,000	-10.1%	\$533,170	13.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$680,000	38.8%	\$879,571	52.1%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.4%	0.0%	2	11.1%	--	\$305,000	13.8%	\$355,667	38.8%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	0.9%	-66.7%	0	0.0%	-100.0%	\$319,150	12.7%	\$342,642	19.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$340,367	36.2%	\$340,367	36.2%
481-NASSAU COUNTY-YULEE SOUTH	2	5.4%	-50.0%	0	0.0%	--	\$265,200	14.1%	\$257,633	7.3%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$181,800	-21.0%	\$184,760	-31.3%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$190,000	21.4%	\$190,000	21.4%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	2	4.3%	0.0%	1	3.7%	0.0%	\$259,900	3.1%	\$258,444	3.1%
501-MACCLENNY AREA	0	0.0%	-100.0%	1	5.9%	--	\$230,000	19.2%	\$221,059	5.0%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$165,000	46.3%	\$163,333	44.9%
503-BAKER COUNTY-SOUTH	0	0.0%	--	1	33.3%	0.0%	\$130,000	-35.6%	\$212,417	1.2%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	--	\$180,000	14.3%	\$180,000	7.1%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	1	14.3%	--	\$139,900	-6.6%	\$154,343	6.1%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$223,500	38.5%	\$241,775	19.8%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$142,450	86.2%	\$142,450	21.8%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$120,000	84.6%	\$120,000	84.6%
561-GREATER PALATKA	1	1.9%	-75.0%	2	8.7%	--	\$143,500	9.2%	\$163,672	-4.6%
562-BARDIN/WEST BOSTWICK	1	50.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	7.7%	-33.3%	0	0.0%	-100.0%	\$370,000	13.1%	\$310,607	-15.9%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	2.2%	-50.0%	0	0.0%	-100.0%	\$160,250	73.1%	\$190,229	35.1%
571-INTERLACHEN-SE	1	20.0%	--	1	33.3%	--	\$83,000	26.7%	\$95,567	45.9%
572-INTERLACHEN-NE	0	0.0%	--	1	12.5%	--	\$85,500	-10.7%	\$82,987	-28.7%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	0.0%	--	\$232,000	144.3%	\$232,000	139.2%
574-INTERLACHEN-NW	1	6.3%	-50.0%	0	0.0%	--	\$140,000	-22.2%	\$116,900	-15.9%
575-WEST OF SR-21	0	0.0%	-100.0%	1	50.0%	--	\$71,750	-56.6%	\$71,750	-47.4%
576-GEORGES LAKE	2	20.0%	--	1	50.0%	--	\$84,000	-45.3%	\$84,000	-45.3%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	-100.0%	\$67,000	-41.3%	\$78,167	-18.4%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$287,500	35.5%	\$242,475	24.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	--	\$85,000	-48.5%	\$134,786	-4.1%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%