

# Lender-Mediated Report

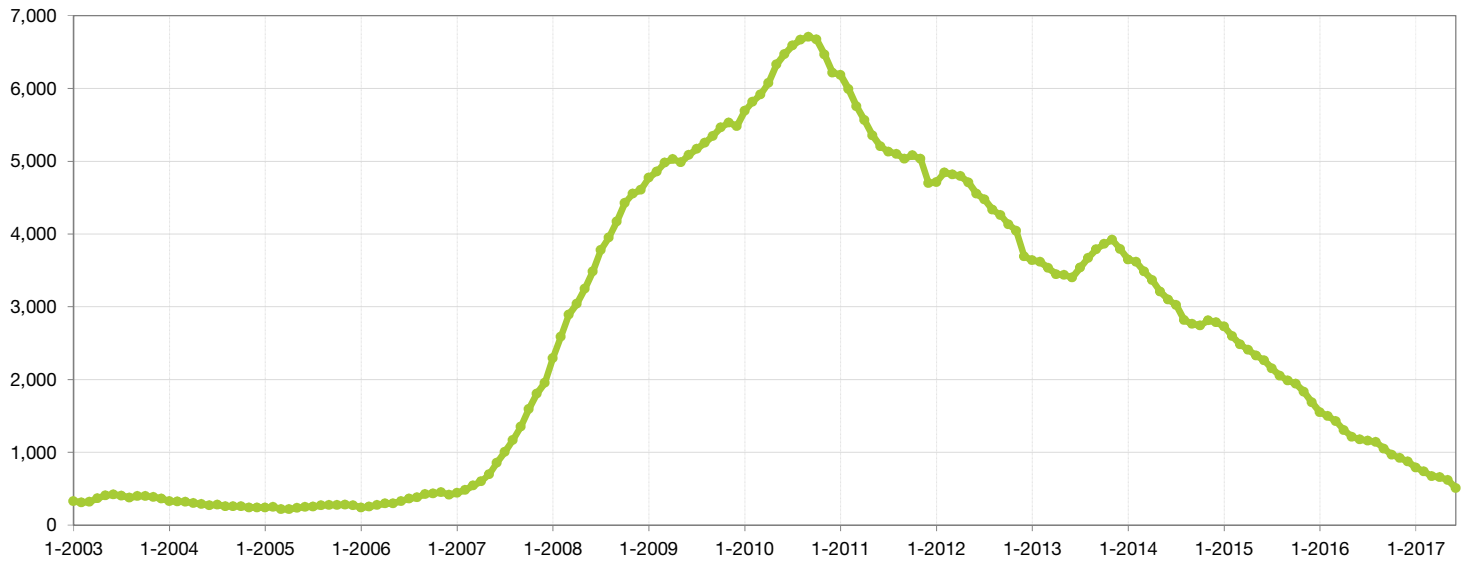
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## June 2017

New Listings in the Northeast Florida region decreased 2.5 percent to 3,393.

- Traditional New Listings increased 2.7 percent to 3,145.
- Lender-mediated New Listings decreased 40.5 percent to 248.
- Share of all New Listings that were lender-mediated fell to 7.3 percent.

Closed Sales were down 6.7 percent to 2,708.

- Traditional Closed Sales remained flat at \$2,466.
- Lender-mediated Closed Sales were down 44.5 percent to 242.
- Share of all Closed Sales that were lender-mediated fell to 8.9 percent.

The Median Sales Price rose 9.7 percent to \$215,000.

- The traditional Median Sales Price rose 4.7 percent to \$225,000.
- The lender-mediated Median Sales Price rose 10.6 percent to \$113,000.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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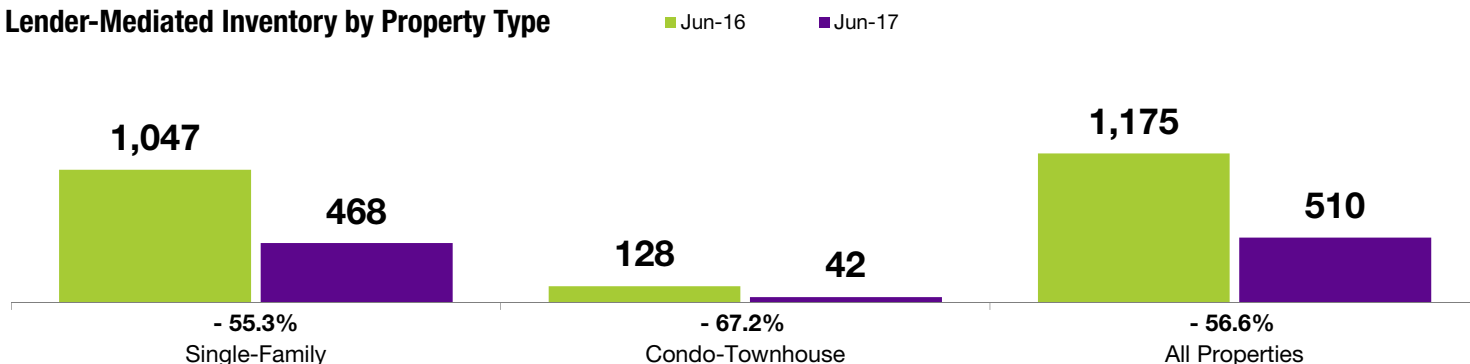
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17
Single-Family	1,047	468	- 55.3%	8,105	6,904	- 14.8%	9,152	7,372	- 19.4%	11.4%	6.3%
Condo-Townhouse	128	42	- 67.2%	1,277	950	- 25.6%	1,405	992	- 29.4%	9.1%	4.2%
<b>All Properties</b>	<b>1,175</b>	<b>510</b>	<b>- 56.6%</b>	<b>9,382</b>	<b>7,854</b>	<b>- 16.3%</b>	<b>10,557</b>	<b>8,364</b>	<b>- 20.8%</b>	<b>11.1%</b>	<b>6.1%</b>

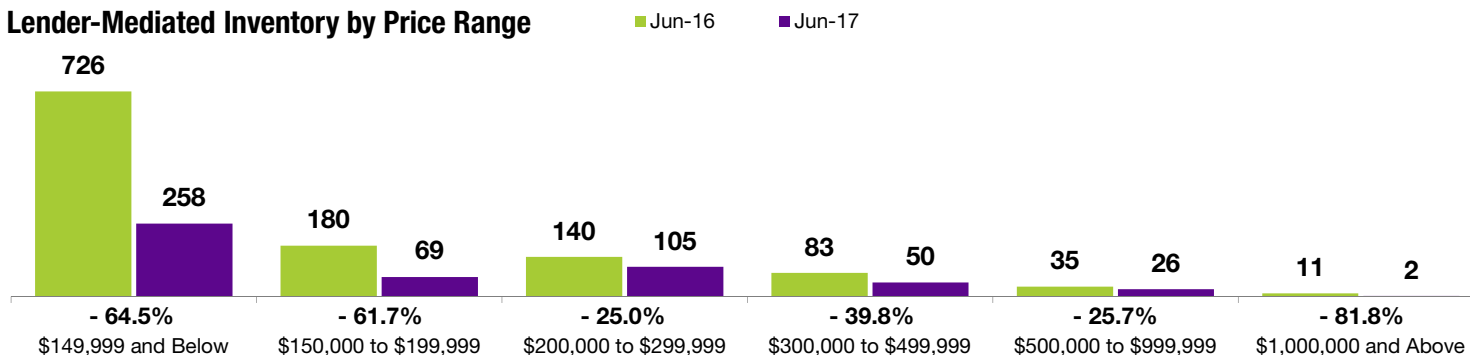
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17
\$149,999 and Below	726	258	- 64.5%	2,226	1,382	- 37.9%	2,952	1,640	- 44.4%	24.6%	15.7%
\$150,000 to \$199,999	180	69	- 61.7%	1,193	899	- 24.6%	1,373	968	- 29.5%	13.1%	7.1%
\$200,000 to \$299,999	140	105	- 25.0%	2,140	1,843	- 13.9%	2,280	1,948	- 14.6%	6.1%	5.4%
\$300,000 to \$499,999	83	50	- 39.8%	2,109	2,143	+ 1.6%	2,192	2,193	+ 0.0%	3.8%	2.3%
\$500,000 to \$999,999	35	26	- 25.7%	1,233	1,131	- 8.3%	1,268	1,157	- 8.8%	2.8%	2.2%
\$1,000,000 and Above	11	2	- 81.8%	481	456	- 5.2%	492	458	- 6.9%	2.2%	0.4%
<b>All Price Ranges</b>	<b>1,175</b>	<b>510</b>	<b>- 56.6%</b>	<b>9,382</b>	<b>7,854</b>	<b>- 16.3%</b>	<b>10,557</b>	<b>8,364</b>	<b>- 20.8%</b>	<b>11.1%</b>	<b>6.1%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

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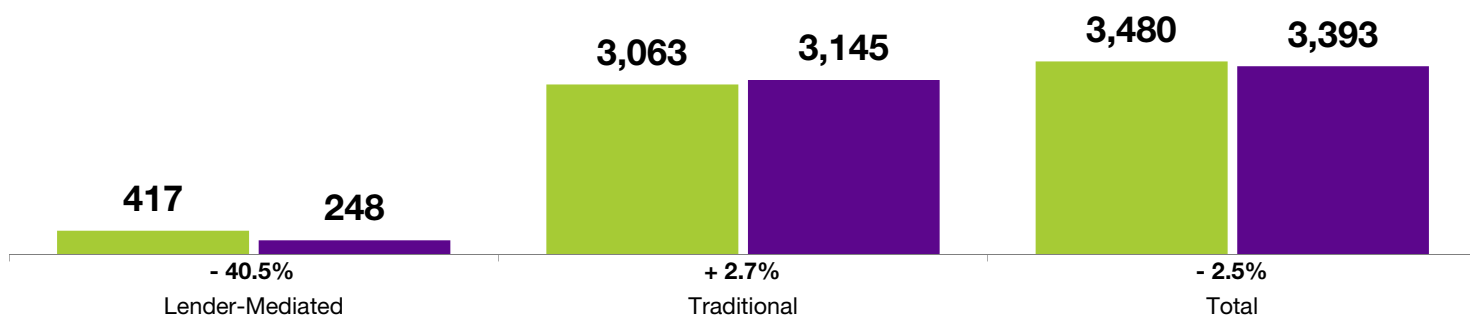


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17
Single-Family	370	221	- 40.3%	2,585	2,711	+ 4.9%	2,955	2,932	- 0.8%	12.5%	7.5%
Condo-Townhouse	47	27	- 42.6%	478	434	- 9.2%	525	461	- 12.2%	9.0%	5.9%
<b>All Properties</b>	<b>417</b>	<b>248</b>	<b>- 40.5%</b>	<b>3,063</b>	<b>3,145</b>	<b>+ 2.7%</b>	<b>3,480</b>	<b>3,393</b>	<b>- 2.5%</b>	<b>12.0%</b>	<b>7.3%</b>

### Change in New Listings for All Properties

■ Jun-16 ■ Jun-17

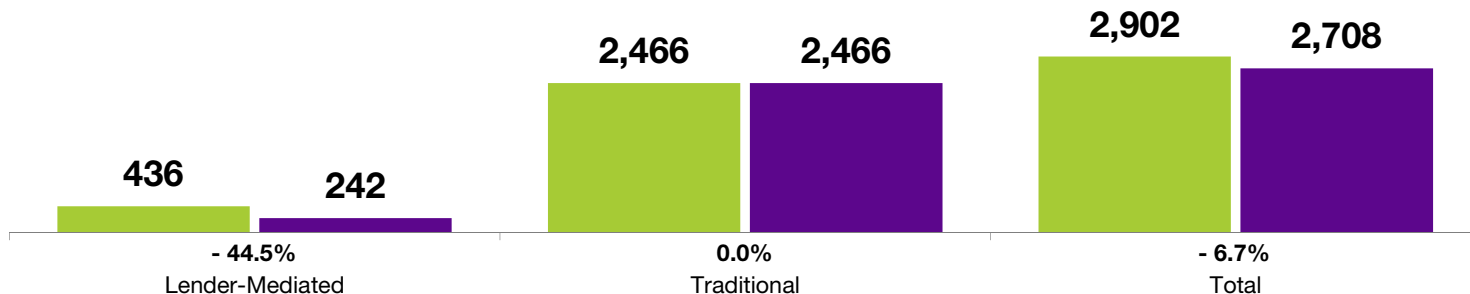


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17
Single-Family	381	212	- 44.4%	2,097	2,141	+ 2.1%	2,478	2,353	- 5.0%	15.4%	9.0%
Condo-Townhouse	55	30	- 45.5%	369	325	- 11.9%	424	355	- 16.3%	13.0%	8.5%
<b>All Properties</b>	<b>436</b>	<b>242</b>	<b>- 44.5%</b>	<b>2,466</b>	<b>2,466</b>	<b>0.0%</b>	<b>2,902</b>	<b>2,708</b>	<b>- 6.7%</b>	<b>15.0%</b>	<b>8.9%</b>

### Change in Closed Sales for All Properties

■ Jun-16 ■ Jun-17



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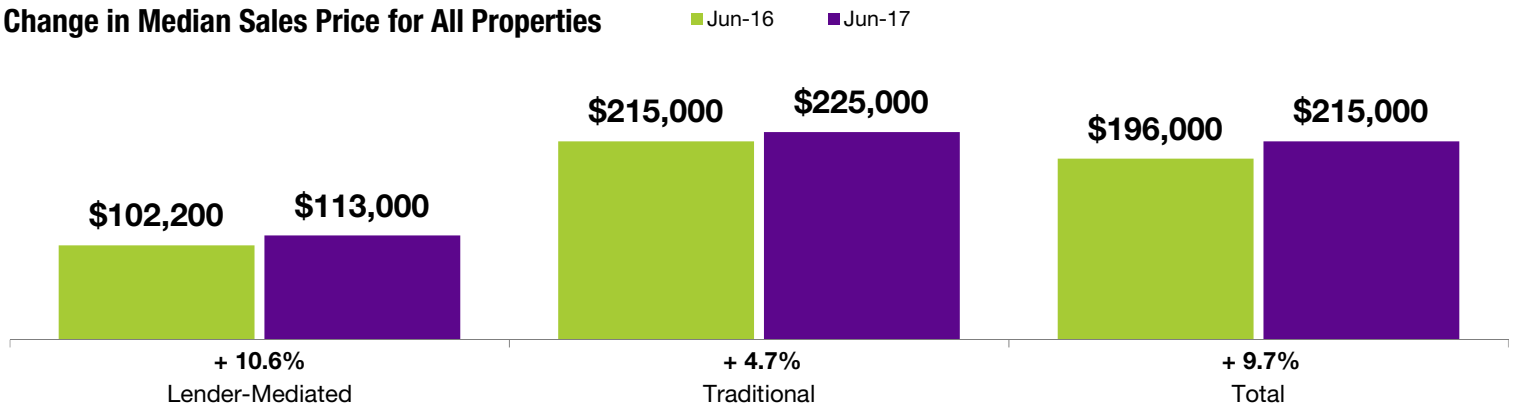
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -
Single-Family	\$107,721	\$116,351	+ 8.0%	\$229,950	\$235,750	+ 2.5%	\$210,000	\$225,852	+ 7.5%
Condo-Townhouse	\$86,888	\$104,051	+ 19.8%	\$143,500	\$150,455	+ 4.8%	\$134,450	\$215,000	+ 59.9%
<b>All Properties</b>	<b>\$102,200</b>	<b>\$113,000</b>	<b>+ 10.6%</b>	<b>\$215,000</b>	<b>\$225,000</b>	<b>+ 4.7%</b>	<b>\$196,000</b>	<b>\$215,000</b>	<b>+ 9.7%</b>

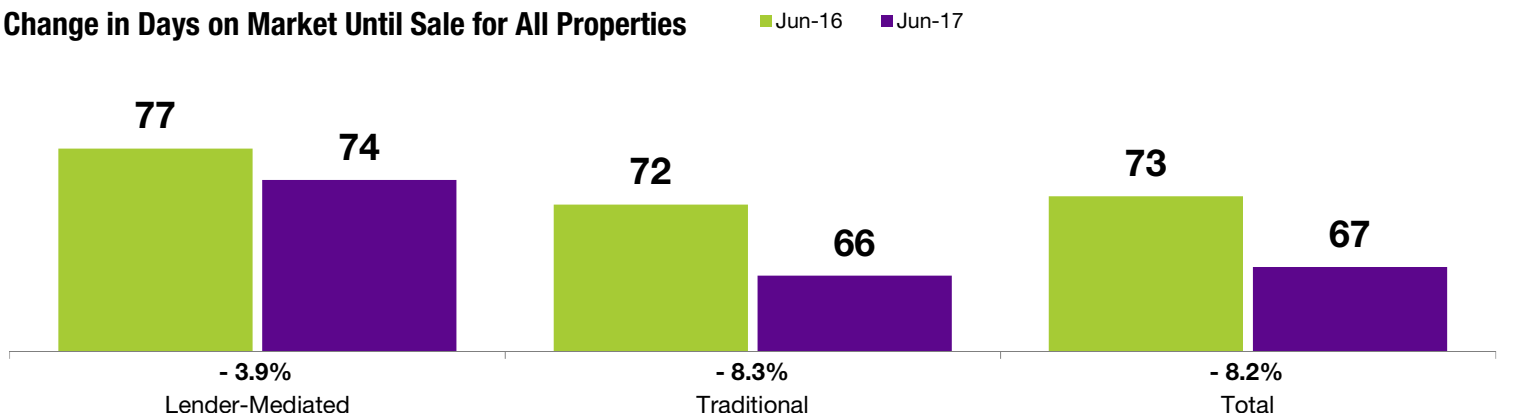
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -	Jun-16	Jun-17	+ / -
Single-Family	80	73	- 8.8%	73	67	- 8.2%	74	67	- 9.5%
Condo-Townhouse	56	79	+ 41.1%	65	63	- 3.1%	64	64	0.0%
<b>All Properties</b>	<b>77</b>	<b>74</b>	<b>- 3.9%</b>	<b>72</b>	<b>66</b>	<b>- 8.3%</b>	<b>73</b>	<b>67</b>	<b>- 8.2%</b>

### Change in Days on Market Until Sale for All Properties



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## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### June 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	11	14.3%	-38.9%	7	23.3%	-22.2%	\$145,500	14.6%	\$162,504	22.6%
<b>Clay County</b>	96	9.8%	-46.4%	34	8.5%	-42.4%	\$200,000	14.4%	\$210,343	10.3%
<b>Duval County</b>	334	8.3%	-52.3%	146	9.3%	-43.0%	\$182,000	8.0%	\$226,341	10.6%
<b>Nassau County</b>	32	8.7%	-58.4%	9	10.0%	-65.4%	\$222,500	4.1%	\$278,293	8.0%
<b>Putnam County</b>	57	12.1%	-12.3%	17	20.7%	-29.2%	\$64,000	16.5%	\$92,894	10.2%
<b>St. Johns County</b>	61	2.6%	-43.5%	17	2.6%	-58.5%	\$313,990	8.0%	\$365,769	7.0%
011-SAN MARCO	2	2.2%	-50.0%	1	5.9%	-66.7%	\$405,000	50.0%	\$565,434	83.0%
012-SAN JOSE	10	7.3%	-33.3%	3	7.3%	-70.0%	\$189,000	17.4%	\$232,077	18.3%
013-BEAUCLERC/MANDARIN NORTH	10	6.5%	-56.5%	5	7.2%	-50.0%	\$208,900	8.2%	\$242,374	1.3%
014-MANDARIN	11	4.8%	-45.0%	7	7.4%	-58.8%	\$232,000	-4.1%	\$254,360	-8.8%
015-BARTRAM	1	0.8%	-85.7%	3	5.8%	0.0%	\$230,450	3.6%	\$229,038	7.6%
021-ST NICHOLAS AREA	3	4.7%	-84.2%	1	6.3%	-75.0%	\$131,000	-4.4%	\$139,081	-9.8%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	9	8.9%	-50.0%	9	14.8%	0.0%	\$167,000	18.9%	\$182,188	17.0%
024-BAYMEADOWS/DEERWOOD	9	5.7%	-55.0%	4	7.7%	-42.9%	\$210,060	70.8%	\$224,501	30.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	4	3.7%	-63.6%	2	3.6%	-71.4%	\$327,000	32.3%	\$348,641	20.5%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	2.2%	-77.8%	2	4.9%	100.0%	\$310,000	11.9%	\$392,685	21.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.8%	-80.0%	0	0.0%	-100.0%	\$206,375	-25.2%	\$417,061	30.0%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$384,146	7.4%	\$382,630	5.3%
031-RIVERSIDE	0	0.0%	-100.0%	1	7.7%	--	\$215,000	-32.8%	\$310,554	3.3%
032-AVONDALE	3	3.5%	-75.0%	0	0.0%	-100.0%	\$277,000	15.7%	\$317,405	-16.0%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$335,000	67.5%	\$361,318	41.7%
041-ARLINGTON	15	7.2%	-71.2%	7	8.1%	-63.2%	\$162,501	20.4%	\$162,752	6.3%
042-FT CAROLINE	8	6.3%	-69.2%	7	11.1%	-22.2%	\$216,600	27.4%	\$246,846	34.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	10	8.1%	-37.5%	3	6.4%	-57.1%	\$235,000	1.3%	\$336,751	31.9%
051-MURRAY HILL	3	7.3%	-50.0%	0	0.0%	-100.0%	\$152,000	42.1%	\$144,503	26.5%
052-LAKESHORE	3	9.1%	-50.0%	2	11.1%	-50.0%	\$122,000	24.5%	\$126,411	15.6%
053-HYDE GROVE AREA	3	7.7%	-72.7%	2	20.0%	-75.0%	\$91,500	5.2%	\$94,115	-16.4%
054-CEDAR HILLS	1	5.6%	-90.0%	2	11.8%	-60.0%	\$115,000	15.1%	\$105,324	13.6%
055-CONFEDERATE POINT/ORTEGA FARMS	6	18.2%	100.0%	0	0.0%	-100.0%	\$163,000	30.4%	\$182,557	16.3%
056-YUKON/WESCONNETT/OAK HILL	5	7.7%	-70.6%	2	5.6%	-60.0%	\$132,500	6.9%	\$131,859	7.2%
061-NORMANDY AREA	5	13.5%	-72.2%	1	5.6%	-87.5%	\$139,500	10.3%	\$147,128	13.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	11	15.1%	-45.0%	6	21.4%	20.0%	\$157,500	8.4%	\$160,239	4.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	14.3%	-71.4%	3	11.5%	-75.0%	\$125,000	44.9%	\$118,938	25.4%
064-BENT CREEK/PLUM TREE	6	12.0%	-50.0%	2	15.4%	-33.3%	\$180,000	3.4%	\$179,423	3.8%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	10.7%	-57.1%	1	14.3%	0.0%	\$181,990	0.5%	\$162,566	-12.7%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$180,000	-29.8%	\$165,000	-27.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	7	9.7%	-65.0%	5	10.4%	-58.3%	\$162,000	20.9%	\$161,422	12.3%
071-BRENTWOOD/EVERGREEN	7	12.7%	-36.4%	5	21.7%	66.7%	\$47,500	90.0%	\$64,204	157.3%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### June 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	2.6%	-66.7%	1	11.1%	0.0%	\$188,000	-8.1%	\$166,089	-20.5%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	8.3%	--	2	100.0%	--	\$84,000	-47.5%	\$84,000	-39.9%
074-PAXON	10	13.9%	-28.6%	4	15.4%	0.0%	\$33,500	3.9%	\$47,748	-19.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	19	11.8%	-67.2%	10	20.4%	-37.5%	\$52,000	46.7%	\$66,537	38.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	4	13.3%	-20.0%	0	0.0%	-100.0%	\$48,500	153.8%	\$48,500	56.3%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	7	16.7%	-70.8%	5	31.3%	-28.6%	\$147,500	-6.2%	\$135,588	-16.3%
082-DINSMORE/NORTHWEST DUVAL COUNTY	3	21.4%	50.0%	1	50.0%	-50.0%	\$89,000	-21.6%	\$89,000	-21.6%
091-GARDEN CITY/AIRPORT	14	12.0%	-66.7%	6	15.8%	-60.0%	\$153,205	2.1%	\$162,162	0.8%
092-OCEANWAY/PECAN PARK	11	8.9%	-45.0%	4	8.2%	-42.9%	\$195,000	6.6%	\$197,217	13.7%
095-SAN MATEO/EASTPORT	1	4.3%	-75.0%	1	8.3%	-80.0%	\$166,838	59.5%	\$165,425	35.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	14	10.9%	-22.2%	3	8.6%	-25.0%	\$212,500	-13.2%	\$262,142	-0.8%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$209,000	-7.5%	\$244,667	8.3%
122-FLEMING ISLAND-NW	4	6.5%	-55.6%	2	6.5%	-50.0%	\$330,000	14.3%	\$360,035	11.8%
123-FLEMING ISLAND-SE	1	2.9%	-66.7%	0	0.0%	-100.0%	\$287,900	10.8%	\$312,412	6.6%
124-FLEMING ISLAND-SW	5	7.8%	-28.6%	2	6.5%	-33.3%	\$238,000	29.1%	\$254,672	32.5%
131-MEADOWBROOK/LOCH RANE	3	9.1%	-57.1%	0	0.0%	-100.0%	\$255,000	-1.7%	\$239,594	3.8%
132-BELLAIR/GROVE PARK	2	12.5%	-77.8%	1	20.0%	-80.0%	\$167,500	59.5%	\$162,720	55.4%
133-NORTH ORANGE PARK	1	25.0%	-80.0%	0	0.0%	-100.0%	\$200,000	27.0%	\$213,667	-14.5%
134-SOUTH BLANDING	2	16.7%	-77.8%	3	20.0%	-25.0%	\$178,400	18.9%	\$180,627	15.2%
135-PARK WEST/MONTCLAIR	1	10.0%	-50.0%	1	7.7%	--	\$199,900	21.2%	\$196,146	10.6%
136-LAKESIDE ESTATES	4	33.3%	33.3%	1	10.0%	-50.0%	\$165,250	16.0%	\$173,040	17.1%
137-DOCTOR'S LAKE	1	3.1%	-50.0%	1	6.7%	0.0%	\$288,000	25.2%	\$318,218	48.9%
138-TANGLEWOOD/DOCTORS INLET	0	20.0%	-25.0%	--	11.8%	-60.0%	--	3.8%	--	18.8%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	13	8.5%	-63.9%	7	11.9%	-30.0%	\$203,000	6.0%	\$208,901	6.8%
141-MIDDLEBURG NW	9	17.3%	-10.0%	1	5.3%	-83.3%	\$135,000	28.1%	\$159,329	39.9%
142-MIDDLEBURG EAST/LAKE ASBURY	3	2.7%	-76.9%	4	8.9%	-20.0%	\$202,400	9.1%	\$211,669	11.0%
143-FOXMEADOW AREA	2	3.6%	-75.0%	0	0.0%	-100.0%	\$229,000	4.1%	\$238,534	7.3%
144-MIDDLEBURG-SE	1	6.7%	-75.0%	0	0.0%	-100.0%	\$203,000	73.5%	\$203,000	118.3%
145-MIDDLEBURG-SW	5	21.7%	-61.5%	3	25.0%	-40.0%	\$126,149	113.8%	\$131,566	75.9%
151-KEYSTONE HEIGHTS	8	7.4%	-46.7%	2	12.5%	-60.0%	\$108,000	8.0%	\$114,938	8.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$645,000	1.2%	\$645,000	1.2%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
211-JACKSONVILLE BEACH-NE	1	3.3%	0.0%	0	0.0%	--	\$405,000	8.0%	\$397,813	-18.2%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	-100.0%	\$415,000	-23.7%	\$676,652	17.8%
213-JACKSONVILLE BEACH-NW	1	2.9%	-75.0%	1	11.1%	0.0%	\$339,900	28.3%	\$334,767	13.4%
214-JACKSONVILLE BEACH-SW	2	2.4%	0.0%	1	3.6%	-50.0%	\$314,500	-3.2%	\$287,806	-7.4%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$700,000	-50.4%	\$700,000	-50.4%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$361,000	0.3%	\$354,875	-13.4%
231-ATLANTIC BEACH-EAST	2	2.3%	-77.8%	3	9.7%	--	\$339,000	-12.2%	\$555,371	31.9%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### June 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	2	8.0%	-50.0%	1	16.7%	-50.0%	\$181,500	41.5%	\$236,074	77.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	1	3.8%	--	0	0.0%	--	\$737,500	-50.4%	\$882,750	-46.3%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.0%	-71.4%	1	4.5%	0.0%	\$478,750	62.3%	\$601,836	11.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.2%	-66.7%	1	6.3%	0.0%	\$483,500	-8.7%	\$526,481	-2.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	6	5.9%	-40.0%	2	7.1%	100.0%	\$487,500	27.6%	\$599,930	24.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.4%	-50.0%	1	8.3%	--	\$520,000	-13.3%	\$738,292	10.2%
264-SOUTH PONTE VEDRA BEACH	0	0.0%	-100.0%	0	0.0%	--	\$424,900	-15.2%	\$523,711	-22.3%
265-PONTE VEDRA/NOCATTEE-STJ	6	2.7%	20.0%	0	0.0%	-100.0%	\$385,000	7.0%	\$416,970	8.6%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$322,750	-58.2%	\$322,750	-58.2%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$442,590	22.1%	\$479,796	11.0%
272-NOCATTEE SOUTH	4	2.9%	-42.9%	1	1.8%	0.0%	\$369,000	-5.9%	\$404,821	5.2%
301-JULINGTON CREEK/SWITZERLAND	10	3.0%	-47.4%	3	1.9%	-25.0%	\$334,990	3.7%	\$343,807	3.3%
302-ORANGEDALE AREA	1	2.4%	-66.7%	1	10.0%	0.0%	\$321,200	-9.5%	\$416,849	-21.1%
303-PALMO/SIX MILE AREA	0	0.0%	--	0	0.0%	--	\$415,000	20.7%	\$415,000	17.4%
304- 210 SOUTH	7	5.5%	16.7%	1	2.6%	-75.0%	\$306,845	9.1%	\$321,564	6.0%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	3.1%	-60.0%	0	0.0%	--	\$159,500	-42.0%	\$207,664	-23.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	2	6.3%	--	0	0.0%	--	\$554,995	36.6%	\$554,995	36.6%
308-WORLD GOLF VILLAGE AREA-SW	2	2.2%	-60.0%	2	7.1%	-33.3%	\$266,000	5.1%	\$272,010	4.0%
309-WORLD GOLF VILLAGE AREA-WEST	4	3.4%	-50.0%	1	5.3%	0.0%	\$242,000	-1.9%	\$280,268	2.0%
312-PALENCIA AREA	7	5.1%	-22.2%	2	6.7%	100.0%	\$418,250	14.1%	\$424,228	6.7%
313-WHITECASTLE/AIRPORT AREA	2	11.1%	100.0%	0	0.0%	-100.0%	\$193,600	10.6%	\$290,836	13.7%
321-NORTH CITY-ST AUGUSTINE	1	3.7%	0.0%	0	0.0%	-100.0%	\$171,000	-36.1%	\$372,000	44.9%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$268,000	-7.9%	\$253,200	-45.2%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$292,000	-16.6%	\$258,214	-26.2%
331-ST AUGUSTINE BEACH	4	2.3%	0.0%	2	6.9%	100.0%	\$325,000	-4.5%	\$413,216	19.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$367,000	30.1%	\$367,000	31.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$446,075	0.0%	\$446,075	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.9%	-66.7%	0	0.0%	-100.0%	\$207,250	25.6%	\$200,806	-5.8%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$190,950	0.5%	\$190,950	-3.7%
336-RAVENSWOOD/WEST AUGUSTINE	4	5.6%	33.3%	3	9.7%	0.0%	\$192,500	-6.5%	\$214,988	11.9%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	1	3.6%	--	\$240,950	7.3%	\$250,262	12.6%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$153,500	3.7%	\$153,500	16.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	10.0%	0.0%	1	100.0%	0.0%	\$344,250	27.8%	\$344,250	27.8%
343-MOLASSES JUNCTION/ELKTON	1	10.0%	0.0%	0	0.0%	--	\$162,000	-43.2%	\$232,267	-18.5%
344-HASTINGS/TOCOI/RIVRERDALE	1	5.3%	--	1	50.0%	--	\$75,151	-62.4%	\$75,151	-62.4%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$465,000	9.4%	\$465,000	9.4%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%

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## Lender-Mediated Activity by Area (cont.)

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### June 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	1	10.0%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	1	25.0%	--	\$315,000	0.0%	\$273,754	0.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	3.0%	-50.0%	0	0.0%	-100.0%	\$290,000	-0.2%	\$336,200	3.8%
460-AMELIA ISLAND PLANTATION	2	4.9%	0.0%	0	0.0%	--	\$570,000	18.9%	\$570,000	-0.8%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	3.8%	-71.4%	4	50.0%	100.0%	\$166,749	-12.2%	\$198,912	-20.9%
472-ONEIL/NASSAVILLE/HOLLY POINT	3	3.8%	0.0%	1	5.0%	-87.5%	\$249,014	-0.4%	\$262,350	2.2%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	3.1%	-85.7%	2	9.5%	-50.0%	\$202,900	4.1%	\$193,910	3.5%
490-CALLAHAN	0	0.0%	-100.0%	1	25.0%	-50.0%	\$186,500	49.2%	\$170,188	39.1%
491-HILLARD	2	11.8%	--	1	33.3%	-66.7%	\$140,000	38.0%	\$128,116	0.9%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	7.4%	-87.1%	6	21.4%	-33.3%	\$176,500	-4.6%	\$175,159	13.6%
501-MACCLENNY AREA	3	8.8%	-66.7%	2	16.7%	-75.0%	\$131,500	-2.6%	\$153,257	4.8%
502-BAKER COUNTY-NW	2	8.7%	-66.7%	0	0.0%	-100.0%	\$99,500	314.6%	\$104,000	22.3%
503-BAKER COUNTY-SOUTH	1	7.1%	-50.0%	1	20.0%	-75.0%	\$150,000	36.4%	\$189,780	51.5%
521-BRADFORD COUNTY-NE	4	23.5%	-50.0%	0	0.0%	-100.0%	\$75,000	72.4%	\$92,557	37.8%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	2	28.6%	100.0%	\$94,500	-37.9%	\$121,629	-15.0%
523-BRADFORD COUNTY-SE	5	12.8%	0.0%	1	16.7%	-50.0%	\$113,950	-13.7%	\$115,317	-13.3%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$98,950	-23.9%	\$100,475	-14.3%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$262,000	229.6%	\$262,000	229.6%
561-GREATER PALATKA	14	17.7%	-17.6%	9	30.0%	50.0%	\$67,550	2.3%	\$93,542	20.2%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$208,000	144.7%	\$208,000	144.7%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.0%	-50.0%	1	25.0%	-66.7%	\$126,950	-19.3%	\$115,575	-36.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	4	5.9%	33.3%	1	7.7%	-50.0%	\$75,000	-7.0%	\$148,415	-27.7%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$86,000	-27.7%	\$86,000	-25.6%
572-INTERLACHEN-NE	2	5.9%	-77.8%	5	35.7%	--	\$61,250	-3.5%	\$76,671	4.5%
573-INTERLACHEN-SW	1	6.3%	-75.0%	1	33.3%	0.0%	\$100,000	94.2%	\$94,000	82.5%
574-INTERLACHEN-NW	6	16.7%	0.0%	1	50.0%	0.0%	\$105,500	322.0%	\$105,500	322.0%
575-WEST OF SR-21	1	4.8%	0.0%	0	0.0%	-100.0%	\$117,500	11.9%	\$117,500	0.4%
576-GEORGES LAKE	1	11.1%	-50.0%	0	0.0%	-100.0%	\$232,500	103.1%	\$232,500	103.1%
581-SATSUMA/HOOT OWL RIDGE	6	22.2%	50.0%	4	57.1%	--	\$38,000	-50.0%	\$46,736	-53.2%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	7	14.9%	0.0%	5	33.3%	150.0%	\$113,000	-11.0%	\$125,427	-19.3%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	2	3.7%	-50.0%	1	16.7%	-66.7%	\$55,500	-26.0%	\$70,167	-9.6%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%