

# Lender-Mediated Report

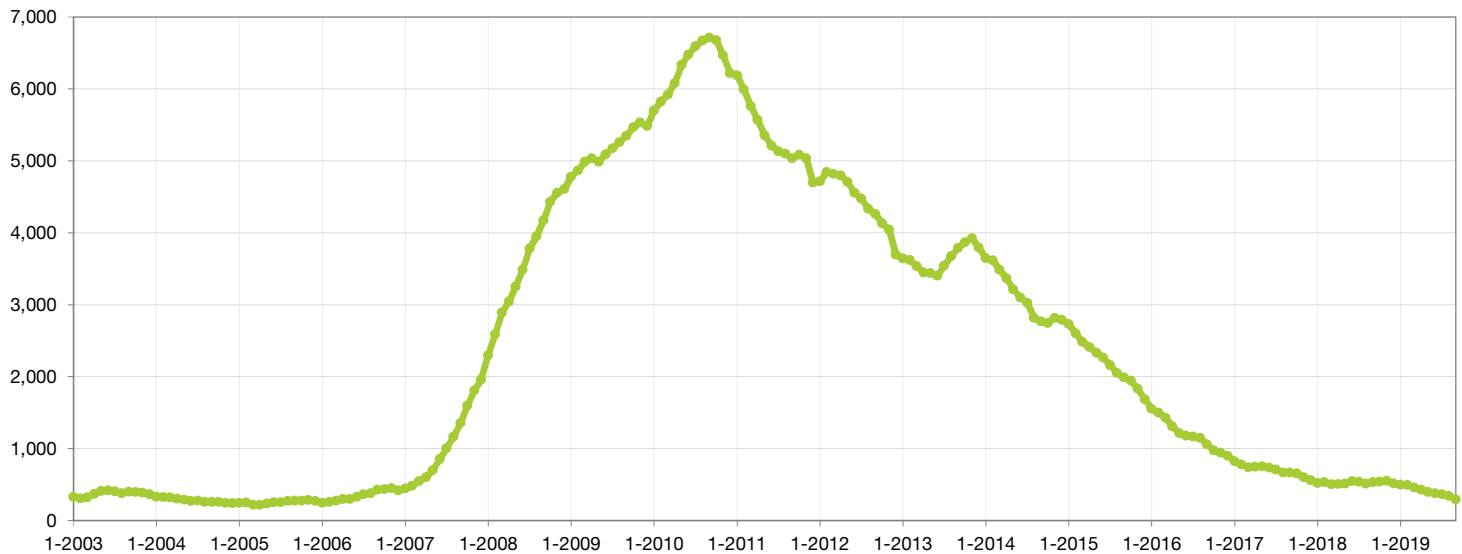
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## September 2019

New Listings in the Northeast Florida region decreased 7.0 percent to 2,963.

- Traditional New Listings decreased 4.6 percent to 2,859.
- Lender-mediated New Listings decreased 44.4 percent to 104.
- Share of all New Listings that were lender-mediated fell to 3.5 percent.

Closed Sales were up 7.0 percent to 2,500.

- Traditional Closed Sales were up 7.4 percent to 2,389.
- Lender-mediated Closed Sales were down 0.9 percent to 111.
- Share of all Closed Sales that were lender-mediated fell to 4.4 percent.

The Median Sales Price rose 8.3 percent to \$235,000.

- The traditional Median Sales Price rose 7.7 percent to \$238,990.
- The lender-mediated Median Sales Price rose 13.8 percent to \$136,013.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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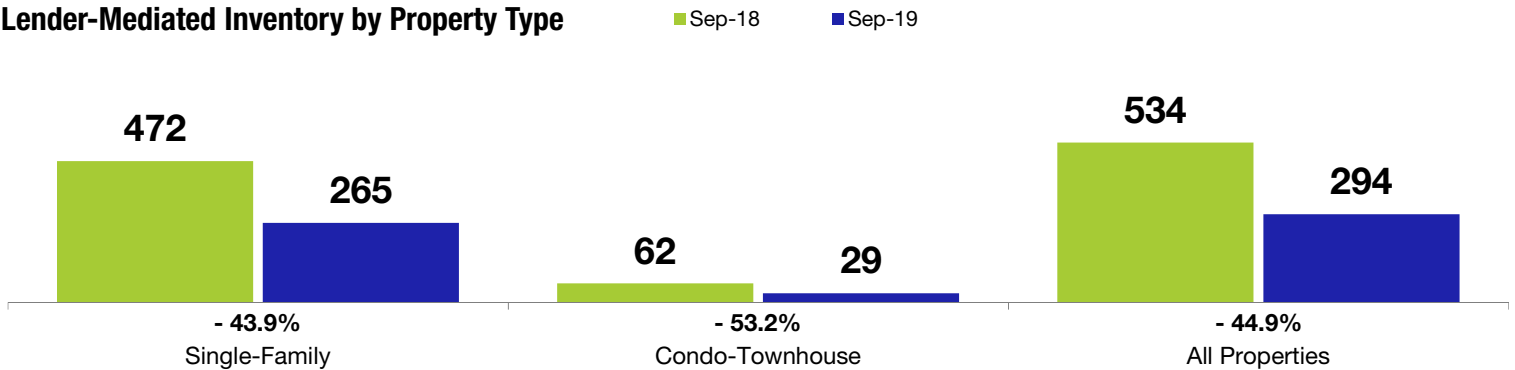
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19
Single-Family	472	265	- 43.9%	8,252	7,319	- 11.3%	8,724	7,584	- 13.1%	5.4%	3.5%
Condo-Townhouse	62	29	- 53.2%	1,337	1,307	- 2.2%	1,399	1,336	- 4.5%	4.4%	2.2%
<b>All Properties</b>	<b>534</b>	<b>294</b>	<b>- 44.9%</b>	<b>9,589</b>	<b>8,626</b>	<b>- 10.0%</b>	<b>10,123</b>	<b>8,920</b>	<b>- 11.9%</b>	<b>5.3%</b>	<b>3.3%</b>

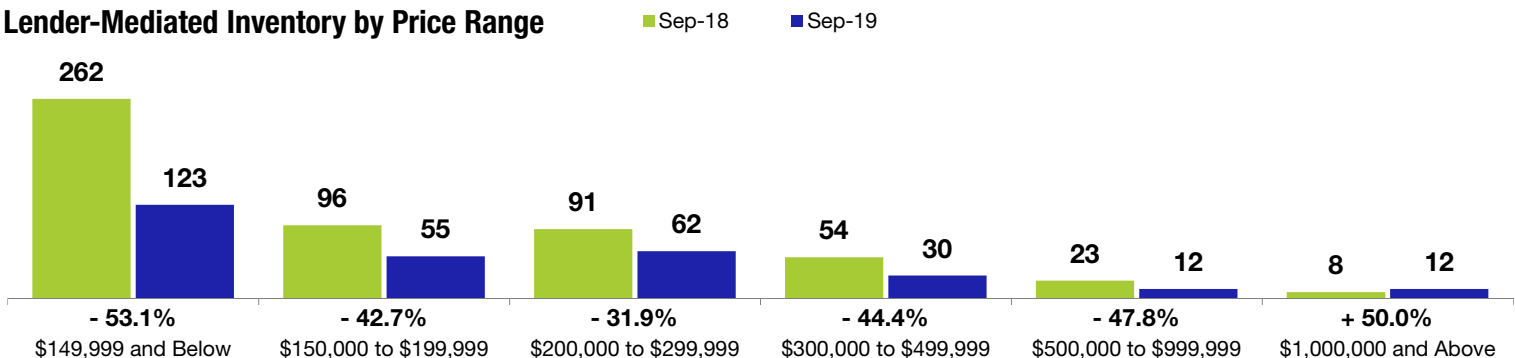
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19
\$149,999 and Below	262	123	- 53.1%	1,707	1,360	- 20.3%	1,969	1,483	- 24.7%	13.3%	8.3%
\$150,000 to \$199,999	96	55	- 42.7%	1,000	977	- 2.3%	1,096	1,032	- 5.8%	8.8%	5.3%
\$200,000 to \$299,999	91	62	- 31.9%	2,628	2,360	- 10.2%	2,719	2,422	- 10.9%	3.3%	2.6%
\$300,000 to \$499,999	54	30	- 44.4%	2,546	2,164	- 15.0%	2,600	2,194	- 15.6%	2.1%	1.4%
\$500,000 to \$999,999	23	12	- 47.8%	1,282	1,277	- 0.4%	1,305	1,289	- 1.2%	1.8%	0.9%
\$1,000,000 and Above	8	12	+ 50.0%	426	488	+ 14.6%	434	500	+ 15.2%	1.8%	2.4%
<b>All Price Ranges</b>	<b>534</b>	<b>294</b>	<b>- 44.9%</b>	<b>9,589</b>	<b>8,626</b>	<b>- 10.0%</b>	<b>10,123</b>	<b>8,920</b>	<b>- 11.9%</b>	<b>5.3%</b>	<b>3.3%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

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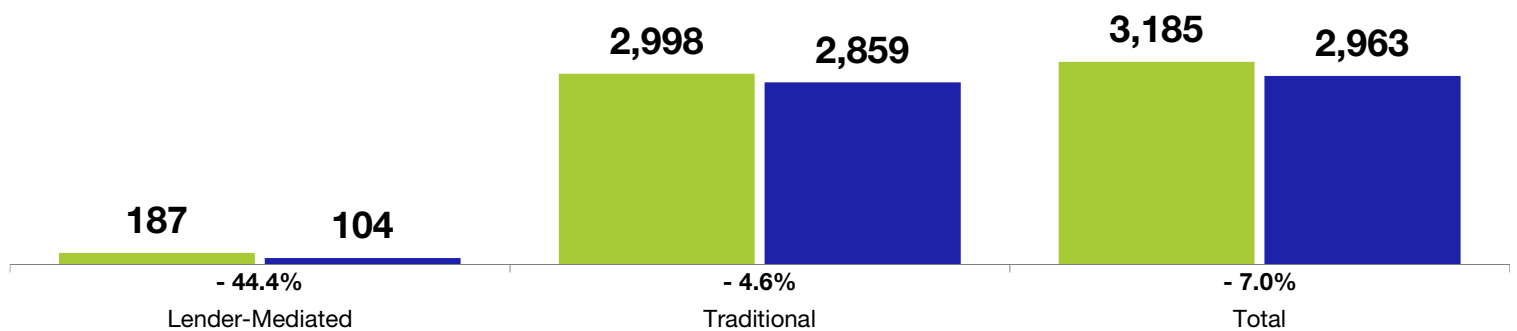


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19
Single-Family	160	98	- 38.8%	2,470	2,436	- 1.4%	2,630	2,534	- 3.7%	6.1%	3.9%
Condo-Townhouse	27	6	- 77.8%	528	423	- 19.9%	555	429	- 22.7%	4.9%	1.4%
<b>All Properties</b>	<b>187</b>	<b>104</b>	<b>- 44.4%</b>	<b>2,998</b>	<b>2,859</b>	<b>- 4.6%</b>	<b>3,185</b>	<b>2,963</b>	<b>- 7.0%</b>	<b>5.9%</b>	<b>3.5%</b>

### Change in New Listings for All Properties

■ Sep-18 ■ Sep-19

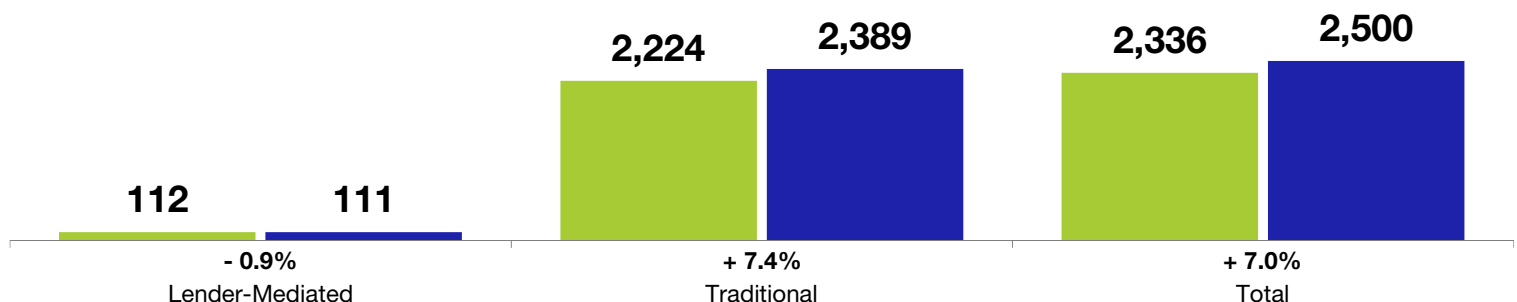


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19
Single-Family	98	100	+ 2.0%	1,852	2,019	+ 9.0%	1,950	2,119	+ 8.7%	5.0%	4.7%
Condo-Townhouse	14	11	- 21.4%	372	370	- 0.5%	386	381	- 1.3%	3.6%	2.9%
<b>All Properties</b>	<b>112</b>	<b>111</b>	<b>- 0.9%</b>	<b>2,224</b>	<b>2,389</b>	<b>+ 7.4%</b>	<b>2,336</b>	<b>2,500</b>	<b>+ 7.0%</b>	<b>4.8%</b>	<b>4.4%</b>

### Change in Closed Sales for All Properties

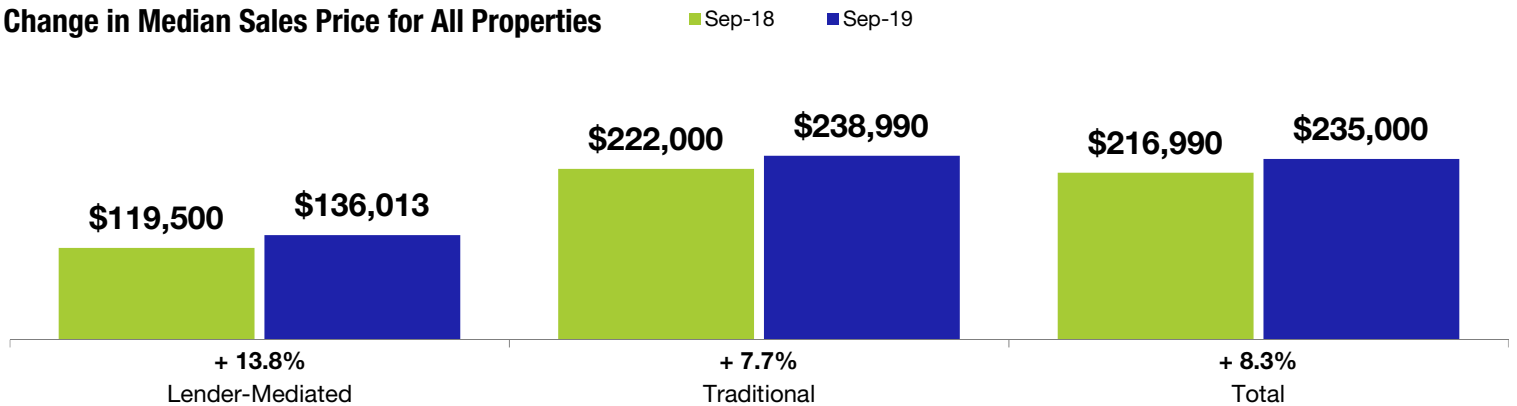
■ Sep-18 ■ Sep-19



## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -
Single-Family	\$123,000	\$139,813	+ 13.7%	\$235,200	\$249,740	+ 6.2%	\$230,250	\$245,000	+ 6.4%
Condo-Townhouse	\$113,500	\$145,000	+ 27.8%	\$157,000	\$175,500	+ 11.8%	\$155,000	\$235,000	+ 51.6%
<b>All Properties</b>	<b>\$119,500</b>	<b>\$136,013</b>	<b>+ 13.8%</b>	<b>\$222,000</b>	<b>\$238,990</b>	<b>+ 7.7%</b>	<b>\$216,990</b>	<b>\$235,000</b>	<b>+ 8.3%</b>

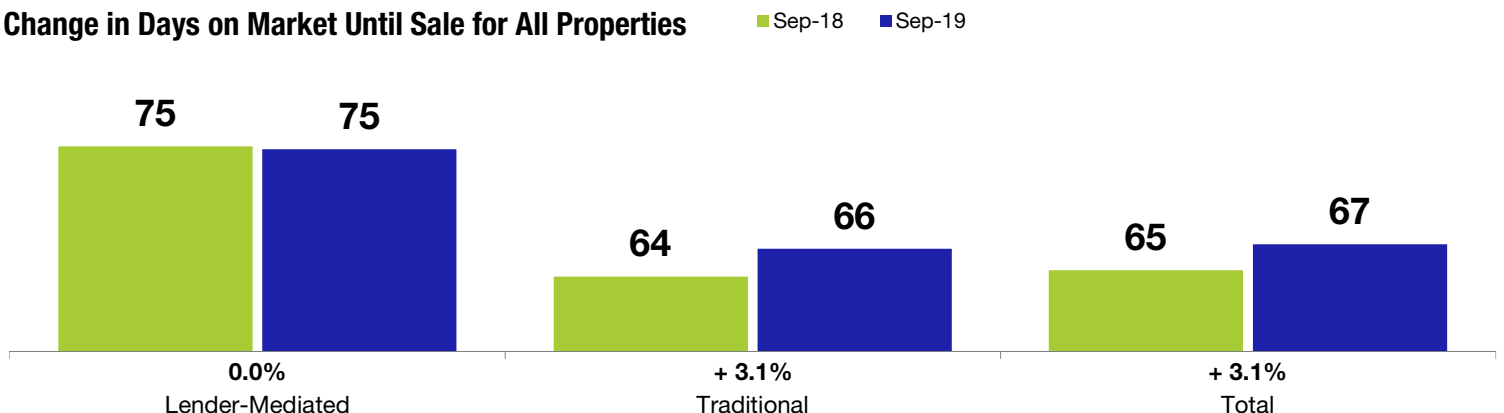
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -	Sep-18	Sep-19	+ / -
Single-Family	77	71	- 7.8%	67	68	+ 1.5%	67	68	+ 1.5%
Condo-Townhouse	57	108	+ 89.5%	50	59	+ 18.0%	50	60	+ 20.0%
<b>All Properties</b>	<b>75</b>	<b>75</b>	<b>0.0%</b>	<b>64</b>	<b>66</b>	<b>+ 3.1%</b>	<b>65</b>	<b>67</b>	<b>+ 3.1%</b>

### Change in Days on Market Until Sale for All Properties



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**NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### September 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	4	5.1%	0.0%	2	11.8%	0.0%	\$185,000	-4.1%	\$202,924	11.1%
<b>Clay County</b>	43	4.7%	-47.6%	14	4.7%	75.0%	\$223,500	8.5%	\$241,260	8.1%
<b>Duval County</b>	163	3.7%	-49.4%	72	5.1%	-2.7%	\$210,000	9.4%	\$242,775	9.8%
<b>Nassau County</b>	15	3.3%	200.0%	4	3.6%	--	\$256,950	-9.5%	\$319,805	-18.1%
<b>Putnam County</b>	14	3.7%	-33.3%	5	7.9%	0.0%	\$131,000	14.7%	\$148,784	-0.2%
<b>St. Johns County</b>	43	1.8%	-36.8%	12	2.1%	-20.0%	\$329,000	4.9%	\$372,406	2.1%
011-SAN MARCO	0	0.0%	-100.0%	2	15.4%	--	\$501,000	61.6%	\$718,869	72.6%
012-SAN JOSE	4	3.1%	-71.4%	1	1.9%	-66.7%	\$183,500	-9.6%	\$254,058	15.7%
013-BEAUCLERC/MANDARIN NORTH	2	1.6%	-84.6%	2	3.2%	-33.3%	\$216,900	-2.7%	\$236,921	7.5%
014-MANDARIN	5	2.5%	-61.5%	2	3.0%	0.0%	\$270,000	-0.7%	\$273,972	-0.2%
015-BARTRAM	3	2.8%	-70.0%	1	2.2%	--	\$227,500	-3.0%	\$238,974	1.0%
021-ST NICHOLAS AREA	2	3.2%	-50.0%	2	7.1%	--	\$177,250	28.0%	\$174,611	-21.2%
022-GROVE PARK/SANS SOUCI	2	1.6%	-84.6%	3	6.7%	200.0%	\$167,500	-7.7%	\$191,843	9.2%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	8	6.4%	33.3%	2	3.8%	-33.3%	\$185,000	0.0%	\$198,923	1.6%
024-BAYMEADOWS/DEERWOOD	6	2.9%	-33.3%	1	1.7%	-80.0%	\$174,000	23.0%	\$221,141	15.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	1	2.0%	--	\$353,413	14.6%	\$401,453	14.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	2.5%	-33.3%	2	4.9%	100.0%	\$295,000	13.9%	\$293,762	-9.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	2	3.0%	100.0%	1	6.3%	0.0%	\$220,000	-12.3%	\$456,749	38.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$294,140	6.2%	\$314,715	7.7%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$382,920	6.2%	\$424,632	16.8%
031-RIVERSIDE	2	3.2%	--	0	0.0%	--	\$289,999	17.8%	\$269,857	4.2%
032-AVONDALE	3	3.1%	50.0%	2	10.0%	100.0%	\$244,750	-21.7%	\$293,820	-6.7%
033-ORTEGA/VENETIA	5	8.3%	66.7%	0	0.0%	--	\$292,500	-10.0%	\$299,918	-25.6%
041-ARLINGTON	10	5.4%	-52.4%	7	8.0%	16.7%	\$175,000	7.7%	\$177,698	0.1%
042-FT CAROLINE	6	5.6%	-14.3%	1	1.9%	-75.0%	\$227,500	3.4%	\$229,346	1.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	2.1%	-75.0%	1	3.4%	0.0%	\$264,900	6.4%	\$380,034	36.6%
051-MURRAY HILL	2	2.7%	-50.0%	0	0.0%	--	\$165,000	22.2%	\$168,271	13.6%
052-LAKESHORE	4	7.0%	-20.0%	0	0.0%	-100.0%	\$160,000	50.9%	\$139,482	30.8%
053-HYDE GROVE AREA	3	5.2%	-50.0%	2	20.0%	0.0%	\$106,500	-9.4%	\$128,440	21.0%
054-CEDAR HILLS	2	5.1%	-33.3%	1	10.0%	--	\$132,450	6.0%	\$138,900	9.5%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.3%	-75.0%	1	14.3%	--	\$185,000	0.8%	\$196,443	9.0%
056-YUKON/WESCONNETT/OAK HILL	6	7.1%	-50.0%	1	3.8%	-75.0%	\$160,000	27.0%	\$151,820	12.9%
061-HERLONG/NORMANDY AREA	1	2.7%	-85.7%	0	0.0%	-100.0%	\$168,000	12.0%	\$167,889	12.2%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	3	6.0%	-70.0%	1	4.2%	--	\$197,500	11.0%	\$199,450	9.1%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	5	6.8%	-58.3%	2	9.5%	-33.3%	\$147,000	7.7%	\$140,359	20.0%
064-BENT CREEK/PLUM TREE	2	3.9%	-60.0%	1	4.0%	0.0%	\$205,735	-10.5%	\$196,813	-13.6%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	2.9%	-66.7%	0	0.0%	-100.0%	\$236,500	18.2%	\$220,149	10.6%
066-CECIL COMMERCE AREA	1	3.3%	-50.0%	0	0.0%	--	\$192,000	-36.3%	\$227,629	-24.5%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	2.0%	-75.0%	1	2.0%	-50.0%	\$210,040	16.0%	\$213,081	12.8%
071-BRENTWOOD/EVERGREEN	4	4.8%	0.0%	2	7.7%	0.0%	\$76,200	25.6%	\$82,898	8.5%
072-SPRINGFIELD	3	7.7%	200.0%	0	0.0%	--	\$174,000	0.3%	\$223,300	0.1%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	4.8%	0.0%	0	0.0%	--	\$47,500	0.0%	\$47,500	0.0%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### September 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	2	2.4%	-80.0%	2	10.0%	-50.0%	\$102,000	148.8%	\$90,460	97.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	15	5.5%	-50.0%	12	18.8%	50.0%	\$80,000	32.2%	\$94,596	24.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	3	8.1%	-40.0%	2	20.0%	--	\$36,500	-30.5%	\$62,222	17.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	7	14.0%	0.0%	0	0.0%	-100.0%	\$190,000	2.0%	\$198,038	22.6%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$249,490	27.3%	\$193,130	-1.5%
091-GARDEN CITY/AIRPORT	14	8.2%	-36.4%	6	9.0%	50.0%	\$207,368	25.7%	\$202,102	17.2%
092-OCEANWAY/PECAN PARK	7	6.5%	0.0%	2	3.4%	0.0%	\$237,990	8.2%	\$240,994	5.4%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$196,450	19.4%	\$196,450	19.4%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	1.0%	-66.7%	3	7.3%	--	\$236,000	-5.6%	\$275,482	3.8%
121-FLEMING ISLAND-NE	2	15.4%	-60.0%	0	0.0%	--	\$347,500	56.2%	\$347,500	59.2%
122-FLEMING ISLAND-NW	3	6.5%	50.0%	1	4.2%	--	\$303,216	0.2%	\$333,992	8.9%
123-FLEMING ISLAND-SE	1	4.0%	0.0%	0	0.0%	--	\$320,000	16.4%	\$377,438	29.0%
124-FLEMING ISLAND-SW	1	2.4%	-75.0%	2	25.0%	100.0%	\$286,506	9.1%	\$261,876	6.8%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	1	20.0%	0.0%	\$330,000	140.9%	\$342,600	132.9%
132-BELLAIR/GROVE PARK	4	23.5%	33.3%	1	11.1%	--	\$190,000	22.6%	\$181,644	31.6%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$223,000	328.8%	\$203,000	114.4%
134-SOUTH BLANDING	1	5.0%	-75.0%	2	13.3%	100.0%	\$220,000	4.8%	\$213,902	3.0%
135-PARK WEST/MONTCLAIR	2	15.4%	100.0%	0	0.0%	--	\$227,000	10.7%	\$198,726	-9.8%
136-LAKESIDE ESTATES	3	17.6%	0.0%	0	0.0%	--	\$229,000	22.5%	\$229,540	27.1%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$494,000	70.3%	\$494,000	36.2%
138-TANGLEWOOD	1	11.1%	0.0%	0	0.0%	--	\$169,500	14.1%	\$169,500	17.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	10	5.4%	-47.4%	2	3.1%	--	\$230,000	0.4%	\$234,834	1.6%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	6.3%	--	--	-12.2%	--	-21.1%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	1	25.0%	-50.0%	\$251,930	29.3%	\$214,215	-3.7%
143-FOXMEADOW AREA	2	3.6%	0.0%	1	7.7%	-50.0%	\$220,000	0.0%	\$237,731	2.4%
144-MIDDLEBURG-SE	0	0.0%	--	1	20.0%	--	\$215,000	-25.8%	\$170,198	-39.9%
145-MIDDLEBURG-SW	3	8.6%	50.0%	0	0.0%	--	\$195,450	70.0%	\$209,415	84.1%
146-MIDDLEBURG-NE	3	7.3%	-66.7%	0	0.0%	-100.0%	\$185,000	8.8%	\$201,321	5.5%
151-KEYSTONE HEIGHTS	2	2.8%	-60.0%	0	0.0%	--	\$170,000	24.5%	\$174,165	11.9%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$660,000	0.0%	\$660,000	0.0%
161-GREEN COVE SPRINGS	4	3.7%	-33.3%	0	0.0%	--	\$216,990	-35.9%	\$237,638	-17.5%
162-RUSSELL LANDING/PENNY FARMS	1	11.1%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	4.2%	--	\$219,495	-13.6%	\$252,970	-7.5%
211-JACKSONVILLE BEACH-NE	1	3.8%	-50.0%	0	0.0%	--	\$452,300	16.0%	\$452,300	-4.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$456,000	19.8%	\$588,600	44.7%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$330,812	4.6%	\$378,187	22.5%
214-JACKSONVILLE BEACH-SW	1	1.4%	-50.0%	0	0.0%	--	\$365,000	0.8%	\$473,029	19.7%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$797,500	32.5%	\$808,167	34.2%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$317,425	-20.8%	\$317,425	-18.1%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$755,630	75.4%	\$919,664	83.4%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$265,000	-44.5%	\$316,820	-43.5%
233-ATLANTIC BEACH-WEST	1	8.3%	-50.0%	1	25.0%	--	\$265,129	15.8%	\$274,234	15.7%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS**

## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### September 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	1	5.6%	0.0%	0	0.0%	--	\$220,000	-9.5%	\$226,206	2.8%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$229,950	0.4%	\$227,475	-0.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,735,000	13.8%	\$1,735,000	21.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.7%	200.0%	1	12.5%	0.0%	\$264,961	9.7%	\$314,428	-13.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$443,000	10.8%	\$495,342	7.3%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.1%	-66.7%	0	0.0%	-100.0%	\$446,250	-1.7%	\$490,854	0.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	3.2%	-33.3%	0	0.0%	--	\$512,000	-24.9%	\$634,097	-5.7%
264-SOUTH PONTE VEDRA BEACH	3	5.1%	200.0%	0	0.0%	-100.0%	\$490,000	-8.8%	\$622,000	4.9%
265-PONTE VEDRA/NOCATEE-STJ	1	0.5%	-50.0%	1	1.5%	--	\$455,000	15.2%	\$451,093	10.8%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$405,000	-14.6%	\$496,836	-27.3%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$509,399	-0.5%	\$535,586	11.3%
272-NOCATEE SOUTH	1	0.7%	-50.0%	1	2.1%	--	\$413,000	5.9%	\$415,139	6.1%
301-JULINGTON CREEK/SWITZERLAND	8	2.0%	-27.3%	2	1.6%	0.0%	\$315,990	-2.8%	\$346,449	-1.1%
302-ORANGEDALE AREA	4	6.3%	100.0%	0	0.0%	--	\$357,650	-0.9%	\$328,079	-23.2%
303-PALMO/SIX MILE AREA	2	5.9%	100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
304- 210 SOUTH	1	0.8%	-83.3%	1	2.0%	0.0%	\$327,000	4.0%	\$327,842	-2.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.9%	-50.0%	1	9.1%	--	\$245,000	-14.0%	\$248,354	-11.7%
306-WORLD GOLF VILLAGE AREA-NE	1	3.2%	--	0	0.0%	--	\$315,000	2.3%	\$313,397	5.7%
307-WORLD GOLF VILLAGE AREA-SE	1	1.4%	-66.7%	0	0.0%	-100.0%	\$259,990	-4.2%	\$276,299	2.1%
308-WORLD GOLF VILLAGE AREA-SW	1	1.4%	-80.0%	0	0.0%	--	\$310,000	0.0%	\$320,875	3.4%
309-WORLD GOLF VILLAGE AREA-WEST	1	1.0%	-50.0%	0	0.0%	--	\$320,000	16.2%	\$336,693	21.4%
312-PALENCIA AREA	0	0.0%	-100.0%	1	3.4%	-50.0%	\$410,000	-10.7%	\$451,978	-3.1%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$341,202	42.2%	\$313,159	28.5%
321-NORTH CITY-ST AUGUSTINE	1	3.8%	0.0%	0	0.0%	--	\$238,450	133.8%	\$238,450	89.0%
322-DOWNTOWN ST AUGUSTINE	1	2.3%	0.0%	0	0.0%	--	\$393,500	18.3%	\$407,874	28.5%
323-DAVIS SHORES	1	2.0%	--	0	0.0%	-100.0%	\$334,263	-0.2%	\$396,630	9.0%
331-ST AUGUSTINE BEACH	1	0.5%	0.0%	0	0.0%	--	\$403,000	28.3%	\$508,258	40.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$455,000	-23.7%	\$421,250	-29.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$279,990	-1.4%	\$279,990	-0.2%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$255,460	21.6%	\$275,013	11.6%
335-ST AUGUSTINE SOUTH	1	5.0%	-50.0%	1	11.1%	--	\$235,000	16.0%	\$240,544	4.9%
336-RAVENSWOOD/WEST AUGUSTINE	4	3.3%	--	2	7.4%	100.0%	\$185,000	8.2%	\$194,830	-1.1%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$265,000	3.9%	\$276,265	4.8%
341-FLAGLER ESTATES/HASTINGS	2	18.2%	-33.3%	2	50.0%	100.0%	\$152,000	175.4%	\$144,750	96.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	-100.0%	\$281,955	12.1%	\$281,955	9.6%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	10.0%	--	0	0.0%	--	\$245,000	0.0%	\$245,000	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$290,000	0.0%	\$290,000	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$534,750	-6.5%	\$506,125	-11.5%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$380,000	7.0%	\$417,500	-4.2%

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### September 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	10.0%	--	0	0.0%	--	\$590,254	32.6%	\$590,254	53.7%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.9%	0.0%	0	0.0%	--	\$435,000	-48.7%	\$400,150	-67.5%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	0	0.0%	--	\$650,000	-17.2%	\$833,278	-11.8%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$667,900	0.0%	\$667,900	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	9.1%	-50.0%	\$195,000	-17.2%	\$194,445	-24.1%
472-ONEIL/NASSAVILLE/HOLLY POINT	5	3.5%	150.0%	0	0.0%	--	\$275,495	-8.9%	\$281,239	-18.6%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$218,000	2.9%	\$218,000	2.9%
481-NASSAU COUNTY-YULEE SOUTH	2	3.9%	100.0%	1	9.1%	--	\$225,500	1.2%	\$206,136	-2.6%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$196,750	-5.0%	\$299,375	47.9%
491-HILLARD	0	0.0%	-100.0%	1	33.3%	--	\$158,000	-19.8%	\$167,267	-15.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	5.4%	0.0%	1	4.0%	0.0%	\$212,000	-1.3%	\$238,056	14.4%
501-MACCLENNY AREA	4	8.2%	0.0%	1	8.3%	0.0%	\$189,000	-2.1%	\$198,500	13.4%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$256,500	0.0%	\$256,500	0.0%
503-BAKER COUNTY-SOUTH	0	0.0%	--	1	33.3%	0.0%	\$112,500	-45.1%	\$184,900	-11.3%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	--	\$160,500	0.0%	\$160,500	0.0%
522-BRADFORD COUNTY-NW	1	3.8%	-80.0%	0	0.0%	--	\$111,000	-40.2%	\$130,450	-34.7%
523-BRADFORD COUNTY-SE	1	2.6%	0.0%	0	0.0%	-100.0%	\$151,500	20.2%	\$202,000	78.9%
524-BRADFORD COUNTY-SW	1	11.1%	--	0	0.0%	-100.0%	\$204,700	176.6%	\$234,400	155.2%
541-UNION COUNTY-NORTH	1	33.3%	0.0%	0	0.0%	--	\$148,200	4.6%	\$148,200	4.6%
542-UNION COUNTY-SOUTH	0	0.0%	--	1	33.3%	--	\$165,000	73.7%	\$254,667	151.4%
561-GREATER PALATKA	5	7.4%	400.0%	3	20.0%	200.0%	\$141,500	8.0%	\$126,850	-12.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.0%	-66.7%	0	0.0%	--	\$224,900	-35.7%	\$269,340	-25.9%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.7%	-50.0%	1	10.0%	--	\$119,688	-3.9%	\$133,393	-45.5%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
572-INTERLACHEN-NE	2	5.3%	-33.3%	0	0.0%	-100.0%	\$55,700	12.0%	\$94,400	0.8%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$239,000	192.0%	\$239,000	192.0%
574-INTERLACHEN-NW	2	6.1%	0.0%	1	16.7%	0.0%	\$154,000	359.7%	\$170,250	153.5%
575-WEST OF SR-21	2	11.1%	0.0%	0	0.0%	--	\$375,000	535.6%	\$375,000	554.1%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$165,000	0.0%	\$165,000	0.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$212,450	154.4%	\$212,450	148.9%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$92,000	-26.4%	\$109,200	-27.4%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.3%	0.0%	0	0.0%	--	\$150,000	120.6%	\$143,429	0.6%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%