

Lender-Mediated Report

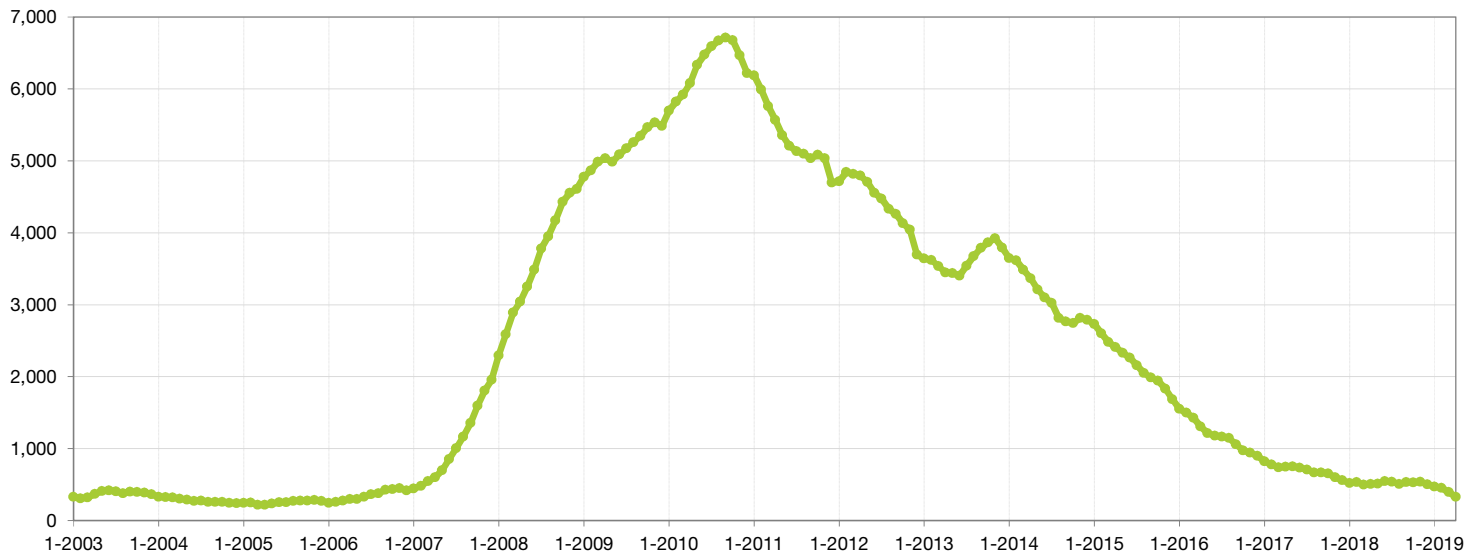
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



April 2019

New Listings in the Northeast Florida region increased 2.8 percent to 3,948.

- Traditional New Listings increased 3.3 percent to 3,784.
- Lender-mediated New Listings decreased 6.8 percent to 164.
- Share of all New Listings that were lender-mediated fell to 4.2 percent.

Closed Sales were up 6.5 percent to 2,889.

- Traditional Closed Sales were up 6.4 percent to 2,747.
- Lender-mediated Closed Sales were up 8.4 percent to 142.
- Share of all Closed Sales that were lender-mediated rose to 4.9 percent.

The Median Sales Price rose 2.3 percent to \$225,000.

- The traditional Median Sales Price rose 2.0 percent to \$228,375.
- The lender-mediated Median Sales Price rose 6.5 percent to \$122,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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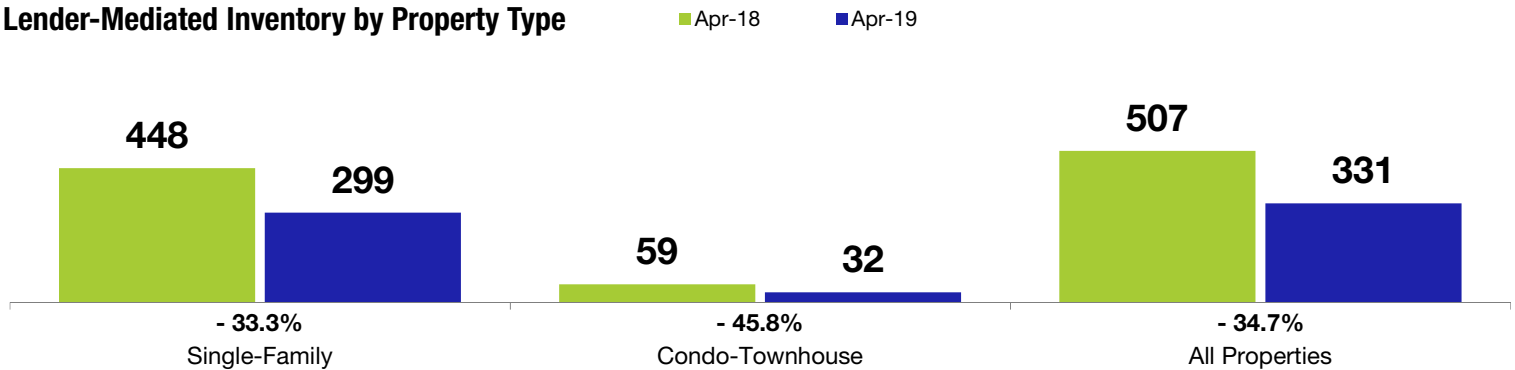
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19
Single-Family	448	299	- 33.3%	7,388	7,633	+ 3.3%	7,836	7,932	+ 1.2%	5.7%	3.8%
Condo-Townhouse	59	32	- 45.8%	1,134	1,349	+ 19.0%	1,193	1,381	+ 15.8%	4.9%	2.3%
All Properties	507	331	- 34.7%	8,522	8,982	+ 5.4%	9,029	9,313	+ 3.1%	5.6%	3.6%

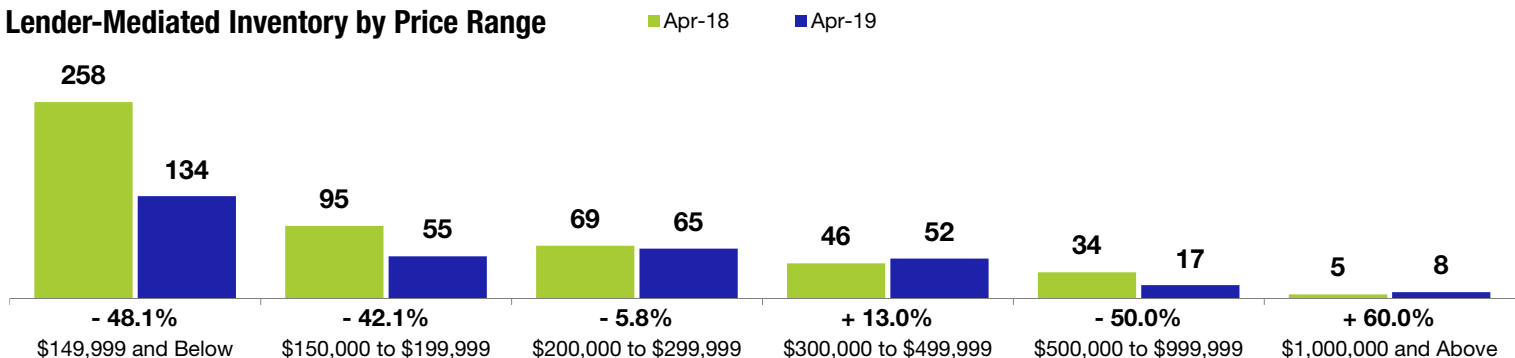
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19
\$149,999 and Below	258	134	- 48.1%	1,390	1,251	- 10.0%	1,648	1,385	- 16.0%	15.7%	9.7%
\$150,000 to \$199,999	95	55	- 42.1%	847	867	+ 2.4%	942	922	- 2.1%	10.1%	6.0%
\$200,000 to \$299,999	69	65	- 5.8%	2,161	2,420	+ 12.0%	2,230	2,485	+ 11.4%	3.1%	2.6%
\$300,000 to \$499,999	46	52	+ 13.0%	2,429	2,495	+ 2.7%	2,475	2,547	+ 2.9%	1.9%	2.0%
\$500,000 to \$999,999	34	17	- 50.0%	1,238	1,434	+ 15.8%	1,272	1,451	+ 14.1%	2.7%	1.2%
\$1,000,000 and Above	5	8	+ 60.0%	457	515	+ 12.7%	462	523	+ 13.2%	1.1%	1.5%
All Price Ranges	507	331	- 34.7%	8,522	8,982	+ 5.4%	9,029	9,313	+ 3.1%	5.6%	3.6%

Lender-Mediated Inventory by Price Range



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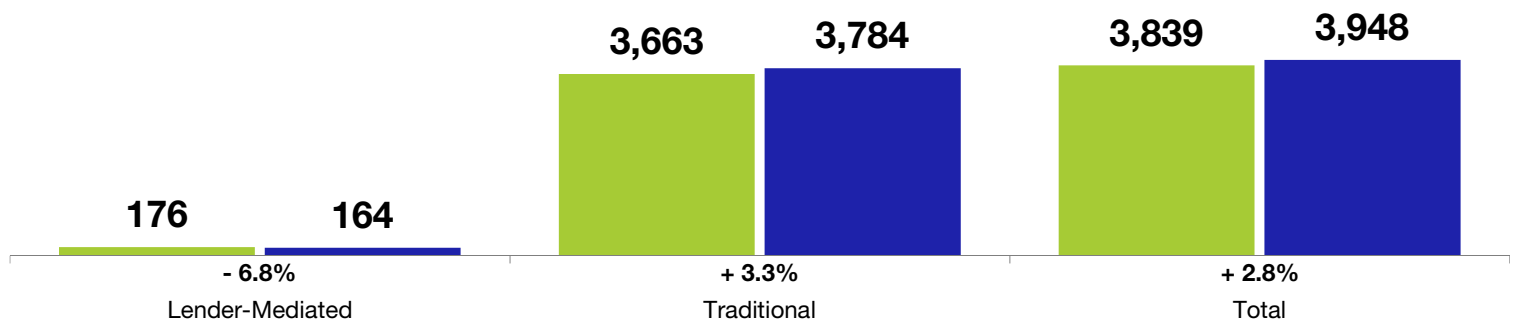


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19
Single-Family	152	146	- 3.9%	3,132	3,227	+ 3.0%	3,284	3,373	+ 2.7%	4.6%	4.3%
Condo-Townhouse	24	18	- 25.0%	531	557	+ 4.9%	555	575	+ 3.6%	4.3%	3.1%
All Properties	176	164	- 6.8%	3,663	3,784	+ 3.3%	3,839	3,948	+ 2.8%	4.6%	4.2%

Change in New Listings for All Properties

■ Apr-18 ■ Apr-19

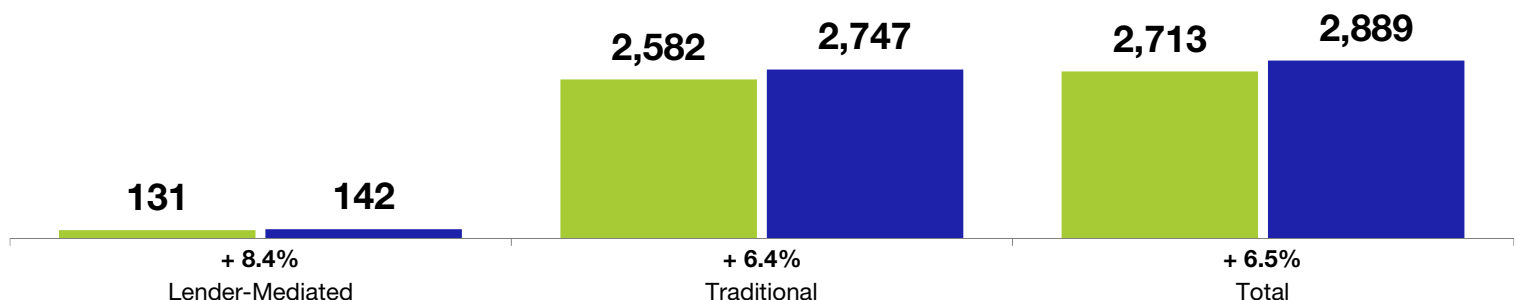


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19
Single-Family	120	118	- 1.7%	2,153	2,284	+ 6.1%	2,273	2,402	+ 5.7%	5.3%	4.9%
Condo-Townhouse	11	24	+118.2%	429	463	+ 7.9%	440	487	+ 10.7%	2.5%	4.9%
All Properties	131	142	+ 8.4%	2,582	2,747	+ 6.4%	2,713	2,889	+ 6.5%	4.8%	4.9%

Change in Closed Sales for All Properties

■ Apr-18 ■ Apr-19



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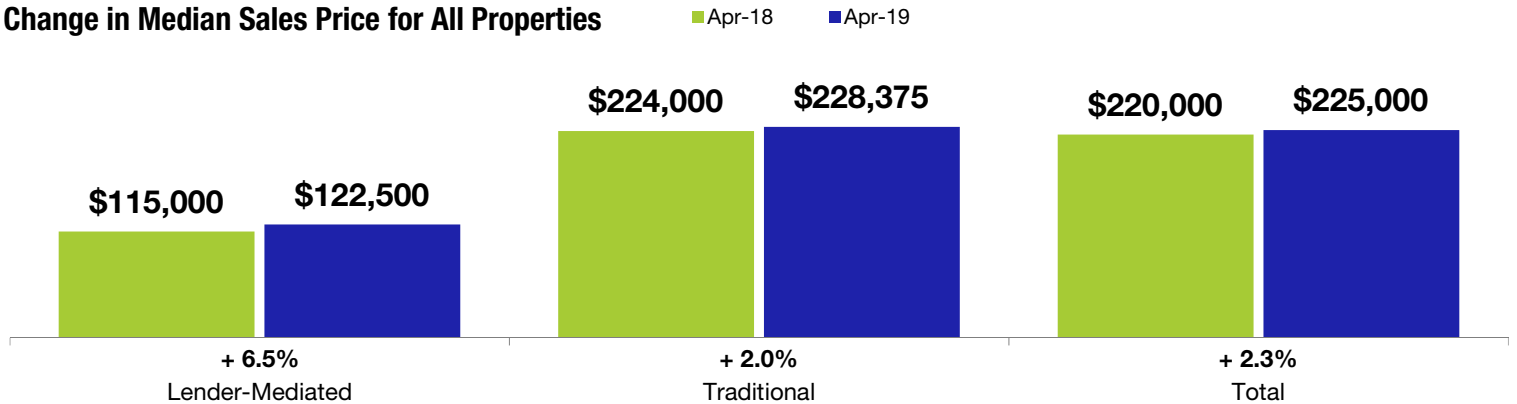
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -
Single-Family	\$125,000	\$149,950	+ 20.0%	\$233,900	\$242,900	+ 3.8%	\$229,900	\$238,000	+ 3.5%
Condo-Townhouse	\$101,150	\$94,250	- 6.8%	\$163,500	\$164,000	+ 0.3%	\$162,500	\$225,000	+ 38.5%
All Properties	\$115,000	\$122,500	+ 6.5%	\$224,000	\$228,375	+ 2.0%	\$220,000	\$225,000	+ 2.3%

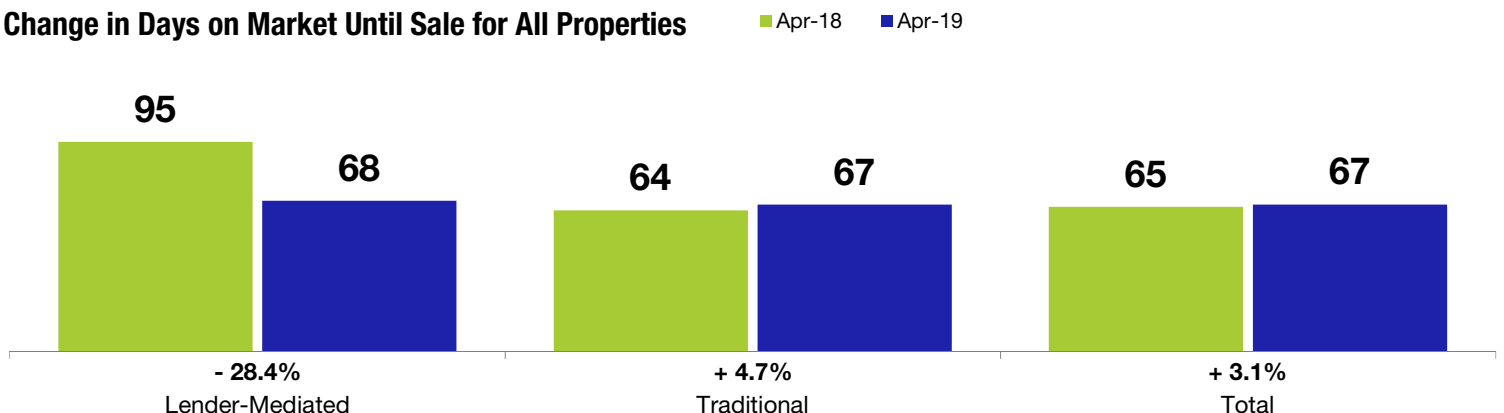
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -	Apr-18	Apr-19	+ / -
Single-Family	99	72	- 27.3%	66	67	+ 1.5%	68	68	0.0%
Condo-Townhouse	51	49	- 3.9%	52	62	+ 19.2%	52	61	+ 17.3%
All Properties	95	68	- 28.4%	64	67	+ 4.7%	65	67	+ 3.1%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

April 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	4.2%	-57.1%	4	14.8%	100.0%	\$224,000	30.3%	\$201,615	12.4%
Clay County	48	5.2%	-11.1%	19	4.8%	35.7%	\$211,000	8.2%	\$225,103	8.6%
Duval County	196	4.5%	-37.6%	86	5.3%	-1.1%	\$202,050	3.6%	\$240,368	4.6%
Nassau County	11	2.4%	22.2%	5	5.4%	25.0%	\$269,000	0.0%	\$330,740	1.2%
Putnam County	9	2.5%	-69.0%	6	6.6%	200.0%	\$110,000	17.0%	\$125,459	-1.7%
St. Johns County	49	1.8%	-23.4%	12	2.0%	-14.3%	\$333,000	4.0%	\$430,051	4.6%
011-SAN MARCO	1	0.9%	0.0%	0	0.0%	--	\$297,500	2.6%	\$298,520	-24.7%
012-SAN JOSE	4	2.9%	-50.0%	3	6.0%	--	\$196,990	-1.5%	\$258,149	-12.8%
013-BEAUCLERC/MANDARIN NORTH	3	2.0%	-72.7%	2	3.0%	-33.3%	\$221,500	-1.1%	\$224,790	-0.6%
014-MANDARIN	11	4.9%	37.5%	5	5.7%	150.0%	\$260,000	1.0%	\$290,201	6.7%
015-BARTRAM	7	7.9%	16.7%	2	3.2%	--	\$217,000	-1.4%	\$239,395	3.4%
021-ST NICHOLAS AREA	4	6.7%	-33.3%	1	4.2%	-75.0%	\$164,000	25.7%	\$176,290	22.1%
022-GROVE PARK/SANS SOUCI	3	2.2%	-81.3%	4	5.9%	33.3%	\$169,500	8.8%	\$175,089	1.2%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	4.0%	-50.0%	1	1.8%	-66.7%	\$196,900	3.7%	\$197,260	-0.3%
024-BAYMEADOWS/DEERWOOD	10	5.5%	25.0%	2	2.7%	0.0%	\$160,000	14.3%	\$208,089	-2.6%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	3.7%	66.7%	4	10.3%	300.0%	\$282,000	-2.1%	\$333,604	1.4%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	2.6%	-55.6%	2	4.2%	100.0%	\$332,500	12.7%	\$379,732	16.0%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	4	5.3%	100.0%	1	6.3%	--	\$340,000	-6.8%	\$629,244	39.8%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$284,950	235.2%	\$284,950	235.2%
029-NOCATEE (DUVAL COUNTY)	1	2.1%	--	0	0.0%	--	\$330,000	-12.1%	\$342,449	-6.1%
031-RIVERSIDE	2	3.1%	100.0%	0	0.0%	--	\$259,000	15.1%	\$291,831	7.2%
032-AVONDALE	4	3.3%	0.0%	1	3.1%	0.0%	\$285,000	11.2%	\$347,297	12.7%
033-ORTEGA/VENETIA	1	1.4%	-80.0%	1	5.6%	--	\$422,500	63.8%	\$653,111	98.2%
041-ARLINGTON	16	9.2%	-40.7%	9	9.0%	50.0%	\$172,950	2.9%	\$181,518	4.4%
042-FT CAROLINE	11	8.9%	22.2%	7	13.2%	250.0%	\$205,000	-19.6%	\$217,131	-16.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	7	7.6%	16.7%	0	0.0%	--	\$259,000	4.2%	\$316,077	-3.0%
051-MURRAY HILL	3	5.6%	50.0%	2	8.0%	100.0%	\$139,900	3.6%	\$146,121	2.8%
052-LAKESHORE	1	2.4%	-75.0%	1	4.0%	-75.0%	\$127,000	15.5%	\$120,628	18.1%
053-HYDE GROVE AREA	6	14.6%	50.0%	0	0.0%	-100.0%	\$126,950	38.0%	\$134,786	21.5%
054-CEDAR HILLS	3	9.7%	0.0%	1	7.7%	-50.0%	\$148,000	18.4%	\$138,869	19.4%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.8%	-75.0%	2	13.3%	100.0%	\$149,000	15.5%	\$217,736	72.8%
056-YUKON/WESCONNETT/OAK HILL	4	5.3%	-66.7%	5	16.1%	25.0%	\$168,000	38.8%	\$156,171	19.0%
061-HERLONG/NORMANDY AREA	5	13.9%	0.0%	2	7.7%	100.0%	\$160,000	1.9%	\$159,996	4.9%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	8.6%	0.0%	1	4.3%	--	\$212,990	15.8%	\$204,915	9.4%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	3	6.7%	-72.7%	5	15.6%	25.0%	\$110,000	-18.2%	\$117,608	-3.8%
064-BENT CREEK/PLUM TREE	2	3.6%	-71.4%	1	5.9%	-50.0%	\$233,000	24.3%	\$213,839	15.2%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	2.9%	-66.7%	0	0.0%	--	\$230,000	19.8%	\$235,381	17.6%
066-CECIL COMMERCE AREA	2	6.1%	100.0%	0	0.0%	-100.0%	\$200,000	-10.9%	\$238,163	11.2%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	1.8%	-71.4%	2	3.4%	0.0%	\$193,450	7.2%	\$193,877	5.8%
071-BRENTWOOD/EVERGREEN	2	2.7%	-60.0%	2	9.1%	0.0%	\$52,250	-47.8%	\$74,231	-21.6%
072-SPRINGFIELD	2	5.1%	--	0	0.0%	-100.0%	\$179,900	2.8%	\$175,656	17.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	7.4%	0.0%	0	0.0%	--	\$158,500	-0.9%	\$173,000	13.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	2	3.9%	-81.8%	1	4.5%	-66.7%	\$75,000	82.9%	\$79,571	61.3%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	17	7.2%	-32.0%	5	7.8%	-50.0%	\$62,500	31.6%	\$78,640	18.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	1	16.7%	--	\$31,500	-11.3%	\$53,958	25.8%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	6	10.5%	-45.5%	0	0.0%	-100.0%	\$190,000	1.3%	\$198,415	16.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$284,950	-8.1%	\$284,950	17.1%
091-GARDEN CITY/AIRPORT	9	5.4%	-55.0%	2	4.0%	-50.0%	\$193,505	4.6%	\$185,909	0.3%
092-OCEANWAY/PECAN PARK	6	4.4%	-25.0%	2	4.3%	-60.0%	\$249,950	11.1%	\$243,057	9.3%
095-SAN MATEO/EASTPORT	1	3.6%	0.0%	1	14.3%	--	\$166,500	1.3%	\$173,600	-25.7%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	1.6%	-66.7%	4	12.1%	300.0%	\$240,990	-9.1%	\$261,690	-12.0%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
122-FLEMING ISLAND-NW	2	4.1%	0.0%	0	0.0%	-100.0%	\$317,500	-1.2%	\$335,210	-8.3%
123-FLEMING ISLAND-SE	0	0.0%	--	0	0.0%	-100.0%	\$300,000	19.4%	\$299,511	17.8%
124-FLEMING ISLAND-SW	2	4.8%	-60.0%	1	4.3%	0.0%	\$167,500	-9.9%	\$215,491	4.4%
131-MEADOWBROOK/LOCH RANE	1	2.9%	-66.7%	0	0.0%	--	\$267,500	62.1%	\$252,505	28.8%
132-BELLAIR/GROVE PARK	4	19.0%	33.3%	0	0.0%	--	\$130,000	-21.2%	\$136,858	-10.6%
133-NORTH ORANGE PARK	0	0.0%	--	1	33.3%	--	\$128,000	-43.1%	\$147,500	-34.4%
134-SOUTH BLANDING	4	22.2%	33.3%	1	10.0%	--	\$195,600	5.7%	\$189,470	6.1%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$198,250	-12.7%	\$196,063	-13.1%
136-LAKESIDE ESTATES	3	14.3%	200.0%	2	18.2%	--	\$168,000	-19.0%	\$159,118	-10.7%
137-DOCTOR'S LAKE	1	3.7%	-50.0%	0	0.0%	-100.0%	\$268,100	-12.1%	\$263,863	-2.1%
138-TANGLEWOOD	1	7.7%	0.0%	0	0.0%	-100.0%	\$149,200	5.1%	\$155,300	0.4%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	9	5.3%	28.6%	6	8.6%	--	\$232,495	5.9%	\$238,047	8.6%
141-MIDDLEBURG NW	0	2.7%	-71.4%	--	3.7%	--	--	6.2%	--	15.9%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$247,500	8.0%	\$235,013	2.5%
143-FOXMEADOW AREA	1	2.2%	0.0%	0	0.0%	-100.0%	\$232,000	16.4%	\$258,849	22.1%
144-MIDDLEBURG-SE	1	6.7%	0.0%	1	11.1%	--	\$275,000	10.0%	\$244,056	-22.8%
145-MIDDLEBURG-SW	2	5.4%	100.0%	2	10.0%	0.0%	\$168,500	37.6%	\$166,595	34.6%
146-MIDDLEBURG-NE	7	10.4%	16.7%	1	3.2%	--	\$190,500	8.9%	\$204,739	17.5%
151-KEYSTONE HEIGHTS	3	4.7%	200.0%	1	7.7%	-80.0%	\$149,700	92.5%	\$152,090	34.0%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	5	4.8%	66.7%	0	0.0%	--	\$218,000	-6.6%	\$252,978	-7.3%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	1	100.0%	--	\$40,500	0.0%	\$40,500	0.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	3.7%	--	\$227,950	1.1%	\$268,115	11.4%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$550,263	6.3%	\$671,171	17.9%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$505,000	-9.2%	\$640,567	16.0%
213-JACKSONVILLE BEACH-NW	1	2.6%	0.0%	0	0.0%	--	\$386,000	2.5%	\$385,816	5.4%
214-JACKSONVILLE BEACH-SW	2	2.8%	100.0%	0	0.0%	--	\$355,000	7.7%	\$345,642	4.5%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,143,750	-25.8%	\$1,143,750	-25.8%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$516,500	20.5%	\$573,313	36.6%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	1	12.5%	--	\$392,500	-27.0%	\$447,878	-38.6%
232-ATLANTIC BEACH-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$351,500	15.6%	\$580,200	61.4%
233-ATLANTIC BEACH-WEST	1	5.9%	0.0%	0	0.0%	--	\$256,455	62.3%	\$261,614	40.9%

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April 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	1	8.3%	0.0%	0	0.0%	-100.0%	\$152,150	-33.7%	\$170,523	-17.6%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$229,000	118.7%	\$226,963	62.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,850,000	-12.7%	\$2,474,643	-8.5%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.4%	-33.3%	0	0.0%	-100.0%	\$355,000	-46.0%	\$586,319	-15.9%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.0%	--	1	4.5%	--	\$457,500	22.0%	\$1,335,081	153.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$454,000	3.2%	\$485,876	13.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.6%	-66.7%	0	0.0%	-100.0%	\$626,598	-16.4%	\$739,310	11.4%
264-SOUTH PONTE VEDRA BEACH	4	6.2%	100.0%	0	0.0%	--	\$585,000	12.0%	\$626,667	17.0%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	-100.0%	0	0.0%	--	\$448,132	8.5%	\$449,087	-0.6%
266-VILANO BEACH	3	3.9%	200.0%	0	0.0%	--	\$256,500	-28.8%	\$623,300	4.4%
271-NOCATEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$522,669	6.7%	\$525,504	-0.5%
272-NOCATEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$419,900	5.3%	\$419,456	0.6%
301-JULINGTON CREEK/SWITZERLAND	7	1.5%	16.7%	2	1.7%	0.0%	\$342,500	8.5%	\$351,759	2.5%
302-ORANGEDALE AREA	2	3.0%	--	1	14.3%	--	\$369,223	1.1%	\$367,276	-10.9%
303-PALMO/SIX MILE AREA	3	9.7%	0.0%	0	0.0%	--	\$395,000	15.2%	\$444,917	13.6%
304- 210 SOUTH	4	2.9%	-50.0%	1	2.0%	--	\$326,985	2.0%	\$342,463	3.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.8%	--	0	0.0%	--	\$292,277	2.6%	\$294,263	5.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$288,000	12.7%	\$327,909	23.0%
307-WORLD GOLF VILLAGE AREA-SE	1	1.1%	-50.0%	1	8.3%	--	\$272,495	-0.1%	\$303,621	9.4%
308-WORLD GOLF VILLAGE AREA-SW	2	1.9%	-50.0%	2	6.9%	0.0%	\$282,984	0.9%	\$287,255	0.4%
309-WORLD GOLF VILLAGE AREA-WEST	2	1.9%	-33.3%	0	0.0%	-100.0%	\$353,329	26.6%	\$325,275	-0.1%
312-PALENCIA AREA	3	2.9%	50.0%	0	0.0%	-100.0%	\$445,000	15.6%	\$460,861	8.6%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$228,500	17.5%	\$257,065	32.2%
321-NORTH CITY-ST AUGUSTINE	1	3.3%	0.0%	0	0.0%	--	\$383,250	3.6%	\$362,600	-1.5%
322-DOWNTOWN ST AUGUSTINE	1	1.7%	--	0	0.0%	--	\$339,500	18.1%	\$402,217	15.3%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$425,000	50.4%	\$538,328	68.7%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	1	3.0%	--	\$343,500	-13.0%	\$383,432	-15.0%
332-CRESCENT BEACH/SUMMER HAVEN	1	2.0%	--	0	0.0%	--	\$275,000	-29.8%	\$273,000	-54.6%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$293,500	-29.2%	\$293,500	-29.2%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.7%	--	1	4.5%	--	\$194,750	-12.1%	\$225,400	7.4%
335-ST AUGUSTINE SOUTH	1	8.3%	0.0%	1	10.0%	--	\$207,000	-1.4%	\$210,090	1.1%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.6%	-33.3%	1	3.6%	--	\$207,000	13.5%	\$221,641	11.3%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$271,250	13.0%	\$287,299	13.7%
341-FLAGLER ESTATES/HASTINGS	2	22.2%	0.0%	0	0.0%	--	\$140,900	8.0%	\$154,280	18.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	6.3%	--	0	0.0%	--	\$270,500	16.3%	\$270,500	-24.2%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$139,000	0.0%	\$139,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	5.6%	--	0	0.0%	--	\$575,000	709.9%	\$575,000	709.9%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$249,900	-34.5%	\$249,900	-34.5%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$400,000	-25.5%	\$607,400	13.1%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$461,000	44.1%	\$430,333	41.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$297,500	1.5%	\$297,500	-6.6%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$369,679	4.1%	\$414,420	-3.0%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	1	14.3%	--	\$395,000	-29.1%	\$749,571	24.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$400,110	-40.9%	\$400,110	-40.9%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.1%	0.0%	0	0.0%	--	\$251,975	-14.7%	\$312,269	-3.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	2.9%	33.3%	1	4.5%	--	\$296,647	0.2%	\$286,290	-5.4%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
481-NASSAU COUNTY-YULEE SOUTH	1	2.0%	0.0%	0	0.0%	--	\$229,900	0.4%	\$235,200	1.4%
490-CALLAHAN	0	0.0%	--	0	0.0%	-100.0%	\$210,000	10.5%	\$210,000	15.6%
491-HILLARD	0	0.0%	--	1	20.0%	--	\$160,000	-1.5%	\$147,480	1.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	6.1%	33.3%	2	11.8%	0.0%	\$235,000	2.2%	\$208,465	-8.7%
501-MACCLENNY AREA	2	5.1%	--	1	8.3%	--	\$226,250	22.3%	\$225,108	33.5%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	1	16.7%	-50.0%	\$153,000	39.1%	\$170,817	55.6%
503-BAKER COUNTY-SOUTH	1	9.1%	0.0%	2	22.2%	--	\$230,000	-3.1%	\$190,822	-28.7%
521-BRADFORD COUNTY-NE	1	14.3%	0.0%	0	0.0%	-100.0%	\$164,750	1167.3%	\$190,125	443.2%
522-BRADFORD COUNTY-NW	4	19.0%	33.3%	0	0.0%	--	\$157,950	85.6%	\$160,774	73.5%
523-BRADFORD COUNTY-SE	3	7.1%	50.0%	3	21.4%	0.0%	\$128,800	-5.3%	\$167,568	-6.7%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$124,900	56.1%	\$124,900	56.1%
542-UNION COUNTY-SOUTH	0	0.0%	--	1	50.0%	--	\$124,500	23.6%	\$124,500	23.6%
561-GREATER PALATKA	1	1.6%	-88.9%	2	11.1%	--	\$136,000	6.7%	\$144,067	-8.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.4%	-50.0%	1	33.3%	0.0%	\$52,500	-55.0%	\$125,833	-29.4%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.6%	-50.0%	0	0.0%	--	\$130,000	16.3%	\$152,915	-0.3%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$94,000	-19.8%	\$100,000	-14.7%
572-INTERLACHEN-NE	1	3.2%	-80.0%	0	0.0%	--	\$85,000	13.3%	\$75,286	1.7%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	0.0%	--	\$59,000	0.0%	\$62,750	0.0%
574-INTERLACHEN-NW	2	6.3%	-33.3%	0	0.0%	-100.0%	\$31,500	-72.8%	\$68,750	-42.1%
575-WEST OF SR-21	1	5.9%	0.0%	1	16.7%	--	\$51,250	0.0%	\$105,067	0.0%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$92,000	-8.8%	\$96,467	-4.4%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	1	20.0%	--	\$80,000	-71.4%	\$101,291	-63.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	2.2%	0.0%	0	0.0%	--	\$137,250	46.0%	\$177,023	45.7%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	1	6.3%	--	\$117,500	95.8%	\$135,172	100.0%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%