

Lender-Mediated Report

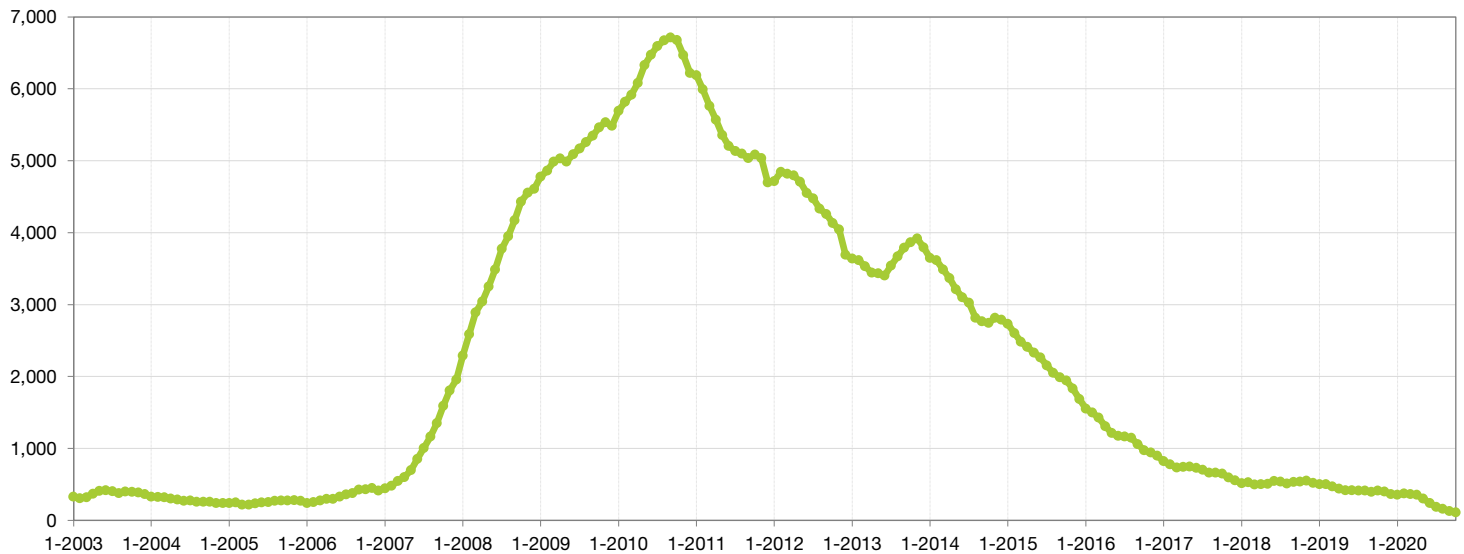
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



October 2020

New Listings in the Northeast Florida region decreased 3.4 percent to 3,469.

- Traditional New Listings decreased 0.7 percent to 3,408.
- Lender-mediated New Listings decreased 61.6 percent to 61.
- Share of all New Listings that were lender-mediated fell to 1.8 percent.

Closed Sales were up 24.8 percent to 3,203.

- Traditional Closed Sales were up 28.2 percent to 3,145.
- Lender-mediated Closed Sales were down 48.2 percent to 58.
- Share of all Closed Sales that were lender-mediated fell to 1.8 percent.

The Median Sales Price rose 11.7 percent to \$262,500.

- The traditional Median Sales Price rose 10.4 percent to \$264,900.
- The lender-mediated Median Sales Price rose 11.6 percent to \$140,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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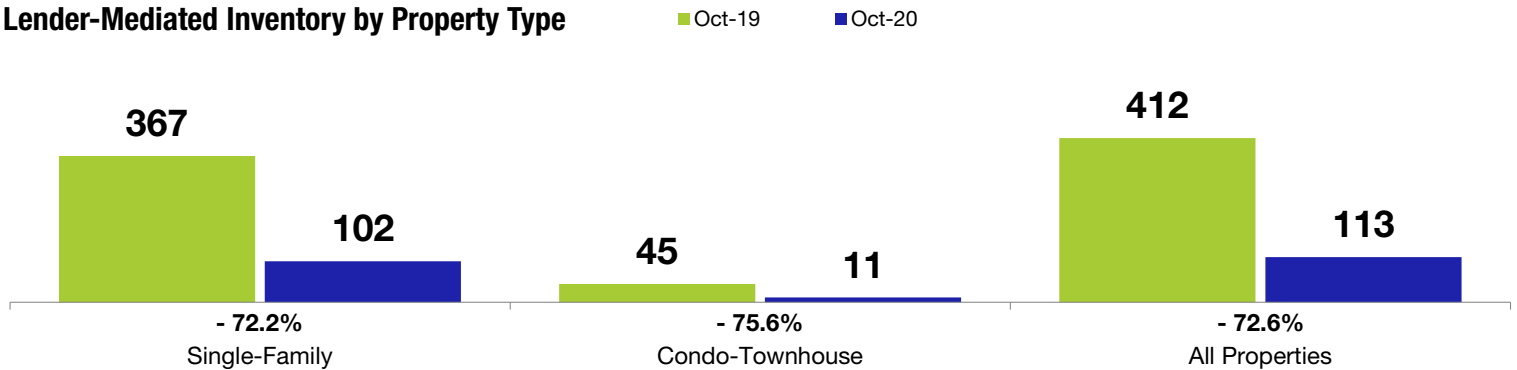
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20
Single-Family	367	102	- 72.2%	7,832	4,621	- 41.0%	8,199	4,723	- 42.4%	4.5%	2.2%
Condo-Townhouse	45	11	- 75.6%	1,504	1,155	- 23.2%	1,549	1,166	- 24.7%	2.9%	0.9%
All Properties	412	113	- 72.6%	9,336	5,776	- 38.1%	9,748	5,889	- 39.6%	4.2%	1.9%

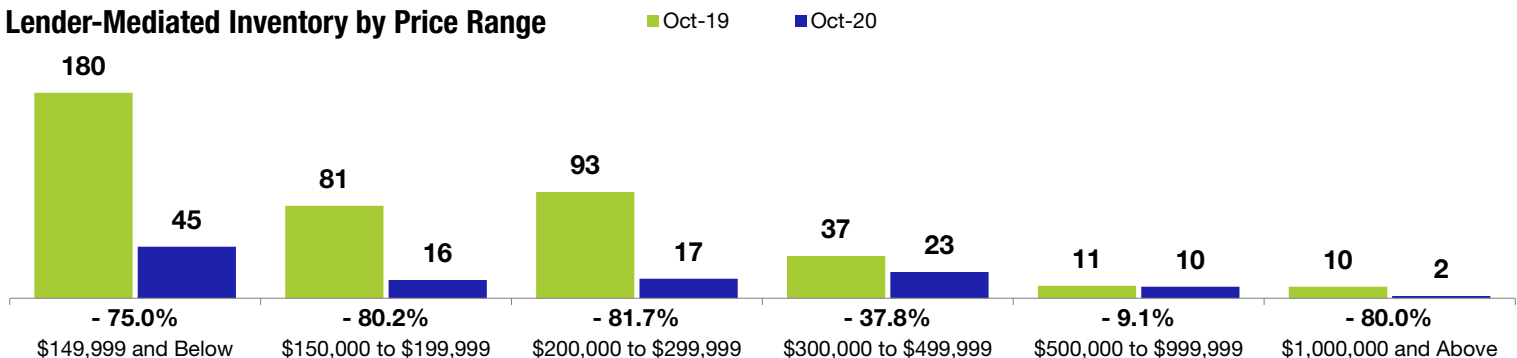
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20
\$149,999 and Below	180	45	- 75.0%	1,600	766	- 52.1%	1,780	811	- 54.4%	10.1%	5.5%
\$150,000 to \$199,999	81	16	- 80.2%	1,033	707	- 31.6%	1,114	723	- 35.1%	7.3%	2.2%
\$200,000 to \$299,999	93	17	- 81.7%	2,550	1,565	- 38.6%	2,643	1,582	- 40.1%	3.5%	1.1%
\$300,000 to \$499,999	37	23	- 37.8%	2,342	1,533	- 34.5%	2,379	1,556	- 34.6%	1.6%	1.5%
\$500,000 to \$999,999	11	10	- 9.1%	1,318	838	- 36.4%	1,329	848	- 36.2%	0.8%	1.2%
\$1,000,000 and Above	10	2	- 80.0%	493	367	- 25.6%	503	369	- 26.6%	2.0%	0.5%
All Price Ranges	412	113	- 72.6%	9,336	5,776	- 38.1%	9,748	5,889	- 39.6%	4.2%	1.9%

Lender-Mediated Inventory by Price Range



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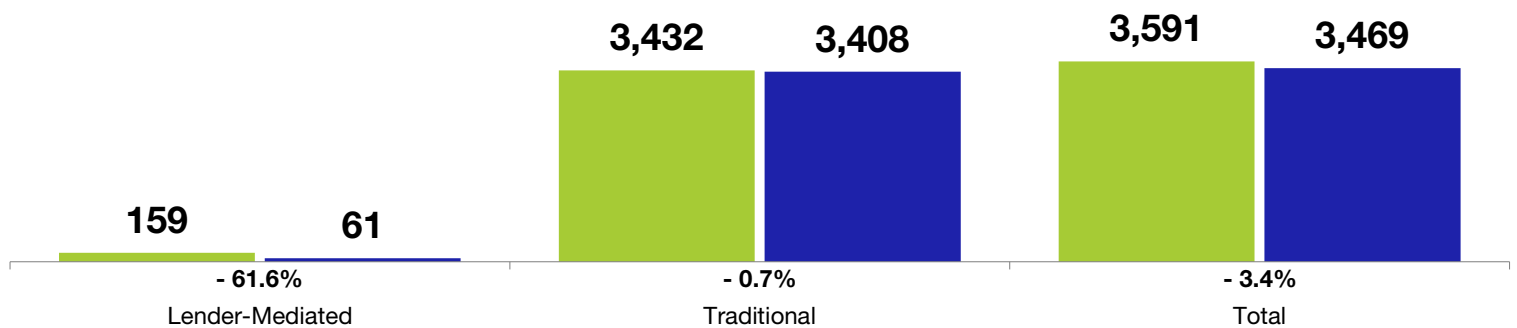


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20
Single-Family	139	55	- 60.4%	2,869	2,801	- 2.4%	3,008	2,856	- 5.1%	4.6%	1.9%
Condo-Townhouse	20	6	- 70.0%	563	607	+ 7.8%	583	613	+ 5.1%	3.4%	1.0%
All Properties	159	61	- 61.6%	3,432	3,408	- 0.7%	3,591	3,469	- 3.4%	4.4%	1.8%

Change in New Listings for All Properties

■ Oct-19 ■ Oct-20

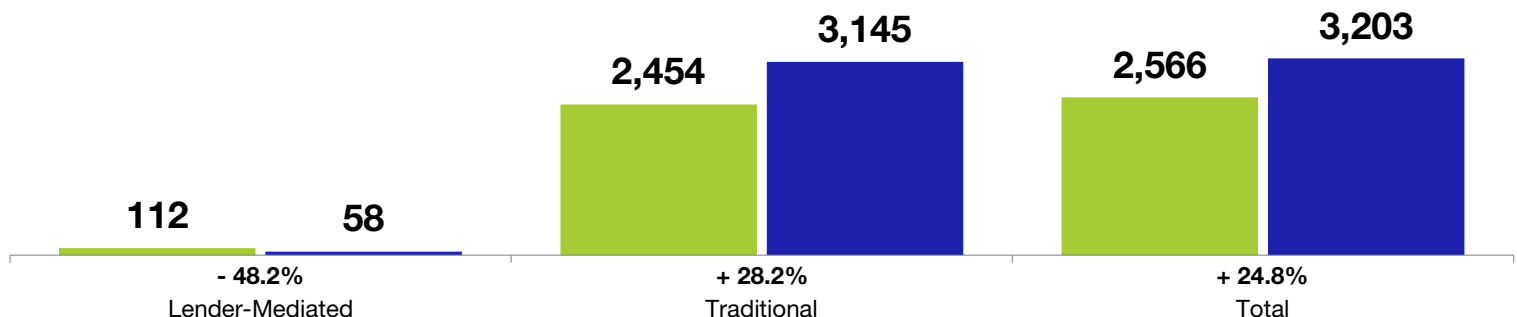


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20
Single-Family	103	56	- 45.6%	2,026	2,595	+ 28.1%	2,129	2,651	+ 24.5%	4.8%	2.1%
Condo-Townhouse	9	2	- 77.8%	428	550	+ 28.5%	437	552	+ 26.3%	2.1%	0.4%
All Properties	112	58	- 48.2%	2,454	3,145	+ 28.2%	2,566	3,203	+ 24.8%	4.4%	1.8%

Change in Closed Sales for All Properties

■ Oct-19 ■ Oct-20



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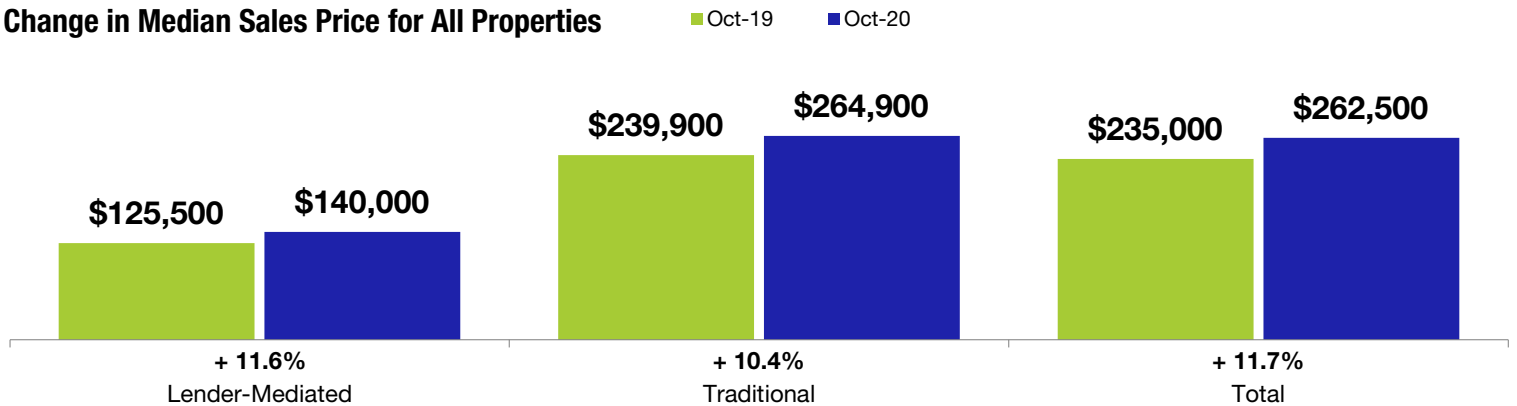
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -
Single-Family	\$129,900	\$146,501	+ 12.8%	\$250,000	\$279,900	+ 12.0%	\$245,000	\$277,985	+ 13.5%
Condo-Townhouse	\$115,000	\$211,500	+ 83.9%	\$182,500	\$197,750	+ 8.4%	\$180,000	\$262,500	+ 45.8%
All Properties	\$125,500	\$140,000	+ 11.6%	\$239,900	\$264,900	+ 10.4%	\$235,000	\$262,500	+ 11.7%

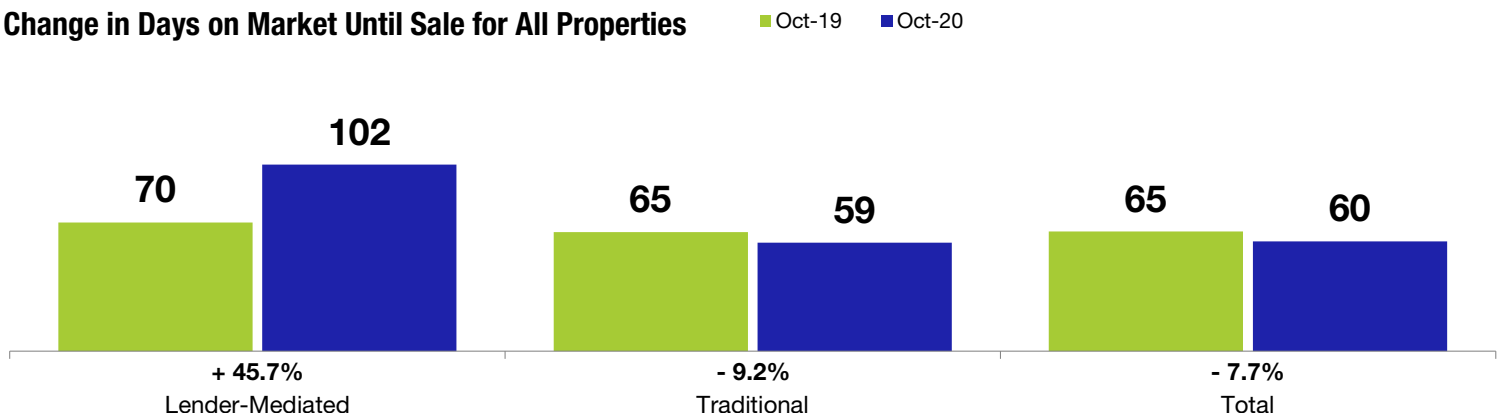
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -	Oct-19	Oct-20	+ / -
Single-Family	70	98	+ 40.0%	65	57	- 12.3%	65	58	- 10.8%
Condo-Townhouse	70	215	+ 207.1%	65	69	+ 6.2%	65	70	+ 7.7%
All Properties	70	102	+ 45.7%	65	59	- 9.2%	65	60	- 7.7%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

October 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	1	1.3%	-80.0%	0	0.0%	--	\$227,500	14.9%	\$247,141	0.6%
Clay County	12	2.1%	-78.2%	5	1.3%	-68.8%	\$239,900	8.6%	\$271,056	13.1%
Duval County	69	2.3%	-71.7%	33	2.0%	-47.6%	\$231,875	12.6%	\$282,489	19.0%
Nassau County	8	2.9%	-63.6%	5	3.0%	25.0%	\$292,838	12.2%	\$382,206	25.1%
Putnam County	3	1.1%	-80.0%	6	6.2%	-45.5%	\$157,000	25.7%	\$184,512	33.7%
St. Johns County	14	1.0%	-69.6%	8	1.0%	-46.7%	\$360,000	7.2%	\$464,449	15.8%
011-SAN MARCO	2	2.2%	0.0%	0	0.0%	--	\$410,000	26.2%	\$419,514	-2.7%
012-SAN JOSE	2	1.7%	-33.3%	1	2.8%	0.0%	\$217,500	-5.4%	\$230,075	1.1%
013-BEAUCLERC/MANDARIN NORTH	0	0.0%	-100.0%	1	1.6%	--	\$268,250	19.5%	\$257,706	17.7%
014-MANDARIN	2	1.6%	-71.4%	0	0.0%	-100.0%	\$307,250	10.5%	\$375,237	35.3%
015-BARTRAM	0	0.0%	-100.0%	1	1.7%	-66.7%	\$250,000	-2.0%	\$266,740	3.6%
021-ST NICHOLAS AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$200,000	43.6%	\$235,260	62.2%
022-GROVE PARK/SANS SOUCI	3	2.8%	0.0%	1	1.4%	0.0%	\$185,000	-3.6%	\$206,758	1.2%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	1	0.9%	-91.7%	0	0.0%	--	\$232,000	32.6%	\$234,844	23.2%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	2	2.3%	100.0%	\$200,490	24.5%	\$270,262	9.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$376,250	31.1%	\$420,643	22.7%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	2	2.1%	-50.0%	0	0.0%	-100.0%	\$327,000	13.0%	\$411,864	34.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.3%	0.0%	0	0.0%	--	\$407,449	41.2%	\$441,981	50.7%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$352,588	20.8%	\$368,138	27.7%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$399,000	4.0%	\$419,627	4.2%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$231,500	28.6%	\$277,840	39.4%
032-AVONDALE	3	3.2%	-40.0%	0	0.0%	--	\$345,000	11.7%	\$386,178	3.5%
033-ORTEGA/VENETIA	2	5.6%	-50.0%	0	0.0%	-100.0%	\$375,000	10.2%	\$664,667	80.4%
041-ARLINGTON	3	2.5%	-81.3%	5	5.8%	400.0%	\$189,500	11.5%	\$208,023	11.9%
042-FT CAROLINE	5	8.8%	0.0%	0	0.0%	-100.0%	\$240,000	2.1%	\$295,411	13.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	1	1.7%	-90.9%	0	0.0%	--	\$315,000	12.5%	\$397,374	19.9%
051-MURRAY HILL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$186,800	26.6%	\$199,314	24.5%
052-LAKESHORE	1	3.0%	-75.0%	1	3.4%	-50.0%	\$152,500	7.8%	\$150,954	-7.6%
053-HYDE GROVE AREA	1	2.3%	-66.7%	1	10.0%	0.0%	\$161,000	0.0%	\$192,190	23.6%
054-CEDAR HILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$165,000	15.3%	\$159,380	8.9%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$132,900	-21.8%	\$156,129	-23.6%
056-YUKON/WESCONNETT/OAK HILL	1	1.7%	-80.0%	0	0.0%	-100.0%	\$182,450	17.7%	\$174,589	16.4%
061-HERLONG/NORMANDY AREA	2	6.9%	-60.0%	0	0.0%	-100.0%	\$198,000	17.2%	\$194,004	19.7%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	1	2.6%	-90.0%	0	0.0%	-100.0%	\$211,000	10.5%	\$213,752	-1.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	3	7.3%	-62.5%	4	13.8%	100.0%	\$142,000	-8.4%	\$141,329	-1.4%
064-BENT CREEK/PLUM TREE	2	5.4%	-60.0%	1	3.8%	--	\$239,485	7.0%	\$252,132	17.5%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$233,990	11.2%	\$235,418	9.6%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$211,790	-3.7%	\$257,452	17.0%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	0	0.0%	-100.0%	\$217,000	8.8%	\$216,390	4.0%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$92,750	3.6%	\$89,090	4.3%
072-SPRINGFIELD	2	5.4%	-33.3%	0	0.0%	--	\$290,000	0.0%	\$276,773	-4.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	3.0%	--	0	0.0%	--	\$200,500	-47.7%	\$200,500	-47.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	10	13.5%	100.0%	1	2.7%	-50.0%	\$94,750	41.4%	\$95,052	0.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	3	2.0%	-84.2%	3	4.1%	-70.0%	\$96,500	50.8%	\$110,703	41.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	4	13.3%	33.3%	0	0.0%	--	\$80,800	44.3%	\$80,800	34.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	1	2.6%	-87.5%	1	4.0%	-50.0%	\$205,000	13.3%	\$194,116	7.9%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$310,000	-11.4%	\$221,583	-36.7%
091-GARDEN CITY/AIRPORT	3	3.2%	-86.4%	2	2.8%	-50.0%	\$232,000	22.1%	\$221,549	21.7%
092-OCEANWAY/PECAN PARK	2	2.5%	-77.8%	0	0.0%	-100.0%	\$260,000	15.7%	\$277,090	20.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	1	14.3%	--	\$172,000	-25.2%	\$212,179	-10.4%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	1	1.1%	-50.0%	3	6.3%	200.0%	\$257,238	1.9%	\$268,675	2.3%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$405,000	33.7%	\$535,000	37.0%
122-FLEMING ISLAND-NW	1	3.6%	-50.0%	0	0.0%	--	\$372,000	24.8%	\$469,561	59.1%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	--	\$313,617	4.4%	\$391,014	22.1%
124-FLEMING ISLAND-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$300,000	39.2%	\$338,245	45.0%
131-MEADOWBROOK/LOCH RANE	1	7.1%	--	0	0.0%	--	\$210,950	15.6%	\$232,886	-0.9%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	1	14.3%	-50.0%	\$189,900	18.7%	\$189,271	19.7%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$202,750	16.6%	\$202,750	16.6%
134-SOUTH BLANDING	1	5.0%	-66.7%	0	0.0%	-100.0%	\$230,998	8.2%	\$235,375	7.3%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$195,000	-20.8%	\$170,280	-25.5%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	--	\$237,000	7.2%	\$248,822	7.8%
137-DOCTOR'S LAKE	2	14.3%	0.0%	0	0.0%	-100.0%	\$265,000	5.6%	\$331,286	-5.9%
138-TANGLEWOOD	0	0.0%	--	0	0.0%	-100.0%	\$178,450	5.7%	\$185,167	16.7%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	4	5.6%	-71.4%	1	1.5%	-50.0%	\$252,996	1.2%	\$268,045	6.9%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	0.0%	--	--	-2.4%	--	-8.4%
142-MIDDLEBURG EAST	0	0.0%	--	0	0.0%	-100.0%	\$244,250	-1.4%	\$242,450	-15.0%
143-FOXMEADOW AREA	2	5.3%	-33.3%	0	0.0%	-100.0%	\$251,450	20.0%	\$275,768	13.2%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$297,000	21.2%	\$385,167	66.3%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$155,000	0.8%	\$166,911	12.3%
146-MIDDLEBURG-NE	0	0.0%	--	0	0.0%	-100.0%	\$212,000	-0.9%	\$230,586	-6.8%
151-KEYSTONE HEIGHTS	1	2.6%	-80.0%	1	5.0%	--	\$157,500	5.0%	\$169,727	16.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	0	0.0%	-100.0%	2	4.8%	100.0%	\$222,995	4.7%	\$260,917	17.3%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$434,995	54.8%	\$434,995	54.8%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	0	0.0%	--	\$263,000	18.5%	\$281,461	16.6%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$715,000	46.5%	\$743,909	56.5%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	1	6.7%	--	\$870,000	53.3%	\$945,467	20.1%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$476,750	12.2%	\$497,950	16.7%
214-JACKSONVILLE BEACH-SW	2	4.3%	0.0%	0	0.0%	--	\$422,500	8.9%	\$384,131	-3.1%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$640,000	-19.5%	\$676,667	-14.9%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$402,500	37.8%	\$433,250	29.7%
231-ATLANTIC BEACH-NORTH	0	0.0%	-100.0%	1	9.1%	--	\$630,000	81.3%	\$1,002,545	128.4%
232-ATLANTIC BEACH-SOUTH	1	4.0%	--	0	0.0%	--	\$476,000	76.3%	\$567,229	77.3%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$319,500	-35.5%	\$352,818	-28.7%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$311,750	42.4%	\$243,083	16.3%
242-MAYPORT	0	0.0%	--	1	50.0%	--	\$246,225	132.3%	\$246,225	132.3%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$930,000	-44.5%	\$2,387,758	42.6%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.8%	-50.0%	0	0.0%	--	\$527,675	-16.2%	\$809,811	14.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	100.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$748,000	76.6%	\$856,632	46.0%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	1	3.3%	--	\$488,375	0.7%	\$707,652	20.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	4.0%	--	0	0.0%	--	\$750,000	15.4%	\$834,593	39.8%
264-SOUTH PONTE VEDRA BEACH	1	4.5%	-66.7%	1	9.1%	--	\$675,000	50.8%	\$823,082	81.7%
265-PONTE VEDRA/NOCATEE-STJ	1	1.0%	0.0%	0	0.0%	--	\$428,063	-2.2%	\$485,937	4.3%
266-VILANO BEACH	1	2.5%	--	0	0.0%	--	\$578,500	75.0%	\$749,440	108.9%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$510,000	-6.9%	\$568,075	1.6%
272-NOCATEE SOUTH	1	1.2%	0.0%	0	0.0%	--	\$423,315	4.5%	\$462,938	8.3%
301-JULINGTON CREEK/SWITZERLAND	2	1.1%	-77.8%	2	1.6%	-60.0%	\$390,000	13.0%	\$430,578	11.9%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$386,990	9.0%	\$408,126	-20.3%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$365,000	12.3%	\$506,900	46.4%
304- 210 SOUTH	1	1.0%	0.0%	1	1.4%	-50.0%	\$346,450	1.2%	\$367,100	2.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$278,445	6.7%	\$285,606	8.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	-100.0%	0	0.0%	--	\$309,525	-1.3%	\$316,777	-0.4%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$320,495	14.3%	\$410,977	27.9%
308-WORLD GOLF VILLAGE AREA-SW	2	5.4%	0.0%	1	2.7%	--	\$322,000	13.9%	\$339,009	15.4%
309-WORLD GOLF VILLAGE AREA-WEST	1	2.5%	-66.7%	0	0.0%	--	\$298,000	-5.9%	\$327,372	-6.0%
312-PALENCIA AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$448,240	12.1%	\$426,488	-4.4%
313-WHITECASTLE/AIRPORT AREA	1	4.5%	0.0%	0	0.0%	--	\$251,000	5.8%	\$310,558	6.2%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$243,750	-40.5%	\$290,500	-22.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$406,850	29.7%	\$535,209	54.9%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$402,000	30.0%	\$490,192	27.1%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	1	1.9%	-50.0%	\$345,000	3.4%	\$406,241	3.4%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$600,000	65.7%	\$664,233	87.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	1	3.6%	--	\$216,750	-13.3%	\$236,621	-3.7%
335-ST AUGUSTINE SOUTH	0	0.0%	--	1	16.7%	--	\$262,000	17.2%	\$254,533	13.9%
336-RAVENSWOOD/WEST AUGUSTINE	2	2.1%	0.0%	0	0.0%	-100.0%	\$244,500	22.3%	\$245,560	7.0%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$270,000	3.6%	\$292,964	5.4%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	--	\$237,000	127.3%	\$260,250	149.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$261,500	6.7%	\$304,575	10.5%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$198,750	-45.5%	\$252,875	-47.1%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$249,075	79.2%	\$354,692	155.2%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$394,500	48.6%	\$394,500	48.6%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$680,000	119.7%	\$736,250	100.7%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$460,350	86.6%	\$460,350	86.6%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$449,800	71.4%	\$449,267	71.1%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	0	0.0%	--	\$515,000	30.4%	\$635,583	77.3%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	--	\$847,500	169.0%	\$887,708	20.9%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	3	13.6%	50.0%	0	0.0%	--	\$312,000	13.5%	\$345,356	22.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	2	2.8%	-50.0%	1	2.4%	0.0%	\$296,715	6.3%	\$312,040	-1.2%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$385,000	0.0%	\$348,150	0.0%
481-NASSAU COUNTY-YULEE SOUTH	1	5.0%	-66.7%	0	0.0%	-100.0%	\$251,900	16.1%	\$248,957	21.5%
490-CALLAHAN	0	0.0%	--	1	20.0%	--	\$219,000	85.6%	\$214,800	82.0%
491-HILLARD	0	0.0%	--	0	0.0%	-100.0%	\$187,500	-14.8%	\$176,833	-11.7%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	2	3.8%	-77.8%	3	9.7%	--	\$247,900	-4.1%	\$258,054	-8.8%
501-MACCLENNY AREA	1	2.7%	-50.0%	0	0.0%	--	\$228,700	17.3%	\$237,510	3.6%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$154,000	-12.0%	\$205,688	20.4%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$238,900	-17.5%	\$305,389	-3.0%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	1	16.7%	--	\$124,000	-17.3%	\$106,083	-29.2%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$159,900	27.0%	\$151,967	6.3%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$251,000	26.8%	\$258,000	48.8%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$219,000	39.5%	\$218,180	39.8%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$170,000	-66.7%	\$170,000	-66.7%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$211,000	70.2%	\$188,000	51.6%
561-GREATER PALATKA	0	0.0%	-100.0%	3	15.8%	0.0%	\$170,000	29.8%	\$175,442	23.4%
562-BARDIN/WEST BOSTWICK	1	20.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	2	40.0%	100.0%	\$246,900	33.9%	\$225,980	22.5%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	0	0.0%	--	\$183,000	27.9%	\$225,989	30.3%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$135,000	8.0%	\$115,067	-7.9%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$100,000	-17.7%	\$133,322	9.2%
573-INTERLACHEN-SW	1	4.8%	--	0	0.0%	-100.0%	\$150,000	63.9%	\$120,333	24.0%
574-INTERLACHEN-NW	0	0.0%	--	1	20.0%	-66.7%	\$37,000	-36.2%	\$74,880	-1.3%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$152,000	117.1%	\$152,000	117.1%
576-GEORGES LAKE	1	14.3%	--	0	0.0%	--	\$246,000	66.2%	\$246,000	66.2%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$151,000	-6.2%	\$210,600	39.2%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	--	0	0.0%	--	\$182,000	45.7%	\$163,143	18.5%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$142,500	103.6%	\$246,825	94.3%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%