

Lender-Mediated Report

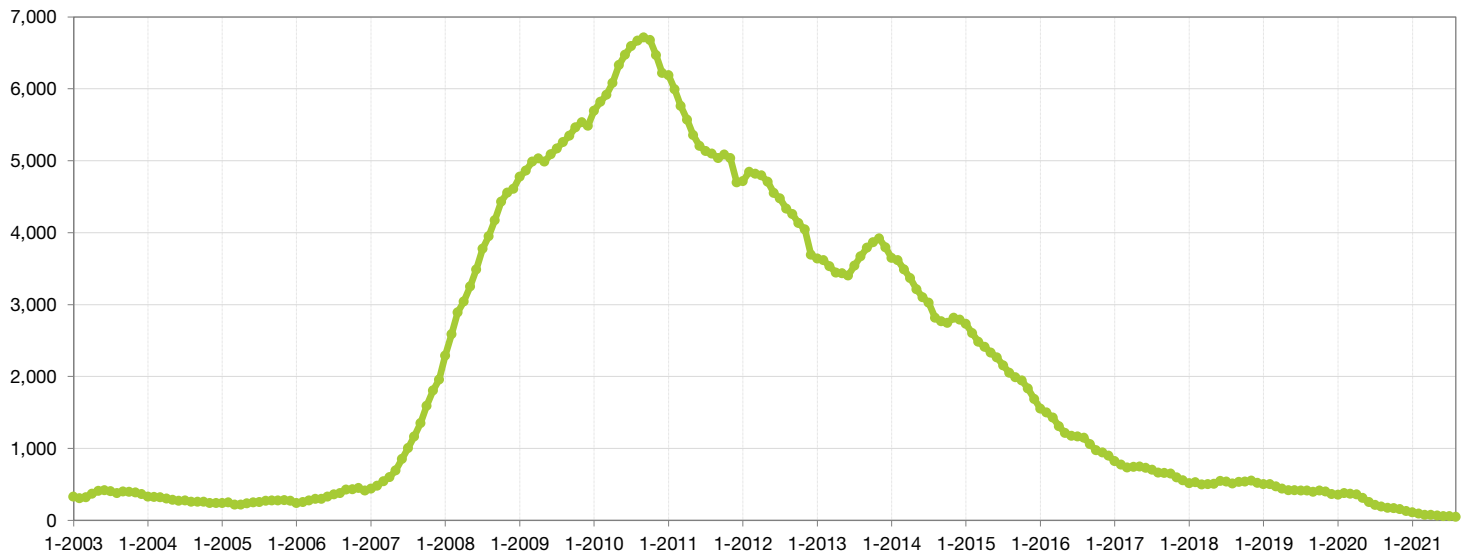
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



August 2021

New Listings in the Northeast Florida region increased 5.7 percent to 3,787.

- Traditional New Listings increased 6.5 percent to 3,759.
- Lender-mediated New Listings decreased 49.1 percent to 28.
- Share of all New Listings that were lender-mediated fell to 0.7 percent.

Closed Sales were down 3.1 percent to 3,200.

- Traditional Closed Sales were down 1.8 percent to 3,173.
- Lender-mediated Closed Sales were down 62.0 percent to 27.
- Share of all Closed Sales that were lender-mediated fell to 0.8 percent.

The Median Sales Price rose 14.7 percent to \$300,000.

- The traditional Median Sales Price rose 13.9 percent to \$300,750.
- The lender-mediated Median Sales Price rose 32.7 percent to \$203,000.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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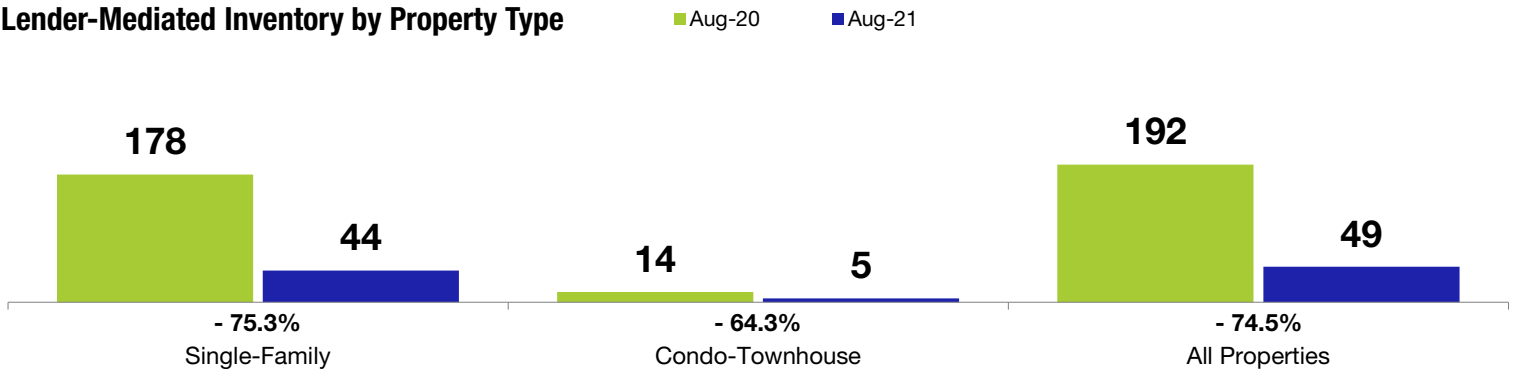
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21
Single-Family	178	44	- 75.3%	5,838	3,778	- 35.3%	6,016	3,822	- 36.5%	3.0%	1.2%
Condo-Townhouse	14	5	- 64.3%	1,375	824	- 40.1%	1,389	829	- 40.3%	1.0%	0.6%
All Properties	192	49	- 74.5%	7,213	4,602	- 36.2%	7,405	4,651	- 37.2%	2.6%	1.1%

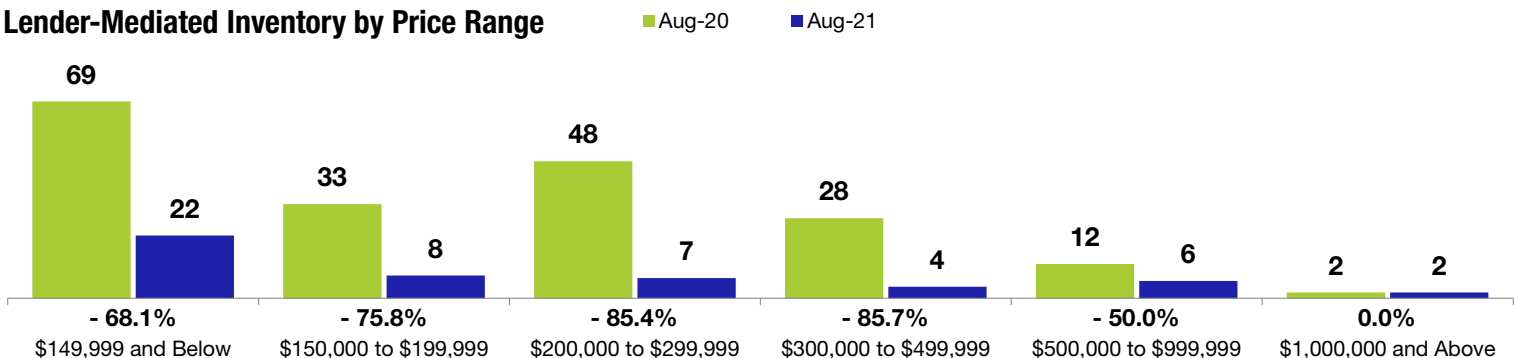
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21
\$149,999 and Below	69	22	- 68.1%	1,095	513	- 53.2%	1,164	535	- 54.0%	5.9%	4.1%
\$150,000 to \$199,999	33	8	- 75.8%	802	482	- 39.9%	835	490	- 41.3%	4.0%	1.6%
\$200,000 to \$299,999	48	7	- 85.4%	1,898	1,029	- 45.8%	1,946	1,036	- 46.8%	2.5%	0.7%
\$300,000 to \$499,999	28	4	- 85.7%	1,950	1,478	- 24.2%	1,978	1,482	- 25.1%	1.4%	0.3%
\$500,000 to \$999,999	12	6	- 50.0%	1,076	791	- 26.5%	1,088	797	- 26.7%	1.1%	0.8%
\$1,000,000 and Above	2	2	0.0%	392	309	- 21.2%	394	311	- 21.1%	0.5%	0.6%
All Price Ranges	192	49	- 74.5%	7,213	4,602	- 36.2%	7,405	4,651	- 37.2%	2.6%	1.1%

Lender-Mediated Inventory by Price Range



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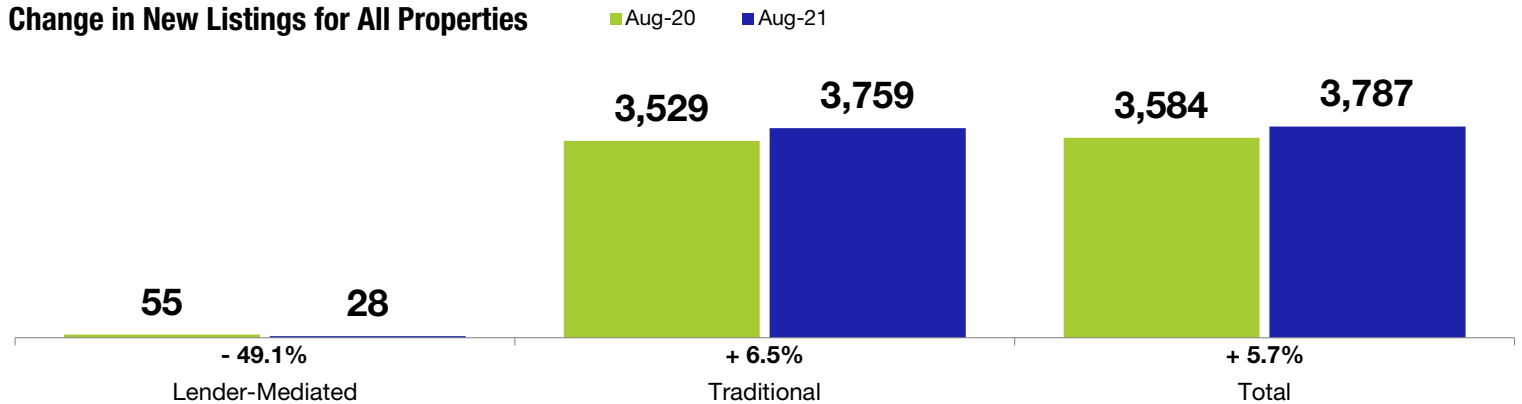
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21
Single-Family	53	26	- 50.9%	2,920	3,122	+ 6.9%	2,973	3,148	+ 5.9%	1.8%	0.8%
Condo-Townhouse	2	2	0.0%	609	637	+ 4.6%	611	639	+ 4.6%	0.3%	0.3%
All Properties	55	28	- 49.1%	3,529	3,759	+ 6.5%	3,584	3,787	+ 5.7%	1.5%	0.7%

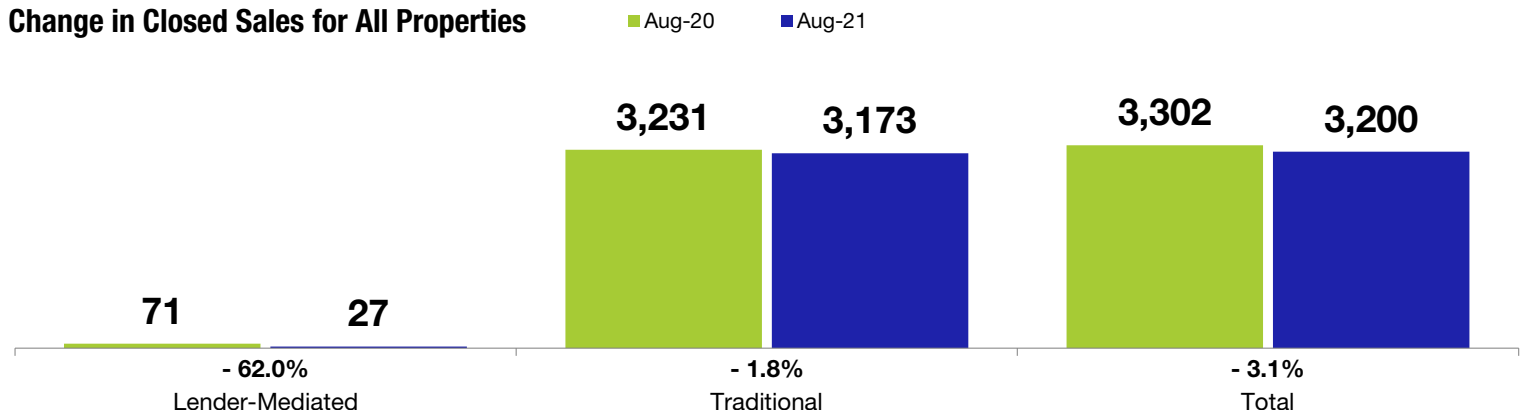
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21
Single-Family	59	26	- 55.9%	2,674	2,621	- 2.0%	2,733	2,647	- 3.1%	2.2%	1.0%
Condo-Townhouse	12	1	- 91.7%	557	552	- 0.9%	569	553	- 2.8%	2.1%	0.2%
All Properties	71	27	- 62.0%	3,231	3,173	- 1.8%	3,302	3,200	- 3.1%	2.2%	0.8%

Change in Closed Sales for All Properties



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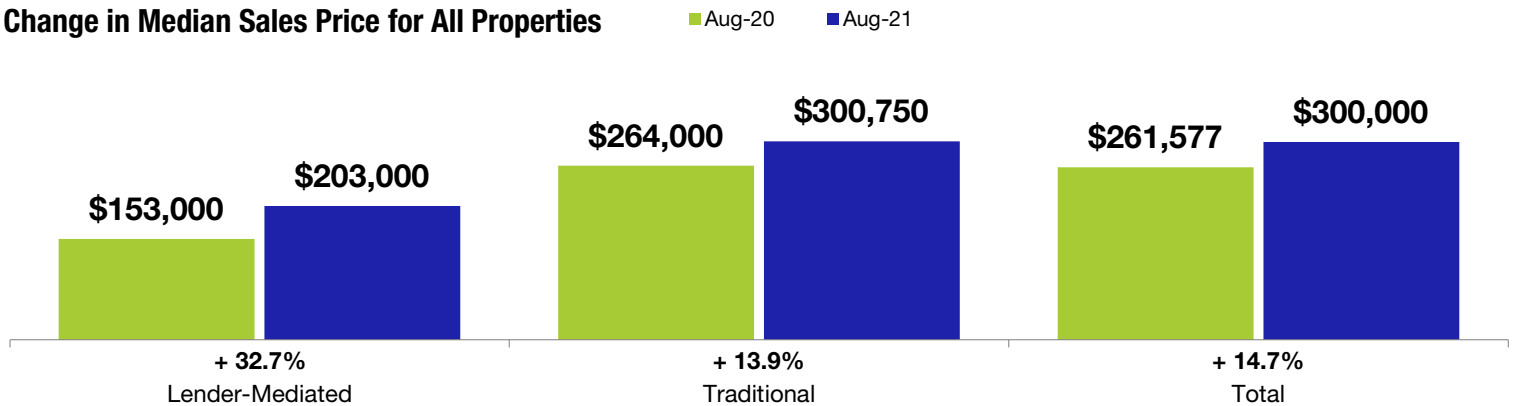
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -
Single-Family	\$170,000	\$199,100	+ 17.1%	\$277,500	\$325,000	+ 17.1%	\$275,000	\$323,493	+ 17.6%
Condo-Townhouse	\$108,000	\$599,000	+ 454.6%	\$190,200	\$217,000	+ 14.1%	\$187,325	\$300,000	+ 60.1%
All Properties	\$153,000	\$203,000	+ 32.7%	\$264,000	\$300,750	+ 13.9%	\$261,577	\$300,000	+ 14.7%

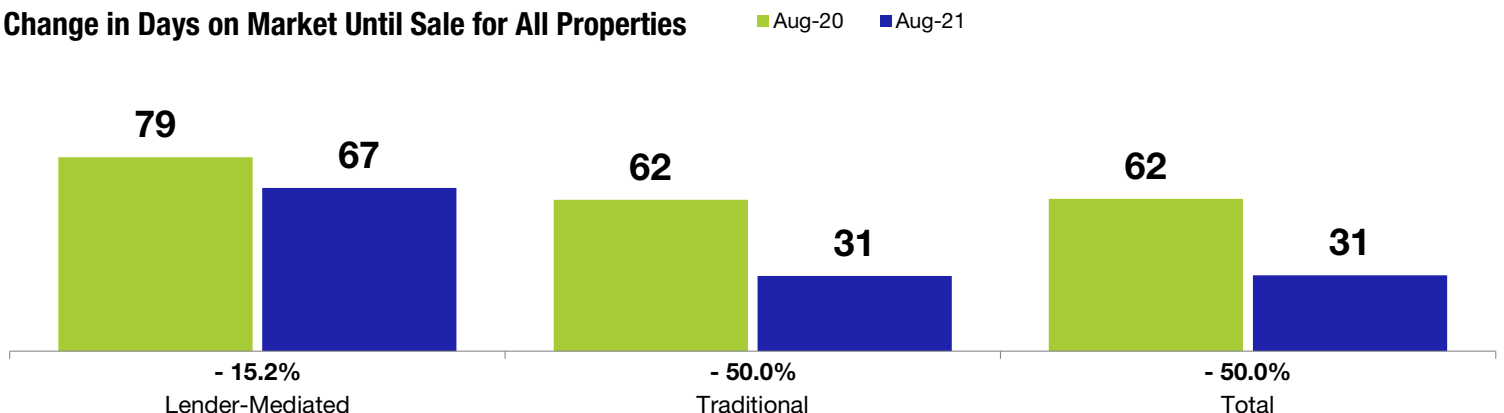
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -	Aug-20	Aug-21	+ / -
Single-Family	84	59	- 29.8%	61	30	- 50.8%	62	31	- 50.0%
Condo-Townhouse	58	264	+ 355.2%	65	32	- 50.8%	65	32	- 50.8%
All Properties	79	67	- 15.2%	62	31	- 50.0%	62	31	- 50.0%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

August 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	0	0.0%	--	1	3.7%	-66.7%	\$240,000	19.4%	\$280,074	20.5%
Clay County	3	0.6%	-89.7%	8	1.8%	-46.7%	\$294,250	23.4%	\$299,269	9.7%
Duval County	33	1.3%	-72.5%	13	0.8%	-66.7%	\$270,500	17.1%	\$317,224	14.5%
Nassau County	0	0.0%	-100.0%	2	1.6%	-33.3%	\$354,020	26.4%	\$469,468	17.4%
Putnam County	2	0.9%	-71.4%	0	0.0%	-100.0%	\$159,500	22.5%	\$203,388	29.4%
St. Johns County	4	0.4%	-77.8%	1	0.1%	-80.0%	\$430,547	19.6%	\$526,900	21.3%
011-SAN MARCO	3	3.8%	50.0%	0	0.0%	-100.0%	\$350,000	6.9%	\$397,671	-4.2%
012-SAN JOSE	2	2.2%	0.0%	0	0.0%	-100.0%	\$281,000	18.7%	\$377,667	30.9%
013-BEAUCLERC/MANDARIN NORTH	2	2.8%	--	0	0.0%	-100.0%	\$315,000	27.8%	\$377,091	29.7%
014-MANDARIN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$368,099	22.7%	\$373,794	18.9%
015-BARTRAM	0	0.0%	-100.0%	0	0.0%	-100.0%	\$272,000	16.3%	\$304,910	18.6%
021-ST NICHOLAS AREA	1	2.3%	--	0	0.0%	-100.0%	\$270,000	50.2%	\$264,438	53.6%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	0	0.0%	-100.0%	\$233,990	20.6%	\$233,421	17.4%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	0	0.0%	-100.0%	2	2.9%	100.0%	\$232,600	6.7%	\$257,780	14.1%
024-BAYMEADOWS/DEERWOOD	0	0.0%	--	0	0.0%	--	\$240,490	23.3%	\$340,054	33.7%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	--	\$410,000	15.2%	\$468,975	8.6%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	2	2.7%	0.0%	1	2.6%	--	\$345,000	4.5%	\$407,548	15.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	--	0	0.0%	-100.0%	\$381,165	-8.4%	\$399,740	3.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$381,000	-3.7%	\$389,610	-1.8%
029-NOCATEE (DUVAL COUNTY)	1	9.1%	--	0	0.0%	--	\$549,900	34.1%	\$548,608	27.6%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$417,000	51.1%	\$424,836	43.8%
032-AVONDALE	2	3.6%	0.0%	0	0.0%	--	\$337,500	-4.3%	\$380,264	-6.1%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	--	\$389,000	4.4%	\$473,079	-5.0%
041-ARLINGTON	0	0.0%	-100.0%	1	0.9%	0.0%	\$240,000	21.8%	\$249,073	20.1%
042-FT CAROLINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$309,500	15.9%	\$356,316	35.5%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	1	1.9%	0.0%	\$329,050	12.5%	\$381,226	-4.2%
051-MURRAY HILL	1	1.9%	-50.0%	0	0.0%	--	\$222,500	12.9%	\$217,941	9.7%
052-LAKESHORE	0	0.0%	--	2	8.0%	--	\$185,000	46.8%	\$195,116	50.8%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	--	\$195,000	29.1%	\$204,259	41.1%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$189,500	36.3%	\$177,675	26.2%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	--	0	0.0%	--	\$231,950	82.3%	\$234,522	71.7%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	1	2.1%	0.0%	\$200,000	17.6%	\$210,340	24.3%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$218,200	33.5%	\$259,200	58.9%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$295,200	36.4%	\$303,921	33.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	2	4.5%	-50.0%	1	3.6%	-66.7%	\$172,500	14.2%	\$177,950	29.2%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$300,000	30.4%	\$288,872	24.3%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$261,100	-2.6%	\$267,533	3.9%
066-CECIL COMMERCE AREA	0	0.0%	--	0	0.0%	--	\$254,490	18.4%	\$249,699	16.0%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	0	0.0%	-100.0%	\$270,000	25.6%	\$278,836	32.6%
071-BRENTWOOD/EVERGREEN	2	4.3%	100.0%	0	0.0%	--	\$123,000	62.9%	\$119,068	23.7%
072-SPRINGFIELD	1	2.9%	--	0	0.0%	-100.0%	\$385,000	17.7%	\$381,769	24.5%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$245,000	-22.2%	\$216,633	-36.6%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.4%	-85.7%	0	0.0%	-100.0%	\$125,000	53.4%	\$123,401	34.1%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	4	2.7%	-63.6%	1	1.3%	-75.0%	\$135,000	92.9%	\$128,660	36.4%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	14.3%	0.0%	0	0.0%	--	\$150,000	252.9%	\$150,000	157.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	3	7.5%	0.0%	1	5.9%	0.0%	\$240,000	15.4%	\$268,669	37.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$225,000	1306.3%	\$301,667	1785.4%
091-GARDEN CITY/AIRPORT	1	1.5%	-83.3%	0	0.0%	-100.0%	\$271,000	27.2%	\$261,718	22.6%
092-OCEANWAY/PECAN PARK	1	1.5%	-75.0%	0	0.0%	--	\$295,100	15.1%	\$304,320	17.5%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$305,000	32.3%	\$280,113	-16.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	1.9%	-75.0%	2	4.7%	0.0%	\$329,000	27.8%	\$335,673	19.8%
121-FLEMING ISLAND-NE	1	12.5%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$410,000	23.9%	\$442,639	21.0%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$375,000	24.0%	\$421,532	33.5%
124-FLEMING ISLAND-SW	0	0.0%	--	0	0.0%	-100.0%	\$333,700	5.9%	\$330,409	-4.2%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$285,000	-6.3%	\$340,885	16.8%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	--	\$252,000	29.9%	\$237,673	28.3%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$260,450	24.4%	\$229,475	9.6%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	--	\$275,500	15.8%	\$273,200	16.4%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	-100.0%	\$290,000	11.1%	\$297,475	17.3%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	--	\$246,200	2.6%	\$212,817	-7.7%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$345,000	6.9%	\$366,000	-6.9%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	--	\$229,500	29.3%	\$231,500	26.3%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	0	0.0%	-100.0%	3	3.1%	50.0%	\$290,000	18.6%	\$286,868	7.0%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	5.4%	--	--	26.1%	--	15.6%
142-MIDDLEBURG EAST	0	0.0%	--	0	0.0%	-100.0%	\$270,050	25.6%	\$275,825	24.0%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	--	\$327,500	28.4%	\$353,859	34.4%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$505,000	69.8%	\$505,000	71.9%
145-MIDDLEBURG-SW	1	5.0%	0.0%	2	10.0%	0.0%	\$239,450	38.1%	\$236,935	29.9%
146-MIDDLEBURG-NE	0	0.0%	--	1	4.3%	0.0%	\$245,000	21.3%	\$244,909	-7.1%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	0	0.0%	--	\$190,000	24.6%	\$184,566	4.7%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$110,000	0.0%	\$110,000	0.0%
161-GREEN COVE SPRINGS	1	1.8%	0.0%	0	0.0%	--	\$290,000	7.3%	\$294,456	-1.9%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$364,620	45.3%	\$360,125	33.2%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$327,500	42.4%	\$331,861	14.2%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$1,102,500	32.8%	\$1,102,500	12.7%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$752,500	17.6%	\$709,779	-12.3%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	-100.0%	\$580,000	16.2%	\$599,686	29.2%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	0	0.0%	--	\$436,000	7.7%	\$450,970	9.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,020,000	-22.9%	\$1,310,000	-4.6%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$413,750	-7.6%	\$439,150	-12.6%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$940,000	43.5%	\$1,030,954	49.3%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$475,000	33.6%	\$837,544	67.5%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$349,000	77.2%	\$446,500	93.6%

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August 2021

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241-NORTH BEACH	0	0.0%	--	0	0.0%	--	\$264,250	9.4%	\$302,481	25.5%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$203,500	-15.4%	\$208,000	-10.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,260,000	-31.0%	\$1,316,662	-39.3%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$460,000	-43.0%	\$951,600	26.8%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$512,500	6.8%	\$666,260	-13.3%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	--	0	0.0%	--	\$633,500	2.2%	\$648,696	9.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$910,000	18.2%	\$1,125,000	52.0%
264-SOUTH PONTE VEDRA BEACH	1	8.3%	0.0%	0	0.0%	-100.0%	\$1,610,500	125.2%	\$1,699,000	89.2%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$525,000	14.7%	\$587,211	24.3%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$577,000	49.9%	\$555,188	22.4%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$395,000	-29.3%	\$548,000	-7.0%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$549,000	28.0%	\$591,338	33.4%
301-JULINGTON CREEK/SWITZERLAND	2	2.1%	-50.0%	1	0.9%	--	\$453,000	20.8%	\$476,339	19.9%
302-ORANGEDALE AREA	0	0.0%	--	0	0.0%	--	\$519,157	33.3%	\$617,319	26.0%
303-PALMO/SIX MILE AREA	0	0.0%	--	0	0.0%	--	\$503,296	11.0%	\$499,307	15.3%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$425,250	23.3%	\$474,253	28.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	--	0	0.0%	--	\$384,613	28.2%	\$407,919	25.8%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	-100.0%	\$347,813	16.5%	\$350,633	10.3%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$435,000	18.4%	\$584,722	50.2%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	0	0.0%	--	\$373,556	20.7%	\$375,962	21.3%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$376,602	15.9%	\$391,292	-3.0%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	--	\$629,500	50.4%	\$704,701	65.1%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$260,000	-2.8%	\$285,000	-1.0%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$235,000	-6.9%	\$250,571	-50.8%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$628,750	42.9%	\$894,563	99.0%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$458,850	25.8%	\$691,575	105.2%
331-ST AUGUSTINE BEACH	0	0.0%	--	0	0.0%	-100.0%	\$559,900	53.4%	\$662,406	45.0%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$662,500	92.7%	\$663,625	29.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$449,280	5.1%	\$458,573	7.3%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$252,500	-9.8%	\$274,944	-4.1%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$360,000	55.2%	\$376,050	54.9%
336-RAVENSWOOD/WEST AUGUSTINE	1	1.0%	0.0%	0	0.0%	--	\$283,490	39.0%	\$265,996	15.1%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	--	0	0.0%	--	\$370,000	36.5%	\$351,584	25.2%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$237,500	33.4%	\$333,363	87.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$300,000	-0.8%	\$300,000	0.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$212,250	-5.2%	\$212,250	-5.2%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	-100.0%	\$549,000	-2.9%	\$486,800	-37.7%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$1,015,000	41.5%	\$1,733,950	140.5%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$590,000	37.0%	\$697,500	7.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$392,450	10.9%	\$373,133	-11.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	--	0	0.0%	--	\$438,500	1.9%	\$617,917	41.1%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	-100.0%	\$7,700,000	670.0%	\$7,700,000	601.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$755,000	17.8%	\$755,000	17.8%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	--	\$395,251	46.7%	\$400,677	1.6%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	0	0.0%	--	\$443,880	54.4%	\$485,263	56.5%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$310,000	79.2%	\$310,000	79.2%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	1	3.7%	--	\$226,990	-5.0%	\$235,699	-1.3%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$278,000	11.2%	\$278,000	-20.7%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$382,000	115.2%	\$369,500	108.2%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	1	4.2%	0.0%	\$293,000	17.2%	\$267,258	3.7%
501-MACCLENNY AREA	0	0.0%	--	1	5.9%	--	\$230,000	9.5%	\$252,435	13.7%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$297,800	-30.6%	\$288,267	-31.1%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$430,000	504.6%	\$385,250	293.3%
521-BRADFORD COUNTY-NE	1	11.1%	--	0	0.0%	--	\$215,000	100.9%	\$322,100	201.0%
522-BRADFORD COUNTY-NW	3	12.5%	--	0	0.0%	--	\$197,450	41.0%	\$218,542	35.5%
523-BRADFORD COUNTY-SE	1	4.2%	--	0	0.0%	--	\$242,000	8.0%	\$253,155	19.6%
524-BRADFORD COUNTY-SW	0	0.0%	--	0	0.0%	--	\$380,000	145.2%	\$380,000	153.3%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$195,000	69.7%	\$173,300	4.2%
561-GREATER PALATKA	0	0.0%	-100.0%	0	0.0%	--	\$163,750	10.3%	\$190,403	18.7%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$689,000	146.1%	\$689,000	146.1%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	--	\$280,000	-14.8%	\$302,500	-7.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	--	0	0.0%	--	\$182,500	35.9%	\$292,806	49.5%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$33,900	-48.6%	\$33,900	-74.1%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	--	\$89,950	-27.6%	\$126,483	1.8%
573-INTERLACHEN-SW	1	11.1%	--	0	0.0%	--	\$180,000	93.5%	\$183,333	97.1%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$135,900	41.8%	\$132,675	12.2%
575-WEST OF SR-21	1	5.9%	--	0	0.0%	--	\$159,000	112.0%	\$159,000	112.0%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$120,000	-43.8%	\$120,000	-43.8%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$60,000	26.3%	\$74,833	25.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$210,000	15.1%	\$182,915	0.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	0	0.0%	--	\$149,900	36.3%	\$168,744	38.9%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	0.0%	--	\$250,000	0.0%	\$250,000	0.0%