

# Lender-Mediated Report

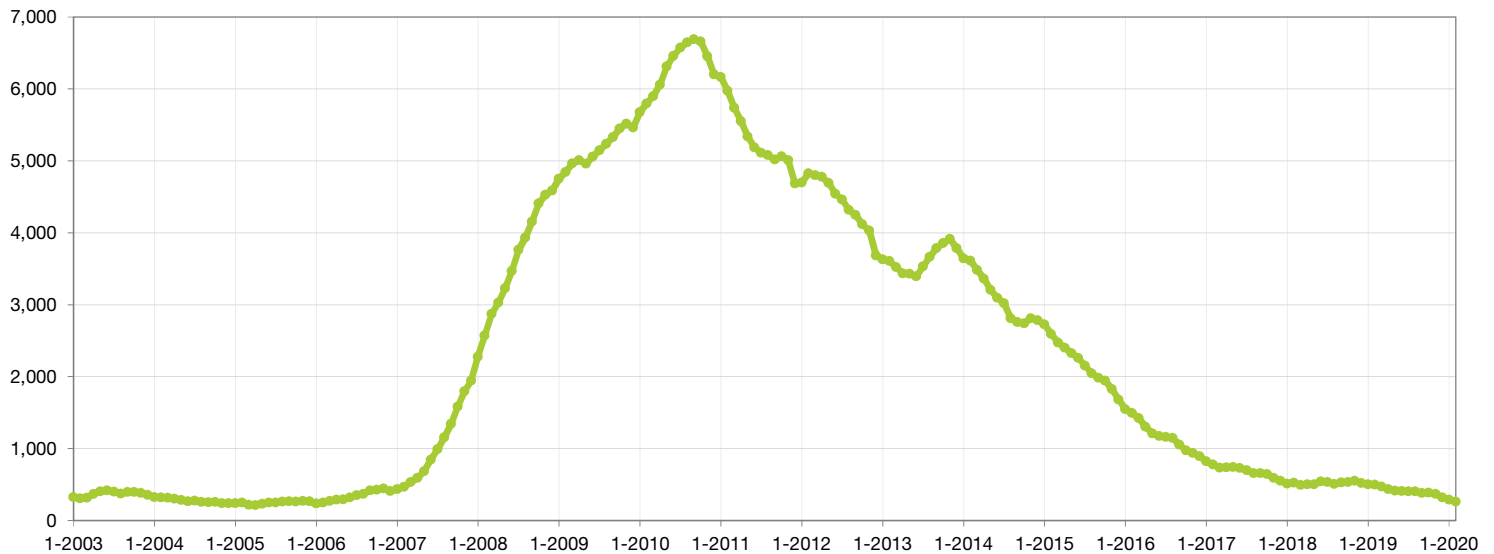
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## February 2020

New Listings in the Northeast Florida region decreased 3.0 percent to 3,282.

- Traditional New Listings decreased 2.9 percent to 3,142.
- Lender-mediated New Listings decreased 4.8 percent to 140.
- Share of all New Listings that were lender-mediated fell to 4.3 percent.

Closed Sales were up 4.1 percent to 2,201.

- Traditional Closed Sales were up 5.3 percent to 2,097.
- Lender-mediated Closed Sales were down 15.4 percent to 104.
- Share of all Closed Sales that were lender-mediated fell to 4.7 percent.

The Median Sales Price rose 6.6 percent to \$239,700.

- The traditional Median Sales Price rose 6.3 percent to \$243,000.
- The lender-mediated Median Sales Price rose 18.4 percent to \$155,000.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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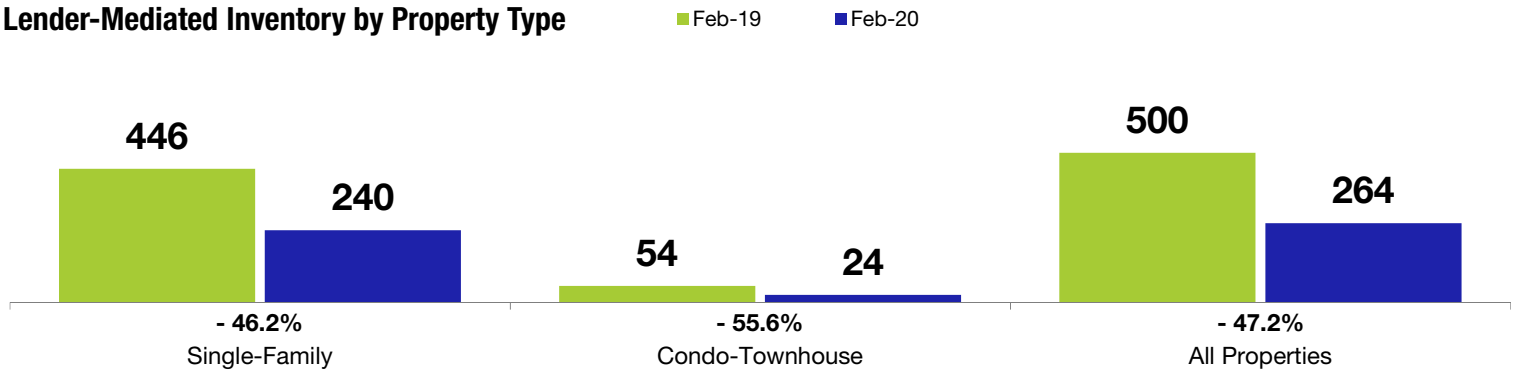
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20
Single-Family	446	240	- 46.2%	7,596	6,413	- 15.6%	8,042	6,653	- 17.3%	5.5%	3.6%
Condo-Townhouse	54	24	- 55.6%	1,504	1,272	- 15.4%	1,558	1,296	- 16.8%	3.5%	1.9%
<b>All Properties</b>	<b>500</b>	<b>264</b>	<b>- 47.2%</b>	<b>9,100</b>	<b>7,685</b>	<b>- 15.5%</b>	<b>9,600</b>	<b>7,949</b>	<b>- 17.2%</b>	<b>5.2%</b>	<b>3.3%</b>

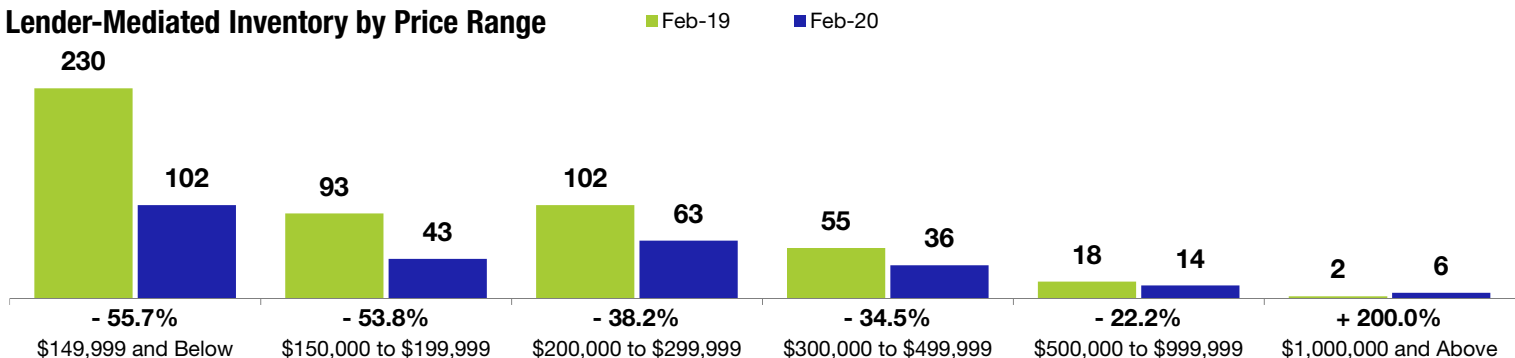
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20
\$149,999 and Below	230	102	- 55.7%	1,562	1,197	- 23.4%	1,792	1,299	- 27.5%	12.8%	7.9%
\$150,000 to \$199,999	93	43	- 53.8%	995	765	- 23.1%	1,088	808	- 25.7%	8.5%	5.3%
\$200,000 to \$299,999	102	63	- 38.2%	2,433	1,999	- 17.8%	2,535	2,062	- 18.7%	4.0%	3.1%
\$300,000 to \$499,999	55	36	- 34.5%	2,391	2,132	- 10.8%	2,446	2,168	- 11.4%	2.2%	1.7%
\$500,000 to \$999,999	18	14	- 22.2%	1,283	1,162	- 9.4%	1,301	1,176	- 9.6%	1.4%	1.2%
\$1,000,000 and Above	2	6	+ 200.0%	436	430	- 1.4%	438	436	- 0.5%	0.5%	1.4%
<b>All Price Ranges</b>	<b>500</b>	<b>264</b>	<b>- 47.2%</b>	<b>9,100</b>	<b>7,685</b>	<b>- 15.5%</b>	<b>9,600</b>	<b>7,949</b>	<b>- 17.2%</b>	<b>5.2%</b>	<b>3.3%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

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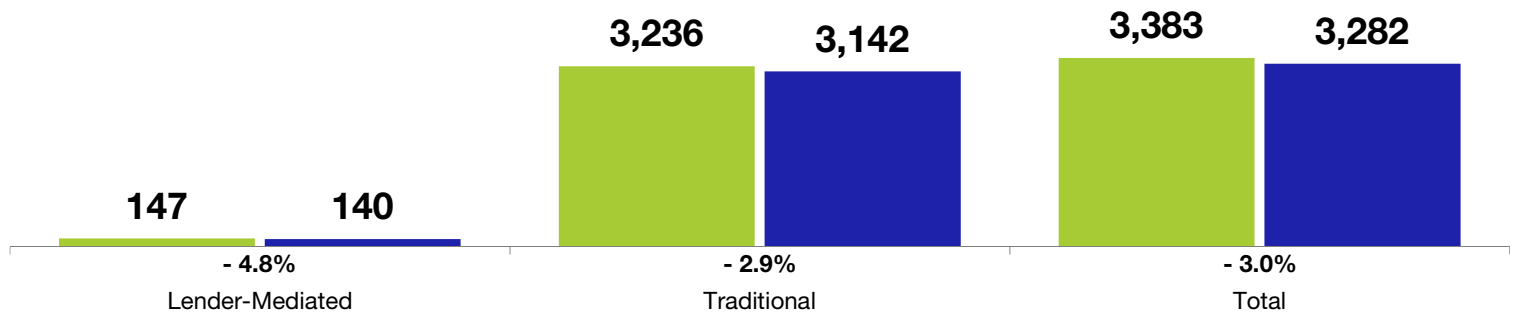


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20
Single-Family	127	131	+ 3.1%	2,677	2,607	- 2.6%	2,804	2,738	- 2.4%	4.5%	4.8%
Condo-Townhouse	20	9	- 55.0%	559	535	- 4.3%	579	544	- 6.0%	3.5%	1.7%
<b>All Properties</b>	<b>147</b>	<b>140</b>	<b>- 4.8%</b>	<b>3,236</b>	<b>3,142</b>	<b>- 2.9%</b>	<b>3,383</b>	<b>3,282</b>	<b>- 3.0%</b>	<b>4.3%</b>	<b>4.3%</b>

### Change in New Listings for All Properties

■ Feb-19 ■ Feb-20

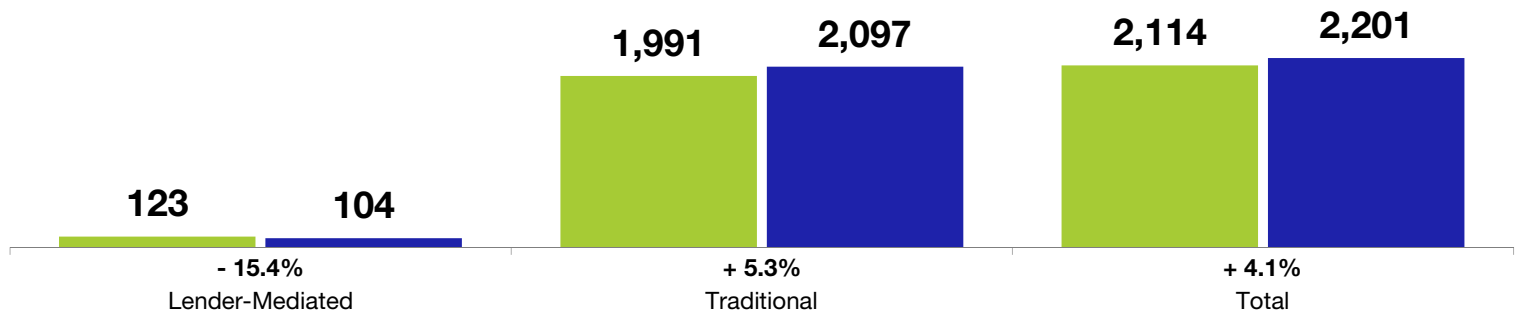


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20
Single-Family	107	96	- 10.3%	1,642	1,708	+ 4.0%	1,749	1,804	+ 3.1%	6.1%	5.3%
Condo-Townhouse	16	8	- 50.0%	349	389	+ 11.5%	365	397	+ 8.8%	4.4%	2.0%
<b>All Properties</b>	<b>123</b>	<b>104</b>	<b>- 15.4%</b>	<b>1,991</b>	<b>2,097</b>	<b>+ 5.3%</b>	<b>2,114</b>	<b>2,201</b>	<b>+ 4.1%</b>	<b>5.8%</b>	<b>4.7%</b>

### Change in Closed Sales for All Properties

■ Feb-19 ■ Feb-20



# Lender-Mediated Report

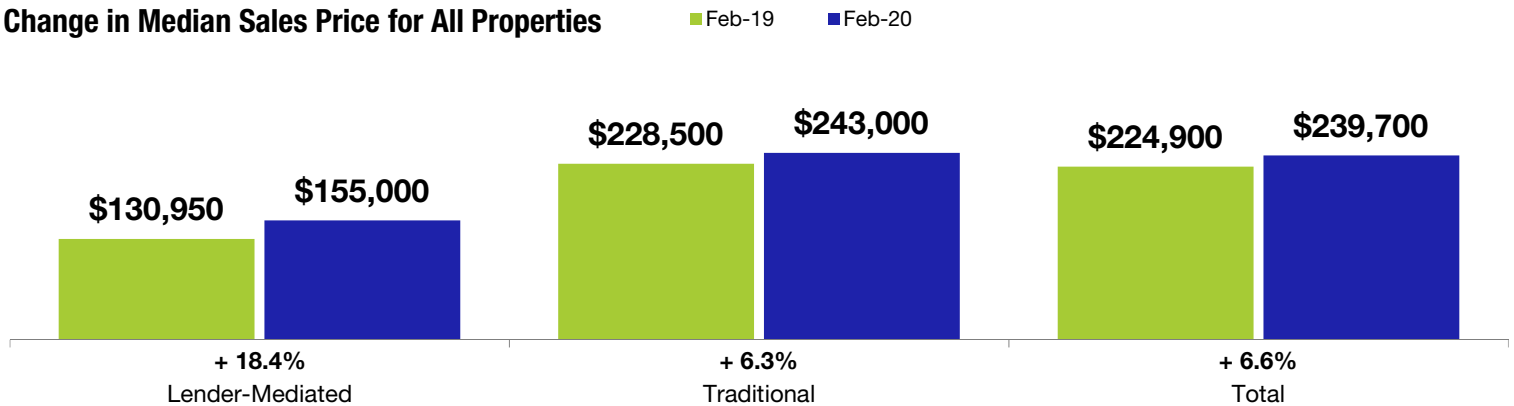
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -
Single-Family	\$143,000	\$161,500	+ 12.9%	\$242,000	\$256,095	+ 5.8%	\$237,247	\$251,000	+ 5.8%
Condo-Townhouse	\$122,950	\$133,500	+ 8.6%	\$156,500	\$177,000	+ 13.1%	\$155,340	\$239,700	+ 54.3%
<b>All Properties</b>	<b>\$130,950</b>	<b>\$155,000</b>	<b>+ 18.4%</b>	<b>\$228,500</b>	<b>\$243,000</b>	<b>+ 6.3%</b>	<b>\$224,900</b>	<b>\$239,700</b>	<b>+ 6.6%</b>

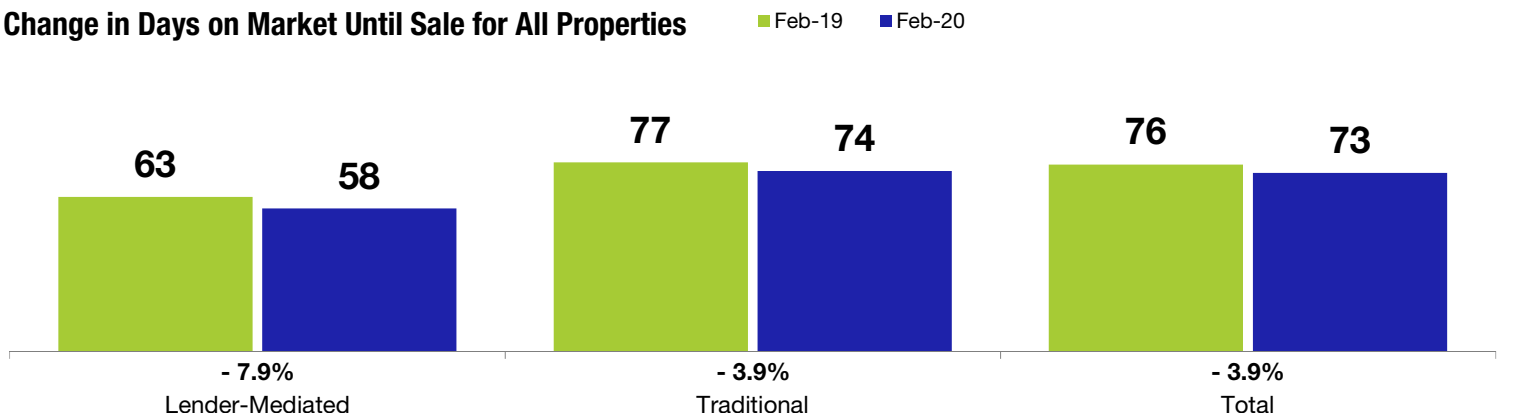
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -	Feb-19	Feb-20	+ / -
Single-Family	64	54	- 15.6%	81	77	- 4.9%	80	75	- 6.3%
Condo-Townhouse	54	112	+ 107.4%	59	60	+ 1.7%	59	61	+ 3.4%
<b>All Properties</b>	<b>63</b>	<b>58</b>	<b>- 7.9%</b>	<b>77</b>	<b>74</b>	<b>- 3.9%</b>	<b>76</b>	<b>73</b>	<b>- 3.9%</b>

### Change in Days on Market Until Sale for All Properties



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ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### February 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	5	5.2%	-16.7%	1	5.6%	0.0%	\$220,000	15.9%	\$259,717	18.5%
<b>Clay County</b>	41	4.7%	-50.6%	12	4.2%	-40.0%	\$220,000	0.5%	\$235,791	1.8%
<b>Duval County</b>	148	4.1%	-51.2%	59	4.9%	-22.4%	\$215,500	12.4%	\$262,178	20.2%
<b>Nassau County</b>	12	2.6%	-25.0%	10	11.0%	150.0%	\$274,900	4.7%	\$332,207	11.6%
<b>Putnam County</b>	17	4.1%	13.3%	4	6.9%	33.3%	\$102,200	-4.5%	\$108,618	-23.3%
<b>St. Johns County</b>	31	1.4%	-48.3%	13	2.6%	0.0%	\$334,867	3.0%	\$390,045	5.4%
011-SAN MARCO	2	1.9%	100.0%	0	0.0%	-100.0%	\$392,000	42.5%	\$473,036	39.5%
012-SAN JOSE	5	3.8%	-50.0%	1	3.6%	-75.0%	\$247,000	23.6%	\$355,609	34.7%
013-BEAUCLERC/MANDARIN NORTH	6	4.8%	-14.3%	0	0.0%	--	\$215,000	0.0%	\$241,055	9.1%
014-MANDARIN	5	3.5%	-61.5%	2	4.1%	0.0%	\$270,000	6.7%	\$325,917	27.5%
015-BARTRAM	5	5.5%	-44.4%	2	4.5%	100.0%	\$215,500	-20.8%	\$230,153	-11.5%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	2	11.8%	0.0%	\$168,000	13.9%	\$224,344	51.7%
022-GROVE PARK/SANS SOUCI	2	2.1%	-75.0%	1	2.6%	-85.7%	\$166,000	10.7%	\$186,175	22.7%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	3.0%	-25.0%	1	2.3%	-50.0%	\$185,000	7.6%	\$204,981	7.3%
024-BAYMEADOWS/DEERWOOD	6	3.7%	-40.0%	1	1.5%	-50.0%	\$173,000	26.0%	\$233,081	15.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	2	2.8%	-71.4%	2	5.7%	--	\$328,000	7.5%	\$349,244	-1.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	3.2%	-50.0%	2	6.1%	100.0%	\$335,000	17.4%	\$416,038	39.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$305,000	91.8%	\$499,610	118.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$299,635	19.9%	\$315,630	26.3%
029-NOCATEE (DUVAL COUNTY)	1	3.6%	--	0	0.0%	--	\$374,500	4.1%	\$383,093	-0.6%
031-RIVERSIDE	1	2.0%	0.0%	0	0.0%	--	\$240,000	-17.1%	\$370,786	26.6%
032-AVONDALE	7	7.1%	75.0%	0	0.0%	--	\$285,000	9.6%	\$321,361	22.9%
033-ORTEGA/VENETIA	1	2.1%	-50.0%	1	10.0%	0.0%	\$307,500	4.2%	\$427,693	50.6%
041-ARLINGTON	13	7.5%	-7.1%	2	2.7%	-50.0%	\$194,000	14.5%	\$197,353	7.7%
042-FT CAROLINE	4	5.1%	-60.0%	0	0.0%	-100.0%	\$278,000	46.3%	\$323,004	45.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	2.7%	-71.4%	1	3.3%	-75.0%	\$268,500	13.3%	\$371,537	27.0%
051-MURRAY HILL	5	8.9%	0.0%	0	0.0%	--	\$167,000	5.1%	\$166,500	0.7%
052-LAKESHORE	2	5.1%	-71.4%	1	6.7%	0.0%	\$145,000	-7.5%	\$139,233	-18.2%
053-HYDE GROVE AREA	2	4.3%	-66.7%	0	0.0%	-100.0%	\$150,000	7.1%	\$153,324	9.9%
054-CEDAR HILLS	4	14.3%	300.0%	1	9.1%	0.0%	\$115,000	-10.2%	\$129,727	6.8%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.3%	-50.0%	0	0.0%	--	\$189,000	10.7%	\$171,667	5.6%
056-YUKON/WESCONNETT/OAK HILL	3	4.9%	-78.6%	1	4.3%	-66.7%	\$164,491	31.6%	\$153,408	18.0%
061-HERLONG/NORMANDY AREA	1	2.1%	-90.9%	2	8.0%	100.0%	\$155,000	8.4%	\$149,700	8.3%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	6	10.0%	-25.0%	0	0.0%	-100.0%	\$184,150	-1.8%	\$189,871	7.4%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	4	7.5%	-63.6%	2	11.1%	--	\$114,000	-28.5%	\$121,639	-16.4%
064-BENT CREEK/PLUM TREE	3	6.7%	-50.0%	1	5.6%	0.0%	\$221,995	-3.3%	\$223,242	-2.0%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	8.3%	50.0%	1	16.7%	0.0%	\$233,857	24.7%	\$223,246	17.8%
066-CECIL COMMERCE AREA	1	3.7%	0.0%	1	8.3%	0.0%	\$232,500	17.7%	\$237,306	32.2%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	2.2%	-50.0%	5	12.8%	66.7%	\$215,000	4.9%	\$209,589	2.3%
071-BRENTWOOD/EVERGREEN	4	5.7%	33.3%	3	14.3%	0.0%	\$70,000	-10.8%	\$74,791	-3.1%
072-SPRINGFIELD	2	6.3%	0.0%	1	10.0%	--	\$197,500	-34.5%	\$180,640	-29.6%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	--	0	0.0%	--	\$246,000	148.5%	\$246,000	148.5%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### February 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	5.6%	-20.0%	1	5.6%	-50.0%	\$62,610	-25.9%	\$74,387	-7.8%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	9	4.3%	-65.4%	10	17.2%	42.9%	\$65,000	-11.3%	\$79,887	-6.0%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	3.1%	-66.7%	0	0.0%	--	\$33,000	-34.0%	\$27,833	-53.1%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	4	8.9%	-42.9%	3	21.4%	0.0%	\$206,900	6.9%	\$177,427	-3.6%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	7.7%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	9	6.7%	-60.9%	4	7.5%	-20.0%	\$200,430	-1.3%	\$199,181	-1.5%
092-OCEANWAY/PECAN PARK	3	4.1%	-75.0%	1	3.0%	--	\$247,500	6.0%	\$237,694	6.8%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$178,000	24.9%	\$188,600	-26.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	3.2%	-40.0%	1	3.0%	--	\$263,000	-4.7%	\$280,410	-1.4%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	--	\$262,750	-34.3%	\$262,583	-57.5%
122-FLEMING ISLAND-NW	1	2.6%	0.0%	0	0.0%	-100.0%	\$315,000	5.0%	\$330,525	0.2%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$260,630	1.4%	\$295,891	6.7%
124-FLEMING ISLAND-SW	3	7.7%	-50.0%	1	4.5%	0.0%	\$201,201	-16.1%	\$212,306	-15.8%
131-MEADOWBROOK/LOCH RANE	4	20.0%	100.0%	0	0.0%	--	\$157,500	-35.9%	\$183,571	-19.4%
132-BELLAIR/GROVE PARK	1	4.5%	-83.3%	1	9.1%	0.0%	\$165,000	6.1%	\$150,191	-8.5%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	1	20.0%	--	\$208,000	-7.6%	\$241,700	7.4%
134-SOUTH BLANDING	2	7.4%	-71.4%	1	9.1%	--	\$225,000	1.4%	\$218,545	0.3%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	1	16.7%	--	\$217,500	14.5%	\$199,633	23.8%
137-DOCTOR'S LAKE	1	5.3%	0.0%	0	0.0%	--	\$255,000	6.9%	\$255,636	7.2%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$155,000	-8.8%	\$162,478	-11.2%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	7	4.7%	-53.3%	1	2.0%	-80.0%	\$235,000	4.2%	\$243,685	0.4%
141-MIDDLEBURG NW	0	1.4%	-75.0%	--	0.0%	--	--	6.3%	--	18.1%
142-MIDDLEBURG EAST	1	3.8%	-50.0%	0	0.0%	--	\$227,500	14.3%	\$227,500	26.6%
143-FOXMEADOW AREA	1	2.0%	0.0%	2	14.3%	0.0%	\$266,250	9.3%	\$281,592	7.7%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$302,450	12.4%	\$267,571	-0.5%
145-MIDDLEBURG-SW	2	5.4%	-71.4%	1	10.0%	-50.0%	\$164,500	0.6%	\$154,091	2.0%
146-MIDDLEBURG-NE	4	10.3%	-33.3%	0	0.0%	-100.0%	\$206,006	15.7%	\$211,551	0.9%
151-KEYSTONE HEIGHTS	6	8.7%	0.0%	0	0.0%	-100.0%	\$178,950	44.9%	\$180,940	33.8%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	2	2.0%	-60.0%	1	2.4%	0.0%	\$229,750	10.6%	\$252,707	1.2%
162-RUSSELL LANDING/PENNY FARMS	1	7.7%	0.0%	0	0.0%	--	\$206,990	0.0%	\$206,990	0.0%
163-LAKE ASBURY AREA	4	7.8%	--	2	9.1%	--	\$219,450	-10.8%	\$258,538	6.9%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$745,100	21.3%	\$1,003,670	63.3%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$638,500	46.1%	\$844,000	76.8%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$416,000	14.4%	\$422,813	11.8%
214-JACKSONVILLE BEACH-SW	1	1.5%	-66.7%	0	0.0%	--	\$347,500	-19.2%	\$376,739	-18.2%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$477,500	34.5%	\$508,333	18.5%
231-ATLANTIC BEACH-NORTH	1	2.1%	0.0%	1	12.5%	--	\$602,500	-13.8%	\$547,000	-26.5%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$331,000	-49.2%	\$507,125	-36.0%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$522,450	81.8%	\$522,450	82.8%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### February 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	1	9.1%	--	\$155,000	-45.0%	\$187,197	-32.9%
242-MAYPORT	0	0.0%	--	0	--	--	--	-100.0%	\$0	-100.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,050,000	22.1%	\$886,667	-10.4%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.4%	50.0%	0	0.0%	-100.0%	\$400,000	-8.0%	\$424,642	-36.9%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$450,000	65.1%	\$565,700	43.0%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.3%	-50.0%	0	0.0%	-100.0%	\$410,000	51.9%	\$550,315	69.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	1	11.1%	0.0%	\$685,000	12.6%	\$694,117	21.7%
264-SOUTH PONTE VEDRA BEACH	3	6.7%	50.0%	0	0.0%	-100.0%	\$481,855	-14.7%	\$610,118	-12.9%
265-PONTE VEDRA/NOCATEE-STJ	1	0.5%	0.0%	1	1.7%	--	\$405,000	-2.4%	\$426,438	-2.7%
266-VILANO BEACH	1	1.9%	0.0%	0	0.0%	--	\$410,000	-3.8%	\$436,200	-7.3%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$509,143	-1.1%	\$490,179	-5.8%
272-NOCATEE SOUTH	1	0.7%	0.0%	1	2.7%	--	\$359,000	-9.1%	\$388,539	-5.1%
301-JULINGTON CREEK/SWITZERLAND	5	1.8%	-50.0%	2	2.2%	-50.0%	\$375,000	15.4%	\$414,757	19.2%
302-ORANGEDALE AREA	1	1.1%	-66.7%	0	0.0%	--	\$519,000	37.7%	\$537,866	41.7%
303-PALMO/SIX MILE AREA	1	2.9%	-50.0%	0	0.0%	--	\$547,500	47.1%	\$547,500	11.3%
304- 210 SOUTH	1	0.6%	-75.0%	0	0.0%	-100.0%	\$326,695	0.5%	\$341,706	-2.1%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.7%	-33.3%	0	0.0%	--	\$283,488	6.4%	\$291,058	17.4%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$321,900	10.5%	\$327,617	12.5%
307-WORLD GOLF VILLAGE AREA-SE	1	2.0%	-50.0%	0	0.0%	--	\$288,618	-23.4%	\$349,814	6.9%
308-WORLD GOLF VILLAGE AREA-SW	1	1.6%	-80.0%	0	0.0%	--	\$315,000	16.2%	\$317,001	14.8%
309-WORLD GOLF VILLAGE AREA-WEST	4	4.2%	100.0%	1	4.5%	0.0%	\$319,113	10.0%	\$337,350	8.2%
312-PALENCIA AREA	0	0.0%	-100.0%	1	7.1%	--	\$435,500	9.8%	\$479,233	18.7%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$207,750	-44.3%	\$218,620	-35.7%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$537,500	60.9%	\$506,500	54.9%
322-DOWNTOWN ST AUGUSTINE	1	1.9%	0.0%	0	0.0%	-100.0%	\$323,612	-28.9%	\$469,622	17.9%
323-DAVIS SHORES	0	0.0%	--	2	40.0%	--	\$292,000	-23.2%	\$284,000	-17.4%
331-ST AUGUSTINE BEACH	1	0.6%	-50.0%	1	3.6%	0.0%	\$328,000	-4.9%	\$397,786	-6.6%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$259,950	-1.9%	\$264,950	0.0%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$531,500	76.0%	\$531,500	77.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$220,000	13.0%	\$222,716	11.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$249,500	1.4%	\$262,125	6.4%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.8%	100.0%	1	3.3%	--	\$202,000	-20.8%	\$208,765	-11.9%
337-OLD MOULTRIE RD/WILDWOOD	2	2.7%	0.0%	2	10.0%	--	\$259,500	-15.6%	\$250,027	-17.3%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	1	100.0%	--	\$56,000	0.0%	\$56,000	0.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$253,000	11.9%	\$242,400	7.3%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$375,000	23.0%	\$375,000	23.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$257,500	0.0%	\$257,500	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$464,000	10.6%	\$464,000	10.6%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$505,000	34.7%	\$505,000	34.7%

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## Lender-Mediated Activity by Area (cont.)

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### February 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$737,500	134.1%	\$737,500	134.1%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	5.1%	0.0%	1	16.7%	0.0%	\$407,500	-1.2%	\$403,333	-15.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	0	0.0%	--	\$730,000	111.6%	\$717,357	87.5%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$470,000	0.0%	\$470,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	3	6.8%	--	2	25.0%	100.0%	\$207,750	-9.6%	\$227,336	-6.6%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	1	3.7%	0.0%	\$295,000	-7.5%	\$315,559	-0.1%
480-NASSAU COUNTY-YULEE NORTH	1	9.1%	--	0	0.0%	--	\$274,500	-2.6%	\$274,500	-2.6%
481-NASSAU COUNTY-YULEE SOUTH	1	2.0%	-50.0%	2	18.2%	100.0%	\$249,900	11.7%	\$230,171	1.2%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$207,000	9.5%	\$206,500	4.3%
491-HILLARD	0	0.0%	-100.0%	1	50.0%	0.0%	\$132,350	81.3%	\$132,350	-18.6%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	5	7.0%	0.0%	3	18.8%	--	\$270,279	9.7%	\$248,121	1.7%
501-MACCLENNY AREA	2	3.3%	-50.0%	0	0.0%	-100.0%	\$230,000	21.4%	\$231,783	11.9%
502-BAKER COUNTY-NW	1	4.2%	0.0%	0	0.0%	--	\$144,250	-22.0%	\$144,250	-22.0%
503-BAKER COUNTY-SOUTH	2	15.4%	100.0%	1	25.0%	--	\$211,500	-18.2%	\$401,250	53.4%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
522-BRADFORD COUNTY-NW	1	5.3%	-66.7%	1	14.3%	0.0%	\$115,000	9.6%	\$108,243	2.8%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$119,500	-32.6%	\$177,438	1.8%
524-BRADFORD COUNTY-SW	2	20.0%	--	0	0.0%	--	\$226,000	96.5%	\$199,000	53.6%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	1	16.7%	--	0	--	--	\$0	0.0%	\$0	0.0%
561-GREATER PALATKA	5	6.8%	150.0%	1	6.7%	--	\$124,700	14.9%	\$112,273	1.3%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	1	50.0%	--	\$67,450	0.0%	\$67,450	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	6.9%	-50.0%	0	0.0%	--	\$102,450	-51.8%	\$102,450	-51.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	4.2%	50.0%	1	12.5%	--	\$140,700	12.6%	\$151,588	-17.0%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$55,000	-5.2%	\$55,000	-5.2%
572-INTERLACHEN-NE	1	2.7%	-50.0%	0	0.0%	-100.0%	\$37,450	-31.6%	\$34,067	-65.7%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$65,000	0.0%	\$94,500	0.0%
574-INTERLACHEN-NW	5	14.3%	150.0%	0	0.0%	--	\$136,200	40.1%	\$130,640	31.5%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	-100.0%	\$113,125	57.1%	\$113,125	-11.4%
576-GEORGES LAKE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	-100.0%	\$94,950	-17.4%	\$94,975	-45.3%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$142,000	-21.8%	\$153,833	-13.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	1.9%	0.0%	1	20.0%	--	\$64,500	-71.3%	\$110,600	-37.4%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%