

Lender-Mediated Report

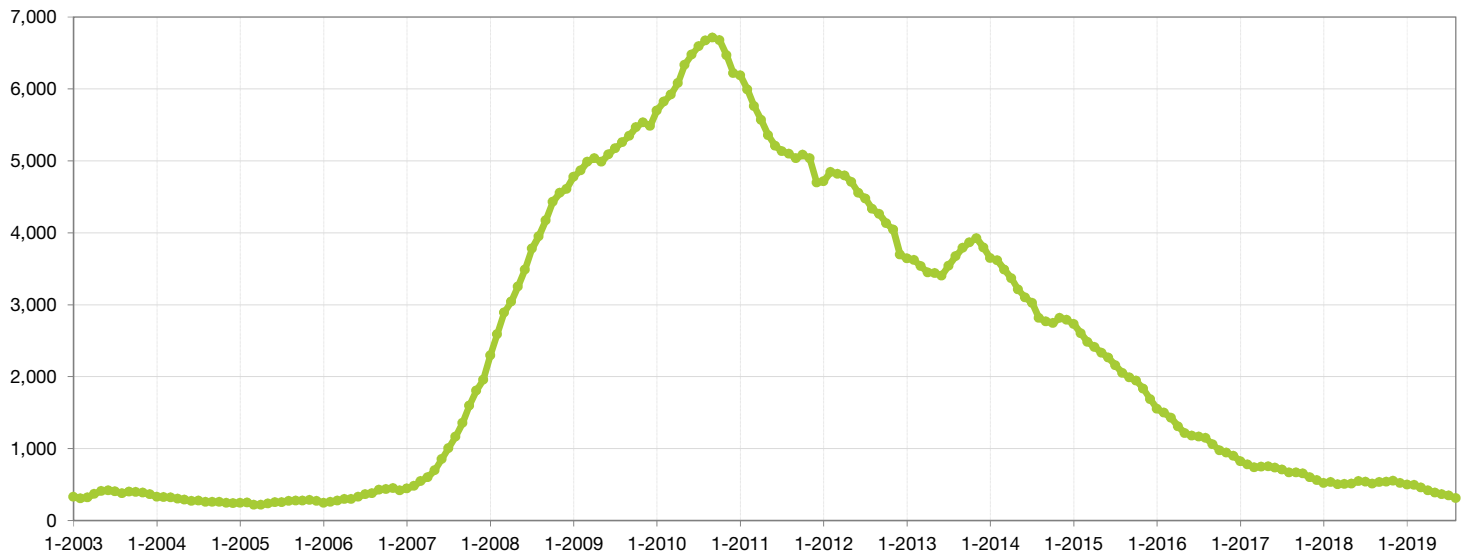
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



August 2019

New Listings in the Northeast Florida region decreased 7.3 percent to 3,495.

- Traditional New Listings decreased 7.4 percent to 3,339.
- Lender-mediated New Listings decreased 6.6 percent to 156.
- Share of all New Listings that were lender-mediated rose to 4.5 percent.

Closed Sales were down 4.9 percent to 2,760.

- Traditional Closed Sales were down 2.9 percent to 2,640.
- Lender-mediated Closed Sales were down 34.4 percent to 120.
- Share of all Closed Sales that were lender-mediated fell to 4.3 percent.

The Median Sales Price rose 10.0 percent to \$242,000.

- The traditional Median Sales Price rose 8.9 percent to \$245,000.
- The lender-mediated Median Sales Price rose 45.3 percent to \$156,173.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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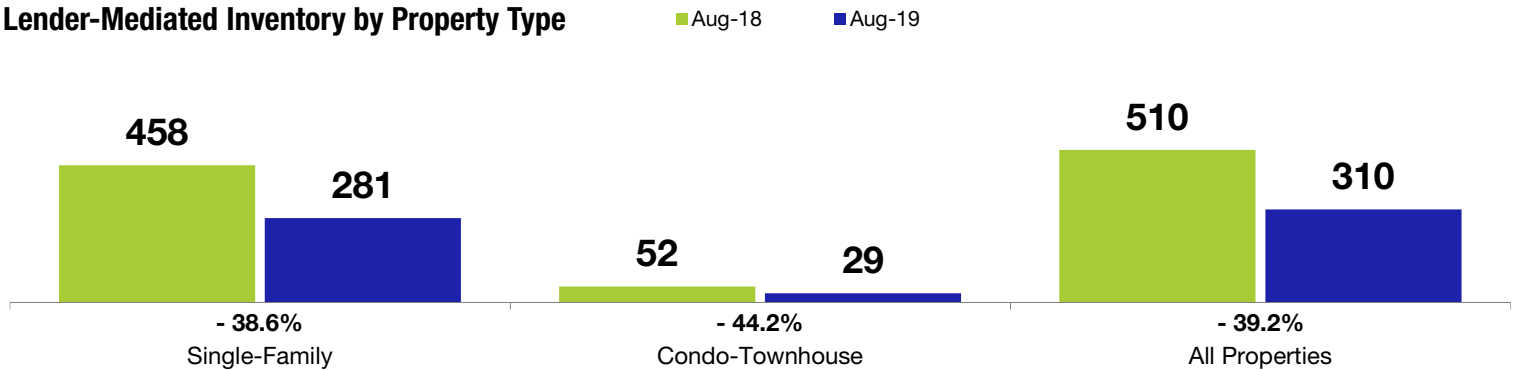
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19
Single-Family	458	281	- 38.6%	8,293	7,416	- 10.6%	8,751	7,697	- 12.0%	5.2%	3.7%
Condo-Townhouse	52	29	- 44.2%	1,309	1,328	+ 1.5%	1,361	1,357	- 0.3%	3.8%	2.1%
All Properties	510	310	- 39.2%	9,602	8,744	- 8.9%	10,112	9,054	- 10.5%	5.0%	3.4%

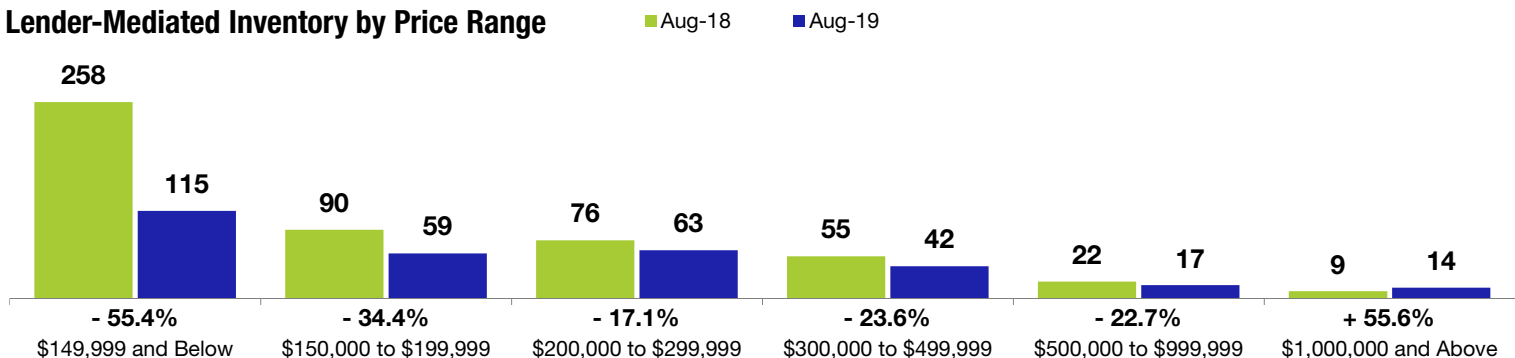
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19
\$149,999 and Below	258	115	- 55.4%	1,671	1,334	- 20.2%	1,929	1,449	- 24.9%	13.4%	7.9%
\$150,000 to \$199,999	90	59	- 34.4%	991	964	- 2.7%	1,081	1,023	- 5.4%	8.3%	5.8%
\$200,000 to \$299,999	76	63	- 17.1%	2,627	2,367	- 9.9%	2,703	2,430	- 10.1%	2.8%	2.6%
\$300,000 to \$499,999	55	42	- 23.6%	2,567	2,275	- 11.4%	2,622	2,317	- 11.6%	2.1%	1.8%
\$500,000 to \$999,999	22	17	- 22.7%	1,320	1,309	- 0.8%	1,342	1,326	- 1.2%	1.6%	1.3%
\$1,000,000 and Above	9	14	+ 55.6%	426	495	+ 16.2%	435	509	+ 17.0%	2.1%	2.8%
All Price Ranges	510	310	- 39.2%	9,602	8,744	- 8.9%	10,112	9,054	- 10.5%	5.0%	3.4%

Lender-Mediated Inventory by Price Range



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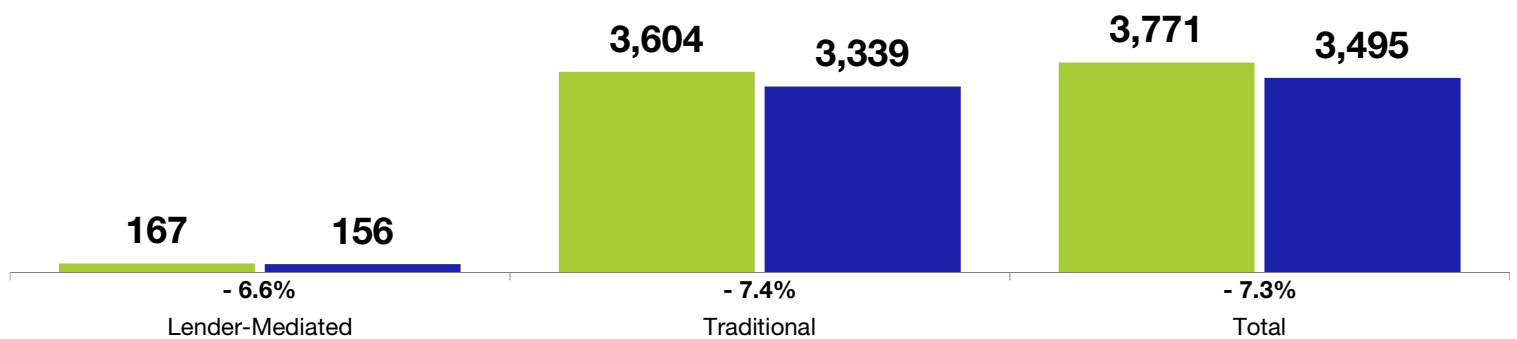


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19
Single-Family	150	143	- 4.7%	3,064	2,811	- 8.3%	3,214	2,954	- 8.1%	4.7%	4.8%
Condo-Townhouse	17	13	- 23.5%	540	528	- 2.2%	557	541	- 2.9%	3.1%	2.4%
All Properties	167	156	- 6.6%	3,604	3,339	- 7.4%	3,771	3,495	- 7.3%	4.4%	4.5%

Change in New Listings for All Properties

■ Aug-18 ■ Aug-19

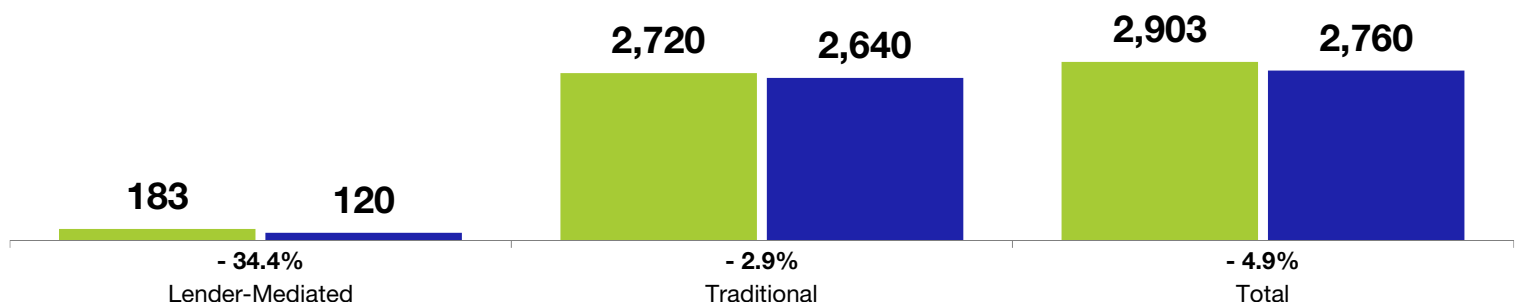


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19
Single-Family	166	117	- 29.5%	2,282	2,225	- 2.5%	2,448	2,342	- 4.3%	6.8%	5.0%
Condo-Townhouse	17	3	- 82.4%	438	415	- 5.3%	455	418	- 8.1%	3.7%	0.7%
All Properties	183	120	- 34.4%	2,720	2,640	- 2.9%	2,903	2,760	- 4.9%	6.3%	4.3%

Change in Closed Sales for All Properties

■ Aug-18 ■ Aug-19



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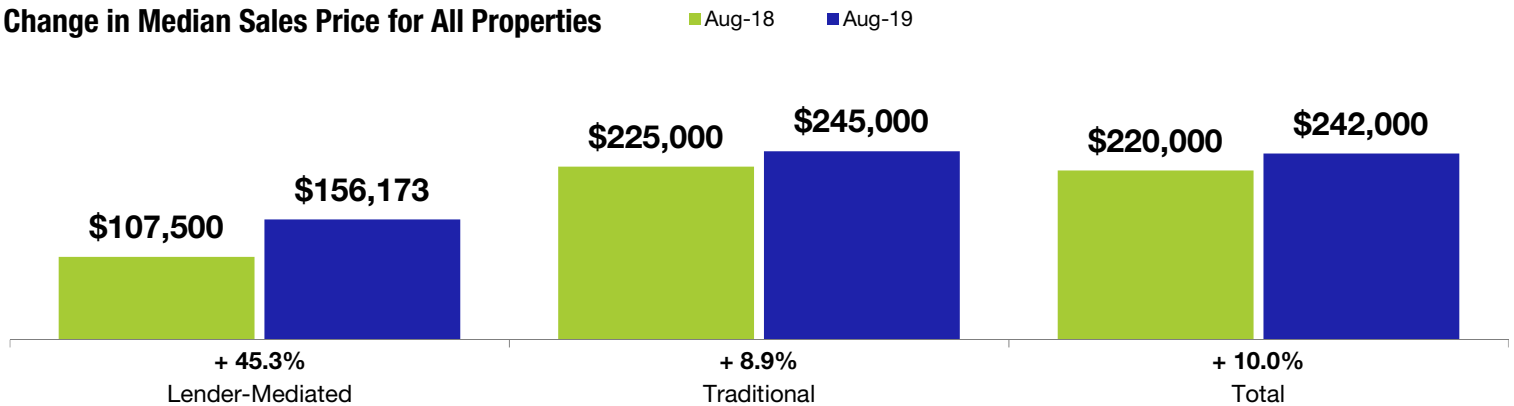
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -
Single-Family	\$116,836	\$164,000	+ 40.4%	\$239,860	\$257,500	+ 7.4%	\$231,900	\$252,000	+ 8.7%
Condo-Townhouse	\$111,350	\$167,500	+ 50.4%	\$162,000	\$174,700	+ 7.8%	\$160,000	\$242,000	+ 51.3%
All Properties	\$107,500	\$156,173	+ 45.3%	\$225,000	\$245,000	+ 8.9%	\$220,000	\$242,000	+ 10.0%

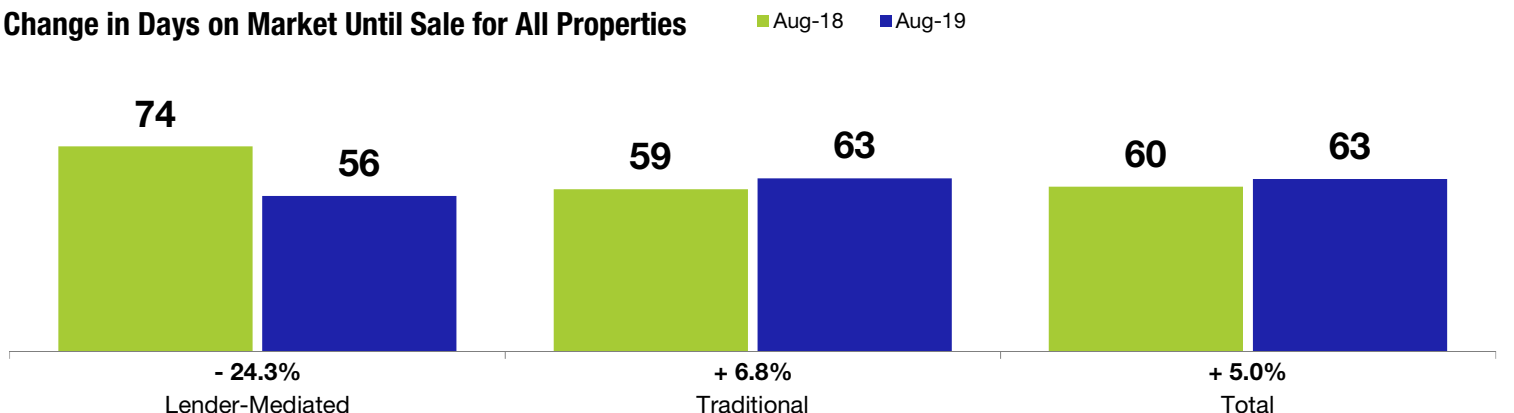
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -	Aug-18	Aug-19	+ / -
Single-Family	74	57	- 23.0%	60	64	+ 6.7%	61	63	+ 3.3%
Condo-Townhouse	82	40	- 51.2%	53	59	+ 11.3%	54	59	+ 9.3%
All Properties	74	56	- 24.3%	59	63	+ 6.8%	60	63	+ 5.0%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

August 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	2	2.4%	-33.3%	1	5.9%	-80.0%	\$186,000	2.3%	\$213,824	24.3%
Clay County	52	5.5%	-17.5%	17	4.7%	-39.3%	\$227,000	8.1%	\$238,999	9.1%
Duval County	165	3.8%	-46.3%	80	5.4%	-25.9%	\$215,000	11.4%	\$248,017	7.4%
Nassau County	13	2.9%	225.0%	4	3.8%	0.0%	\$278,096	9.0%	\$357,817	10.5%
Putnam County	14	3.9%	-44.0%	4	5.6%	-63.6%	\$137,400	52.7%	\$150,847	28.4%
St. Johns County	52	2.1%	-21.2%	12	1.8%	-25.0%	\$345,000	6.4%	\$426,303	10.8%
011-SAN MARCO	0	0.0%	-100.0%	0	0.0%	-100.0%	\$355,000	-11.3%	\$440,643	-4.1%
012-SAN JOSE	3	2.1%	-78.6%	1	2.7%	-66.7%	\$194,900	4.2%	\$212,702	0.5%
013-BEAUCLERC/MANDARIN NORTH	4	3.1%	-63.6%	3	5.4%	50.0%	\$220,000	2.3%	\$228,763	-6.3%
014-MANDARIN	8	3.8%	-33.3%	4	4.7%	0.0%	\$272,250	8.9%	\$301,112	8.2%
015-BARTRAM	4	3.7%	-55.6%	1	2.1%	-50.0%	\$219,000	-6.0%	\$229,938	-2.4%
021-ST NICHOLAS AREA	5	6.8%	-28.6%	2	14.3%	100.0%	\$167,000	17.9%	\$177,536	18.9%
022-GROVE PARK/SANS SOUCI	3	2.3%	-50.0%	1	1.8%	-83.3%	\$160,750	0.5%	\$171,110	-2.5%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	3.3%	-20.0%	3	5.9%	0.0%	\$221,500	8.6%	\$220,290	6.2%
024-BAYMEADOWS/DEERWOOD	5	2.3%	-54.5%	0	0.0%	--	\$175,000	17.8%	\$248,961	25.4%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	3	2.5%	0.0%	1	2.1%	--	\$329,000	6.2%	\$369,648	12.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	1.8%	-40.0%	1	2.2%	0.0%	\$300,000	6.1%	\$327,002	-3.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	2	2.8%	0.0%	0	0.0%	-100.0%	\$218,000	-31.6%	\$368,414	-35.8%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$216,990	-26.4%	\$227,195	-23.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$361,220	-5.6%	\$371,302	-9.4%
031-RIVERSIDE	2	3.1%	--	0	0.0%	-100.0%	\$292,500	25.8%	\$317,011	19.8%
032-AVONDALE	4	4.2%	300.0%	0	0.0%	-100.0%	\$297,500	13.0%	\$369,335	15.3%
033-ORTEGA/VENETIA	3	4.8%	50.0%	0	0.0%	-100.0%	\$310,000	-13.9%	\$412,800	4.7%
041-ARLINGTON	6	3.3%	-68.4%	4	4.2%	-60.0%	\$180,000	27.4%	\$186,274	26.7%
042-FT CAROLINE	6	5.5%	-14.3%	5	11.6%	400.0%	\$240,000	-3.2%	\$237,620	-7.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	3	3.0%	-72.7%	2	4.3%	0.0%	\$265,000	7.5%	\$362,807	26.6%
051-MURRAY HILL	4	6.6%	33.3%	1	3.1%	--	\$166,000	15.3%	\$167,780	18.6%
052-LAKESHORE	2	3.7%	-66.7%	0	0.0%	-100.0%	\$140,280	12.2%	\$135,561	-5.5%
053-HYDE GROVE AREA	2	3.6%	-71.4%	2	14.3%	100.0%	\$117,380	-12.4%	\$125,106	-11.1%
054-CEDAR HILLS	2	5.3%	-33.3%	1	7.7%	0.0%	\$140,000	2.9%	\$139,042	7.5%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.3%	-80.0%	1	7.7%	-50.0%	\$192,000	0.3%	\$219,454	4.7%
056-YUKON/WESCONNETT/OAK HILL	10	13.2%	0.0%	2	5.9%	100.0%	\$165,000	6.1%	\$160,228	0.1%
061-HERLONG/NORMANDY AREA	1	2.4%	-85.7%	2	8.0%	0.0%	\$170,000	21.4%	\$175,753	20.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	3	5.7%	-57.1%	6	20.7%	50.0%	\$185,000	8.2%	\$196,576	11.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	4	6.8%	-75.0%	1	5.9%	-75.0%	\$160,000	14.3%	\$164,139	25.8%
064-BENT CREEK/PLUM TREE	3	4.5%	-40.0%	0	0.0%	-100.0%	\$238,745	13.9%	\$238,706	10.0%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	3	30.0%	200.0%	\$207,950	2.9%	\$226,298	10.3%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$203,495	-32.1%	\$236,259	-10.2%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	4	3.6%	-20.0%	1	2.3%	-80.0%	\$196,500	12.3%	\$215,283	17.8%
071-BRENTWOOD/EVERGREEN	4	4.9%	-33.3%	0	0.0%	-100.0%	\$103,000	48.5%	\$92,815	24.1%
072-SPRINGFIELD	4	10.0%	300.0%	1	8.3%	0.0%	\$292,000	27.0%	\$288,374	50.0%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	5.4%	0.0%	0	0.0%	--	\$212,000	-28.1%	\$212,000	-31.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	5.2%	-33.3%	3	11.5%	-25.0%	\$67,000	61.0%	\$81,762	38.0%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	15	5.6%	-44.4%	10	15.2%	11.1%	\$69,450	21.8%	\$82,917	3.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	3	9.4%	-25.0%	1	20.0%	--	\$24,000	-59.7%	\$25,450	-49.6%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	3	7.0%	-57.1%	1	11.1%	-75.0%	\$240,000	42.4%	\$226,822	42.3%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$119,950	56.8%	\$119,950	4.5%
091-GARDEN CITY/AIRPORT	14	8.3%	-39.1%	5	6.0%	-50.0%	\$200,000	21.3%	\$197,391	21.4%
092-OCEANWAY/PECAN PARK	5	3.9%	-16.7%	6	11.1%	20.0%	\$219,500	2.1%	\$218,551	-0.7%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	--	\$194,200	-1.4%	\$207,867	2.8%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	0	0.0%	-100.0%	1	2.7%	0.0%	\$275,000	14.6%	\$299,790	15.1%
121-FLEMING ISLAND-NE	1	10.0%	-75.0%	0	0.0%	--	\$370,000	-39.8%	\$378,333	-38.4%
122-FLEMING ISLAND-NW	3	5.7%	--	1	4.0%	0.0%	\$300,000	-0.7%	\$318,568	-4.5%
123-FLEMING ISLAND-SE	2	6.5%	100.0%	0	0.0%	--	\$255,000	-8.9%	\$276,123	-1.3%
124-FLEMING ISLAND-SW	3	7.5%	0.0%	0	0.0%	-100.0%	\$312,500	28.9%	\$298,271	13.5%
131-MEADOWBROOK/LOCH RANE	2	11.1%	0.0%	0	0.0%	--	\$258,000	46.4%	\$233,456	2.2%
132-BELLAIR/GROVE PARK	5	23.8%	66.7%	0	0.0%	--	\$196,000	26.2%	\$185,615	21.6%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$216,500	51.9%	\$216,500	48.7%
134-SOUTH BLANDING	3	10.3%	50.0%	2	13.3%	100.0%	\$206,500	0.2%	\$211,093	-1.0%
135-PARK WEST/MONTCLAIR	1	6.7%	0.0%	0	0.0%	-100.0%	\$224,900	9.7%	\$225,781	25.4%
136-LAKESIDE ESTATES	2	10.5%	-33.3%	0	0.0%	--	\$227,500	16.7%	\$230,900	23.9%
137-DOCTOR'S LAKE	0	0.0%	--	1	50.0%	--	\$193,250	-19.1%	\$193,250	-11.3%
138-TANGLEWOOD	3	25.0%	200.0%	0	0.0%	-100.0%	\$160,000	26.0%	\$152,322	13.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	10	5.4%	-33.3%	4	5.6%	0.0%	\$238,000	4.4%	\$240,737	0.5%
141-MIDDLEBURG NW	0	0.0%	-100.0%	--	5.9%	-50.0%	--	73.6%	--	57.5%
142-MIDDLEBURG EAST	2	7.7%	-33.3%	0	0.0%	--	\$244,950	22.5%	\$257,348	22.6%
143-FOXMEADOW AREA	3	7.0%	200.0%	1	6.3%	0.0%	\$251,000	9.4%	\$258,499	5.1%
144-MIDDLEBURG-SE	1	6.7%	0.0%	0	0.0%	--	\$219,950	-30.2%	\$218,817	-13.7%
145-MIDDLEBURG-SW	4	14.3%	100.0%	1	7.1%	0.0%	\$227,000	30.5%	\$196,684	5.7%
146-MIDDLEBURG-NE	2	4.3%	-50.0%	1	2.9%	-75.0%	\$194,000	13.6%	\$220,822	24.5%
151-KEYSTONE HEIGHTS	1	1.2%	-75.0%	3	21.4%	50.0%	\$142,450	-10.1%	\$177,357	9.7%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	4	3.7%	-33.3%	1	2.9%	-75.0%	\$221,347	-1.6%	\$238,563	5.8%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
163-LAKE ASBURY AREA	0	0.0%	-100.0%	1	3.3%	-66.7%	\$229,000	1.8%	\$234,605	-1.3%
211-JACKSONVILLE BEACH-NE	1	3.3%	-50.0%	0	0.0%	--	\$504,925	16.1%	\$587,392	29.6%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$410,750	-36.8%	\$558,720	-25.7%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	2	10.5%	--	\$395,000	2.6%	\$442,721	13.6%
214-JACKSONVILLE BEACH-SW	2	2.9%	-33.3%	0	0.0%	-100.0%	\$412,500	26.0%	\$432,337	33.4%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$680,000	-6.8%	\$788,567	-2.6%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$405,000	3.7%	\$395,838	-11.8%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$525,000	-15.7%	\$632,458	-0.2%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	1	11.1%	--	\$325,000	44.4%	\$447,722	115.5%
233-ATLANTIC BEACH-WEST	1	8.3%	-50.0%	0	0.0%	--	\$261,329	34.0%	\$261,329	14.6%

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August 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	0	0.0%	-100.0%	1	16.7%	0.0%	\$184,850	17.7%	\$182,867	2.0%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$217,000	0.0%	\$217,000	0.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$3,320,000	30.2%	\$2,764,643	8.4%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.5%	200.0%	1	5.6%	-66.7%	\$512,614	71.7%	\$648,345	5.4%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	-100.0%	\$495,000	-4.9%	\$854,690	24.4%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	0	0.0%	-100.0%	1	2.8%	--	\$448,000	3.5%	\$545,474	-4.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.7%	-50.0%	0	0.0%	--	\$687,500	22.8%	\$773,333	19.2%
264-SOUTH PONTE VEDRA BEACH	3	4.9%	200.0%	1	20.0%	--	\$830,000	50.9%	\$750,800	3.4%
265-PONTE VEDRA/NOCATEE-STJ	2	0.9%	0.0%	0	0.0%	-100.0%	\$434,760	-0.2%	\$443,173	-4.9%
266-VILANO BEACH	0	0.0%	-100.0%	1	8.3%	--	\$410,000	41.6%	\$446,794	38.4%
271-NOCATEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$533,192	-0.3%	\$530,275	-8.6%
272-NOCATEE SOUTH	2	1.2%	100.0%	0	0.0%	-100.0%	\$389,147	-8.8%	\$400,360	-8.7%
301-JULINGTON CREEK/SWITZERLAND	15	3.7%	66.7%	1	0.6%	--	\$343,000	7.7%	\$364,518	5.8%
302-ORANGEDALE AREA	4	7.4%	100.0%	0	0.0%	--	\$534,900	54.6%	\$579,659	17.3%
303-PALMO/SIX MILE AREA	2	6.1%	0.0%	0	0.0%	--	\$312,000	-8.2%	\$309,200	-8.4%
304- 210 SOUTH	3	2.3%	-70.0%	2	4.3%	--	\$334,253	1.0%	\$356,689	3.2%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.8%	0.0%	0	0.0%	-100.0%	\$288,500	8.1%	\$282,201	12.4%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$318,154	7.9%	\$318,154	7.9%
307-WORLD GOLF VILLAGE AREA-SE	1	1.3%	-66.7%	0	0.0%	--	\$296,995	8.0%	\$329,182	11.5%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	0	0.0%	--	\$275,000	-7.3%	\$304,898	-1.5%
309-WORLD GOLF VILLAGE AREA-WEST	1	1.0%	-66.7%	0	0.0%	-100.0%	\$305,000	13.0%	\$340,970	9.2%
312-PALENCIA AREA	2	2.0%	-50.0%	0	0.0%	--	\$425,000	10.4%	\$433,034	4.6%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	1	12.5%	--	\$351,450	58.5%	\$355,307	61.1%
321-NORTH CITY-ST AUGUSTINE	1	3.6%	0.0%	1	33.3%	--	\$204,600	-34.0%	\$226,533	-46.5%
322-DOWNTOWN ST AUGUSTINE	1	2.3%	0.0%	0	0.0%	--	\$324,000	-1.8%	\$433,300	35.5%
323-DAVIS SHORES	1	1.7%	--	0	0.0%	--	\$379,500	-7.1%	\$411,167	1.7%
331-ST AUGUSTINE BEACH	2	1.0%	-33.3%	0	0.0%	-100.0%	\$359,000	12.2%	\$422,995	18.7%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	1	14.3%	--	\$487,500	16.8%	\$557,629	21.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$352,000	11.7%	\$352,000	12.1%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$202,450	7.1%	\$255,245	28.9%
335-ST AUGUSTINE SOUTH	1	5.0%	-50.0%	0	0.0%	--	\$207,500	-23.1%	\$214,277	-22.1%
336-RAVENSWOOD/WEST AUGUSTINE	5	4.3%	400.0%	1	2.9%	-50.0%	\$192,250	15.8%	\$196,073	6.0%
337-OLD MOULTRIE RD/WILDWOOD	1	1.3%	--	0	0.0%	--	\$270,750	4.9%	\$278,726	5.0%
341-FLAGLER ESTATES/HASTINGS	1	11.1%	-80.0%	1	33.3%	0.0%	\$107,610	8.2%	\$110,037	10.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$257,000	6.2%	\$257,000	6.2%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	10.0%	--	0	0.0%	--	\$235,000	0.0%	\$235,000	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	-100.0%	\$630,000	76.2%	\$630,000	23.8%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$252,000	-33.5%	\$252,000	-51.1%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$397,551	4.6%	\$397,551	2.2%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	7.4%	0.0%	1	11.1%	--	\$515,000	35.2%	\$552,544	-3.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	0	0.0%	--	\$737,500	15.1%	\$842,813	34.4%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$710,000	0.0%	\$710,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$310,000	33.6%	\$337,368	44.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	2.9%	100.0%	0	0.0%	-100.0%	\$321,000	18.8%	\$318,040	5.9%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$268,900	22.2%	\$268,900	22.2%
481-NASSAU COUNTY-YULEE SOUTH	2	4.8%	0.0%	0	0.0%	-100.0%	\$240,000	8.6%	\$240,487	11.7%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$184,450	3.3%	\$208,475	16.8%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	--	\$220,000	31.1%	\$220,000	19.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	4.4%	-33.3%	3	10.7%	200.0%	\$261,250	7.8%	\$268,611	21.2%
501-MACCLENNY AREA	2	3.9%	-33.3%	1	7.7%	-50.0%	\$170,000	-11.0%	\$196,500	9.4%
502-BAKER COUNTY-NW	0	0.0%	--	0	0.0%	--	\$235,500	58.1%	\$235,500	28.7%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$304,750	125.7%	\$304,750	135.2%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$149,900	72.5%	\$140,513	60.5%
522-BRADFORD COUNTY-NW	1	4.3%	-83.3%	1	9.1%	-50.0%	\$101,125	-12.0%	\$116,243	13.9%
523-BRADFORD COUNTY-SE	1	2.6%	0.0%	0	0.0%	-100.0%	\$190,500	34.2%	\$202,967	58.4%
524-BRADFORD COUNTY-SW	1	9.1%	0.0%	0	0.0%	--	\$152,900	-48.2%	\$190,300	-17.4%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$199,999	14.3%	\$199,999	14.3%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$156,000	-12.8%	\$183,633	8.6%
561-GREATER PALATKA	5	7.2%	150.0%	1	5.9%	-66.7%	\$125,000	25.0%	\$131,247	13.6%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	--	\$258,000	0.0%	\$246,967	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	6.7%	-50.0%	0	0.0%	--	\$213,950	-29.0%	\$211,975	-29.7%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.9%	-50.0%	0	0.0%	-100.0%	\$186,900	66.1%	\$194,383	21.7%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$150,000	130.8%	\$124,667	91.8%
572-INTERLACHEN-NE	0	0.0%	-100.0%	2	15.4%	-33.3%	\$30,000	-42.1%	\$40,185	-39.1%
573-INTERLACHEN-SW	1	12.5%	--	0	0.0%	-100.0%	\$50,000	-37.5%	\$50,000	-37.5%
574-INTERLACHEN-NW	2	6.3%	-33.3%	1	20.0%	-50.0%	\$179,900	63.5%	\$149,980	11.7%
575-WEST OF SR-21	2	12.5%	100.0%	0	0.0%	--	\$120,000	84.6%	\$144,167	111.5%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$205,000	39.9%	\$205,000	39.9%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	0	0.0%	-100.0%	0	0.0%	--	\$197,500	-1.3%	\$222,313	23.4%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.5%	--	0	0.0%	--	\$243,000	164.1%	\$244,629	151.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%