

# Lender-Mediated Report

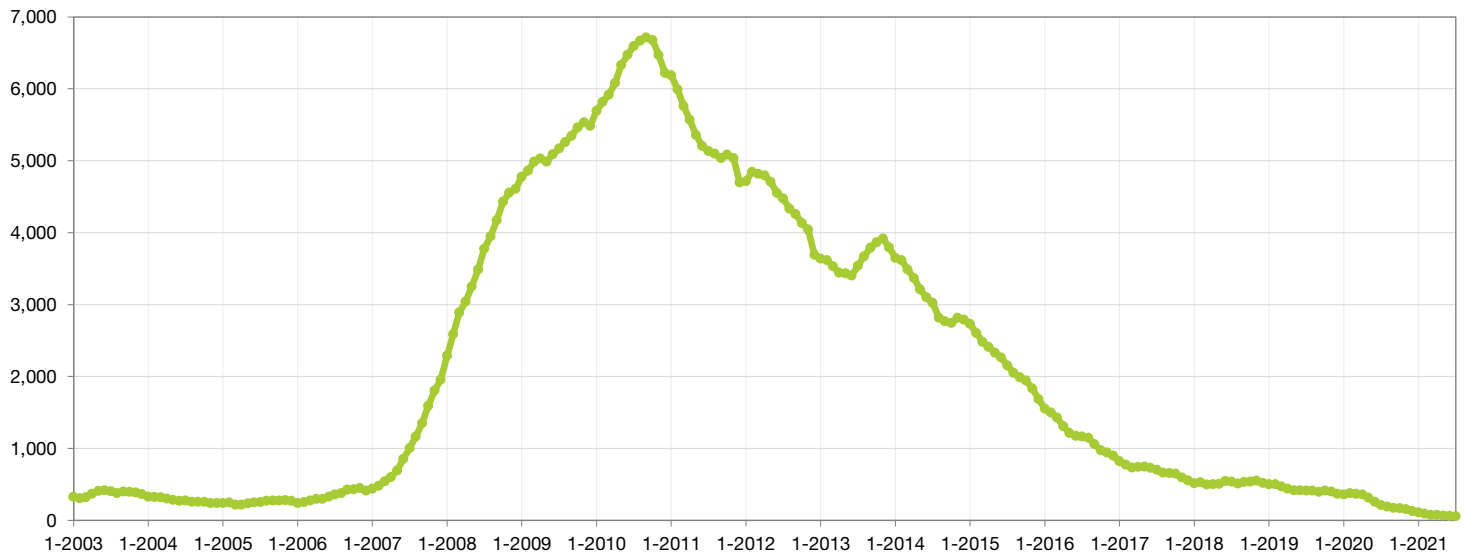
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## July 2021

New Listings in the Northeast Florida region increased 6.9 percent to 3,915.

- Traditional New Listings increased 7.4 percent to 3,882.
- Lender-mediated New Listings decreased 29.8 percent to 33.
- Share of all New Listings that were lender-mediated fell to 0.8 percent.

Closed Sales were down 16.2 percent to 3,149.

- Traditional Closed Sales were down 14.6 percent to 3,124.
- Lender-mediated Closed Sales were down 75.2 percent to 25.
- Share of all Closed Sales that were lender-mediated fell to 0.8 percent.

The Median Sales Price rose 15.0 percent to \$303,600.

- The traditional Median Sales Price rose 15.1 percent to \$305,000.
- The lender-mediated Median Sales Price declined 2.1 percent to \$161,500.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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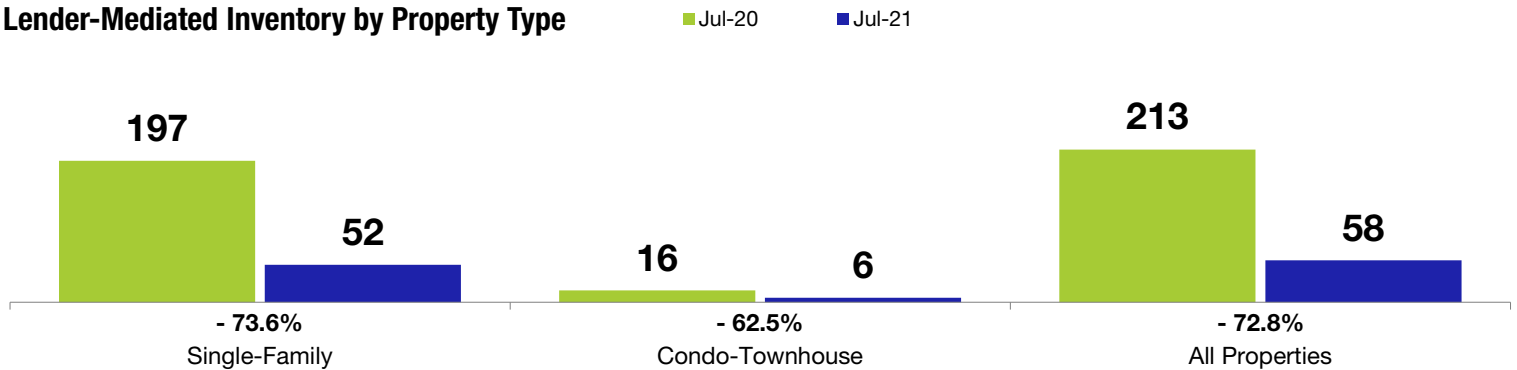
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21
Single-Family	197	52	- 73.6%	6,184	3,798	- 38.6%	6,381	3,850	- 39.7%	3.1%	1.4%
Condo-Townhouse	16	6	- 62.5%	1,455	812	- 44.2%	1,471	818	- 44.4%	1.1%	0.7%
<b>All Properties</b>	<b>213</b>	<b>58</b>	<b>- 72.8%</b>	<b>7,639</b>	<b>4,610</b>	<b>- 39.7%</b>	<b>7,852</b>	<b>4,668</b>	<b>- 40.6%</b>	<b>2.7%</b>	<b>1.2%</b>

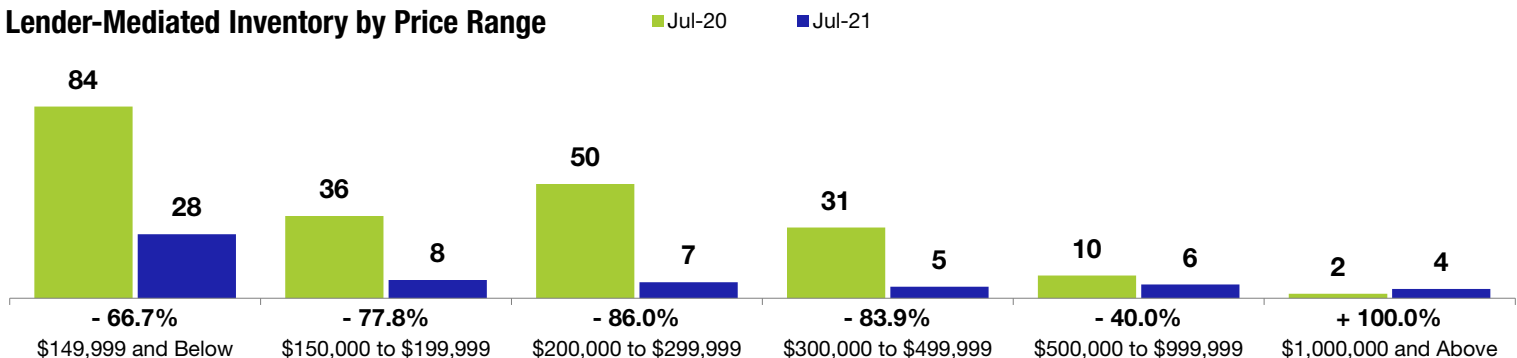
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21
\$149,999 and Below	84	28	- 66.7%	1,129	510	- 54.8%	1,213	538	- 55.6%	6.9%	5.2%
\$150,000 to \$199,999	36	8	- 77.8%	828	488	- 41.1%	864	496	- 42.6%	4.2%	1.6%
\$200,000 to \$299,999	50	7	- 86.0%	2,059	1,121	- 45.6%	2,109	1,128	- 46.5%	2.4%	0.6%
\$300,000 to \$499,999	31	5	- 83.9%	2,109	1,418	- 32.8%	2,140	1,423	- 33.5%	1.4%	0.4%
\$500,000 to \$999,999	10	6	- 40.0%	1,121	753	- 32.8%	1,131	759	- 32.9%	0.9%	0.8%
\$1,000,000 and Above	2	4	+ 100.0%	393	320	- 18.6%	395	324	- 18.0%	0.5%	1.2%
<b>All Price Ranges</b>	<b>213</b>	<b>58</b>	<b>- 72.8%</b>	<b>7,639</b>	<b>4,610</b>	<b>- 39.7%</b>	<b>7,852</b>	<b>4,668</b>	<b>- 40.6%</b>	<b>2.7%</b>	<b>1.2%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

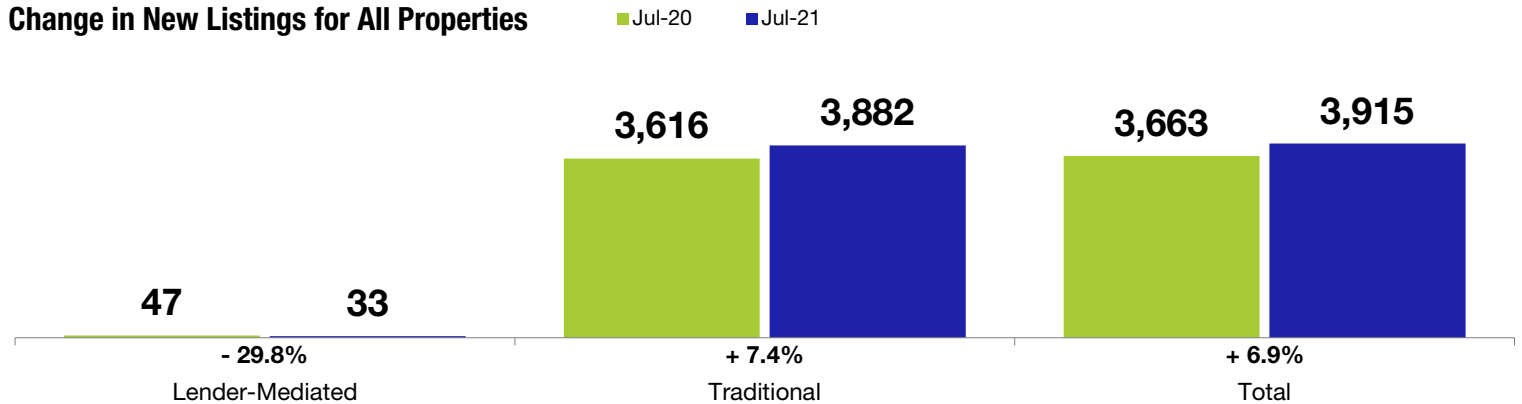
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## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21
Single-Family	42	32	- 23.8%	2,973	3,242	+ 9.0%	3,015	3,274	+ 8.6%	1.4%	1.0%
Condo-Townhouse	5	1	- 80.0%	643	640	- 0.5%	648	641	- 1.1%	0.8%	0.2%
<b>All Properties</b>	<b>47</b>	<b>33</b>	<b>- 29.8%</b>	<b>3,616</b>	<b>3,882</b>	<b>+ 7.4%</b>	<b>3,663</b>	<b>3,915</b>	<b>+ 6.9%</b>	<b>1.3%</b>	<b>0.8%</b>

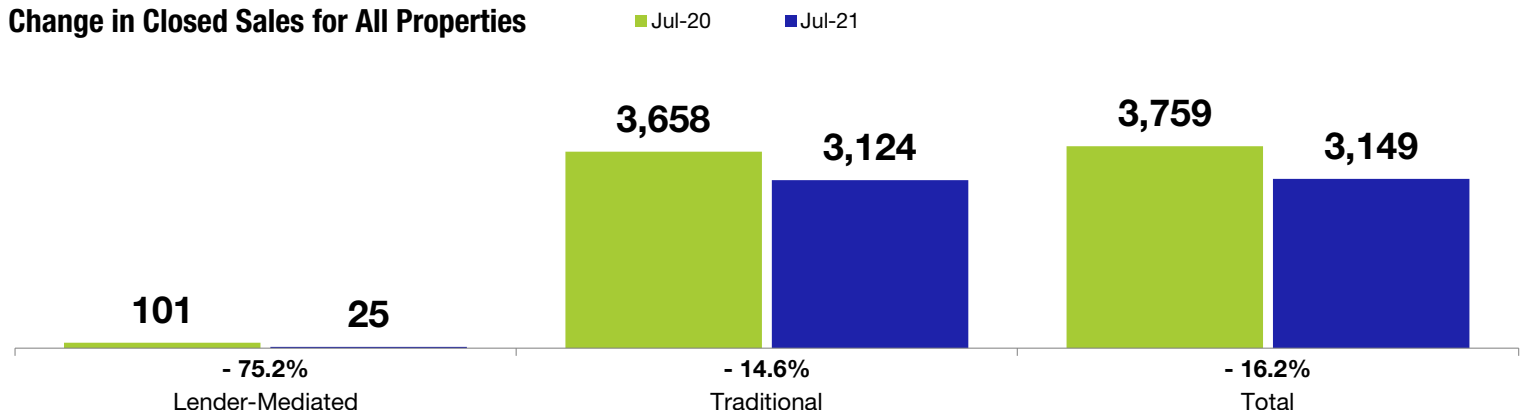
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21
Single-Family	94	23	- 75.5%	3,043	2,586	- 15.0%	3,137	2,609	- 16.8%	3.0%	0.9%
Condo-Townhouse	7	2	- 71.4%	615	538	- 12.5%	622	540	- 13.2%	1.1%	0.4%
<b>All Properties</b>	<b>101</b>	<b>25</b>	<b>- 75.2%</b>	<b>3,658</b>	<b>3,124</b>	<b>- 14.6%</b>	<b>3,759</b>	<b>3,149</b>	<b>- 16.2%</b>	<b>2.7%</b>	<b>0.8%</b>

### Change in Closed Sales for All Properties



# Lender-Mediated Report

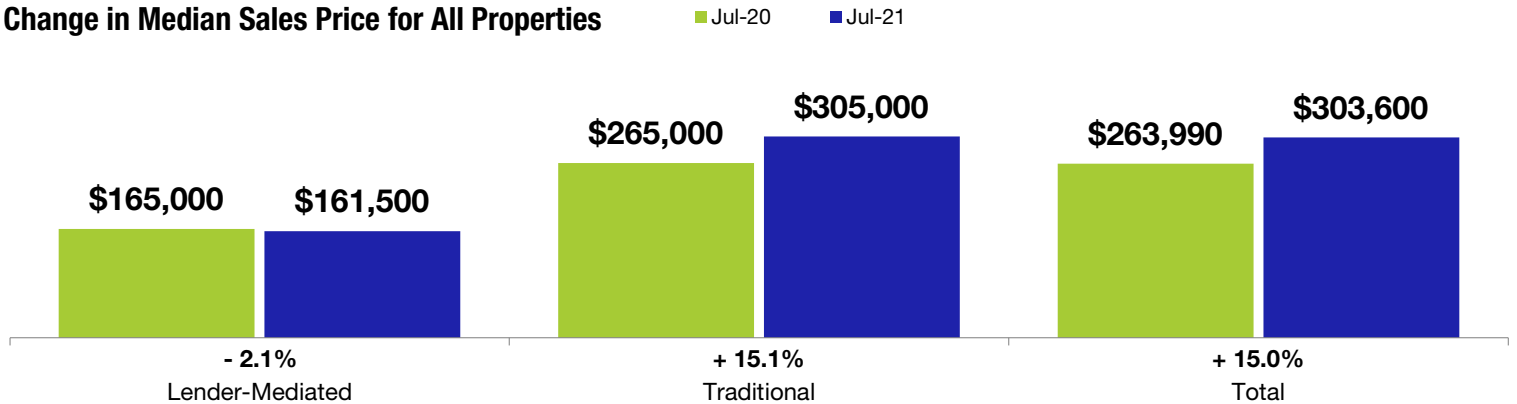
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -
Single-Family	\$180,165	\$155,000	- 14.0%	\$280,000	\$322,945	+ 15.3%	\$279,000	\$321,945	+ 15.4%
Condo-Townhouse	\$144,000	\$190,000	+ 31.9%	\$190,000	\$209,995	+ 10.5%	\$189,988	\$303,600	+ 59.8%
<b>All Properties</b>	<b>\$165,000</b>	<b>\$161,500</b>	<b>- 2.1%</b>	<b>\$265,000</b>	<b>\$305,000</b>	<b>+ 15.1%</b>	<b>\$263,990</b>	<b>\$303,600</b>	<b>+ 15.0%</b>

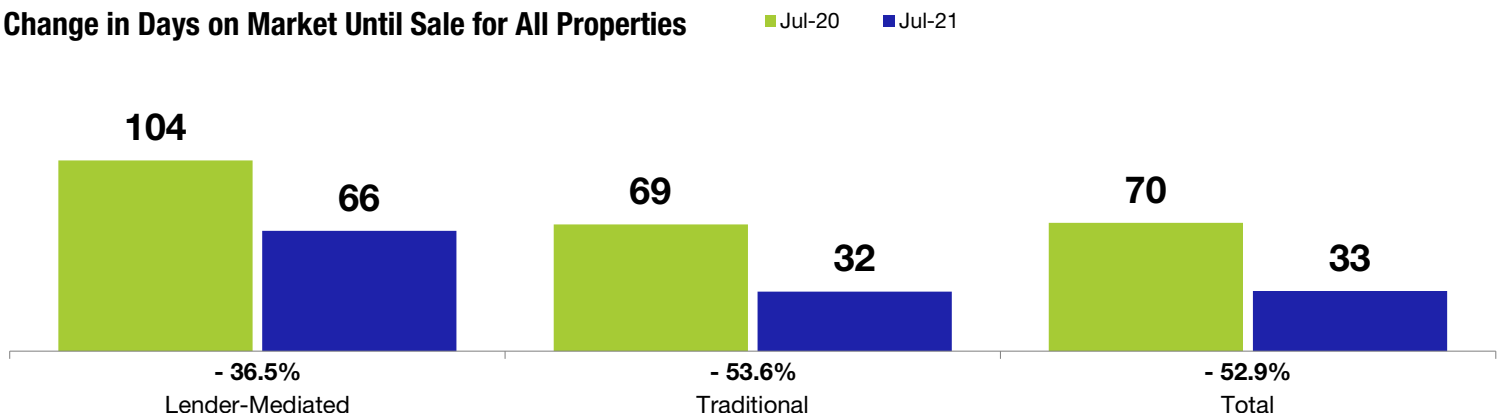
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -	Jul-20	Jul-21	+ / -
Single-Family	101	68	- 32.7%	68	31	- 54.4%	69	32	- 53.6%
Condo-Townhouse	144	42	- 70.8%	73	38	- 47.9%	74	38	- 48.6%
<b>All Properties</b>	<b>104</b>	<b>66</b>	<b>- 36.5%</b>	<b>69</b>	<b>32</b>	<b>- 53.6%</b>	<b>70</b>	<b>33</b>	<b>- 52.9%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

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## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### July 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	0	0.0%	--	1	4.8%	-50.0%	\$235,000	9.4%	\$260,514	23.3%
<b>Clay County</b>	6	1.2%	-80.0%	0	0.0%	-100.0%	\$291,000	21.5%	\$314,004	22.9%
<b>Duval County</b>	37	1.5%	-71.1%	12	0.7%	-80.3%	\$267,990	16.5%	\$322,781	18.6%
<b>Nassau County</b>	3	1.3%	-78.6%	0	0.0%	-100.0%	\$363,500	17.4%	\$422,544	12.7%
<b>Putnam County</b>	1	0.5%	-92.3%	4	4.2%	-33.3%	\$154,000	10.0%	\$179,479	7.0%
<b>St. Johns County</b>	4	0.4%	-76.5%	6	0.9%	-50.0%	\$450,500	22.3%	\$590,758	28.2%
011-SAN MARCO	3	3.2%	50.0%	0	0.0%	--	\$385,000	19.4%	\$459,421	42.3%
012-SAN JOSE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$261,250	11.2%	\$302,830	20.9%
013-BEAUCLERC/MANDARIN NORTH	1	1.2%	-66.7%	1	1.7%	0.0%	\$273,000	5.5%	\$275,633	7.5%
014-MANDARIN	1	1.0%	-66.7%	0	0.0%	-100.0%	\$362,902	20.4%	\$425,845	27.8%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$297,000	24.3%	\$313,973	20.9%
021-ST NICHOLAS AREA	1	2.5%	--	0	0.0%	-100.0%	\$210,000	21.7%	\$198,552	7.2%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	1	1.2%	-66.7%	\$206,500	14.7%	\$224,668	21.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	1.4%	-75.0%	0	0.0%	-100.0%	\$224,900	22.1%	\$252,594	22.3%
024-BAYMEADOWS/DEERWOOD	0	0.0%	--	0	0.0%	--	\$247,823	10.6%	\$273,934	-2.4%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$384,450	6.1%	\$429,721	8.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	--	\$390,000	14.7%	\$446,262	18.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	--	0	0.0%	--	\$457,135	31.2%	\$525,340	24.8%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$350,000	7.2%	\$347,770	3.8%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	-100.0%	\$572,500	58.6%	\$571,852	48.4%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$260,000	-7.8%	\$264,888	-7.8%
032-AVONDALE	2	3.1%	0.0%	0	0.0%	-100.0%	\$341,000	-1.1%	\$442,598	23.2%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$530,000	50.6%	\$690,712	13.8%
041-ARLINGTON	1	0.6%	-90.9%	2	1.9%	0.0%	\$230,500	25.3%	\$250,319	27.9%
042-FT CAROLINE	1	1.1%	-75.0%	0	0.0%	-100.0%	\$265,520	-1.3%	\$294,051	5.0%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	1	1.7%	-50.0%	0	0.0%	-100.0%	\$345,000	25.9%	\$463,285	15.3%
051-MURRAY HILL	1	1.7%	-80.0%	0	0.0%	--	\$241,000	23.0%	\$226,794	23.1%
052-LAKESHORE	1	2.6%	-50.0%	0	0.0%	-100.0%	\$192,700	21.6%	\$189,504	24.2%
053-HYDE GROVE AREA	0	0.0%	-100.0%	1	6.3%	-50.0%	\$170,500	6.6%	\$246,984	40.0%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$178,000	22.8%	\$184,006	37.2%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	--	1	10.0%	0.0%	\$219,950	37.5%	\$314,020	79.1%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$179,000	2.9%	\$200,434	16.8%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$202,900	21.9%	\$208,901	27.9%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	0	0.0%	--	\$236,000	28.8%	\$241,770	16.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	3	7.3%	-25.0%	0	0.0%	-100.0%	\$195,000	44.4%	\$190,097	31.3%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$268,995	17.0%	\$267,374	19.0%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$323,500	50.1%	\$310,684	42.8%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$269,055	33.2%	\$284,593	16.6%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	--	0	0.0%	-100.0%	\$290,000	34.9%	\$277,133	26.2%
071-BRENTWOOD/EVERGREEN	1	2.0%	-50.0%	0	0.0%	-100.0%	\$131,750	166.2%	\$129,781	85.9%
072-SPRINGFIELD	1	3.0%	0.0%	0	0.0%	--	\$279,000	27.0%	\$263,954	26.7%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$86,000	-68.7%	\$231,667	-15.8%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### July 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	2	2.7%	-75.0%	2	6.5%	--	\$124,000	93.6%	\$108,245	28.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	8	4.8%	-33.3%	0	0.0%	-100.0%	\$121,000	11.0%	\$117,013	-1.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	18.2%	0.0%	0	0.0%	--	\$36,500	-7.6%	\$43,000	-2.1%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	2.7%	-66.7%	0	0.0%	-100.0%	\$260,000	25.9%	\$236,422	9.4%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	-100.0%	\$275,000	172.3%	\$280,000	57.6%
091-GARDEN CITY/AIRPORT	1	1.7%	-85.7%	1	2.2%	-80.0%	\$255,000	18.6%	\$250,753	26.6%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	1	1.9%	-50.0%	\$305,000	17.8%	\$301,821	19.6%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$265,000	43.3%	\$295,286	53.7%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	4.3%	0.0%	2	4.3%	-33.3%	\$313,014	25.2%	\$317,803	19.8%
121-FLEMING ISLAND-NE	2	25.0%	--	0	0.0%	--	\$310,000	-27.6%	\$325,000	-24.1%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$428,000	31.7%	\$458,294	14.7%
123-FLEMING ISLAND-SE	0	0.0%	--	0	0.0%	--	\$400,000	40.4%	\$419,250	38.8%
124-FLEMING ISLAND-SW	0	0.0%	--	0	0.0%	--	\$332,000	31.7%	\$351,233	24.0%
131-MEADOWBROOK/LOCH RANE	1	5.3%	0.0%	0	0.0%	-100.0%	\$382,300	18.4%	\$355,435	28.7%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$223,750	31.6%	\$212,122	26.6%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$340,100	300.1%	\$346,600	197.9%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	--	\$275,000	26.4%	\$275,727	16.1%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$329,500	48.1%	\$306,667	55.5%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	--	\$274,000	17.5%	\$325,363	30.8%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$351,501	34.2%	\$435,250	66.1%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	-100.0%	\$210,000	21.4%	\$212,600	24.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	1	1.0%	-87.5%	0	0.0%	-100.0%	\$294,400	15.5%	\$291,419	16.3%
141-MIDDLEBURG NW	0	2.6%	-75.0%	--	0.0%	-100.0%	--	8.5%	--	15.9%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$296,100	35.8%	\$327,543	48.6%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$310,000	28.8%	\$335,557	22.5%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$221,200	-31.5%	\$208,733	-40.1%
145-MIDDLEBURG-SW	1	4.8%	0.0%	0	0.0%	--	\$207,450	-7.8%	\$198,167	-4.4%
146-MIDDLEBURG-NE	0	0.0%	--	0	0.0%	--	\$269,500	28.3%	\$276,232	19.2%
151-KEYSTONE HEIGHTS	0	0.0%	--	0	0.0%	-100.0%	\$172,500	-9.2%	\$185,765	-1.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	--	\$327,500	45.6%	\$374,535	45.6%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$317,995	4.8%	\$329,140	6.9%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$299,500	29.1%	\$317,319	25.8%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$500,000	-14.2%	\$682,722	10.0%
212-JACKSONVILLE BEACH-SE	1	2.9%	0.0%	0	0.0%	--	\$868,750	68.7%	\$1,444,214	174.1%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$452,000	2.3%	\$463,364	-12.5%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	0	0.0%	--	\$475,000	17.3%	\$621,390	70.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$754,250	77.7%	\$687,250	49.8%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$915,000	34.6%	\$1,309,750	63.5%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$508,000	-5.7%	\$715,429	-45.1%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$334,450	0.2%	\$476,975	40.8%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### July 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	--	0	0.0%	--	\$302,750	22.8%	\$310,364	25.1%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$200,000	-14.9%	\$183,167	-22.1%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,019,350	-49.2%	\$1,173,425	-55.6%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$542,000	33.8%	\$1,256,106	58.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$550,000	3.3%	\$1,013,300	4.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	--	0	0.0%	-100.0%	\$287,500	-46.5%	\$622,595	10.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	-100.0%	\$1,395,000	119.4%	\$1,463,767	82.5%
264-SOUTH PONTE VEDRA BEACH	1	7.1%	0.0%	1	14.3%	--	\$775,000	0.6%	\$975,571	31.9%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$575,000	25.7%	\$693,890	41.4%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$642,000	42.7%	\$896,730	47.2%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$875,250	54.7%	\$1,125,254	85.6%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$530,000	23.3%	\$603,076	32.0%
301-JULINGTON CREEK/SWITZERLAND	1	0.9%	-75.0%	0	0.0%	-100.0%	\$520,000	36.9%	\$554,250	38.9%
302-ORANGEDALE AREA	0	0.0%	--	0	0.0%	-100.0%	\$475,000	30.3%	\$753,585	62.5%
303-PALMO/SIX MILE AREA	0	0.0%	--	0	0.0%	--	\$314,750	-10.1%	\$344,583	-29.6%
304- 210 SOUTH	1	1.9%	-66.7%	0	0.0%	--	\$436,500	34.1%	\$472,039	34.7%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	1	3.2%	--	\$369,677	25.6%	\$368,896	18.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$353,980	13.1%	\$351,546	10.8%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	-100.0%	\$535,000	83.9%	\$640,036	91.3%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	1	3.4%	--	\$425,000	32.8%	\$471,318	48.1%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	--	\$405,500	15.5%	\$419,226	7.2%
312-PALENCIA AREA	0	0.0%	-100.0%	1	3.1%	--	\$491,250	5.6%	\$775,491	59.0%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$277,400	-6.6%	\$286,145	-14.3%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$340,000	-21.8%	\$460,286	11.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$540,000	52.5%	\$709,000	90.8%
323-DAVIS SHORES	0	0.0%	--	1	10.0%	0.0%	\$505,000	41.9%	\$726,740	92.1%
331-ST AUGUSTINE BEACH	0	0.0%	--	0	0.0%	--	\$590,000	57.3%	\$718,297	61.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$625,000	64.9%	\$644,222	67.7%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$424,990	42.9%	\$419,392	41.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	1	4.5%	0.0%	\$330,000	54.2%	\$332,855	54.5%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$385,000	54.0%	\$397,171	68.2%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.1%	0.0%	0	0.0%	-100.0%	\$245,000	11.4%	\$246,450	8.5%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	--	0	0.0%	-100.0%	\$338,000	29.0%	\$328,683	11.0%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$200,000	-5.6%	\$200,000	-5.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$326,000	3.5%	\$320,140	3.3%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$178,000	0.0%	\$178,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$294,800	9.2%	\$302,400	12.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$964,900	184.6%	\$964,900	184.8%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$895,375	131.1%	\$796,063	108.5%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$568,500	24.7%	\$568,500	29.5%

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## Lender-Mediated Activity by Area (cont.)

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### July 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$575,135	103.9%	\$482,924	64.3%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$499,000	16.0%	\$575,611	9.3%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$1,300,000	103.3%	\$1,325,625	63.3%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	8.0%	-60.0%	0	0.0%	-100.0%	\$369,500	42.1%	\$419,758	21.0%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	--	\$410,000	22.3%	\$424,633	22.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$340,700	0.1%	\$340,700	0.1%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$284,900	10.0%	\$270,195	5.4%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$236,000	29.8%	\$300,200	62.5%
491-HILLARD	0	0.0%	--	0	0.0%	--	\$337,500	77.6%	\$381,233	100.6%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	1	1.5%	-75.0%	0	0.0%	-100.0%	\$275,000	3.2%	\$281,862	9.9%
501-MACCLENNY AREA	0	0.0%	--	0	0.0%	-100.0%	\$272,000	18.3%	\$324,390	46.7%
502-BAKER COUNTY-NW	0	0.0%	--	1	12.5%	--	\$139,000	-15.8%	\$211,500	29.5%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$140,000	-11.7%	\$178,300	-13.5%
521-BRADFORD COUNTY-NE	1	8.3%	--	0	0.0%	--	\$169,900	-2.9%	\$190,475	18.6%
522-BRADFORD COUNTY-NW	4	14.3%	--	0	0.0%	-100.0%	\$176,750	11.7%	\$188,738	18.9%
523-BRADFORD COUNTY-SE	1	4.8%	--	1	11.1%	--	\$281,000	29.5%	\$329,544	41.0%
524-BRADFORD COUNTY-SW	0	0.0%	--	0	0.0%	--	\$239,950	17.0%	\$230,850	33.2%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$142,000	0.0%	\$142,000	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$274,500	128.8%	\$274,500	128.8%
561-GREATER PALATKA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$154,950	8.5%	\$189,775	16.8%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$192,500	0.0%	\$192,500	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$321,200	-13.2%	\$309,140	-0.5%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	2	15.4%	--	\$165,000	3.0%	\$186,869	-1.8%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$379,500	357.2%	\$379,500	297.1%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$96,500	8.4%	\$95,613	6.0%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$87,000	-51.8%	\$87,929	-51.3%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	--	\$159,950	14.3%	\$157,620	34.8%
575-WEST OF SR-21	1	7.7%	--	0	0.0%	-100.0%	\$42,500	-40.8%	\$54,633	-23.9%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$142,500	69.6%	\$142,500	69.6%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$399,500	496.3%	\$399,500	411.1%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$204,500	-28.9%	\$222,907	-8.1%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	2	14.3%	--	\$160,000	88.2%	\$186,054	38.0%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%