

Lender-Mediated Report

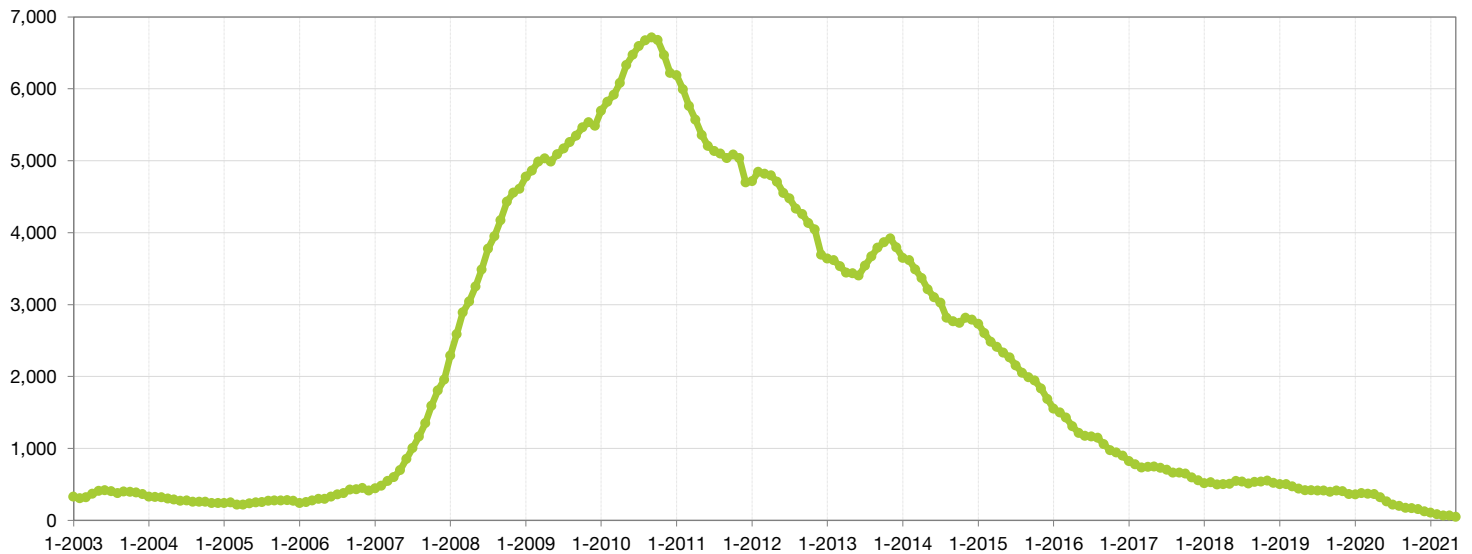
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



May 2021

New Listings in the Northeast Florida region increased 12.7 percent to 3,785.

- Traditional New Listings increased 13.9 percent to 3,741.
- Lender-mediated New Listings decreased 39.7 percent to 44.
- Share of all New Listings that were lender-mediated fell to 1.2 percent.

Closed Sales were up 37.2 percent to 3,276.

- Traditional Closed Sales were up 40.9 percent to 3,231.
- Lender-mediated Closed Sales were down 52.6 percent to 45.
- Share of all Closed Sales that were lender-mediated fell to 1.4 percent.

The Median Sales Price rose 16.9 percent to \$290,000.

- The traditional Median Sales Price rose 16.2 percent to \$290,493.
- The lender-mediated Median Sales Price rose 16.2 percent to \$165,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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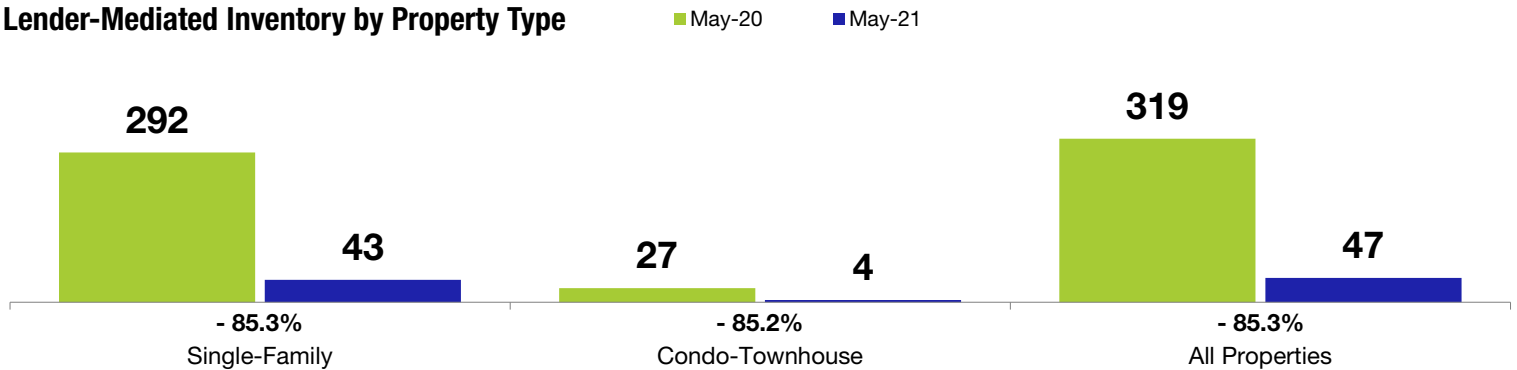
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21
Single-Family	292	43	- 85.3%	7,224	3,103	- 57.0%	7,516	3,146	- 58.1%	3.9%	1.4%
Condo-Townhouse	27	4	- 85.2%	1,604	697	- 56.5%	1,631	701	- 57.0%	1.7%	0.6%
All Properties	319	47	- 85.3%	8,828	3,800	- 57.0%	9,147	3,847	- 57.9%	3.5%	1.2%

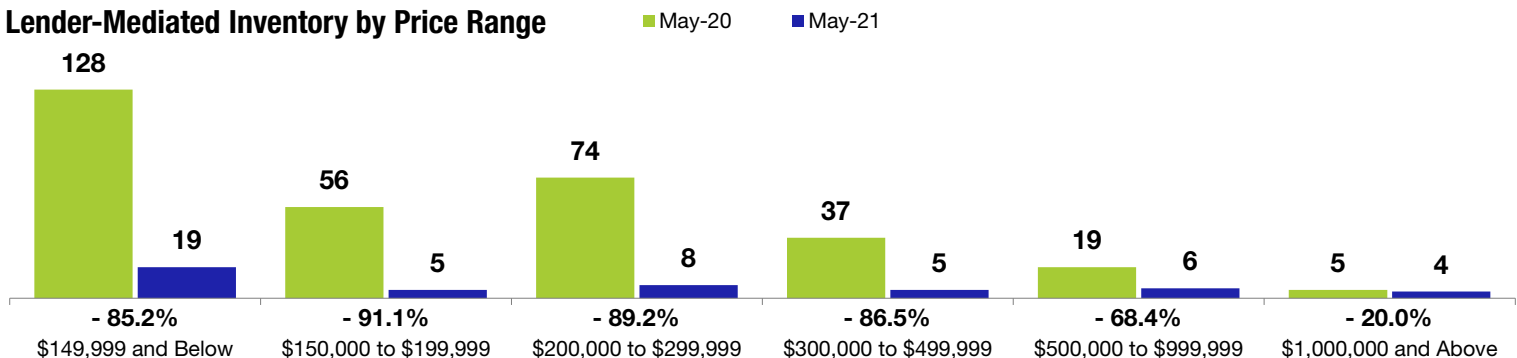
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21
\$149,999 and Below	128	19	- 85.2%	1,342	495	- 63.1%	1,470	514	- 65.0%	8.7%	3.7%
\$150,000 to \$199,999	56	5	- 91.1%	978	405	- 58.6%	1,034	410	- 60.3%	5.4%	1.2%
\$200,000 to \$299,999	74	8	- 89.2%	2,373	867	- 63.5%	2,447	875	- 64.2%	3.0%	0.9%
\$300,000 to \$499,999	37	5	- 86.5%	2,407	1,091	- 54.7%	2,444	1,096	- 55.2%	1.5%	0.5%
\$500,000 to \$999,999	19	6	- 68.4%	1,297	655	- 49.5%	1,316	661	- 49.8%	1.4%	0.9%
\$1,000,000 and Above	5	4	- 20.0%	431	287	- 33.4%	436	291	- 33.3%	1.1%	1.4%
All Price Ranges	319	47	- 85.3%	8,828	3,800	- 57.0%	9,147	3,847	- 57.9%	3.5%	1.2%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

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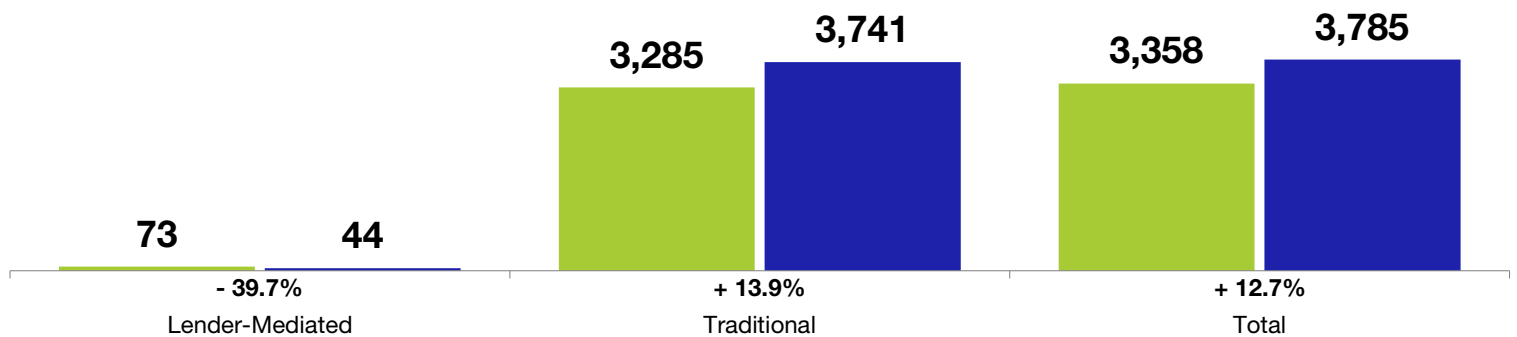


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21
Single-Family	65	38	- 41.5%	2,747	3,088	+ 12.4%	2,812	3,126	+ 11.2%	2.3%	1.2%
Condo-Townhouse	8	6	- 25.0%	538	653	+ 21.4%	546	659	+ 20.7%	1.5%	0.9%
All Properties	73	44	- 39.7%	3,285	3,741	+ 13.9%	3,358	3,785	+ 12.7%	2.2%	1.2%

Change in New Listings for All Properties

■ May-20 ■ May-21

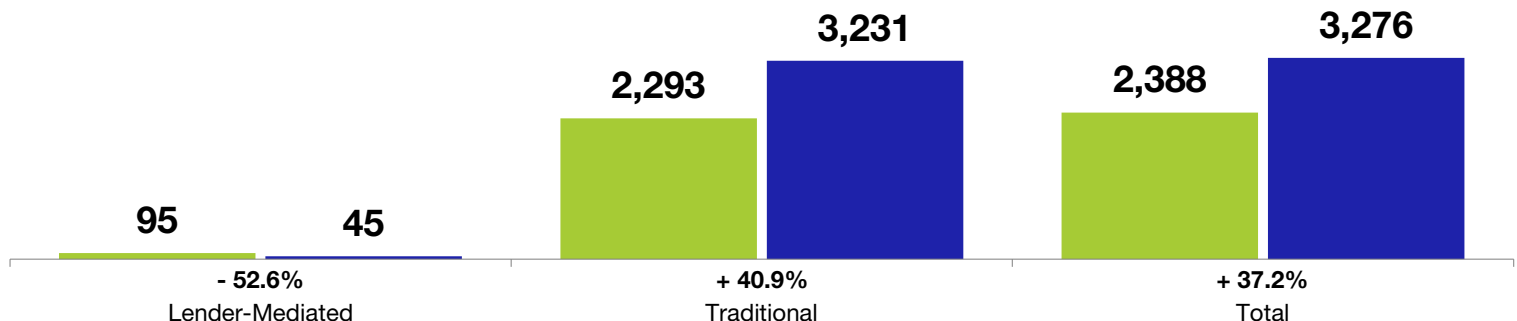


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21
Single-Family	87	40	- 54.0%	1,973	2,661	+ 34.9%	2,060	2,701	+ 31.1%	4.2%	1.5%
Condo-Townhouse	8	5	- 37.5%	320	570	+ 78.1%	328	575	+ 75.3%	2.4%	0.9%
All Properties	95	45	- 52.6%	2,293	3,231	+ 40.9%	2,388	3,276	+ 37.2%	4.0%	1.4%

Change in Closed Sales for All Properties

■ May-20 ■ May-21



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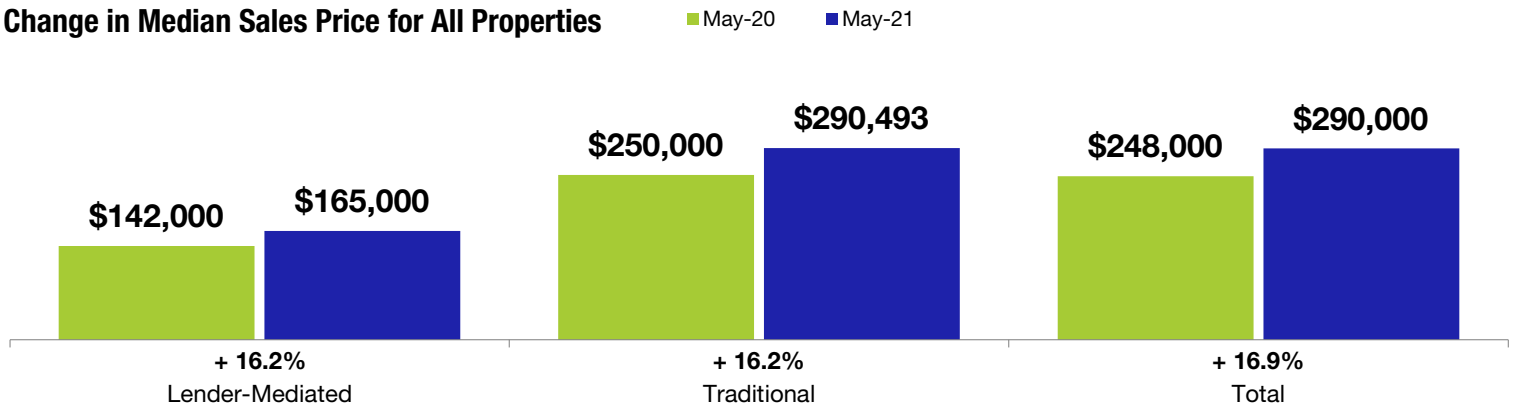
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -
Single-Family	\$163,000	\$167,500	+ 2.8%	\$259,900	\$306,450	+ 17.9%	\$256,000	\$305,000	+ 19.1%
Condo-Townhouse	\$132,450	\$170,000	+ 28.4%	\$177,000	\$214,000	+ 20.9%	\$175,750	\$290,000	+ 65.0%
All Properties	\$142,000	\$165,000	+ 16.2%	\$250,000	\$290,493	+ 16.2%	\$248,000	\$290,000	+ 16.9%

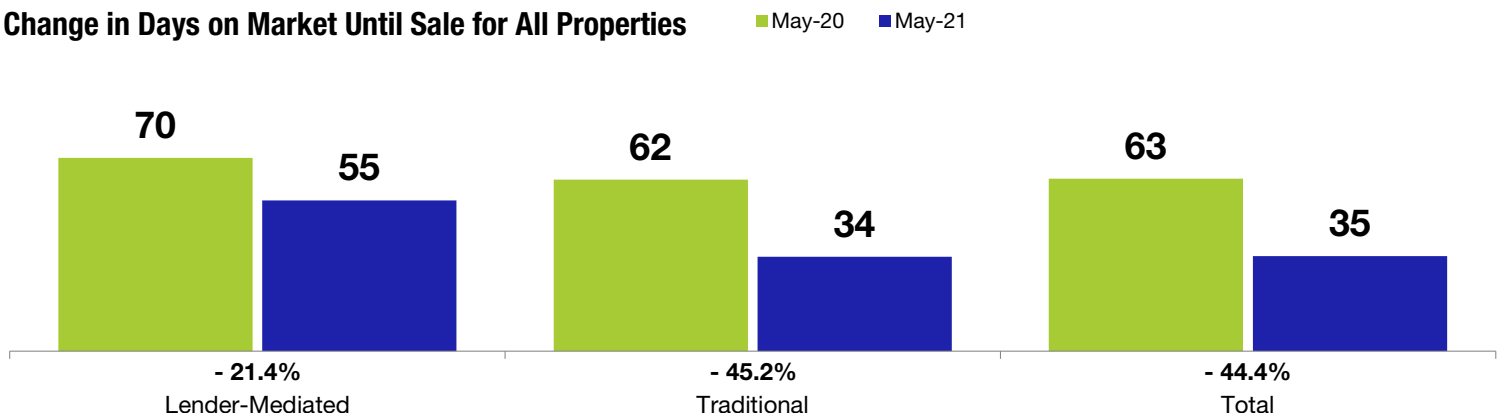
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	May-20	May-21	+ / -	May-20	May-21	+ / -	May-20	May-21	+ / -
Single-Family	69	51	- 26.1%	63	34	- 46.0%	63	34	- 46.0%
Condo-Townhouse	81	88	+ 8.6%	61	38	- 37.7%	61	38	- 37.7%
All Properties	70	55	- 21.4%	62	34	- 45.2%	63	35	- 44.4%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

May 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	1	3.7%	0.0%	1	3.2%	--	\$264,900	22.6%	\$306,709	36.0%
Clay County	5	1.2%	-90.0%	9	2.3%	-52.6%	\$277,500	16.1%	\$296,997	19.7%
Duval County	28	1.3%	-84.4%	22	1.2%	-56.9%	\$260,000	18.2%	\$306,987	23.2%
Nassau County	1	0.5%	-95.2%	0	0.0%	-100.0%	\$344,900	26.6%	\$464,800	31.4%
Putnam County	2	1.0%	-90.0%	3	3.8%	-40.0%	\$156,000	24.8%	\$172,062	8.2%
St. Johns County	8	1.1%	-77.1%	6	0.8%	-25.0%	\$415,000	21.2%	\$541,467	30.3%
011-SAN MARCO	3	4.2%	0.0%	1	4.8%	--	\$358,000	14.8%	\$418,281	-22.4%
012-SAN JOSE	2	2.5%	-77.8%	0	0.0%	-100.0%	\$300,000	43.5%	\$367,076	68.1%
013-BEAUCLERC/MANDARIN NORTH	1	1.6%	-75.0%	0	0.0%	-100.0%	\$299,500	25.4%	\$277,784	14.8%
014-MANDARIN	0	0.0%	-100.0%	1	1.2%	-50.0%	\$339,900	19.3%	\$357,829	18.5%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$291,000	19.7%	\$303,533	19.3%
021-ST NICHOLAS AREA	1	3.0%	-50.0%	1	2.9%	--	\$206,000	-1.2%	\$226,741	-3.8%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	1	1.3%	--	\$216,000	30.9%	\$228,189	28.9%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	1.9%	-87.5%	2	2.7%	--	\$223,500	6.4%	\$244,978	16.7%
024-BAYMEADOWS/DEERWOOD	0	0.0%	--	0	0.0%	-100.0%	\$181,500	-27.4%	\$266,094	1.0%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$320,000	-7.9%	\$329,769	-7.6%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.8%	-50.0%	0	0.0%	-100.0%	\$382,500	28.4%	\$455,482	38.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$455,346	37.9%	\$449,042	-1.2%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$328,168	10.5%	\$340,431	14.2%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$520,905	24.6%	\$546,135	36.6%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$340,000	1.2%	\$362,693	19.8%
032-AVONDALE	1	1.3%	-75.0%	0	0.0%	--	\$375,500	41.7%	\$446,356	30.6%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	--	\$405,000	84.1%	\$374,049	49.5%
041-ARLINGTON	1	0.8%	-93.3%	3	3.4%	-50.0%	\$224,050	16.7%	\$238,743	21.3%
042-FT CAROLINE	0	0.0%	-100.0%	1	1.9%	--	\$295,000	31.1%	\$359,920	50.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$330,000	29.4%	\$443,012	28.6%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$225,000	40.7%	\$215,414	28.0%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	--	\$176,850	5.6%	\$182,236	18.8%
053-HYDE GROVE AREA	1	5.3%	-66.7%	0	0.0%	-100.0%	\$163,000	25.5%	\$180,333	44.0%
054-CEDAR HILLS	0	0.0%	-100.0%	1	5.3%	--	\$170,000	13.3%	\$172,153	16.3%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$249,900	70.0%	\$289,511	72.3%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	0	0.0%	--	\$207,010	32.7%	\$201,379	31.0%
061-HERLONG/NORMANDY AREA	1	5.6%	0.0%	0	0.0%	--	\$193,000	10.9%	\$216,665	21.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	1	3.3%	-75.0%	\$245,000	23.7%	\$255,278	30.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$183,500	22.4%	\$178,716	21.5%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	1	3.1%	0.0%	\$245,000	16.9%	\$251,654	17.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$245,000	-17.9%	\$245,144	-11.8%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$254,000	23.6%	\$249,274	-17.5%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	1	2.4%	-75.0%	0	0.0%	-100.0%	\$257,418	15.8%	\$255,361	14.3%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	--	\$118,000	7.3%	\$114,702	18.9%
072-SPRINGFIELD	1	3.6%	0.0%	0	0.0%	--	\$278,600	13.8%	\$303,133	16.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	1	16.7%	--	\$248,250	50.5%	\$217,667	32.0%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	2	3.2%	-77.8%	0	0.0%	--	\$115,950	24.0%	\$105,610	2.7%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	3.2%	-71.4%	1	1.3%	-80.0%	\$130,000	4.0%	\$128,235	13.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	5.9%	-50.0%	2	33.3%	--	\$33,500	-4.3%	\$50,292	60.0%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	3.3%	0.0%	0	0.0%	-100.0%	\$220,000	11.1%	\$223,097	16.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$314,500	-28.5%	\$318,600	-27.6%
091-GARDEN CITY/AIRPORT	2	3.3%	-75.0%	5	10.4%	0.0%	\$253,000	23.4%	\$247,067	25.6%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$285,000	14.0%	\$292,293	22.7%
095-SAN MATEO/EASTPORT	0	0.0%	--	0	0.0%	--	\$232,000	54.8%	\$310,375	107.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	2.6%	-75.0%	1	1.9%	--	\$315,000	25.5%	\$387,910	47.8%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	--	\$337,500	8.9%	\$390,667	11.1%
122-FLEMING ISLAND-NW	0	0.0%	--	2	8.0%	100.0%	\$395,000	30.9%	\$382,353	8.6%
123-FLEMING ISLAND-SE	1	6.7%	--	0	0.0%	--	\$343,000	25.6%	\$374,917	33.7%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$296,500	18.0%	\$316,847	28.0%
131-MEADOWBROOK/LOCH RANE	1	10.0%	-75.0%	0	0.0%	-100.0%	\$205,000	-11.3%	\$248,667	-4.1%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	1	9.1%	--	\$200,000	17.0%	\$202,636	25.1%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$315,500	15.2%	\$329,500	32.5%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	-100.0%	\$255,000	11.4%	\$262,229	13.0%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$260,000	11.6%	\$250,491	13.4%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	--	\$273,000	32.1%	\$226,875	17.1%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	1	25.0%	0.0%	\$275,000	4.2%	\$299,225	15.7%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$173,250	9.7%	\$175,450	10.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	1	1.1%	-90.9%	1	1.7%	-66.7%	\$294,500	16.4%	\$293,503	9.5%
141-MIDDLEBURG NW	0	3.4%	-80.0%	--	4.5%	0.0%	--	34.2%	--	42.7%
142-MIDDLEBURG EAST	1	10.0%	-50.0%	0	0.0%	--	\$271,000	11.0%	\$280,889	25.2%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$289,000	14.2%	\$292,682	6.6%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$323,000	6.1%	\$275,675	-1.3%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	2	14.3%	100.0%	\$221,100	56.0%	\$223,471	43.6%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	1	2.1%	-66.7%	\$257,500	24.5%	\$323,153	26.2%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$183,500	41.2%	\$223,479	74.0%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$278,795	6.4%	\$341,424	27.6%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$235,995	-6.0%	\$249,506	-5.8%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$258,495	16.2%	\$299,326	30.0%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$700,550	191.9%	\$889,550	114.8%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$730,500	42.1%	\$959,056	56.2%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	-100.0%	\$597,500	89.1%	\$546,658	57.4%
214-JACKSONVILLE BEACH-SW	1	3.0%	-50.0%	0	0.0%	--	\$475,000	35.5%	\$509,733	41.9%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$830,000	-10.3%	\$837,500	-29.9%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$520,000	20.2%	\$616,691	43.6%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$910,000	31.9%	\$1,436,154	84.9%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$515,000	113.3%	\$751,679	180.9%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$301,000	20.4%	\$301,000	20.4%

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241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$229,000	1.6%	\$211,621	-7.3%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$250,000	14.4%	\$252,500	15.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,230,000	4.9%	\$1,762,400	-37.1%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$875,000	176.9%	\$976,811	101.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$658,500	46.3%	\$1,351,268	40.3%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$642,450	11.2%	\$831,916	40.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$715,000	-22.7%	\$1,003,857	-2.5%
264-SOUTH PONTE VEDRA BEACH	2	16.7%	-33.3%	0	0.0%	--	\$927,000	-20.3%	\$1,117,724	-3.9%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$512,000	13.2%	\$555,214	15.8%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$500,000	14.9%	\$582,223	37.4%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$702,500	27.9%	\$706,929	24.4%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$503,000	25.8%	\$527,630	18.9%
301-JULINGTON CREEK/SWITZERLAND	2	1.8%	-33.3%	4	3.1%	100.0%	\$415,000	15.6%	\$458,179	16.4%
302-ORANGEDALE AREA	0	0.0%	-100.0%	1	5.3%	0.0%	\$511,522	42.1%	\$569,550	58.8%
303-PALMO/SIX MILE AREA	1	8.3%	--	0	0.0%	--	\$465,000	18.8%	\$443,479	-3.4%
304- 210 SOUTH	0	0.0%	-100.0%	1	1.4%	--	\$369,233	14.2%	\$385,040	6.4%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$337,000	7.3%	\$362,199	18.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$324,738	-12.7%	\$332,647	1.2%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$599,950	76.2%	\$525,391	48.3%
308-WORLD GOLF VILLAGE AREA-SW	1	4.8%	0.0%	0	0.0%	--	\$372,000	24.4%	\$372,311	20.0%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	--	\$400,000	37.0%	\$417,300	31.4%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	--	\$576,529	51.7%	\$615,964	59.2%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$298,990	3.2%	\$312,371	-3.9%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$212,500	1.2%	\$304,488	28.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$565,000	39.5%	\$569,600	28.3%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$371,050	-2.4%	\$440,875	18.9%
331-ST AUGUSTINE BEACH	1	2.2%	--	0	0.0%	-100.0%	\$440,000	13.1%	\$559,351	34.3%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$475,000	46.2%	\$464,167	23.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$375,500	41.7%	\$375,500	41.7%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$294,500	26.9%	\$315,491	38.9%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$337,400	43.9%	\$364,525	57.9%
336-RAVENSWOOD/WEST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$214,250	-0.3%	\$236,798	7.3%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$322,750	32.6%	\$340,496	39.0%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$220,000	18.9%	\$210,800	10.7%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$275,000	13.2%	\$275,000	13.2%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$399,500	0.0%	\$399,500	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$299,000	-76.0%	\$299,000	-76.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$460,000	19.5%	\$460,000	19.5%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$625,000	0.0%	\$670,512	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$532,875	42.1%	\$552,625	47.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$474,000	-11.0%	\$933,547	83.9%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	--	\$699,500	45.7%	\$782,981	72.2%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$975,000	-1.5%	\$1,231,990	16.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$349,000	0.0%	\$349,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$275,750	4.6%	\$304,200	-38.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	--	\$399,000	14.1%	\$424,464	17.5%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$295,000	15.4%	\$342,576	34.0%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$268,250	11.8%	\$281,369	30.6%
490-CALLAHAN	0	--	--	0	0.0%	--	\$254,500	1.8%	\$254,500	17.5%
491-HILLARD	1	16.7%	--	0	0.0%	--	\$256,750	42.6%	\$304,625	70.7%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$268,500	12.4%	\$283,215	24.5%
501-MACCLENNY AREA	1	9.1%	--	1	5.6%	--	\$209,000	-3.2%	\$283,755	41.1%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$340,000	-4.9%	\$384,000	7.4%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$269,900	23.7%	\$318,267	40.6%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$221,500	26.6%	\$237,125	35.5%
522-BRADFORD COUNTY-NW	1	8.3%	--	0	0.0%	-100.0%	\$192,000	69.9%	\$278,500	178.1%
523-BRADFORD COUNTY-SE	1	4.3%	--	1	10.0%	0.0%	\$199,750	75.2%	\$192,920	66.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$214,750	86.7%	\$214,750	27.2%
561-GREATER PALATKA	1	3.2%	-75.0%	1	5.0%	-66.7%	\$157,500	7.9%	\$168,223	8.0%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	--	\$170,000	209.1%	\$170,000	137.2%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$84,500	-76.6%	\$97,000	-68.0%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	1	7.1%	0.0%	\$167,500	8.4%	\$188,841	-2.8%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$102,500	0.0%	\$102,500	0.0%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$108,000	82.3%	\$112,671	87.8%
573-INTERLACHEN-SW	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	--	\$97,450	2.6%	\$133,475	22.5%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$100,000	0.0%	\$155,967	0.0%
576-GEORGES LAKE	0	0.0%	-100.0%	1	33.3%	--	\$129,000	-35.5%	\$144,667	-27.7%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$170,000	32.8%	\$170,000	33.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$262,500	183.8%	\$228,975	26.1%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	3.7%	--	0	0.0%	--	\$183,000	169.1%	\$212,363	91.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%