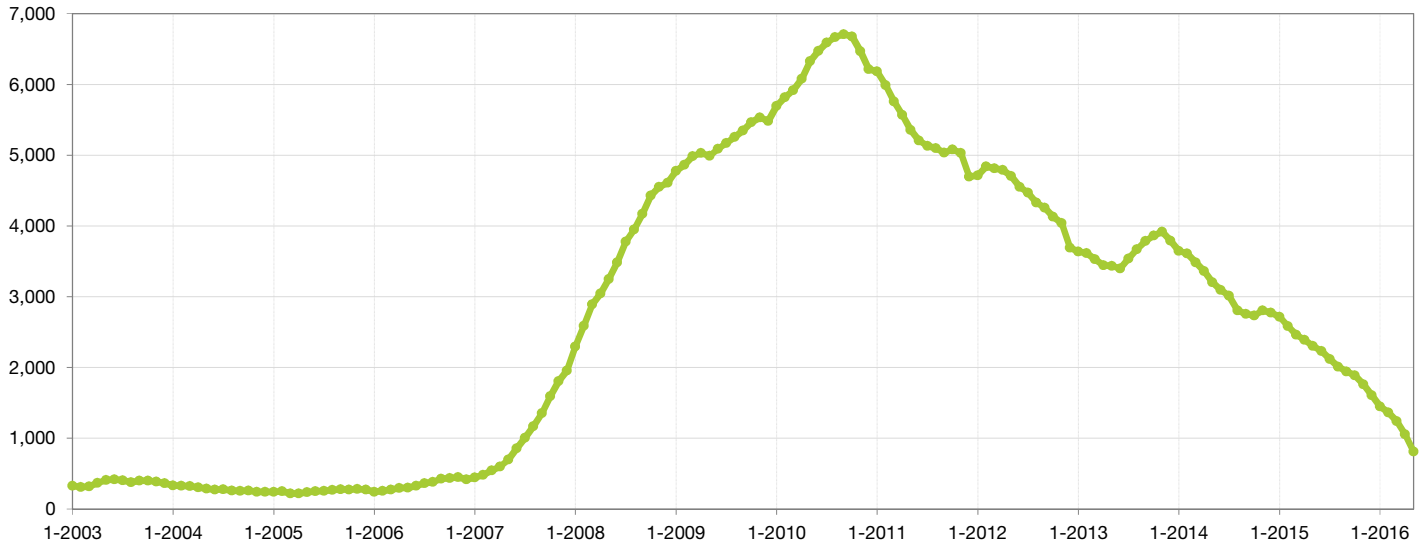


# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

## Historical Inventory of Lender-Mediated Properties



## May 2016



New Listings in the Northeast Florida region decreased 1.9 percent to 3,315.

- Traditional New Listings increased 9.0 percent to 2,941.
- Lender-mediated New Listings decreased 45.1 percent to 374.
- Share of all New Listings that were lender-mediated fell to 11.3 percent.

Closed Sales were down 1.0 percent to 2,393.

- Traditional Closed Sales were up 11.8 percent to 1,985.
- Lender-mediated Closed Sales were down 36.4 percent to 408.
- Share of all Closed Sales that were lender-mediated fell to 17.0 percent.

The Median Sales Price rose 10.3 percent to \$193,000.

- The traditional Median Sales Price rose 2.4 percent to \$215,000.
- The lender-mediated Median Sales Price rose 2.3 percent to \$91,675.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



# Lender-Mediated Report

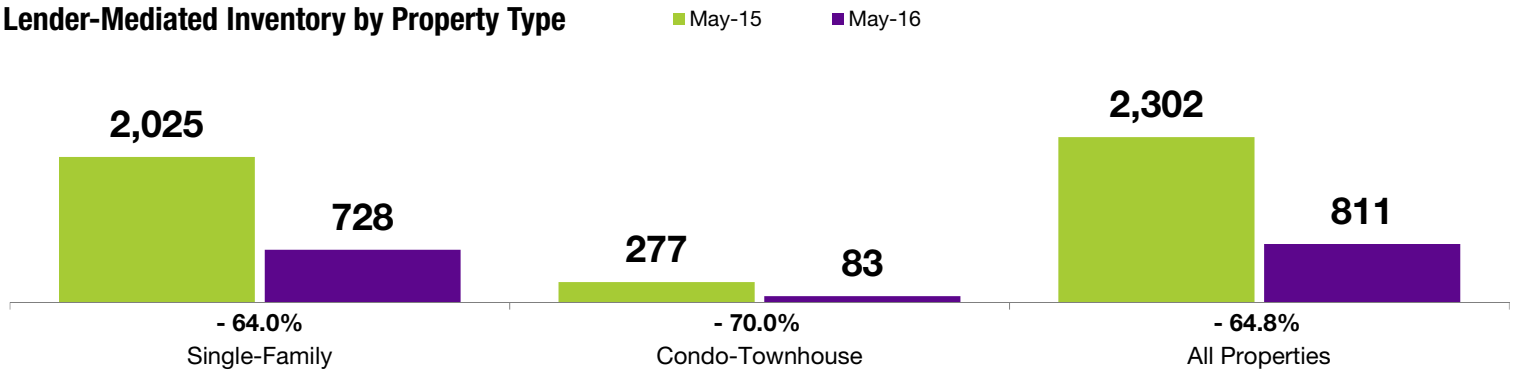
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16
Single-Family	2,025	728	- 64.0%	7,473	7,383	- 1.2%	9,498	8,111	- 14.6%	21.3%	9.0%
Condo-Townhouse	277	83	- 70.0%	1,196	1,077	- 9.9%	1,473	1,160	- 21.2%	18.8%	7.2%
<b>All Properties</b>	<b>2,302</b>	<b>811</b>	<b>- 64.8%</b>	<b>8,669</b>	<b>8,460</b>	<b>- 2.4%</b>	<b>10,971</b>	<b>9,271</b>	<b>- 15.5%</b>	<b>21.0%</b>	<b>8.7%</b>

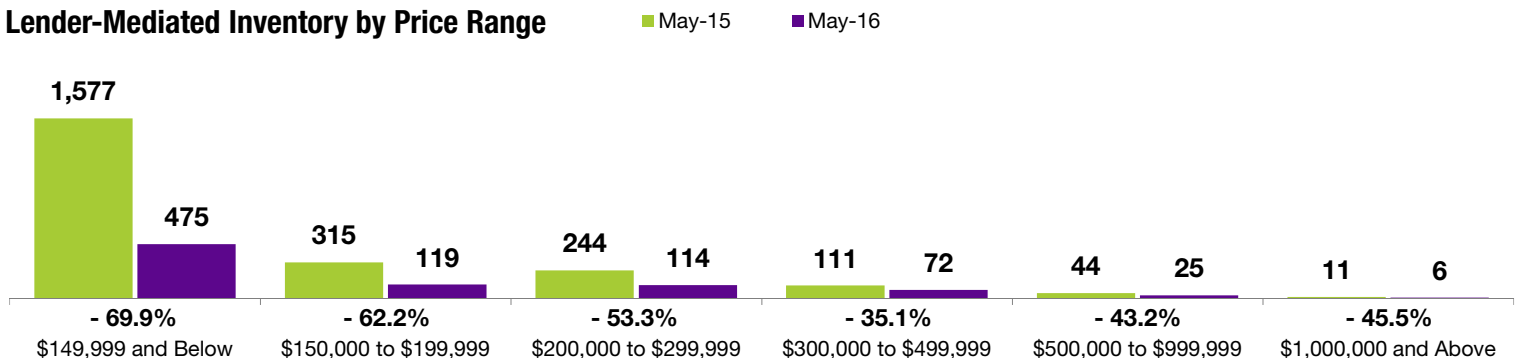
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16
\$149,999 and Below	1,577	475	- 69.9%	2,383	1,821	- 23.6%	3,960	2,296	- 42.0%	39.8%	20.7%
\$150,000 to \$199,999	315	119	- 62.2%	1,184	1,044	- 11.8%	1,499	1,163	- 22.4%	21.0%	10.2%
\$200,000 to \$299,999	244	114	- 53.3%	1,902	1,917	+ 0.8%	2,146	2,031	- 5.4%	11.4%	5.6%
\$300,000 to \$499,999	111	72	- 35.1%	1,765	2,012	+ 14.0%	1,876	2,084	+ 11.1%	5.9%	3.5%
\$500,000 to \$999,999	44	25	- 43.2%	1,031	1,179	+ 14.4%	1,075	1,204	+ 12.0%	4.1%	2.1%
\$1,000,000 and Above	11	6	- 45.5%	404	487	+ 20.5%	415	493	+ 18.8%	2.7%	1.2%
<b>All Price Ranges</b>	<b>2,302</b>	<b>811</b>	<b>- 64.8%</b>	<b>8,669</b>	<b>8,460</b>	<b>- 2.4%</b>	<b>10,971</b>	<b>9,271</b>	<b>- 15.5%</b>	<b>21.0%</b>	<b>8.7%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

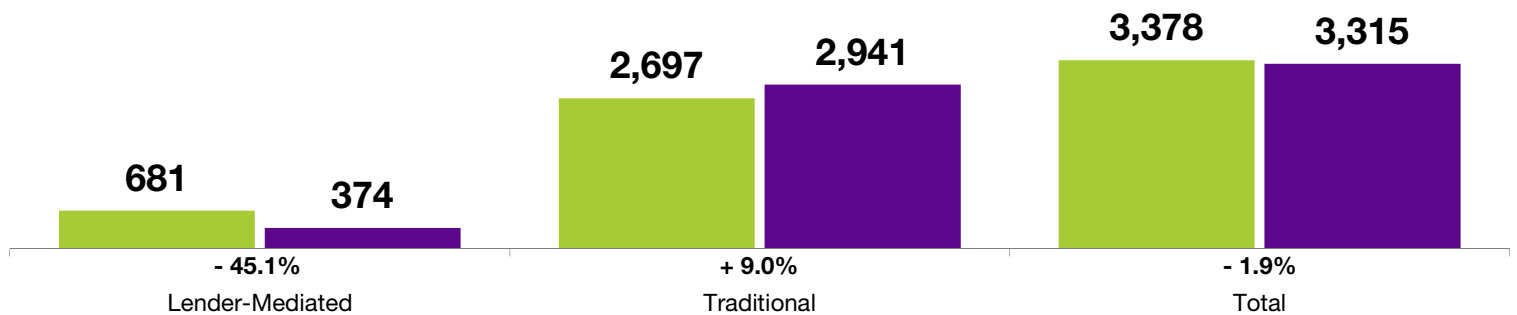


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16
Single-Family	566	334	- 41.0%	2,333	2,546	+ 9.1%	2,899	2,880	- 0.7%	19.5%	11.6%
Condo-Townhouse	115	40	- 65.2%	364	395	+ 8.5%	479	435	- 9.2%	24.0%	9.2%
<b>All Properties</b>	<b>681</b>	<b>374</b>	<b>- 45.1%</b>	<b>2,697</b>	<b>2,941</b>	<b>+ 9.0%</b>	<b>3,378</b>	<b>3,315</b>	<b>- 1.9%</b>	<b>20.2%</b>	<b>11.3%</b>

### Change in New Listings for All Properties

■ May-15 ■ May-16

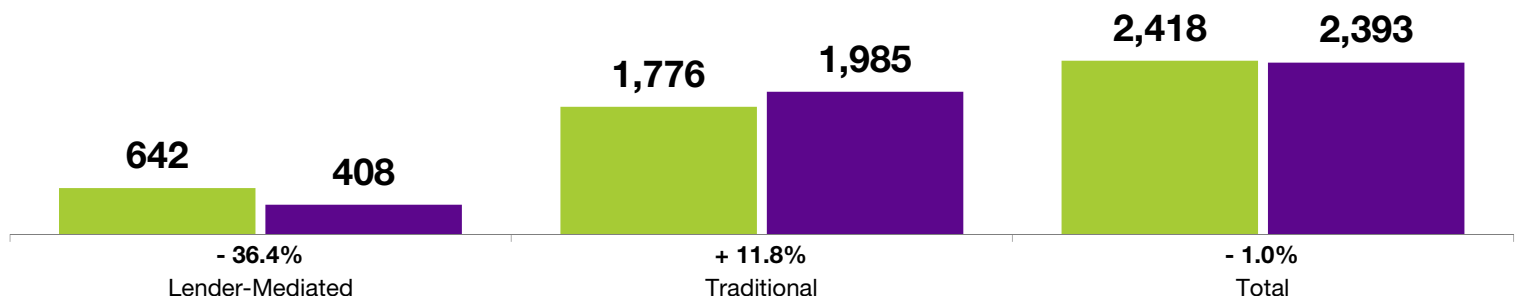


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16
Single-Family	543	341	- 37.2%	1,537	1,677	+ 9.1%	2,080	2,018	- 3.0%	26.1%	16.9%
Condo-Townhouse	99	67	- 32.3%	239	308	+ 28.9%	338	375	+ 10.9%	29.3%	17.9%
<b>All Properties</b>	<b>642</b>	<b>408</b>	<b>- 36.4%</b>	<b>1,776</b>	<b>1,985</b>	<b>+ 11.8%</b>	<b>2,418</b>	<b>2,393</b>	<b>- 1.0%</b>	<b>26.6%</b>	<b>17.0%</b>

### Change in Closed Sales for All Properties

■ May-15 ■ May-16



# Lender-Mediated Report

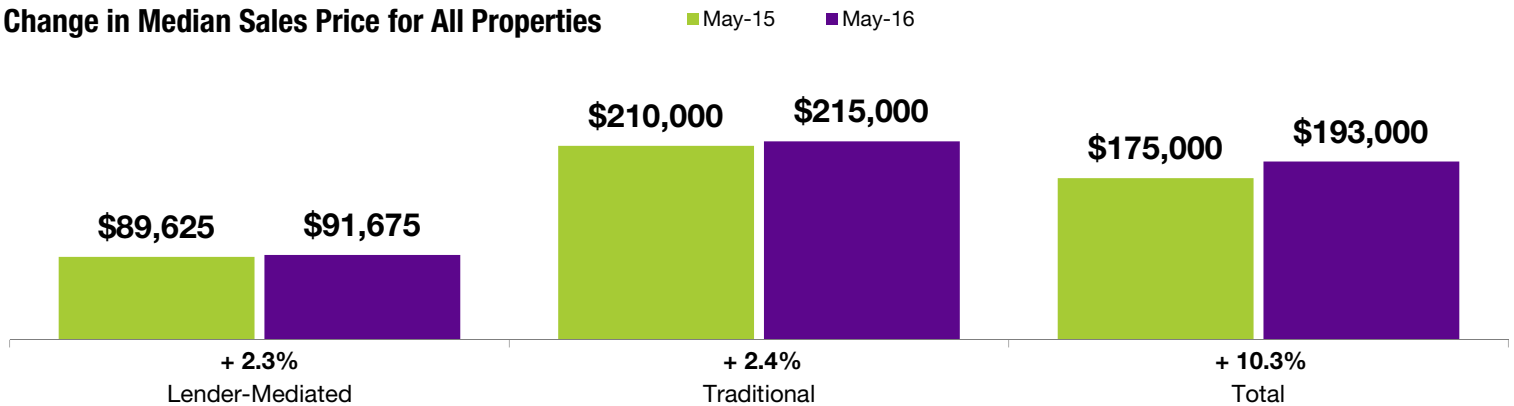
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Median Sales Price

	Lender-Mediated			Traditional			Total		
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -
Single-Family	\$92,950	\$109,450	+ 17.8%	\$222,000	\$228,000	+ 2.7%	\$189,000	\$208,075	+ 10.1%
Condo-Townhouse	\$80,000	\$80,000	0.0%	\$140,000	\$146,750	+ 4.8%	\$122,900	\$193,000	+ 57.0%
<b>All Properties</b>	<b>\$89,625</b>	<b>\$91,675</b>	<b>+ 2.3%</b>	<b>\$210,000</b>	<b>\$215,000</b>	<b>+ 2.4%</b>	<b>\$175,000</b>	<b>\$193,000</b>	<b>+ 10.3%</b>

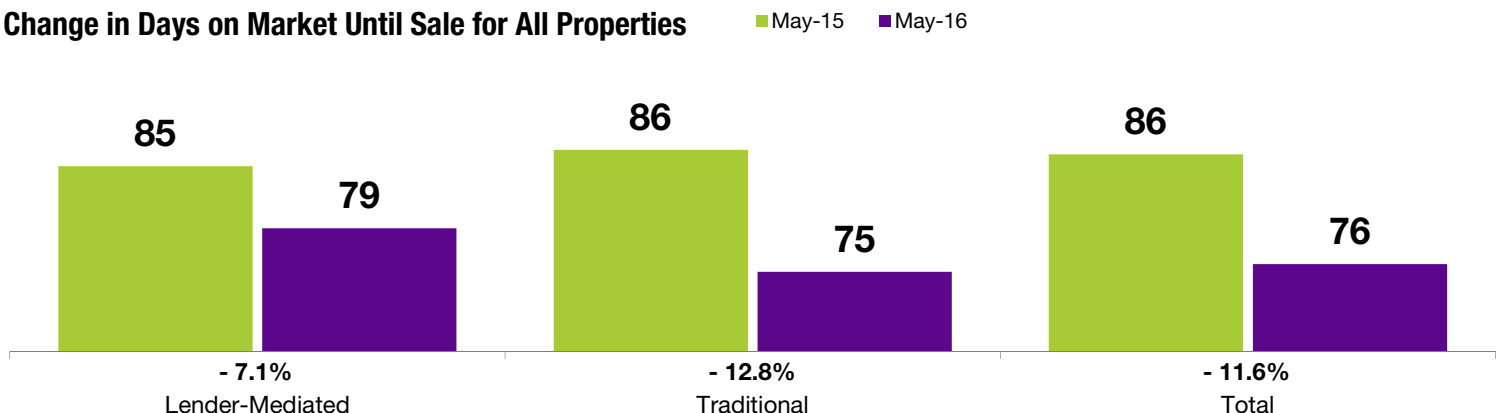
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	May-15	May-16	+ / -	May-15	May-16	+ / -	May-15	May-16	+ / -
Single-Family	85	76	- 10.6%	87	76	- 12.6%	86	76	- 11.6%
Condo-Townhouse	84	95	+ 13.1%	82	72	- 12.2%	83	76	- 8.4%
<b>All Properties</b>	<b>85</b>	<b>79</b>	<b>- 7.1%</b>	<b>86</b>	<b>75</b>	<b>- 12.8%</b>	<b>86</b>	<b>76</b>	<b>- 11.6%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### May 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	15	16.7%	-51.6%	9	60.0%	50.0%	\$125,000	8.7%	\$127,289	-7.9%
<b>Clay County</b>	120	10.4%	-71.1%	59	18.1%	-42.7%	\$173,000	4.9%	\$190,110	4.5%
<b>Duval County</b>	443	10.3%	-67.1%	240	18.7%	-42.2%	\$170,000	13.3%	\$207,022	10.2%
<b>Nassau County</b>	55	13.4%	-46.1%	25	26.6%	-7.4%	\$215,077	4.9%	\$261,889	3.0%
<b>Putnam County</b>	48	8.6%	-62.2%	24	32.9%	0.0%	\$52,420	-12.6%	\$83,873	6.2%
<b>St. Johns County</b>	85	3.5%	-59.5%	40	7.1%	-23.1%	\$295,000	2.7%	\$344,652	3.5%
011-SAN MARCO	2	1.7%	-75.0%	3	15.0%	0.0%	\$205,550	-8.2%	\$223,563	-4.3%
012-SAN JOSE	10	6.8%	-63.0%	8	22.9%	0.0%	\$159,900	10.3%	\$209,457	2.1%
013-BEAUCLERC/MANDARIN NORTH	12	8.3%	-73.9%	4	9.3%	-73.3%	\$192,000	11.8%	\$190,616	-9.9%
014-MANDARIN	15	6.6%	-73.2%	8	10.3%	-42.9%	\$242,000	7.6%	\$255,802	-10.2%
015-BARTRAM	9	9.9%	-47.1%	1	1.9%	-87.5%	\$196,000	9.1%	\$205,716	2.0%
021-ST NICHOLAS AREA	8	9.6%	-61.9%	5	21.7%	-50.0%	\$115,000	50.4%	\$110,439	12.6%
022-GROVE PARK/SAN SOUCI	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	9	8.6%	-83.3%	9	16.4%	-52.6%	\$165,000	23.1%	\$175,326	19.1%
024-BAYMEADOWS/DEERWOOD	11	6.1%	-73.2%	9	19.1%	-50.0%	\$129,900	19.2%	\$220,457	9.1%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	9	7.4%	-62.5%	7	16.7%	-30.0%	\$279,650	20.3%	\$330,537	29.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	14	8.0%	-56.3%	10	17.2%	11.1%	\$282,450	-0.9%	\$367,681	27.6%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	3	4.9%	-70.0%	3	21.4%	-40.0%	\$205,500	9.7%	\$423,714	112.5%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$374,397	0.0%	\$374,397	0.0%
029-NOCATEE (DUVAL COUNTY)	1	2.3%	--	0	0.0%	--	\$321,680	0.2%	\$331,714	6.7%
031-RIVERSIDE	1	1.9%	-83.3%	0	0.0%	-100.0%	\$191,500	-19.9%	\$224,003	-32.4%
032-AVONDALE	7	5.6%	-53.3%	2	9.1%	100.0%	\$210,000	-13.8%	\$237,218	-6.0%
033-ORTEGA/VENETIA	6	8.6%	-60.0%	1	10.0%	-50.0%	\$324,500	12.1%	\$304,750	-40.7%
041-ARLINGTON	29	13.7%	-73.1%	23	30.3%	-50.0%	\$120,000	14.3%	\$131,684	6.4%
042-FT CAROLINE	17	15.5%	-60.5%	9	16.1%	-40.0%	\$206,050	13.5%	\$216,137	14.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	11	9.5%	-65.6%	6	13.3%	-40.0%	\$215,000	4.9%	\$317,554	-0.4%
051-MURRAY HILL	1	2.3%	-95.7%	4	21.1%	0.0%	\$135,000	14.9%	\$108,500	5.3%
052-LAKESHORE	5	10.4%	-75.0%	3	16.7%	-57.1%	\$88,300	19.6%	\$99,610	33.3%
053-HYDE GROVE AREA	10	19.6%	-61.5%	3	21.4%	-62.5%	\$102,000	126.2%	\$120,295	78.1%
054-CEDAR HILLS	7	21.9%	-66.7%	2	25.0%	-75.0%	\$100,750	92.4%	\$92,113	54.9%
055-CONFEDERATE POINT/ORTEGA FARMS	2	9.5%	-80.0%	3	50.0%	50.0%	\$78,750	-39.4%	\$99,667	-28.2%
056-YUKON/WESCONNETT/OAK HILL	12	15.2%	-72.1%	6	26.1%	-62.5%	\$110,000	26.7%	\$124,888	32.5%
061-NORMANDY AREA	11	14.9%	-56.0%	7	38.9%	-22.2%	\$119,995	9.1%	\$119,941	-3.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	12	15.8%	-69.2%	7	33.3%	16.7%	\$153,000	27.5%	\$160,256	29.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	18	24.3%	-50.0%	9	34.6%	-35.7%	\$70,100	-9.7%	\$84,601	4.0%
064-BENT CREEK/PLUM TREE	6	13.0%	-50.0%	4	20.0%	300.0%	\$161,000	-14.2%	\$169,355	-6.8%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	8.3%	-80.0%	2	25.0%	-33.3%	\$158,938	-6.5%	\$168,708	10.8%
066-CECIL COMMERCE AREA	1	7.7%	-83.3%	0	0.0%	-100.0%	\$241,000	75.1%	\$202,660	15.8%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	12	16.7%	-72.7%	3	9.7%	-66.7%	\$129,900	-1.4%	\$140,938	9.3%
071-BRENTWOOD/EVERGREEN	7	13.0%	-82.5%	3	33.3%	-75.0%	\$28,650	35.1%	\$31,350	-20.8%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### May 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	2.1%	-91.7%	1	12.5%	-50.0%	\$205,750	183.8%	\$177,188	170.5%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$44,250	-71.1%	\$68,875	-55.0%
074-PAXON	7	8.6%	-80.6%	6	50.0%	-53.8%	\$20,000	17.6%	\$27,727	-27.8%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	35	16.4%	-57.3%	18	47.4%	0.0%	\$29,500	55.3%	\$39,840	10.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	3	15.8%	-81.3%	5	100.0%	150.0%	\$22,600	-35.4%	\$23,294	-19.2%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	17	20.5%	-58.5%	6	30.0%	-45.5%	\$130,000	-2.6%	\$128,436	-3.7%
082-DINSMORE/NORTHWEST DUVAL COUNTY	3	60.0%	0.0%	1	33.3%	0.0%	\$135,000	-48.6%	\$135,000	-48.6%
091-GARDEN CITY/AIRPORT	23	18.5%	-70.1%	5	12.8%	-66.7%	\$163,000	33.1%	\$159,958	26.4%
092-OCEANWAY/PECAN PARK	16	11.6%	-42.9%	4	11.4%	-60.0%	\$199,000	11.2%	\$197,228	16.9%
095-SAN MATEO/EASTPORT	3	11.1%	-50.0%	2	22.2%	0.0%	\$117,000	-21.6%	\$205,939	40.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	19	13.9%	-47.2%	7	24.1%	0.0%	\$174,950	-12.5%	\$195,920	-9.5%
121-FLEMING ISLAND-NE	1	9.1%	-75.0%	0	0.0%	--	\$384,500	66.1%	\$384,500	66.1%
122-FLEMING ISLAND-NW	8	9.8%	-38.5%	0	0.0%	-100.0%	\$283,700	14.0%	\$329,450	18.2%
123-FLEMING ISLAND-SE	1	2.4%	-94.4%	1	16.7%	-50.0%	\$258,061	-13.8%	\$249,587	-26.7%
124-FLEMING ISLAND-SW	8	11.0%	-71.4%	4	13.3%	-55.6%	\$223,500	-6.9%	\$237,312	-0.2%
131-MEADOWBROOK/LOCH RANE	5	15.6%	-66.7%	0	0.0%	--	\$120,700	-6.4%	\$166,800	-2.6%
132-BELLAIR/GROVE PARK	6	25.0%	-73.9%	1	14.3%	-66.7%	\$142,500	42.6%	\$128,036	27.9%
133-NORTH ORANGE PARK	3	23.1%	200.0%	0	0.0%	-100.0%	\$125,000	-58.3%	\$179,300	-48.3%
134-SOUTH BLANDING	3	9.7%	-86.4%	7	30.4%	-12.5%	\$165,000	20.4%	\$166,733	31.6%
135-PARK WEST/MONTCLAIR	3	15.8%	-50.0%	0	0.0%	-100.0%	\$171,000	-3.9%	\$174,667	0.9%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	1	16.7%	-80.0%	\$155,500	12.7%	\$151,667	15.9%
137-DOCTOR'S LAKE	2	5.7%	-75.0%	3	30.0%	200.0%	\$229,500	28.2%	\$227,700	31.4%
138-TANGLEWOOD/DOCTORS INLET	0	14.6%	-78.1%	--	38.1%	-46.7%	--	-11.3%	--	-7.1%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	29	13.1%	-55.4%	14	20.9%	-17.6%	\$176,000	-8.6%	\$211,030	1.9%
141-MIDDLEBURG NW	8	10.7%	-66.7%	3	17.6%	-50.0%	\$158,000	138.5%	\$142,531	51.4%
142-MIDDLEBURG EAST/LAKE ASBURY	8	6.8%	-82.6%	7	20.0%	-30.0%	\$172,000	6.5%	\$158,910	-7.2%
143-FOXMEADOW AREA	5	6.6%	-66.7%	1	8.3%	-80.0%	\$202,495	4.2%	\$219,922	6.8%
144-MIDDLEBURG-SE	3	25.0%	-25.0%	0	0.0%	-100.0%	\$195,500	-5.4%	\$169,833	-7.8%
145-MIDDLEBURG-SW	10	24.4%	-50.0%	4	57.1%	0.0%	\$48,000	-38.9%	\$85,084	-12.6%
151-KEYSTONE HEIGHTS	9	9.1%	-73.5%	3	13.6%	-40.0%	\$84,950	7.5%	\$98,439	-6.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	3	10.3%	200.0%	1	16.7%	-50.0%	\$442,500	45.7%	\$568,000	47.2%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$357,500	-14.1%	\$403,781	-9.6%
213-JACKSONVILLE BEACH-NW	3	8.3%	-62.5%	0	0.0%	-100.0%	\$277,000	9.3%	\$301,932	12.1%
214-JACKSONVILLE BEACH-SW	2	2.4%	-66.7%	2	6.3%	-60.0%	\$247,500	4.9%	\$286,980	20.0%
221-NEPTUNE BEACH-EAST	2	9.1%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
222-NEPTUNE BEACH-WEST	1	3.8%	-83.3%	1	14.3%	-66.7%	\$293,000	-8.2%	\$308,321	3.1%
231-ATLANTIC BEACH-EAST	5	5.4%	-16.7%	1	5.3%	-50.0%	\$389,000	25.5%	\$515,989	21.5%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### May 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	2	9.5%	-71.4%	2	33.3%	-33.3%	\$166,950	21.4%	\$162,233	11.4%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,100,000	15.8%	\$1,208,557	-7.2%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	3.4%	-66.7%	3	21.4%	50.0%	\$252,500	-51.4%	\$503,975	-6.4%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	3	3.0%	-62.5%	0	0.0%	-100.0%	\$566,000	68.2%	\$738,250	83.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	7	5.7%	-36.4%	2	8.3%	0.0%	\$549,500	29.0%	\$555,879	25.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.2%	-33.3%	0	0.0%	-100.0%	\$582,500	14.5%	\$569,469	4.9%
264-SOUTH PONTE VEDRA BEACH	2	3.4%	-33.3%	0	0.0%	-100.0%	\$515,000	-8.0%	\$562,500	-1.0%
265-PONTE VEDRA/NOCATEE-STJ	2	0.8%	-77.8%	1	1.5%	0.0%	\$351,000	1.1%	\$378,730	5.1%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$255,450	-27.4%	\$266,475	-5.6%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$369,946	16.5%	\$390,135	22.9%
272-NOCATEE SOUTH	2	1.1%	-77.8%	1	2.1%	0.0%	\$350,500	1.7%	\$374,216	4.4%
301-JULINGTON CREEK/SWITZERLAND	15	3.9%	-67.4%	5	3.4%	-68.8%	\$315,000	16.7%	\$320,968	11.2%
302-ORANGEDALE AREA	2	5.1%	100.0%	1	12.5%	0.0%	\$300,247	-14.6%	\$394,413	11.3%
303-PALMO/SIX MILE AREA	2	8.7%	0.0%	0	0.0%	--	\$294,893	0.0%	\$294,893	0.0%
304- 210 SOUTH	9	6.5%	-62.5%	7	17.5%	133.3%	\$274,500	-15.5%	\$287,233	-10.9%
305-WORLD GOLF VILLAGE AREA-CENTRAL	4	5.1%	-33.3%	1	7.1%	0.0%	\$261,500	37.8%	\$272,318	49.7%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$237,990	0.0%	\$265,990	0.0%
308-WORLD GOLF VILLAGE AREA-SW	4	3.7%	-69.2%	2	5.3%	-33.3%	\$254,000	3.3%	\$242,774	0.5%
309-WORLD GOLF VILLAGE AREA-WEST	3	2.3%	-75.0%	4	15.4%	33.3%	\$239,950	-1.2%	\$303,507	19.0%
312-PALENCIA AREA	7	5.3%	-22.2%	0	0.0%	-100.0%	\$340,000	-5.6%	\$333,750	-20.2%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	2	40.0%	100.0%	\$185,000	426.3%	\$208,938	494.4%
321-NORTH CITY-ST AUGUSTINE	1	4.2%	0.0%	0	0.0%	--	\$122,000	-56.8%	\$186,000	-34.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$227,000	-30.2%	\$270,667	-6.1%
323-DAVIS SHORES	0	0.0%	-100.0%	1	16.7%	--	\$249,000	-41.3%	\$259,750	-31.9%
331-ST AUGUSTINE BEACH	6	4.0%	-25.0%	2	7.1%	100.0%	\$327,000	12.8%	\$382,990	26.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$485,000	86.5%	\$374,333	47.2%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$325,000	0.0%	\$300,000	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	2	5.0%	-60.0%	2	14.3%	100.0%	\$192,000	21.9%	\$193,975	2.7%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$215,000	27.6%	\$205,300	23.8%
336-RAVENSWOOD/WEST AUGUSTINE	5	3.5%	-54.5%	2	5.3%	-50.0%	\$188,250	-5.9%	\$197,137	5.8%
337-OLD MOULTRIE RD/WILDWOOD	4	6.0%	33.3%	1	10.0%	-50.0%	\$199,495	8.2%	\$212,286	6.1%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	4	66.7%	33.3%	\$38,296	-45.2%	\$54,499	-23.9%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	8.3%	-50.0%	0	0.0%	--	\$315,000	49.3%	\$315,000	45.5%
343-MOLASSES JUNCTION/ELKTON	1	25.0%	0.0%	0	0.0%	--	\$171,000	0.0%	\$171,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	1	5.9%	-75.0%	0	0.0%	--	\$208,500	36.7%	\$208,500	-12.3%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	9.1%	-50.0%	2	100.0%	100.0%	\$98,232	-78.7%	\$98,232	-78.7%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	1	33.3%	--	\$376,000	3.0%	\$402,000	18.4%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### May 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	1	7.1%	--	0	0.0%	-100.0%	\$292,000	-20.3%	\$345,250	-5.8%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	3	25.0%	-40.0%	0	0.0%	-100.0%	\$227,000	8.4%	\$227,000	8.4%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	4	14.3%	-33.3%	0	0.0%	-100.0%	\$322,450	-10.2%	\$300,225	-12.0%
460-AMELIA ISLAND PLANTATION	1	1.6%	-50.0%	0	0.0%	--	\$458,250	-37.4%	\$680,125	-6.4%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	7	14.6%	-50.0%	5	31.3%	66.7%	\$236,250	28.1%	\$250,749	42.0%
472-ONEIL/NASSAVILLE/HOLLY POINT	5	8.6%	-66.7%	2	11.8%	-60.0%	\$321,600	32.6%	\$301,925	28.3%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	1	10.0%	--	0	0.0%	--	\$181,000	0.0%	\$181,000	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	4	14.8%	-20.0%	5	38.5%	25.0%	\$174,200	34.0%	\$162,849	22.8%
490-CALLAHAN	2	15.4%	-77.8%	0	0.0%	-100.0%	\$146,990	15.7%	\$158,993	18.8%
491-HILLARD	1	7.7%	-83.3%	0	0.0%	-100.0%	\$117,500	487.5%	\$117,500	487.5%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	25	26.3%	-30.6%	10	50.0%	66.7%	\$107,550	-47.8%	\$129,137	-35.5%
501-MACCLENNY AREA	10	16.9%	-47.4%	8	66.7%	100.0%	\$126,950	10.4%	\$120,861	-9.8%
502-BAKER COUNTY-NW	2	13.3%	-66.7%	1	33.3%	-50.0%	\$40,000	-59.0%	\$153,000	56.9%
503-BAKER COUNTY-SOUTH	3	18.8%	-50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
521-BRADFORD COUNTY-NE	5	20.0%	-37.5%	1	33.3%	0.0%	\$22,500	-17.6%	\$34,833	27.6%
522-BRADFORD COUNTY-NW	9	33.3%	12.5%	2	40.0%	0.0%	\$52,000	-62.8%	\$59,780	-49.7%
523-BRADFORD COUNTY-SE	5	9.6%	-50.0%	0	0.0%	-100.0%	\$104,000	264.9%	\$103,250	-42.5%
524-BRADFORD COUNTY-SW	1	4.2%	0.0%	2	40.0%	100.0%	\$60,500	10.0%	\$104,900	90.7%
541-UNION COUNTY-NORTH	0	0.0%	--	1	50.0%	--	\$81,800	0.0%	\$81,800	0.0%
542-UNION COUNTY-SOUTH	1	10.0%	-66.7%	0	--	--	\$0	0.0%	\$0	0.0%
561-GREATER PALATKA	16	13.6%	-59.0%	7	53.8%	16.7%	\$60,000	-22.1%	\$81,103	4.3%
562-BARDIN/WEST BOSTWICK	1	12.5%	-75.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	2	40.0%	100.0%	\$52,000	62.5%	\$104,585	-49.6%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.7%	-91.7%	3	37.5%	0.0%	\$45,829	-45.1%	\$141,632	14.8%
571-INTERLACHEN-SE	1	4.8%	-50.0%	0	0.0%	--	\$32,500	-45.8%	\$32,500	-45.8%
572-INTERLACHEN-NE	7	13.5%	-41.7%	3	42.9%	-25.0%	\$25,379	-60.6%	\$48,126	-22.1%
573-INTERLACHEN-SW	2	9.5%	-71.4%	0	0.0%	-100.0%	\$40,000	5.3%	\$40,000	5.3%
574-INTERLACHEN-NW	4	12.9%	-55.6%	1	25.0%	-50.0%	\$124,250	553.9%	\$125,625	240.1%
575-WEST OF SR-21	0	0.0%	-100.0%	1	33.3%	0.0%	\$74,900	200.2%	\$64,800	159.7%
576-GEORGES LAKE	2	15.4%	-50.0%	1	25.0%	0.0%	\$69,000	250.3%	\$88,250	348.0%
581-SATSUMA/HOOT OWL RIDGE	2	6.1%	-80.0%	2	28.6%	-33.3%	\$49,900	-12.5%	\$53,114	-21.1%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	8	9.1%	-33.3%	1	9.1%	0.0%	\$48,500	-35.3%	\$90,264	-12.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	4	7.7%	0.0%	3	37.5%	50.0%	\$59,950	79.0%	\$69,488	85.6%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%