

Lender-Mediated Report

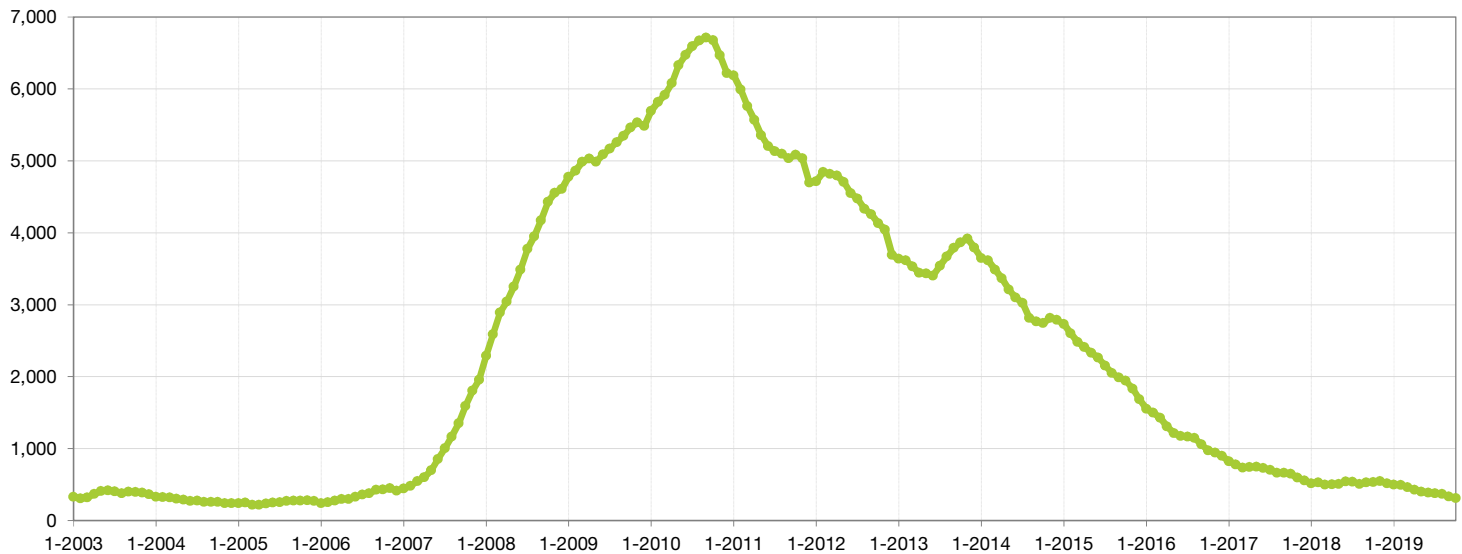
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



October 2019

New Listings in the Northeast Florida region increased 2.6 percent to 3,507.

- Traditional New Listings increased 3.7 percent to 3,350.
- Lender-mediated New Listings decreased 16.0 percent to 157.
- Share of all New Listings that were lender-mediated fell to 4.5 percent.

Closed Sales were down 6.6 percent to 2,375.

- Traditional Closed Sales were down 6.0 percent to 2,271.
- Lender-mediated Closed Sales were down 19.4 percent to 104.
- Share of all Closed Sales that were lender-mediated fell to 4.4 percent.

The Median Sales Price rose 11.1 percent to \$235,550.

- The traditional Median Sales Price rose 10.6 percent to \$240,000.
- The lender-mediated Median Sales Price rose 0.8 percent to \$126,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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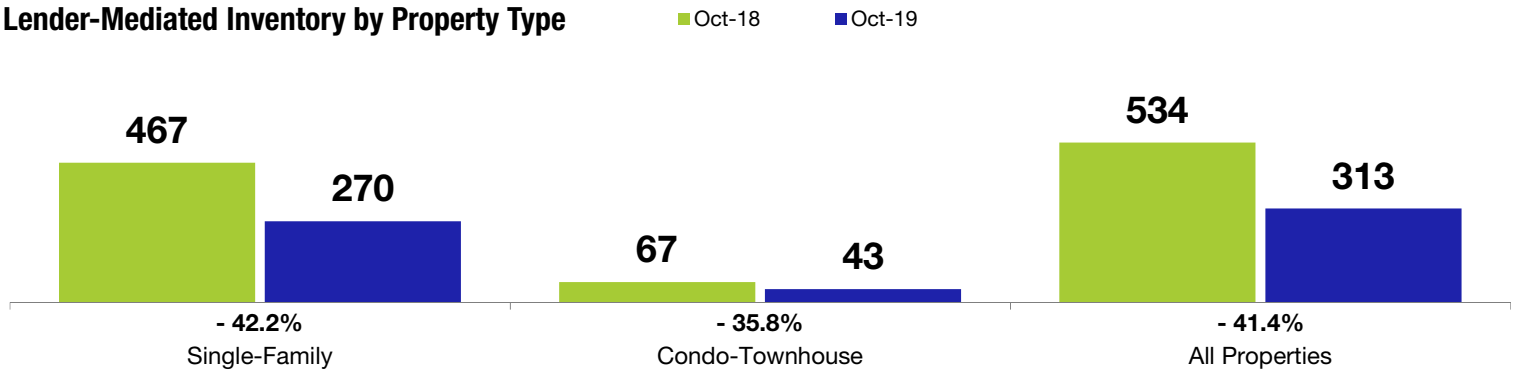
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19
Single-Family	467	270	- 42.2%	8,000	7,112	- 11.1%	8,467	7,382	- 12.8%	5.5%	3.7%
Condo-Townhouse	67	43	- 35.8%	1,464	1,382	- 5.6%	1,531	1,425	- 6.9%	4.4%	3.0%
All Properties	534	313	- 41.4%	9,464	8,494	- 10.2%	9,998	8,807	- 11.9%	5.3%	3.6%

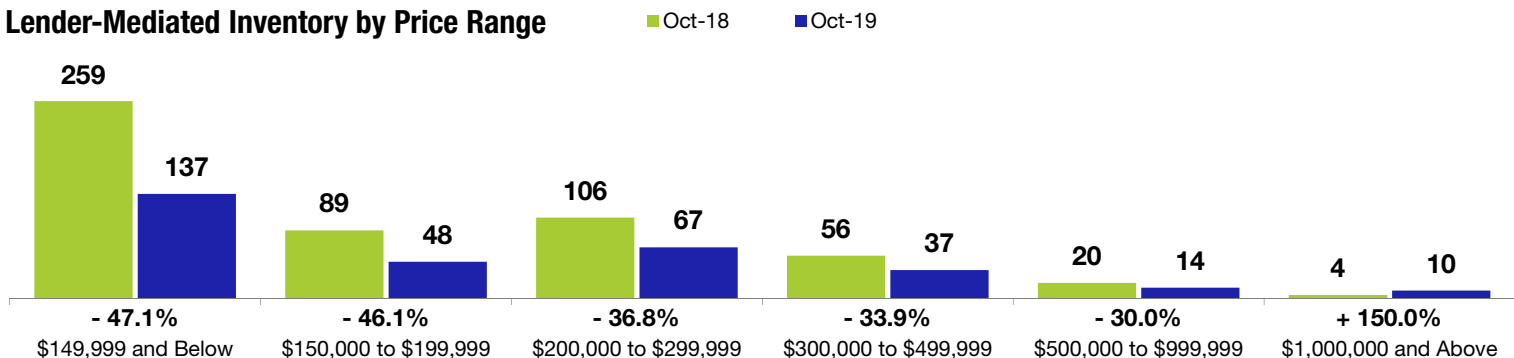
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19
\$149,999 and Below	259	137	- 47.1%	1,713	1,349	- 21.2%	1,972	1,486	- 24.6%	13.1%	9.2%
\$150,000 to \$199,999	89	48	- 46.1%	983	904	- 8.0%	1,072	952	- 11.2%	8.3%	5.0%
\$200,000 to \$299,999	106	67	- 36.8%	2,668	2,323	- 12.9%	2,774	2,390	- 13.8%	3.8%	2.8%
\$300,000 to \$499,999	56	37	- 33.9%	2,450	2,193	- 10.5%	2,506	2,230	- 11.0%	2.2%	1.7%
\$500,000 to \$999,999	20	14	- 30.0%	1,219	1,247	+ 2.3%	1,239	1,261	+ 1.8%	1.6%	1.1%
\$1,000,000 and Above	4	10	+ 150.0%	431	478	+ 10.9%	435	488	+ 12.2%	0.9%	2.0%
All Price Ranges	534	313	- 41.4%	9,464	8,494	- 10.2%	9,998	8,807	- 11.9%	5.3%	3.6%

Lender-Mediated Inventory by Price Range



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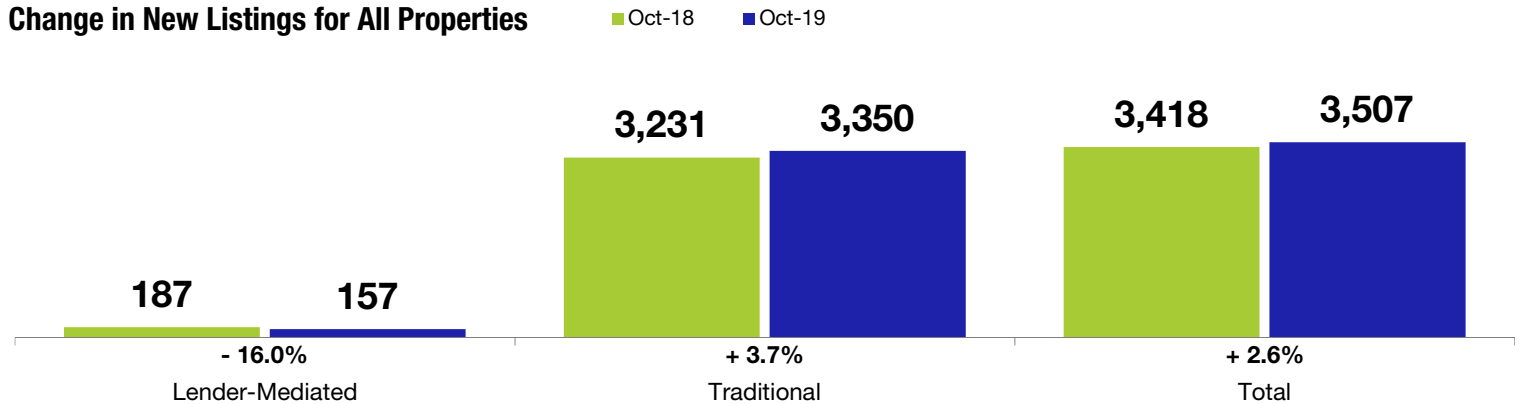
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19
Single-Family	160	136	- 15.0%	2,599	2,792	+ 7.4%	2,759	2,928	+ 6.1%	5.8%	4.6%
Condo-Townhouse	27	21	- 22.2%	632	558	- 11.7%	659	579	- 12.1%	4.1%	3.6%
All Properties	187	157	- 16.0%	3,231	3,350	+ 3.7%	3,418	3,507	+ 2.6%	5.5%	4.5%

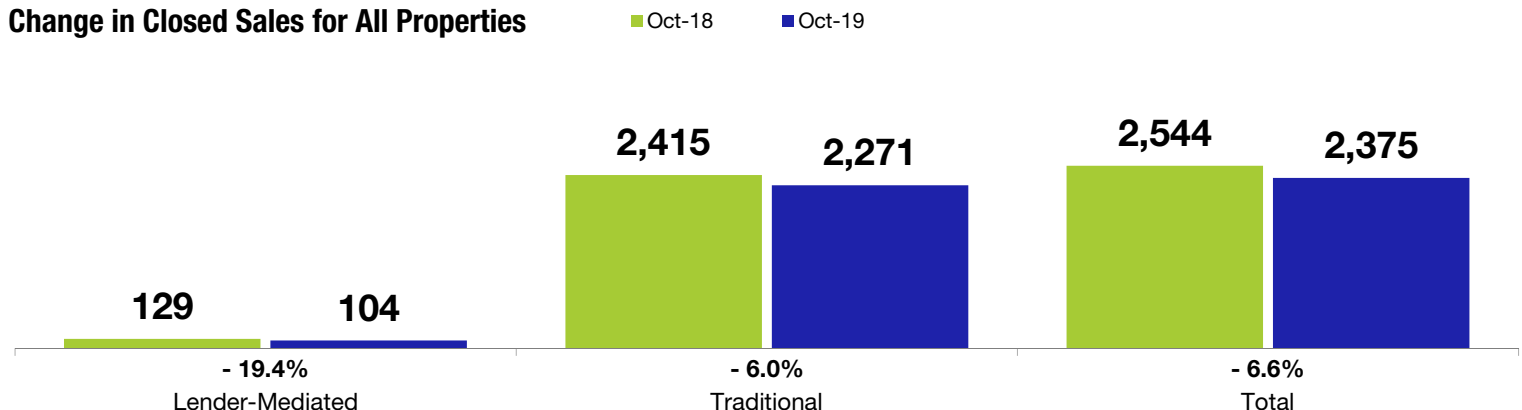
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19
Single-Family	115	97	- 15.7%	1,932	1,872	- 3.1%	2,047	1,969	- 3.8%	5.6%	4.9%
Condo-Townhouse	14	7	- 50.0%	483	399	- 17.4%	497	406	- 18.3%	2.8%	1.7%
All Properties	129	104	- 19.4%	2,415	2,271	- 6.0%	2,544	2,375	- 6.6%	5.1%	4.4%

Change in Closed Sales for All Properties



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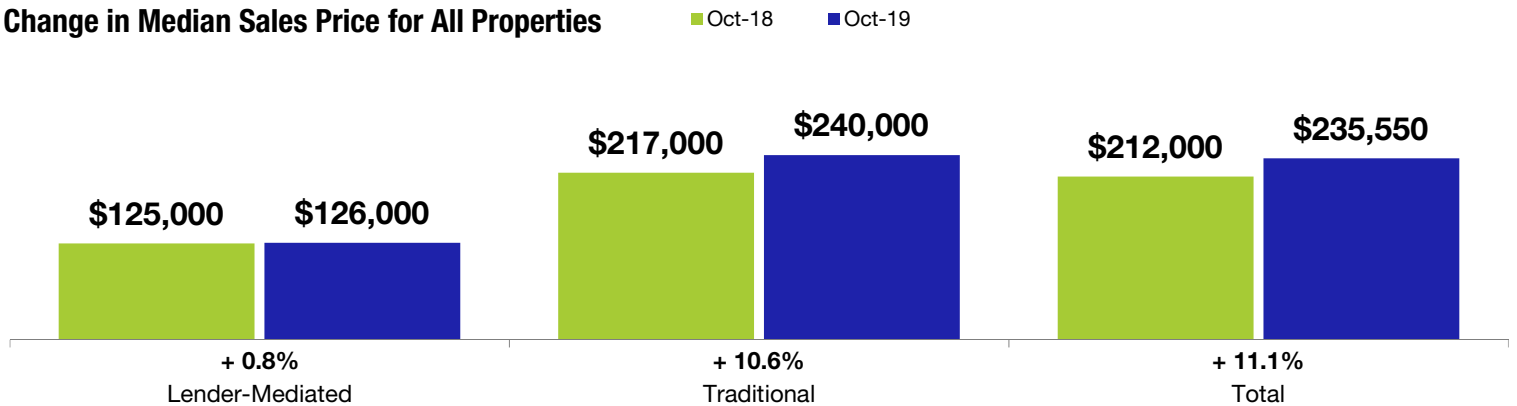
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -
Single-Family	\$139,200	\$132,700	- 4.7%	\$235,000	\$250,000	+ 6.4%	\$230,000	\$245,000	+ 6.5%
Condo-Townhouse	\$97,250	\$115,000	+ 18.3%	\$150,000	\$183,985	+ 22.7%	\$150,000	\$235,550	+ 57.0%
All Properties	\$125,000	\$126,000	+ 0.8%	\$217,000	\$240,000	+ 10.6%	\$212,000	\$235,550	+ 11.1%

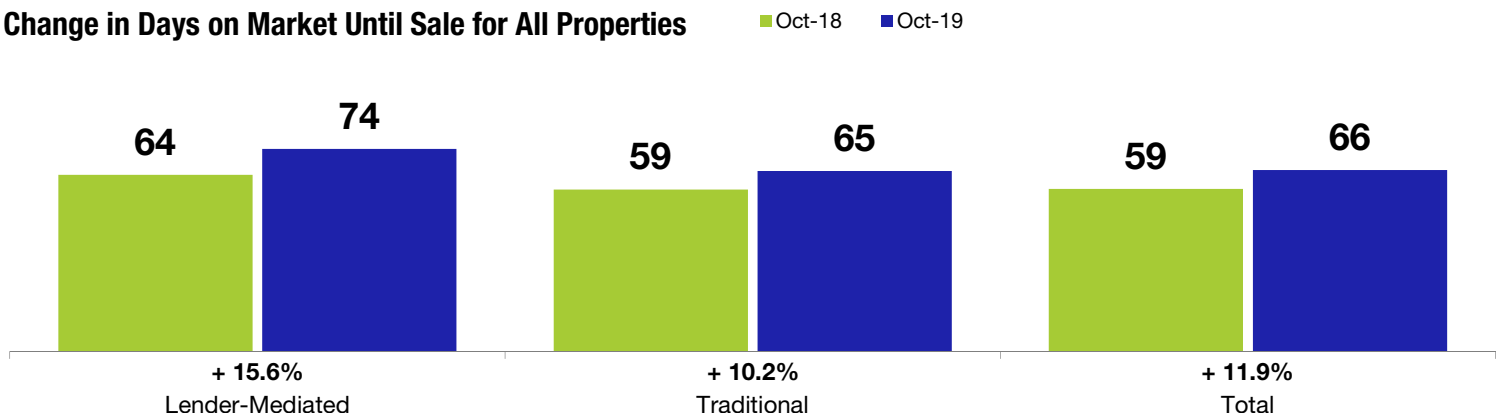
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -	Oct-18	Oct-19	+ / -
Single-Family	67	73	+ 9.0%	62	66	+ 6.5%	63	66	+ 4.8%
Condo-Townhouse	38	87	+ 128.9%	44	65	+ 47.7%	43	66	+ 53.5%
All Properties	64	74	+ 15.6%	59	65	+ 10.2%	59	66	+ 11.9%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

October 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	5	5.4%	150.0%	0	0.0%	--	\$195,000	1.0%	\$252,857	36.9%
Clay County	43	4.6%	-51.1%	15	4.7%	-16.7%	\$224,000	10.3%	\$241,333	10.7%
Duval County	175	4.2%	-45.3%	58	4.5%	-27.5%	\$208,000	9.5%	\$240,057	5.6%
Nassau County	14	3.1%	40.0%	3	3.3%	200.0%	\$261,703	2.6%	\$314,497	-3.2%
Putnam County	12	3.1%	-47.8%	11	15.1%	175.0%	\$124,900	0.7%	\$139,248	2.7%
St. Johns County	41	1.7%	-34.9%	14	2.7%	-17.6%	\$334,900	-0.5%	\$398,079	-1.9%
011-SAN MARCO	0	0.0%	-100.0%	0	0.0%	--	\$309,000	13.2%	\$430,775	43.2%
012-SAN JOSE	4	2.8%	-73.3%	0	0.0%	-100.0%	\$236,000	-8.5%	\$233,367	-37.3%
013-BEAUCLERC/MANDARIN NORTH	3	2.7%	-66.7%	0	0.0%	-100.0%	\$205,000	-8.9%	\$207,899	-10.6%
014-MANDARIN	5	2.7%	-72.2%	1	1.8%	-80.0%	\$279,500	15.8%	\$279,553	8.6%
015-BARTRAM	3	3.3%	-75.0%	3	6.3%	--	\$255,000	24.4%	\$256,058	12.4%
021-ST NICHOLAS AREA	2	3.6%	-71.4%	2	9.1%	-33.3%	\$139,250	3.9%	\$146,389	3.0%
022-GROVE PARK/SANS SOUCI	2	2.1%	-83.3%	1	1.8%	-66.7%	\$192,000	18.5%	\$204,448	30.9%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	8	6.2%	14.3%	0	0.0%	-100.0%	\$175,000	-0.6%	\$194,239	1.2%
024-BAYMEADOWS/DEERWOOD	7	3.4%	-22.2%	1	2.1%	-66.7%	\$161,000	12.6%	\$246,894	41.1%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	0.8%	-75.0%	1	2.8%	--	\$276,450	-21.5%	\$338,906	-16.0%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	2.8%	-33.3%	1	2.6%	0.0%	\$294,500	-8.8%	\$307,761	-12.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$262,000	-13.5%	\$281,414	-32.3%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$295,631	-6.1%	\$315,160	0.1%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$377,612	-11.2%	\$404,539	-2.8%
031-RIVERSIDE	2	3.2%	--	0	0.0%	--	\$167,450	-41.2%	\$199,163	-31.6%
032-AVONDALE	5	4.9%	66.7%	0	0.0%	-100.0%	\$309,000	26.1%	\$373,227	27.2%
033-ORTEGA/VENETIA	3	5.7%	0.0%	2	12.5%	--	\$340,196	52.9%	\$368,371	52.7%
041-ARLINGTON	13	7.0%	-43.5%	1	1.6%	-80.0%	\$170,000	5.9%	\$191,949	9.9%
042-FT CAROLINE	5	6.1%	-16.7%	1	1.9%	-75.0%	\$235,000	-3.0%	\$261,161	7.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	7	7.1%	-22.2%	0	0.0%	-100.0%	\$280,500	13.8%	\$335,679	7.3%
051-MURRAY HILL	2	2.7%	-50.0%	2	6.5%	--	\$145,000	-9.8%	\$160,458	3.0%
052-LAKESHORE	2	3.8%	-60.0%	2	11.1%	100.0%	\$141,500	21.5%	\$163,413	29.4%
053-HYDE GROVE AREA	1	1.7%	-83.3%	1	5.3%	0.0%	\$167,450	53.6%	\$169,439	53.2%
054-CEDAR HILLS	3	6.7%	50.0%	1	12.5%	-50.0%	\$143,100	14.5%	\$146,338	17.1%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.0%	-50.0%	0	0.0%	-100.0%	\$182,950	32.6%	\$217,233	32.7%
056-YUKON/WESCONNETT/OAK HILL	2	2.7%	-81.8%	6	17.1%	200.0%	\$157,500	6.8%	\$151,168	2.9%
061-HERLONG/NORMANDY AREA	3	6.5%	-62.5%	3	16.7%	200.0%	\$170,400	6.5%	\$166,340	3.3%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	6	9.4%	-40.0%	1	5.9%	-66.7%	\$191,000	-2.1%	\$217,880	9.4%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	6	9.8%	-40.0%	2	5.7%	-33.3%	\$155,000	8.4%	\$143,994	7.6%
064-BENT CREEK/PLUM TREE	2	3.9%	-60.0%	0	0.0%	--	\$226,950	12.9%	\$222,037	8.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	3.4%	-75.0%	0	0.0%	--	\$209,974	5.0%	\$213,735	4.0%
066-CECIL COMMERCE AREA	1	3.6%	-50.0%	0	0.0%	--	\$249,990	38.9%	\$249,990	29.6%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	3	3.0%	50.0%	2	4.9%	-50.0%	\$199,500	8.7%	\$207,310	10.1%
071-BRENTWOOD/EVERGREEN	5	5.7%	0.0%	1	7.7%	-50.0%	\$89,500	9.8%	\$85,454	3.6%
072-SPRINGFIELD	1	2.5%	0.0%	0	0.0%	--	\$290,000	81.3%	\$289,639	58.0%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	--	0	0.0%	--	\$383,500	184.2%	\$383,500	130.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	5.0%	-50.0%	2	11.1%	100.0%	\$76,250	27.1%	\$96,522	50.1%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	15	5.8%	-46.4%	9	14.1%	12.5%	\$63,300	12.9%	\$72,699	8.0%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	6.3%	-60.0%	0	0.0%	--	\$56,000	239.4%	\$60,000	153.2%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	7	15.6%	-30.0%	2	15.4%	0.0%	\$182,000	-6.3%	\$183,062	-7.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	--	\$349,950	25.7%	\$349,950	25.7%
091-GARDEN CITY/AIRPORT	16	8.4%	-20.0%	3	6.7%	-66.7%	\$185,000	1.1%	\$177,351	0.7%
092-OCEANWAY/PECAN PARK	7	5.6%	0.0%	5	16.1%	400.0%	\$230,000	-2.1%	\$235,100	7.5%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$229,900	70.3%	\$236,786	16.9%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	1.9%	-66.7%	1	2.9%	-50.0%	\$252,495	0.1%	\$265,637	2.4%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$441,500	63.5%	\$439,250	62.7%
122-FLEMING ISLAND-NW	2	4.8%	0.0%	0	0.0%	--	\$298,000	-5.4%	\$295,073	-3.3%
123-FLEMING ISLAND-SE	1	2.9%	-66.7%	0	0.0%	--	\$300,451	9.1%	\$320,242	10.7%
124-FLEMING ISLAND-SW	1	2.1%	-66.7%	1	5.9%	-50.0%	\$221,000	-6.0%	\$235,859	-1.2%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$182,500	-22.3%	\$235,080	-6.7%
132-BELLAIR/GROVE PARK	2	10.0%	-33.3%	2	13.3%	--	\$160,000	-7.0%	\$158,107	-7.8%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$173,950	-16.4%	\$173,950	-39.9%
134-SOUTH BLANDING	2	11.1%	-50.0%	1	7.7%	--	\$213,950	7.0%	\$219,642	5.6%
135-PARK WEST/MONTCLAIR	2	33.3%	100.0%	0	0.0%	--	\$246,250	7.1%	\$228,500	-0.6%
136-LAKESIDE ESTATES	2	10.5%	-33.3%	0	0.0%	-100.0%	\$221,000	30.8%	\$230,793	20.5%
137-DOCTOR'S LAKE	1	4.0%	--	1	20.0%	--	\$257,000	11.1%	\$386,160	-9.7%
138-TANGLEWOOD	0	0.0%	-100.0%	2	28.6%	--	\$168,900	28.0%	\$158,700	21.7%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	11	6.0%	-42.1%	2	4.2%	100.0%	\$250,500	9.0%	\$253,351	7.4%
141-MIDDLEBURG NW	0	1.4%	-75.0%	--	0.0%	-100.0%	--	16.4%	--	40.0%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$306,250	85.0%	\$301,567	69.4%
143-FOXMEADOW AREA	3	6.1%	50.0%	2	10.0%	100.0%	\$209,500	-2.6%	\$243,642	7.1%
144-MIDDLEBURG-SE	2	18.2%	100.0%	0	0.0%	-100.0%	\$245,000	46.7%	\$231,660	32.0%
145-MIDDLEBURG-SW	3	8.8%	-40.0%	2	13.3%	0.0%	\$162,000	0.6%	\$148,883	5.9%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	1	5.0%	--	\$230,750	15.4%	\$257,914	31.2%
151-KEYSTONE HEIGHTS	3	4.1%	-62.5%	0	0.0%	-100.0%	\$150,000	17.2%	\$146,229	2.4%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$827,500	0.0%	\$827,500	0.0%
161-GREEN COVE SPRINGS	4	3.5%	-33.3%	1	3.7%	-50.0%	\$204,990	11.7%	\$218,762	10.4%
162-RUSSELL LANDING/PENNY FARMS	1	9.1%	--	0	0.0%	--	\$281,000	99.3%	\$281,000	99.3%
163-LAKE ASBURY AREA	3	4.5%	-25.0%	0	0.0%	-100.0%	\$215,000	2.4%	\$241,051	13.1%
211-JACKSONVILLE BEACH-NE	1	5.3%	-50.0%	0	0.0%	--	\$488,000	-37.8%	\$475,357	-45.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	-100.0%	\$567,500	18.2%	\$787,322	28.5%
213-JACKSONVILLE BEACH-NW	1	3.1%	0.0%	0	0.0%	--	\$425,000	24.1%	\$426,571	22.4%
214-JACKSONVILLE BEACH-SW	1	1.6%	0.0%	0	0.0%	--	\$390,000	20.9%	\$398,952	15.4%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$795,000	104.4%	\$795,000	45.4%
222-NEPTUNE BEACH-WEST	1	5.0%	--	0	0.0%	--	\$292,000	-30.3%	\$334,000	-25.4%
231-ATLANTIC BEACH-NORTH	1	2.2%	0.0%	0	0.0%	-100.0%	\$345,000	-60.9%	\$418,888	-58.8%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$270,000	-5.3%	\$320,000	5.2%
233-ATLANTIC BEACH-WEST	1	9.1%	-50.0%	0	0.0%	--	\$495,000	66.4%	\$495,000	68.1%

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October 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$218,950	9.5%	\$208,949	15.8%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$106,000	-31.8%	\$106,000	-31.8%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,675,000	146.4%	\$1,675,000	34.5%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	5	7.0%	400.0%	0	0.0%	--	\$630,000	158.2%	\$708,860	70.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	0.9%	0.0%	0	0.0%	--	\$442,000	17.9%	\$605,538	-24.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.2%	-60.0%	0	0.0%	-100.0%	\$502,500	5.2%	\$594,531	25.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$662,500	-27.8%	\$611,406	-34.6%
264-SOUTH PONTE VEDRA BEACH	2	3.6%	100.0%	0	0.0%	--	\$447,500	-19.4%	\$453,000	-67.3%
265-PONTE VEDRA/NOCATEE-STJ	1	0.5%	-50.0%	0	0.0%	-100.0%	\$437,766	2.9%	\$466,170	1.7%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$332,000	-3.4%	\$410,000	25.3%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	-100.0%	\$542,450	-5.2%	\$559,192	-2.4%
272-NOCATEE SOUTH	1	0.7%	-50.0%	0	0.0%	-100.0%	\$407,700	1.9%	\$426,074	0.6%
301-JULINGTON CREEK/SWITZERLAND	5	1.3%	-54.5%	5	4.3%	-16.7%	\$342,500	5.4%	\$374,244	5.7%
302-ORANGEDALE AREA	4	6.9%	300.0%	1	12.5%	--	\$370,745	1.2%	\$555,428	23.4%
303-PALMO/SIX MILE AREA	1	3.0%	0.0%	1	33.3%	0.0%	\$325,000	6.5%	\$346,333	11.6%
304- 210 SOUTH	1	0.8%	-85.7%	1	3.1%	0.0%	\$333,493	1.4%	\$349,559	4.0%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	3.8%	-33.3%	0	0.0%	--	\$261,000	14.2%	\$263,062	11.0%
306-WORLD GOLF VILLAGE AREA-NE	1	2.9%	--	0	0.0%	--	\$295,000	2.8%	\$297,588	3.2%
307-WORLD GOLF VILLAGE AREA-SE	1	1.3%	-50.0%	0	0.0%	--	\$317,995	-15.7%	\$329,480	-13.7%
308-WORLD GOLF VILLAGE AREA-SW	2	2.6%	-50.0%	0	0.0%	-100.0%	\$279,000	0.0%	\$288,350	-4.6%
309-WORLD GOLF VILLAGE AREA-WEST	3	2.8%	200.0%	0	0.0%	-100.0%	\$322,180	-2.4%	\$364,408	-2.0%
312-PALENCIA AREA	1	1.2%	-75.0%	1	4.2%	0.0%	\$407,500	-6.3%	\$456,695	2.4%
313-WHITECASTLE/AIRPORT AREA	1	2.7%	-66.7%	0	0.0%	--	\$237,300	-26.1%	\$292,460	-7.9%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$410,000	81.0%	\$375,200	42.0%
322-DOWNTOWN ST AUGUSTINE	1	2.3%	0.0%	0	0.0%	--	\$313,607	-12.9%	\$345,515	-26.2%
323-DAVIS SHORES	1	1.9%	--	0	0.0%	--	\$297,087	26.7%	\$352,371	-21.1%
331-ST AUGUSTINE BEACH	2	1.0%	100.0%	2	9.1%	--	\$332,465	-6.3%	\$350,701	-19.3%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$362,000	34.1%	\$353,750	-22.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$260,000	-15.4%	\$281,000	-8.2%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$247,500	26.9%	\$243,564	14.3%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$223,500	10.1%	\$223,500	2.7%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.7%	--	2	7.7%	--	\$203,500	8.2%	\$231,869	3.6%
337-OLD MOULTRIE RD/WILDWOOD	1	1.2%	-75.0%	1	3.0%	--	\$260,653	13.8%	\$278,024	-4.1%
341-FLAGLER ESTATES/HASTINGS	1	10.0%	-66.7%	0	0.0%	-100.0%	\$104,250	9.2%	\$104,250	7.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$245,000	-3.0%	\$275,600	7.0%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$365,000	0.0%	\$478,300	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	1	100.0%	--	\$139,000	-44.2%	\$139,000	-59.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$265,500	-32.8%	\$265,500	-32.8%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$309,500	-61.6%	\$366,875	-47.7%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$246,750	-34.2%	\$246,750	-44.6%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$262,500	-4.9%	\$262,500	-11.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.3%	0.0%	0	0.0%	-100.0%	\$395,000	-3.7%	\$416,900	-0.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$315,000	-40.6%	\$734,000	3.7%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	3.4%	-50.0%	0	0.0%	--	\$253,250	1.3%	\$279,383	1.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	3	2.3%	50.0%	0	0.0%	-100.0%	\$278,445	-20.2%	\$326,906	-8.5%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-YULEE SOUTH	2	3.9%	-33.3%	1	11.1%	0.0%	\$216,900	2.4%	\$203,733	-15.9%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$118,000	0.0%	\$118,000	0.0%
491-HILLARD	0	0.0%	-100.0%	1	20.0%	--	\$220,000	71.2%	\$200,300	55.9%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	6	7.1%	200.0%	0	0.0%	-100.0%	\$260,053	3.0%	\$285,095	7.2%
501-MACCLENNY AREA	2	3.7%	0.0%	0	0.0%	--	\$195,000	1.0%	\$229,273	5.0%
502-BAKER COUNTY-NW	2	7.7%	--	0	0.0%	--	\$170,000	126.7%	\$169,750	19.4%
503-BAKER COUNTY-SOUTH	1	7.7%	--	0	0.0%	--	\$390,000	132.8%	\$351,500	129.6%
521-BRADFORD COUNTY-NE	1	6.3%	0.0%	0	0.0%	-100.0%	\$149,900	94.7%	\$149,900	60.8%
522-BRADFORD COUNTY-NW	8	22.2%	60.0%	0	0.0%	-100.0%	\$125,950	-4.2%	\$142,990	5.5%
523-BRADFORD COUNTY-SE	1	2.9%	0.0%	0	0.0%	--	\$198,000	-4.6%	\$173,370	-11.4%
524-BRADFORD COUNTY-SW	0	0.0%	--	0	0.0%	--	\$156,950	5.3%	\$156,100	-8.2%
541-UNION COUNTY-NORTH	1	50.0%	0.0%	0	0.0%	--	\$510,000	308.0%	\$510,000	308.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$124,000	5.2%	\$124,000	5.2%
561-GREATER PALATKA	4	5.5%	0.0%	3	14.3%	50.0%	\$143,000	8.5%	\$146,307	16.1%
562-BARDIN/WEST BOSTWICK	1	25.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	6.1%	-50.0%	1	50.0%	0.0%	\$184,450	333.8%	\$184,450	333.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.2%	0.0%	0	0.0%	--	\$150,000	22.0%	\$176,951	36.0%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$125,000	133.9%	\$125,000	133.9%
572-INTERLACHEN-NE	0	0.0%	-100.0%	2	33.3%	100.0%	\$121,500	102.5%	\$122,067	50.2%
573-INTERLACHEN-SW	0	0.0%	--	1	25.0%	--	\$91,500	-26.2%	\$97,024	-21.8%
574-INTERLACHEN-NW	0	0.0%	-100.0%	3	75.0%	--	\$58,000	-57.7%	\$75,875	-31.3%
575-WEST OF SR-21	2	10.0%	0.0%	0	0.0%	--	\$70,000	-46.4%	\$70,000	-46.4%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$148,000	516.7%	\$148,000	516.7%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$161,000	10.3%	\$151,333	-35.6%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$124,900	-34.3%	\$137,629	-28.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.7%	--	1	11.1%	0.0%	\$70,000	16.7%	\$127,056	-7.8%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	0.0%	--	\$95,500	0.0%	\$95,500	0.0%