

# Lender-Mediated Report

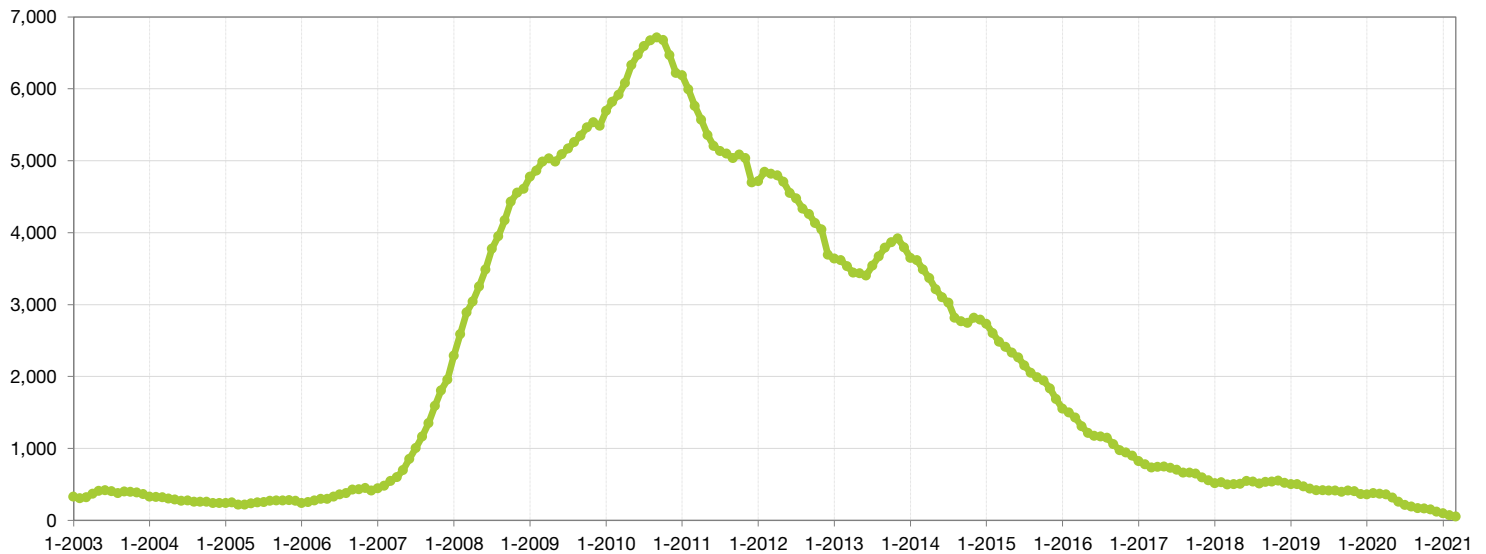
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**Required Reprint / Use and Source Credit:** NEFAR is happy to share our market statistical report data; prior permission is not required. **Source credit is required, however, for all uses** (including use by NEFAR members) whether the use is written, digital, broadcast, spoken, social media or other. Use of NEFAR data must be accompanied by the following attribution – *Source: Northeast Florida Association of Realtors.*

All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## March 2021

New Listings in the Northeast Florida region decreased 10.3 percent to 3,664.

- Traditional New Listings decreased 9.0 percent to 3,615.
- Lender-mediated New Listings decreased 56.6 percent to 49.
- Share of all New Listings that were lender-mediated fell to 1.3 percent.

Closed Sales were up 15.2 percent to 3,292.

- Traditional Closed Sales were up 16.9 percent to 3,226.
- Lender-mediated Closed Sales were down 32.7 percent to 66.
- Share of all Closed Sales that were lender-mediated fell to 2.0 percent.

The Median Sales Price rose 12.7 percent to \$274,900.

- The traditional Median Sales Price rose 11.8 percent to \$275,000.
- The lender-mediated Median Sales Price rose 9.9 percent to \$184,000.

Inventory of Homes for Sale	<a href="#">2</a>
New Listings and Closed Sales	<a href="#">3</a>
Price and Days on Market	<a href="#">4</a>
Lender-Mediated Activity by Area	<a href="#">5</a>

### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



# Lender-Mediated Report

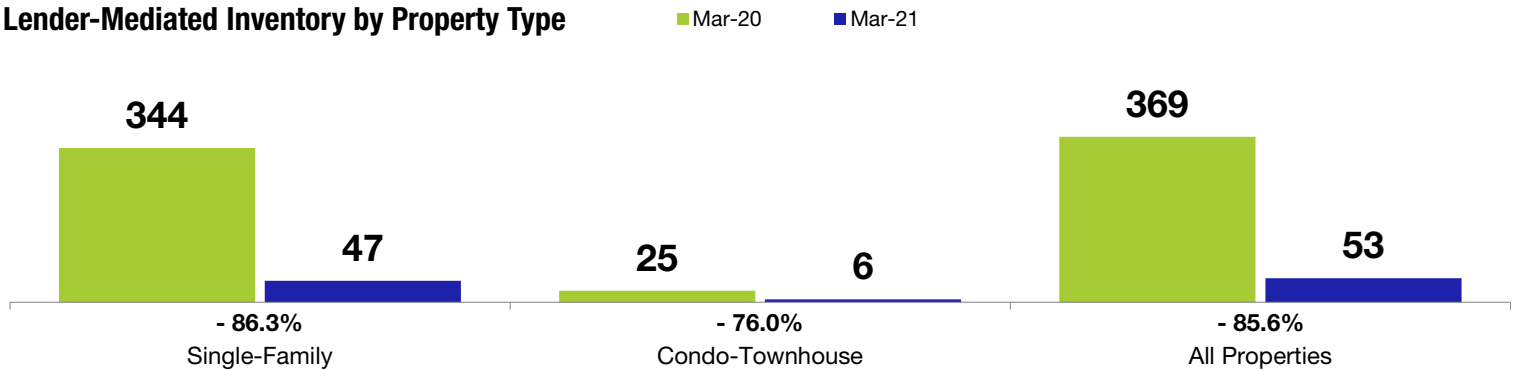
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21
Single-Family	344	47	- 86.3%	7,541	2,983	- 60.4%	7,885	3,030	- 61.6%	4.4%	1.6%
Condo-Townhouse	25	6	- 76.0%	1,574	746	- 52.6%	1,599	752	- 53.0%	1.6%	0.8%
<b>All Properties</b>	<b>369</b>	<b>53</b>	<b>- 85.6%</b>	<b>9,115</b>	<b>3,729</b>	<b>- 59.1%</b>	<b>9,484</b>	<b>3,782</b>	<b>- 60.1%</b>	<b>3.9%</b>	<b>1.4%</b>

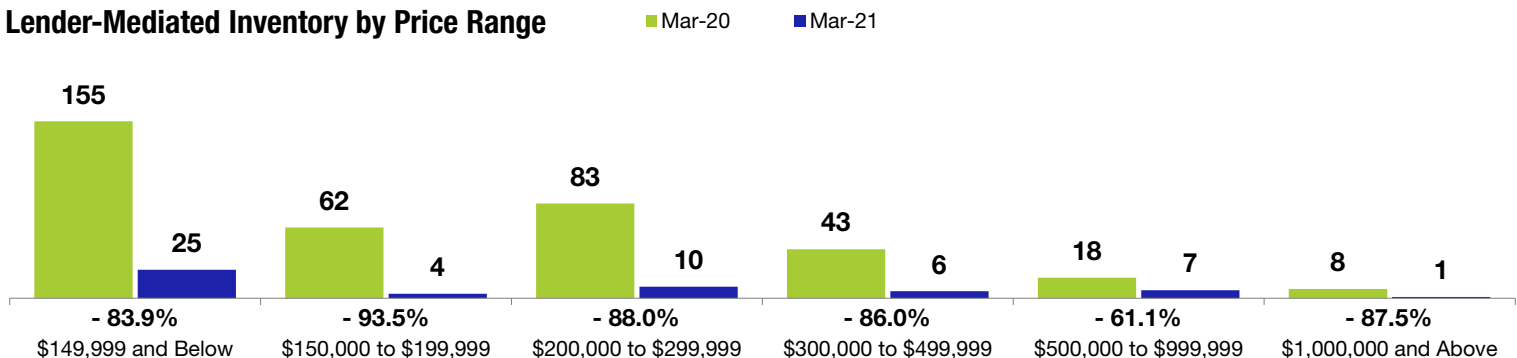
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21
\$149,999 and Below	155	25	- 83.9%	1,538	528	- 65.7%	1,693	553	- 67.3%	9.2%	4.5%
\$150,000 to \$199,999	62	4	- 93.5%	944	408	- 56.8%	1,006	412	- 59.0%	6.2%	1.0%
\$200,000 to \$299,999	83	10	- 88.0%	2,438	910	- 62.7%	2,521	920	- 63.5%	3.3%	1.1%
\$300,000 to \$499,999	43	6	- 86.0%	2,391	1,016	- 57.5%	2,434	1,022	- 58.0%	1.8%	0.6%
\$500,000 to \$999,999	18	7	- 61.1%	1,339	586	- 56.2%	1,357	593	- 56.3%	1.3%	1.2%
\$1,000,000 and Above	8	1	- 87.5%	465	281	- 39.6%	473	282	- 40.4%	1.7%	0.4%
<b>All Price Ranges</b>	<b>369</b>	<b>53</b>	<b>- 85.6%</b>	<b>9,115</b>	<b>3,729</b>	<b>- 59.1%</b>	<b>9,484</b>	<b>3,782</b>	<b>- 60.1%</b>	<b>3.9%</b>	<b>1.4%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

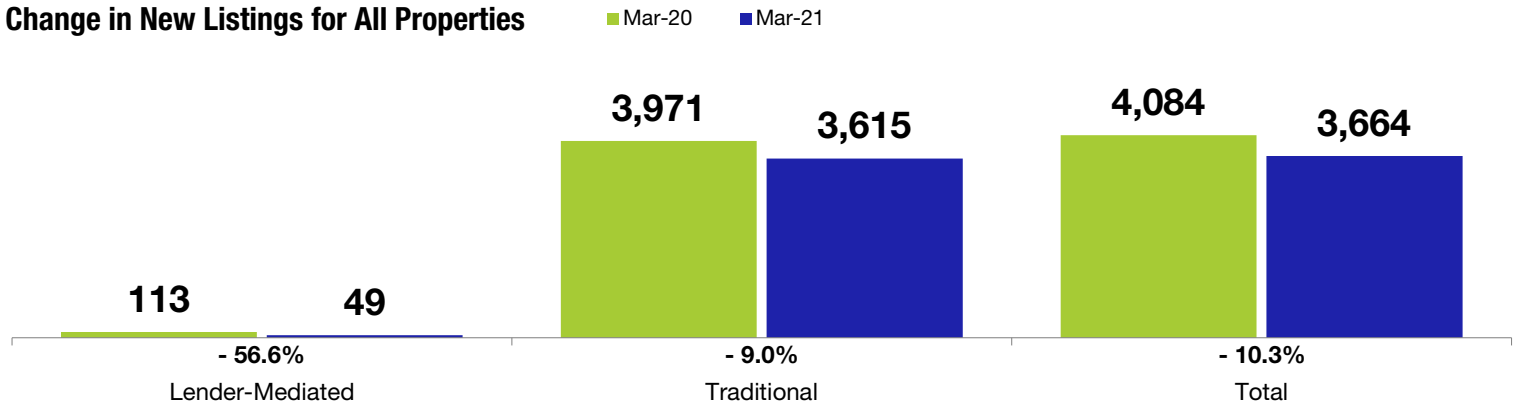
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21
Single-Family	105	43	- 59.0%	3,316	2,912	- 12.2%	3,421	2,955	- 13.6%	3.1%	1.5%
Condo-Townhouse	8	6	- 25.0%	655	703	+ 7.3%	663	709	+ 6.9%	1.2%	0.8%
<b>All Properties</b>	<b>113</b>	<b>49</b>	<b>- 56.6%</b>	<b>3,971</b>	<b>3,615</b>	<b>- 9.0%</b>	<b>4,084</b>	<b>3,664</b>	<b>- 10.3%</b>	<b>2.8%</b>	<b>1.3%</b>

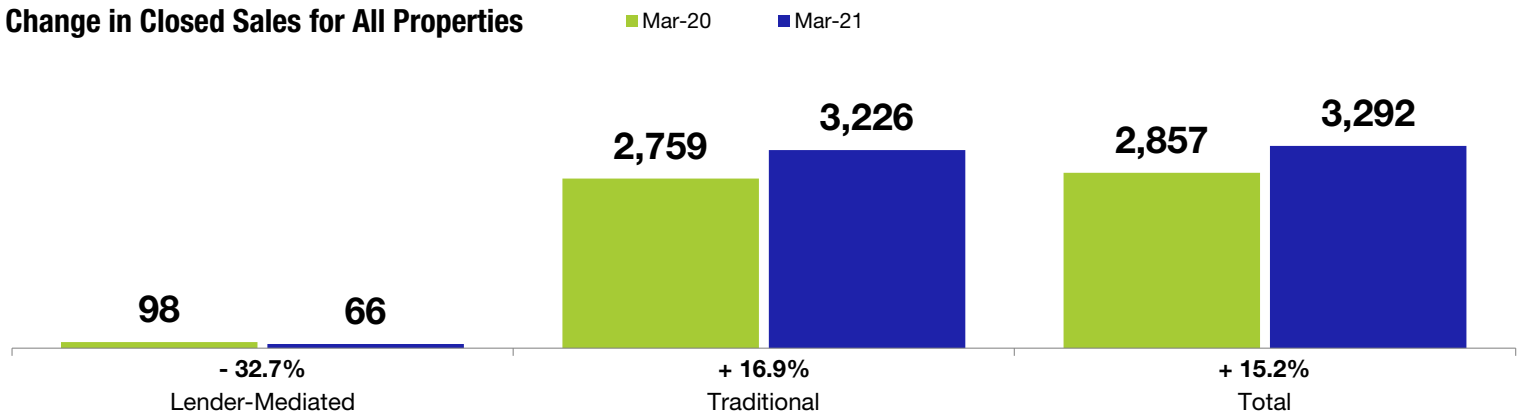
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21
Single-Family	85	58	- 31.8%	2,324	2,658	+ 14.4%	2,409	2,716	+ 12.7%	3.5%	2.1%
Condo-Townhouse	13	8	- 38.5%	435	568	+ 30.6%	448	576	+ 28.6%	2.9%	1.4%
<b>All Properties</b>	<b>98</b>	<b>66</b>	<b>- 32.7%</b>	<b>2,759</b>	<b>3,226</b>	<b>+ 16.9%</b>	<b>2,857</b>	<b>3,292</b>	<b>+ 15.2%</b>	<b>3.4%</b>	<b>2.0%</b>

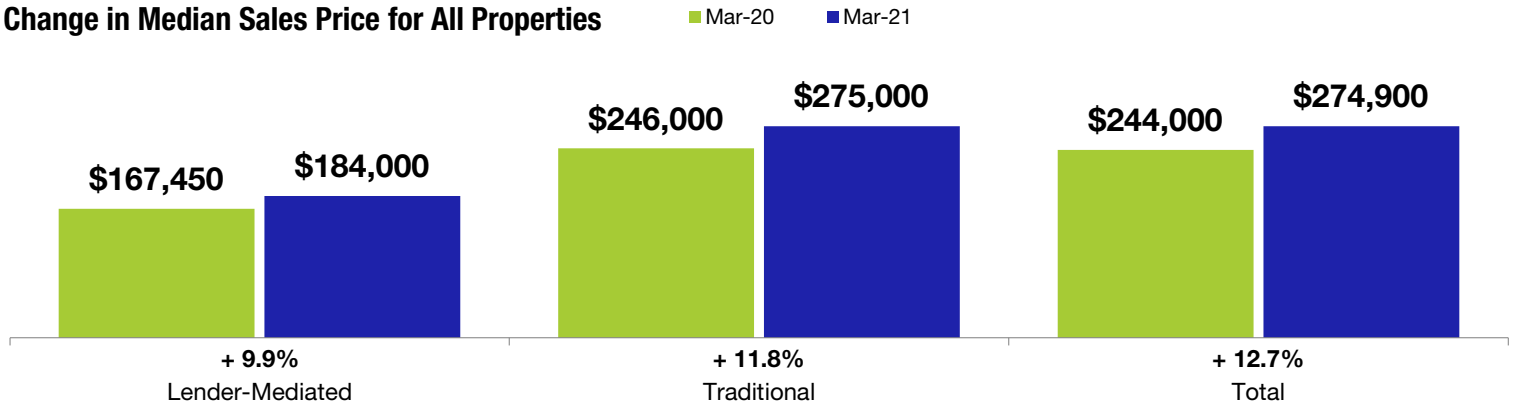
### Change in Closed Sales for All Properties



## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -
Single-Family	\$179,450	\$206,400	+ 15.0%	\$257,600	\$292,500	+ 13.5%	\$254,077	\$290,000	+ 14.1%
Condo-Townhouse	\$128,000	\$154,500	+ 20.7%	\$186,800	\$205,495	+ 10.0%	\$185,000	\$274,900	+ 48.6%
<b>All Properties</b>	<b>\$167,450</b>	<b>\$184,000</b>	<b>+ 9.9%</b>	<b>\$246,000</b>	<b>\$275,000</b>	<b>+ 11.8%</b>	<b>\$244,000</b>	<b>\$274,900</b>	<b>+ 12.7%</b>

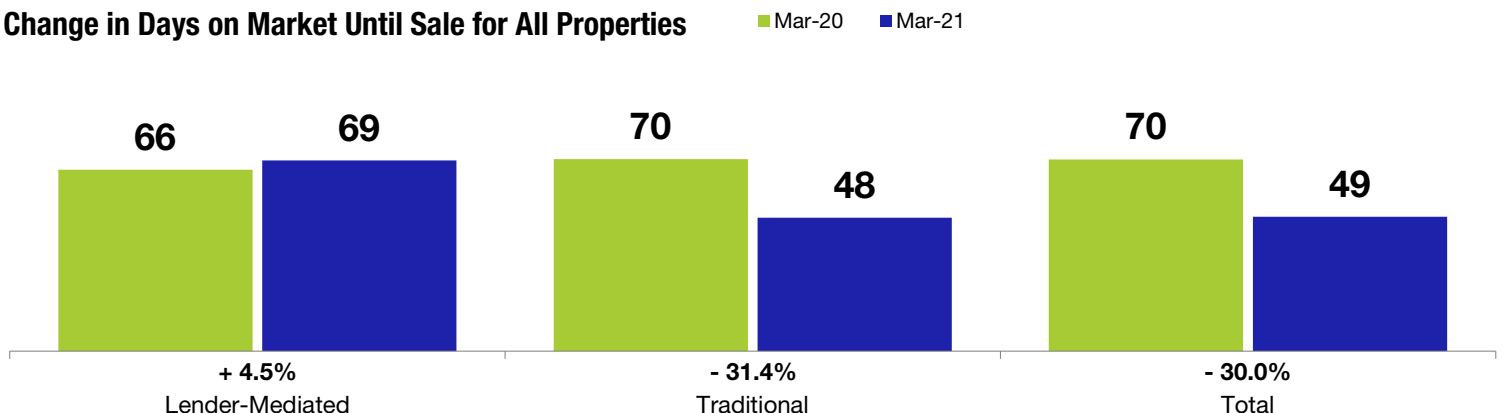
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -	Mar-20	Mar-21	+ / -
Single-Family	68	68	0.0%	71	47	- 33.8%	71	48	- 32.4%
Condo-Townhouse	56	80	+ 42.9%	62	55	- 11.3%	62	55	- 11.3%
<b>All Properties</b>	<b>66</b>	<b>69</b>	<b>+ 4.5%</b>	<b>70</b>	<b>48</b>	<b>- 31.4%</b>	<b>70</b>	<b>49</b>	<b>- 30.0%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### March 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	1	3.0%	-66.7%	1	3.1%	--	\$263,400	19.8%	\$273,763	14.9%
<b>Clay County</b>	4	1.0%	-92.5%	6	1.5%	-57.1%	\$260,000	15.6%	\$279,552	14.5%
<b>Duval County</b>	32	1.6%	-85.4%	38	2.2%	-37.7%	\$239,950	10.1%	\$288,322	15.6%
<b>Nassau County</b>	1	0.6%	-96.0%	3	1.9%	0.0%	\$328,238	15.5%	\$422,835	23.8%
<b>Putnam County</b>	4	2.1%	-80.0%	2	2.1%	100.0%	\$146,250	21.9%	\$178,281	14.1%
<b>St. Johns County</b>	9	1.1%	-72.7%	9	1.2%	-35.7%	\$393,140	17.4%	\$520,655	31.2%
011-SAN MARCO	4	5.8%	33.3%	0	0.0%	-100.0%	\$282,450	7.1%	\$299,077	10.2%
012-SAN JOSE	1	1.3%	-85.7%	1	2.0%	-66.7%	\$240,000	1.3%	\$374,616	28.4%
013-BEAUCLERC/MANDARIN NORTH	2	3.4%	-33.3%	0	0.0%	-100.0%	\$270,500	13.9%	\$297,842	22.6%
014-MANDARIN	1	0.9%	-83.3%	3	4.6%	50.0%	\$306,000	14.6%	\$338,725	20.2%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$250,000	1.0%	\$279,256	9.2%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	0	0.0%	--	\$201,000	18.2%	\$198,064	14.1%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	0	0.0%	-100.0%	\$205,995	12.6%	\$226,246	22.3%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	1.4%	-66.7%	1	2.2%	-66.7%	\$212,500	-1.6%	\$232,155	6.3%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	3	3.5%	200.0%	\$186,000	-8.8%	\$235,950	5.1%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	2.0%	-80.0%	0	0.0%	-100.0%	\$370,950	9.4%	\$462,028	32.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.9%	-66.7%	0	0.0%	-100.0%	\$325,000	4.8%	\$369,039	4.0%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$441,399	57.1%	\$483,496	67.4%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$293,331	29.6%	\$299,426	5.5%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$410,000	-1.5%	\$431,606	4.7%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$314,000	3.1%	\$329,829	9.0%
032-AVONDALE	1	1.5%	-80.0%	0	0.0%	--	\$360,000	7.5%	\$387,462	-1.0%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$411,250	-1.5%	\$473,265	-28.8%
041-ARLINGTON	1	1.0%	-95.7%	3	2.9%	-25.0%	\$207,000	11.9%	\$225,864	24.9%
042-FT CAROLINE	3	6.5%	-57.1%	2	4.8%	100.0%	\$298,000	26.8%	\$308,855	27.4%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	1	2.6%	-75.0%	\$325,000	23.6%	\$422,022	38.6%
051-MURRAY HILL	0	0.0%	-100.0%	1	3.4%	0.0%	\$185,000	10.1%	\$191,102	20.3%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$182,500	44.6%	\$171,749	38.9%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	--	\$167,500	17.2%	\$173,540	-2.6%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$158,500	16.5%	\$160,475	16.2%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$215,000	16.2%	\$260,580	42.2%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	3	7.3%	200.0%	\$169,900	24.5%	\$185,301	24.5%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	1	4.5%	0.0%	\$204,150	16.6%	\$190,014	4.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	1	2.6%	0.0%	\$237,650	17.5%	\$237,643	-2.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	3.6%	-92.3%	1	2.9%	0.0%	\$171,500	21.2%	\$168,126	17.9%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	1	3.8%	--	\$239,855	12.6%	\$241,682	10.3%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$249,900	17.9%	\$246,541	15.2%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$220,765	2.8%	\$248,381	13.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	3	5.0%	200.0%	\$240,738	19.8%	\$224,482	7.3%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$99,000	52.3%	\$97,384	26.9%
072-SPRINGFIELD	1	4.2%	--	1	8.3%	0.0%	\$297,500	49.1%	\$296,542	32.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	4.2%	0.0%	0	0.0%	--	\$65,900	-66.1%	\$87,402	-58.3%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### March 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.6%	-83.3%	0	0.0%	-100.0%	\$112,650	125.3%	\$107,356	42.3%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	5	3.6%	-70.6%	2	2.4%	-60.0%	\$120,000	50.0%	\$117,408	29.3%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.2%	-75.0%	1	9.1%	--	\$45,100	25.3%	\$54,380	14.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$255,000	42.5%	\$259,460	41.3%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	-100.0%	\$365,899	164.2%	\$362,699	161.9%
091-GARDEN CITY/AIRPORT	3	6.1%	-78.6%	2	3.0%	-50.0%	\$263,500	19.8%	\$253,467	18.8%
092-OCEANWAY/PECAN PARK	1	1.9%	-66.7%	1	2.2%	-50.0%	\$265,500	10.9%	\$274,546	13.4%
095-SAN MATEO/EASTPORT	0	0.0%	--	0	0.0%	--	\$185,150	-19.5%	\$192,467	-27.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	2.1%	-85.7%	2	3.1%	0.0%	\$277,010	6.6%	\$321,226	25.1%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$498,500	53.9%	\$508,750	57.0%
122-FLEMING ISLAND-NW	1	6.7%	--	0	0.0%	-100.0%	\$423,700	23.7%	\$456,109	4.0%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$361,000	19.9%	\$413,144	30.7%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$300,000	14.5%	\$312,213	10.8%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	--	\$209,350	15.0%	\$276,783	25.7%
132-BELLAIR/GROVE PARK	1	11.1%	0.0%	0	0.0%	--	\$171,500	0.3%	\$179,687	6.8%
133-NORTH ORANGE PARK	1	12.5%	--	0	0.0%	--	\$202,500	-24.9%	\$232,333	-22.0%
134-SOUTH BLANDING	0	0.0%	-100.0%	1	6.3%	--	\$241,000	2.1%	\$239,663	-0.4%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$266,250	20.9%	\$259,750	23.6%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	--	\$236,000	20.7%	\$211,380	2.0%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$330,000	73.7%	\$346,180	76.0%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$185,000	-7.5%	\$212,964	-6.8%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$263,500	6.4%	\$267,184	4.2%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	-100.0%	--	14.5%	--	15.1%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$259,000	49.1%	\$269,950	61.4%
143-FOXMEADOW AREA	0	0.0%	-100.0%	1	3.3%	0.0%	\$270,575	1.3%	\$283,182	-3.0%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$289,900	6.8%	\$336,756	37.7%
145-MIDDLEBURG-SW	1	5.3%	-50.0%	1	7.1%	0.0%	\$182,500	3.1%	\$183,665	-6.0%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	3	9.4%	--	\$229,500	12.5%	\$258,444	25.2%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	1	4.0%	-50.0%	\$169,000	25.2%	\$170,457	28.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$255,995	22.2%	\$265,335	20.5%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$265,000	23.8%	\$287,395	34.1%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$535,000	-10.8%	\$552,583	-7.9%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$837,500	71.0%	\$999,235	13.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$550,000	38.9%	\$537,000	28.8%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	1	3.8%	--	\$404,500	6.8%	\$414,442	9.5%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$650,000	19.3%	\$640,000	2.4%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$545,500	41.0%	\$607,084	43.7%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	1	5.9%	0.0%	\$725,000	42.2%	\$966,406	77.8%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$467,000	29.0%	\$546,696	49.5%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$260,000	-3.9%	\$329,500	17.2%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### March 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	--	0	0.0%	--	\$231,250	-32.0%	\$213,889	-30.5%
242-MAYPORT	0	0.0%	--	1	16.7%	--	\$239,300	73.4%	\$208,777	44.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,550,000	156.2%	\$1,878,729	116.2%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$925,000	55.1%	\$917,740	-6.9%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	0.0%	--	\$2,300,000	0.0%	\$2,300,000	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$650,000	42.9%	\$1,388,209	106.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	1	3.0%	--	\$558,000	32.5%	\$598,778	15.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$887,000	38.6%	\$857,607	26.4%
264-SOUTH PONTE VEDRA BEACH	2	11.8%	-33.3%	1	6.7%	--	\$1,100,000	103.7%	\$1,245,276	134.5%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$525,000	12.6%	\$539,674	11.0%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$447,500	0.1%	\$634,742	43.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$790,000	41.8%	\$756,271	32.9%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$510,000	17.6%	\$519,459	15.8%
301-JULINGTON CREEK/SWITZERLAND	3	3.1%	-25.0%	2	1.9%	0.0%	\$400,000	11.3%	\$400,439	3.5%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$393,722	6.1%	\$510,570	20.4%
303-PALMO/SIX MILE AREA	0	0.0%	--	1	14.3%	0.0%	\$490,999	22.8%	\$576,001	41.2%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$350,000	6.8%	\$374,831	4.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$349,900	22.0%	\$350,152	13.8%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$325,000	24.7%	\$332,598	17.7%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$304,613	8.6%	\$361,877	21.9%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	1	3.3%	0.0%	\$325,493	7.5%	\$335,669	11.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	1	5.0%	0.0%	\$352,500	17.5%	\$369,035	4.5%
312-PALENCIA AREA	1	3.7%	--	0	0.0%	--	\$484,500	28.7%	\$604,065	56.1%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$327,990	14.7%	\$371,993	19.2%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$221,500	46.7%	\$241,567	38.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$416,500	13.5%	\$685,825	81.2%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$405,000	-4.2%	\$496,333	23.0%
331-ST AUGUSTINE BEACH	1	1.7%	0.0%	0	0.0%	-100.0%	\$430,500	20.3%	\$583,918	46.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$510,000	109.4%	\$748,430	147.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$323,000	-13.9%	\$323,000	-13.9%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	1	4.3%	-50.0%	\$280,000	19.9%	\$315,403	31.3%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$271,250	13.7%	\$271,250	12.3%
336-RAVENSWOOD/WEST AUGUSTINE	2	2.8%	0.0%	0	0.0%	--	\$281,995	15.1%	\$268,866	15.9%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	1	5.0%	-50.0%	\$319,620	17.7%	\$329,898	13.1%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$199,950	2.5%	\$274,475	43.5%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$330,000	40.4%	\$318,300	35.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$225,000	0.0%	\$225,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$580,000	0.0%	\$555,833	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	1	50.0%	--	\$530,000	30.0%	\$530,000	30.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$511,000	0.3%	\$493,667	-2.0%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$582,450	66.4%	\$582,450	30.9%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### March 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$550,676	29.5%	\$511,495	14.7%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	5.6%	0.0%	\$665,000	40.0%	\$684,689	55.5%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$660,000	-42.0%	\$790,692	-14.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$674,000	0.0%	\$674,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	--	\$446,000	27.4%	\$458,601	45.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	--	\$345,155	13.6%	\$384,093	24.9%
480-NASSAU COUNTY-YULEE NORTH	1	8.3%	0.0%	0	0.0%	--	\$331,370	-10.4%	\$338,995	-11.3%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$269,900	17.4%	\$267,967	12.7%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$234,950	-6.6%	\$267,633	6.4%
491-HILLARD	0	0.0%	--	1	25.0%	--	\$196,000	9.2%	\$185,500	6.4%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$257,000	2.2%	\$260,043	7.4%
501-MACCLENNY AREA	1	4.5%	0.0%	1	5.9%	--	\$268,900	28.0%	\$271,541	26.8%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$266,450	6.6%	\$265,225	-12.4%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$257,900	34.0%	\$280,300	45.6%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$151,950	3.4%	\$199,725	33.3%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	1	14.3%	--	\$225,000	33.1%	\$207,571	44.6%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$151,500	0.0%	\$153,250	0.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$154,000	55.6%	\$164,975	19.4%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$90,000	-37.9%	\$90,000	-37.9%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$160,200	69.5%	\$170,233	80.1%
561-GREATER PALATKA	2	5.9%	-71.4%	1	5.3%	--	\$139,900	11.9%	\$153,600	-2.3%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	--	\$134,997	0.0%	\$134,997	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$125,000	-3.5%	\$119,680	-7.6%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	3.2%	-66.7%	0	0.0%	-100.0%	\$180,000	-23.4%	\$265,711	-1.1%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$139,000	73.2%	\$208,967	160.4%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$94,450	112.2%	\$106,933	136.5%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$98,950	47.7%	\$98,850	47.5%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	--	\$62,000	-61.6%	\$81,500	-49.5%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	--	\$322,000	47.0%	\$340,667	50.8%
576-GEORGES LAKE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$119,900	21.1%	\$117,780	21.2%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	4.0%	--	1	7.7%	--	\$189,900	59.6%	\$206,923	48.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	0	0.0%	--	\$181,500	37.0%	\$184,113	13.8%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%