

Lender-Mediated Report

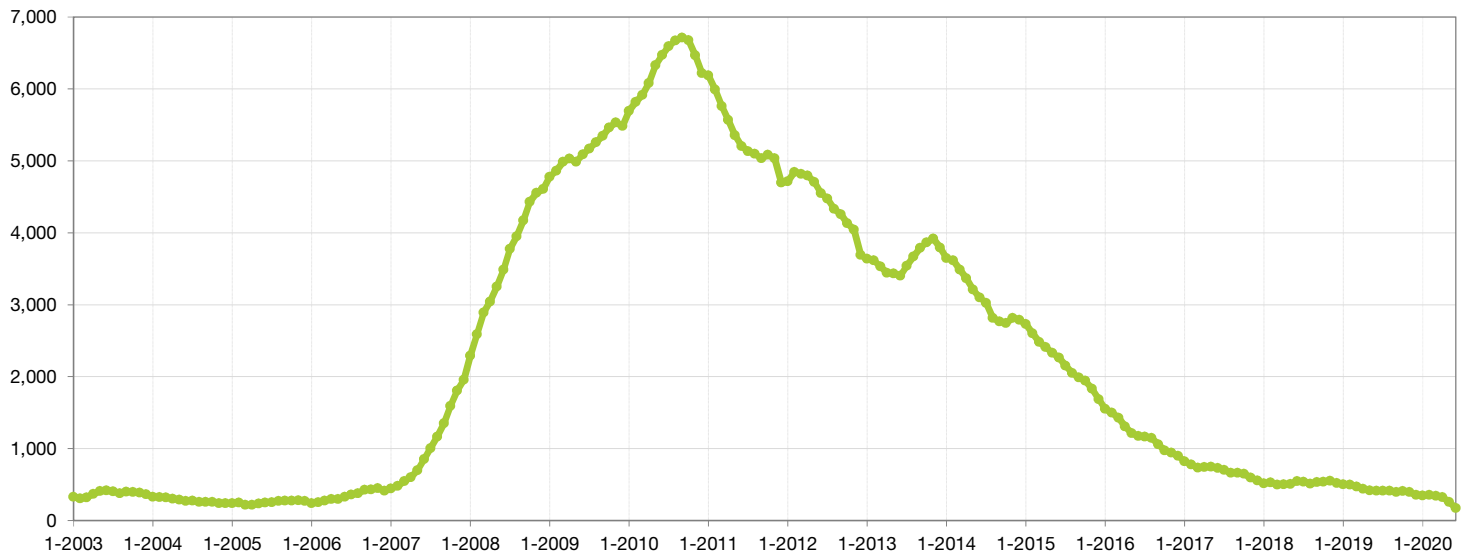
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



June 2020

New Listings in the Northeast Florida region decreased 1.2 percent to 3,515.

- Traditional New Listings increased 1.0 percent to 3,461.
- Lender-mediated New Listings decreased 58.1 percent to 54.
- Share of all New Listings that were lender-mediated fell to 1.5 percent.

Closed Sales were down 0.1 percent to 3,021.

- Traditional Closed Sales were up 1.3 percent to 2,940.
- Lender-mediated Closed Sales were down 33.6 percent to 81.
- Share of all Closed Sales that were lender-mediated fell to 2.7 percent.

The Median Sales Price rose 5.4 percent to \$255,000.

- The traditional Median Sales Price rose 5.2 percent to \$257,810.
- The lender-mediated Median Sales Price rose 57.1 percent to \$190,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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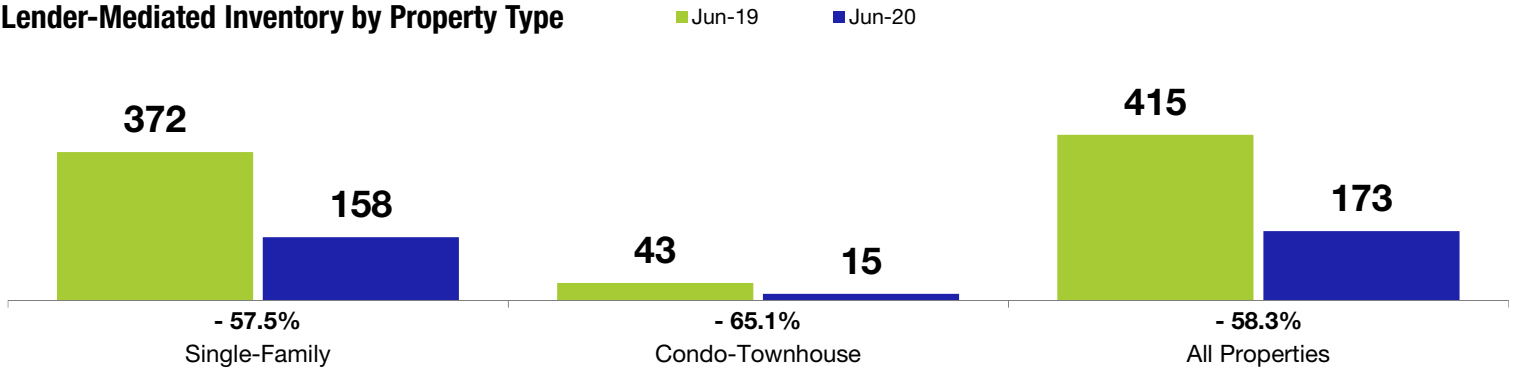
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20
Single-Family	372	158	- 57.5%	7,916	6,004	- 24.2%	8,288	6,162	- 25.7%	4.5%	2.6%
Condo-Townhouse	43	15	- 65.1%	1,610	1,368	- 15.0%	1,653	1,383	- 16.3%	2.6%	1.1%
All Properties	415	173	- 58.3%	9,526	7,372	- 22.6%	9,941	7,545	- 24.1%	4.2%	2.3%

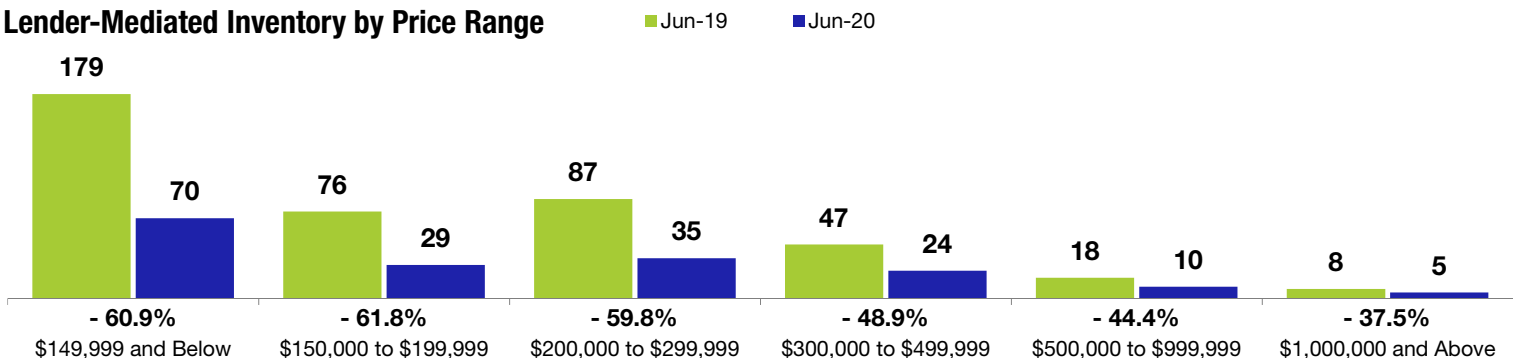
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20
\$149,999 and Below	179	70	- 60.9%	1,479	968	- 34.6%	1,658	1,038	- 37.4%	10.8%	6.7%
\$150,000 to \$199,999	76	29	- 61.8%	1,041	785	- 24.6%	1,117	814	- 27.1%	6.8%	3.6%
\$200,000 to \$299,999	87	35	- 59.8%	2,565	2,022	- 21.2%	2,652	2,057	- 22.4%	3.3%	1.7%
\$300,000 to \$499,999	47	24	- 48.9%	2,483	2,102	- 15.3%	2,530	2,126	- 16.0%	1.9%	1.1%
\$500,000 to \$999,999	18	10	- 44.4%	1,462	1,117	- 23.6%	1,480	1,127	- 23.9%	1.2%	0.9%
\$1,000,000 and Above	8	5	- 37.5%	496	378	- 23.8%	504	383	- 24.0%	1.6%	1.3%
All Price Ranges	415	173	- 58.3%	9,526	7,372	- 22.6%	9,941	7,545	- 24.1%	4.2%	2.3%

Lender-Mediated Inventory by Price Range



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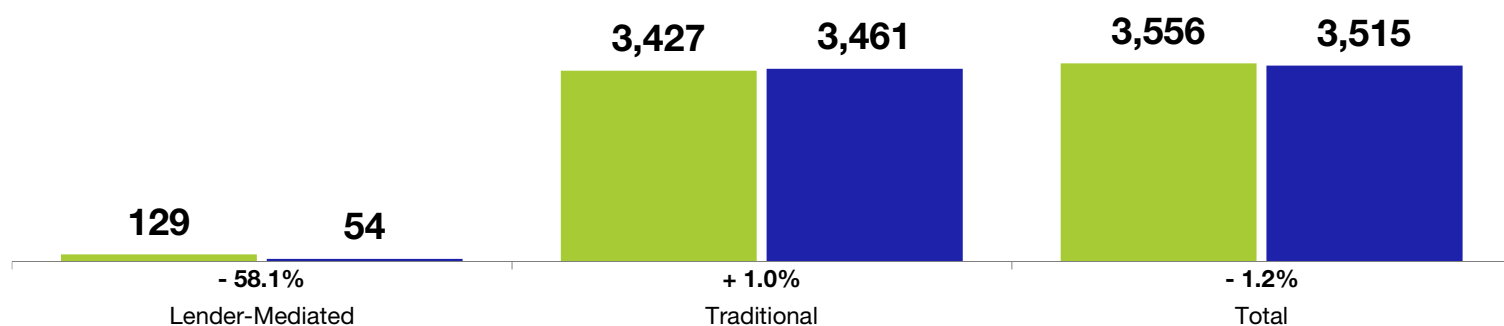


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20
Single-Family	120	47	- 60.8%	2,857	2,849	- 0.3%	2,977	2,896	- 2.7%	4.0%	1.6%
Condo-Townhouse	9	7	- 22.2%	570	612	+ 7.4%	579	619	+ 6.9%	1.6%	1.1%
All Properties	129	54	- 58.1%	3,427	3,461	+ 1.0%	3,556	3,515	- 1.2%	3.6%	1.5%

Change in New Listings for All Properties

■ Jun-19 ■ Jun-20

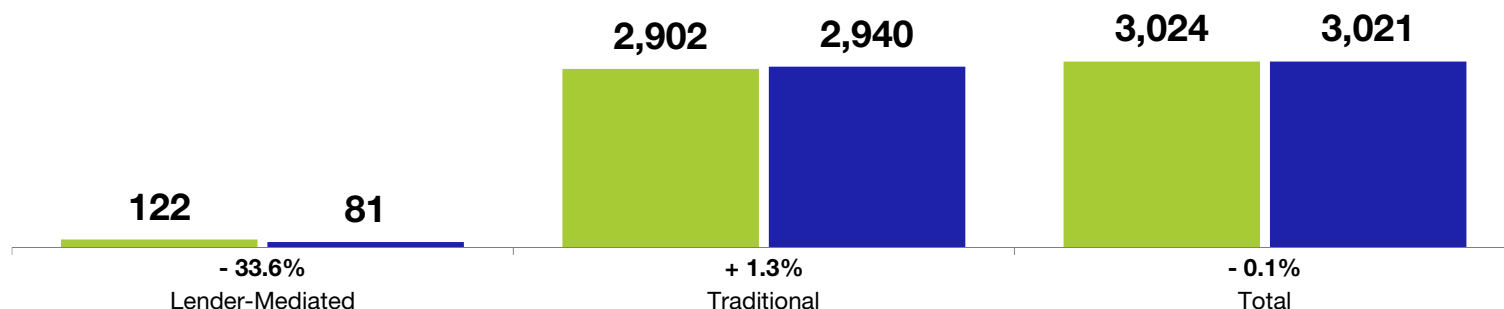


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20
Single-Family	108	76	- 29.6%	2,421	2,505	+ 3.5%	2,529	2,581	+ 2.1%	4.3%	2.9%
Condo-Townhouse	14	5	- 64.3%	481	435	- 9.6%	495	440	- 11.1%	2.8%	1.1%
All Properties	122	81	- 33.6%	2,902	2,940	+ 1.3%	3,024	3,021	- 0.1%	4.0%	2.7%

Change in Closed Sales for All Properties

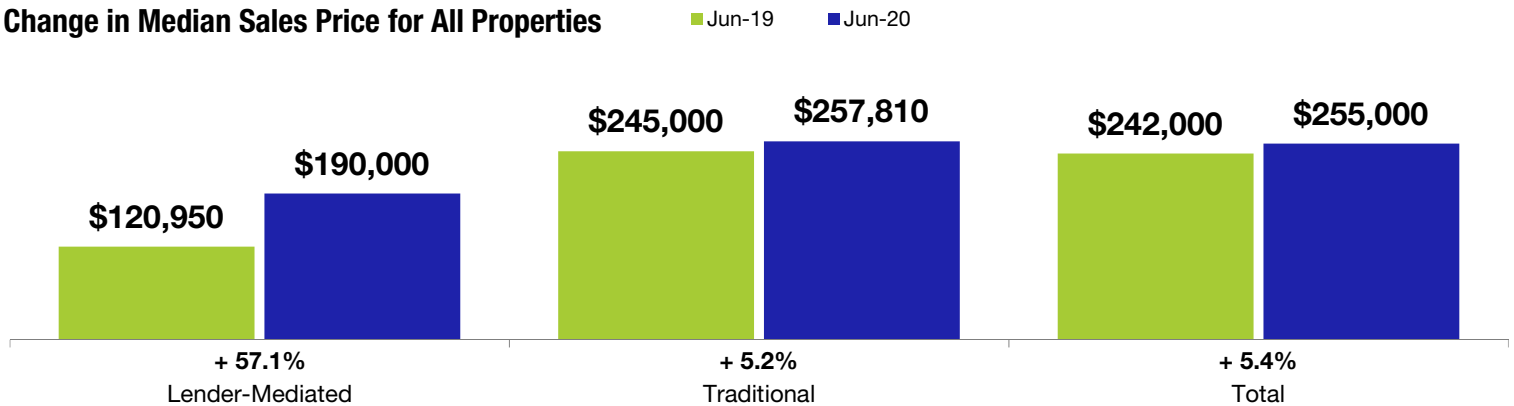
■ Jun-19 ■ Jun-20



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -
Single-Family	\$140,175	\$203,000	+ 44.8%	\$258,875	\$270,000	+ 4.3%	\$254,900	\$269,900	+ 5.9%
Condo-Townhouse	\$114,250	\$127,000	+ 11.2%	\$170,000	\$180,000	+ 5.9%	\$169,900	\$255,000	+ 50.1%
All Properties	\$120,950	\$190,000	+ 57.1%	\$245,000	\$257,810	+ 5.2%	\$242,000	\$255,000	+ 5.4%

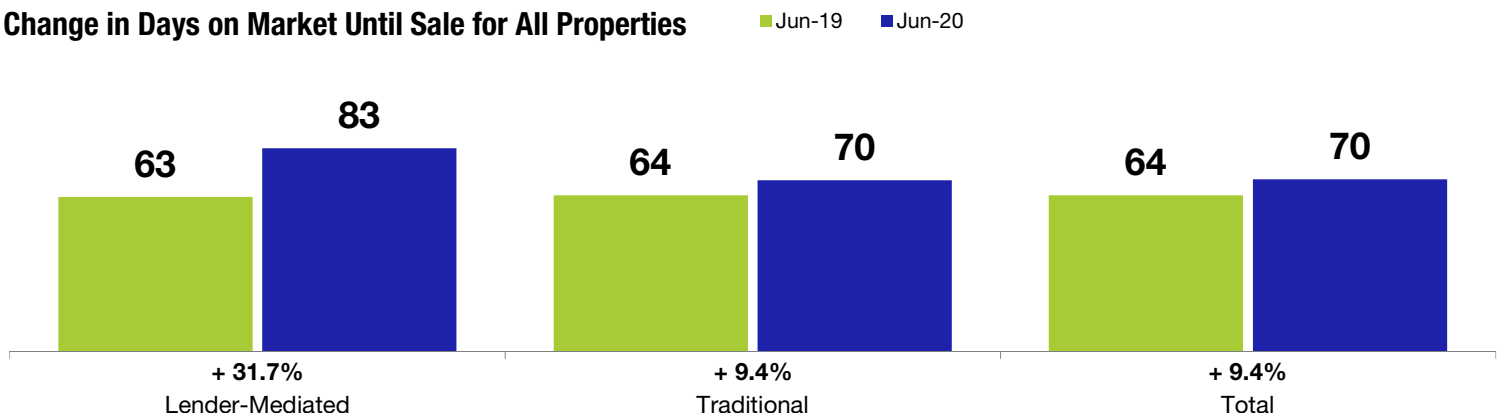
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -	Jun-19	Jun-20	+ / -
Single-Family	59	78	+ 32.2%	66	71	+ 7.6%	65	71	+ 9.2%
Condo-Townhouse	96	160	+ 66.7%	53	64	+ 20.8%	54	65	+ 20.4%
All Properties	63	83	+ 31.7%	64	70	+ 9.4%	64	70	+ 9.4%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

June 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	4.1%	-25.0%	0	0.0%	-100.0%	\$219,500	28.4%	\$225,877	22.8%
Clay County	28	3.3%	-54.8%	10	2.6%	-33.3%	\$233,990	3.5%	\$255,186	5.1%
Duval County	94	2.7%	-62.7%	47	3.1%	-39.0%	\$226,000	6.7%	\$267,863	7.0%
Nassau County	10	2.4%	-33.3%	7	4.9%	16.7%	\$275,000	-0.4%	\$385,738	16.0%
Putnam County	13	4.0%	-35.0%	3	3.8%	0.0%	\$119,450	16.0%	\$151,078	34.0%
St. Johns County	17	0.8%	-64.6%	12	1.6%	-14.3%	\$356,995	0.6%	\$434,660	-0.6%
011-SAN MARCO	3	2.9%	50.0%	1	5.6%	0.0%	\$370,875	46.0%	\$658,097	111.7%
012-SAN JOSE	5	3.6%	0.0%	0	0.0%	-100.0%	\$234,000	6.4%	\$250,486	3.4%
013-BEAUCLERC/MANDARIN NORTH	2	1.7%	-50.0%	2	3.4%	-33.3%	\$233,250	2.8%	\$248,617	5.8%
014-MANDARIN	4	2.9%	-60.0%	2	2.6%	-50.0%	\$297,000	12.1%	\$355,051	27.8%
015-BARTRAM	1	1.0%	-90.0%	2	4.7%	100.0%	\$230,000	0.0%	\$238,362	-1.2%
021-ST NICHOLAS AREA	1	2.3%	-80.0%	1	3.6%	0.0%	\$198,450	12.1%	\$201,999	1.7%
022-GROVE PARK/SANS SOUCI	3	2.3%	-62.5%	1	1.7%	--	\$172,450	-4.2%	\$179,126	-7.4%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	3.7%	-42.9%	1	2.1%	--	\$188,000	-3.8%	\$205,787	4.7%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	2	2.7%	100.0%	\$200,000	29.0%	\$250,456	12.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	0	0.0%	-100.0%	1	2.0%	0.0%	\$343,740	0.2%	\$384,028	5.5%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	0.9%	-85.7%	0	0.0%	--	\$340,000	10.1%	\$404,065	-1.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$299,950	78.5%	\$382,120	23.5%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$374,542	48.5%	\$371,422	47.2%
029-NOCATEE (DUVAL COUNTY)	1	2.7%	--	0	0.0%	--	\$372,066	10.3%	\$381,749	0.1%
031-RIVERSIDE	1	2.3%	0.0%	1	12.5%	--	\$182,450	-30.8%	\$209,763	-23.6%
032-AVONDALE	3	3.8%	-40.0%	0	0.0%	-100.0%	\$311,000	13.1%	\$336,319	-3.6%
033-ORTEGA/VENETIA	1	1.9%	-50.0%	0	0.0%	--	\$388,000	18.1%	\$446,857	-21.1%
041-ARLINGTON	8	5.4%	-46.7%	6	6.3%	0.0%	\$192,750	6.3%	\$189,333	7.4%
042-FT CAROLINE	0	0.0%	-100.0%	2	5.0%	--	\$269,550	4.6%	\$279,061	4.7%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	2.9%	-60.0%	0	0.0%	-100.0%	\$284,000	8.2%	\$334,853	12.1%
051-MURRAY HILL	4	8.9%	100.0%	1	3.1%	--	\$183,450	37.7%	\$179,238	23.7%
052-LAKESHORE	2	6.1%	-50.0%	0	0.0%	-100.0%	\$172,000	22.9%	\$170,453	-14.0%
053-HYDE GROVE AREA	2	6.1%	-60.0%	0	0.0%	-100.0%	\$152,500	24.5%	\$159,310	24.8%
054-CEDAR HILLS	2	18.2%	-50.0%	0	0.0%	-100.0%	\$173,500	19.7%	\$162,890	17.5%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	0	0.0%	--	\$227,000	29.3%	\$245,822	-8.0%
056-YUKON/WESCONNETT/OAK HILL	0	0.0%	-100.0%	4	11.4%	0.0%	\$155,000	28.1%	\$149,200	13.5%
061-HERLONG/NORMANDY AREA	1	2.8%	-75.0%	2	11.1%	-60.0%	\$171,350	13.9%	\$175,310	9.7%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	3	5.4%	50.0%	0	0.0%	-100.0%	\$200,000	3.1%	\$204,694	-3.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	6	11.8%	-33.3%	1	4.8%	-50.0%	\$143,000	4.4%	\$139,188	6.9%
064-BENT CREEK/PLUM TREE	2	5.3%	-50.0%	0	0.0%	-100.0%	\$215,245	1.5%	\$220,881	7.4%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$201,500	-4.0%	\$209,355	7.2%
066-CECIL COMMERCE AREA	1	2.0%	0.0%	0	0.0%	-100.0%	\$250,000	21.8%	\$270,267	31.6%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	0	0.0%	-100.0%	3	5.0%	50.0%	\$218,000	13.5%	\$213,306	8.4%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	1	5.6%	--	\$79,550	-1.2%	\$92,533	23.3%
072-SPRINGFIELD	1	2.8%	-66.7%	0	0.0%	--	\$270,000	23.5%	\$246,711	45.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	5.9%	--	0	0.0%	--	\$59,500	-91.5%	\$59,500	-91.5%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

June 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	8.2%	50.0%	1	4.0%	-50.0%	\$110,000	19.6%	\$102,130	16.3%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	11	5.3%	-59.3%	3	5.1%	-72.7%	\$75,000	-6.3%	\$91,413	-0.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	1	16.7%	-50.0%	\$51,500	112.4%	\$62,500	157.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	2	7.1%	0.0%	\$225,693	3.1%	\$231,925	12.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	-100.0%	\$274,250	33.6%	\$274,250	1.5%
091-GARDEN CITY/AIRPORT	4	3.2%	-77.8%	0	0.0%	-100.0%	\$225,000	0.6%	\$220,742	5.8%
092-OCEANWAY/PECAN PARK	2	1.8%	-83.3%	1	2.1%	-75.0%	\$253,000	15.4%	\$261,611	17.8%
095-SAN MATEO/EASTPORT	1	7.7%	-50.0%	0	0.0%	--	\$260,000	75.4%	\$279,554	75.7%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	2.8%	-25.0%	3	5.7%	200.0%	\$256,000	-1.8%	\$297,396	7.3%
121-FLEMING ISLAND-NE	0	0.0%	--	0	0.0%	--	\$625,000	127.7%	\$566,667	106.4%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	0	0.0%	--	\$327,500	-5.2%	\$389,049	9.1%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	1	7.1%	0.0%	\$284,500	-5.1%	\$331,278	4.6%
124-FLEMING ISLAND-SW	2	4.4%	-60.0%	1	6.7%	--	\$243,000	3.4%	\$258,042	6.6%
131-MEADOWBROOK/LOCH RANE	3	18.8%	200.0%	1	16.7%	-50.0%	\$315,000	-0.8%	\$289,083	-2.1%
132-BELLAIR/GROVE PARK	1	6.7%	0.0%	2	16.7%	-33.3%	\$146,500	-3.6%	\$155,547	-2.8%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$190,000	23.8%	\$194,480	-0.1%
134-SOUTH BLANDING	1	4.2%	-87.5%	0	0.0%	--	\$236,450	10.4%	\$242,929	12.5%
135-PARK WEST/MONTCLAIR	0	0.0%	--	0	0.0%	--	\$225,000	-5.5%	\$201,991	-13.1%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$225,000	4.7%	\$230,273	7.6%
137-DOCTOR'S LAKE	2	10.5%	--	0	0.0%	--	\$278,000	-0.7%	\$399,728	12.6%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$172,000	4.3%	\$163,917	2.7%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	4	3.3%	-71.4%	4	5.7%	100.0%	\$251,978	4.1%	\$267,814	3.6%
141-MIDDLEBURG NW	0	2.6%	0.0%	--	4.8%	0.0%	--	-2.6%	--	-11.1%
142-MIDDLEBURG EAST	0	0.0%	-100.0%	0	0.0%	--	\$258,500	7.3%	\$316,590	27.2%
143-FOXMEADOW AREA	5	7.1%	400.0%	0	0.0%	--	\$226,900	-1.3%	\$235,545	4.9%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$350,000	29.6%	\$318,880	25.1%
145-MIDDLEBURG-SW	1	3.7%	-75.0%	0	0.0%	--	\$152,600	-3.4%	\$168,240	-3.2%
146-MIDDLEBURG-NE	1	2.7%	0.0%	0	0.0%	-100.0%	\$207,000	13.7%	\$220,183	13.2%
151-KEYSTONE HEIGHTS	1	1.7%	-80.0%	0	0.0%	--	\$164,900	-5.5%	\$175,239	9.9%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	2	2.0%	-60.0%	0	0.0%	--	\$223,980	3.6%	\$257,183	-1.8%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$235,995	0.0%	\$234,943	0.0%
163-LAKE ASBURY AREA	3	4.6%	50.0%	0	0.0%	-100.0%	\$243,500	3.6%	\$251,270	5.3%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$583,000	-2.0%	\$651,239	-4.7%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$783,000	80.0%	\$821,567	25.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$419,000	19.6%	\$436,980	12.3%
214-JACKSONVILLE BEACH-SW	1	1.6%	--	0	0.0%	-100.0%	\$424,450	1.0%	\$393,198	-11.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$538,500	-48.6%	\$538,500	-54.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$427,000	12.4%	\$416,833	16.5%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	1	4.8%	--	\$600,000	-27.5%	\$656,485	-20.9%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$305,000	-17.3%	\$413,778	-24.1%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$334,894	-0.2%	\$359,679	7.2%

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	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	1	20.0%	-50.0%	\$199,000	20.6%	\$199,300	23.8%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$155,500	9.5%	\$155,500	-0.9%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,640,000	-16.4%	\$1,541,500	-35.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.4%	-66.7%	0	0.0%	--	\$559,272	-6.8%	\$662,019	1.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	--	\$482,750	-43.0%	\$974,270	4.0%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	2.7%	0.0%	2	5.4%	--	\$360,000	-33.9%	\$505,346	-17.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	4.8%	0.0%	0	0.0%	--	\$590,250	-21.3%	\$656,208	-17.0%
264-SOUTH PONTE VEDRA BEACH	1	2.6%	-75.0%	0	0.0%	--	\$555,000	-40.5%	\$689,500	-16.9%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	--	\$447,428	-3.3%	\$462,186	-4.6%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$435,000	-25.6%	\$494,001	-20.8%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$521,690	-13.1%	\$534,422	-8.8%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	--	\$429,000	3.4%	\$436,324	0.5%
301-JULINGTON CREEK/SWITZERLAND	4	1.4%	-55.6%	2	1.3%	0.0%	\$377,500	6.0%	\$409,415	8.0%
302-ORANGEDALE AREA	0	0.0%	-100.0%	2	11.8%	100.0%	\$373,990	-11.4%	\$548,408	2.1%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$400,000	-4.2%	\$439,488	7.2%
304- 210 SOUTH	2	1.3%	-50.0%	2	2.6%	0.0%	\$330,000	-0.2%	\$349,106	-0.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.4%	-66.7%	0	0.0%	--	\$272,500	-2.9%	\$270,029	-5.8%
306-WORLD GOLF VILLAGE AREA-NE	1	7.7%	0.0%	0	0.0%	--	\$308,485	2.8%	\$307,084	-1.9%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$279,990	2.5%	\$285,486	-9.6%
308-WORLD GOLF VILLAGE AREA-SW	1	1.5%	--	0	0.0%	-100.0%	\$315,000	10.5%	\$312,647	6.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	--	3	10.3%	0.0%	\$284,000	4.2%	\$316,052	2.6%
312-PALENCIA AREA	1	1.5%	0.0%	0	0.0%	-100.0%	\$423,000	-8.0%	\$436,156	-9.6%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$303,990	60.4%	\$324,806	26.1%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$210,000	20.0%	\$230,688	30.4%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$470,000	-16.1%	\$579,757	5.1%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$341,500	-5.2%	\$424,339	-7.1%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	0	0.0%	--	\$456,500	30.5%	\$480,473	18.5%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$315,000	-10.0%	\$513,000	46.2%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$125,000	-57.5%	\$125,000	-57.5%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$204,950	7.9%	\$205,028	-0.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	10.0%	--	\$272,750	12.7%	\$282,968	13.9%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.8%	-66.7%	0	0.0%	-100.0%	\$238,500	4.8%	\$249,101	7.5%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	--	0	0.0%	--	\$268,437	0.4%	\$291,427	-8.7%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	--	\$165,000	15.4%	\$182,333	24.2%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$270,000	53.8%	\$270,000	36.0%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$139,000	-53.7%	\$139,000	-53.7%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$269,900	139.9%	\$375,133	233.5%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	0.0%	--	\$440,000	72.9%	\$440,000	72.9%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$1,249,500	202.9%	\$1,249,500	202.9%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$422,750	11.3%	\$423,415	-7.7%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

June 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	8.3%	-50.0%	0	0.0%	--	\$340,000	-16.8%	\$277,000	-35.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	9.1%	--	\$470,000	-1.2%	\$609,582	17.1%
460-AMELIA ISLAND PLANTATION	1	2.7%	--	0	0.0%	--	\$715,000	-2.1%	\$1,045,757	49.5%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.7%	-50.0%	2	14.3%	--	\$251,250	6.3%	\$269,493	4.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	0.8%	-66.7%	0	0.0%	-100.0%	\$306,950	-2.7%	\$351,088	2.7%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	1	33.3%	--	\$123,000	-52.3%	\$150,633	-41.5%
481-NASSAU COUNTY-YULEE SOUTH	2	5.4%	-50.0%	0	0.0%	--	\$246,900	11.8%	\$228,257	4.0%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$290,000	152.2%	\$295,967	157.4%
491-HILLARD	0	0.0%	--	0	0.0%	-100.0%	\$254,950	50.0%	\$254,950	61.7%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	6.5%	300.0%	3	12.0%	0.0%	\$235,000	-3.2%	\$233,355	1.5%
501-MACCLENNY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$231,750	36.3%	\$229,954	31.4%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$178,500	23.1%	\$226,214	56.1%
503-BAKER COUNTY-SOUTH	3	12.5%	--	0	0.0%	--	\$218,450	7.9%	\$211,313	-1.9%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$129,263	-3.5%	\$129,263	-3.5%
522-BRADFORD COUNTY-NW	1	7.7%	-50.0%	0	0.0%	--	\$146,500	125.4%	\$147,663	84.8%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$184,750	34.5%	\$213,483	13.6%
524-BRADFORD COUNTY-SW	0	0.0%	--	1	100.0%	--	\$17,500	-95.0%	\$17,500	-95.0%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$120,000	-41.0%	\$109,333	-46.3%
561-GREATER PALATKA	1	1.7%	-75.0%	1	7.1%	--	\$138,950	27.5%	\$178,347	84.4%
562-BARDIN/WEST BOSTWICK	1	33.3%	--	0	0.0%	--	\$140,000	3.7%	\$140,000	3.7%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	4.0%	-66.7%	0	0.0%	-100.0%	\$155,000	-1.3%	\$155,333	-12.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	5.8%	-40.0%	0	0.0%	-100.0%	\$150,000	38.9%	\$217,333	120.1%
571-INTERLACHEN-SE	1	14.3%	--	0	0.0%	--	\$43,500	-63.0%	\$56,375	-52.0%
572-INTERLACHEN-NE	1	3.1%	-50.0%	0	0.0%	--	\$46,000	-26.4%	\$53,530	-12.3%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	0.0%	--	\$201,700	236.4%	\$201,700	242.0%
574-INTERLACHEN-NW	2	9.5%	0.0%	1	20.0%	0.0%	\$93,600	49.8%	\$110,000	18.0%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	--	\$45,000	-71.0%	\$45,000	-74.9%
576-GEORGES LAKE	2	22.2%	--	0	0.0%	--	\$335,000	294.1%	\$335,000	294.1%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$115,000	21.1%	\$132,813	3.3%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	2.9%	--	0	0.0%	--	\$163,500	2.2%	\$173,075	3.8%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	1	10.0%	--	\$141,600	77.0%	\$172,956	116.2%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%