

Lender-Mediated Report

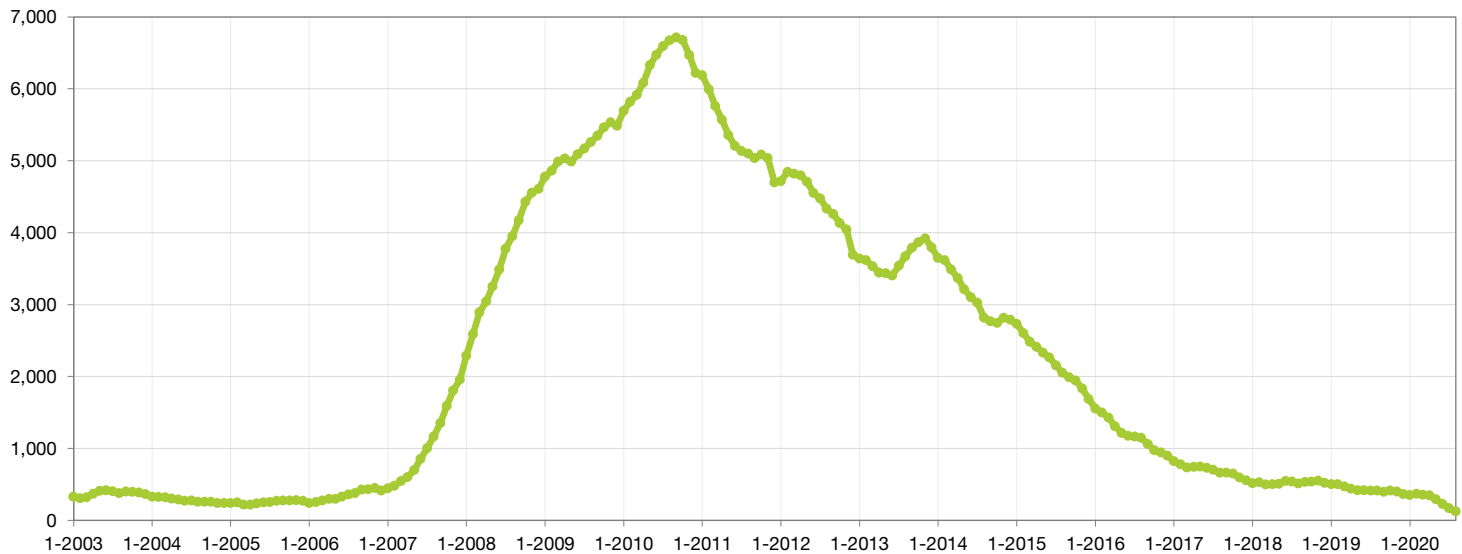
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



August 2020

New Listings in the Northeast Florida region decreased 4.0 percent to 3,441.

- Traditional New Listings decreased 1.2 percent to 3,385.
- Lender-mediated New Listings decreased 64.8 percent to 56.
- Share of all New Listings that were lender-mediated fell to 1.6 percent.

Closed Sales were up 1.3 percent to 3,059.

- Traditional Closed Sales were up 3.5 percent to 2,991.
- Lender-mediated Closed Sales were down 48.5 percent to 68.
- Share of all Closed Sales that were lender-mediated fell to 2.2 percent.

The Median Sales Price rose 8.0 percent to \$260,000.

- The traditional Median Sales Price rose 8.2 percent to \$263,000.
- The lender-mediated Median Sales Price declined 1.4 percent to \$156,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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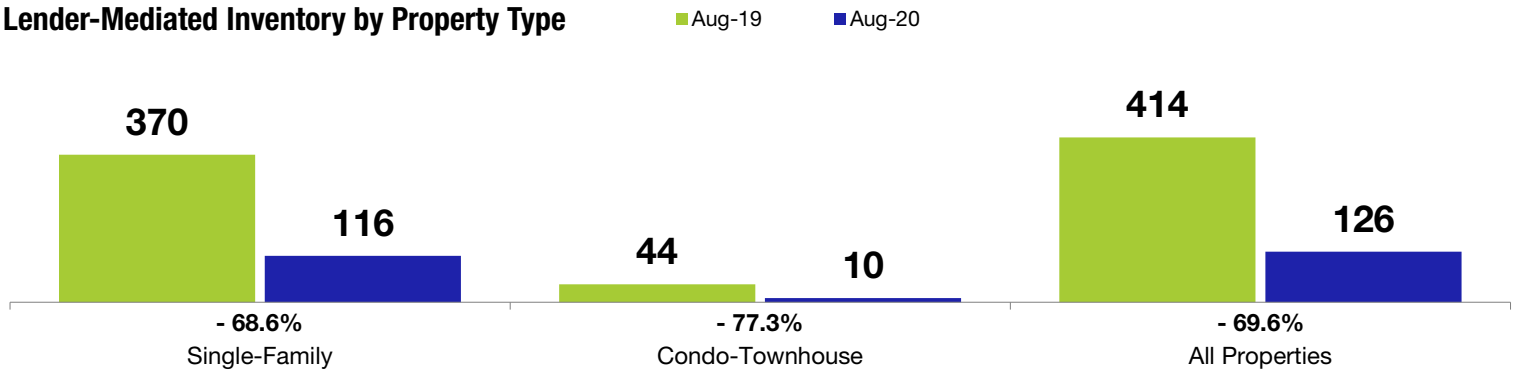
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20
Single-Family	370	116	- 68.6%	7,904	5,079	- 35.7%	8,274	5,195	- 37.2%	4.5%	2.2%
Condo-Townhouse	44	10	- 77.3%	1,556	1,198	- 23.0%	1,600	1,208	- 24.5%	2.8%	0.8%
All Properties	414	126	- 69.6%	9,460	6,277	- 33.6%	9,874	6,403	- 35.2%	4.2%	2.0%

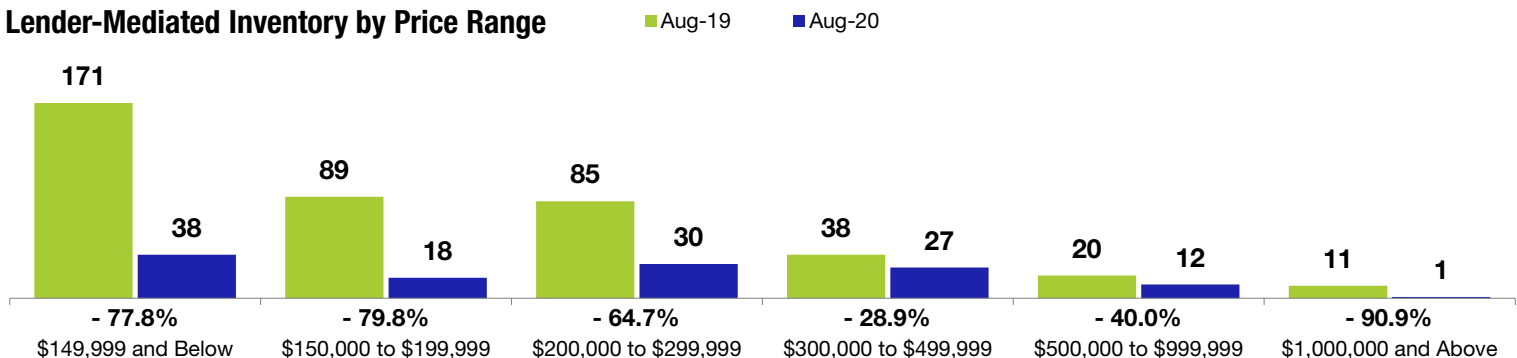
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20
\$149,999 and Below	171	38	- 77.8%	1,559	842	- 46.0%	1,730	880	- 49.1%	9.9%	4.3%
\$150,000 to \$199,999	89	18	- 79.8%	1,067	671	- 37.1%	1,156	689	- 40.4%	7.7%	2.6%
\$200,000 to \$299,999	85	30	- 64.7%	2,578	1,686	- 34.6%	2,663	1,716	- 35.6%	3.2%	1.7%
\$300,000 to \$499,999	38	27	- 28.9%	2,402	1,737	- 27.7%	2,440	1,764	- 27.7%	1.6%	1.5%
\$500,000 to \$999,999	20	12	- 40.0%	1,352	971	- 28.2%	1,372	983	- 28.4%	1.5%	1.2%
\$1,000,000 and Above	11	1	- 90.9%	502	370	- 26.3%	513	371	- 27.7%	2.1%	0.3%
All Price Ranges	414	126	- 69.6%	9,460	6,277	- 33.6%	9,874	6,403	- 35.2%	4.2%	2.0%

Lender-Mediated Inventory by Price Range



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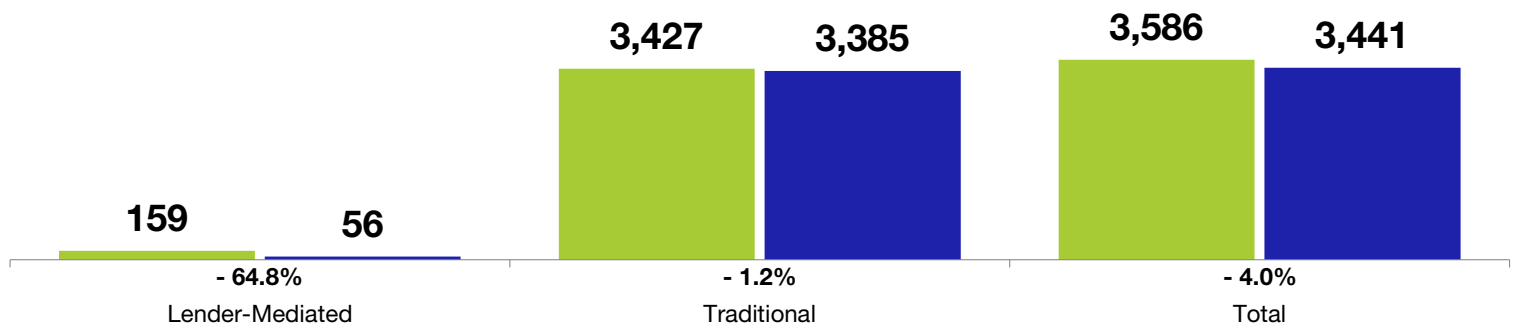


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20
Single-Family	143	53	- 62.9%	2,839	2,805	- 1.2%	2,982	2,858	- 4.2%	4.8%	1.9%
Condo-Townhouse	16	3	- 81.3%	588	580	- 1.4%	604	583	- 3.5%	2.6%	0.5%
All Properties	159	56	- 64.8%	3,427	3,385	- 1.2%	3,586	3,441	- 4.0%	4.4%	1.6%

Change in New Listings for All Properties

■ Aug-19 ■ Aug-20

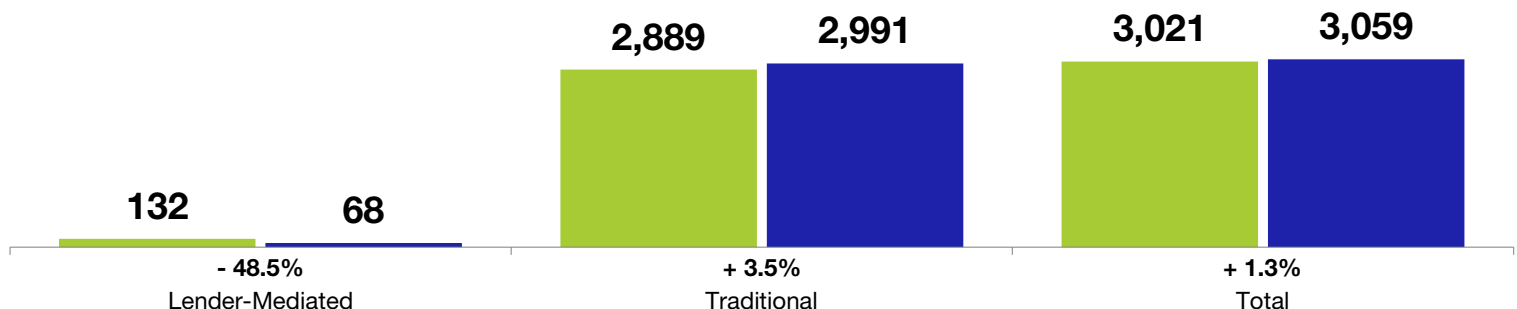


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20
Single-Family	125	57	- 54.4%	2,396	2,481	+ 3.5%	2,521	2,538	+ 0.7%	5.0%	2.2%
Condo-Townhouse	7	11	+ 57.1%	493	510	+ 3.4%	500	521	+ 4.2%	1.4%	2.1%
All Properties	132	68	- 48.5%	2,889	2,991	+ 3.5%	3,021	3,059	+ 1.3%	4.4%	2.2%

Change in Closed Sales for All Properties

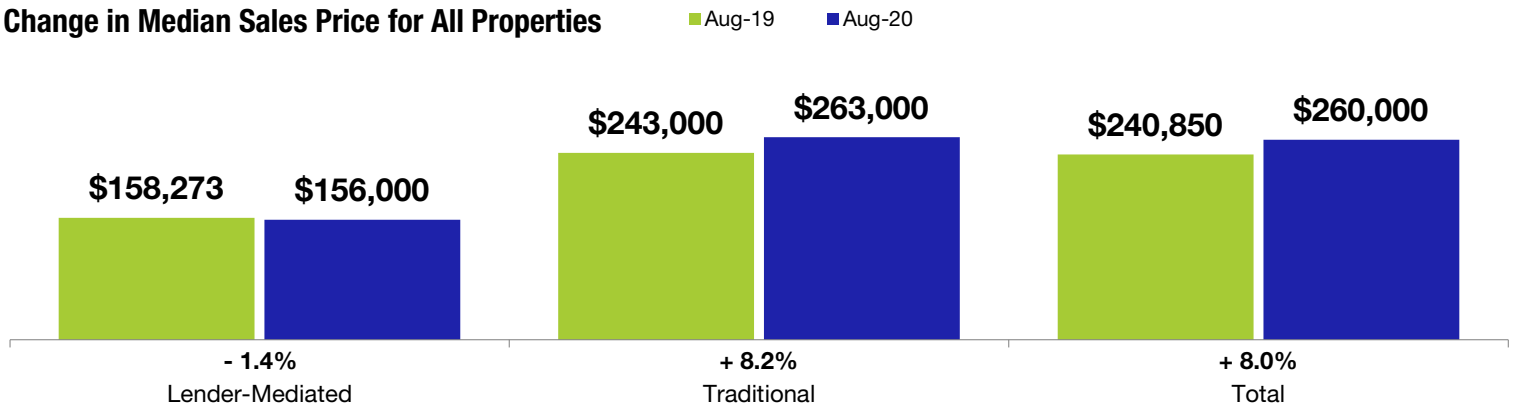
■ Aug-19 ■ Aug-20



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -
Single-Family	\$171,000	\$170,000	- 0.6%	\$255,000	\$275,900	+ 8.2%	\$250,000	\$275,000	+ 10.0%
Condo-Townhouse	\$157,410	\$108,000	- 31.4%	\$175,000	\$185,000	+ 5.7%	\$174,700	\$260,000	+ 48.8%
All Properties	\$158,273	\$156,000	- 1.4%	\$243,000	\$263,000	+ 8.2%	\$240,850	\$260,000	+ 8.0%

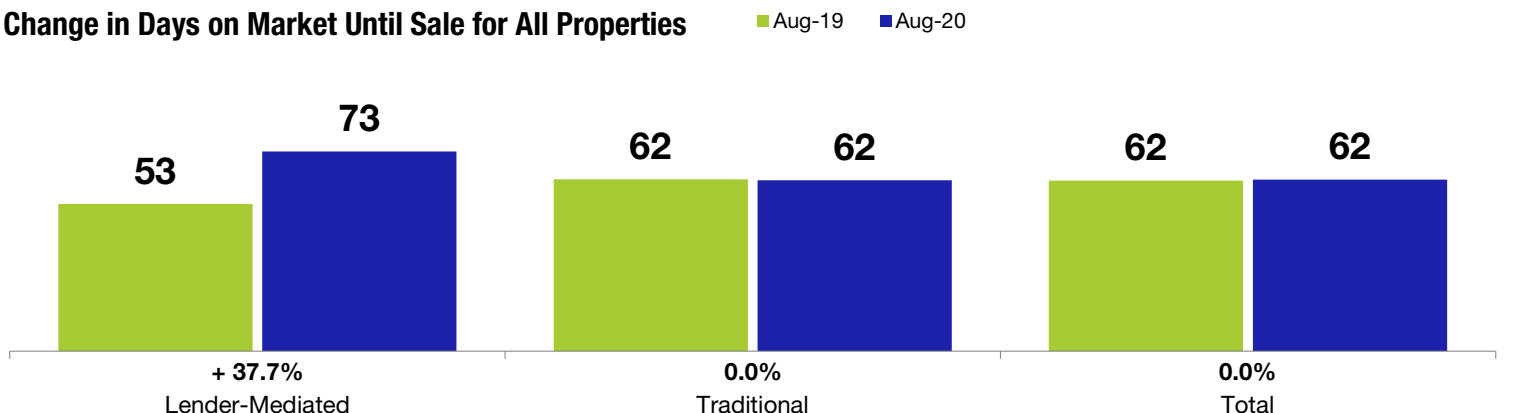
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -	Aug-19	Aug-20	+ / -
Single-Family	54	75	+ 38.9%	64	62	- 3.1%	63	62	- 1.6%
Condo-Townhouse	49	62	+ 26.5%	57	63	+ 10.5%	57	63	+ 10.5%
All Properties	53	73	+ 37.7%	62	62	0.0%	62	62	0.0%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

August 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	-100.0%	3	15.8%	200.0%	\$192,000	-3.0%	\$225,262	2.1%
Clay County	21	3.3%	-69.1%	13	3.4%	-35.0%	\$235,000	5.3%	\$269,514	13.8%
Duval County	76	2.5%	-67.7%	39	2.4%	-55.7%	\$231,400	9.2%	\$278,926	13.9%
Nassau County	5	1.5%	-72.2%	3	2.0%	-25.0%	\$277,867	-4.9%	\$391,840	8.3%
Putnam County	6	2.2%	-64.7%	2	2.8%	-50.0%	\$130,000	0.0%	\$154,629	0.9%
St. Johns County	14	0.8%	-75.4%	5	0.7%	-61.5%	\$360,000	5.6%	\$436,097	2.6%
011-SAN MARCO	2	2.0%	100.0%	0	0.0%	--	\$343,500	7.3%	\$462,125	11.5%
012-SAN JOSE	2	1.6%	-50.0%	2	4.4%	100.0%	\$233,400	18.2%	\$288,158	34.7%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	2	2.9%	-33.3%	\$245,000	11.4%	\$294,153	27.8%
014-MANDARIN	4	3.1%	-60.0%	2	2.7%	-50.0%	\$302,000	12.1%	\$317,439	10.5%
015-BARTRAM	1	1.2%	-87.5%	1	1.7%	-50.0%	\$245,000	11.9%	\$258,956	12.3%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	2	8.7%	0.0%	\$176,500	7.0%	\$168,990	-0.9%
022-GROVE PARK/SANS SOUCI	2	1.7%	-50.0%	1	1.4%	0.0%	\$194,900	21.2%	\$199,379	15.6%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.4%	-50.0%	1	1.8%	-66.7%	\$218,000	0.0%	\$221,071	4.4%
024-BAYMEADOWS/DEERWOOD	1	0.7%	-83.3%	0	0.0%	--	\$193,000	13.9%	\$256,766	4.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	2	3.0%	-50.0%	0	0.0%	-100.0%	\$370,000	12.5%	\$447,516	21.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	2.5%	-25.0%	0	0.0%	-100.0%	\$331,000	17.2%	\$355,483	11.0%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	1	4.0%	--	\$392,376	80.0%	\$382,639	6.2%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$406,990	85.0%	\$409,988	62.1%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$410,000	17.6%	\$432,314	18.5%
031-RIVERSIDE	1	2.0%	-50.0%	0	0.0%	--	\$263,200	-6.0%	\$291,483	-7.0%
032-AVONDALE	2	2.6%	-50.0%	0	0.0%	--	\$370,000	28.5%	\$409,174	16.8%
033-ORTEGA/VENETIA	1	2.2%	-75.0%	0	0.0%	--	\$340,000	9.7%	\$478,263	17.5%
041-ARLINGTON	7	6.4%	-36.4%	1	1.2%	-80.0%	\$195,000	7.4%	\$203,847	9.1%
042-FT CAROLINE	3	4.3%	-50.0%	2	4.2%	-60.0%	\$263,250	15.7%	\$261,880	8.7%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	3.4%	-66.7%	1	2.5%	-50.0%	\$292,500	11.6%	\$402,314	14.1%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$191,000	15.8%	\$193,637	16.6%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	--	\$120,000	-14.5%	\$127,053	-9.6%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$152,000	32.2%	\$150,134	21.6%
054-CEDAR HILLS	2	11.1%	-33.3%	1	9.1%	0.0%	\$139,000	-0.7%	\$140,764	-0.1%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$138,000	-27.9%	\$140,700	-35.3%
056-YUKON/WESCONNETT/OAK HILL	2	3.4%	-81.8%	1	3.3%	-50.0%	\$170,000	4.6%	\$167,459	5.9%
061-HERLONG/NORMANDY AREA	1	3.8%	-75.0%	1	5.9%	-50.0%	\$162,000	-8.2%	\$161,159	-8.7%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	3	9.4%	-66.7%	2	7.4%	-66.7%	\$220,000	18.3%	\$233,556	18.2%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	2.6%	-85.7%	3	13.6%	0.0%	\$151,000	-7.1%	\$135,427	-14.9%
064-BENT CREEK/PLUM TREE	1	2.9%	-80.0%	2	9.1%	--	\$232,500	-2.1%	\$233,133	-0.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	1	7.7%	-66.7%	\$271,800	20.4%	\$262,367	13.6%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$215,000	5.7%	\$215,321	-8.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	1	1.6%	-87.5%	1	1.9%	0.0%	\$212,500	9.0%	\$210,016	-0.2%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	--	\$76,000	-23.6%	\$96,885	9.4%
072-SPRINGFIELD	0	0.0%	-100.0%	1	7.7%	0.0%	\$327,000	15.8%	\$306,569	11.9%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	4.3%	--	0	0.0%	--	\$280,000	-6.2%	\$280,000	-6.2%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	8.1%	20.0%	1	4.8%	-66.7%	\$74,000	5.7%	\$91,381	6.8%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	8	5.5%	-55.6%	3	5.9%	-70.0%	\$75,000	-1.2%	\$99,229	17.4%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.0%	-75.0%	0	0.0%	-100.0%	\$42,500	37.7%	\$58,250	91.8%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	2	4.4%	-60.0%	1	3.8%	0.0%	\$207,935	-3.3%	\$195,333	-8.6%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$16,000	-89.7%	\$16,000	-89.0%
091-GARDEN CITY/AIRPORT	1	1.0%	-95.0%	1	1.4%	-80.0%	\$216,250	3.5%	\$214,574	7.9%
092-OCEANWAY/PECAN PARK	3	3.6%	-62.5%	0	0.0%	-100.0%	\$253,845	13.9%	\$258,794	18.2%
095-SAN MATEO/EASTPORT	1	8.3%	0.0%	0	0.0%	--	\$235,000	12.7%	\$344,232	61.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	3.4%	200.0%	2	3.8%	100.0%	\$254,750	-3.3%	\$279,939	-5.4%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$285,500	-22.8%	\$285,500	-24.5%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$331,800	10.6%	\$371,046	17.9%
123-FLEMING ISLAND-SE	1	2.8%	-50.0%	0	0.0%	--	\$299,950	17.6%	\$308,950	1.0%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	2	8.3%	--	\$269,000	-13.9%	\$315,576	5.8%
131-MEADOWBROOK/LOCH RANE	3	23.1%	50.0%	1	12.5%	--	\$304,250	39.2%	\$291,950	29.4%
132-BELLAIR/GROVE PARK	2	14.3%	-60.0%	0	0.0%	-100.0%	\$194,000	1.6%	\$185,242	2.2%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$209,315	-3.3%	\$209,315	-3.3%
134-SOUTH BLANDING	1	5.9%	-80.0%	0	0.0%	-100.0%	\$230,000	11.4%	\$231,964	9.9%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	1	33.3%	--	\$261,000	16.1%	\$253,633	2.1%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	--	\$240,000	5.5%	\$230,500	-0.2%
137-DOCTOR'S LAKE	2	14.3%	--	1	12.5%	0.0%	\$322,650	67.0%	\$393,213	103.5%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	--	\$175,000	13.6%	\$183,786	27.5%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	4	4.2%	-73.3%	2	2.9%	-60.0%	\$237,500	1.1%	\$263,621	11.4%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	-100.0%	--	4.7%	--	-0.1%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	2	22.2%	--	\$215,000	-12.2%	\$207,889	-12.4%
143-FOXMEADOW AREA	4	8.7%	33.3%	0	0.0%	-100.0%	\$254,995	4.9%	\$263,220	3.4%
144-MIDDLEBURG-SE	1	11.1%	-50.0%	0	0.0%	--	\$297,450	35.2%	\$293,725	34.2%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	2	10.0%	100.0%	\$173,450	-8.7%	\$182,376	1.2%
146-MIDDLEBURG-NE	0	0.0%	-100.0%	1	3.0%	0.0%	\$207,000	6.2%	\$266,471	20.7%
151-KEYSTONE HEIGHTS	1	2.2%	-75.0%	0	0.0%	-100.0%	\$152,500	1.7%	\$164,246	-7.2%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	1	1.3%	-80.0%	0	0.0%	-100.0%	\$262,500	18.8%	\$296,896	25.1%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$250,990	0.0%	\$270,341	0.0%
163-LAKE ASBURY AREA	1	2.8%	--	1	3.3%	0.0%	\$229,950	0.4%	\$290,577	23.9%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$802,500	58.9%	\$859,833	46.4%
212-JACKSONVILLE BEACH-SE	1	2.1%	--	0	0.0%	--	\$640,000	57.4%	\$809,118	49.9%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	1	8.3%	-50.0%	\$482,500	11.7%	\$461,229	1.7%
214-JACKSONVILLE BEACH-SW	1	2.0%	-50.0%	0	0.0%	-100.0%	\$404,900	-2.3%	\$418,881	-3.5%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,323,750	94.7%	\$1,372,730	74.1%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$448,000	10.6%	\$502,200	26.9%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$655,000	17.0%	\$690,500	9.6%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	1	14.3%	0.0%	\$355,500	-0.9%	\$499,929	2.9%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$197,000	-24.6%	\$230,667	-11.7%

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241-NORTH BEACH	0	0.0%	--	0	0.0%	-100.0%	\$243,170	62.2%	\$241,216	35.8%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$240,500	10.8%	\$233,000	7.4%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,825,000	-45.0%	\$2,168,750	-21.6%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	3.6%	-33.3%	0	0.0%	-100.0%	\$845,000	92.0%	\$759,869	26.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$480,000	-5.0%	\$768,340	-13.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$632,500	41.2%	\$610,392	11.9%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	2.2%	-50.0%	0	0.0%	--	\$770,000	12.0%	\$740,038	-4.3%
264-SOUTH PONTE VEDRA BEACH	1	3.2%	-75.0%	1	9.1%	0.0%	\$715,000	-13.9%	\$898,082	19.6%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	-100.0%	0	0.0%	--	\$463,212	7.5%	\$473,983	8.3%
266-VILANO BEACH	0	0.0%	--	0	0.0%	-100.0%	\$385,000	-6.1%	\$453,462	1.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$573,083	10.9%	\$618,723	18.2%
272-NOCATEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$429,000	15.3%	\$443,226	12.1%
301-JULINGTON CREEK/SWITZERLAND	3	1.2%	-80.0%	0	0.0%	-100.0%	\$375,000	10.1%	\$394,208	7.1%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$350,075	-29.6%	\$493,388	-10.7%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$451,769	44.8%	\$430,733	39.3%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$346,250	3.4%	\$370,893	2.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$295,000	2.3%	\$308,732	9.4%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	1	12.5%	--	\$293,545	-21.9%	\$317,040	-14.6%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$312,990	5.4%	\$382,696	18.6%
308-WORLD GOLF VILLAGE AREA-SW	2	4.5%	--	0	0.0%	-100.0%	\$314,743	14.9%	\$310,537	5.1%
309-WORLD GOLF VILLAGE AREA-WEST	2	2.5%	0.0%	1	4.2%	--	\$324,950	6.5%	\$411,571	20.6%
312-PALENCIA AREA	1	1.9%	0.0%	0	0.0%	--	\$418,450	-2.1%	\$426,669	-7.8%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	-100.0%	\$268,990	-23.5%	\$294,328	-17.2%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$252,500	3.1%	\$509,786	43.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$426,000	31.5%	\$388,000	-10.5%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$345,000	-9.1%	\$323,364	-21.4%
331-ST AUGUSTINE BEACH	1	0.9%	-50.0%	1	2.3%	--	\$355,000	-1.1%	\$428,363	-5.6%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	-100.0%	\$343,750	-29.1%	\$513,028	-6.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$427,500	46.9%	\$427,500	46.9%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$271,000	33.9%	\$284,879	10.6%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$232,000	7.3%	\$242,780	8.8%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.8%	-80.0%	0	0.0%	-100.0%	\$204,450	1.0%	\$229,423	12.7%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$272,000	0.5%	\$282,031	2.0%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$178,000	65.4%	\$178,000	61.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$302,500	17.7%	\$297,500	15.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$233,000	0.0%	\$226,967	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	1	100.0%	--	\$565,600	74.0%	\$565,600	80.5%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$395,000	0.0%	\$395,000	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$717,500	28.2%	\$721,083	18.9%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$430,750	70.9%	\$650,875	158.3%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$280,000	-29.6%	\$276,333	-30.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$426,000	-21.1%	\$413,944	-27.0%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	1	8.3%	--	\$1,025,000	39.0%	\$1,154,375	37.0%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$641,000	-9.7%	\$641,000	-9.7%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.9%	--	0	0.0%	--	\$269,500	-13.1%	\$394,246	16.9%
472-ONEIL/NASSAVILLE/HOLLY POINT	2	2.3%	-50.0%	0	0.0%	--	\$281,850	-10.2%	\$303,803	-5.5%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$173,000	-35.7%	\$173,000	-35.7%
481-NASSAU COUNTY-YULEE SOUTH	1	2.8%	-66.7%	0	0.0%	--	\$236,950	-0.8%	\$238,033	-0.8%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$249,900	35.5%	\$350,633	68.2%
491-HILLARD	0	0.0%	--	0	0.0%	--	\$177,500	-19.3%	\$177,500	-19.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	1	2.0%	-80.0%	1	2.9%	-66.7%	\$248,000	-6.1%	\$246,107	-8.5%
501-MACCLENNY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$192,000	12.3%	\$210,085	1.8%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$429,000	82.2%	\$418,333	77.6%
503-BAKER COUNTY-SOUTH	0	0.0%	--	3	100.0%	--	\$71,120	-76.7%	\$97,957	-67.9%
521-BRADFORD COUNTY-NE	0	0.0%	--	0	0.0%	--	\$107,000	-28.6%	\$107,000	-23.9%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$140,000	38.4%	\$161,257	38.7%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$224,000	17.6%	\$211,689	4.3%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$155,000	1.4%	\$150,000	-21.2%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$184,000	-8.0%	\$184,000	-8.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	1	25.0%	--	\$171,950	10.2%	\$194,950	6.2%
561-GREATER PALATKA	2	3.8%	-66.7%	0	0.0%	-100.0%	\$147,000	17.6%	\$158,743	18.3%
562-BARDIN/WEST BOSTWICK	1	33.3%	--	0	0.0%	--	\$280,000	8.5%	\$280,000	13.4%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	4.5%	-66.7%	0	0.0%	--	\$328,500	53.5%	\$325,475	53.5%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	0	0.0%	--	\$131,000	-29.9%	\$186,436	-1.6%
571-INTERLACHEN-SE	1	20.0%	--	0	0.0%	--	\$65,900	-56.1%	\$130,967	5.1%
572-INTERLACHEN-NE	0	0.0%	--	0	0.0%	-100.0%	\$124,200	314.0%	\$124,200	209.1%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$93,000	86.0%	\$93,000	86.0%
574-INTERLACHEN-NW	1	6.7%	-66.7%	1	12.5%	0.0%	\$83,176	-53.8%	\$112,356	-25.1%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$75,000	-37.5%	\$75,000	-48.0%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$213,500	4.1%	\$213,500	4.1%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$47,500	-39.1%	\$59,500	-23.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$182,450	-11.0%	\$182,467	-25.5%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	1	10.0%	--	\$110,000	-54.7%	\$121,500	-50.3%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%