

Lender-Mediated Report

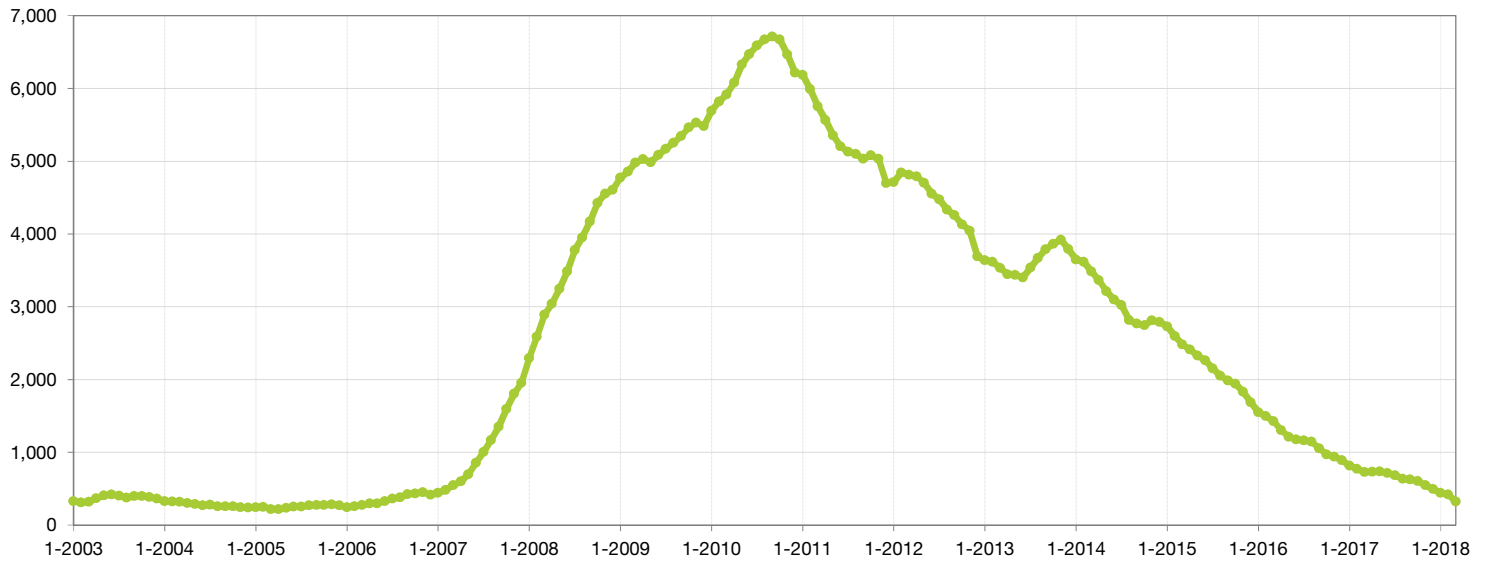
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



March 2018

New Listings in the Northeast Florida region increased 4.9 percent to 3,846.

- Traditional New Listings increased 9.3 percent to 3,687.
- Lender-mediated New Listings decreased 45.7 percent to 159.
- Share of all New Listings that were lender-mediated fell to 4.1 percent.

Closed Sales were down 9.4 percent to 2,389.

- Traditional Closed Sales were down 4.3 percent to 2,252.
- Lender-mediated Closed Sales were down 51.8 percent to 137.
- Share of all Closed Sales that were lender-mediated fell to 5.7 percent.

The Median Sales Price rose 15.1 percent to \$224,118.

- The traditional Median Sales Price rose 9.7 percent to \$227,150.
- The lender-mediated Median Sales Price rose 45.0 percent to \$145,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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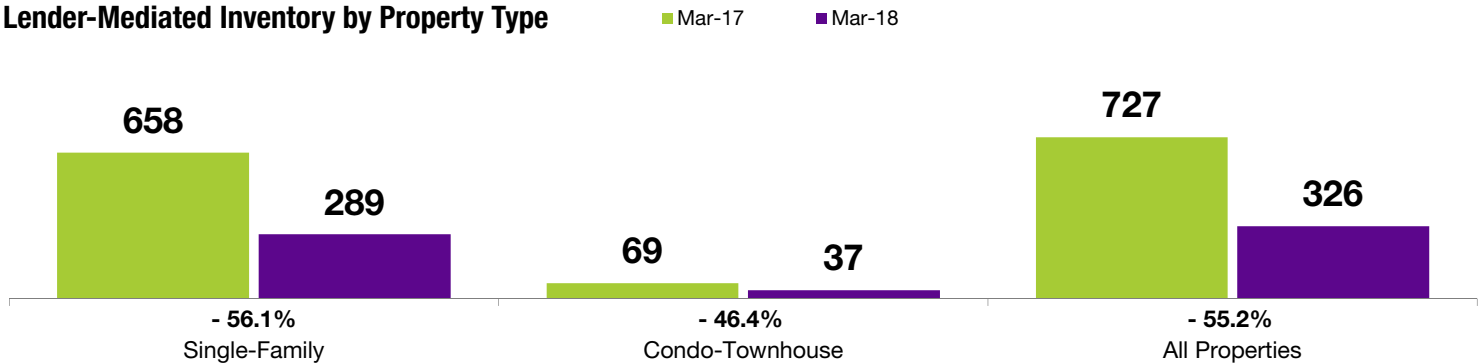
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18
Single-Family	658	289	- 56.1%	7,306	6,667	- 8.7%	7,964	6,956	- 12.7%	8.3%	4.2%
Condo-Townhouse	69	37	- 46.4%	1,049	1,028	- 2.0%	1,118	1,065	- 4.7%	6.2%	3.5%
All Properties	727	326	- 55.2%	8,355	7,695	- 7.9%	9,082	8,021	- 11.7%	8.0%	4.1%

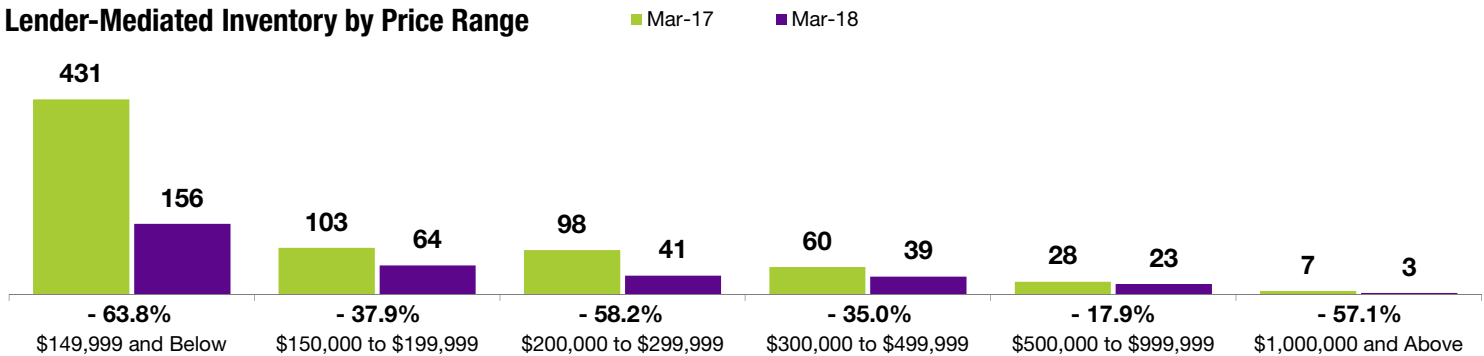
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18
\$149,999 and Below	431	156	- 63.8%	1,773	1,203	- 32.1%	2,204	1,359	- 38.3%	19.6%	11.5%
\$150,000 to \$199,999	103	64	- 37.9%	956	733	- 23.3%	1,059	797	- 24.7%	9.7%	8.0%
\$200,000 to \$299,999	98	41	- 58.2%	1,958	1,892	- 3.4%	2,056	1,933	- 6.0%	4.8%	2.1%
\$300,000 to \$499,999	60	39	- 35.0%	2,101	2,269	+ 8.0%	2,161	2,308	+ 6.8%	2.8%	1.7%
\$500,000 to \$999,999	28	23	- 17.9%	1,138	1,165	+ 2.4%	1,166	1,188	+ 1.9%	2.4%	1.9%
\$1,000,000 and Above	7	3	- 57.1%	429	433	+ 0.9%	436	436	0.0%	1.6%	0.7%
All Price Ranges	727	326	- 55.2%	8,355	7,695	- 7.9%	9,082	8,021	- 11.7%	8.0%	4.1%

Lender-Mediated Inventory by Price Range



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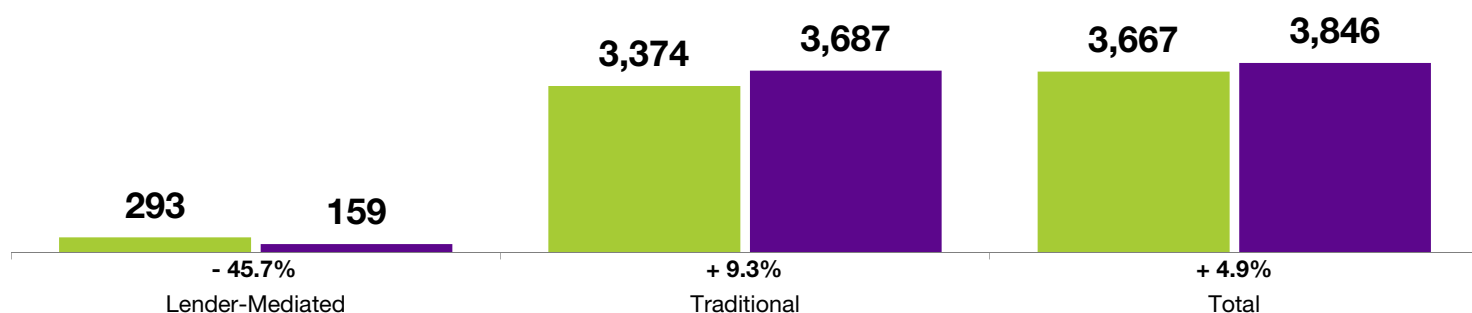


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18
Single-Family	255	142	- 44.3%	2,944	3,109	+ 5.6%	3,199	3,251	+ 1.6%	8.0%	4.4%
Condo-Townhouse	38	17	- 55.3%	430	578	+ 34.4%	468	595	+ 27.1%	8.1%	2.9%
All Properties	293	159	- 45.7%	3,374	3,687	+ 9.3%	3,667	3,846	+ 4.9%	8.0%	4.1%

Change in New Listings for All Properties

■ Mar-17 ■ Mar-18

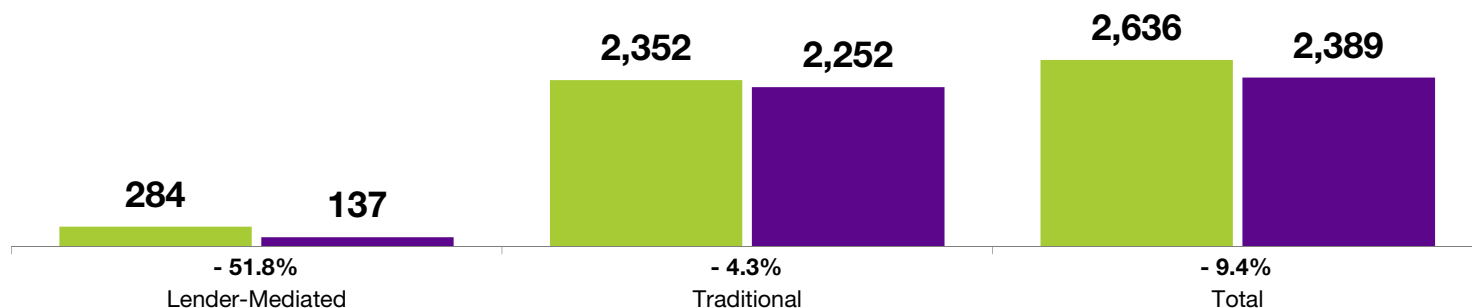


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18
Single-Family	253	123	- 51.4%	1,982	1,892	- 4.5%	2,235	2,015	- 9.8%	11.3%	6.1%
Condo-Townhouse	31	14	- 54.8%	370	360	- 2.7%	401	374	- 6.7%	7.7%	3.7%
All Properties	284	137	- 51.8%	2,352	2,252	- 4.3%	2,636	2,389	- 9.4%	10.8%	5.7%

Change in Closed Sales for All Properties

■ Mar-17 ■ Mar-18



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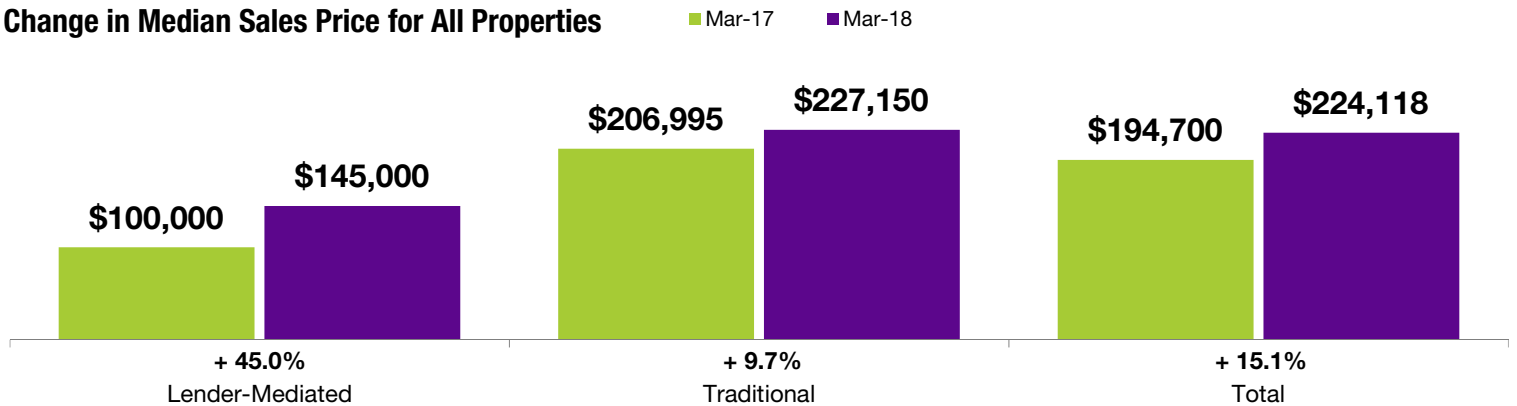
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -
Single-Family	\$104,500	\$155,000	+ 48.3%	\$220,000	\$242,900	+ 10.4%	\$208,995	\$239,900	+ 14.8%
Condo-Townhouse	\$89,900	\$117,000	+ 30.1%	\$142,000	\$154,245	+ 8.6%	\$138,200	\$224,118	+ 62.2%
All Properties	\$100,000	\$145,000	+ 45.0%	\$206,995	\$227,150	+ 9.7%	\$194,700	\$224,118	+ 15.1%

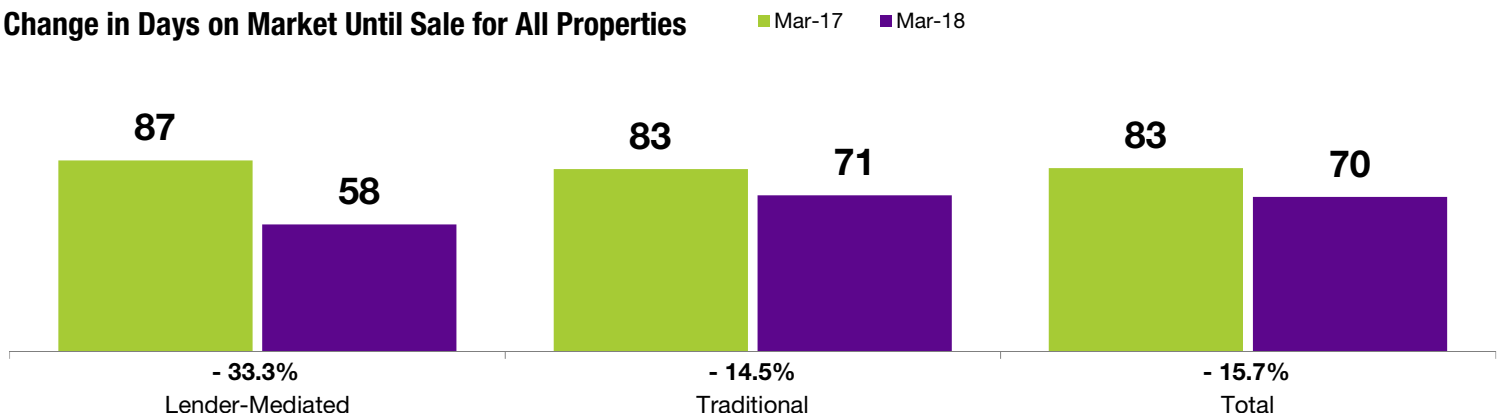
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -	Mar-17	Mar-18	+ / -
Single-Family	86	61	- 29.1%	85	74	- 12.9%	85	74	- 12.9%
Condo-Townhouse	89	30	- 66.3%	72	52	- 27.8%	73	51	- 30.1%
All Properties	87	58	- 33.3%	83	71	- 14.5%	83	70	- 15.7%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

March 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	5.5%	-75.0%	2	6.5%	-33.3%	\$169,000	25.2%	\$169,423	25.4%
Clay County	38	4.6%	-64.2%	16	5.6%	-68.0%	\$217,445	17.5%	\$232,471	18.7%
Duval County	193	5.4%	-56.1%	80	6.1%	-51.5%	\$195,000	11.4%	\$240,158	17.0%
Nassau County	8	2.4%	-77.1%	7	7.6%	-56.3%	\$267,825	32.1%	\$313,904	34.1%
Putnam County	24	6.1%	-46.7%	10	11.8%	-47.4%	\$76,500	-4.4%	\$104,150	-1.2%
St. Johns County	39	1.6%	-42.6%	16	3.0%	-15.8%	\$323,200	-0.6%	\$390,220	-1.7%
011-SAN MARCO	1	1.4%	-50.0%	1	6.3%	--	\$281,000	28.9%	\$585,394	120.3%
012-SAN JOSE	4	3.1%	-60.0%	1	2.6%	-80.0%	\$226,000	29.1%	\$257,007	35.8%
013-BEAUCLERC/MANDARIN NORTH	7	4.5%	-22.2%	3	5.5%	-40.0%	\$230,000	11.5%	\$232,564	8.2%
014-MANDARIN	5	2.8%	-73.7%	3	4.7%	-62.5%	\$249,000	2.9%	\$267,904	7.6%
015-BARTRAM	2	1.9%	-71.4%	1	2.3%	-50.0%	\$202,000	-10.6%	\$220,871	0.7%
021-ST NICHOLAS AREA	4	6.3%	0.0%	2	8.3%	100.0%	\$164,000	17.1%	\$206,413	25.6%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	5	5.6%	-66.7%	1	1.4%	-87.5%	\$179,000	5.9%	\$204,777	16.4%
024-BAYMEADOWS/DEERWOOD	3	2.3%	-80.0%	3	6.3%	-40.0%	\$147,950	10.4%	\$235,445	16.8%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	3	3.1%	-50.0%	1	1.9%	-50.0%	\$275,000	-17.9%	\$310,074	-9.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	3	2.0%	-66.7%	1	1.8%	-66.7%	\$330,500	26.6%	\$360,763	26.9%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	2	9.1%	0.0%	\$242,500	14.1%	\$353,173	8.3%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$306,000	0.0%	\$306,000	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$393,925	-0.3%	\$402,336	-1.4%
031-RIVERSIDE	0	0.0%	-100.0%	1	8.3%	--	\$234,500	2.9%	\$307,846	15.3%
032-AVONDALE	1	1.4%	-80.0%	0	0.0%	--	\$304,950	5.2%	\$340,785	-1.3%
033-ORTEGA/VENETIA	1	1.9%	0.0%	0	0.0%	--	\$293,000	10.6%	\$328,080	-12.5%
041-ARLINGTON	20	11.1%	-13.0%	6	7.8%	-40.0%	\$150,000	10.6%	\$161,235	12.8%
042-FT CAROLINE	6	6.6%	-71.4%	4	8.0%	-20.0%	\$200,000	14.3%	\$221,083	14.0%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	4	4.7%	-66.7%	5	15.2%	-37.5%	\$226,000	2.7%	\$295,172	9.8%
051-MURRAY HILL	2	3.4%	-33.3%	1	4.5%	-66.7%	\$154,000	40.0%	\$139,978	23.3%
052-LAKESHORE	4	13.3%	-50.0%	0	0.0%	-100.0%	\$115,000	34.7%	\$125,500	49.6%
053-HYDE GROVE AREA	2	6.1%	-85.7%	1	6.3%	-75.0%	\$121,500	-1.2%	\$119,434	5.5%
054-CEDAR HILLS	1	5.3%	-85.7%	0	0.0%	-100.0%	\$129,950	71.0%	\$126,030	50.2%
055-CONFEDERATE POINT/ORTEGA FARMS	3	15.0%	-25.0%	1	14.3%	0.0%	\$199,000	67.2%	\$213,486	57.6%
056-YUKON/WESCONNETT/OAK HILL	6	10.0%	-14.3%	2	10.0%	-50.0%	\$150,125	12.0%	\$145,223	15.4%
061-NORMANDY AREA	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	6	11.1%	-53.8%	3	11.1%	-66.7%	\$170,000	8.3%	\$185,635	9.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	7	17.1%	-46.2%	4	17.4%	33.3%	\$140,000	6.3%	\$138,583	11.6%
064-BENT CREEK/PLUM TREE	4	13.3%	-33.3%	1	11.1%	-66.7%	\$215,900	35.8%	\$206,208	34.5%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	9.1%	-71.4%	0	0.0%	-100.0%	\$186,310	10.7%	\$192,630	10.4%
066-CECIL COMMERCE AREA	1	3.2%	0.0%	0	0.0%	--	\$213,000	-18.1%	\$213,794	-23.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	5	6.7%	-66.7%	6	17.1%	200.0%	\$168,000	16.7%	\$166,341	17.6%
071-BRENTWOOD/EVERGREEN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$67,500	87.5%	\$73,879	57.0%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	2.9%	-75.0%	0	0.0%	-100.0%	\$209,500	52.4%	\$235,615	58.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	11.8%	100.0%	0	0.0%	--	\$254,000	-19.1%	\$273,583	-12.9%
074-PAXON	6	9.5%	-53.8%	2	9.1%	-71.4%	\$39,625	33.2%	\$51,102	33.2%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	16	8.3%	-60.0%	3	8.3%	-75.0%	\$49,750	24.4%	\$66,753	14.9%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	5	20.0%	400.0%	1	14.3%	--	\$50,000	47.1%	\$50,786	68.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	11	16.2%	-21.4%	5	27.8%	-16.7%	\$137,262	4.6%	\$138,224	2.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	10.0%	--	0	0.0%	--	\$179,000	-4.8%	\$180,000	4.2%
091-GARDEN CITY/AIRPORT	10	7.9%	-58.3%	3	7.3%	-72.7%	\$179,400	12.8%	\$167,218	-1.9%
092-OCEANWAY/PECAN PARK	3	3.4%	-66.7%	2	4.7%	-66.7%	\$234,990	22.4%	\$238,308	20.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$179,900	42.8%	\$196,934	49.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	3.6%	-72.7%	1	2.8%	-66.7%	\$229,000	10.7%	\$231,049	8.8%
121-FLEMING ISLAND-NE	1	14.3%	0.0%	0	0.0%	--	\$442,500	96.2%	\$442,500	83.2%
122-FLEMING ISLAND-NW	2	3.6%	-66.7%	0	0.0%	-100.0%	\$305,000	18.7%	\$379,880	30.1%
123-FLEMING ISLAND-SE	1	2.9%	-66.7%	0	0.0%	-100.0%	\$282,500	10.6%	\$273,634	-11.2%
124-FLEMING ISLAND-SW	3	6.1%	-57.1%	1	5.3%	-50.0%	\$254,000	15.5%	\$267,940	8.6%
131-MEADOWBROOK/LOCH RANE	1	5.3%	-75.0%	1	12.5%	0.0%	\$270,000	118.6%	\$272,300	44.2%
132-BELLAIR/GROVE PARK	1	7.1%	-50.0%	0	0.0%	-100.0%	\$172,500	35.8%	\$177,300	44.8%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$387,500	31.4%	\$387,500	21.6%
134-SOUTH BLANDING	2	7.7%	-60.0%	0	0.0%	-100.0%	\$210,000	31.7%	\$219,300	33.4%
135-PARK WEST/MONTCLAIR	2	16.7%	-33.3%	0	0.0%	-100.0%	\$226,500	25.8%	\$222,750	22.8%
136-LAKESIDE ESTATES	1	12.5%	-66.7%	0	0.0%	-100.0%	\$175,000	-11.4%	\$176,000	-2.8%
137-DOCTOR'S LAKE	3	8.6%	--	0	0.0%	--	\$250,000	3.5%	\$250,600	16.4%
138-TANGLEWOOD/DOCTORS INLET	0	5.3%	-77.8%	--	3.7%	-80.0%	--	1.4%	--	9.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	2	1.5%	-90.9%	2	4.5%	-75.0%	\$264,000	48.3%	\$261,060	33.8%
141-MIDDLEBURG NW	2	3.0%	-75.0%	0	0.0%	-100.0%	\$240,990	30.6%	\$241,052	45.6%
142-MIDDLEBURG EAST/LAKE ASBURY	4	4.7%	-20.0%	2	5.6%	-50.0%	\$197,250	4.5%	\$202,935	2.0%
143-FOXMEADOW AREA	1	2.0%	-80.0%	1	10.0%	-50.0%	\$218,250	-1.3%	\$227,880	-0.2%
144-MIDDLEBURG-SE	2	18.2%	100.0%	0	0.0%	-100.0%	\$177,500	422.1%	\$177,500	422.1%
145-MIDDLEBURG-SW	2	10.5%	-75.0%	2	33.3%	-50.0%	\$172,450	95.0%	\$183,933	80.0%
151-KEYSTONE HEIGHTS	3	4.5%	-70.0%	1	7.7%	-75.0%	\$90,000	50.0%	\$119,094	31.9%
152-KINGSLEY LAKE	0	0.0%	-100.0%	0	0.0%	--	\$83,000	0.0%	\$83,000	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$155,000	0.0%	\$155,000	0.0%
211-JACKSONVILLE BEACH-NE	3	9.7%	--	0	0.0%	-100.0%	\$502,500	20.4%	\$589,950	39.8%
212-JACKSONVILLE BEACH-SE	1	1.1%	--	1	11.1%	--	\$574,900	-13.5%	\$642,267	-4.1%
213-JACKSONVILLE BEACH-NW	1	2.4%	0.0%	0	0.0%	--	\$444,500	20.5%	\$414,070	5.4%
214-JACKSONVILLE BEACH-SW	2	2.9%	-33.3%	0	0.0%	--	\$335,000	18.2%	\$297,961	1.9%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$925,000	-19.2%	\$925,000	-19.2%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$364,450	15.3%	\$377,483	-7.2%
231-ATLANTIC BEACH-EAST	3	3.4%	0.0%	0	0.0%	-100.0%	\$882,500	96.1%	\$1,028,448	109.9%

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232-ATLANTIC BEACH/MAYPORT-WEST	0	0.0%	-100.0%	1	5.6%	0.0%	\$241,500	40.0%	\$225,357	47.6%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$950,000	-41.5%	\$1,066,795	-38.1%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	3.0%	-25.0%	1	6.7%	0.0%	\$325,000	-59.2%	\$504,063	-42.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	-100.0%	\$321,000	-38.9%	\$525,884	-35.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	4	4.1%	33.3%	1	3.8%	0.0%	\$470,000	44.6%	\$632,548	53.4%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.4%	-50.0%	0	0.0%	-100.0%	\$634,875	9.5%	\$628,220	-0.3%
264-SOUTH PONTE VEDRA BEACH	1	2.1%	-66.7%	0	0.0%	--	\$556,000	12.6%	\$828,100	67.6%
265-PONTE VEDRA/NOCATÉE-STJ	2	0.8%	-50.0%	1	1.6%	--	\$423,151	9.9%	\$454,649	9.0%
266-VILANO BEACH	2	3.2%	--	0	0.0%	-100.0%	\$335,000	-4.3%	\$328,143	-24.3%
271-NOCATÉE NORTH	0	0.0%	--	0	0.0%	--	\$493,460	4.5%	\$522,031	4.3%
272-NOCATÉE SOUTH	2	1.1%	-50.0%	1	2.4%	--	\$401,250	10.2%	\$422,563	9.2%
301-JULINGTON CREEK/SWITZERLAND	4	1.0%	-71.4%	4	3.4%	-33.3%	\$334,840	-0.1%	\$362,554	0.2%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	--	\$277,000	-11.4%	\$332,193	-4.6%
303-PALMO/SIX MILE AREA	1	3.3%	--	0	0.0%	--	\$311,343	-11.3%	\$311,165	-7.7%
304- 210 SOUTH	3	2.4%	-40.0%	4	11.4%	300.0%	\$321,485	0.5%	\$325,803	4.7%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$300,000	-6.3%	\$299,380	-2.1%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$288,500	0.0%	\$280,050	0.0%
307-WORLD GOLF VILLAGE AREA-SE	2	2.8%	--	0	0.0%	--	\$279,990	12.4%	\$290,553	5.8%
308-WORLD GOLF VILLAGE AREA-SW	1	1.1%	0.0%	1	4.8%	--	\$293,000	18.4%	\$301,483	22.3%
309-WORLD GOLF VILLAGE AREA-WEST	2	2.1%	-33.3%	1	3.8%	0.0%	\$279,900	32.8%	\$311,416	21.3%
312-PALENCIA AREA	3	2.2%	-50.0%	1	5.0%	--	\$383,750	-1.6%	\$481,537	9.8%
313-WHITECASTLE/AIRPORT AREA	1	2.9%	-66.7%	0	0.0%	--	\$217,500	72.6%	\$222,467	70.1%
321-NORTH CITY-ST AUGUSTINE	1	5.0%	0.0%	0	0.0%	--	\$125,000	-60.9%	\$134,000	-58.1%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	1	12.5%	--	\$352,500	-47.8%	\$420,575	-37.7%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$299,000	-36.4%	\$346,800	-34.9%
331-ST AUGUSTINE BEACH	3	1.6%	-50.0%	0	0.0%	-100.0%	\$442,000	39.0%	\$446,409	26.6%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$303,000	9.0%	\$294,333	-29.0%
333-ST JOHNS COUNTY-SE	0	0.0%	-100.0%	0	0.0%	--	\$309,000	0.0%	\$312,081	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$208,750	13.8%	\$214,230	12.2%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$216,730	14.1%	\$225,390	21.4%
336-RAVENSWOOD/WEST AUGUSTINE	3	2.5%	50.0%	1	4.8%	-50.0%	\$199,900	26.5%	\$209,527	28.5%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$229,990	-3.2%	\$238,908	-0.8%
341-FLAGLER ESTATES/HASTINGS	2	20.0%	--	0	0.0%	-100.0%	\$126,500	-41.1%	\$126,500	-41.1%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$207,000	-20.5%	\$221,400	-15.7%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$199,900	48.1%	\$252,967	28.5%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$289,900	134.7%	\$289,900	134.7%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	33.3%	--	0	0.0%	--	\$315,000	26.5%	\$315,000	26.5%
430-NASSAU COUNTY BEACHES-NORTH	1	14.3%	--	0	0.0%	-100.0%	\$382,000	230.7%	\$382,000	230.7%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	1	25.0%	-50.0%	\$325,000	48.5%	\$353,375	47.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	10.0%	--	1	11.1%	0.0%	\$500,000	25.0%	\$519,961	46.5%
460-AMELIA ISLAND PLANTATION	1	1.8%	-50.0%	0	0.0%	--	\$568,750	-6.8%	\$530,000	-12.1%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	6.7%	0.0%	\$374,900	69.3%	\$395,736	64.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	1.5%	-66.7%	2	11.8%	0.0%	\$275,292	18.4%	\$262,176	11.7%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	0.0%	--	\$287,957	15.2%	\$287,957	14.9%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	3.0%	-50.0%	1	5.9%	0.0%	\$224,900	14.9%	\$215,292	22.1%
490-CALLAHAN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$188,000	31.6%	\$188,000	27.9%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$52,500	-38.2%	\$52,500	-41.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	1	1.5%	-93.8%	1	6.3%	-80.0%	\$242,500	30.7%	\$216,732	13.7%
501-MACCLENNY AREA	0	0.0%	-100.0%	1	4.2%	-50.0%	\$168,750	22.3%	\$159,338	17.5%
502-BAKER COUNTY-NW	3	18.8%	50.0%	0	0.0%	-100.0%	\$358,000	381.2%	\$358,000	381.2%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	1	16.7%	--	\$156,000	51.5%	\$178,333	2.8%
521-BRADFORD COUNTY-NE	1	11.1%	-85.7%	1	50.0%	0.0%	\$71,750	-29.3%	\$71,750	-29.3%
522-BRADFORD COUNTY-NW	2	9.5%	-50.0%	0	0.0%	-100.0%	\$124,900	36.5%	\$152,814	54.3%
523-BRADFORD COUNTY-SE	2	6.3%	-50.0%	0	0.0%	-100.0%	\$177,000	1.1%	\$226,180	24.8%
524-BRADFORD COUNTY-SW	2	22.2%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$115,000	0.0%	\$115,000	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$200,000	54.0%	\$214,333	75.5%
561-GREATER PALATKA	6	9.4%	-33.3%	4	22.2%	-50.0%	\$77,550	-9.3%	\$80,889	-19.0%
562-BARDIN/WEST BOSTWICK	2	50.0%	--	0	0.0%	--	\$11,000	-93.3%	\$11,000	-93.3%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	5	17.2%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$86,000	-18.1%	\$118,901	-6.5%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$29,900	0.0%	\$29,900	0.0%
572-INTERLACHEN-NE	3	10.0%	0.0%	1	14.3%	--	\$51,000	6.3%	\$50,786	-21.8%
573-INTERLACHEN-SW	1	5.9%	0.0%	0	0.0%	-100.0%	\$47,500	35.7%	\$71,500	49.0%
574-INTERLACHEN-NW	2	8.0%	-50.0%	3	33.3%	50.0%	\$70,000	27.3%	\$73,389	63.1%
575-WEST OF SR-21	2	18.2%	100.0%	0	0.0%	-100.0%	\$260,500	279.5%	\$260,500	184.9%
576-GEORGES LAKE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	2	8.7%	-60.0%	1	12.5%	-50.0%	\$69,700	6.4%	\$71,788	22.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.4%	-80.0%	0	0.0%	-100.0%	\$118,500	-6.3%	\$182,042	51.9%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	1	12.5%	--	\$77,750	32.3%	\$119,738	-18.1%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%