

# Lender-Mediated Report

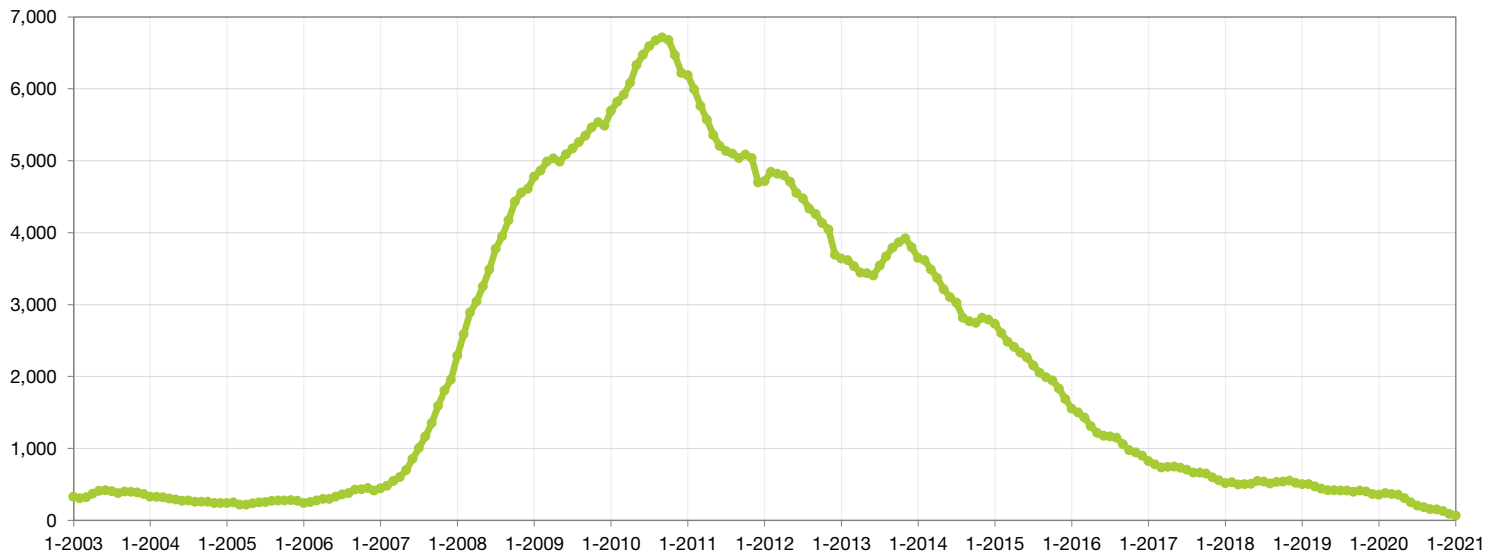
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## January 2021

New Listings in the Northeast Florida region decreased 14.9 percent to 2,989.

- Traditional New Listings decreased 12.9 percent to 2,940.
- Lender-mediated New Listings decreased 64.2 percent to 49.
- Share of all New Listings that were lender-mediated fell to 1.6 percent.

Closed Sales were up 11.2 percent to 2,210.

- Traditional Closed Sales were up 14.6 percent to 2,171.
- Lender-mediated Closed Sales were down 58.1 percent to 39.
- Share of all Closed Sales that were lender-mediated fell to 1.8 percent.

The Median Sales Price rose 10.8 percent to \$256,995.

- The traditional Median Sales Price rose 9.0 percent to \$257,000.
- The lender-mediated Median Sales Price rose 69.4 percent to \$210,000.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



# Lender-Mediated Report

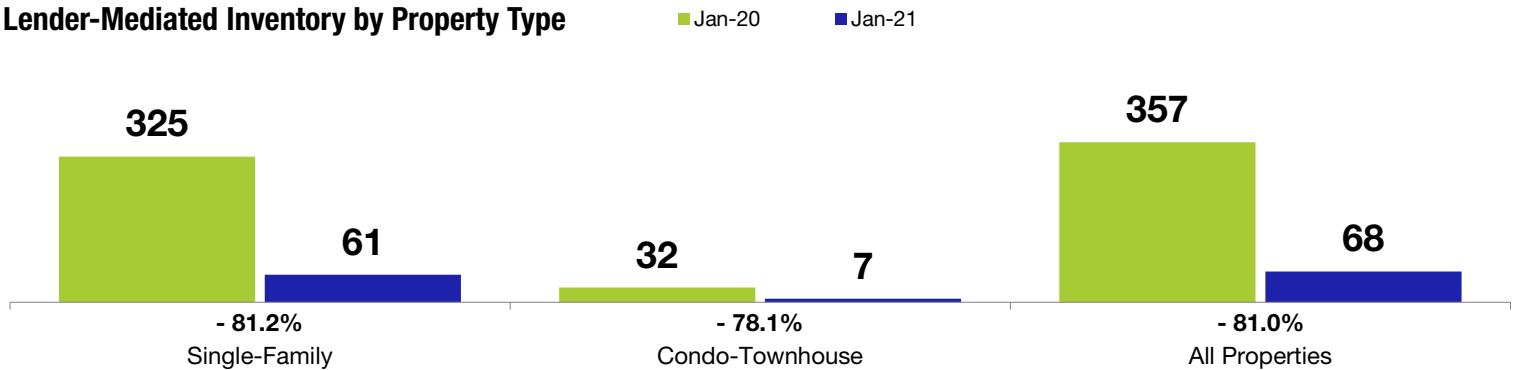
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21
Single-Family	325	61	- 81.2%	7,124	3,455	- 51.5%	7,449	3,516	- 52.8%	4.4%	1.7%
Condo-Townhouse	32	7	- 78.1%	1,395	773	- 44.6%	1,427	780	- 45.3%	2.2%	0.9%
<b>All Properties</b>	<b>357</b>	<b>68</b>	<b>- 81.0%</b>	<b>8,519</b>	<b>4,228</b>	<b>- 50.4%</b>	<b>8,876</b>	<b>4,296</b>	<b>- 51.6%</b>	<b>4.0%</b>	<b>1.6%</b>

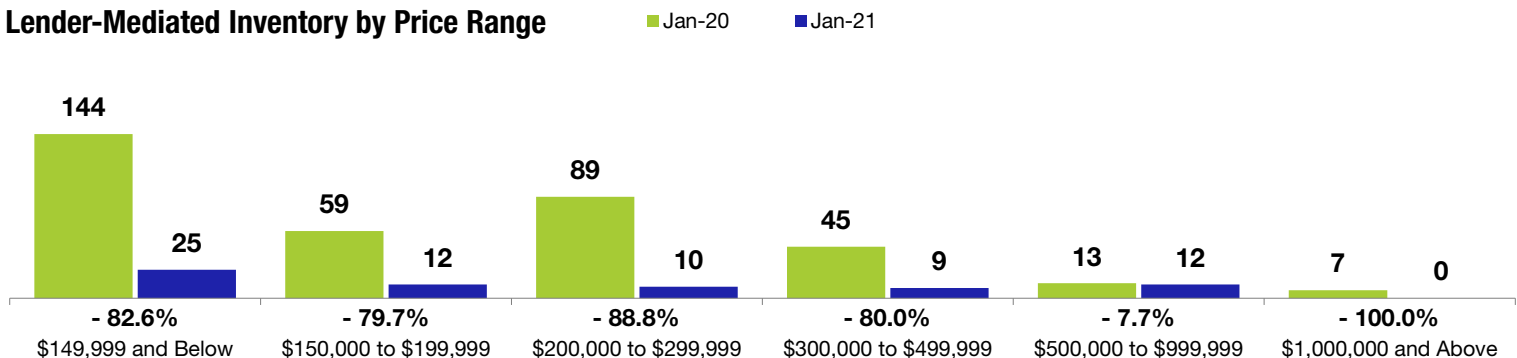
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21
\$149,999 and Below	144	25	- 82.6%	1,407	633	- 55.0%	1,551	658	- 57.6%	9.3%	3.8%
\$150,000 to \$199,999	59	12	- 79.7%	940	494	- 47.4%	999	506	- 49.3%	5.9%	2.4%
\$200,000 to \$299,999	89	10	- 88.8%	2,274	1,010	- 55.6%	2,363	1,020	- 56.8%	3.8%	1.0%
\$300,000 to \$499,999	45	9	- 80.0%	2,245	1,161	- 48.3%	2,290	1,170	- 48.9%	2.0%	0.8%
\$500,000 to \$999,999	13	12	- 7.7%	1,213	643	- 47.0%	1,226	655	- 46.6%	1.1%	1.8%
\$1,000,000 and Above	7	0	- 100.0%	440	287	- 34.8%	447	287	- 35.8%	1.6%	0.0%
<b>All Price Ranges</b>	<b>357</b>	<b>68</b>	<b>- 81.0%</b>	<b>8,519</b>	<b>4,228</b>	<b>- 50.4%</b>	<b>8,876</b>	<b>4,296</b>	<b>- 51.6%</b>	<b>4.0%</b>	<b>1.6%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

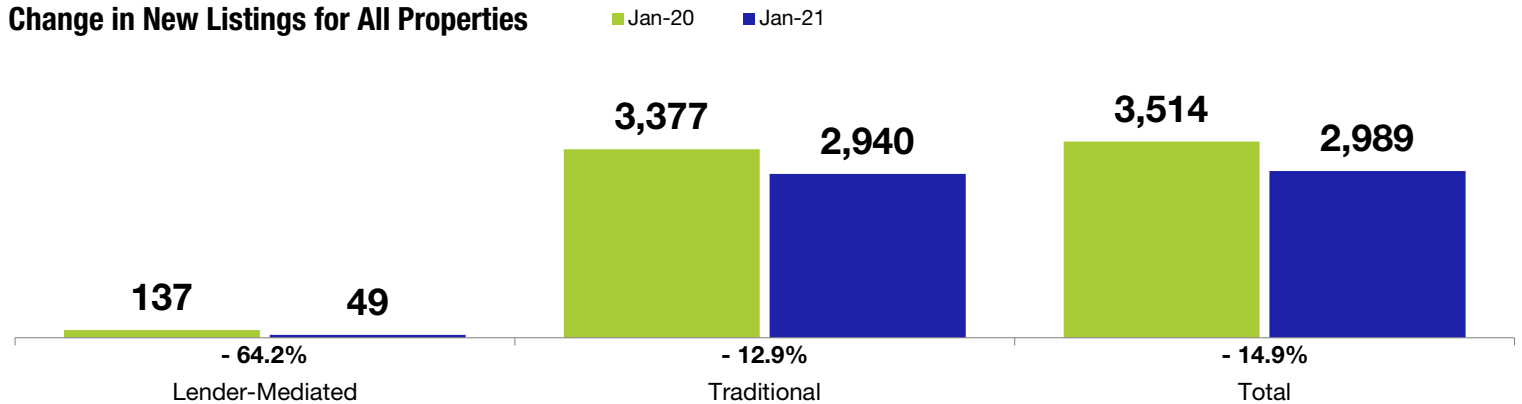
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## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21
Single-Family	124	43	- 65.3%	2,743	2,454	- 10.5%	2,867	2,497	- 12.9%	4.3%	1.7%
Condo-Townhouse	13	6	- 53.8%	634	486	- 23.3%	647	492	- 24.0%	2.0%	1.2%
<b>All Properties</b>	<b>137</b>	<b>49</b>	<b>- 64.2%</b>	<b>3,377</b>	<b>2,940</b>	<b>- 12.9%</b>	<b>3,514</b>	<b>2,989</b>	<b>- 14.9%</b>	<b>3.9%</b>	<b>1.6%</b>

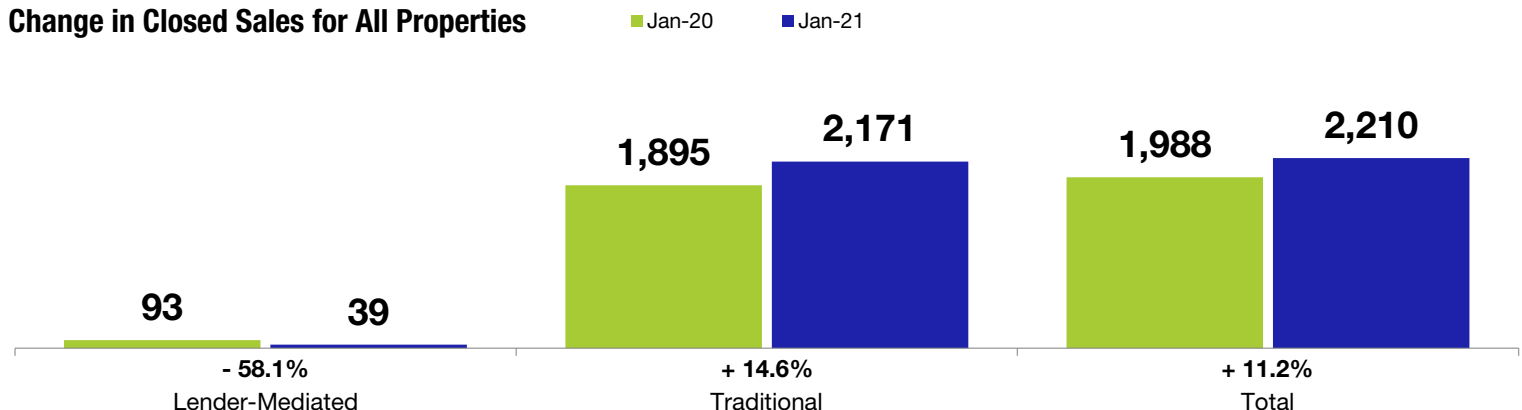
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21
Single-Family	83	36	- 56.6%	1,586	1,784	+ 12.5%	1,669	1,820	+ 9.0%	5.0%	2.0%
Condo-Townhouse	10	3	- 70.0%	309	387	+ 25.2%	319	390	+ 22.3%	3.1%	0.8%
<b>All Properties</b>	<b>93</b>	<b>39</b>	<b>- 58.1%</b>	<b>1,895</b>	<b>2,171</b>	<b>+ 14.6%</b>	<b>1,988</b>	<b>2,210</b>	<b>+ 11.2%</b>	<b>4.7%</b>	<b>1.8%</b>

### Change in Closed Sales for All Properties



# Lender-Mediated Report

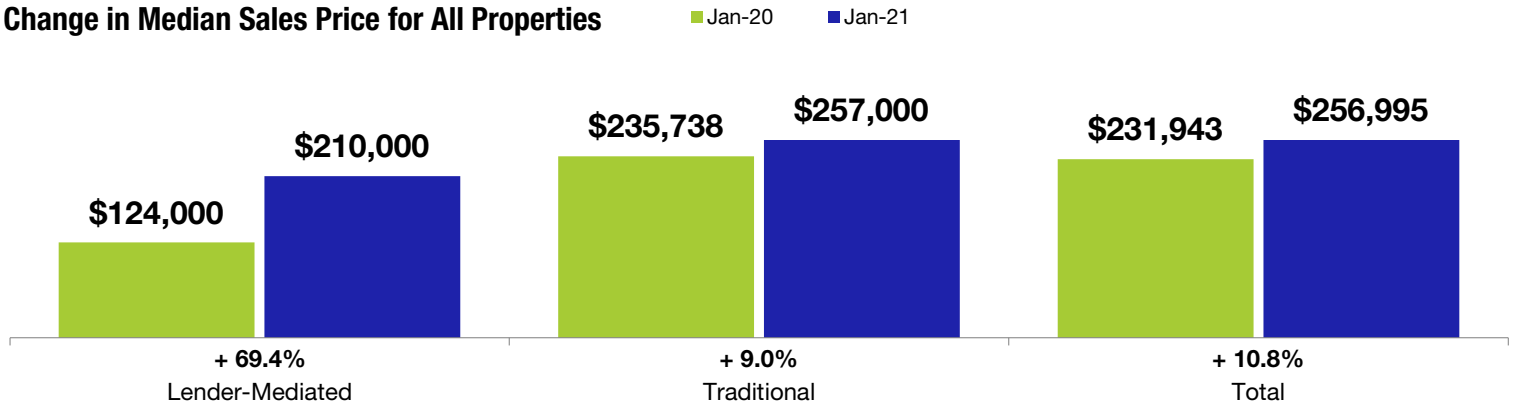
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -
Single-Family	\$148,000	\$215,000	+ 45.3%	\$248,250	\$274,795	+ 10.7%	\$244,900	\$273,000	+ 11.5%
Condo-Townhouse	\$104,500	\$175,000	+ 67.5%	\$167,000	\$188,000	+ 12.6%	\$165,000	\$256,995	+ 55.8%
<b>All Properties</b>	<b>\$124,000</b>	<b>\$210,000</b>	<b>+ 69.4%</b>	<b>\$235,738</b>	<b>\$257,000</b>	<b>+ 9.0%</b>	<b>\$231,943</b>	<b>\$256,995</b>	<b>+ 10.8%</b>

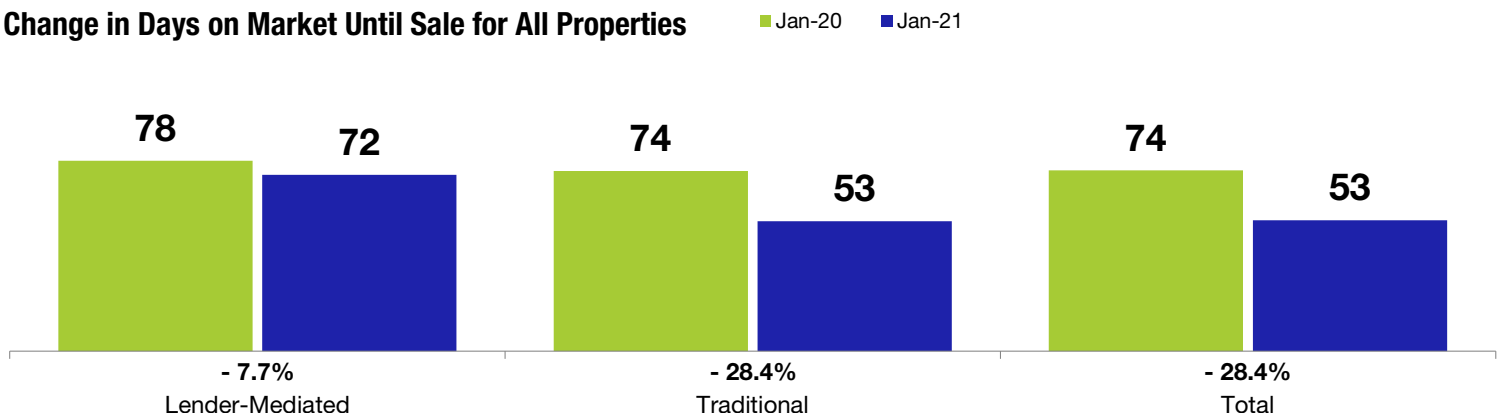
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -	Jan-20	Jan-21	+ / -
Single-Family	77	74	- 3.9%	75	52	- 30.7%	75	53	- 29.3%
Condo-Townhouse	84	43	- 48.8%	65	58	- 10.8%	66	58	- 12.1%
<b>All Properties</b>	<b>78</b>	<b>72</b>	<b>- 7.7%</b>	<b>74</b>	<b>53</b>	<b>- 28.4%</b>	<b>74</b>	<b>53</b>	<b>- 28.4%</b>

### Change in Days on Market Until Sale for All Properties



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ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### January 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	0	0.0%	--	0	0.0%	-100.0%	\$239,900	33.3%	\$269,488	39.4%
<b>Clay County</b>	6	1.5%	-87.2%	9	3.5%	-25.0%	\$249,445	18.8%	\$271,070	17.4%
<b>Duval County</b>	41	1.8%	-80.4%	18	1.5%	-71.0%	\$230,000	11.7%	\$282,718	20.7%
<b>Nassau County</b>	2	0.9%	-90.9%	5	5.6%	150.0%	\$300,000	15.6%	\$340,955	1.9%
<b>Putnam County</b>	3	1.3%	-85.7%	0	0.0%	-100.0%	\$135,000	15.9%	\$165,903	29.0%
<b>St. Johns County</b>	10	1.0%	-78.7%	5	1.1%	-37.5%	\$365,000	7.4%	\$458,397	11.0%
011-SAN MARCO	3	4.4%	-25.0%	0	0.0%	--	\$275,000	-21.4%	\$532,400	62.6%
012-SAN JOSE	1	1.3%	-87.5%	0	0.0%	-100.0%	\$217,500	-5.6%	\$359,264	24.9%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$243,600	10.1%	\$260,640	12.6%
014-MANDARIN	1	1.1%	-85.7%	3	4.5%	50.0%	\$299,000	12.0%	\$292,731	5.8%
015-BARTRAM	0	0.0%	-100.0%	1	2.9%	--	\$269,900	2.8%	\$270,204	5.6%
021-ST NICHOLAS AREA	0	0.0%	--	0	0.0%	-100.0%	\$194,000	10.9%	\$240,395	44.4%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	1	2.1%	0.0%	\$178,745	7.0%	\$197,746	16.8%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	2	3.3%	-60.0%	0	0.0%	-100.0%	\$197,500	8.5%	\$212,887	10.8%
024-BAYMEADOWS/DEERWOOD	1	1.3%	-87.5%	0	0.0%	-100.0%	\$207,240	27.3%	\$283,936	37.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	--	\$373,000	14.0%	\$403,632	8.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	1.7%	-50.0%	1	3.1%	-66.7%	\$399,000	21.8%	\$451,543	10.6%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.6%	0.0%	0	0.0%	--	\$384,958	51.0%	\$561,336	95.4%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$309,209	-6.8%	\$309,696	-12.8%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$405,950	-3.0%	\$413,800	-1.3%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$372,500	30.7%	\$379,167	16.5%
032-AVONDALE	3	4.1%	-25.0%	0	0.0%	-100.0%	\$320,000	16.4%	\$372,555	14.6%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	1	12.5%	--	\$427,500	41.9%	\$488,438	40.8%
041-ARLINGTON	2	1.7%	-88.2%	0	0.0%	-100.0%	\$205,000	11.4%	\$220,580	16.6%
042-FT CAROLINE	2	4.9%	-50.0%	3	14.3%	50.0%	\$230,000	-4.2%	\$232,971	-15.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	4.5%	-60.0%	0	0.0%	-100.0%	\$285,500	9.8%	\$495,715	43.0%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	--	\$178,500	-0.8%	\$184,462	-0.3%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	--	\$167,500	28.4%	\$171,922	36.8%
053-HYDE GROVE AREA	1	2.6%	-66.7%	1	5.6%	--	\$133,000	-14.1%	\$138,815	3.4%
054-CEDAR HILLS	1	6.3%	-80.0%	0	0.0%	-100.0%	\$147,750	0.2%	\$151,164	-1.1%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.3%	0.0%	0	0.0%	--	\$225,000	17.9%	\$234,500	12.4%
056-YUKON/WESCONNETT/OAK HILL	2	3.8%	-60.0%	0	0.0%	-100.0%	\$208,000	26.1%	\$191,140	21.5%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	1	7.1%	--	\$198,500	21.7%	\$191,836	15.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$275,000	66.0%	\$255,585	35.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	2	6.5%	-77.8%	1	3.3%	-66.7%	\$160,000	11.9%	\$155,153	4.7%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$237,515	5.6%	\$248,963	13.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$241,957	3.4%	\$286,067	15.9%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$221,990	11.0%	\$234,000	11.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	1	1.7%	-75.0%	0	0.0%	-100.0%	\$238,000	12.4%	\$233,649	17.0%
071-BRENTWOOD/EVERGREEN	1	1.9%	-50.0%	0	0.0%	-100.0%	\$119,900	144.7%	\$107,769	58.8%
072-SPRINGFIELD	1	4.0%	0.0%	0	0.0%	--	\$277,000	74.2%	\$259,927	39.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	3.6%	--	0	0.0%	--	\$315,000	416.4%	\$315,000	183.3%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### January 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.7%	-85.7%	1	3.0%	--	\$120,000	113.3%	\$106,431	42.0%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	2.5%	-63.6%	2	3.3%	-60.0%	\$112,000	73.0%	\$105,861	29.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$64,500	41.8%	\$76,900	92.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	0	0.0%	--	\$199,500	7.8%	\$211,864	8.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	1	1.6%	-93.3%	0	0.0%	-100.0%	\$232,750	16.2%	\$232,159	22.7%
092-OCEANWAY/PECAN PARK	1	1.9%	-90.9%	1	3.1%	-75.0%	\$250,796	26.0%	\$248,751	16.1%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$195,500	-20.2%	\$304,057	30.8%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	1.6%	-83.3%	0	0.0%	--	\$278,255	14.0%	\$303,125	13.2%
121-FLEMING ISLAND-NE	1	20.0%	0.0%	1	33.3%	--	\$398,000	28.4%	\$480,000	54.8%
122-FLEMING ISLAND-NW	0	0.0%	--	0	0.0%	--	\$358,000	2.3%	\$398,260	-13.3%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$310,226	11.5%	\$416,002	49.6%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$285,000	21.8%	\$348,442	47.4%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$248,500	51.1%	\$271,510	36.4%
132-BELLAIR/GROVE PARK	0	0.0%	--	0	0.0%	--	\$175,000	0.1%	\$170,822	0.5%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$200,000	5.7%	\$159,700	-15.6%
134-SOUTH BLANDING	2	13.3%	-33.3%	0	0.0%	--	\$248,000	19.8%	\$265,500	35.6%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	-100.0%	\$270,000	25.6%	\$266,140	24.8%
136-LAKESIDE ESTATES	0	0.0%	--	1	16.7%	--	\$269,500	34.8%	\$271,583	26.3%
137-DOCTOR'S LAKE	1	14.3%	0.0%	1	14.3%	-50.0%	\$307,000	22.8%	\$373,142	45.9%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	-100.0%	\$185,000	37.0%	\$171,500	27.4%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	0	0.0%	-100.0%	3	6.8%	200.0%	\$258,250	7.5%	\$262,181	-0.6%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	--	--	35.0%	--	46.7%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$189,500	-48.9%	\$221,400	-40.3%
143-FOXMEADOW AREA	0	0.0%	-100.0%	1	5.3%	--	\$240,000	9.1%	\$239,715	2.9%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$95,750	-51.6%	\$95,750	-42.4%
145-MIDDLEBURG-SW	1	4.0%	-50.0%	0	0.0%	--	\$255,000	47.0%	\$232,153	31.3%
146-MIDDLEBURG-NE	1	7.1%	-50.0%	0	0.0%	--	\$227,500	1.1%	\$229,989	-5.8%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$168,500	6.0%	\$194,750	9.5%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	1	4.2%	-50.0%	\$337,644	63.6%	\$306,318	35.2%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$245,495	12.1%	\$245,495	12.1%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	5.3%	0.0%	\$230,000	-4.5%	\$236,355	-15.4%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$767,500	50.5%	\$925,000	53.7%
212-JACKSONVILLE BEACH-SE	1	3.0%	--	0	0.0%	--	\$672,500	79.3%	\$722,750	21.9%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$503,500	51.2%	\$503,798	57.4%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	1	5.6%	--	\$432,500	44.2%	\$412,826	34.5%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$949,000	-32.2%	\$862,667	-37.9%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$300,000	-25.9%	\$415,000	3.9%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$711,000	52.1%	\$1,003,930	58.2%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$335,250	-26.0%	\$309,375	-29.3%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$259,950	-5.9%	\$257,475	-6.7%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### January 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	--	0	0.0%	-100.0%	\$217,700	-7.3%	\$201,481	-7.6%
242-MAYPORT	1	50.0%	--	0	0.0%	--	\$227,000	5.6%	\$196,233	-8.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,945,000	255.2%	\$2,945,000	208.2%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	3.0%	0.0%	0	0.0%	-100.0%	\$323,000	50.2%	\$515,205	54.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$475,000	-26.4%	\$825,773	-16.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	5.9%	-33.3%	0	0.0%	--	\$625,000	42.2%	\$911,070	82.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$929,000	7.4%	\$937,667	9.0%
264-SOUTH PONTE VEDRA BEACH	1	5.3%	-66.7%	0	0.0%	--	\$554,950	-37.6%	\$696,188	-22.3%
265-PONTE VEDRA/NOCATTEE-STJ	1	1.7%	--	0	0.0%	--	\$491,843	3.3%	\$534,107	11.5%
266-VILANO BEACH	0	0.0%	-100.0%	1	10.0%	--	\$485,000	60.3%	\$549,990	52.6%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$678,500	35.0%	\$698,504	28.6%
272-NOCATTEE SOUTH	1	2.1%	--	0	0.0%	--	\$463,682	9.5%	\$484,073	7.9%
301-JULINGTON CREEK/SWITZERLAND	2	2.6%	-71.4%	3	3.8%	50.0%	\$334,995	-6.4%	\$361,935	-6.1%
302-ORANGEDALE AREA	1	4.5%	-80.0%	0	0.0%	--	\$435,000	17.5%	\$489,375	20.2%
303-PALMO/SIX MILE AREA	1	7.1%	--	0	0.0%	--	\$330,400	2.4%	\$309,633	15.2%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$364,485	12.0%	\$361,665	5.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$280,000	5.0%	\$305,845	16.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$296,260	-7.4%	\$298,380	-2.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$397,495	45.1%	\$437,981	20.2%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$375,000	33.2%	\$359,104	25.9%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$302,485	-4.0%	\$338,015	-1.3%
312-PALENCIA AREA	0	0.0%	--	0	0.0%	-100.0%	\$425,000	2.7%	\$482,483	5.7%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$315,000	37.0%	\$325,808	33.0%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$280,950	-27.5%	\$276,633	-47.7%
322-DOWNTOWN ST AUGUSTINE	1	2.6%	0.0%	0	0.0%	--	\$425,000	49.6%	\$449,083	72.0%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$406,995	15.5%	\$427,924	18.5%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	--	\$422,950	19.1%	\$538,916	38.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	-100.0%	\$629,750	0.8%	\$861,500	68.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$239,278	9.5%	\$272,614	26.1%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$275,000	9.5%	\$285,780	19.6%
336-RAVENSWOOD/WEST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$249,900	6.5%	\$259,197	9.0%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$292,000	11.0%	\$296,097	5.9%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	1	16.7%	--	\$225,450	0.0%	\$356,983	0.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$338,950	47.4%	\$338,950	47.4%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$452,583	53.4%	\$474,528	60.9%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$480,000	-15.8%	\$480,000	-15.8%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%

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## Lender-Mediated Activity by Area (cont.)

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### January 2021

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440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$469,900	72.4%	\$451,633	34.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	4.8%	-75.0%	0	0.0%	--	\$672,500	54.6%	\$625,214	-1.0%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$584,000	-42.3%	\$576,167	-43.1%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	14.3%	--	\$300,000	15.4%	\$372,457	10.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	--	1	5.6%	--	\$312,748	6.2%	\$332,937	6.0%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$301,576	36.8%	\$265,536	20.5%
481-NASSAU COUNTY-YULEE SOUTH	1	4.8%	0.0%	0	0.0%	--	\$198,500	-15.4%	\$184,480	-21.1%
490-CALLAHAN	0	0.0%	--	1	20.0%	--	\$230,000	74.2%	\$234,780	77.9%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$183,500	0.0%	\$183,500	0.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	2	7.4%	0.0%	\$255,000	10.0%	\$246,205	13.8%
501-MACCLENNY AREA	0	0.0%	--	0	0.0%	-100.0%	\$223,500	24.2%	\$244,838	37.8%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$185,000	-25.7%	\$237,833	-4.5%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$254,900	-17.8%	\$327,920	5.8%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	-100.0%	\$84,450	-32.4%	\$84,450	-16.9%
522-BRADFORD COUNTY-NW	1	9.1%	0.0%	0	0.0%	-100.0%	\$175,000	288.9%	\$196,250	70.7%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	1	16.7%	0.0%	\$195,000	-4.9%	\$198,417	-11.9%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$179,750	104.4%	\$197,100	124.4%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$139,326	-28.1%	\$139,326	-28.1%
561-GREATER PALATKA	0	0.0%	-100.0%	0	0.0%	--	\$164,000	40.8%	\$169,886	40.6%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$169,900	0.0%	\$169,900	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$310,000	113.8%	\$276,000	90.3%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	3.0%	-50.0%	0	0.0%	-100.0%	\$157,000	87.6%	\$188,125	50.6%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$59,000	168.2%	\$59,000	168.2%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$69,000	39.1%	\$87,222	12.8%
573-INTERLACHEN-SW	2	9.1%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	--	\$57,500	-53.6%	\$80,000	-43.1%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	--	\$72,500	-64.6%	\$72,500	-64.6%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$117,500	0.0%	\$117,500	0.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$149,750	46.2%	\$149,750	55.6%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$122,500	-5.7%	\$158,083	-0.9%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	--	\$201,500	67.9%	\$273,438	109.7%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%