

Lender-Mediated Report

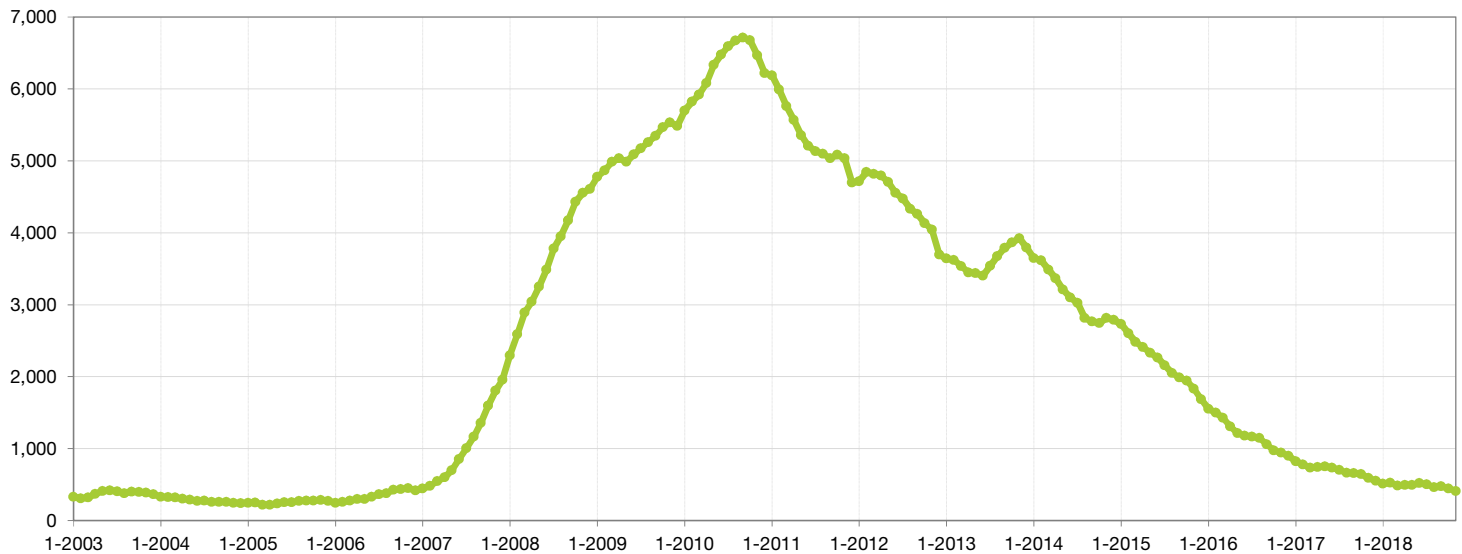
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



November 2018

New Listings in the Northeast Florida region increased 12.1 percent to 2,911.

- Traditional New Listings increased 11.2 percent to 2,733.
- Lender-mediated New Listings increased 28.1 percent to 178.
- Share of all New Listings that were lender-mediated rose to 6.1 percent.

Closed Sales were down 2.9 percent to 2,173.

- Traditional Closed Sales were down 1.0 percent to 2,065.
- Lender-mediated Closed Sales were down 29.4 percent to 108.
- Share of all Closed Sales that were lender-mediated fell to 5.0 percent.

The Median Sales Price rose 3.8 percent to \$216,000.

- The traditional Median Sales Price rose 3.2 percent to \$220,000.
- The lender-mediated Median Sales Price declined 9.1 percent to \$120,650.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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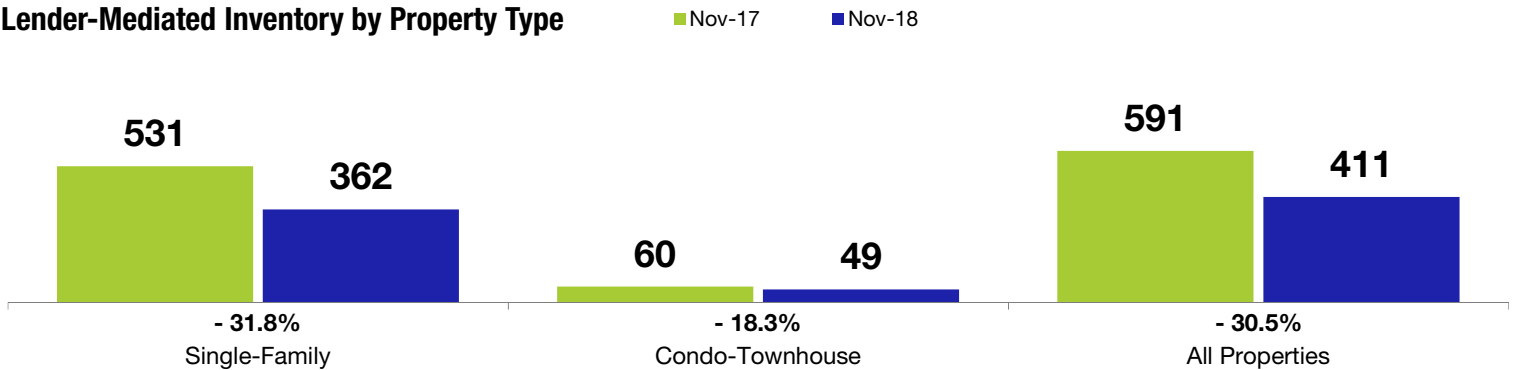
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18
Single-Family	531	362	- 31.8%	7,060	7,462	+ 5.7%	7,591	7,824	+ 3.1%	7.0%	4.6%
Condo-Townhouse	60	49	- 18.3%	998	1,259	+ 26.2%	1,058	1,308	+ 23.6%	5.7%	3.7%
All Properties	591	411	- 30.5%	8,058	8,721	+ 8.2%	8,649	9,132	+ 5.6%	6.8%	4.5%

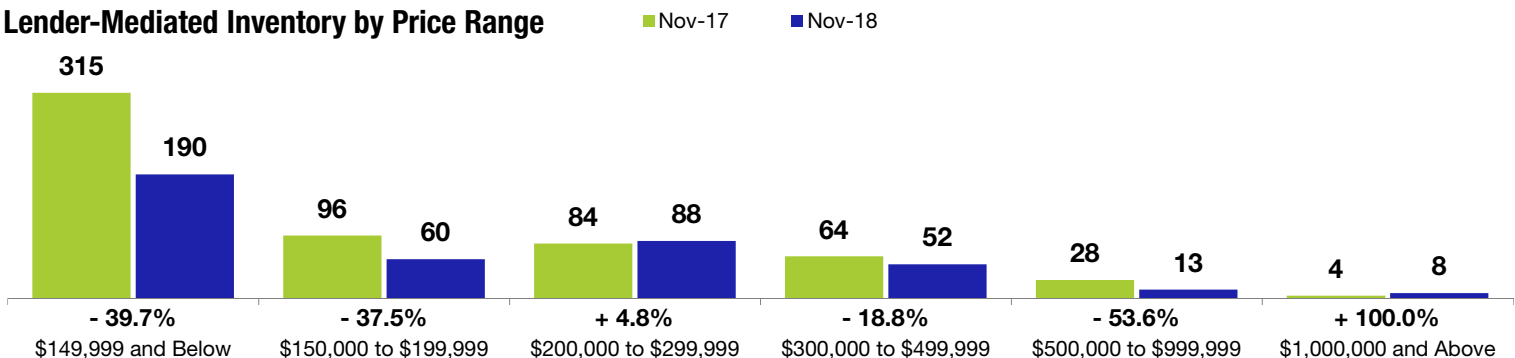
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18
\$149,999 and Below	315	190	- 39.7%	1,544	1,428	- 7.5%	1,859	1,618	- 13.0%	16.9%	11.7%
\$150,000 to \$199,999	96	60	- 37.5%	849	925	+ 9.0%	945	985	+ 4.2%	10.2%	6.1%
\$200,000 to \$299,999	84	88	+ 4.8%	2,067	2,436	+ 17.9%	2,151	2,524	+ 17.3%	3.9%	3.5%
\$300,000 to \$499,999	64	52	- 18.8%	2,171	2,370	+ 9.2%	2,235	2,422	+ 8.4%	2.9%	2.1%
\$500,000 to \$999,999	28	13	- 53.6%	1,050	1,135	+ 8.1%	1,078	1,148	+ 6.5%	2.6%	1.1%
\$1,000,000 and Above	4	8	+ 100.0%	377	427	+ 13.3%	381	435	+ 14.2%	1.0%	1.8%
All Price Ranges	591	411	- 30.5%	8,058	8,721	+ 8.2%	8,649	9,132	+ 5.6%	6.8%	4.5%

Lender-Mediated Inventory by Price Range



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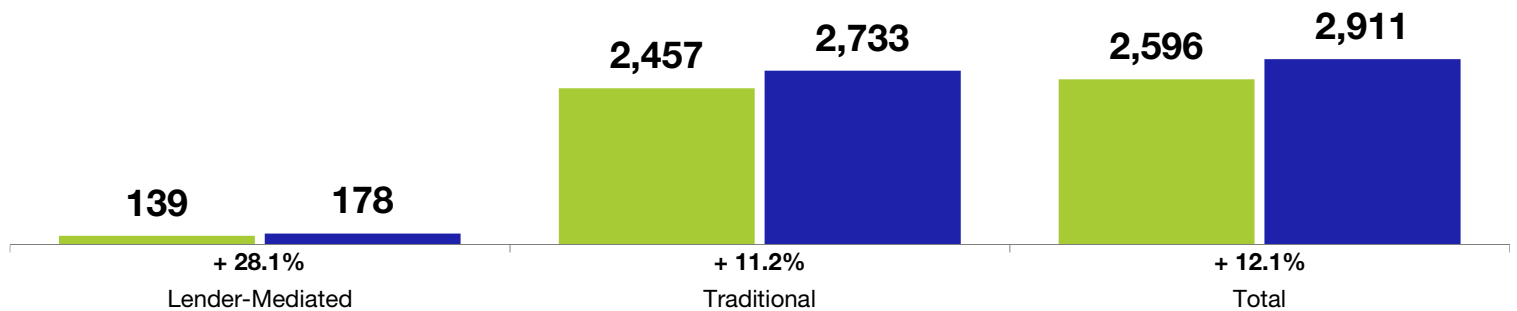


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18
Single-Family	127	158	+ 24.4%	2,084	2,291	+ 9.9%	2,211	2,449	+ 10.8%	5.7%	6.5%
Condo-Townhouse	12	20	+ 66.7%	373	442	+ 18.5%	385	462	+ 20.0%	3.1%	4.3%
All Properties	139	178	+ 28.1%	2,457	2,733	+ 11.2%	2,596	2,911	+ 12.1%	5.4%	6.1%

Change in New Listings for All Properties

■ Nov-17 ■ Nov-18

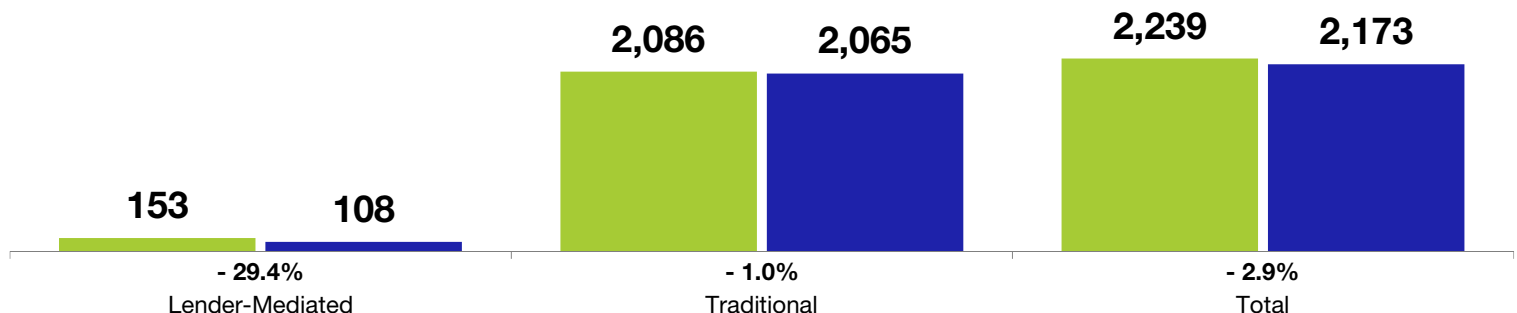


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18
Single-Family	129	98	- 24.0%	1,758	1,725	- 1.9%	1,887	1,823	- 3.4%	6.8%	5.4%
Condo-Townhouse	24	10	- 58.3%	328	340	+ 3.7%	352	350	- 0.6%	6.8%	2.9%
All Properties	153	108	- 29.4%	2,086	2,065	- 1.0%	2,239	2,173	- 2.9%	6.8%	5.0%

Change in Closed Sales for All Properties

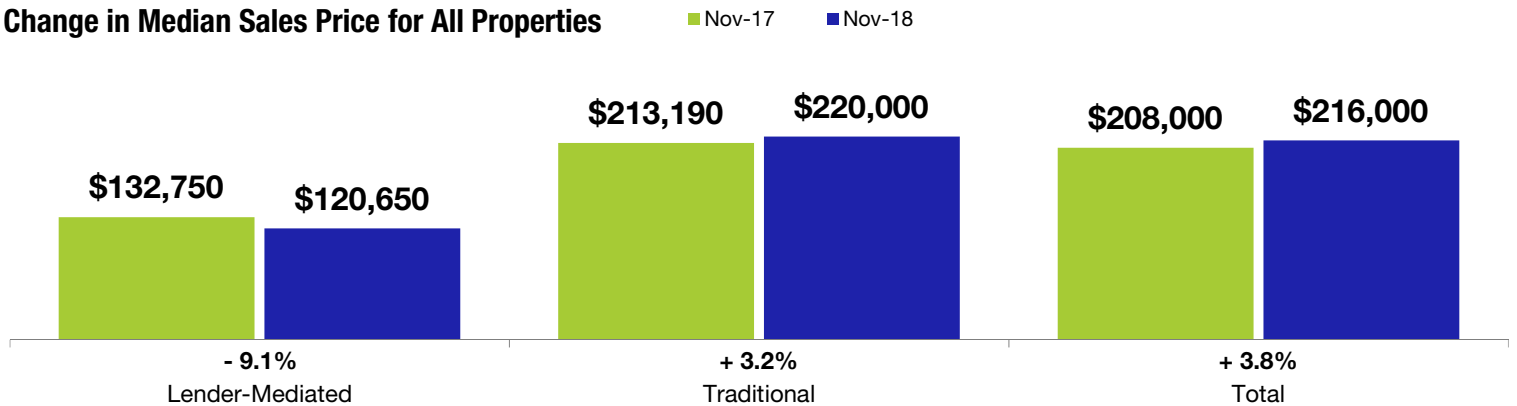
■ Nov-17 ■ Nov-18



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -
Single-Family	\$141,750	\$126,001	- 11.1%	\$225,000	\$235,000	+ 4.4%	\$218,000	\$230,000	+ 5.5%
Condo-Townhouse	\$106,000	\$109,975	+ 3.8%	\$159,500	\$154,000	- 3.4%	\$155,000	\$216,000	+ 39.4%
All Properties	\$132,750	\$120,650	- 9.1%	\$213,190	\$220,000	+ 3.2%	\$208,000	\$216,000	+ 3.8%

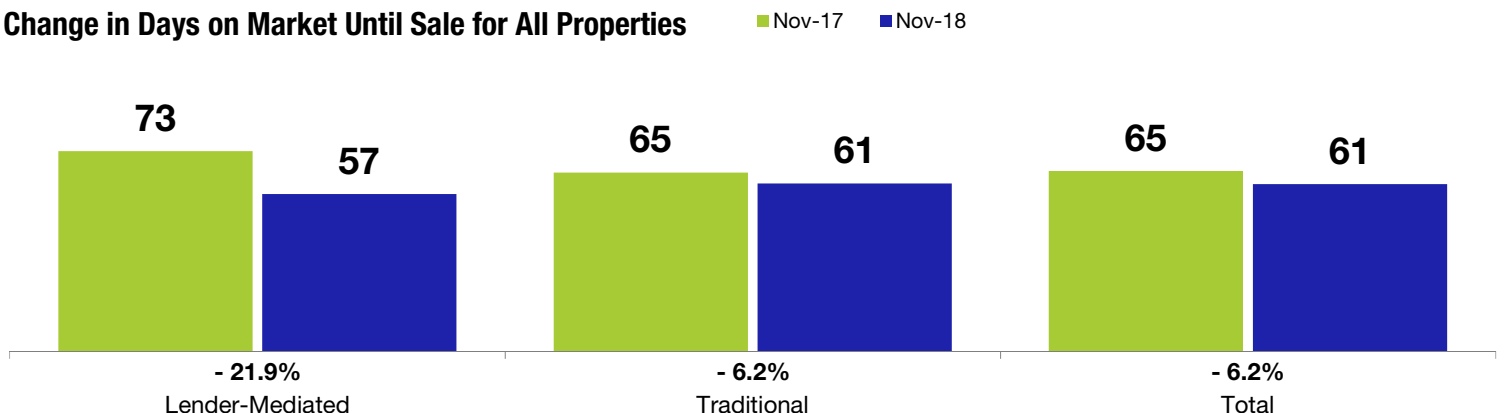
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -	Nov-17	Nov-18	+ / -
Single-Family	74	61	- 17.6%	66	62	- 6.1%	67	62	- 7.5%
Condo-Townhouse	68	24	- 64.7%	58	55	- 5.2%	59	54	- 8.5%
All Properties	73	57	- 21.9%	65	61	- 6.2%	65	61	- 6.2%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

November 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	2	2.4%	-71.4%	0	0.0%	-100.0%	\$201,950	7.5%	\$199,539	-0.7%
Clay County	63	6.1%	-10.0%	13	4.7%	-56.7%	\$211,745	8.6%	\$220,326	5.5%
Duval County	237	5.4%	-32.3%	65	5.1%	-21.7%	\$194,020	6.1%	\$228,008	2.6%
Nassau County	14	4.9%	-6.7%	4	9.3%	-55.6%	\$250,000	11.1%	\$276,013	4.0%
Putnam County	26	6.5%	-46.9%	6	9.8%	-40.0%	\$112,500	58.6%	\$130,595	28.0%
St. Johns County	49	2.0%	-26.9%	12	2.9%	-33.3%	\$339,990	7.9%	\$389,390	5.4%
011-SAN MARCO	2	1.8%	0.0%	1	5.0%	--	\$267,500	-2.0%	\$294,812	-21.4%
012-SAN JOSE	10	7.0%	66.7%	3	9.1%	-25.0%	\$193,000	5.8%	\$208,506	13.9%
013-BEAUCLERC/MANDARIN NORTH	8	4.5%	-33.3%	5	7.6%	150.0%	\$220,525	10.8%	\$245,143	16.3%
014-MANDARIN	11	5.2%	0.0%	1	1.6%	-66.7%	\$266,250	5.2%	\$282,636	6.7%
015-BARTRAM	11	12.4%	266.7%	1	2.4%	-50.0%	\$242,250	16.0%	\$238,709	6.2%
021-ST NICHOLAS AREA	4	5.7%	-60.0%	0	0.0%	-100.0%	\$155,000	-3.1%	\$153,820	-13.1%
022-GROVE PARK/SANS SOUCI	5	3.3%	-66.7%	5	10.4%	66.7%	\$172,500	19.0%	\$182,190	13.2%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	3.3%	-60.0%	2	4.3%	-66.7%	\$156,000	6.8%	\$174,358	8.8%
024-BAYMEADOWS/DEERWOOD	9	4.7%	-18.2%	1	1.7%	-66.7%	\$154,500	-14.2%	\$226,851	-0.7%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	8	8.5%	33.3%	0	0.0%	--	\$327,000	0.6%	\$384,610	3.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	5	3.8%	-37.5%	4	7.8%	300.0%	\$264,900	-17.2%	\$309,689	-15.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	2	2.9%	-33.3%	0	0.0%	--	\$274,950	11.5%	\$420,188	-4.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$294,000	0.0%	\$294,000	0.0%
029-NOCATEE (DUVAL COUNTY)	1	2.6%	--	0	0.0%	--	\$420,681	5.2%	\$435,192	7.9%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$220,000	-16.3%	\$296,643	-1.3%
032-AVONDALE	3	2.8%	0.0%	0	0.0%	--	\$295,000	21.6%	\$341,971	33.6%
033-ORTEGA/VENETIA	2	3.1%	0.0%	0	0.0%	-100.0%	\$352,000	30.9%	\$381,625	23.5%
041-ARLINGTON	13	5.4%	-55.2%	4	5.3%	0.0%	\$156,000	-2.5%	\$168,256	1.1%
042-FT CAROLINE	12	10.0%	71.4%	1	2.9%	-80.0%	\$220,300	7.5%	\$229,190	0.9%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	4	3.5%	-60.0%	0	0.0%	-100.0%	\$213,500	4.1%	\$227,393	-31.2%
051-MURRAY HILL	4	5.7%	33.3%	0	0.0%	-100.0%	\$150,000	6.8%	\$151,821	8.4%
052-LAKESHORE	2	4.4%	-60.0%	0	0.0%	--	\$142,500	14.0%	\$188,592	74.3%
053-HYDE GROVE AREA	3	5.6%	-70.0%	3	25.0%	200.0%	\$133,000	26.7%	\$119,750	-21.7%
054-CEDAR HILLS	3	10.3%	-25.0%	0	0.0%	-100.0%	\$140,500	30.7%	\$131,594	19.7%
055-CONFEDERATE POINT/ORTEGA FARMS	1	4.0%	-50.0%	0	0.0%	-100.0%	\$132,000	-25.8%	\$152,245	-8.7%
056-YUKON/WESCONNETT/OAK HILL	5	7.6%	-58.3%	1	3.3%	--	\$133,450	-16.3%	\$146,555	-5.3%
061-HERLONG/NORMANDY AREA	4	10.8%	-42.9%	2	6.9%	-33.3%	\$143,000	1.9%	\$140,499	-5.2%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	4	4.5%	-42.9%	0	0.0%	-100.0%	\$212,500	11.8%	\$202,880	6.0%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	14.5%	-38.5%	5	22.7%	-16.7%	\$141,000	11.5%	\$127,497	9.7%
064-BENT CREEK/PLUM TREE	2	4.2%	-50.0%	0	0.0%	-100.0%	\$203,385	8.2%	\$197,079	1.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	5	17.2%	66.7%	0	0.0%	-100.0%	\$203,864	3.0%	\$220,113	9.3%
066-CECIL COMMERCE AREA	3	9.7%	50.0%	0	0.0%	--	\$219,000	18.4%	\$303,042	39.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	1	1.0%	-90.0%	5	12.8%	-16.7%	\$185,000	8.8%	\$194,128	9.3%
071-BRENTWOOD/EVERGREEN	2	2.9%	-60.0%	0	0.0%	--	\$53,000	49.3%	\$70,779	36.0%
072-SPRINGFIELD	2	4.8%	0.0%	0	0.0%	-100.0%	\$247,500	20.7%	\$213,666	21.7%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	12.5%	0.0%	0	0.0%	-100.0%	\$154,000	227.7%	\$154,000	227.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	9.8%	-50.0%	2	11.8%	100.0%	\$47,650	23.8%	\$53,344	-11.4%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	17	6.6%	-22.7%	9	12.9%	80.0%	\$61,500	11.8%	\$92,884	32.8%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	4	9.5%	33.3%	2	66.7%	--	\$15,000	-50.0%	\$16,917	-51.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	11	12.5%	0.0%	0	0.0%	-100.0%	\$177,900	34.3%	\$186,022	9.9%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	11.8%	0.0%	0	0.0%	-100.0%	\$50,000	-77.7%	\$50,000	-77.7%
091-GARDEN CITY/AIRPORT	12	7.3%	-55.6%	5	9.6%	150.0%	\$213,500	21.0%	\$204,440	27.9%
092-OCEANWAY/PECAN PARK	3	2.2%	-78.6%	2	6.1%	100.0%	\$226,000	11.4%	\$208,757	10.7%
095-SAN MATEO/EASTPORT	1	4.2%	--	0	0.0%	-100.0%	\$185,000	19.4%	\$173,400	-11.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	5	3.7%	-16.7%	0	0.0%	--	\$237,224	7.8%	\$273,015	25.5%
121-FLEMING ISLAND-NE	1	14.3%	-66.7%	2	50.0%	100.0%	\$255,000	15.9%	\$249,750	18.2%
122-FLEMING ISLAND-NW	1	1.6%	-66.7%	1	6.3%	--	\$272,875	9.2%	\$318,484	11.6%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	1	10.0%	0.0%	\$294,950	7.3%	\$303,687	11.5%
124-FLEMING ISLAND-SW	5	11.1%	-16.7%	0	0.0%	-100.0%	\$169,500	-19.5%	\$202,487	-7.8%
131-MEADOWBROOK/LOCH RANE	2	6.3%	-50.0%	1	16.7%	-50.0%	\$147,750	-34.3%	\$197,183	-12.8%
132-BELLAIR/GROVE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$155,000	14.8%	\$146,818	8.1%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$141,000	-25.0%	\$141,000	-18.7%
134-SOUTH BLANDING	2	8.0%	100.0%	2	28.6%	100.0%	\$198,000	7.0%	\$195,925	4.3%
135-PARK WEST/MONTCLAIR	1	8.3%	--	0	0.0%	--	\$265,000	16.4%	\$254,583	18.3%
136-LAKESIDE ESTATES	3	15.0%	--	0	0.0%	-100.0%	\$177,500	4.7%	\$169,750	-1.5%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$205,000	-20.2%	\$317,500	37.6%
138-TANGLEWOOD/DOCTORS INLET	0	--	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	13	6.9%	0.0%	0	0.0%	-100.0%	\$225,000	3.3%	\$222,135	0.4%
141-MIDDLEBURG NW	0	4.2%	25.0%	--	4.8%	-66.7%	--	33.4%	--	38.0%
142-MIDDLEBURG EAST	2	8.7%	--	1	14.3%	--	\$215,000	19.4%	\$214,313	19.1%
143-FOXMEADOW AREA	3	6.7%	200.0%	0	0.0%	-100.0%	\$234,000	-5.6%	\$237,625	-1.5%
144-MIDDLEBURG-SE	1	5.0%	0.0%	0	0.0%	--	\$213,500	-26.5%	\$213,500	-45.8%
145-MIDDLEBURG-SW	6	13.6%	20.0%	0	0.0%	-100.0%	\$140,000	109.0%	\$149,767	51.0%
146-MIDDLEBURG-NE	6	11.8%	20.0%	1	4.2%	-80.0%	\$183,500	22.3%	\$187,212	23.2%
151-KEYSTONE HEIGHTS	4	6.3%	-20.0%	2	11.8%	-33.3%	\$208,000	99.3%	\$217,853	126.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRINGS	5	4.1%	-28.6%	0	0.0%	-100.0%	\$211,490	7.1%	\$233,225	-12.3%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
163-LAKE ASBURY AREA	2	4.5%	-33.3%	0	0.0%	--	\$220,000	-6.3%	\$243,672	5.2%
211-JACKSONVILLE BEACH-NE	1	4.2%	-66.7%	0	0.0%	--	\$826,250	-10.2%	\$815,850	-1.1%
212-JACKSONVILLE BEACH-SE	2	2.0%	100.0%	0	0.0%	--	\$572,500	2.2%	\$632,083	-7.6%
213-JACKSONVILLE BEACH-NW	1	2.6%	0.0%	0	0.0%	--	\$362,500	12.4%	\$354,983	1.7%
214-JACKSONVILLE BEACH-SW	4	6.0%	100.0%	0	0.0%	-100.0%	\$345,000	-1.2%	\$339,623	2.1%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$885,000	78.8%	\$885,000	73.0%
222-NEPTUNE BEACH-WEST	1	4.3%	--	0	0.0%	--	\$440,000	17.4%	\$414,667	4.1%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$638,500	213.4%	\$847,124	315.8%
232-ATLANTIC BEACH-SOUTH	0	0.0%	-100.0%	1	14.3%	--	\$320,000	0.0%	\$325,393	0.0%
233-ATLANTIC BEACH-WEST	2	12.5%	--	0	0.0%	-100.0%	\$197,000	-0.4%	\$211,718	-1.6%

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November 2018

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241-NORTH BEACH	0	0.0%	-100.0%	0	0.0%	--	\$160,000	-14.5%	\$161,848	-5.4%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$324,450	0.0%	\$324,450	0.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,212,500	40.6%	\$1,237,500	-8.5%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.1%	-50.0%	0	0.0%	--	\$330,000	18.7%	\$593,318	-11.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	0	0.0%	-100.0%	\$322,500	-6.5%	\$341,258	-30.8%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	4	4.3%	-20.0%	0	0.0%	--	\$395,000	-27.9%	\$618,250	-4.4%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.8%	-66.7%	1	10.0%	0.0%	\$756,366	45.0%	\$775,223	47.2%
264-SOUTH PONTE VEDRA BEACH	2	4.0%	100.0%	0	0.0%	--	\$555,000	3.3%	\$690,000	13.2%
265-PONTE VEDRA/NOCATTEE-STJ	2	0.8%	0.0%	0	0.0%	-100.0%	\$453,030	11.8%	\$453,759	8.0%
266-VILANO BEACH	1	1.9%	--	0	0.0%	--	\$435,000	7.8%	\$534,500	37.2%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$599,669	40.1%	\$583,637	30.4%
272-NOCATTEE SOUTH	2	1.1%	0.0%	0	0.0%	-100.0%	\$408,741	5.0%	\$415,878	2.6%
301-JULINGTON CREEK/SWITZERLAND	9	2.2%	12.5%	0	0.0%	--	\$346,196	9.4%	\$354,640	7.7%
302-ORANGEDALE AREA	1	1.9%	0.0%	1	14.3%	--	\$345,000	1.6%	\$354,406	5.3%
303-PALMO/SIX MILE AREA	1	3.1%	0.0%	0	0.0%	-100.0%	\$346,290	4.1%	\$378,931	8.1%
304- 210 SOUTH	5	4.3%	-37.5%	1	3.1%	-50.0%	\$338,400	6.9%	\$364,538	20.8%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.9%	-50.0%	0	0.0%	--	\$249,000	-5.0%	\$222,583	-10.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$350,266	34.9%	\$350,266	34.9%
307-WORLD GOLF VILLAGE AREA-SE	1	1.6%	0.0%	1	7.1%	--	\$313,649	11.5%	\$327,554	2.3%
308-WORLD GOLF VILLAGE AREA-SW	2	2.6%	-60.0%	0	0.0%	-100.0%	\$293,585	15.1%	\$296,748	14.5%
309-WORLD GOLF VILLAGE AREA-WEST	1	1.1%	-75.0%	1	5.9%	-66.7%	\$270,439	-3.1%	\$284,670	8.0%
312-PALENCIA AREA	3	2.7%	-40.0%	0	0.0%	-100.0%	\$362,500	0.7%	\$475,534	20.4%
313-WHITECASTLE/AIRPORT AREA	1	3.3%	-50.0%	2	20.0%	100.0%	\$272,495	21.7%	\$286,270	24.5%
321-NORTH CITY-ST AUGUSTINE	1	3.7%	--	0	0.0%	--	\$130,000	-70.6%	\$375,000	-11.1%
322-DOWNTOWN ST AUGUSTINE	2	4.4%	--	0	0.0%	--	\$426,000	-46.1%	\$475,862	-39.8%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$477,450	44.5%	\$519,650	60.6%
331-ST AUGUSTINE BEACH	2	1.0%	-50.0%	2	8.7%	--	\$345,000	15.2%	\$355,237	2.7%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$285,000	-45.8%	\$285,000	-45.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$221,000	0.0%	\$219,750	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.7%	0.0%	0	0.0%	-100.0%	\$193,700	-5.5%	\$223,740	3.7%
335-ST AUGUSTINE SOUTH	1	6.3%	-50.0%	1	100.0%	--	\$159,000	-28.7%	\$159,000	-19.7%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.4%	0.0%	0	0.0%	-100.0%	\$270,990	34.5%	\$265,250	18.7%
337-OLD MOULTRIE RD/WILDWOOD	1	0.9%	0.0%	1	5.6%	-50.0%	\$215,540	-7.1%	\$212,577	-3.8%
341-FLAGLER ESTATES/HASTINGS	1	14.3%	-50.0%	0	0.0%	--	\$127,000	38.8%	\$127,000	38.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$245,000	2.9%	\$241,225	-1.2%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	1	100.0%	--	\$75,084	-74.1%	\$75,084	-74.1%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$70,000	0.0%	\$70,000	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	1	100.0%	--	\$485,000	11.2%	\$485,000	11.2%
431-NASSAU COUNTY BEACHES-SOUTH	1	6.3%	--	0	0.0%	--	\$710,000	147.4%	\$612,667	113.5%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	9.1%	-33.3%	1	33.3%	0.0%	\$575,100	112.2%	\$833,033	136.4%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	0	0.0%	--	\$600,000	54.0%	\$845,378	96.7%
470-PINEY ISLAND AREA	0	0.0%	--	0	0.0%	--	\$665,000	0.0%	\$665,000	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.6%	--	2	28.6%	0.0%	\$181,000	-26.8%	\$187,700	-31.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	6	5.8%	20.0%	1	5.6%	0.0%	\$263,561	23.4%	\$280,026	-11.6%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	1	25.0%	--	\$265,000	0.0%	\$299,257	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	0	--	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
490-CALLAHAN	0	0.0%	--	0	0.0%	-100.0%	\$191,000	9.3%	\$179,200	2.5%
491-HILLARD	1	7.7%	--	1	33.3%	--	\$170,900	-5.2%	\$228,633	26.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	2	2.8%	-33.3%	1	6.3%	-50.0%	\$252,500	27.9%	\$246,206	34.3%
501-MACCLENNY AREA	2	4.8%	-50.0%	0	0.0%	--	\$201,950	7.5%	\$203,729	2.7%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$212,000	285.5%	\$202,333	267.9%
503-BAKER COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$132,500	-67.7%	\$132,500	-67.7%
521-BRADFORD COUNTY-NE	1	10.0%	-66.7%	0	0.0%	-100.0%	\$153,000	206.0%	\$168,000	236.0%
522-BRADFORD COUNTY-NW	3	10.0%	50.0%	0	0.0%	--	\$130,650	46.0%	\$142,213	26.8%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$156,500	9.1%	\$131,550	-3.8%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$176,500	43.6%	\$176,500	41.5%
541-UNION COUNTY-NORTH	1	16.7%	--	0	0.0%	--	\$123,750	0.0%	\$123,750	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	1	100.0%	--	\$35,100	0.0%	\$35,100	0.0%
561-GREATER PALATKA	4	5.5%	-76.5%	0	0.0%	-100.0%	\$144,950	156.5%	\$164,380	114.5%
562-BARDIN/WEST BOSTWICK	1	25.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	16.0%	-20.0%	0	0.0%	--	\$118,000	73.5%	\$206,833	204.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.8%	-83.3%	2	18.2%	--	\$124,950	13.6%	\$119,836	-18.4%
571-INTERLACHEN-SE	2	25.0%	100.0%	0	0.0%	--	\$243,000	636.4%	\$243,000	636.4%
572-INTERLACHEN-NE	4	9.5%	0.0%	0	0.0%	--	\$50,000	-50.8%	\$55,650	-41.6%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$119,000	51.6%	\$108,229	41.5%
574-INTERLACHEN-NW	3	13.6%	-57.1%	1	25.0%	--	\$51,000	-29.2%	\$48,750	-30.0%
575-WEST OF SR-21	2	11.1%	-33.3%	0	0.0%	--	\$112,500	-40.5%	\$112,500	-40.5%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$150,788	-20.6%	\$150,788	-20.6%
581-SATSUMA/HOOT OWL RIDGE	3	11.1%	50.0%	2	50.0%	--	\$41,500	28.7%	\$40,500	25.6%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.7%	-50.0%	1	14.3%	-50.0%	\$203,000	58.0%	\$199,821	-18.6%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.4%	0.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%