

Lender-Mediated Report

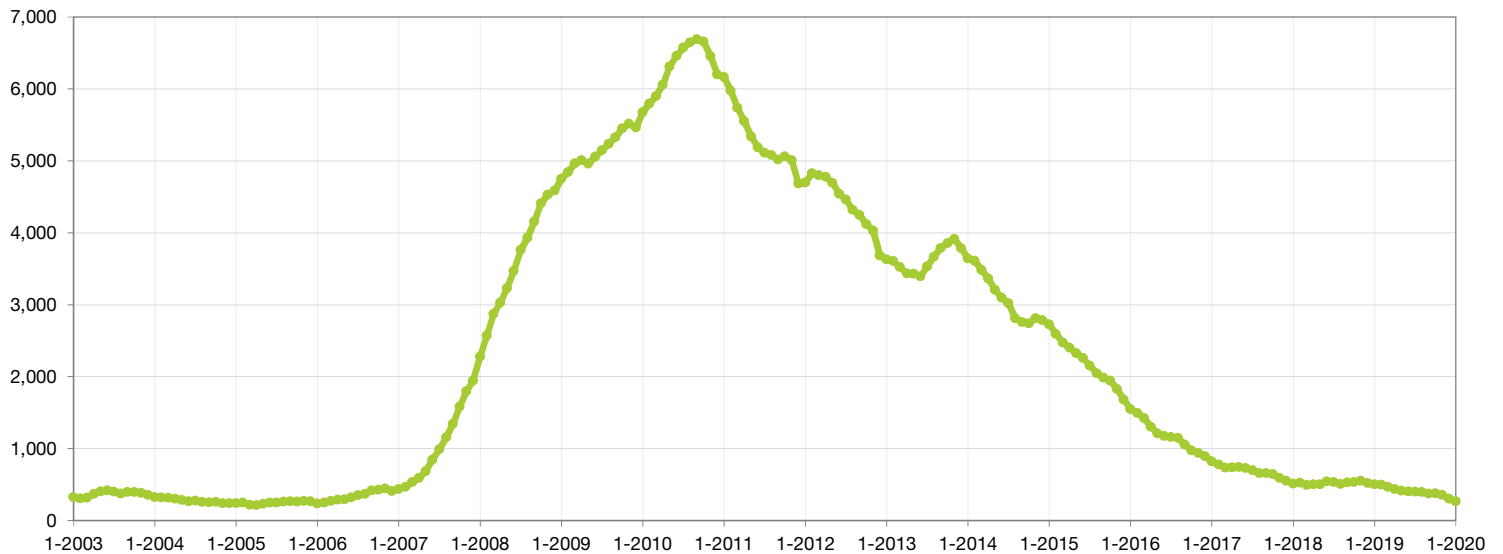
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



January 2020

New Listings in the Northeast Florida region increased 1.7 percent to 3,353.

- Traditional New Listings increased 3.1 percent to 3,222.
- Lender-mediated New Listings decreased 24.3 percent to 131.
- Share of all New Listings that were lender-mediated fell to 3.9 percent.

Closed Sales were up 4.2 percent to 1,796.

- Traditional Closed Sales were up 7.9 percent to 1,711.
- Lender-mediated Closed Sales were down 38.4 percent to 85.
- Share of all Closed Sales that were lender-mediated fell to 4.7 percent.

The Median Sales Price rose 11.1 percent to \$229,932.

- The traditional Median Sales Price rose 10.1 percent to \$233,990.
- The lender-mediated Median Sales Price rose 15.3 percent to \$124,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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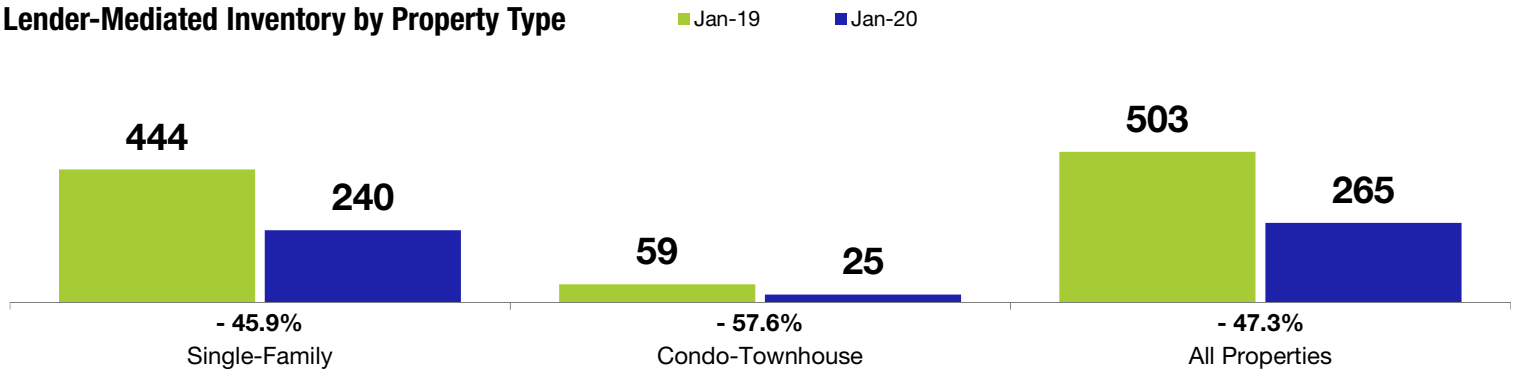
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20
Single-Family	444	240	- 45.9%	7,425	6,472	- 12.8%	7,869	6,712	- 14.7%	5.6%	3.6%
Condo-Townhouse	59	25	- 57.6%	1,484	1,243	- 16.2%	1,543	1,268	- 17.8%	3.8%	2.0%
All Properties	503	265	- 47.3%	8,909	7,715	- 13.4%	9,412	7,980	- 15.2%	5.3%	3.3%

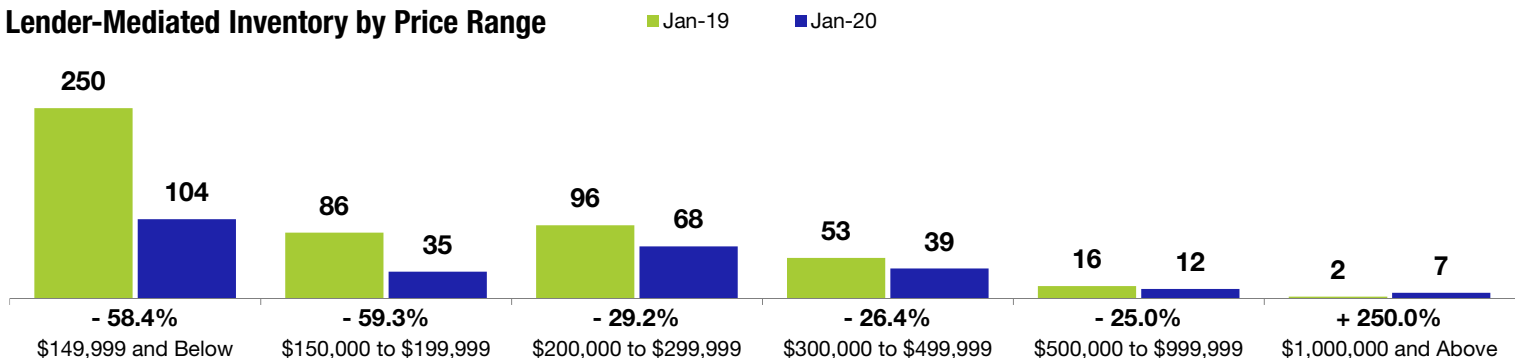
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20
\$149,999 and Below	250	104	- 58.4%	1,595	1,151	- 27.8%	1,845	1,255	- 32.0%	13.6%	8.3%
\$150,000 to \$199,999	86	35	- 59.3%	967	819	- 15.3%	1,053	854	- 18.9%	8.2%	4.1%
\$200,000 to \$299,999	96	68	- 29.2%	2,385	2,101	- 11.9%	2,481	2,169	- 12.6%	3.9%	3.1%
\$300,000 to \$499,999	53	39	- 26.4%	2,368	2,096	- 11.5%	2,421	2,135	- 11.8%	2.2%	1.8%
\$500,000 to \$999,999	16	12	- 25.0%	1,186	1,127	- 5.0%	1,202	1,139	- 5.2%	1.3%	1.1%
\$1,000,000 and Above	2	7	+ 250.0%	408	421	+ 3.2%	410	428	+ 4.4%	0.5%	1.6%
All Price Ranges	503	265	- 47.3%	8,909	7,715	- 13.4%	9,412	7,980	- 15.2%	5.3%	3.3%

Lender-Mediated Inventory by Price Range



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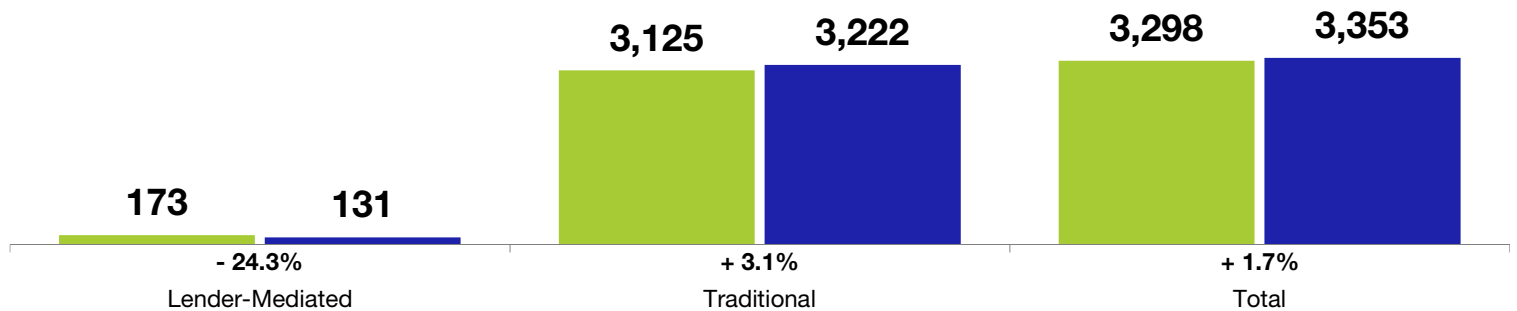


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20
Single-Family	157	118	- 24.8%	2,524	2,628	+ 4.1%	2,681	2,746	+ 2.4%	5.9%	4.3%
Condo-Townhouse	16	13	- 18.8%	601	594	- 1.2%	617	607	- 1.6%	2.6%	2.1%
All Properties	173	131	- 24.3%	3,125	3,222	+ 3.1%	3,298	3,353	+ 1.7%	5.2%	3.9%

Change in New Listings for All Properties

■ Jan-19 ■ Jan-20

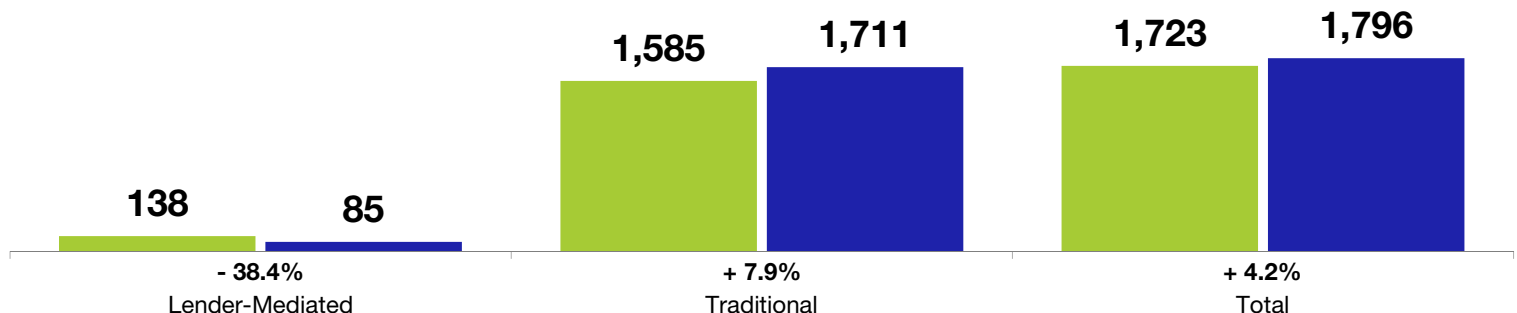


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20
Single-Family	125	76	- 39.2%	1,280	1,441	+ 12.6%	1,405	1,517	+ 8.0%	8.9%	5.0%
Condo-Townhouse	13	9	- 30.8%	305	270	- 11.5%	318	279	- 12.3%	4.1%	3.2%
All Properties	138	85	- 38.4%	1,585	1,711	+ 7.9%	1,723	1,796	+ 4.2%	8.0%	4.7%

Change in Closed Sales for All Properties

■ Jan-19 ■ Jan-20



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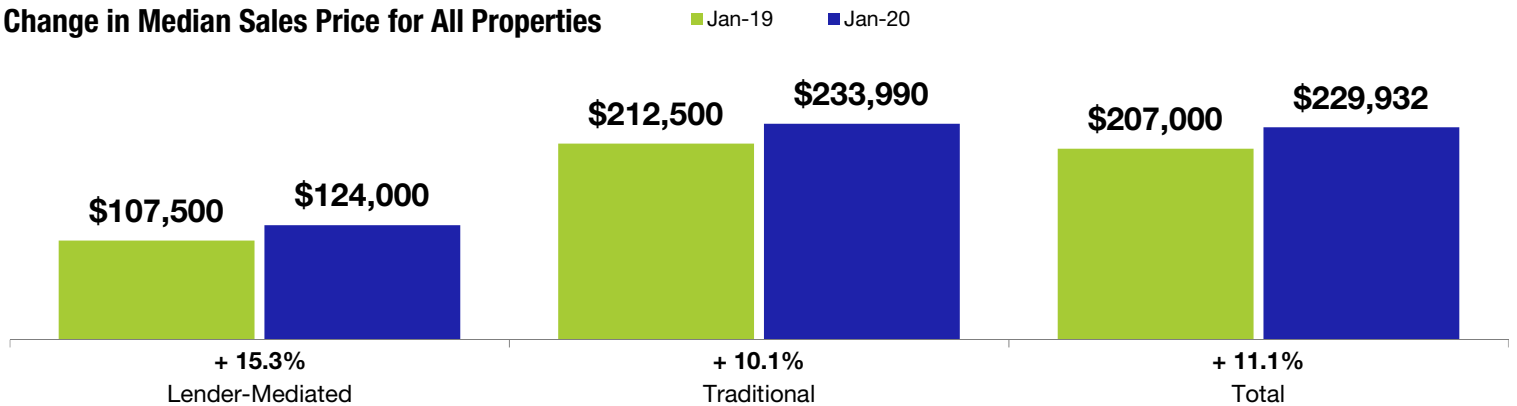
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -
Single-Family	\$108,786	\$141,655	+ 30.2%	\$228,500	\$245,000	+ 7.2%	\$220,000	\$240,000	+ 9.1%
Condo-Townhouse	\$121,000	\$95,500	- 21.1%	\$158,000	\$165,000	+ 4.4%	\$156,000	\$229,932	+ 47.4%
All Properties	\$107,500	\$124,000	+ 15.3%	\$212,500	\$233,990	+ 10.1%	\$207,000	\$229,932	+ 11.1%

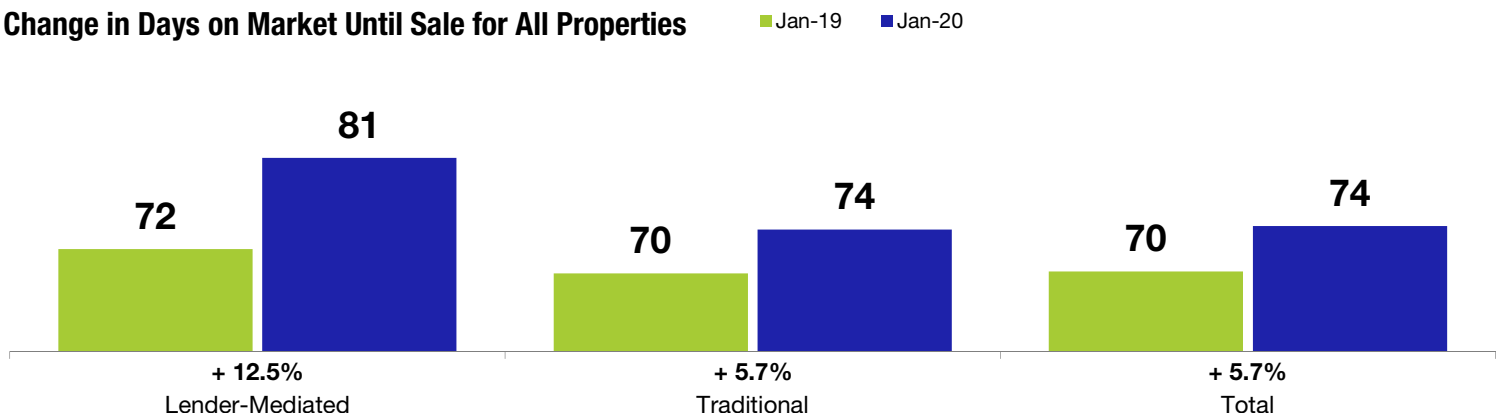
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -	Jan-19	Jan-20	+ / -
Single-Family	75	80	+ 6.7%	71	76	+ 7.0%	72	76	+ 5.6%
Condo-Townhouse	42	93	+ 121.4%	63	65	+ 3.2%	63	66	+ 4.8%
All Properties	72	81	+ 12.5%	70	74	+ 5.7%	70	74	+ 5.7%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

January 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	2	16.7%	100.0%	\$184,500	58.4%	\$195,542	86.7%
Clay County	33	3.8%	-59.8%	11	5.8%	-52.2%	\$206,990	4.0%	\$226,474	6.0%
Duval County	152	4.2%	-49.7%	55	5.4%	-36.8%	\$204,900	14.9%	\$232,131	12.5%
Nassau County	13	2.8%	-23.5%	2	2.9%	-33.3%	\$259,450	-3.2%	\$337,309	9.2%
Putnam County	18	4.5%	-5.3%	1	1.9%	-90.0%	\$115,000	33.7%	\$120,657	2.8%
St. Johns County	39	1.7%	-32.8%	8	2.0%	-20.0%	\$335,000	8.9%	\$410,312	11.3%
011-SAN MARCO	2	2.2%	100.0%	0	0.0%	-100.0%	\$350,000	47.4%	\$327,500	16.1%
012-SAN JOSE	7	6.0%	-22.2%	1	3.4%	-50.0%	\$230,450	27.3%	\$271,686	49.8%
013-BEAUCLERC/MANDARIN NORTH	2	1.7%	-50.0%	1	4.0%	-66.7%	\$217,000	-1.9%	\$225,037	-0.2%
014-MANDARIN	5	3.6%	-72.2%	2	4.3%	0.0%	\$267,000	-2.7%	\$276,485	-13.0%
015-BARTRAM	6	8.0%	-45.5%	0	0.0%	-100.0%	\$255,000	18.7%	\$254,286	10.1%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	2	20.0%	--	\$143,250	4.2%	\$153,240	18.1%
022-GROVE PARK/SANS SOUCI	4	4.3%	-42.9%	0	0.0%	-100.0%	\$167,000	13.2%	\$167,098	7.7%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.7%	-25.0%	2	4.9%	-33.3%	\$185,000	-0.2%	\$197,248	-2.5%
024-BAYMEADOWS/DEERWOOD	6	3.7%	-50.0%	1	2.4%	-50.0%	\$164,500	20.8%	\$207,922	13.8%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	4	4.9%	-42.9%	0	0.0%	-100.0%	\$341,250	18.0%	\$387,956	11.1%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	3.2%	-50.0%	3	10.0%	--	\$352,000	8.6%	\$444,260	13.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$257,450	58.9%	\$290,416	76.5%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$363,872	37.3%	\$360,174	35.9%
029-NOCATEE (DUVAL COUNTY)	1	3.4%	--	0	0.0%	--	\$418,450	-9.9%	\$419,069	-10.5%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$274,900	20.6%	\$307,480	14.9%
032-AVONDALE	4	4.4%	-20.0%	1	7.1%	0.0%	\$287,250	11.8%	\$334,253	21.3%
033-ORTEGA/VENETIA	3	5.7%	0.0%	0	0.0%	--	\$301,250	107.8%	\$346,925	48.2%
041-ARLINGTON	12	6.6%	0.0%	4	7.4%	-60.0%	\$171,000	10.3%	\$175,682	2.9%
042-FT CAROLINE	2	2.5%	-81.8%	2	6.9%	-50.0%	\$240,000	-2.0%	\$274,728	-0.8%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	3	4.3%	-62.5%	3	10.3%	--	\$260,000	11.3%	\$337,462	32.3%
051-MURRAY HILL	3	5.9%	-25.0%	0	0.0%	-100.0%	\$175,500	21.0%	\$184,456	30.6%
052-LAKESHORE	1	2.6%	-83.3%	0	0.0%	-100.0%	\$130,450	-3.4%	\$125,640	10.1%
053-HYDE GROVE AREA	3	5.9%	-50.0%	0	0.0%	-100.0%	\$154,900	72.1%	\$134,312	39.1%
054-CEDAR HILLS	5	13.9%	400.0%	0	0.0%	-100.0%	\$150,000	29.0%	\$154,462	34.8%
055-CONFEDERATE POINT/ORTEGA FARMS	1	3.8%	-50.0%	0	0.0%	--	\$172,000	33.6%	\$171,650	33.3%
056-YUKON/WESCONNETT/OAK HILL	3	5.1%	-75.0%	3	10.7%	0.0%	\$165,000	34.7%	\$159,914	23.2%
061-HERLONG/NORMANDY AREA	2	4.7%	-80.0%	0	0.0%	-100.0%	\$161,550	13.0%	\$165,057	12.9%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	3	5.3%	-70.0%	3	20.0%	--	\$170,000	-4.0%	\$190,367	3.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	5	9.4%	-50.0%	3	11.1%	0.0%	\$140,000	8.5%	\$146,097	24.6%
064-BENT CREEK/PLUM TREE	3	7.1%	-62.5%	1	5.6%	0.0%	\$226,495	-1.1%	\$221,038	-3.0%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	9.1%	50.0%	0	0.0%	-100.0%	\$238,000	14.4%	\$252,564	25.0%
066-CECIL COMMERCE AREA	1	3.6%	0.0%	0	0.0%	--	\$199,990	-3.0%	\$210,662	2.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	3	2.8%	-40.0%	3	8.6%	200.0%	\$213,900	12.8%	\$200,963	3.8%
071-BRENTWOOD/EVERGREEN	3	4.1%	-25.0%	3	17.6%	--	\$49,000	14.0%	\$70,836	19.8%
072-SPRINGFIELD	2	5.4%	-50.0%	0	0.0%	--	\$159,000	11.2%	\$186,800	8.7%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	--	0	0.0%	--	\$61,000	-75.6%	\$111,200	-55.5%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	9.0%	0.0%	0	0.0%	-100.0%	\$55,000	10.0%	\$71,035	13.5%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	9	4.8%	-62.5%	4	8.5%	-50.0%	\$61,500	13.2%	\$81,051	20.1%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.5%	-83.3%	1	20.0%	0.0%	\$45,500	36.4%	\$39,970	-8.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	2	3.4%	-50.0%	0	0.0%	-100.0%	\$191,250	8.4%	\$197,441	16.6%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	--	\$213,615	0.0%	\$213,615	0.0%
091-GARDEN CITY/AIRPORT	8	5.0%	-63.6%	6	10.0%	-14.3%	\$198,745	4.6%	\$185,711	2.7%
092-OCEANWAY/PECAN PARK	9	11.0%	-18.2%	4	11.1%	300.0%	\$213,250	-11.1%	\$217,179	-8.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$244,900	95.9%	\$232,400	46.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	4.4%	33.3%	0	0.0%	-100.0%	\$244,000	3.1%	\$267,768	13.5%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	-100.0%	\$310,000	44.0%	\$310,000	44.0%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$350,000	27.7%	\$459,100	2.0%
123-FLEMING ISLAND-SE	1	4.0%	0.0%	0	0.0%	--	\$278,167	7.4%	\$278,167	8.7%
124-FLEMING ISLAND-SW	2	4.2%	-75.0%	0	0.0%	-100.0%	\$220,750	-6.1%	\$229,743	-14.2%
131-MEADOWBROOK/LOCH RANE	2	10.5%	0.0%	1	20.0%	--	\$164,500	-13.4%	\$199,000	-1.7%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	--	\$155,000	-12.7%	\$156,417	-4.5%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$182,000	-2.7%	\$182,000	-14.5%
134-SOUTH BLANDING	3	11.5%	-40.0%	0	0.0%	-100.0%	\$207,000	11.9%	\$195,811	4.6%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	2	33.3%	--	\$210,000	38.6%	\$209,283	38.1%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$200,000	39.4%	\$215,000	54.9%
137-DOCTOR'S LAKE	1	5.3%	0.0%	2	66.7%	--	\$249,900	21.9%	\$255,700	20.6%
138-TANGLEWOOD	0	0.0%	-100.0%	1	50.0%	0.0%	\$148,000	-1.3%	\$148,000	-1.8%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	7	4.4%	-50.0%	1	2.7%	-66.7%	\$230,000	7.0%	\$244,467	9.1%
141-MIDDLEBURG NW	0	1.4%	-80.0%	--	0.0%	-100.0%	--	2.6%	--	1.1%
142-MIDDLEBURG EAST	1	3.6%	-66.7%	0	0.0%	--	\$389,000	67.3%	\$389,000	70.8%
143-FOXMEADOW AREA	3	6.8%	50.0%	0	0.0%	--	\$212,000	-3.6%	\$220,875	4.0%
144-MIDDLEBURG-SE	1	8.3%	0.0%	1	33.3%	--	\$198,000	-48.6%	\$166,333	-56.8%
145-MIDDLEBURG-SW	1	2.6%	-85.7%	0	0.0%	-100.0%	\$179,900	43.9%	\$186,643	55.1%
146-MIDDLEBURG-NE	2	5.1%	-75.0%	0	0.0%	-100.0%	\$225,000	33.9%	\$244,100	28.7%
151-KEYSTONE HEIGHTS	4	5.8%	-42.9%	1	6.3%	-50.0%	\$172,000	-0.3%	\$180,181	3.4%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	3	3.0%	0.0%	2	8.7%	100.0%	\$206,990	3.6%	\$227,482	-2.6%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$218,990	51.2%	\$218,990	51.2%
163-LAKE ASBURY AREA	2	3.9%	100.0%	1	9.1%	0.0%	\$236,800	3.4%	\$279,263	13.4%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$648,000	0.0%	\$648,000	0.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$370,000	-23.6%	\$389,900	-68.4%
213-JACKSONVILLE BEACH-NW	1	3.7%	--	0	0.0%	--	\$333,000	-14.6%	\$320,000	-26.1%
214-JACKSONVILLE BEACH-SW	1	1.5%	0.0%	0	0.0%	-100.0%	\$300,000	-10.9%	\$306,832	-20.0%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,734,250	0.0%	\$1,734,250	0.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$405,000	33.9%	\$388,920	28.6%
231-ATLANTIC BEACH-NORTH	1	2.4%	--	0	0.0%	--	\$467,500	-32.2%	\$634,438	-23.9%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$453,000	29.9%	\$437,750	-4.1%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$276,103	0.0%	\$276,103	0.0%

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241-NORTH BEACH	0	0.0%	-100.0%	1	10.0%	--	\$236,450	43.3%	\$210,678	29.5%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$215,000	43.4%	\$215,000	43.4%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$829,000	-41.8%	\$955,571	-34.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.3%	50.0%	1	8.3%	--	\$222,500	-3.3%	\$346,779	-34.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$645,000	91.1%	\$989,706	116.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.4%	-66.7%	0	0.0%	--	\$435,000	-13.0%	\$490,309	-2.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	4.1%	100.0%	0	0.0%	--	\$865,000	80.2%	\$860,000	41.7%
264-SOUTH PONTE VEDRA BEACH	2	4.5%	100.0%	0	0.0%	--	\$982,000	16.2%	\$953,375	12.8%
265-PONTE VEDRA/NOCATEE-STJ	2	1.0%	0.0%	0	0.0%	--	\$430,000	12.9%	\$451,980	7.9%
266-VILANO BEACH	1	1.8%	0.0%	0	0.0%	--	\$302,500	-16.9%	\$360,483	-18.7%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$498,706	-2.0%	\$519,425	-8.0%
272-NOCATEE SOUTH	2	1.4%	0.0%	0	0.0%	--	\$393,250	9.7%	\$414,290	11.0%
301-JULINGTON CREEK/SWITZERLAND	5	1.7%	-54.5%	2	2.7%	-50.0%	\$349,000	10.8%	\$369,005	7.0%
302-ORANGEDALE AREA	4	4.7%	100.0%	0	0.0%	--	\$370,070	34.2%	\$397,345	37.9%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$322,000	-15.7%	\$240,167	-39.9%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$326,568	-0.1%	\$346,840	6.7%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	3.1%	-33.3%	0	0.0%	--	\$269,500	3.4%	\$262,786	0.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$319,916	-8.2%	\$304,489	-8.2%
307-WORLD GOLF VILLAGE AREA-SE	1	1.6%	-50.0%	0	0.0%	--	\$274,000	-3.9%	\$364,270	-18.0%
308-WORLD GOLF VILLAGE AREA-SW	1	1.6%	-66.7%	2	18.2%	--	\$278,000	4.9%	\$290,799	6.8%
309-WORLD GOLF VILLAGE AREA-WEST	4	5.4%	--	1	5.3%	0.0%	\$315,000	10.6%	\$342,314	32.2%
312-PALENCIA AREA	0	0.0%	-100.0%	1	12.5%	--	\$471,800	5.3%	\$507,771	16.7%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$250,000	-21.2%	\$270,898	-14.7%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$387,500	176.8%	\$528,500	277.5%
322-DOWNTOWN ST AUGUSTINE	1	1.9%	0.0%	0	0.0%	-100.0%	\$256,000	-30.0%	\$237,667	-35.0%
323-DAVIS SHORES	1	1.9%	--	0	0.0%	--	\$352,251	9.3%	\$361,125	-2.7%
331-ST AUGUSTINE BEACH	2	1.1%	-50.0%	0	0.0%	-100.0%	\$329,000	-9.9%	\$388,728	-9.1%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	1	33.3%	--	\$625,000	247.2%	\$511,833	184.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.8%	0.0%	0	0.0%	--	\$215,000	7.5%	\$208,223	6.7%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$251,250	10.0%	\$238,875	2.2%
336-RAVENSWOOD/WEST AUGUSTINE	3	2.6%	50.0%	0	0.0%	--	\$234,714	25.2%	\$237,128	13.2%
337-OLD MOULTRIE RD/WILDWOOD	2	2.5%	-33.3%	0	0.0%	--	\$262,990	7.8%	\$279,480	4.9%
341-FLAGLER ESTATES/HASTINGS	1	20.0%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$230,000	-25.8%	\$230,000	-25.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$295,000	33.5%	\$295,000	-15.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$570,000	75.4%	\$570,000	75.4%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$1,057,500	0.0%	\$1,057,500	0.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$272,500	-10.7%	\$335,000	9.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	3	8.8%	0.0%	0	0.0%	--	\$471,000	4.7%	\$690,500	52.1%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$1,012,500	87.5%	\$1,012,500	35.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	5.3%	--	0	0.0%	--	\$259,900	8.2%	\$337,904	18.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$276,200	-15.2%	\$298,123	5.0%
480-NASSAU COUNTY-YULEE NORTH	1	5.6%	--	0	0.0%	--	\$275,900	20.0%	\$275,900	20.0%
481-NASSAU COUNTY-YULEE SOUTH	1	1.9%	-66.7%	0	0.0%	--	\$220,000	-5.8%	\$231,743	-2.5%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$132,000	0.0%	\$132,000	0.0%
491-HILLARD	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	6	7.5%	50.0%	2	9.1%	100.0%	\$231,750	-14.2%	\$215,590	-11.9%
501-MACCLENNY AREA	0	0.0%	-100.0%	2	20.0%	100.0%	\$180,000	54.6%	\$178,750	70.7%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$249,000	0.0%	\$249,000	0.0%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$310,000	0.0%	\$310,000	0.0%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	1	33.3%	--	\$125,000	-1.6%	\$101,667	-19.9%
522-BRADFORD COUNTY-NW	1	4.8%	-50.0%	1	20.0%	0.0%	\$45,000	-66.5%	\$115,000	-26.2%
523-BRADFORD COUNTY-SE	1	3.6%	-66.7%	1	25.0%	0.0%	\$194,950	50.0%	\$197,650	42.2%
524-BRADFORD COUNTY-SW	3	25.0%	--	0	0.0%	--	\$87,950	-58.1%	\$87,850	-63.1%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	1	100.0%	--	\$121,000	0.0%	\$121,000	0.0%
542-UNION COUNTY-SOUTH	1	14.3%	--	0	0.0%	--	\$42,500	0.0%	\$42,500	0.0%
561-GREATER PALATKA	6	8.3%	500.0%	0	0.0%	-100.0%	\$123,250	105.4%	\$121,214	32.3%
562-BARDIN/WEST BOSTWICK	2	66.7%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	5.7%	-50.0%	0	0.0%	--	\$145,000	2.7%	\$145,000	2.7%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.2%	-33.3%	1	16.7%	--	\$83,675	-50.1%	\$124,958	-36.5%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	-100.0%	\$22,000	-68.0%	\$22,000	-68.0%
572-INTERLACHEN-NE	2	5.7%	-33.3%	0	0.0%	--	\$49,600	-30.1%	\$77,317	-16.3%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$141,000	163.6%	\$134,000	150.5%
574-INTERLACHEN-NW	3	8.8%	50.0%	0	0.0%	-100.0%	\$124,000	-3.8%	\$140,714	2.0%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$205,000	131.6%	\$205,000	131.6%
576-GEORGES LAKE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$102,450	95.1%	\$96,225	38.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$65,000	-7.1%	\$80,967	-10.1%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.3%	0.0%	0	0.0%	-100.0%	\$106,000	32.5%	\$124,922	-31.4%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%