

Lender-Mediated Report

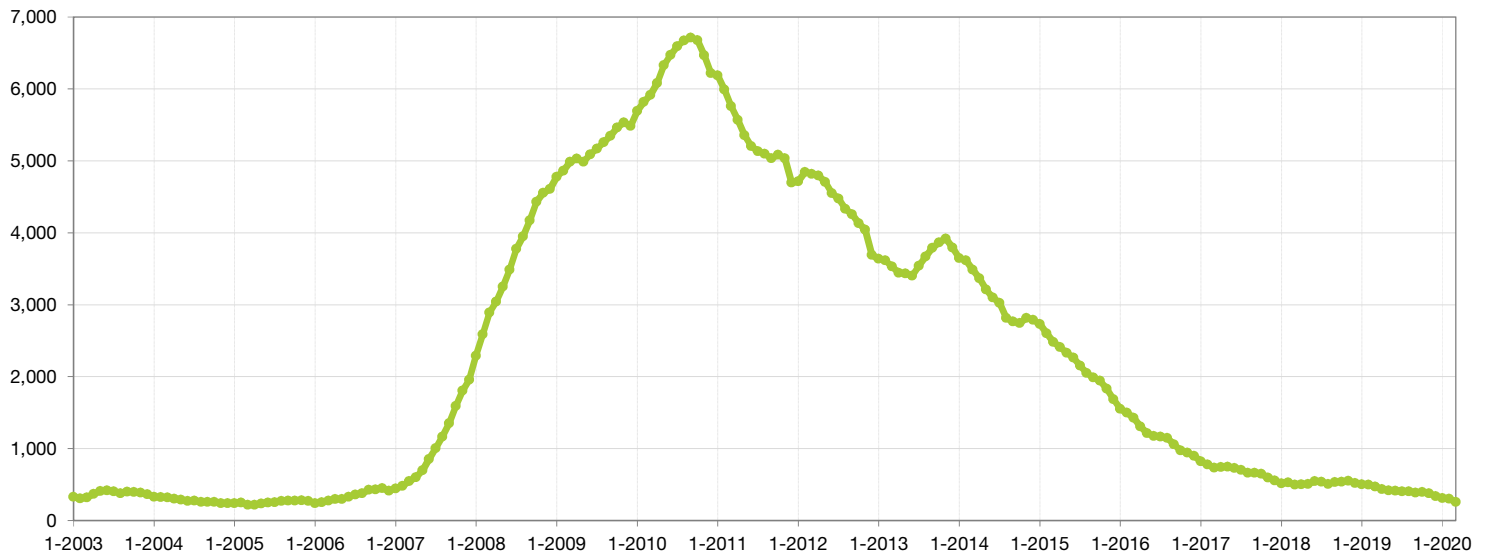
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



March 2020

New Listings in the Northeast Florida region increased 0.3 percent to 3,976.

- Traditional New Listings increased 1.3 percent to 3,861.
- Lender-mediated New Listings decreased 23.8 percent to 115.
- Share of all New Listings that were lender-mediated fell to 2.9 percent.

Closed Sales were up 2.1 percent to 2,672.

- Traditional Closed Sales were up 3.3 percent to 2,577.
- Lender-mediated Closed Sales were down 22.1 percent to 95.
- Share of all Closed Sales that were lender-mediated fell to 3.6 percent.

The Median Sales Price rose 5.9 percent to \$243,635.

- The traditional Median Sales Price rose 4.9 percent to \$245,500.
- The lender-mediated Median Sales Price rose 37.6 percent to \$165,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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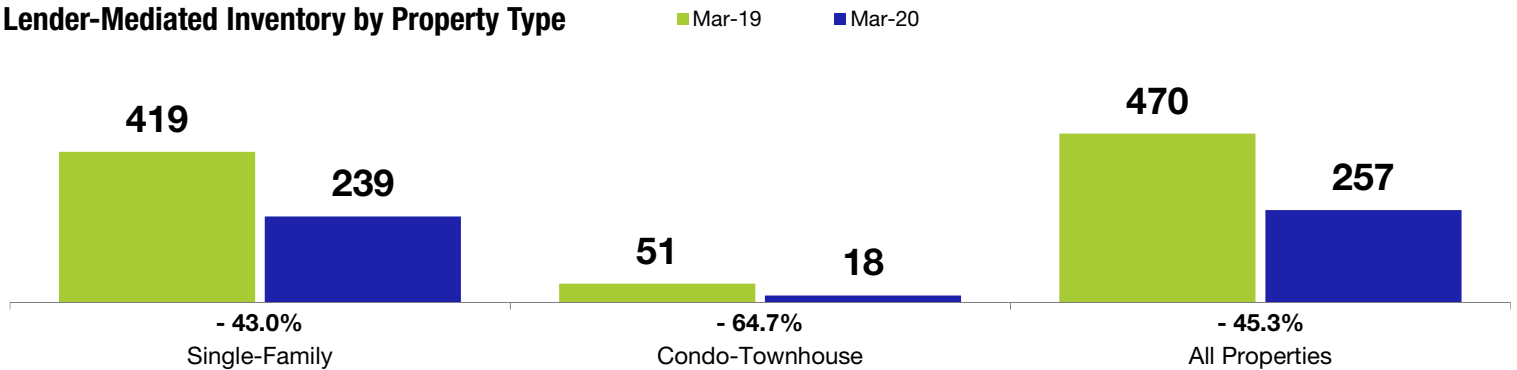
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20
Single-Family	419	239	- 43.0%	7,829	6,722	- 14.1%	8,248	6,961	- 15.6%	5.1%	3.4%
Condo-Townhouse	51	18	- 64.7%	1,541	1,396	- 9.4%	1,592	1,414	- 11.2%	3.2%	1.3%
All Properties	470	257	- 45.3%	9,370	8,118	- 13.4%	9,840	8,375	- 14.9%	4.8%	3.1%

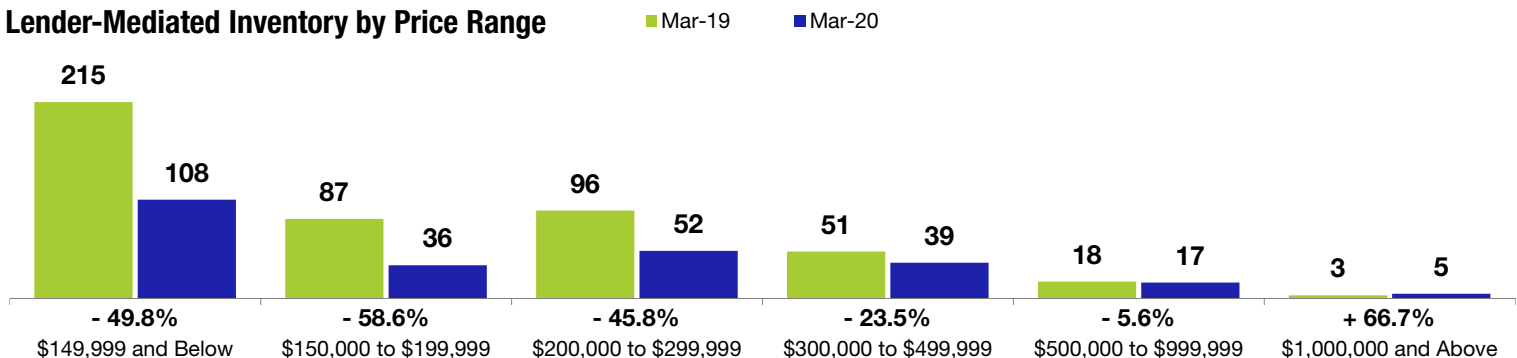
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20
\$149,999 and Below	215	108	- 49.8%	1,466	1,275	- 13.0%	1,681	1,383	- 17.7%	12.8%	7.8%
\$150,000 to \$199,999	87	36	- 58.6%	999	802	- 19.7%	1,086	838	- 22.8%	8.0%	4.3%
\$200,000 to \$299,999	96	52	- 45.8%	2,578	2,186	- 15.2%	2,674	2,238	- 16.3%	3.6%	2.3%
\$300,000 to \$499,999	51	39	- 23.5%	2,511	2,201	- 12.3%	2,562	2,240	- 12.6%	2.0%	1.7%
\$500,000 to \$999,999	18	17	- 5.6%	1,342	1,234	- 8.0%	1,360	1,251	- 8.0%	1.3%	1.4%
\$1,000,000 and Above	3	5	+ 66.7%	474	420	- 11.4%	477	425	- 10.9%	0.6%	1.2%
All Price Ranges	470	257	- 45.3%	9,370	8,118	- 13.4%	9,840	8,375	- 14.9%	4.8%	3.1%

Lender-Mediated Inventory by Price Range



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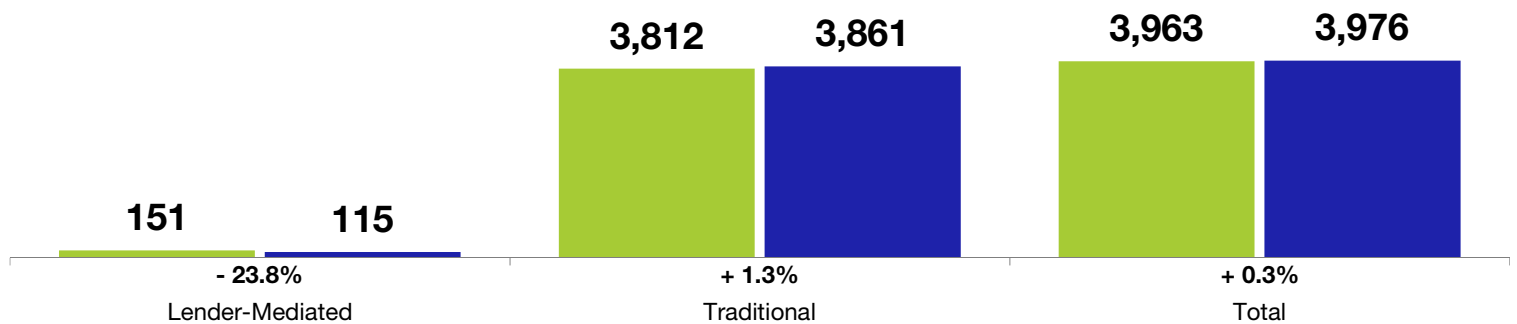


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20
Single-Family	132	107	- 18.9%	3,176	3,233	+ 1.8%	3,308	3,340	+ 1.0%	4.0%	3.2%
Condo-Townhouse	19	8	- 57.9%	636	628	- 1.3%	655	636	- 2.9%	2.9%	1.3%
All Properties	151	115	- 23.8%	3,812	3,861	+ 1.3%	3,963	3,976	+ 0.3%	3.8%	2.9%

Change in New Listings for All Properties

■ Mar-19 ■ Mar-20

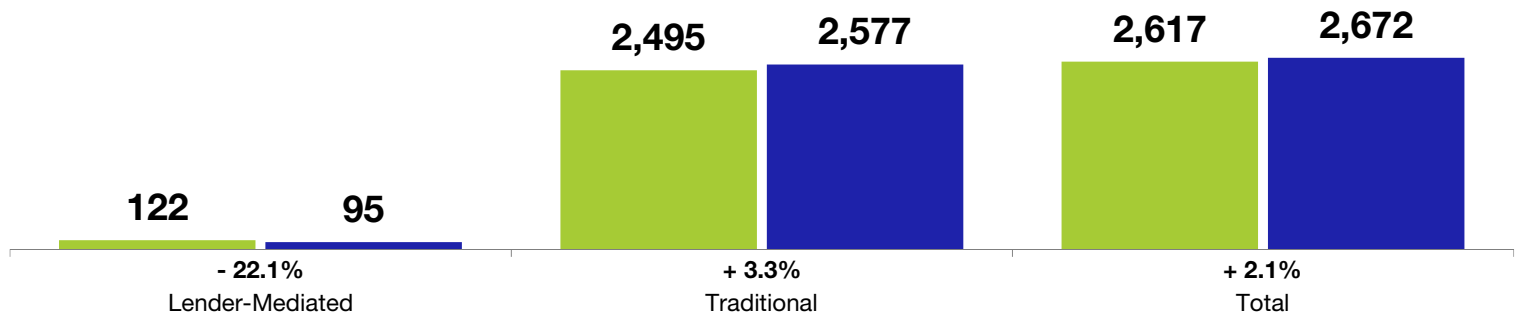


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20
Single-Family	108	82	- 24.1%	2,085	2,165	+ 3.8%	2,193	2,247	+ 2.5%	4.9%	3.6%
Condo-Townhouse	14	13	- 7.1%	410	412	+ 0.5%	424	425	+ 0.2%	3.3%	3.1%
All Properties	122	95	- 22.1%	2,495	2,577	+ 3.3%	2,617	2,672	+ 2.1%	4.7%	3.6%

Change in Closed Sales for All Properties

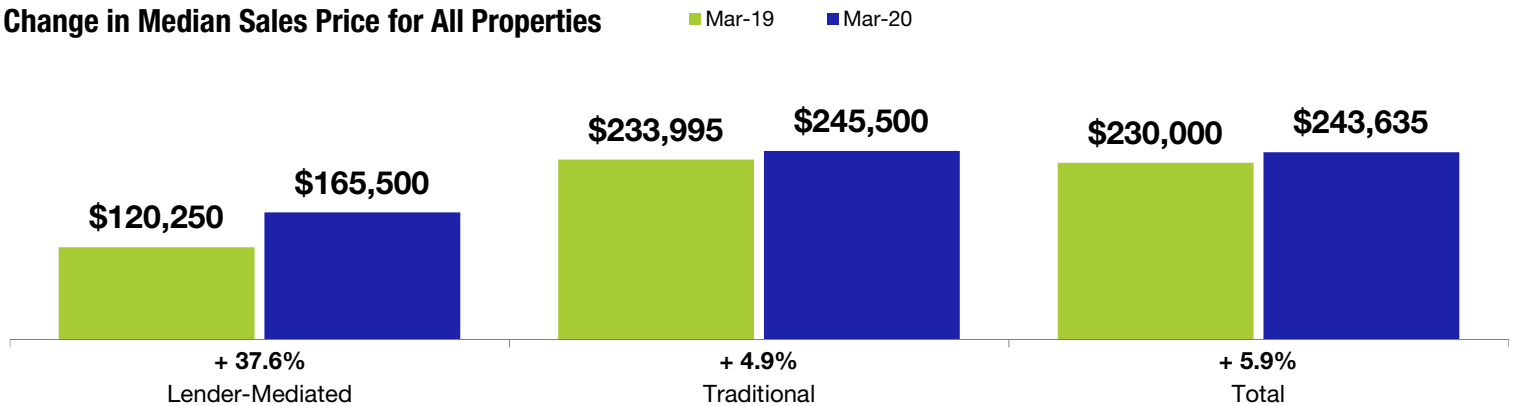
■ Mar-19 ■ Mar-20



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -
Single-Family	\$126,206	\$176,945	+ 40.2%	\$247,300	\$256,500	+ 3.7%	\$242,650	\$253,995	+ 4.7%
Condo-Townhouse	\$119,751	\$128,000	+ 6.9%	\$163,500	\$188,281	+ 15.2%	\$163,000	\$243,635	+ 49.5%
All Properties	\$120,250	\$165,500	+ 37.6%	\$233,995	\$245,500	+ 4.9%	\$230,000	\$243,635	+ 5.9%

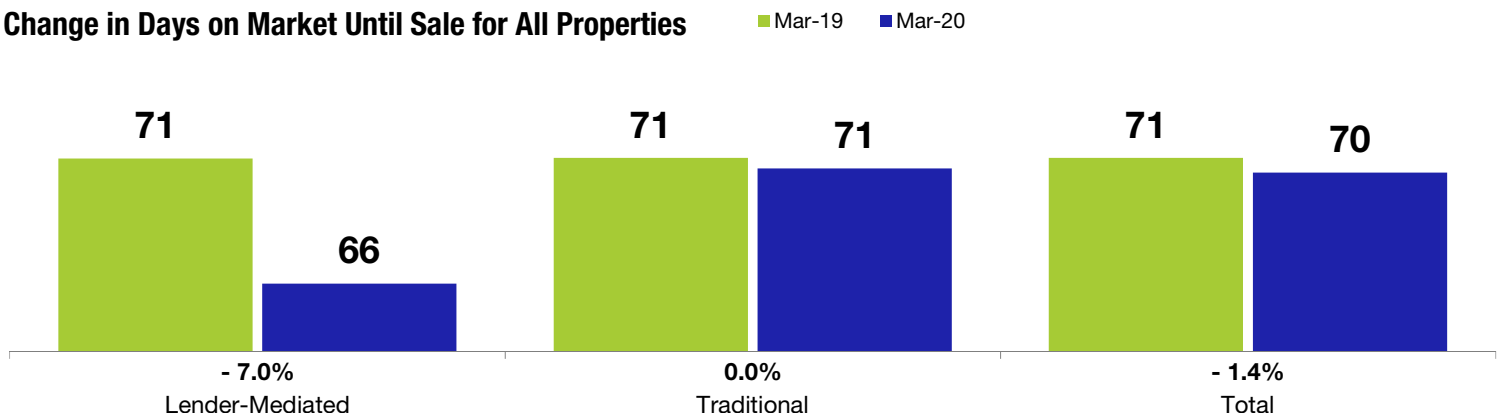
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -	Mar-19	Mar-20	+ / -
Single-Family	72	68	- 5.6%	73	72	- 1.4%	73	72	- 1.4%
Condo-Townhouse	60	56	- 6.7%	60	62	+ 3.3%	60	61	+ 1.7%
All Properties	71	66	- 7.0%	71	71	0.0%	71	70	- 1.4%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

March 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	3.5%	-40.0%	0	0.0%	--	\$219,950	25.7%	\$238,179	17.3%
Clay County	35	3.7%	-55.1%	13	3.8%	-31.6%	\$225,000	2.3%	\$243,961	6.5%
Duval County	154	3.9%	-45.4%	59	4.2%	-22.4%	\$218,210	7.5%	\$251,032	5.2%
Nassau County	13	2.8%	-13.3%	3	2.8%	-25.0%	\$282,530	11.7%	\$344,187	17.6%
Putnam County	16	4.2%	6.7%	1	1.4%	-83.3%	\$119,000	40.0%	\$156,688	21.1%
St. Johns County	23	1.0%	-57.4%	14	2.1%	7.7%	\$333,766	2.7%	\$396,870	4.5%
011-SAN MARCO	2	2.2%	100.0%	1	6.3%	--	\$277,313	-3.0%	\$273,158	-11.7%
012-SAN JOSE	3	2.4%	-62.5%	3	8.1%	200.0%	\$230,000	4.1%	\$288,576	-5.3%
013-BEAUCLERC/MANDARIN NORTH	3	2.2%	-57.1%	2	3.3%	--	\$237,500	5.6%	\$237,669	4.7%
014-MANDARIN	5	3.1%	-58.3%	2	4.2%	-50.0%	\$266,963	-1.5%	\$282,122	0.5%
015-BARTRAM	4	4.7%	-63.6%	3	5.7%	200.0%	\$220,000	-7.3%	\$251,142	7.5%
021-ST NICHOLAS AREA	3	5.9%	-40.0%	0	0.0%	-100.0%	\$173,000	54.5%	\$180,252	31.9%
022-GROVE PARK/SANS SOUCI	2	1.8%	-75.0%	2	4.4%	--	\$180,000	8.9%	\$180,100	2.8%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.5%	-50.0%	3	5.6%	0.0%	\$222,350	24.9%	\$222,698	14.2%
024-BAYMEADOWS/DEERWOOD	5	2.2%	-54.5%	1	1.6%	-75.0%	\$195,000	23.4%	\$224,278	-6.7%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	3	3.1%	0.0%	1	2.2%	-75.0%	\$340,000	18.1%	\$351,285	5.1%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	2.7%	-25.0%	1	2.5%	-50.0%	\$310,000	-8.8%	\$353,943	-3.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.3%	-50.0%	0	0.0%	--	\$281,050	33.8%	\$288,907	-37.7%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$226,270	-16.2%	\$283,707	5.1%
029-NOCATEE (DUVAL COUNTY)	1	3.2%	--	0	0.0%	--	\$416,250	11.9%	\$412,125	9.1%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$290,000	7.9%	\$288,318	8.1%
032-AVONDALE	5	5.6%	-16.7%	0	0.0%	--	\$332,500	25.9%	\$380,554	16.5%
033-ORTEGA/VENETIA	1	1.6%	0.0%	1	5.0%	--	\$421,250	68.5%	\$678,700	106.9%
041-ARLINGTON	16	8.7%	-5.9%	4	4.7%	-20.0%	\$185,000	2.5%	\$182,850	-3.0%
042-FT CAROLINE	3	3.4%	-66.7%	1	2.8%	-75.0%	\$225,500	9.7%	\$233,283	-8.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	5	7.6%	-28.6%	4	12.5%	100.0%	\$264,000	-0.4%	\$305,809	-1.9%
051-MURRAY HILL	4	6.6%	33.3%	1	3.1%	--	\$169,000	11.6%	\$160,469	1.7%
052-LAKESHORE	2	5.1%	-50.0%	1	7.1%	0.0%	\$126,250	-1.8%	\$123,661	-17.8%
053-HYDE GROVE AREA	1	2.3%	-83.3%	0	0.0%	-100.0%	\$142,950	38.5%	\$185,594	61.0%
054-CEDAR HILLS	4	14.3%	100.0%	1	6.7%	--	\$135,000	0.0%	\$135,450	2.6%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.5%	-50.0%	0	0.0%	--	\$185,000	48.0%	\$183,190	24.0%
056-YUKON/WESCONNETT/OAK HILL	5	7.0%	-44.4%	1	2.8%	-50.0%	\$145,000	9.4%	\$151,390	8.5%
061-HERLONG/NORMANDY AREA	3	6.3%	-50.0%	1	5.0%	-50.0%	\$175,108	-1.3%	\$181,765	7.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	9.1%	25.0%	1	3.6%	-75.0%	\$200,000	1.3%	\$241,748	30.4%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	9	16.4%	-30.8%	1	3.0%	--	\$140,000	-1.4%	\$139,628	5.6%
064-BENT CREEK/PLUM TREE	3	5.3%	-40.0%	0	0.0%	-100.0%	\$216,990	0.9%	\$221,616	5.2%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	2.8%	0.0%	0	0.0%	--	\$212,000	6.0%	\$214,059	8.5%
066-CECIL COMMERCE AREA	1	4.5%	0.0%	0	0.0%	-100.0%	\$214,740	8.8%	\$219,542	-11.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	4	3.8%	33.3%	1	2.0%	-66.7%	\$202,000	3.6%	\$210,556	5.9%
071-BRENTWOOD/EVERGREEN	3	3.8%	-25.0%	2	14.3%	-33.3%	\$52,950	27.6%	\$69,143	19.0%
072-SPRINGFIELD	0	0.0%	-100.0%	1	25.0%	0.0%	\$199,500	5.9%	\$224,525	22.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	6.3%	--	0	0.0%	--	\$204,000	65.9%	\$214,800	74.6%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	3	3.6%	-40.0%	1	6.7%	-75.0%	\$47,500	-10.8%	\$73,879	20.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	12	5.2%	-55.6%	5	13.5%	0.0%	\$67,000	4.3%	\$80,682	-4.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	6.9%	-33.3%	0	0.0%	-100.0%	\$36,000	38.5%	\$47,500	68.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	3	5.1%	-66.7%	3	11.5%	50.0%	\$179,000	-14.6%	\$182,667	-10.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	1	100.0%	-50.0%	\$52,000	-74.4%	\$52,000	-71.5%
091-GARDEN CITY/AIRPORT	8	5.5%	-65.2%	4	6.7%	-55.6%	\$220,250	18.7%	\$211,810	16.7%
092-OCEANWAY/PECAN PARK	1	1.0%	-91.7%	2	4.2%	100.0%	\$242,500	0.8%	\$242,466	0.5%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$231,000	42.2%	\$272,192	28.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	6	6.3%	50.0%	1	2.6%	--	\$252,450	1.3%	\$254,143	-1.0%
121-FLEMING ISLAND-NE	1	8.3%	--	0	0.0%	-100.0%	\$324,000	116.0%	\$324,000	116.0%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	1	3.8%	0.0%	\$342,450	14.2%	\$438,553	24.2%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$301,053	14.6%	\$316,168	22.3%
124-FLEMING ISLAND-SW	3	8.6%	-40.0%	0	0.0%	-100.0%	\$262,000	-0.2%	\$291,151	9.6%
131-MEADOWBROOK/LOCH RANE	4	17.4%	33.3%	0	0.0%	--	\$205,000	6.0%	\$230,271	17.6%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	--	\$171,000	-3.4%	\$172,992	6.8%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$271,500	64.5%	\$307,833	100.4%
134-SOUTH BLANDING	1	4.3%	-80.0%	0	0.0%	--	\$234,500	11.7%	\$236,303	15.9%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$220,250	0.0%	\$210,125	0.0%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$187,750	5.8%	\$187,883	9.3%
137-DOCTOR'S LAKE	1	5.3%	0.0%	0	0.0%	-100.0%	\$190,000	-30.9%	\$196,700	-47.0%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	--	\$199,900	38.8%	\$228,400	81.3%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	9	6.7%	-35.7%	2	2.9%	-50.0%	\$247,000	2.1%	\$251,507	3.1%
141-MIDDLEBURG NW	0	2.2%	0.0%	--	3.3%	-50.0%	--	7.9%	--	12.4%
142-MIDDLEBURG EAST	1	4.0%	-50.0%	2	33.3%	--	\$192,874	-27.9%	\$167,125	-24.9%
143-FOXMEADOW AREA	1	1.9%	-50.0%	1	5.3%	--	\$251,000	8.9%	\$281,311	10.6%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	1	25.0%	--	\$271,500	13.6%	\$244,515	7.5%
145-MIDDLEBURG-SW	1	3.7%	-83.3%	1	7.7%	0.0%	\$196,900	49.7%	\$207,531	36.5%
146-MIDDLEBURG-NE	6	13.6%	-14.3%	0	0.0%	--	\$204,000	9.7%	\$206,361	11.7%
151-KEYSTONE HEIGHTS	3	4.0%	-50.0%	2	11.1%	-33.3%	\$135,000	-9.7%	\$133,106	-12.2%
152-KINGSLEY LAKE	0	--	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	1	3.1%	-50.0%	\$209,480	-4.3%	\$220,189	-10.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$210,990	-47.6%	\$217,990	-45.9%
163-LAKE ASBURY AREA	2	3.0%	100.0%	2	9.1%	100.0%	\$212,995	-15.6%	\$210,440	-20.7%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$600,000	10.5%	\$600,000	-2.6%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$489,900	0.2%	\$880,142	17.4%
213-JACKSONVILLE BEACH-NW	1	2.6%	0.0%	0	0.0%	--	\$398,000	10.7%	\$426,415	20.4%
214-JACKSONVILLE BEACH-SW	2	3.0%	-33.3%	0	0.0%	--	\$378,600	12.5%	\$379,093	10.9%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$545,000	-38.6%	\$625,000	-29.6%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$382,250	-6.8%	\$416,679	-15.0%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	1	11.1%	--	\$510,000	-15.0%	\$543,528	-29.7%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$362,000	6.5%	\$365,700	-0.3%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$270,478	-12.5%	\$281,122	1.6%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$340,000	71.1%	\$307,770	48.5%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$130,250	-38.0%	\$134,625	-35.9%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$605,000	-50.0%	\$869,158	-28.2%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.4%	0.0%	1	11.1%	0.0%	\$707,500	121.3%	\$1,041,167	82.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$505,000	26.3%	\$680,893	58.7%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.3%	100.0%	0	0.0%	-100.0%	\$421,000	23.8%	\$516,542	20.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	2.3%	0.0%	0	0.0%	--	\$640,000	-2.9%	\$678,455	-17.3%
264-SOUTH PONTE VEDRA BEACH	3	6.1%	50.0%	0	0.0%	--	\$539,950	-9.7%	\$531,067	-27.3%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	-100.0%	0	0.0%	--	\$461,250	6.2%	\$470,952	1.0%
266-VILANO BEACH	1	1.8%	0.0%	1	9.1%	--	\$447,500	50.2%	\$446,727	-26.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$563,653	12.7%	\$571,237	11.2%
272-NOCATEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$412,944	3.4%	\$422,990	-5.3%
301-JULINGTON CREEK/SWITZERLAND	3	1.0%	-62.5%	2	1.6%	0.0%	\$345,000	6.2%	\$383,792	8.9%
302-ORANGEDALE AREA	0	0.0%	-100.0%	2	9.1%	--	\$382,740	26.9%	\$433,137	25.3%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	1	14.3%	--	\$399,900	32.0%	\$408,025	26.7%
304- 210 SOUTH	1	0.5%	-66.7%	0	0.0%	--	\$321,273	-16.7%	\$350,396	-8.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.9%	-33.3%	0	0.0%	--	\$305,000	10.7%	\$312,393	10.0%
306-WORLD GOLF VILLAGE AREA-NE	1	4.0%	--	0	0.0%	--	\$250,190	-21.8%	\$252,697	-22.0%
307-WORLD GOLF VILLAGE AREA-SE	1	2.4%	0.0%	0	0.0%	--	\$282,495	-10.7%	\$302,102	-29.4%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	1	3.7%	-50.0%	\$302,700	11.3%	\$299,796	10.1%
309-WORLD GOLF VILLAGE AREA-WEST	3	3.8%	50.0%	1	3.7%	--	\$304,900	-3.2%	\$355,936	12.8%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$376,500	-0.9%	\$386,967	-6.6%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$285,875	-10.2%	\$312,125	-4.8%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$151,000	-49.6%	\$174,333	-38.0%
322-DOWNTOWN ST AUGUSTINE	1	1.9%	0.0%	0	0.0%	--	\$367,000	1.9%	\$378,394	-14.4%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$422,974	-32.9%	\$403,641	-54.1%
331-ST AUGUSTINE BEACH	1	0.6%	0.0%	1	2.2%	-50.0%	\$358,000	10.2%	\$406,266	19.8%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$288,000	-37.9%	\$323,400	-30.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$375,000	59.6%	\$375,000	59.6%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	2	7.7%	--	\$221,000	-5.8%	\$231,156	2.4%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$238,500	-0.3%	\$241,471	-5.0%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.8%	100.0%	0	0.0%	--	\$235,900	27.5%	\$226,962	12.3%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	2	6.5%	100.0%	\$269,990	2.7%	\$292,030	3.2%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$195,000	77.3%	\$191,300	65.7%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$235,000	-4.1%	\$234,333	25.5%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$440,500	0.0%	\$440,500	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$509,250	85.2%	\$503,707	83.2%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$350,000	26.4%	\$444,960	38.8%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$452,500	13.1%	\$471,416	17.9%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	4.8%	0.0%	1	14.3%	--	\$475,000	27.4%	\$440,264	-6.7%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	0	0.0%	--	\$1,137,500	66.2%	\$928,900	29.5%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	3	7.5%	--	0	0.0%	--	\$317,000	40.1%	\$309,941	22.7%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$294,035	1.7%	\$309,216	4.9%
480-NASSAU COUNTY-YULEE NORTH	1	5.9%	--	0	0.0%	--	\$370,000	0.0%	\$382,000	0.0%
481-NASSAU COUNTY-YULEE SOUTH	2	4.7%	--	0	0.0%	-100.0%	\$229,900	0.0%	\$237,755	4.5%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$251,500	22.7%	\$251,500	17.0%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$179,500	-9.1%	\$174,375	-11.7%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	5	7.7%	25.0%	2	11.1%	100.0%	\$251,500	7.0%	\$239,472	1.6%
501-MACCLENNY AREA	1	2.2%	-50.0%	0	0.0%	--	\$210,000	18.3%	\$214,153	0.8%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$250,000	98.6%	\$302,714	158.8%
503-BAKER COUNTY-SOUTH	2	10.5%	0.0%	0	0.0%	--	\$192,500	-37.7%	\$192,500	-37.7%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$147,000	65.2%	\$149,833	68.4%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$169,000	32.0%	\$143,500	28.9%
523-BRADFORD COUNTY-SE	1	4.8%	-66.7%	0	--	--	\$0	-100.0%	\$0	-100.0%
524-BRADFORD COUNTY-SW	2	22.2%	--	1	25.0%	--	\$99,000	-31.5%	\$138,225	-28.8%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$144,900	0.0%	\$144,900	0.0%
542-UNION COUNTY-SOUTH	1	9.1%	--	2	50.0%	--	\$94,520	-23.5%	\$94,510	-23.5%
561-GREATER PALATKA	5	7.5%	150.0%	0	0.0%	-100.0%	\$142,500	39.5%	\$159,448	33.5%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	3	9.7%	0.0%	0	0.0%	-100.0%	\$129,500	-36.8%	\$129,500	-62.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	4.9%	50.0%	1	7.7%	0.0%	\$235,000	50.6%	\$268,681	81.5%
571-INTERLACHEN-SE	1	12.5%	--	0	0.0%	--	\$80,250	0.0%	\$80,250	0.0%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$44,500	39.1%	\$45,211	-33.0%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$67,000	-67.6%	\$67,000	-67.6%
574-INTERLACHEN-NW	4	13.3%	100.0%	0	0.0%	--	\$161,500	78.5%	\$161,500	78.5%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$219,000	0.0%	\$225,880	0.0%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$97,000	0.0%	\$97,000	0.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$99,000	138.6%	\$97,192	139.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$119,000	-15.0%	\$139,780	-10.1%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	0	0.0%	--	\$132,500	135.8%	\$161,813	164.7%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%