

Lender-Mediated Report

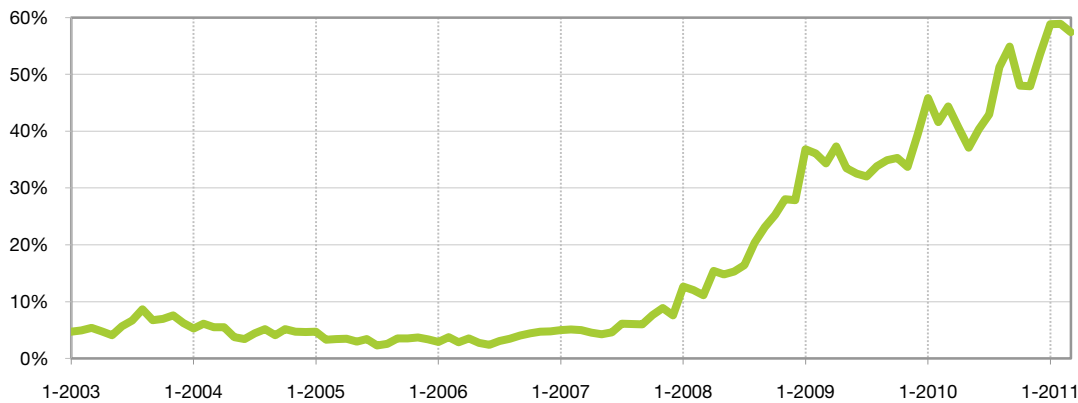
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed", "REO", "Pre-Foreclosure" or "Short Sale."

March 2011

Share of Closed Sales that were Lender-Mediated: 57.4%

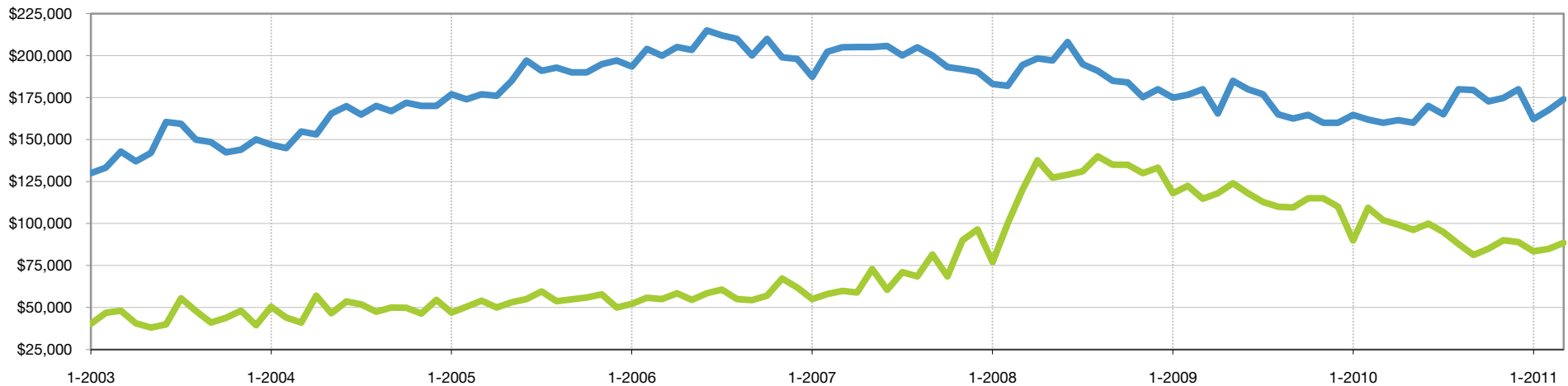


Closed Sales	3-2010	3-2011	+ / -
Traditional	861	612	- 28.9%
Lender-Mediated	687	826	+ 20.2%
Total Market	1,548	1,438	- 7.1%

Median Sales Price	3-2010	3-2011	+ / -
Traditional	\$160,000	\$174,000	+ 8.7%
Lender-Mediated	\$102,000	\$88,500	- 13.2%
Total Market	\$137,500	\$122,500	- 10.9%

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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March 2011

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -
011-SAN MARCO	181	39	21.5%	145	51	35.2%	\$79,900	\$139,819	+75.0%	\$235,929	\$203,500	-13.7%	\$116,253	\$134,171	+15.4%	\$317,082	\$294,439	-7.1%
012-SAN JOSE	221	59	26.7%	274	109	39.8%	\$89,000	\$54,675	-38.6%	\$132,700	\$69,900	-47.3%	\$94,364	\$73,399	-22.2%	\$185,887	\$135,760	-27.0%
013-BEAUCLERC/MANDARIN N	269	114	42.4%	348	166	47.7%	\$119,900	\$90,000	-24.9%	\$149,750	\$136,000	-9.2%	\$113,750	\$108,625	-4.5%	\$183,643	\$184,680	+0.6%
014-MANDARIN	348	134	38.5%	526	200	38.0%	\$153,000	\$138,000	-9.8%	\$192,067	\$183,000	-4.7%	\$172,438	\$165,815	-3.8%	\$220,175	\$225,953	+2.6%
015-BARTRAM	163	107	65.6%	313	147	47.0%	\$150,000	\$128,500	-14.3%	\$153,150	\$135,620	-11.4%	\$155,718	\$139,327	-10.5%	\$162,615	\$147,591	-9.2%
021-ST NICHOLAS	125	43	34.4%	155	65	41.9%	\$48,000	\$45,600	-5.0%	\$70,000	\$82,500	+17.9%	\$57,175	\$57,307	+0.2%	\$129,622	\$116,171	-10.4%
022-GROVE PK/SAN SOUCI	248	134	54.0%	438	262	59.8%	\$102,500	\$66,900	-34.7%	\$120,000	\$80,500	-32.9%	\$108,490	\$80,249	-26.0%	\$142,958	\$133,382	-6.7%
023-E OF SS BLVD	299	180	60.2%	539	334	62.0%	\$92,000	\$70,000	-23.9%	\$125,000	\$88,750	-29.0%	\$108,976	\$83,617	-23.3%	\$151,459	\$150,898	-0.4%
024-BAYMEADOWS/DEERWOOD	315	129	41.0%	476	244	51.3%	\$94,450	\$65,000	-31.2%	\$132,000	\$116,700	-11.6%	\$120,472	\$99,133	-17.7%	\$206,053	\$223,414	+8.4%
025-ICW N-BCH & S ATL	130	58	44.6%	259	101	39.0%	\$173,000	\$145,000	-16.2%	\$189,950	\$179,000	-5.8%	\$175,105	\$155,479	-11.2%	\$208,687	\$211,691	+1.4%
026-ICW S-BCH & N JTB	304	114	37.5%	369	167	45.3%	\$125,000	\$99,000	-20.8%	\$214,000	\$200,000	-6.5%	\$176,333	\$158,067	-10.4%	\$298,000	\$311,623	+4.6%
027-ICW S-JTB	89	20	22.5%	90	29	32.2%	\$102,500	\$145,000	+41.5%	\$184,008	\$205,970	+11.9%	\$188,764	\$174,397	-7.6%	\$228,199	\$305,967	+34.1%
031-RIVERSIDE	79	31	39.2%	77	37	48.1%	\$125,000	\$46,000	-63.2%	\$133,250	\$123,450	-7.4%	\$154,201	\$73,951	-52.0%	\$213,462	\$213,510	+0.0%
032-AVONDALE	161	36	22.4%	143	54	37.8%	\$143,000	\$115,000	-19.6%	\$189,500	\$157,500	-16.9%	\$183,656	\$156,066	-15.0%	\$261,215	\$223,627	-14.4%
033-ORTEGA/VENETIA	110	19	17.3%	76	14	18.4%	\$128,750	\$205,000	+59.2%	\$239,000	\$256,500	+7.3%	\$128,750	\$256,639	+99.3%	\$411,839	\$407,399	-1.1%
041-ARLINGTON	486	231	47.5%	573	284	49.6%	\$58,950	\$54,800	-7.0%	\$98,000	\$86,000	-12.2%	\$74,081	\$69,064	-6.8%	\$118,822	\$125,968	+6.0%
042-FT CAROLINE	256	126	49.2%	390	198	50.8%	\$126,000	\$89,575	-28.9%	\$145,000	\$132,000	-9.0%	\$131,704	\$107,812	-18.1%	\$182,121	\$177,319	-2.6%
043-ICW N-ATLANTIC BLVD	204	110	53.9%	266	133	50.0%	\$152,000	\$138,465	-8.9%	\$175,000	\$165,000	-5.7%	\$171,074	\$166,461	-2.7%	\$256,583	\$274,099	+6.8%
051-MURRAY HILL	123	55	44.7%	154	90	58.4%	\$37,000	\$35,000	-5.4%	\$73,000	\$43,525	-40.4%	\$50,711	\$41,666	-17.8%	\$99,778	\$86,190	-13.6%
052-LAKESHORE	74	32	43.2%	90	48	53.3%	\$37,750	\$35,000	-7.3%	\$49,000	\$42,000	-14.3%	\$42,989	\$43,765	+1.8%	\$90,357	\$65,553	-27.5%
053-HYDE GROVE AREA	87	46	52.9%	85	49	57.6%	\$39,500	\$34,500	-12.7%	\$74,900	\$64,000	-14.6%	\$55,756	\$46,409	-17.4%	\$89,639	\$99,947	+11.5%
054-CEDAR HILLS	70	32	45.7%	114	60	52.6%	\$47,428	\$36,500	-23.0%	\$69,500	\$45,601	-34.4%	\$51,786	\$40,836	-21.1%	\$93,741	\$81,236	-13.3%
055-CONF PT/ORTEGA FARMS	45	22	48.9%	41	21	51.2%	\$70,000	\$78,950	+12.8%	\$100,788	\$89,000	-11.7%	\$73,495	\$78,530	+6.9%	\$120,224	\$149,285	+24.2%
056-YUKN/WESC/OAK H	143	87	60.8%	188	115	61.2%	\$93,000	\$54,450	-41.5%	\$109,400	\$78,990	-27.8%	\$90,602	\$65,996	-27.2%	\$118,063	\$101,551	-14.0%
061-NORMANDY AREA	111	61	55.0%	135	73	54.1%	\$97,500	\$59,700	-38.8%	\$108,000	\$81,750	-24.3%	\$87,110	\$72,241	-17.1%	\$115,897	\$120,323	+3.8%
062-CRYSTAL SPR/COUNTRY CREEK	150	79	52.7%	250	142	56.8%	\$134,000	\$96,500	-28.0%	\$134,950	\$114,000	-15.5%	\$138,774	\$102,195	-26.4%	\$143,918	\$131,985	-8.3%
063-JACKSONVILLE HEIGHTS/OAK HILL	176	90	51.1%	210	126	60.0%	\$59,000	\$52,750	-10.6%	\$71,800	\$60,500	-15.7%	\$64,350	\$55,370	-14.0%	\$83,075	\$75,568	-9.0%
064-BENT CREEK/PLUM TREE	74	37	50.0%	111	56	50.5%	\$110,425	\$116,998	+6.0%	\$135,050	\$138,014	+2.2%	\$107,392	\$113,560	+5.7%	\$146,001	\$141,990	-2.7%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	23	15	65.2%	58	29	50.0%	\$140,000	\$120,000	-14.3%	\$149,500	\$139,500	-6.7%	\$126,827	\$114,316	-9.9%	\$158,494	\$144,130	-9.1%
066-CECIL COMMERCE AREA	14	6	42.9%	45	6	13.3%	\$165,000	\$77,625	-53.0%	\$165,000	\$146,575	-11.2%	\$207,511	\$168,442	-18.8%	\$164,409	\$140,055	-14.8%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	213	119	55.9%	355	197	55.5%	\$112,000	\$77,000	-31.3%	\$125,000	\$99,900	-20.1%	\$110,942	\$89,611	-19.2%	\$132,432	\$124,321	-6.1%
071-BRENTWOOD/EVERGREEN	126	57	45.2%	135	93	68.9%	\$17,000	\$15,700	-7.6%	\$19,000	\$16,501	-13.2%	\$20,578	\$17,960	-12.7%	\$43,898	\$33,596	-23.5%
072-SPRINGFIELD	136	50	36.8%	112	80	71.4%	\$15,501	\$15,000	-3.2%	\$18,050	\$30,000	+66.2%	\$38,131	\$45,130	+18.4%	\$76,534	\$126,797	+65.7%
073-DOWNTOWN JAX/NORTHBANK	33	15	45.5%	51	38	74.5%	\$116,450	\$79,000	-32.2%	\$118,000	\$80,000	-32.2%	\$105,214	\$88,479	-15.9%	\$179,500	\$90,440	-49.6%
074-PAXON	109	57	52.3%	198	132	66.7%	\$15,000	\$13,000	-13.3%	\$16,700	\$15,101	-9.6%	\$20,018	\$16,117	-19.5%	\$56,364	\$66,571	+18.1%
075-TROUT RIV/COLLEGE PRK/RIBAUTL MNR	354	173	48.9%	392	294	75.0%	\$20,500	\$15,250	-25.6%	\$22,000	\$19,500	-11.4%	\$26,454	\$26,329	-0.5%	\$55,252	\$58,969	+6.7%

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	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -
081-MARIETA/WHITHSE/BALDWIN	122	58	47.5%	127	76	59.8%	\$127,375	\$98,900	-22.4%	\$145,000	\$115,000	-20.7%	\$121,919	\$96,665	-20.7%	\$159,295	\$131,433	-17.5%
082-DINSMORE/NORTHWEST DUVAL	20	5	25.0%	24	18	75.0%	\$99,000	\$30,000	-69.7%	\$67,500	\$40,000	-40.7%	\$111,162	\$66,898	-39.8%	\$78,918	\$81,545	+3.3%
091-GARDN CTY/AIRPORT	259	167	64.5%	371	212	57.1%	\$109,000	\$80,700	-26.0%	\$125,000	\$107,375	-14.1%	\$100,588	\$84,304	-16.2%	\$139,779	\$131,223	-6.1%
092-OCEANWAY/PECAN PARK	204	107	52.5%	289	127	43.9%	\$154,900	\$139,900	-9.7%	\$160,000	\$159,900	-0.1%	\$144,209	\$129,716	-10.0%	\$170,781	\$172,935	+1.3%
095-SAN MATEO/EASTPORT	30	5	16.7%	51	29	56.9%	\$62,500	\$60,000	-4.0%	\$96,500	\$97,200	+0.7%	\$107,114	\$112,505	+5.0%	\$133,550	\$174,261	+30.5%
096-FT GEORGE/BLOUNT IS/CEDAR PT	186	82	44.1%	195	94	48.2%	\$179,500	\$152,000	-15.3%	\$186,500	\$164,000	-12.1%	\$190,199	\$160,446	-15.6%	\$228,480	\$199,802	-12.6%
121-FLEMING ISLAND-NE	15	4	26.7%	15	10	66.7%	\$217,500	\$164,000	-24.6%	\$197,500	\$180,250	-8.7%	\$215,667	\$195,333	-9.4%	\$235,107	\$379,000	+61.2%
122-FLEMING ISLAND-NW	115	37	32.2%	130	39	30.0%	\$237,078	\$214,900	-9.4%	\$244,750	\$242,500	-0.9%	\$277,036	\$249,517	-9.9%	\$293,086	\$304,200	+3.8%
123-FLEMING ISLAND-SE	79	29	36.7%	71	26	36.6%	\$207,000	\$137,950	-33.4%	\$203,500	\$173,000	-15.0%	\$217,999	\$154,744	-29.0%	\$243,304	\$275,223	+13.1%
124-FLEMING ISLAND-SW	107	45	42.1%	217	121	55.8%	\$172,435	\$166,500	-3.4%	\$200,000	\$162,000	-19.0%	\$182,817	\$158,487	-13.3%	\$234,087	\$186,471	-20.3%
131-MDWBK/LOCH RANE	50	18	36.0%	79	39	49.4%	\$91,350	\$72,000	-21.2%	\$120,000	\$115,000	-4.2%	\$145,559	\$115,246	-20.8%	\$204,566	\$173,893	-15.0%
132-BELLAIR/GROVE PARK	52	28	53.8%	76	32	42.1%	\$82,000	\$47,500	-42.1%	\$101,000	\$82,500	-18.3%	\$90,444	\$60,510	-33.1%	\$111,700	\$103,838	-7.0%
133-NORTH ORANGE PK	21	10	47.6%	31	11	35.5%	\$123,375	\$65,000	-47.3%	\$138,900	\$132,450	-4.6%	\$132,831	\$69,036	-48.0%	\$153,308	\$181,016	+18.1%
134-SOUTH BLANDING	60	30	50.0%	74	37	50.0%	\$119,900	\$105,000	-12.4%	\$142,500	\$115,500	-18.9%	\$117,044	\$101,153	-13.6%	\$154,895	\$141,740	-8.5%
135-PARK W/MONTCLAIR	24	10	41.7%	38	11	28.9%	\$115,000	\$108,500	-5.7%	\$147,400	\$132,500	-10.1%	\$115,247	\$107,488	-6.7%	\$174,486	\$140,115	-19.7%
136-LAKESIDE EST	36	20	55.6%	48	25	52.1%	\$105,900	\$110,000	+3.9%	\$146,000	\$119,500	-18.2%	\$118,988	\$112,376	-5.6%	\$144,410	\$125,504	-13.1%
137-DOCTORS LAKE	48	10	20.8%	55	28	50.9%	\$185,000	\$187,000	+1.1%	\$205,000	\$218,000	+6.3%	\$205,568	\$216,841	+5.5%	\$291,043	\$264,067	-9.3%
138-TNGLWD/ORANGE PRK S	136	69	50.7%	200	128	64.0%	\$105,000	\$94,500	-10.0%	\$126,350	\$104,500	-17.3%	\$113,920	\$101,188	-11.2%	\$140,921	\$121,321	-13.9%
139-OAKLEAF PLNTN/ORANGE PARK NW	245	151	61.6%	449	274	61.0%	\$156,000	\$135,750	-13.0%	\$165,000	\$151,500	-8.2%	\$164,548	\$141,491	-14.0%	\$192,194	\$194,928	+1.4%
141-MIDDLEBURG	81	32	39.5%	84	47	56.0%	\$65,500	\$63,500	-3.1%	\$127,000	\$72,250	-43.1%	\$82,529	\$85,863	+4.0%	\$133,024	\$113,144	-14.9%
142-MIDDLEBURG E/LAKE ASBURY	178	74	41.6%	256	147	57.4%	\$125,000	\$119,900	-4.1%	\$145,000	\$130,000	-10.3%	\$126,412	\$116,351	-8.0%	\$180,401	\$168,225	-6.7%
143-FOXMEADOW AREA	68	20	29.4%	143	39	27.3%	\$130,000	\$115,500	-11.2%	\$172,158	\$156,500	-9.1%	\$166,925	\$121,795	-27.0%	\$183,891	\$177,646	-3.4%
144-MIDDLEBURG-SE	33	9	27.3%	25	8	32.0%	\$141,500	\$77,450	-45.3%	\$148,000	\$143,200	-3.2%	\$143,167	\$115,788	-19.1%	\$167,500	\$172,806	+3.2%
145-MIDDLEBURG-SW	71	22	31.0%	95	49	51.6%	\$89,900	\$55,000	-38.8%	\$99,900	\$77,500	-22.4%	\$105,063	\$76,658	-27.0%	\$113,983	\$90,868	-20.3%
151-KEYSTONE HGTS	188	20	10.6%	108	36	33.3%	\$58,950	\$47,201	-19.9%	\$94,250	\$73,000	-22.5%	\$78,957	\$55,322	-29.9%	\$111,094	\$109,466	-1.5%
152-KINGSLEY LAKE	5	0	0.0%	4	0	0.0%	\$0	\$0	--	\$292,500	\$387,000	+32.3%	\$0	\$0	--	\$292,500	\$399,750	+36.7%
161-GREEN COVE SPRS	125	41	32.8%	94	58	61.7%	\$131,000	\$89,250	-31.9%	\$169,191	\$116,900	-30.9%	\$136,012	\$115,355	-15.2%	\$221,527	\$212,904	-3.9%
162-RUSS L/PEN FRMS	12	3	25.0%	22	3	13.6%	\$147,500	\$165,000	+11.9%	\$208,400	\$179,000	-14.1%	\$147,500	\$196,333	+33.1%	\$207,832	\$182,039	-12.4%
211-JACKSONVILLE BCH-NE	49	17	34.7%	62	28	45.2%	\$345,000	\$315,000	-8.7%	\$357,000	\$322,500	-9.7%	\$393,357	\$298,160	-24.2%	\$428,264	\$485,713	+13.4%
212-JACKSONVILLE BCH-SE	143	27	18.9%	109	31	28.4%	\$315,000	\$277,500	-11.9%	\$428,000	\$259,000	-39.5%	\$421,478	\$300,795	-28.6%	\$654,582	\$443,342	-32.3%
213-JACKSONVILLE BCH-NW	52	17	32.7%	75	37	49.3%	\$183,750	\$162,450	-11.6%	\$195,300	\$177,500	-9.1%	\$202,914	\$157,739	-22.3%	\$222,088	\$210,203	-5.4%
214-JACKSONVILLE BCH-SW	101	40	39.6%	160	86	53.8%	\$146,450	\$92,500	-36.8%	\$217,000	\$171,500	-21.0%	\$164,855	\$158,528	-3.8%	\$243,996	\$218,520	-10.4%
221-NEPTUNE BCH-EAST	24	2	8.3%	16	5	31.3%	\$375,000	\$410,000	+9.3%	\$432,500	\$395,000	-8.7%	\$344,300	\$384,313	+11.6%	\$516,556	\$524,718	+1.6%
222-NEPTUNE BCH-WEST	40	15	37.5%	44	22	50.0%	\$204,000	\$225,000	+10.3%	\$216,000	\$240,000	+11.1%	\$221,028	\$231,105	+4.6%	\$295,782	\$283,959	-4.0%
231-ATLANTIC BCH-EAST	110	23	20.9%	143	35	24.5%	\$223,000	\$165,000	-26.0%	\$290,000	\$275,000	-5.2%	\$272,169	\$191,479	-29.6%	\$438,103	\$442,825	+1.1%
232-ATLANTIC BCH/MAYPORT-WEST	44	26	59.1%	63	39	61.9%	\$95,000	\$67,000	-29.5%	\$120,000	\$72,950	-39.2%	\$96,503	\$73,713	-23.6%	\$140,075	\$101,596	-27.5%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -
251-PVB E A1A-N CORONA	42	3	7.1%	47	9	19.1%	\$337,875	\$319,000	-5.6%	\$440,000	\$700,000	+59.1%	\$487,663	\$433,343	-11.1%	\$723,875	#####	+64.1%
252-PVB W A1A-N SOLANA	121	32	26.4%	118	47	39.8%	\$155,000	\$86,000	-44.5%	\$195,750	\$202,000	+3.2%	\$400,698	\$193,055	-51.8%	\$523,092	\$614,655	+17.5%
261-PVB E A1A-S CORONA	181	25	13.8%	140	41	29.3%	\$207,450	\$139,000	-33.0%	\$242,000	\$275,000	+13.6%	\$305,236	\$222,622	-27.1%	\$319,391	\$524,184	+64.1%
262-PVB W A1A-S SOLANA/PALM VALLEY	153	36	23.5%	162	77	47.5%	\$90,000	\$87,450	-2.8%	\$307,250	\$250,000	-18.6%	\$199,381	\$176,120	-11.7%	\$390,625	\$476,222	+21.9%
263-PVB W A1A-S CR-210	97	18	18.6%	67	17	25.4%	\$249,000	\$369,000	+48.2%	\$472,500	\$421,000	-10.9%	\$331,221	\$360,765	+8.9%	\$602,174	\$566,593	-5.9%
264-SOUTH PVB/VILANO BCH	111	21	18.9%	96	37	38.5%	\$344,000	\$322,000	-6.4%	\$366,300	\$338,500	-7.6%	\$337,770	\$336,721	-0.3%	\$545,051	\$491,546	-9.8%
265-PONTE VEDRA/NOCATTEE-STJ	155	27	17.4%	185	32	17.3%	\$190,000	\$210,500	+10.8%	\$285,000	\$288,003	+1.1%	\$211,536	\$249,125	+17.8%	\$346,411	\$308,044	-11.1%
301-JUL CK/SWITZ	436	117	26.8%	722	214	29.6%	\$195,500	\$177,000	-9.5%	\$249,900	\$234,995	-6.0%	\$218,116	\$197,621	-9.4%	\$278,199	\$280,232	+0.7%
302-ORANGEDALE AREA	43	7	16.3%	26	8	30.8%	\$200,000	\$295,000	+47.5%	\$224,500	\$280,000	+24.7%	\$296,167	\$347,914	+17.5%	\$282,385	\$288,792	+2.3%
303-PALMO/SIX MILE AREA	29	7	24.1%	9	7	77.8%	\$222,000	\$160,000	-27.9%	\$185,500	\$160,000	-13.7%	\$222,000	\$213,858	-3.7%	\$440,967	\$212,500	-51.8%
304- 210 SOUTH	124	60	48.4%	193	89	46.1%	\$195,000	\$175,000	-10.3%	\$245,000	\$212,900	-13.1%	\$217,325	\$182,733	-15.9%	\$284,214	\$261,981	-7.8%
305-WORLD GOLF V-CENTRAL	57	20	35.1%	60	18	30.0%	\$194,950	\$160,000	-17.9%	\$226,500	\$199,900	-11.7%	\$179,842	\$163,475	-9.1%	\$255,810	\$207,505	-18.9%
306-WORLD GOLF V-NE	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$242,495	\$199,990	-17.5%	\$0	\$0	--	\$264,245	\$199,990	-24.3%
307-WORLD GOLF V-SE	5	1	20.0%	8	5	62.5%	\$101,500	\$55,950	-44.9%	\$120,000	\$74,990	-37.5%	\$113,950	\$55,350	-51.4%	\$151,903	\$92,993	-38.8%
308-WORLD GOLF V-SW	87	46	52.9%	137	56	40.9%	\$179,000	\$168,100	-6.1%	\$199,600	\$190,000	-4.8%	\$179,293	\$167,301	-6.7%	\$216,003	\$201,414	-6.8%
309-WORLD GOLF V-WEST	130	68	52.3%	154	84	54.5%	\$175,000	\$156,250	-10.7%	\$198,990	\$169,475	-14.8%	\$212,705	\$181,918	-14.5%	\$267,572	\$217,341	-18.8%
312-PALENCIA AREA	90	31	34.4%	117	56	47.9%	\$230,000	\$238,000	+3.5%	\$274,584	\$260,000	-5.3%	\$253,354	\$240,301	-5.2%	\$335,178	\$299,980	-10.5%
313-WHITECASTLE/AIRPORT AREA	14	5	35.7%	18	10	55.6%	\$158,950	\$82,750	-47.9%	\$159,000	\$122,950	-22.7%	\$247,488	\$88,830	-64.1%	\$161,831	\$176,378	+9.0%
321-NORTH CITY	19	2	10.5%	33	24	72.7%	\$84,075	\$99,000	+17.8%	\$130,000	\$102,000	-21.5%	\$84,538	\$135,967	+60.8%	\$187,979	\$163,567	-13.0%
322-DOWNTOWN ST AUGUSTINE	30	4	13.3%	30	12	40.0%	\$150,000	\$75,000	-50.0%	\$165,000	\$167,000	+1.2%	\$142,477	\$149,611	+5.0%	\$253,675	\$256,701	+1.2%
323-DAVIS SHORES	27	5	18.5%	34	10	29.4%	\$185,500	\$264,250	+42.5%	\$241,400	\$187,000	-22.5%	\$185,133	\$305,717	+65.1%	\$263,017	\$228,696	-13.0%
331-ST AUGUSTINE BCH	155	28	18.1%	169	59	34.9%	\$150,000	\$175,000	+16.7%	\$245,000	\$247,000	+0.8%	\$186,270	\$190,458	+2.2%	\$297,208	\$312,100	+5.0%
332-CRESCENT BCH/SUMMER HVN	28	5	17.9%	16	6	37.5%	\$161,400	\$439,950	+172.6%	\$297,500	\$336,450	+13.1%	\$210,967	\$480,617	+127.8%	\$483,825	\$306,990	-36.5%
333-ST JOHNS CO-SE	7	1	14.3%	8	3	37.5%	\$138,000	\$197,380	+43.0%	\$163,500	\$196,190	+20.0%	\$138,000	\$157,293	+14.0%	\$185,080	\$222,500	+20.2%
334-MOULTRIE/ST AUG SHORES	61	10	16.4%	70	23	32.9%	\$115,000	\$95,900	-16.6%	\$125,000	\$127,500	+2.0%	\$131,342	\$107,943	-17.8%	\$131,347	\$158,098	+20.4%
335-ST AUGUSTINE SOUTH	16	8	50.0%	33	19	57.6%	\$95,000	\$102,000	+7.4%	\$143,000	\$115,000	-19.6%	\$115,579	\$95,275	-17.6%	\$147,884	\$215,429	+45.7%
336-RAVENSWOOD/W AUGUSTINE	132	36	27.3%	188	84	44.7%	\$75,000	\$70,637	-5.8%	\$133,450	\$98,500	-26.2%	\$89,038	\$77,335	-13.1%	\$151,348	\$147,879	-2.3%
337-OLD MOULTRIE RD/WILDWOOD	50	11	22.0%	95	36	37.9%	\$200,000	\$70,300	-64.9%	\$189,900	\$166,175	-12.5%	\$193,254	\$98,877	-48.8%	\$200,699	\$194,423	-3.1%
341-FLAGLER EST/HASTINGS	39	10	25.6%	39	24	61.5%	\$49,500	\$38,500	-22.2%	\$60,500	\$41,000	-32.2%	\$63,158	\$42,219	-33.2%	\$74,007	\$45,073	-39.1%
342-ST JOHN SR 207 S/W I-95	14	9	64.3%	27	16	59.3%	\$161,000	\$169,000	+5.0%	\$165,000	\$175,000	+6.1%	\$149,422	\$161,275	+7.9%	\$166,068	\$189,311	+14.0%
343-MOLASSES JNCTN/ELKTON	8	1	12.5%	10	4	40.0%	\$0	\$91,750	--	\$187,900	\$91,500	-51.3%	\$0	\$82,438	--	\$139,100	\$131,447	-5.5%
344-HASTINGS/TOCOI/RVRDALE	21	6	28.6%	7	5	71.4%	\$0	\$38,750	--	\$319,900	\$60,500	-81.1%	\$0	\$43,425	--	\$319,900	\$127,500	-60.1%
410-FERNANDINA BCH DOWNTOWN-WEST	13	3	23.1%	16	12	75.0%	\$55,000	\$71,250	+29.5%	\$57,722	\$85,000	+47.3%	\$55,148	\$85,980	+55.9%	\$77,540	\$121,225	+56.3%
420-FERNANDINA BCH-DOWNTOWN-EAST	6	3	50.0%	7	7	100.0%	\$111,500	\$207,000	+85.7%	\$126,750	\$207,000	+63.3%	\$125,725	\$192,557	+53.2%	\$126,750	\$0	-100.0%
430-NASSAU CNTY BEACHES-N	10	2	20.0%	13	7	53.8%	\$125,000	\$181,600	+45.3%	\$250,000	\$255,696	+2.3%	\$125,000	\$188,517	+50.8%	\$302,813	\$457,847	+51.2%
431-NASSAU CNTY BEACHES-S	8	3	37.5%	10	9	90.0%	\$110,000	\$77,000	-30.0%	\$270,000	\$109,000	-59.6%	\$142,967	\$203,533	+42.4%	\$374,167	\$265,000	-29.2%

Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed", "REO", "Pre-Foreclosure" or "Short Sale." | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

March 2011

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -	3-2010	3-2011	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	11	7	63.6%	20	16	80.0%	\$147,450	\$103,750	-29.6%	\$143,000	\$122,500	-14.3%	\$185,451	\$115,524	-37.7%	\$167,580	\$177,250	+5.8%
450-AMELIA ISLAND	29	4	13.8%	29	15	51.7%	\$123,750	\$130,000	+5.1%	\$295,000	\$222,500	-24.6%	\$130,725	\$138,300	+5.8%	\$332,583	\$315,821	-5.0%
470-PINEY ISL AND AREA	4	1	25.0%	6	4	66.7%	\$0	\$259,500	--	\$0	\$264,000	--	\$0	\$256,000	--	\$0	\$264,000	--
471-NASSAU CO N-CHESTER/PIRATES WOOD	39	12	30.8%	58	28	48.3%	\$143,500	\$139,900	-2.5%	\$157,900	\$150,000	-5.0%	\$148,444	\$157,804	+6.3%	\$201,228	\$186,171	-7.5%
472-ONEIL,NASSAVILLE,HOLLY PT	62	23	37.1%	82	46	56.1%	\$180,000	\$142,000	-21.1%	\$200,000	\$169,900	-15.1%	\$186,858	\$152,695	-18.3%	\$184,697	\$181,614	-1.7%
480-N-A1A/W LOFN CK	3	1	33.3%	6	4	66.7%	\$0	\$122,000	--	\$175,450	\$90,000	-48.7%	\$0	\$161,500	--	\$195,369	\$87,500	-55.2%
481-S-A1A/W LOFN CK	29	14	48.3%	35	23	65.7%	\$135,014	\$125,000	-7.4%	\$139,500	\$125,000	-10.4%	\$120,899	\$108,182	-10.5%	\$144,213	\$100,650	-30.2%
490-CALLAHAN	16	6	37.5%	22	5	22.7%	\$151,250	\$117,000	-22.6%	\$166,000	\$148,500	-10.5%	\$133,500	\$117,375	-12.1%	\$179,139	\$142,844	-20.3%
491-HILLARD	15	2	13.3%	19	11	57.9%	\$52,550	\$80,000	+52.2%	\$115,800	\$118,000	+1.9%	\$57,333	\$89,589	+56.3%	\$143,092	\$127,438	-10.9%
492-W I-95/N FL LNE	86	29	33.7%	92	49	53.3%	\$155,000	\$121,500	-21.6%	\$167,495	\$130,000	-22.4%	\$153,045	\$120,461	-21.3%	\$165,678	\$144,785	-12.6%
501-MACCLENNY AREA	71	31	43.7%	73	33	45.2%	\$130,000	\$112,000	-13.8%	\$142,500	\$132,000	-7.4%	\$124,721	\$105,860	-15.1%	\$162,055	\$147,021	-9.3%
502-BAKER COUNTY-NW	24	7	29.2%	20	13	65.0%	\$129,750	\$69,500	-46.4%	\$165,500	\$128,500	-22.4%	\$129,750	\$101,000	-22.2%	\$188,450	\$205,857	+9.2%
503-BAKER COUNTY-SOUTH	25	6	24.0%	26	13	50.0%	\$61,000	\$68,450	+12.2%	\$104,500	\$95,000	-9.1%	\$49,967	\$80,809	+61.7%	\$151,450	\$133,485	-11.9%
521-BRADFORD COUNTY-NE	22	4	18.2%	13	3	23.1%	\$14,000	\$36,000	+157.1%	\$75,000	\$81,500	+8.7%	\$27,167	\$57,000	+109.8%	\$118,714	\$111,333	-6.2%
522-BRADFORD COUNTY-NW	46	9	19.6%	29	14	48.3%	\$130,000	\$57,950	-55.4%	\$125,000	\$88,000	-29.6%	\$114,875	\$82,832	-27.9%	\$108,341	\$99,127	-8.5%
523-BRADFORD COUNTY-SE	76	8	10.5%	23	8	34.8%	\$130,200	\$45,950	-64.7%	\$132,000	\$105,000	-20.5%	\$117,150	\$55,113	-53.0%	\$137,472	\$167,520	+21.9%
524-BRADFORD COUNTY-SW	24	1	4.2%	16	4	25.0%	\$49,900	\$55,000	+10.2%	\$82,500	\$113,225	+37.2%	\$47,300	\$99,500	+110.4%	\$154,000	\$123,077	-20.1%
541-UNION COUNTY-NORTH	1	0	0.0%	2	1	50.0%	\$0	\$75,000	--	\$125,900	\$92,500	-26.5%	\$0	\$75,000	--	\$126,967	\$110,000	-13.4%
542-UNION COUNTY-SOUTH	3	1	33.3%	9	3	33.3%	\$44,000	\$38,000	-13.6%	\$101,255	\$85,000	-16.1%	\$44,000	\$42,667	-3.0%	\$112,502	\$132,267	+17.6%
561-GREATER PALATKA	162	32	19.8%	111	63	56.8%	\$62,500	\$50,000	-20.0%	\$83,750	\$65,000	-22.4%	\$71,885	\$62,269	-13.4%	\$119,087	\$106,821	-10.3%
562-BARDIN/WEST BOSTWICK	14	5	35.7%	5	1	20.0%	\$19,000	\$69,750	+267.1%	\$105,000	\$69,750	-33.6%	\$19,000	\$69,750	+267.1%	\$97,500	\$93,752	-3.8%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	57	8	14.0%	18	9	50.0%	\$85,000	\$154,450	+81.7%	\$95,000	\$125,000	+31.6%	\$93,080	\$136,238	+46.4%	\$148,629	\$150,500	+1.3%
564-E PALATKA/SAN MATEO/N SATSUMA	124	14	11.3%	58	17	29.3%	\$85,000	\$116,500	+37.1%	\$85,000	\$92,000	+8.2%	\$72,833	\$102,883	+41.3%	\$111,954	\$130,550	+16.6%
571-INTERLACHEN-SE	12	1	8.3%	12	4	33.3%	\$0	\$45,000	--	\$92,450	\$47,500	-48.6%	\$0	\$46,667	--	\$85,633	\$63,929	-25.3%
572-INTERLACHEN-NE	74	8	10.8%	39	8	20.5%	\$37,123	\$27,400	-26.2%	\$42,500	\$35,544	-16.4%	\$35,311	\$34,771	-1.5%	\$60,188	\$47,555	-21.0%
573-INTERLACHEN-SW	20	6	30.0%	15	4	26.7%	\$23,000	\$16,000	-30.4%	\$57,000	\$35,000	-38.6%	\$47,080	\$16,000	-66.0%	\$70,438	\$62,991	-10.6%
574-INTERLACHEN-NW	40	5	12.5%	34	12	35.3%	\$45,000	\$52,950	+17.7%	\$58,500	\$57,000	-2.6%	\$51,960	\$64,750	+24.6%	\$101,078	\$70,024	-30.7%
575-WEST OF SR21	16	1	6.3%	7	2	28.6%	\$0	\$129,000	--	\$137,450	\$88,000	-36.0%	\$0	\$129,000	--	\$141,925	\$174,000	+22.6%
576-GEORGES LAKE	12	1	8.3%	5	3	60.0%	\$35,900	\$51,500	+43.5%	\$35,550	\$51,500	+44.9%	\$35,900	\$88,383	+146.2%	\$34,233	\$93,000	+171.7%
581-SATSUMA/HOOT OWL RIDGE	63	5	7.9%	26	10	38.5%	\$21,350	\$30,000	+40.5%	\$50,000	\$50,000	0.0%	\$29,750	\$66,143	+122.3%	\$62,560	\$105,531	+68.7%
582-POMONA PARK/WELAKA/LK COMO	95	3	3.2%	45	14	31.1%	\$76,500	\$45,000	-41.2%	\$80,750	\$68,000	-15.8%	\$69,399	\$64,944	-6.4%	\$131,863	\$87,880	-33.4%
583-CRESCENT CITY/GEORGETOWN/FRUIT	119	11	9.2%	51	10	19.6%	\$0	\$89,000	--	\$60,000	\$44,250	-26.3%	\$0	\$93,028	--	\$86,956	\$78,601	-9.6%
584-OCALA NATIONAL FOREST/OKLAWAHA	2	0	0.0%	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--