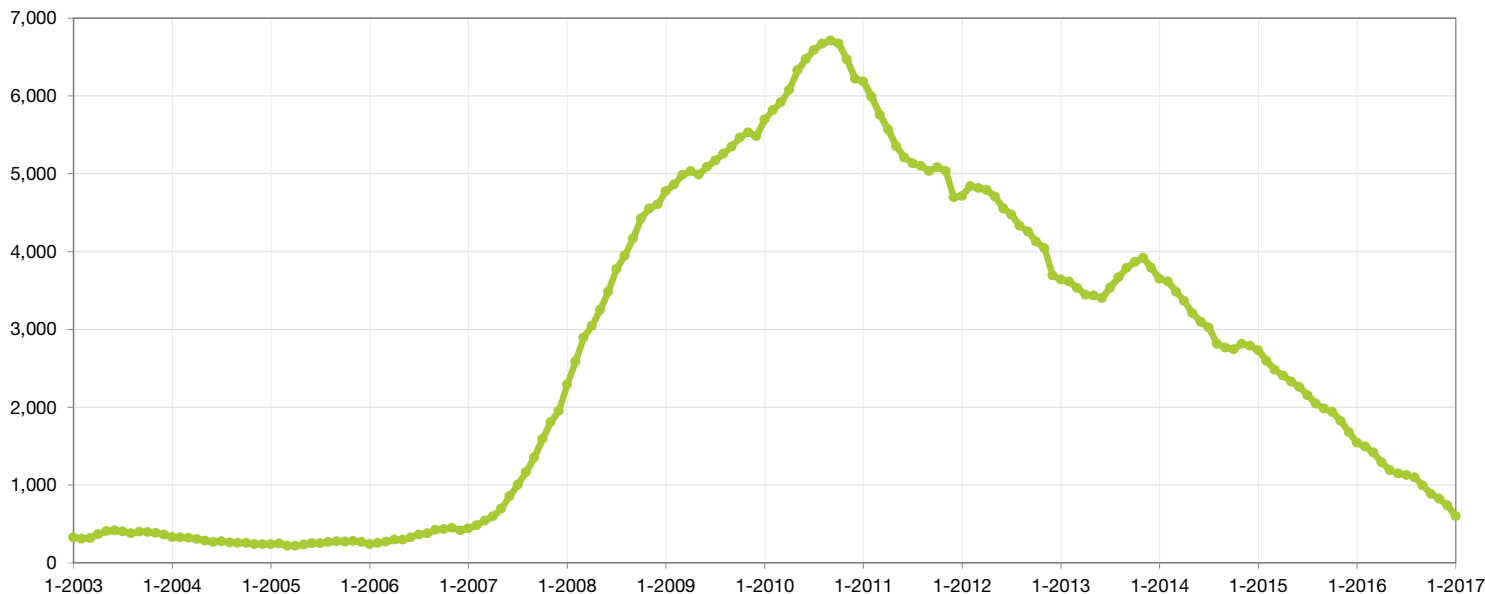


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

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Historical Inventory of Lender-Mediated Properties



January 2017

New Listings in the Northeast Florida region decreased 1.5 percent to 3,016.

- Traditional New Listings increased 6.5 percent to 2,752.
- Lender-mediated New Listings decreased 44.8 percent to 264.
- Share of all New Listings that were lender-mediated fell to 8.8 percent.

Closed Sales were down 3.4 percent to 1,603.

- Traditional Closed Sales were up 8.9 percent to 1,362.
- Lender-mediated Closed Sales were down 40.9 percent to 241.
- Share of all Closed Sales that were lender-mediated fell to 15.0 percent.

The Median Sales Price rose 6.1 percent to \$175,000.

- The traditional Median Sales Price declined 4.1 percent to \$187,000.
- The lender-mediated Median Sales Price rose 19.8 percent to \$103,000.



Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

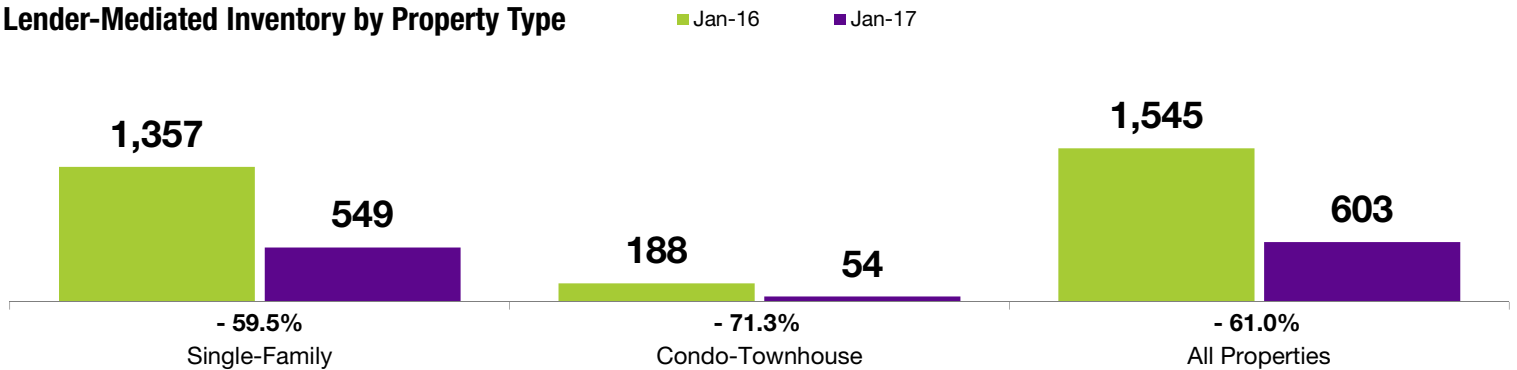
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17
Single-Family	1,357	549	- 59.5%	7,316	6,492	- 11.3%	8,673	7,041	- 18.8%	15.6%	7.8%
Condo-Townhouse	188	54	- 71.3%	1,095	1,013	- 7.5%	1,283	1,067	- 16.8%	14.7%	5.1%
All Properties	1,545	603	- 61.0%	8,411	7,505	- 10.8%	9,956	8,108	- 18.6%	15.5%	7.4%

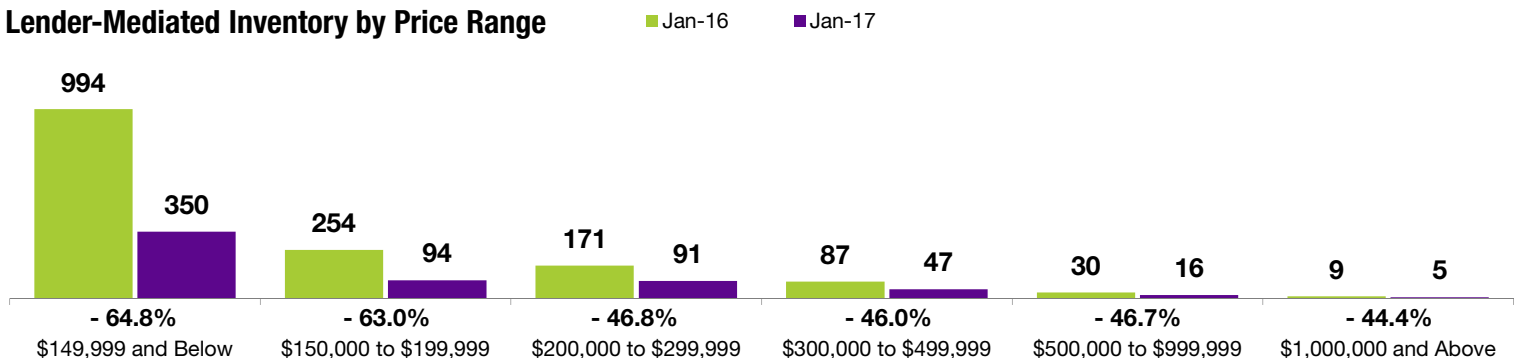
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17
\$149,999 and Below	994	350	- 64.8%	2,407	1,624	- 32.5%	3,401	1,974	- 42.0%	29.2%	17.7%
\$150,000 to \$199,999	254	94	- 63.0%	1,126	900	- 20.1%	1,380	994	- 28.0%	18.4%	9.5%
\$200,000 to \$299,999	171	91	- 46.8%	1,830	1,775	- 3.0%	2,001	1,866	- 6.7%	8.5%	4.9%
\$300,000 to \$499,999	87	47	- 46.0%	1,729	1,798	+ 4.0%	1,816	1,845	+ 1.6%	4.8%	2.5%
\$500,000 to \$999,999	30	16	- 46.7%	935	1,021	+ 9.2%	965	1,037	+ 7.5%	3.1%	1.5%
\$1,000,000 and Above	9	5	- 44.4%	384	387	+ 0.8%	393	392	- 0.3%	2.3%	1.3%
All Price Ranges	1,545	603	- 61.0%	8,411	7,505	- 10.8%	9,956	8,108	- 18.6%	15.5%	7.4%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

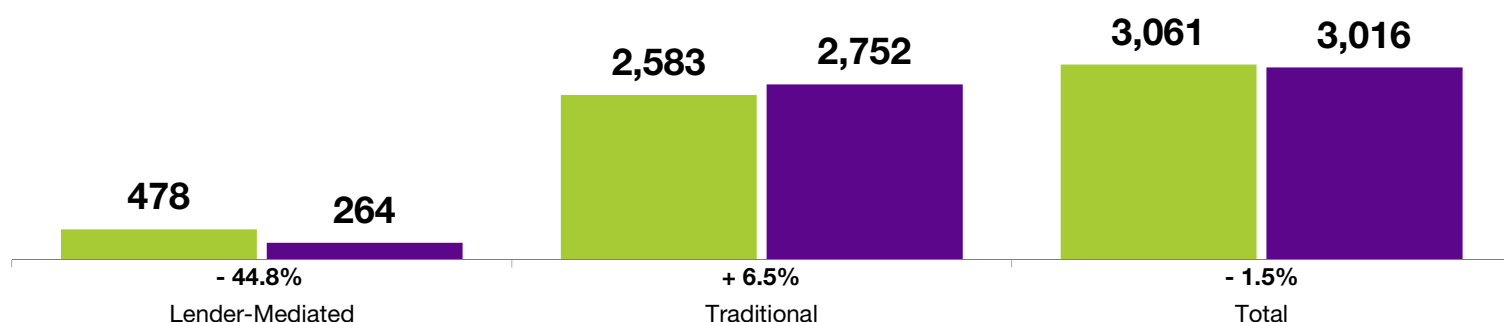


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17
Single-Family	405	241	- 40.5%	2,210	2,319	+ 4.9%	2,615	2,560	- 2.1%	15.5%	9.4%
Condo-Townhouse	73	23	- 68.5%	373	433	+ 16.1%	446	456	+ 2.2%	16.4%	5.0%
All Properties	478	264	- 44.8%	2,583	2,752	+ 6.5%	3,061	3,016	- 1.5%	15.6%	8.8%

Change in New Listings for All Properties

■ Jan-16 ■ Jan-17

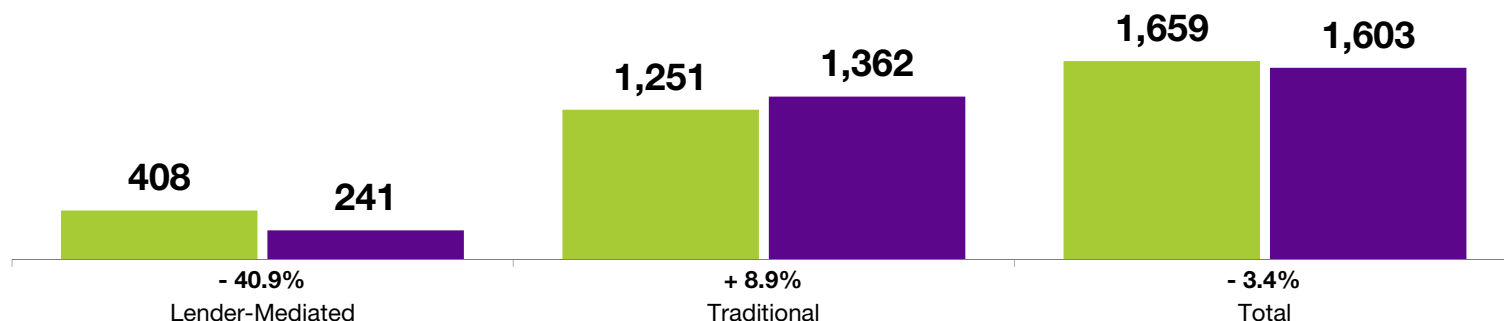


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17
Single-Family	352	213	- 39.5%	1,057	1,152	+ 9.0%	1,409	1,365	- 3.1%	25.0%	15.6%
Condo-Townhouse	56	28	- 50.0%	194	210	+ 8.2%	250	238	- 4.8%	22.4%	11.8%
All Properties	408	241	- 40.9%	1,251	1,362	+ 8.9%	1,659	1,603	- 3.4%	24.6%	15.0%

Change in Closed Sales for All Properties

■ Jan-16 ■ Jan-17



Lender-Mediated Report

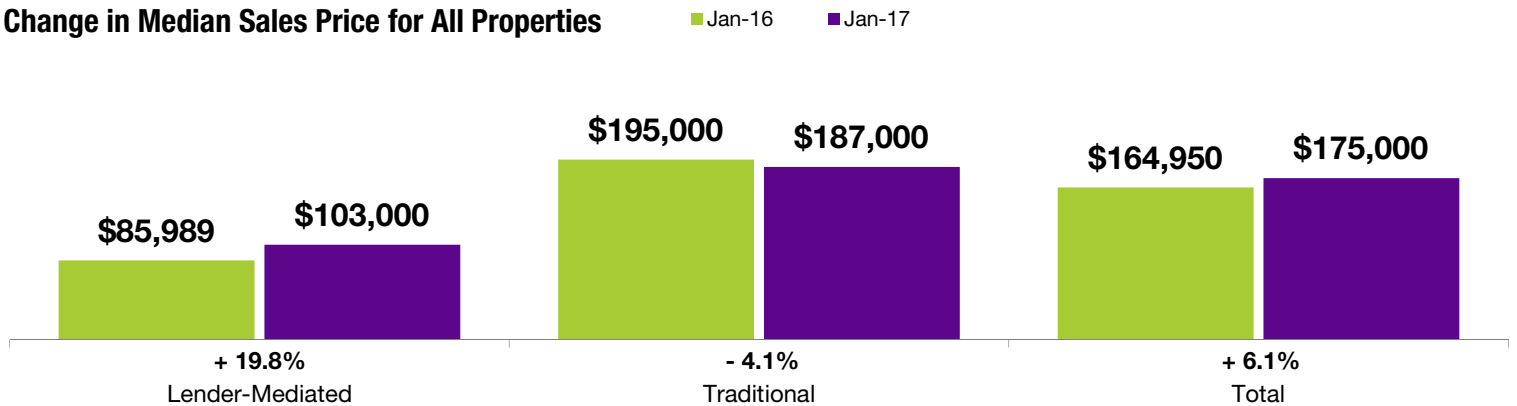
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -
Single-Family	\$86,050	\$111,400	+ 29.5%	\$213,450	\$200,000	- 6.3%	\$177,000	\$183,000	+ 3.4%
Condo-Townhouse	\$87,250	\$97,287	+ 11.5%	\$142,100	\$142,203	+ 0.1%	\$125,000	\$175,000	+ 40.0%
All Properties	\$85,989	\$103,000	+ 19.8%	\$195,000	\$187,000	- 4.1%	\$164,950	\$175,000	+ 6.1%

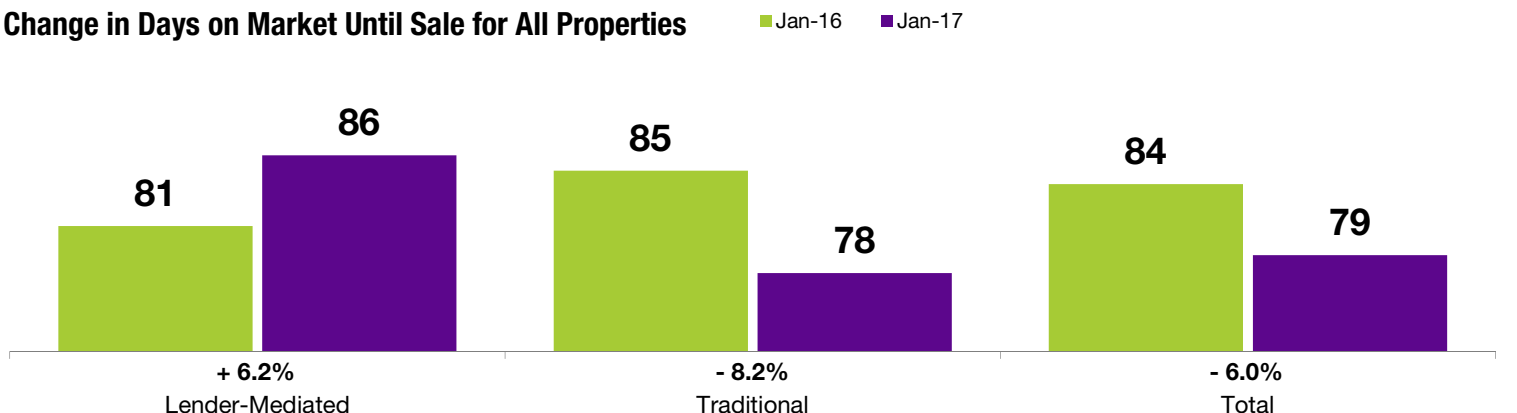
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -	Jan-16	Jan-17	+ / -
Single-Family	86	90	+ 4.7%	85	79	- 7.1%	85	81	- 4.7%
Condo-Townhouse	50	60	+ 20.0%	86	70	- 18.6%	78	69	- 11.5%
All Properties	81	86	+ 6.2%	85	78	- 8.2%	84	79	- 6.0%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

January 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	7	10.0%	-61.1%	5	41.7%	150.0%	\$110,782	-9.2%	\$121,595	-11.1%
Clay County	109	11.1%	-56.9%	51	21.7%	-17.7%	\$166,500	12.5%	\$184,350	10.9%
Duval County	330	8.6%	-63.7%	143	15.4%	-49.1%	\$159,900	10.6%	\$197,422	7.0%
Nassau County	28	7.5%	-67.8%	13	21.7%	-13.3%	\$227,000	5.2%	\$267,572	7.8%
Putnam County	47	10.7%	-48.4%	8	14.0%	-63.6%	\$80,000	14.3%	\$123,087	45.7%
St. Johns County	54	2.6%	-56.8%	16	5.6%	-20.0%	\$282,000	-2.4%	\$322,152	0.0%
011-SAN MARCO	2	2.2%	-75.0%	0	0.0%	-100.0%	\$295,000	-19.2%	\$485,596	-8.9%
012-SAN JOSE	12	9.4%	-55.6%	3	10.3%	-62.5%	\$160,000	5.6%	\$246,569	28.4%
013-BEAUCLERC/MANDARIN NORTH	12	8.5%	-42.9%	6	14.3%	-25.0%	\$186,000	26.1%	\$189,864	15.5%
014-MANDARIN	15	6.9%	-48.3%	5	11.6%	-64.3%	\$258,500	17.6%	\$261,552	10.1%
015-BARTRAM	5	6.4%	-61.5%	1	5.6%	-80.0%	\$235,371	36.5%	\$224,347	31.7%
021-ST NICHOLAS AREA	3	4.0%	-78.6%	3	23.1%	-50.0%	\$163,400	82.6%	\$142,538	58.6%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	9	8.3%	-65.4%	8	19.0%	-38.5%	\$145,000	0.0%	\$155,443	-1.2%
024-BAYMEADOWS/DEERWOOD	16	11.6%	-33.3%	9	18.0%	12.5%	\$108,990	-6.8%	\$138,607	-20.0%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	4.9%	-73.7%	2	11.8%	-33.3%	\$280,000	19.9%	\$278,947	16.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	8	5.1%	-63.6%	3	9.4%	-70.0%	\$298,596	4.8%	\$337,661	4.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.8%	-90.0%	2	18.2%	100.0%	\$199,900	-18.1%	\$236,218	-28.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$400,000	0.0%	\$400,000	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$490,458	52.6%	\$459,502	43.3%
031-RIVERSIDE	2	5.7%	-60.0%	0	0.0%	-100.0%	\$235,000	-3.0%	\$245,500	-37.4%
032-AVONDALE	4	4.2%	-69.2%	1	4.3%	-50.0%	\$207,000	-5.9%	\$254,446	6.9%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	5	35.7%	--	\$367,500	129.7%	\$518,161	196.7%
041-ARLINGTON	19	9.0%	-72.1%	9	13.6%	-67.9%	\$132,500	24.4%	\$140,568	23.7%
042-FT CAROLINE	14	12.1%	-57.6%	6	20.0%	-14.3%	\$177,125	4.2%	\$178,620	-5.0%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	9	10.3%	-70.0%	3	10.0%	-40.0%	\$224,950	26.7%	\$230,014	-3.4%
051-MURRAY HILL	3	6.7%	-57.1%	1	6.7%	-50.0%	\$120,000	102.5%	\$123,814	39.3%
052-LAKESHORE	6	12.8%	-68.4%	2	20.0%	-50.0%	\$93,500	6.3%	\$95,990	23.1%
053-HYDE GROVE AREA	5	9.8%	-61.5%	1	8.3%	-75.0%	\$112,000	45.5%	\$114,333	33.7%
054-CEDAR HILLS	2	5.9%	-83.3%	2	16.7%	-50.0%	\$80,000	65.5%	\$82,025	15.8%
055-CONFEDERATE POINT/ORTEGA FARMS	3	15.8%	50.0%	1	25.0%	--	\$162,500	-56.5%	\$169,375	-54.6%
056-YUKON/WESCONNETT/OAK HILL	9	10.7%	-59.1%	5	20.8%	-58.3%	\$137,500	102.2%	\$141,626	83.4%
061-NORMANDY AREA	8	20.5%	-72.4%	1	7.1%	-80.0%	\$160,633	46.0%	\$147,538	33.5%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	12	17.1%	-50.0%	1	8.3%	-83.3%	\$175,500	29.5%	\$186,254	30.0%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	6	14.0%	-78.6%	6	35.3%	-25.0%	\$99,800	16.1%	\$95,877	9.0%
064-BENT CREEK/PLUM TREE	6	14.6%	-66.7%	2	33.3%	-71.4%	\$166,625	27.6%	\$135,725	11.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	11.5%	-62.5%	1	50.0%	0.0%	\$157,750	-1.4%	\$157,750	-2.2%
066-CECIL COMMERCE AREA	1	7.7%	-66.7%	0	0.0%	--	\$175,500	-2.0%	\$173,975	-2.8%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	7	12.7%	-82.5%	5	17.9%	-50.0%	\$152,500	4.5%	\$166,138	12.6%
071-BRENTWOOD/EVERGREEN	4	9.3%	-55.6%	1	8.3%	-87.5%	\$92,000	187.5%	\$69,442	36.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	5	9.3%	-28.6%	0	0.0%	-100.0%	\$187,500	64.4%	\$181,650	50.3%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$150,413	-22.1%	\$150,413	-22.1%
074-PAXON	11	15.9%	-35.3%	6	28.6%	50.0%	\$35,000	105.9%	\$47,520	10.3%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	27	14.3%	-64.5%	12	23.5%	-25.0%	\$79,900	182.8%	\$74,334	62.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.0%	-88.9%	1	33.3%	-80.0%	\$17,600	3.5%	\$22,033	-25.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	10	19.2%	-58.3%	2	18.2%	-50.0%	\$137,000	-26.1%	\$139,445	-18.3%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	16.7%	-50.0%	2	100.0%	--	\$113,222	-20.8%	\$113,222	-20.8%
091-GARDEN CITY/AIRPORT	19	14.5%	-62.0%	6	17.6%	-62.5%	\$148,000	60.9%	\$140,048	25.9%
092-OCEANWAY/PECAN PARK	10	7.9%	-68.8%	7	16.7%	-22.2%	\$217,500	6.6%	\$216,723	14.0%
095-SAN MATEO/EASTPORT	1	4.8%	-83.3%	1	25.0%	-50.0%	\$93,000	-6.1%	\$96,005	-18.8%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	6	5.1%	-76.0%	2	15.4%	-80.0%	\$218,000	18.5%	\$221,690	16.0%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
122-FLEMING ISLAND-NW	11	15.3%	0.0%	1	11.1%	--	\$239,900	-16.1%	\$256,833	-25.4%
123-FLEMING ISLAND-SE	3	7.3%	-62.5%	0	0.0%	-100.0%	\$235,000	36.2%	\$280,523	48.8%
124-FLEMING ISLAND-SW	5	8.5%	-66.7%	3	27.3%	-25.0%	\$275,000	209.9%	\$246,482	75.7%
131-MEADOWBROOK/LOCH RANE	2	11.8%	-83.3%	0	0.0%	-100.0%	\$170,500	-3.7%	\$181,300	-6.3%
132-BELLAIR/GROVE PARK	5	38.5%	-58.3%	2	22.2%	0.0%	\$116,000	2.7%	\$118,611	1.1%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$91,750	-42.7%	\$91,750	-42.7%
134-SOUTH BLANDING	7	25.9%	-41.7%	4	57.1%	100.0%	\$166,500	15.6%	\$171,107	25.9%
135-PARK WEST/MONTCLAIR	4	25.0%	-50.0%	0	0.0%	-100.0%	\$98,000	-11.9%	\$114,933	8.0%
136-LAKESIDE ESTATES	2	18.2%	-71.4%	1	33.3%	-50.0%	\$153,000	2.0%	\$182,630	24.4%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	1	33.3%	0.0%	\$210,000	59.1%	\$220,700	67.2%
138-TANGLEWOOD/DOCTORS INLET	0	14.5%	-63.6%	--	25.0%	-30.8%	--	24.7%	--	25.6%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	20	12.7%	-51.2%	6	12.0%	-40.0%	\$194,500	-9.5%	\$208,093	-0.1%
141-MIDDLEBURG NW	8	9.3%	-50.0%	4	25.0%	300.0%	\$175,495	-3.6%	\$163,584	-13.3%
142-MIDDLEBURG EAST/LAKE ASBURY	6	6.8%	-79.3%	6	27.3%	20.0%	\$183,000	27.1%	\$183,800	8.9%
143-FOXMEADOW AREA	6	10.7%	-14.3%	4	40.0%	300.0%	\$167,925	-10.2%	\$187,297	13.4%
144-MIDDLEBURG-SE	3	23.1%	-50.0%	0	0.0%	-100.0%	\$216,100	51.7%	\$259,850	82.5%
145-MIDDLEBURG-SW	9	22.0%	-10.0%	5	50.0%	25.0%	\$80,153	-6.8%	\$104,071	-6.8%
151-KEYSTONE HEIGHTS	7	7.2%	-50.0%	4	44.4%	-33.3%	\$74,000	-9.0%	\$92,188	8.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$479,900	-50.1%	\$479,900	-50.1%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$507,000	-26.5%	\$616,056	-16.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$352,750	18.2%	\$383,795	29.6%
214-JACKSONVILLE BEACH-SW	2	3.0%	-66.7%	0	0.0%	-100.0%	\$310,250	5.2%	\$315,179	-6.3%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$641,000	2.6%	\$641,000	9.9%
222-NEPTUNE BEACH-WEST	2	8.3%	--	0	0.0%	--	\$396,000	18.2%	\$424,113	37.1%
231-ATLANTIC BEACH-EAST	1	1.2%	-66.7%	1	14.3%	-66.7%	\$755,000	88.8%	\$857,454	79.6%

Lender-Mediated Report

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	5	15.6%	0.0%	1	16.7%	-66.7%	\$174,450	2.8%	\$205,400	13.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$809,080	4.0%	\$809,080	4.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.4%	-75.0%	1	16.7%	--	\$320,000	39.1%	\$396,833	-12.8%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	1	12.5%	--	\$574,500	57.4%	\$679,125	76.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.9%	-80.0%	2	20.0%	0.0%	\$200,000	-53.5%	\$281,490	-48.8%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.7%	0.0%	1	14.3%	--	\$445,000	-24.3%	\$461,404	-15.5%
264-SOUTH PONTE VEDRA BEACH	2	5.4%	0.0%	0	0.0%	--	\$701,500	57.0%	\$701,500	46.6%
265-PONTE VEDRA/NOCATEE-STJ	1	0.4%	-83.3%	0	0.0%	--	\$305,000	-27.1%	\$321,825	-21.8%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$817,500	74.0%	\$817,500	93.2%
271-NOCATEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$342,308	5.3%	\$362,843	8.9%
272-NOCATEE SOUTH	1	0.7%	-80.0%	0	0.0%	--	\$299,748	-30.4%	\$307,627	-33.7%
301-JULINGTON CREEK/SWITZERLAND	12	4.1%	-53.8%	4	4.9%	-50.0%	\$302,500	4.3%	\$334,083	4.7%
302-ORANGEDALE AREA	1	2.0%	0.0%	0	0.0%	--	\$289,998	-18.3%	\$343,645	-9.6%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$275,000	-6.6%	\$253,483	-13.9%
304- 210 SOUTH	4	4.4%	-75.0%	1	6.7%	-50.0%	\$265,000	-4.5%	\$272,987	3.2%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$295,466	66.2%	\$295,466	75.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$226,522	0.0%	\$226,522	0.0%
308-WORLD GOLF VILLAGE AREA-SW	1	1.1%	-80.0%	0	0.0%	-100.0%	\$232,490	-9.6%	\$238,595	-5.7%
309-WORLD GOLF VILLAGE AREA-WEST	4	4.0%	-42.9%	1	10.0%	--	\$217,500	-15.9%	\$223,099	-20.8%
312-PALENCIA AREA	5	4.0%	-50.0%	0	0.0%	-100.0%	\$405,000	7.4%	\$513,583	40.5%
313-WHITECASTLE/AIRPORT AREA	1	3.8%	-50.0%	0	0.0%	--	\$262,250	0.4%	\$262,250	0.4%
321-NORTH CITY-ST AUGUSTINE	1	4.5%	-50.0%	0	0.0%	--	\$199,000	38.2%	\$199,000	38.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$489,500	88.3%	\$489,500	69.0%
331-ST AUGUSTINE BEACH	5	3.1%	-16.7%	1	6.3%	--	\$316,250	-7.0%	\$353,906	10.9%
332-CRESCENT BEACH/SUMMER HAVEN	1	5.3%	--	0	0.0%	--	\$282,000	-61.2%	\$288,000	-60.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$213,000	90.2%	\$219,788	32.3%
335-ST AUGUSTINE SOUTH	1	12.5%	-50.0%	0	0.0%	--	\$197,500	-24.9%	\$197,500	-24.9%
336-RAVENSWOOD/WEST AUGUSTINE	5	4.9%	-16.7%	3	23.1%	200.0%	\$149,900	-22.7%	\$167,380	-11.2%
337-OLD MOULTRIE RD/WILDWOOD	2	1.6%	0.0%	0	0.0%	-100.0%	\$247,990	18.7%	\$252,094	14.3%
341-FLAGLER ESTATES/HASTINGS	2	15.4%	-50.0%	1	50.0%	-66.7%	\$84,665	149.0%	\$84,665	30.5%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	0.0%	--	\$300,000	0.0%	\$300,000	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	1	12.5%	-50.0%	0	--	--	\$0	0.0%	\$0	0.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$157,500	-21.7%	\$157,500	-21.7%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	25.0%	0.0%	\$564,000	57.8%	\$734,500	80.1%
460-AMELIA ISLAND PLANTATION	1	1.9%	-66.7%	1	14.3%	0.0%	\$410,000	-18.3%	\$384,214	-18.6%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	5	8.9%	-37.5%	3	42.9%	0.0%	\$215,000	6.0%	\$293,465	10.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	4.9%	-63.6%	0	0.0%	-100.0%	\$239,498	-16.4%	\$259,606	-1.2%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	--	\$272,490	14.3%	\$272,490	14.3%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	3	7.3%	-72.7%	2	25.0%	--	\$213,655	24.4%	\$195,429	16.2%
490-CALLAHAN	2	33.3%	-50.0%	0	0.0%	--	\$169,900	10.8%	\$169,300	0.4%
491-HILLARD	2	25.0%	0.0%	1	100.0%	--	\$12,500	-90.7%	\$12,500	-90.7%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	10	15.9%	-58.3%	5	35.7%	0.0%	\$133,292	-34.6%	\$157,956	-7.1%
501-MACCLENNY AREA	5	17.9%	-44.4%	1	20.0%	0.0%	\$184,500	34.7%	\$175,885	13.4%
502-BAKER COUNTY-NW	2	8.7%	-66.7%	3	75.0%	200.0%	\$66,550	11.8%	\$69,625	17.0%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	1	33.3%	--	\$101,064	-16.1%	\$100,406	-16.7%
521-BRADFORD COUNTY-NE	7	30.4%	40.0%	1	25.0%	--	\$85,000	-55.6%	\$86,850	-54.6%
522-BRADFORD COUNTY-NW	5	15.2%	-44.4%	0	0.0%	--	\$56,000	-56.9%	\$62,875	-51.6%
523-BRADFORD COUNTY-SE	4	8.0%	-50.0%	1	25.0%	-50.0%	\$92,500	-35.9%	\$93,250	-40.6%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	1	11.1%	--	1	25.0%	--	\$94,950	0.0%	\$96,975	0.0%
561-GREATER PALATKA	11	15.7%	-57.7%	2	15.4%	-60.0%	\$73,000	-26.1%	\$88,506	-22.8%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	6.3%	-77.8%	1	33.3%	-66.7%	\$260,000	155.2%	\$341,000	303.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	8	13.3%	33.3%	0	0.0%	-100.0%	\$152,000	115.6%	\$218,625	167.7%
571-INTERLACHEN-SE	1	16.7%	-50.0%	0	0.0%	-100.0%	\$259,000	696.9%	\$259,000	696.9%
572-INTERLACHEN-NE	5	9.6%	-50.0%	0	0.0%	--	\$74,000	127.7%	\$78,100	17.9%
573-INTERLACHEN-SW	2	10.0%	0.0%	1	50.0%	-50.0%	\$77,750	86.2%	\$77,750	65.6%
574-INTERLACHEN-NW	4	14.8%	-50.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
575-WEST OF SR-21	2	15.4%	-33.3%	1	33.3%	--	\$37,000	-69.2%	\$41,833	-65.1%
576-GEORGES LAKE	2	16.7%	-33.3%	1	33.3%	--	\$181,139	0.0%	\$181,139	0.0%
581-SATSUMA/HOOT OWL RIDGE	3	12.5%	-57.1%	0	0.0%	--	\$52,450	-36.2%	\$59,975	-27.1%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	4	7.0%	-42.9%	0	0.0%	-100.0%	\$65,000	-7.1%	\$85,500	3.8%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	3	5.3%	-50.0%	2	28.6%	0.0%	\$54,900	-26.8%	\$111,936	57.4%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	0.0%	--	\$18,000	0.0%	\$18,000	0.0%