

Lender-Mediated Report

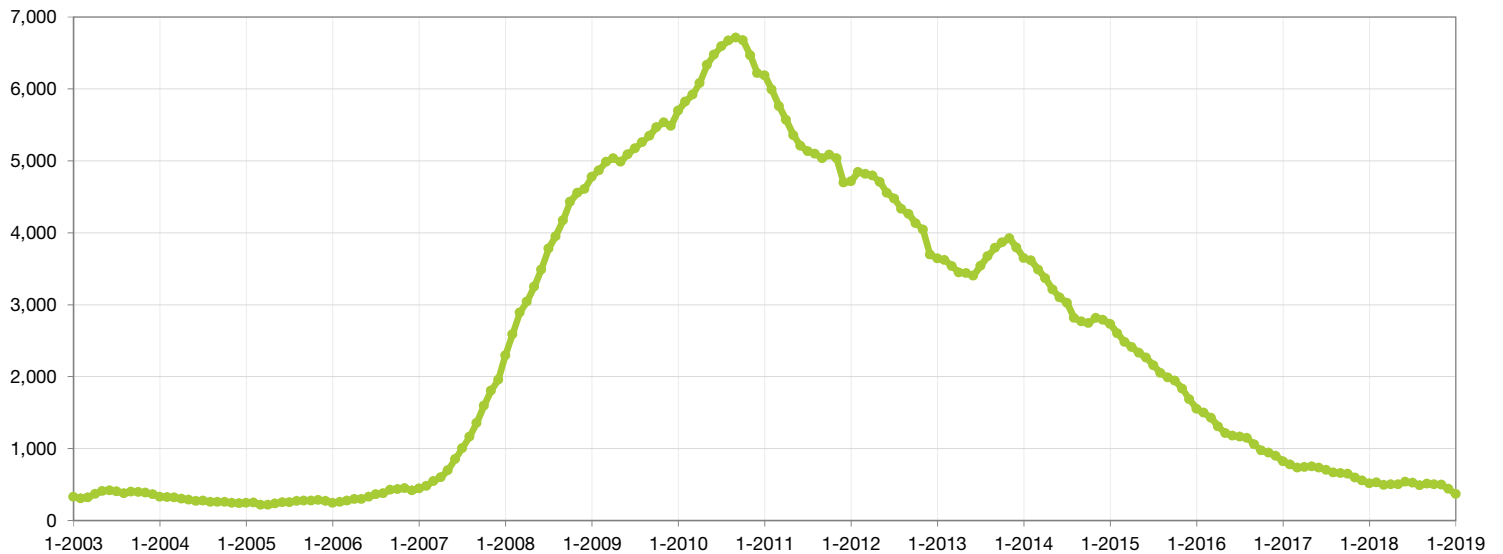
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



January 2019

New Listings in the Northeast Florida region increased 10.3 percent to 3,267.

- Traditional New Listings increased 9.5 percent to 3,097.
- Lender-mediated New Listings increased 27.8 percent to 170.
- Share of all New Listings that were lender-mediated rose to 5.2 percent.

Closed Sales were down 2.9 percent to 1,590.

- Traditional Closed Sales were down 3.3 percent to 1,461.
- Lender-mediated Closed Sales were up 1.6 percent to 129.
- Share of all Closed Sales that were lender-mediated rose to 8.1 percent.

The Median Sales Price rose 0.5 percent to \$205,000.

- The traditional Median Sales Price remained flat at \$210,000.
- The lender-mediated Median Sales Price rose 25.4 percent to \$116,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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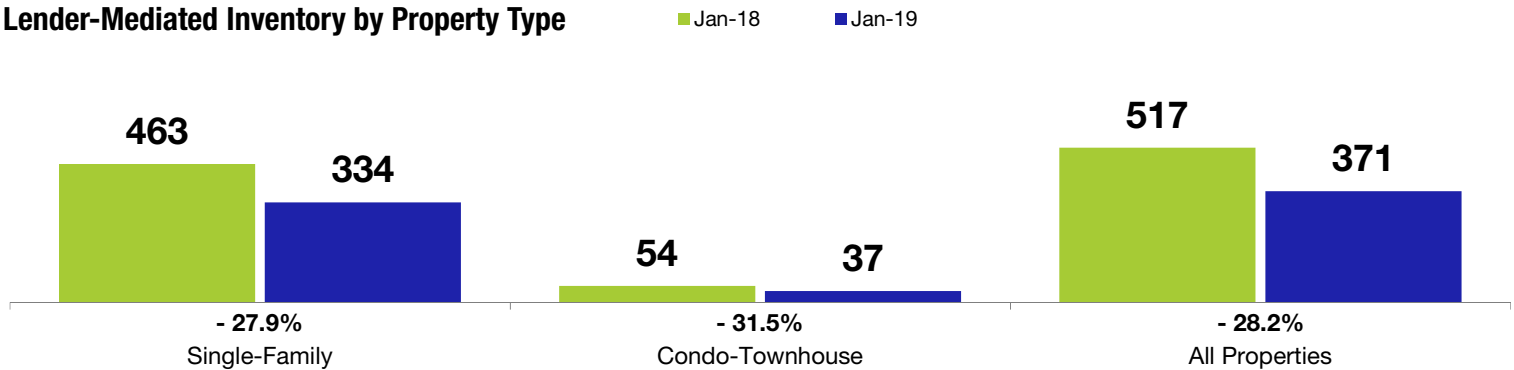
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19
Single-Family	463	334	- 27.9%	6,748	7,118	+ 5.5%	7,211	7,452	+ 3.3%	6.4%	4.5%
Condo-Townhouse	54	37	- 31.5%	943	1,309	+ 38.8%	997	1,346	+ 35.0%	5.4%	2.7%
All Properties	517	371	- 28.2%	7,691	8,427	+ 9.6%	8,208	8,798	+ 7.2%	6.3%	4.2%

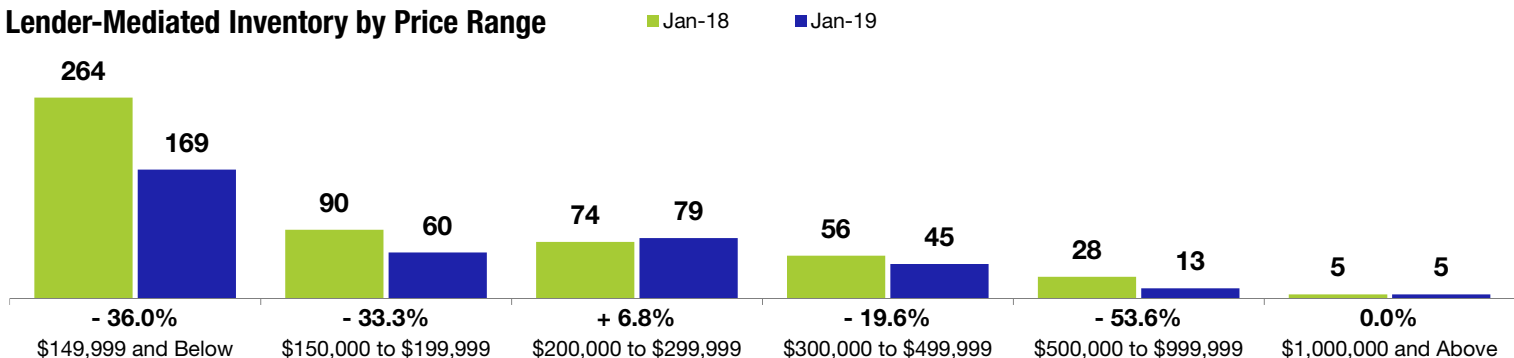
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19
\$149,999 and Below	264	169	- 36.0%	1,421	1,418	- 0.2%	1,685	1,587	- 5.8%	15.7%	10.6%
\$150,000 to \$199,999	90	60	- 33.3%	783	907	+ 15.8%	873	967	+ 10.8%	10.3%	6.2%
\$200,000 to \$299,999	74	79	+ 6.8%	1,919	2,254	+ 17.5%	1,993	2,333	+ 17.1%	3.7%	3.4%
\$300,000 to \$499,999	56	45	- 19.6%	2,126	2,271	+ 6.8%	2,182	2,316	+ 6.1%	2.6%	1.9%
\$500,000 to \$999,999	28	13	- 53.6%	1,062	1,162	+ 9.4%	1,090	1,175	+ 7.8%	2.6%	1.1%
\$1,000,000 and Above	5	5	0.0%	380	415	+ 9.2%	385	420	+ 9.1%	1.3%	1.2%
All Price Ranges	517	371	- 28.2%	7,691	8,427	+ 9.6%	8,208	8,798	+ 7.2%	6.3%	4.2%

Lender-Mediated Inventory by Price Range



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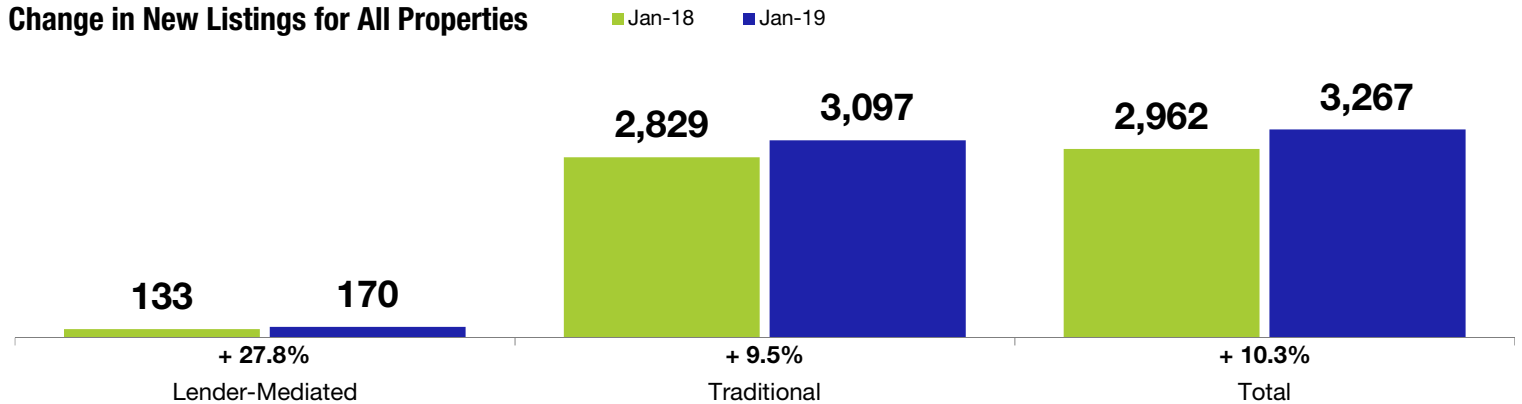
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19
Single-Family	118	156	+ 32.2%	2,391	2,556	+ 6.9%	2,509	2,712	+ 8.1%	4.7%	5.8%
Condo-Townhouse	15	14	- 6.7%	438	541	+ 23.5%	453	555	+ 22.5%	3.3%	2.5%
All Properties	133	170	+ 27.8%	2,829	3,097	+ 9.5%	2,962	3,267	+ 10.3%	4.5%	5.2%

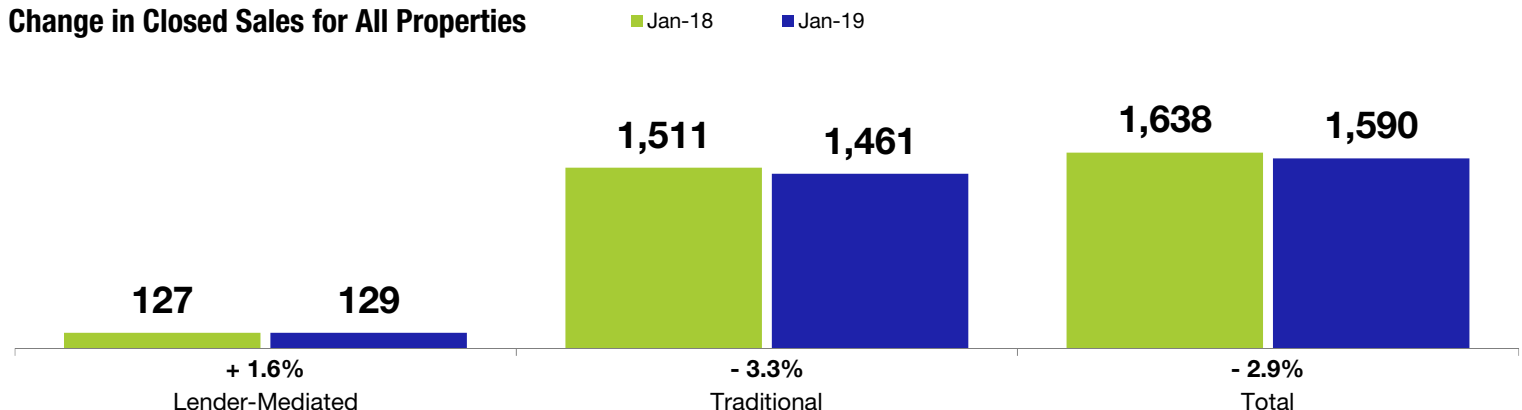
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19
Single-Family	112	116	+ 3.6%	1,243	1,198	- 3.6%	1,355	1,314	- 3.0%	8.3%	8.8%
Condo-Townhouse	15	13	- 13.3%	268	263	- 1.9%	283	276	- 2.5%	5.3%	4.7%
All Properties	127	129	+ 1.6%	1,511	1,461	- 3.3%	1,638	1,590	- 2.9%	7.8%	8.1%

Change in Closed Sales for All Properties



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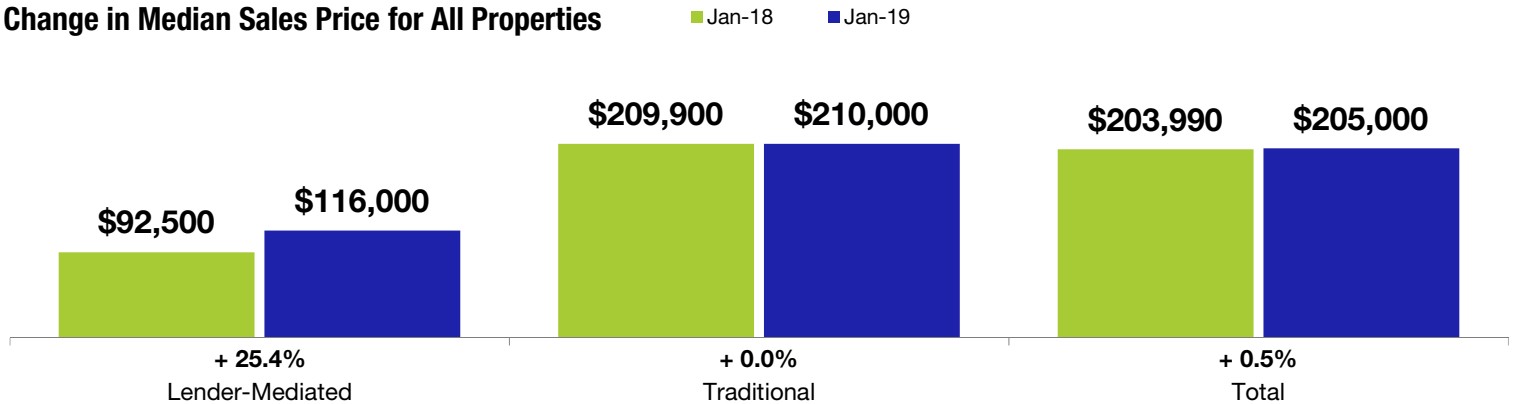
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -
Single-Family	\$90,000	\$123,500	+ 37.2%	\$221,080	\$225,250	+ 1.9%	\$212,750	\$218,000	+ 2.5%
Condo-Townhouse	\$103,000	\$121,000	+ 17.5%	\$157,500	\$154,900	- 1.7%	\$150,000	\$205,000	+ 36.7%
All Properties	\$92,500	\$116,000	+ 25.4%	\$209,900	\$210,000	+ 0.0%	\$203,990	\$205,000	+ 0.5%

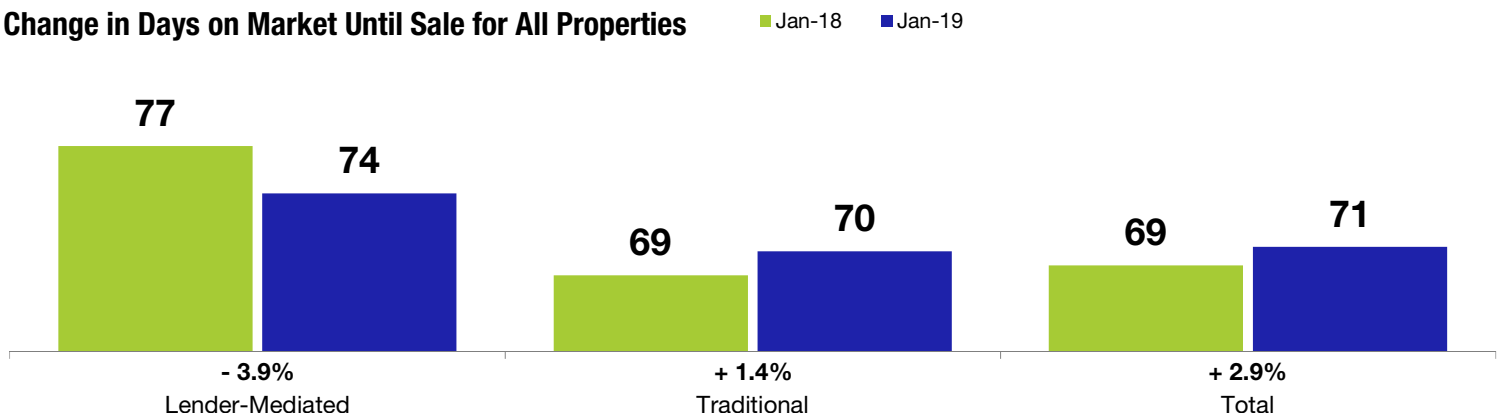
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -	Jan-18	Jan-19	+ / -
Single-Family	76	78	+ 2.6%	71	72	+ 1.4%	71	72	+ 1.4%
Condo-Townhouse	85	42	- 50.6%	60	63	+ 5.0%	61	62	+ 1.6%
All Properties	77	74	- 3.9%	69	70	+ 1.4%	69	71	+ 2.9%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

January 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	5	6.0%	25.0%	1	25.0%	-50.0%	\$116,450	-34.2%	\$104,725	-48.2%
Clay County	58	6.1%	-4.9%	22	10.5%	22.2%	\$199,000	2.1%	\$213,250	0.8%
Duval County	216	5.1%	-29.6%	80	8.8%	2.6%	\$177,250	-5.2%	\$207,553	-8.9%
Nassau County	13	3.5%	-31.6%	2	4.8%	0.0%	\$268,950	17.2%	\$305,275	26.6%
Putnam County	18	5.0%	-45.5%	10	16.9%	0.0%	\$86,000	13.2%	\$117,387	19.2%
St. Johns County	45	1.9%	-26.2%	10	3.1%	25.0%	\$305,000	2.2%	\$360,241	3.3%
011-SAN MARCO	0	0.0%	-100.0%	1	16.7%	--	\$237,500	-2.1%	\$282,083	-44.0%
012-SAN JOSE	4	3.5%	0.0%	2	8.0%	--	\$183,000	-12.8%	\$181,391	-30.9%
013-BEAUCLERC/MANDARIN NORTH	3	1.8%	-66.7%	3	8.6%	50.0%	\$220,000	7.4%	\$215,831	8.3%
014-MANDARIN	14	6.7%	0.0%	2	4.0%	-33.3%	\$277,200	1.0%	\$320,971	13.3%
015-BARTRAM	7	7.3%	40.0%	1	2.8%	0.0%	\$210,690	-8.3%	\$227,277	-1.6%
021-ST NICHOLAS AREA	4	5.6%	-42.9%	0	0.0%	-100.0%	\$140,000	56.9%	\$133,254	18.4%
022-GROVE PARK/SANS SOUCI	6	4.1%	-50.0%	2	6.5%	-50.0%	\$140,000	-15.2%	\$151,049	-14.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.9%	-66.7%	3	7.9%	200.0%	\$164,000	4.8%	\$194,016	10.4%
024-BAYMEADOWS/DEERWOOD	9	4.9%	12.5%	2	3.6%	0.0%	\$133,250	2.5%	\$185,309	9.3%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	7	6.2%	75.0%	1	9.1%	-50.0%	\$286,500	5.2%	\$354,402	18.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	5	4.3%	-16.7%	0	0.0%	--	\$324,000	20.9%	\$390,889	22.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.5%	-66.7%	0	0.0%	--	\$159,000	-24.3%	\$164,471	-60.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$265,000	0.0%	\$265,000	0.0%
029-NOCATEE (DUVAL COUNTY)	1	2.2%	--	0	0.0%	--	\$464,685	7.3%	\$468,055	9.0%
031-RIVERSIDE	0	0.0%	-100.0%	1	20.0%	--	\$228,000	-1.3%	\$267,680	0.6%
032-AVONDALE	4	3.7%	0.0%	1	6.7%	--	\$257,000	-35.8%	\$275,600	-37.4%
033-ORTEGA/VENETIA	2	3.4%	--	0	0.0%	-100.0%	\$286,250	-3.8%	\$286,250	-32.7%
041-ARLINGTON	8	3.8%	-69.2%	10	13.5%	100.0%	\$155,000	-4.6%	\$168,280	-7.8%
042-FT CAROLINE	12	9.2%	140.0%	4	17.4%	-20.0%	\$225,000	12.0%	\$276,932	27.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	5	5.2%	-37.5%	0	0.0%	-100.0%	\$235,000	-3.8%	\$258,500	-5.0%
051-MURRAY HILL	3	5.1%	-40.0%	1	7.7%	-75.0%	\$140,000	10.2%	\$137,192	7.6%
052-LAKESHORE	1	2.3%	-87.5%	1	12.5%	-66.7%	\$135,750	68.6%	\$113,988	28.5%
053-HYDE GROVE AREA	3	5.1%	-62.5%	4	33.3%	300.0%	\$90,000	-21.7%	\$96,572	-11.1%
054-CEDAR HILLS	1	2.9%	-66.7%	3	23.1%	50.0%	\$107,500	-8.9%	\$111,599	-1.6%
055-CONFEDERATE POINT/ORTEGA FARMS	2	8.0%	0.0%	0	0.0%	--	\$128,750	-21.3%	\$128,750	-27.4%
056-YUKON/WESCONNETT/OAK HILL	9	11.3%	-30.8%	3	13.0%	--	\$120,000	49.5%	\$123,815	26.9%
061-HERLONG/NORMANDY AREA	5	13.5%	-37.5%	2	9.1%	0.0%	\$143,000	10.1%	\$145,509	8.8%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	7	9.6%	16.7%	0	0.0%	-100.0%	\$172,000	11.0%	\$178,578	-2.1%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	6	10.9%	-50.0%	3	16.7%	50.0%	\$126,100	-2.2%	\$114,109	-3.0%
064-BENT CREEK/PLUM TREE	6	10.9%	50.0%	1	9.1%	0.0%	\$223,000	16.4%	\$221,597	11.8%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	7.1%	100.0%	1	20.0%	0.0%	\$208,000	5.4%	\$202,776	1.3%
066-CECIL COMMERCE AREA	1	4.5%	-50.0%	0	0.0%	--	\$206,250	-13.7%	\$206,250	-13.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	4	4.1%	-66.7%	1	3.8%	-50.0%	\$189,560	11.8%	\$194,243	15.8%
071-BRENTWOOD/EVERGREEN	3	4.5%	-40.0%	0	0.0%	-100.0%	\$42,500	-36.1%	\$60,056	-13.6%
072-SPRINGFIELD	3	6.4%	--	0	0.0%	-100.0%	\$240,000	73.9%	\$202,864	24.3%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	11.8%	0.0%	0	0.0%	--	\$250,000	5.5%	\$250,000	5.5%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	6.1%	-50.0%	5	23.8%	400.0%	\$50,000	-4.7%	\$62,570	-17.7%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	17	6.7%	-15.0%	6	11.1%	-40.0%	\$56,175	6.0%	\$70,316	0.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	6	14.3%	100.0%	1	20.0%	0.0%	\$33,000	-15.4%	\$45,600	-5.0%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	4	5.9%	-63.6%	3	17.6%	50.0%	\$195,000	33.1%	\$185,138	23.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	6.7%	-50.0%	0	--	--	\$0	0.0%	\$0	0.0%
091-GARDEN CITY/AIRPORT	12	8.8%	-33.3%	7	15.9%	40.0%	\$194,000	31.5%	\$182,179	13.5%
092-OCEANWAY/PECAN PARK	7	5.0%	-30.0%	1	4.5%	-66.7%	\$234,000	10.9%	\$237,442	16.6%
095-SAN MATEO/EASTPORT	3	12.0%	--	0	0.0%	--	\$125,000	-41.9%	\$159,000	-46.0%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	2.8%	-57.1%	3	13.0%	200.0%	\$236,735	7.6%	\$235,837	0.2%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	1	50.0%	--	\$215,250	-6.4%	\$215,250	-6.4%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$274,000	14.6%	\$450,299	70.1%
123-FLEMING ISLAND-SE	1	2.9%	0.0%	0	0.0%	--	\$259,000	18.8%	\$255,798	9.9%
124-FLEMING ISLAND-SW	8	20.0%	100.0%	1	12.5%	--	\$219,750	-12.1%	\$257,625	5.8%
131-MEADOWBROOK/LOCH RANE	2	6.7%	0.0%	0	0.0%	-100.0%	\$189,950	3.2%	\$202,483	-0.4%
132-BELLAIR/GROVE PARK	4	20.0%	100.0%	0	0.0%	-100.0%	\$177,500	18.3%	\$163,760	14.0%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$247,500	20.7%	\$247,500	20.7%
134-SOUTH BLANDING	3	12.0%	50.0%	1	16.7%	--	\$196,500	3.4%	\$200,023	2.1%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	-100.0%	\$151,500	-23.3%	\$151,500	-23.0%
136-LAKESIDE ESTATES	4	14.8%	300.0%	1	16.7%	--	\$143,470	-22.0%	\$138,807	-25.8%
137-DOCTOR'S LAKE	1	4.5%	-66.7%	0	0.0%	--	\$205,000	-16.3%	\$212,000	-13.5%
138-TANGLEWOOD/DOCTORS INLET	0	--	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	9	4.6%	-25.0%	3	7.3%	-40.0%	\$212,000	-13.5%	\$219,600	-14.2%
141-MIDDLEBURG NW	0	5.4%	0.0%	--	10.5%	100.0%	--	0.0%	--	0.8%
142-MIDDLEBURG EAST	1	7.1%	-50.0%	0	0.0%	--	\$250,000	21.5%	\$265,500	29.1%
143-FOXMEADOW AREA	1	2.6%	-50.0%	0	0.0%	--	\$210,000	-12.5%	\$180,714	-30.8%
144-MIDDLEBURG-SE	1	5.3%	--	0	0.0%	-100.0%	\$385,000	196.2%	\$385,000	91.5%
145-MIDDLEBURG-SW	3	9.4%	--	3	37.5%	200.0%	\$92,650	-29.7%	\$116,775	-23.1%
146-MIDDLEBURG-NE	5	10.9%	-16.7%	4	26.7%	300.0%	\$170,000	7.6%	\$192,480	4.9%
151-KEYSTONE HEIGHTS	5	7.2%	-16.7%	2	16.7%	--	\$172,500	23.2%	\$174,242	17.8%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	3	2.6%	0.0%	1	4.3%	-66.7%	\$199,702	-9.7%	\$233,613	4.1%
162-RUSSELL LANDING/PENNY FARMS	1	25.0%	0.0%	0	0.0%	--	\$144,825	0.0%	\$144,825	0.0%
163-LAKE ASBURY AREA	1	2.5%	--	1	6.7%	--	\$229,000	-3.3%	\$246,213	5.2%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$484,000	-18.7%	\$1,235,250	76.7%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$389,500	1.2%	\$429,688	3.4%
214-JACKSONVILLE BEACH-SW	1	1.6%	0.0%	1	10.0%	0.0%	\$336,750	-12.5%	\$394,030	1.1%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$595,000	-30.0%	\$595,000	-20.8%
222-NEPTUNE BEACH-WEST	1	4.0%	--	0	0.0%	--	\$302,500	4.0%	\$302,500	-12.7%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$640,000	-4.1%	\$856,958	28.4%
232-ATLANTIC BEACH-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$348,750	98.2%	\$456,441	159.3%
233-ATLANTIC BEACH-WEST	1	8.3%	--	0	--	--	\$0	-100.0%	\$0	-100.0%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	1	14.3%	0.0%	0	0.0%	--	\$165,000	-43.2%	\$162,680	-27.8%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$149,950	2.4%	\$149,950	2.4%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,423,750	0.1%	\$1,448,125	10.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.1%	-80.0%	0	0.0%	-100.0%	\$230,000	27.8%	\$529,404	96.0%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$335,000	-4.6%	\$338,885	-35.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.4%	-60.0%	0	0.0%	--	\$500,000	110.1%	\$515,786	33.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.9%	-75.0%	0	0.0%	--	\$480,000	-28.4%	\$607,079	-17.0%
264-SOUTH PONTE VEDRA BEACH	2	4.3%	-33.3%	0	0.0%	--	\$845,000	77.9%	\$845,000	77.9%
265-PONTE VEDRA/NOCATEE-STJ	1	0.4%	-50.0%	0	0.0%	--	\$376,643	-0.8%	\$420,479	4.1%
266-VILANO BEACH	1	2.0%	0.0%	0	0.0%	--	\$364,000	-19.1%	\$443,500	-1.1%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$508,994	22.1%	\$564,379	32.3%
272-NOCATEE SOUTH	1	0.6%	-50.0%	0	0.0%	--	\$342,000	-7.3%	\$370,859	-5.8%
301-JULINGTON CREEK/SWITZERLAND	8	2.3%	33.3%	4	5.6%	300.0%	\$312,500	0.6%	\$330,741	-1.3%
302-ORANGEDALE AREA	1	1.6%	0.0%	0	0.0%	--	\$321,581	1.6%	\$321,581	-0.8%
303-PALMO/SIX MILE AREA	3	11.1%	200.0%	0	0.0%	--	\$442,519	100.2%	\$434,781	96.7%
304- 210 SOUTH	1	0.9%	-85.7%	2	8.3%	--	\$336,000	19.1%	\$328,757	14.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.9%	--	0	0.0%	--	\$260,549	-15.0%	\$262,729	-7.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$348,308	50.4%	\$348,308	50.4%
307-WORLD GOLF VILLAGE AREA-SE	2	2.7%	100.0%	0	0.0%	--	\$270,495	-26.9%	\$268,998	-38.4%
308-WORLD GOLF VILLAGE AREA-SW	1	1.7%	-75.0%	0	0.0%	--	\$261,500	3.6%	\$264,409	-5.1%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	1	8.3%	--	\$287,021	10.7%	\$269,643	7.6%
312-PALENCIA AREA	2	1.9%	-60.0%	0	0.0%	--	\$448,618	27.3%	\$439,154	-0.4%
313-WHITECASTLE/AIRPORT AREA	2	6.5%	0.0%	0	0.0%	-100.0%	\$317,450	373.8%	\$317,450	373.8%
321-NORTH CITY-ST AUGUSTINE	1	3.3%	--	0	0.0%	--	\$140,000	-33.1%	\$140,000	-33.1%
322-DOWNTOWN ST AUGUSTINE	1	2.1%	--	1	50.0%	--	\$365,524	19.9%	\$365,524	19.9%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$234,500	-47.6%	\$323,280	-27.7%
331-ST AUGUSTINE BEACH	4	2.0%	33.3%	1	7.1%	--	\$365,000	7.8%	\$393,893	7.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$180,000	30.4%	\$180,000	30.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$285,000	-16.2%	\$285,000	-15.3%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.8%	--	0	0.0%	--	\$214,900	20.2%	\$196,715	10.5%
335-ST AUGUSTINE SOUTH	2	12.5%	100.0%	0	0.0%	-100.0%	\$235,000	0.4%	\$237,786	-2.2%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.4%	0.0%	0	0.0%	-100.0%	\$187,500	39.0%	\$209,386	52.0%
337-OLD MOULTRIE RD/WILDWOOD	1	0.8%	-50.0%	0	0.0%	--	\$248,000	19.8%	\$268,827	37.8%
341-FLAGLER ESTATES/HASTINGS	1	7.7%	-50.0%	1	100.0%	0.0%	\$129,375	-35.3%	\$129,375	-35.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$310,000	-14.4%	\$310,000	-14.4%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$469,900	34.3%	\$469,900	34.3%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$219,250	0.0%	\$219,250	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$325,000	0.0%	\$325,000	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	1	5.9%	--	0	--	--	\$0	-100.0%	\$0	-100.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$305,000	17.3%	\$305,000	17.3%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	7.1%	100.0%	0	0.0%	--	\$450,000	51.6%	\$446,333	50.3%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	-100.0%	\$540,000	-1.8%	\$745,000	31.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$665,000	0.0%	\$665,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	--	\$240,173	-5.8%	\$285,974	-1.8%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	3.4%	-20.0%	1	7.1%	0.0%	\$341,926	49.0%	\$309,668	20.5%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$229,900	0.0%	\$229,900	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	0	--	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
490-CALLAHAN	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
491-HILLARD	1	8.3%	0.0%	0	0.0%	--	\$182,500	73.8%	\$182,500	73.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	3	4.2%	-50.0%	1	11.1%	--	\$270,000	44.4%	\$244,631	31.5%
501-MACCLENNY AREA	4	7.7%	--	1	25.0%	-50.0%	\$116,450	-34.2%	\$104,725	-38.2%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
503-BAKER COUNTY-SOUTH	1	6.7%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
521-BRADFORD COUNTY-NE	1	8.3%	-66.7%	0	0.0%	-100.0%	\$127,000	139.6%	\$127,000	30.4%
522-BRADFORD COUNTY-NW	2	7.1%	-33.3%	1	10.0%	--	\$134,200	11.1%	\$155,750	29.0%
523-BRADFORD COUNTY-SE	2	4.3%	-33.3%	1	33.3%	-50.0%	\$130,000	46.9%	\$139,000	14.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$210,000	45.8%	\$238,333	65.5%
541-UNION COUNTY-NORTH	1	14.3%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
561-GREATER PALATKA	2	3.5%	-71.4%	4	33.3%	-20.0%	\$60,005	-21.0%	\$91,616	-16.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	--	\$89,900	0.0%	\$89,900	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	16.0%	-20.0%	0	0.0%	--	\$141,200	66.1%	\$141,200	66.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	5.4%	-40.0%	0	0.0%	--	\$167,750	-25.4%	\$196,733	-12.6%
571-INTERLACHEN-SE	0	0.0%	--	2	100.0%	100.0%	\$68,750	-35.1%	\$68,750	-23.8%
572-INTERLACHEN-NE	2	4.7%	-33.3%	0	0.0%	-100.0%	\$71,000	64.4%	\$92,350	113.8%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	0.0%	--	\$53,500	52.9%	\$53,500	16.3%
574-INTERLACHEN-NW	1	4.5%	-85.7%	1	33.3%	--	\$128,900	296.6%	\$137,967	307.8%
575-WEST OF SR-21	3	18.8%	50.0%	0	0.0%	--	\$88,500	0.0%	\$88,500	0.0%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$175,000	-32.4%	\$175,000	-32.4%
581-SATSUMA/HOOT OWL RIDGE	1	8.3%	0.0%	2	40.0%	--	\$52,500	-44.1%	\$69,400	-26.2%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.8%	0.0%	0	0.0%	-100.0%	\$70,000	4.6%	\$90,071	7.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.1%	0.0%	1	11.1%	0.0%	\$80,000	-20.4%	\$182,156	67.9%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%