

# Lender-Mediated Report

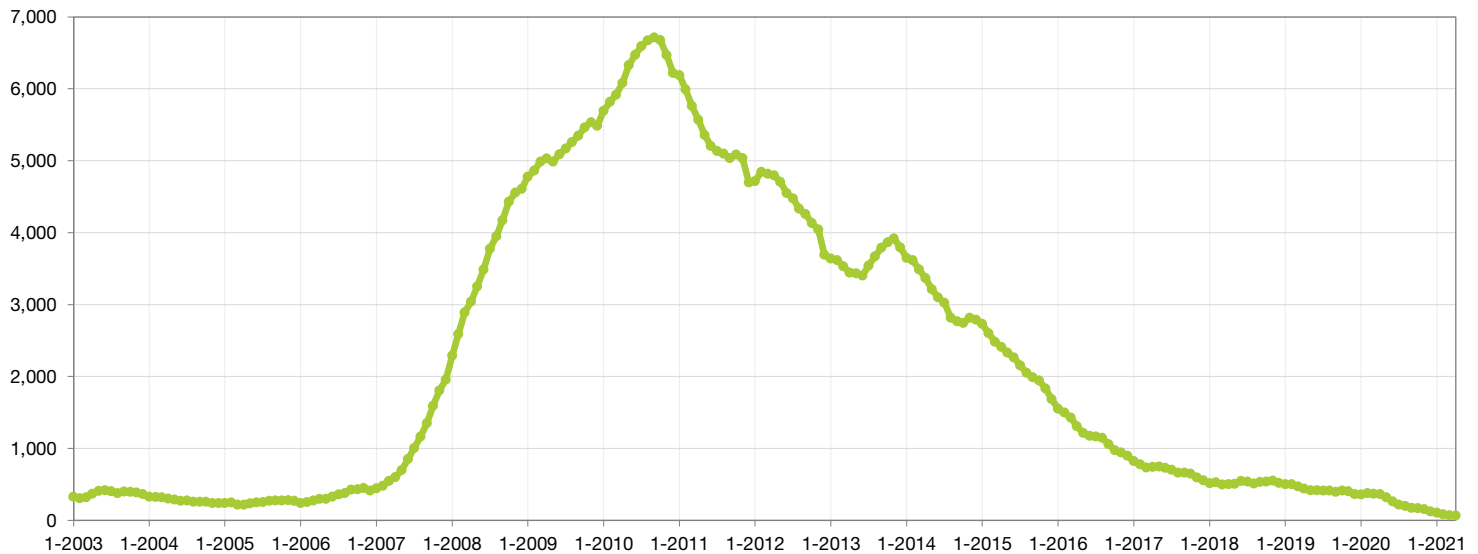
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## April 2021

New Listings in the Northeast Florida region increased 26.5 percent to 4,030.

- Traditional New Listings increased 29.3 percent to 3,974.
- Lender-mediated New Listings decreased 50.0 percent to 56.
- Share of all New Listings that were lender-mediated fell to 1.4 percent.

Closed Sales were up 27.2 percent to 3,177.

- Traditional Closed Sales were up 29.9 percent to 3,134.
- Lender-mediated Closed Sales were down 48.8 percent to 43.
- Share of all Closed Sales that were lender-mediated fell to 1.4 percent.

The Median Sales Price rose 14.1 percent to \$284,941.

- The traditional Median Sales Price rose 13.9 percent to \$285,000.
- The lender-mediated Median Sales Price rose 26.7 percent to \$190,000.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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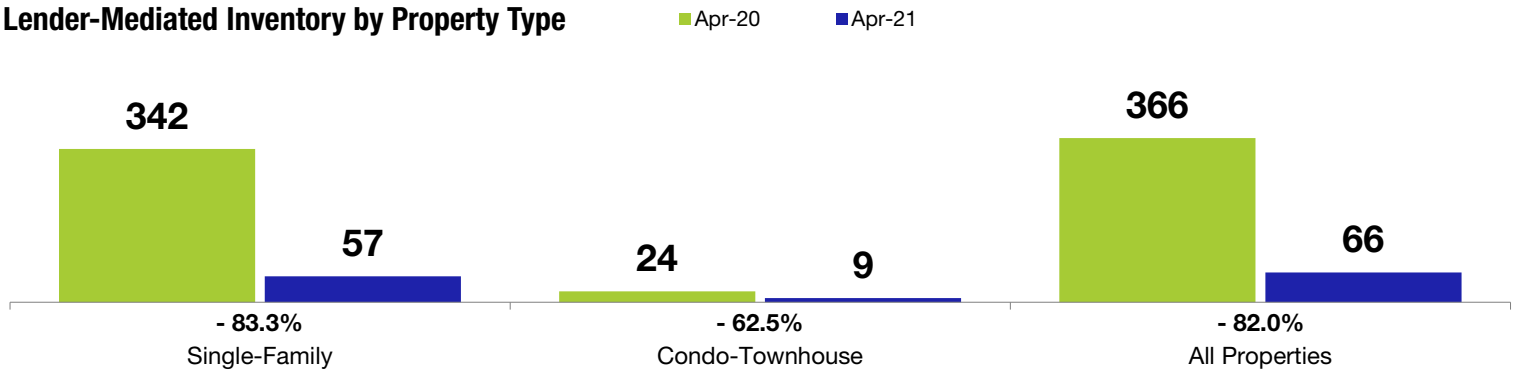
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21
Single-Family	342	57	- 83.3%	7,589	3,156	- 58.4%	7,931	3,213	- 59.5%	4.3%	1.8%
Condo-Townhouse	24	9	- 62.5%	1,589	769	- 51.6%	1,613	778	- 51.8%	1.5%	1.2%
<b>All Properties</b>	<b>366</b>	<b>66</b>	<b>- 82.0%</b>	<b>9,178</b>	<b>3,925</b>	<b>- 57.2%</b>	<b>9,544</b>	<b>3,991</b>	<b>- 58.2%</b>	<b>3.8%</b>	<b>1.7%</b>

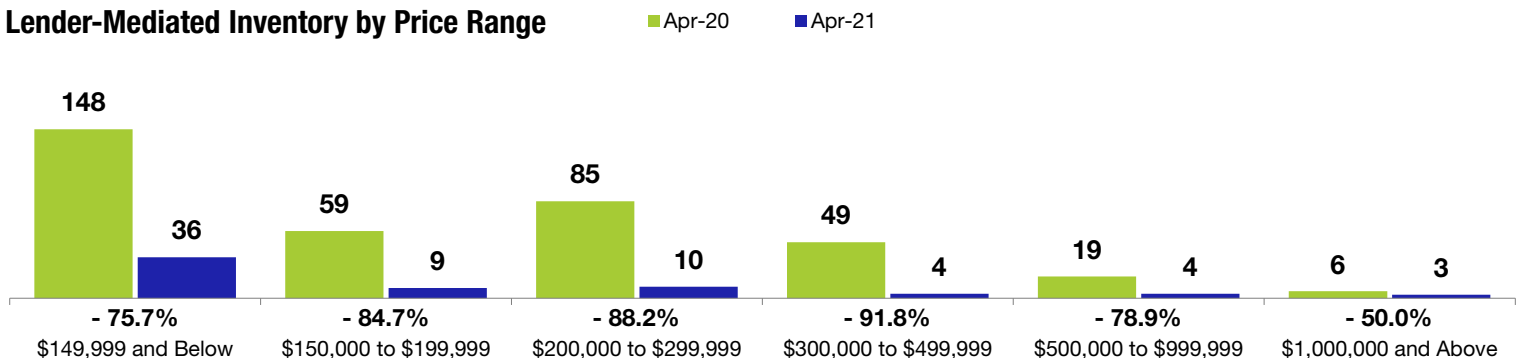
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21
\$149,999 and Below	148	36	- 75.7%	1,462	503	- 65.6%	1,610	539	- 66.5%	9.2%	6.7%
\$150,000 to \$199,999	59	9	- 84.7%	985	387	- 60.7%	1,044	396	- 62.1%	5.7%	2.3%
\$200,000 to \$299,999	85	10	- 88.2%	2,545	982	- 61.4%	2,630	992	- 62.3%	3.2%	1.0%
\$300,000 to \$499,999	49	4	- 91.8%	2,420	1,131	- 53.3%	2,469	1,135	- 54.0%	2.0%	0.4%
\$500,000 to \$999,999	19	4	- 78.9%	1,330	611	- 54.1%	1,349	615	- 54.4%	1.4%	0.7%
\$1,000,000 and Above	6	3	- 50.0%	436	311	- 28.7%	442	314	- 29.0%	1.4%	1.0%
<b>All Price Ranges</b>	<b>366</b>	<b>66</b>	<b>- 82.0%</b>	<b>9,178</b>	<b>3,925</b>	<b>- 57.2%</b>	<b>9,544</b>	<b>3,991</b>	<b>- 58.2%</b>	<b>3.8%</b>	<b>1.7%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

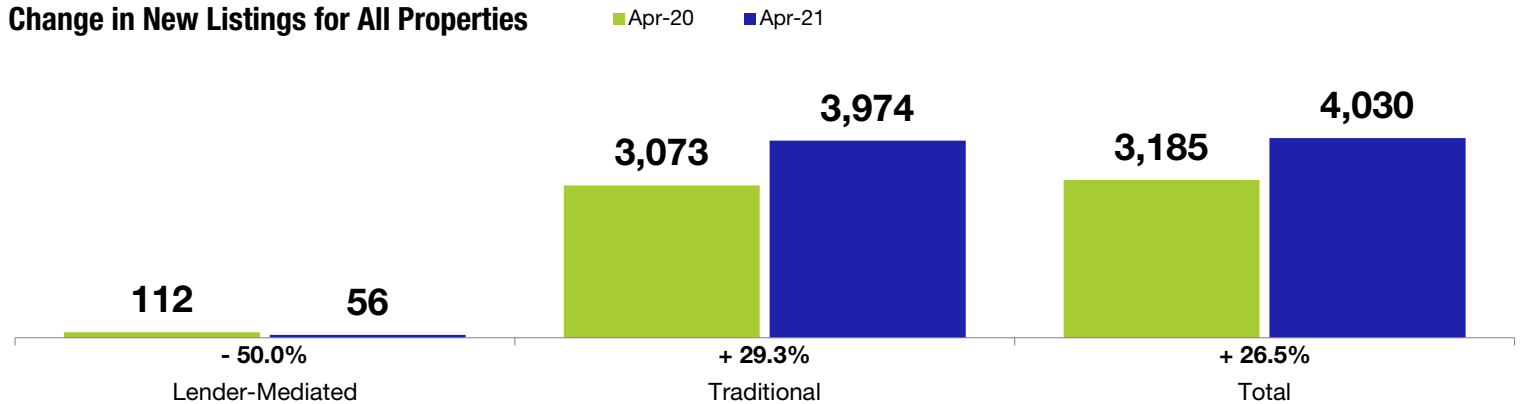
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## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21
Single-Family	105	50	- 52.4%	2,621	3,253	+ 24.1%	2,726	3,303	+ 21.2%	3.9%	1.5%
Condo-Townhouse	7	6	- 14.3%	452	721	+ 59.5%	459	727	+ 58.4%	1.5%	0.8%
<b>All Properties</b>	<b>112</b>	<b>56</b>	<b>- 50.0%</b>	<b>3,073</b>	<b>3,974</b>	<b>+ 29.3%</b>	<b>3,185</b>	<b>4,030</b>	<b>+ 26.5%</b>	<b>3.5%</b>	<b>1.4%</b>

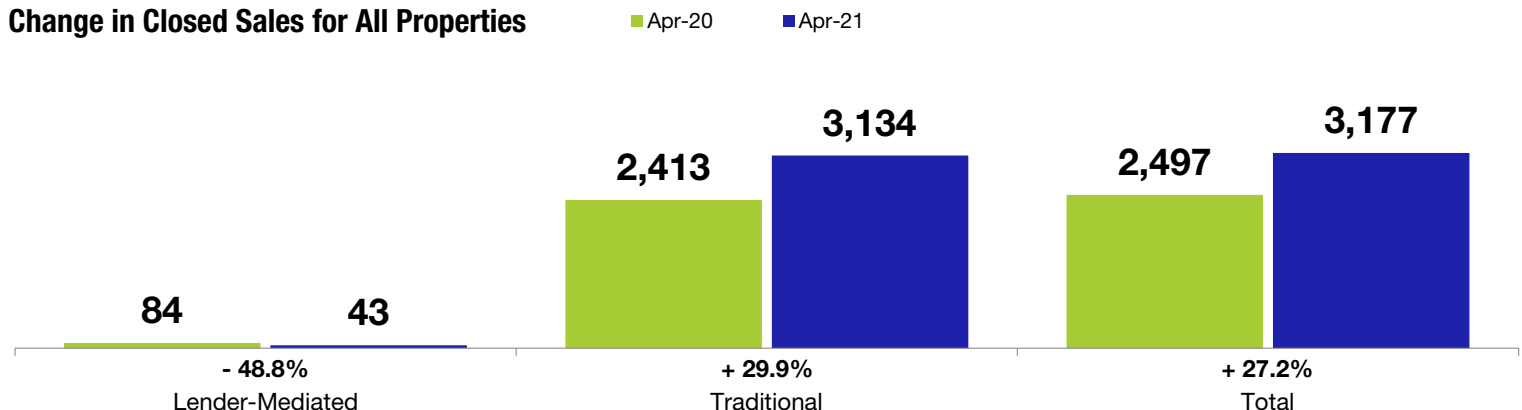
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21
Single-Family	79	39	- 50.6%	2,044	2,565	+ 25.5%	2,123	2,604	+ 22.7%	3.7%	1.5%
Condo-Townhouse	5	4	- 20.0%	369	569	+ 54.2%	374	573	+ 53.2%	1.3%	0.7%
<b>All Properties</b>	<b>84</b>	<b>43</b>	<b>- 48.8%</b>	<b>2,413</b>	<b>3,134</b>	<b>+ 29.9%</b>	<b>2,497</b>	<b>3,177</b>	<b>+ 27.2%</b>	<b>3.4%</b>	<b>1.4%</b>

### Change in Closed Sales for All Properties



# Lender-Mediated Report

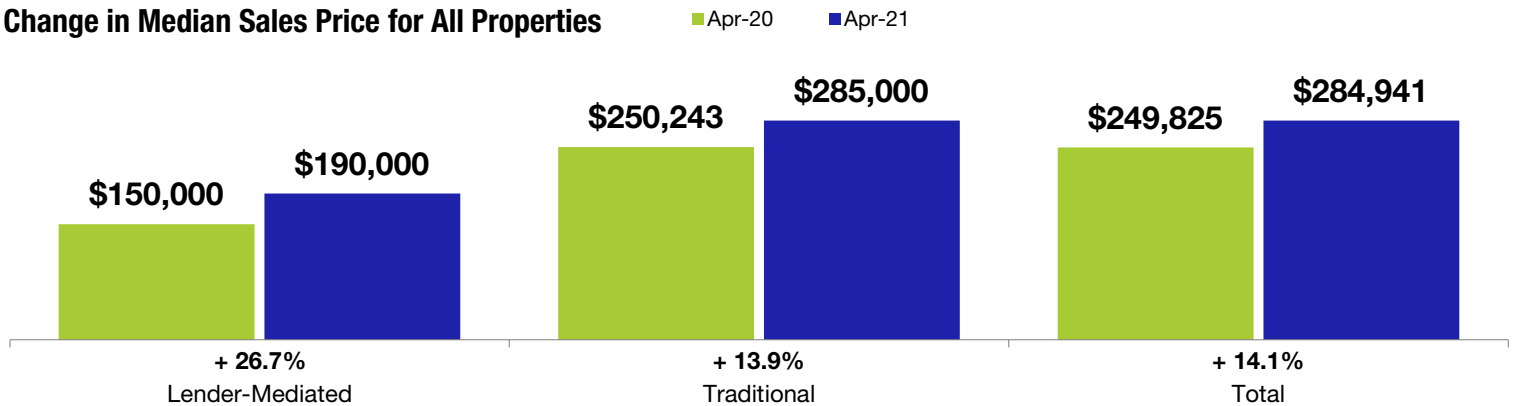
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -
Single-Family	\$154,900	\$225,500	+ 45.6%	\$265,000	\$300,000	+ 13.2%	\$261,995	\$300,000	+ 14.5%
Condo-Townhouse	\$132,000	\$199,950	+ 51.5%	\$185,250	\$207,500	+ 12.0%	\$184,000	\$284,941	+ 54.9%
<b>All Properties</b>	<b>\$150,000</b>	<b>\$190,000</b>	<b>+ 26.7%</b>	<b>\$250,243</b>	<b>\$285,000</b>	<b>+ 13.9%</b>	<b>\$249,825</b>	<b>\$284,941</b>	<b>+ 14.1%</b>

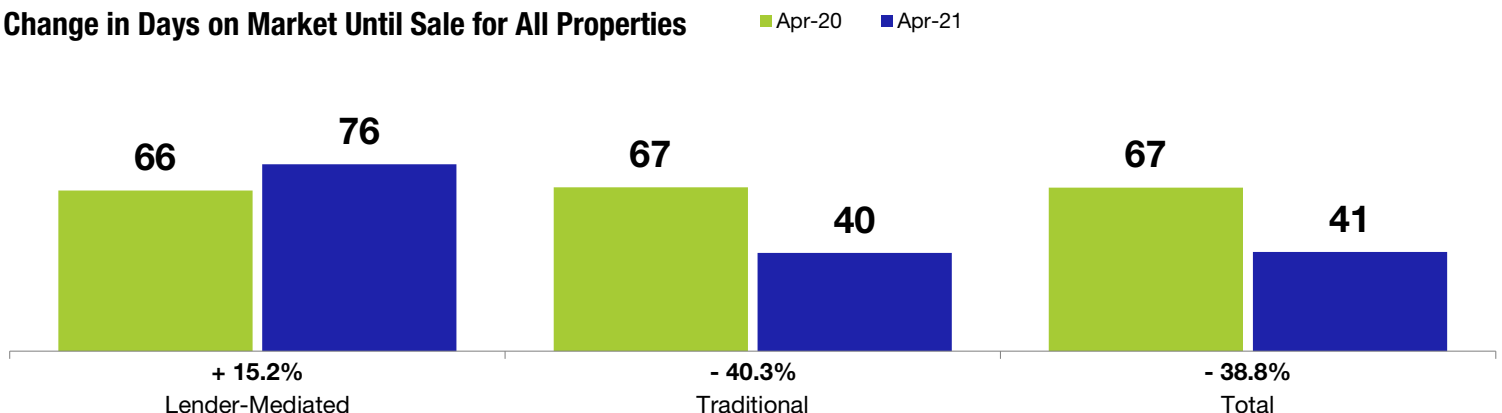
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -	Apr-20	Apr-21	+ / -
Single-Family	62	80	+ 29.0%	68	38	- 44.1%	67	39	- 41.8%
Condo-Townhouse	120	41	- 65.8%	64	49	- 23.4%	65	49	- 24.6%
<b>All Properties</b>	<b>66</b>	<b>76</b>	<b>+ 15.2%</b>	<b>67</b>	<b>40</b>	<b>- 40.3%</b>	<b>67</b>	<b>41</b>	<b>- 38.8%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

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## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### April 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	2	6.1%	100.0%	0	0.0%	-100.0%	\$235,900	12.2%	\$241,299	21.6%
<b>Clay County</b>	10	2.2%	-82.8%	7	1.7%	-36.4%	\$271,000	17.8%	\$293,565	17.4%
<b>Duval County</b>	42	1.9%	-80.8%	16	0.9%	-70.9%	\$253,000	11.7%	\$314,408	19.6%
<b>Nassau County</b>	1	0.5%	-95.2%	1	0.9%	0.0%	\$336,700	16.8%	\$435,212	22.9%
<b>Putnam County</b>	2	1.0%	-88.9%	5	5.6%	-50.0%	\$131,000	-4.7%	\$169,294	8.0%
<b>St. Johns County</b>	7	0.9%	-80.0%	11	1.5%	450.0%	\$408,600	21.1%	\$513,591	26.7%
011-SAN MARCO	4	5.3%	0.0%	0	0.0%	-100.0%	\$343,000	5.2%	\$336,332	0.4%
012-SAN JOSE	0	0.0%	-100.0%	1	2.3%	-50.0%	\$270,000	22.8%	\$335,500	26.6%
013-BEAUCLERC/MANDARIN NORTH	2	3.5%	-33.3%	0	0.0%	-100.0%	\$287,000	19.6%	\$328,177	31.3%
014-MANDARIN	0	0.0%	-100.0%	2	1.7%	0.0%	\$335,000	11.7%	\$354,914	11.8%
015-BARTRAM	0	0.0%	-100.0%	1	2.1%	0.0%	\$275,000	21.1%	\$296,301	19.5%
021-ST NICHOLAS AREA	1	3.1%	-66.7%	0	0.0%	--	\$181,000	7.7%	\$194,104	1.2%
022-GROVE PARK/SANS SOUCI	0	0.0%	-100.0%	1	1.4%	0.0%	\$207,000	9.8%	\$216,308	11.8%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	2	2.8%	-66.7%	1	1.5%	0.0%	\$189,500	-16.3%	\$223,109	1.6%
024-BAYMEADOWS/DEERWOOD	1	1.0%	-50.0%	1	1.4%	0.0%	\$241,250	20.0%	\$267,677	2.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	1	2.3%	-66.7%	0	0.0%	--	\$360,750	7.0%	\$376,927	6.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	2	3.2%	-33.3%	0	0.0%	-100.0%	\$360,000	1.8%	\$476,670	17.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	1	3.8%	--	\$427,825	63.3%	\$425,969	-27.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$284,941	0.7%	\$329,792	10.7%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$445,750	24.0%	\$483,957	31.7%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$365,000	-6.4%	\$406,106	8.8%
032-AVONDALE	1	1.5%	-75.0%	0	0.0%	-100.0%	\$327,500	13.9%	\$402,109	9.7%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	--	\$352,500	6.9%	\$708,400	56.2%
041-ARLINGTON	3	2.7%	-85.7%	1	0.9%	-80.0%	\$212,000	8.7%	\$219,108	5.0%
042-FT CAROLINE	1	1.7%	-88.9%	0	0.0%	-100.0%	\$265,000	21.0%	\$316,227	32.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	0	0.0%	-100.0%	1	2.5%	-50.0%	\$340,500	39.3%	\$475,296	61.8%
051-MURRAY HILL	1	2.3%	-75.0%	0	0.0%	--	\$226,000	47.7%	\$214,381	27.7%
052-LAKESHORE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$168,950	5.6%	\$160,288	-11.2%
053-HYDE GROVE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$168,200	8.5%	\$178,433	3.4%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$173,950	14.5%	\$166,480	17.8%
055-CONFEDERATE POINT/ORTEGA FARMS	1	7.1%	0.0%	0	0.0%	--	\$192,990	-46.5%	\$214,522	-40.5%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	0	0.0%	--	\$180,250	28.8%	\$182,369	17.1%
061-HERLONG/NORMANDY AREA	1	4.2%	-50.0%	0	0.0%	--	\$170,000	-6.1%	\$175,675	0.8%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	0	0.0%	-100.0%	1	3.8%	0.0%	\$256,500	17.0%	\$254,589	-1.5%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	1	4.3%	-92.3%	0	0.0%	-100.0%	\$155,000	0.0%	\$153,647	6.9%
064-BENT CREEK/PLUM TREE	0	0.0%	-100.0%	0	0.0%	--	\$252,000	10.5%	\$257,863	4.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$276,500	22.9%	\$259,565	18.0%
066-CECIL COMMERCE AREA	1	14.3%	0.0%	0	0.0%	--	\$230,000	14.4%	\$238,245	7.5%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	0	0.0%	-100.0%	\$252,000	12.0%	\$242,828	9.7%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$120,000	67.2%	\$110,713	43.6%
072-SPRINGFIELD	2	8.7%	100.0%	0	0.0%	-100.0%	\$385,000	51.1%	\$352,818	49.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$147,500	-35.9%	\$151,000	-34.3%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### April 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	1	1.9%	-87.5%	0	0.0%	-100.0%	\$124,700	79.2%	\$115,907	23.4%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	8	6.1%	-60.0%	1	1.4%	-75.0%	\$120,000	70.2%	\$122,874	46.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	13.3%	0.0%	1	8.3%	0.0%	\$63,000	26.5%	\$81,762	20.4%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	3.8%	-50.0%	0	0.0%	-100.0%	\$271,000	36.9%	\$268,292	37.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$224,500	-11.6%	\$224,500	-11.6%
091-GARDEN CITY/AIRPORT	3	5.8%	-81.3%	2	3.7%	-60.0%	\$221,250	0.6%	\$215,235	-1.5%
092-OCEANWAY/PECAN PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$272,000	15.7%	\$260,956	17.1%
095-SAN MATEO/EASTPORT	0	0.0%	--	0	0.0%	--	\$204,000	14.9%	\$201,840	19.5%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	2	4.7%	-71.4%	0	0.0%	--	\$291,250	13.8%	\$328,157	15.9%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	-100.0%	\$311,750	24.7%	\$311,750	23.9%
122-FLEMING ISLAND-NW	0	0.0%	--	0	0.0%	--	\$378,750	8.5%	\$446,773	11.7%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$386,250	40.0%	\$453,862	17.3%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	--	\$372,750	24.9%	\$366,194	28.7%
131-MEADOWBROOK/LOCH RANE	0	0.0%	-100.0%	1	12.5%	-66.7%	\$311,000	80.3%	\$330,250	49.3%
132-BELLAIR/GROVE PARK	2	40.0%	0.0%	0	0.0%	--	\$180,500	-1.9%	\$175,758	2.6%
133-NORTH ORANGE PARK	1	14.3%	--	0	0.0%	--	\$160,000	-42.8%	\$172,500	-39.0%
134-SOUTH BLANDING	0	0.0%	-100.0%	2	10.5%	--	\$262,000	19.1%	\$265,196	22.2%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$280,000	4.5%	\$284,050	6.0%
136-LAKESIDE ESTATES	0	0.0%	--	0	0.0%	-100.0%	\$263,550	23.3%	\$260,763	28.2%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$311,500	-2.9%	\$442,833	-24.2%
138-TANGLEWOOD	1	16.7%	0.0%	0	0.0%	--	\$200,400	26.9%	\$229,536	38.2%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	1	1.0%	-92.9%	2	2.6%	0.0%	\$285,000	14.2%	\$301,734	13.5%
141-MIDDLEBURG NW	0	5.6%	-33.3%	--	0.0%	-100.0%	--	22.0%	--	14.3%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$240,500	17.3%	\$244,000	47.9%
143-FOXMEADOW AREA	0	0.0%	-100.0%	0	0.0%	--	\$271,000	13.0%	\$313,254	21.0%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$260,000	10.6%	\$289,600	23.2%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$188,000	10.6%	\$207,996	19.8%
146-MIDDLEBURG-NE	3	11.5%	0.0%	0	0.0%	--	\$242,500	17.1%	\$263,658	16.4%
151-KEYSTONE HEIGHTS	0	0.0%	-100.0%	1	4.3%	0.0%	\$175,000	26.2%	\$205,461	38.8%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	0	0.0%	--	\$259,750	16.9%	\$276,446	9.4%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$329,008	58.2%	\$329,008	39.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	5.3%	--	\$291,000	27.2%	\$311,902	33.4%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$558,250	15.8%	\$807,550	49.9%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	1	4.5%	--	\$767,500	44.1%	\$930,245	-3.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	--	\$499,750	18.5%	\$512,136	25.3%
214-JACKSONVILLE BEACH-SW	0	0.0%	-100.0%	0	0.0%	--	\$476,000	17.5%	\$588,168	53.1%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,032,500	29.9%	\$993,750	25.0%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$540,000	26.3%	\$576,400	25.7%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$765,000	-5.3%	\$1,007,842	3.0%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$475,500	25.5%	\$1,158,073	147.0%
233-ATLANTIC BEACH-WEST	0	0.0%	--	0	0.0%	--	\$470,000	42.7%	\$398,667	32.6%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### April 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$324,500	41.7%	\$302,500	14.0%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$200,000	51.5%	\$223,300	69.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,300,000	47.7%	\$2,213,571	124.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	1	4.5%	--	\$862,000	21.4%	\$833,072	-16.8%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	1	4.0%	--	\$480,500	16.6%	\$1,060,299	93.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	0	0.0%	--	\$605,500	40.8%	\$803,939	35.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	0	0.0%	-100.0%	0	0.0%	--	\$957,500	23.5%	\$1,121,999	46.2%
264-SOUTH PONTE VEDRA BEACH	0	0.0%	-100.0%	0	0.0%	--	\$1,225,000	94.8%	\$1,053,346	67.5%
265-PONTE VEDRA/NOCATTEE-STJ	1	1.7%	--	0	0.0%	--	\$525,000	11.9%	\$534,316	10.3%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$439,900	-0.8%	\$728,756	63.1%
271-NOCATTEE NORTH	1	7.7%	--	0	0.0%	--	\$576,000	11.6%	\$583,000	10.6%
272-NOCATTEE SOUTH	0	0.0%	--	0	0.0%	--	\$522,670	23.0%	\$525,922	13.4%
301-JULINGTON CREEK/SWITZERLAND	2	1.6%	-50.0%	2	1.6%	--	\$410,000	14.8%	\$425,181	11.4%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$386,590	0.4%	\$430,806	-20.3%
303-PALMO/SIX MILE AREA	0	0.0%	--	0	0.0%	--	\$433,249	4.6%	\$472,539	7.8%
304- 210 SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$380,000	17.5%	\$392,107	9.9%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$369,618	29.7%	\$396,324	36.9%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$319,095	-1.7%	\$349,890	7.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$371,250	1.7%	\$404,031	12.6%
308-WORLD GOLF VILLAGE AREA-SW	1	2.9%	0.0%	1	3.3%	--	\$345,500	8.0%	\$362,820	13.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	1	4.8%	--	\$350,000	21.1%	\$394,536	19.6%
312-PALENCIA AREA	0	0.0%	--	1	4.5%	--	\$449,500	22.2%	\$470,314	30.8%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	--	0	0.0%	--	\$301,420	-14.7%	\$338,632	-7.3%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$295,000	39.6%	\$342,200	56.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	1	6.3%	--	\$540,000	-24.9%	\$591,381	-29.2%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$375,000	29.3%	\$587,778	71.2%
331-ST AUGUSTINE BEACH	0	0.0%	--	0	0.0%	--	\$464,500	27.3%	\$539,605	27.0%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$637,500	136.1%	\$606,550	106.2%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$521,200	79.1%	\$521,200	79.1%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	1	5.3%	--	\$252,000	12.0%	\$281,085	19.3%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$310,000	24.0%	\$338,425	26.6%
336-RAVENSWOOD/WEST AUGUSTINE	2	3.6%	0.0%	2	4.7%	100.0%	\$268,900	31.5%	\$256,551	20.6%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$300,000	11.1%	\$295,487	4.5%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	0	0.0%	--	\$215,000	30.3%	\$282,529	65.9%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$296,000	23.3%	\$290,600	29.5%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$789,250	241.4%	\$789,250	272.2%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$350,760	0.5%	\$469,753	34.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$539,000	0.0%	\$539,000	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$575,000	0.0%	\$755,378	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$365,000	50.8%	\$382,475	58.0%

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## Lender-Mediated Activity by Area (cont.)

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### April 2021

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	7.7%	-75.0%	0	0.0%	--	\$487,250	-8.2%	\$491,125	-14.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$672,500	-11.8%	\$1,035,217	30.6%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	--	\$295,000	6.1%	\$358,735	21.7%
472-ONEIL/NASSAVILLE/HOLLY POINT	0	0.0%	-100.0%	1	3.2%	--	\$357,000	15.9%	\$369,372	3.9%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$339,155	-27.7%	\$320,288	-31.7%
481-NASSAU COUNTY-YULEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$255,010	6.3%	\$245,028	3.1%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$294,843	-13.9%	\$247,431	-27.8%
491-HILLARD	0	0.0%	--	0	0.0%	--	\$260,000	18.2%	\$369,041	42.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$305,000	29.5%	\$304,200	15.5%
501-MACCLENNY AREA	1	5.3%	--	0	0.0%	-100.0%	\$240,000	20.6%	\$245,924	25.4%
502-BAKER COUNTY-NW	1	11.1%	--	0	0.0%	--	\$253,500	25.2%	\$280,475	43.3%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$211,950	0.6%	\$208,082	-4.0%
521-BRADFORD COUNTY-NE	0	0.0%	--	1	16.7%	--	\$172,500	15.0%	\$191,960	-11.4%
522-BRADFORD COUNTY-NW	0	0.0%	--	0	0.0%	--	\$164,400	36.2%	\$176,467	58.0%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$175,000	0.0%	\$171,438	-0.4%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$140,000	21.7%	\$176,633	54.1%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$258,000	91.3%	\$258,000	115.1%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$259,900	259.7%	\$259,900	247.2%
561-GREATER PALATKA	0	0.0%	-100.0%	1	6.3%	-50.0%	\$139,950	21.7%	\$163,884	17.0%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	-100.0%	\$169,900	464.5%	\$165,933	50.8%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$39,900	-26.8%	\$60,267	10.6%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	6.9%	-33.3%	1	6.7%	--	\$200,000	15.9%	\$303,969	50.6%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	-100.0%	\$96,000	-2.5%	\$104,797	6.4%
572-INTERLACHEN-NE	0	0.0%	-100.0%	1	10.0%	0.0%	\$83,000	-4.6%	\$78,978	-46.9%
573-INTERLACHEN-SW	0	0.0%	--	2	28.6%	--	\$100,000	21.3%	\$105,071	27.4%
574-INTERLACHEN-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$65,500	-51.5%	\$183,929	46.7%
575-WEST OF SR-21	0	0.0%	--	0	0.0%	--	\$132,200	-39.4%	\$156,567	-28.2%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$87,000	-59.0%	\$87,000	-54.9%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$76,000	-39.2%	\$117,180	-13.2%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$157,500	16.8%	\$142,167	-15.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	--	0	0.0%	-100.0%	\$179,000	-34.6%	\$209,889	-19.0%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%