

Lender-Mediated Report

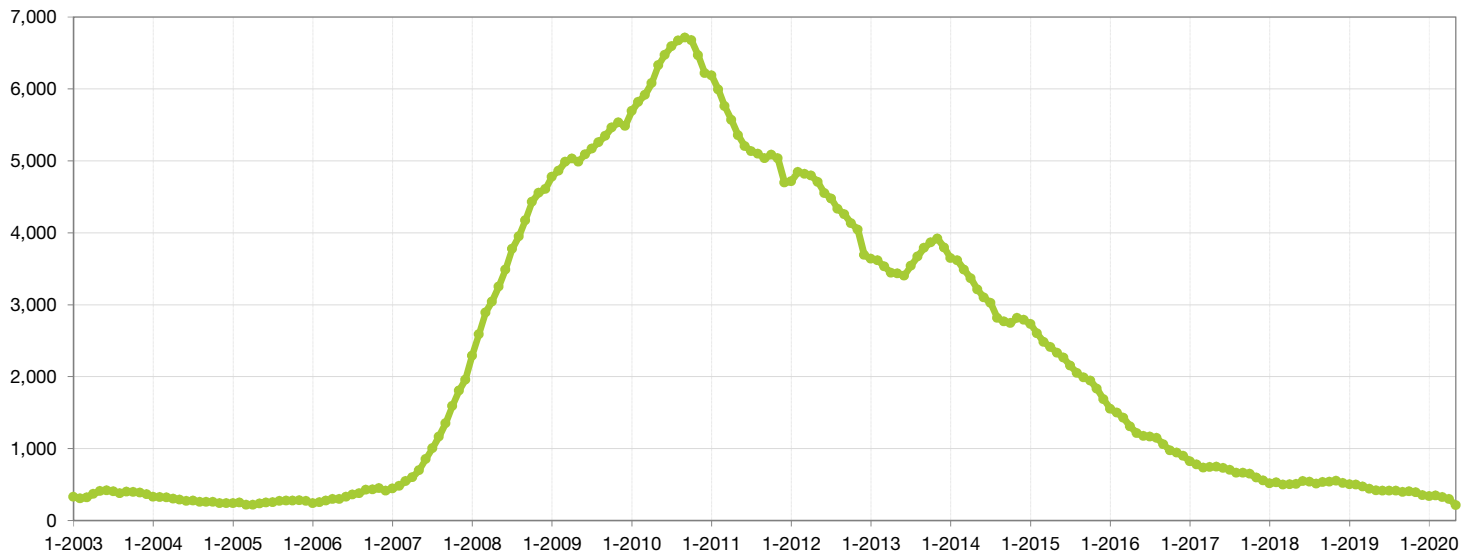
A RESEARCH TOOL PROVIDED BY THE
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



May 2020

New Listings in the Northeast Florida region decreased 19.4 percent to 3,257.

- Traditional New Listings decreased 18.0 percent to 3,187.
- Lender-mediated New Listings decreased 55.4 percent to 70.
- Share of all New Listings that were lender-mediated fell to 2.1 percent.

Closed Sales were down 32.9 percent to 2,244.

- Traditional Closed Sales were down 32.4 percent to 2,154.
- Lender-mediated Closed Sales were down 43.4 percent to 90.
- Share of all Closed Sales that were lender-mediated fell to 4.0 percent.

The Median Sales Price rose 6.7 percent to \$247,484.

- The traditional Median Sales Price rose 5.7 percent to \$250,000.
- The lender-mediated Median Sales Price rose 1.4 percent to \$141,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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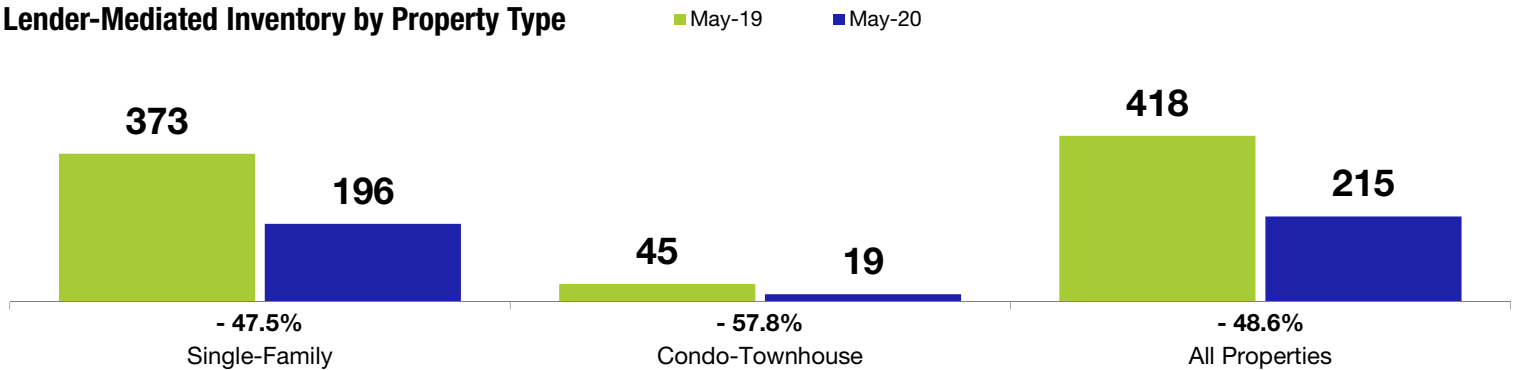
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20
Single-Family	373	196	- 47.5%	7,976	6,570	- 17.6%	8,349	6,766	- 19.0%	4.5%	2.9%
Condo-Townhouse	45	19	- 57.8%	1,650	1,461	- 11.5%	1,695	1,480	- 12.7%	2.7%	1.3%
All Properties	418	215	- 48.6%	9,626	8,031	- 16.6%	10,044	8,246	- 17.9%	4.2%	2.6%

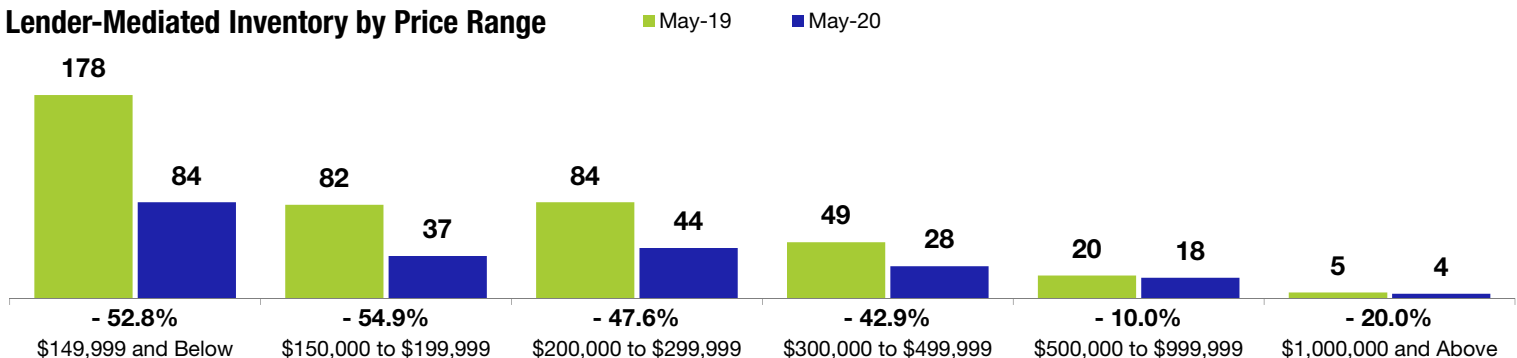
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20
\$149,999 and Below	178	84	- 52.8%	1,473	1,105	- 25.0%	1,651	1,189	- 28.0%	10.8%	7.1%
\$150,000 to \$199,999	82	37	- 54.9%	1,046	834	- 20.3%	1,128	871	- 22.8%	7.3%	4.2%
\$200,000 to \$299,999	84	44	- 47.6%	2,583	2,169	- 16.0%	2,667	2,213	- 17.0%	3.1%	2.0%
\$300,000 to \$499,999	49	28	- 42.9%	2,513	2,284	- 9.1%	2,562	2,312	- 9.8%	1.9%	1.2%
\$500,000 to \$999,999	20	18	- 10.0%	1,500	1,232	- 17.9%	1,520	1,250	- 17.8%	1.3%	1.4%
\$1,000,000 and Above	5	4	- 20.0%	511	407	- 20.4%	516	411	- 20.3%	1.0%	1.0%
All Price Ranges	418	215	- 48.6%	9,626	8,031	- 16.6%	10,044	8,246	- 17.9%	4.2%	2.6%

Lender-Mediated Inventory by Price Range



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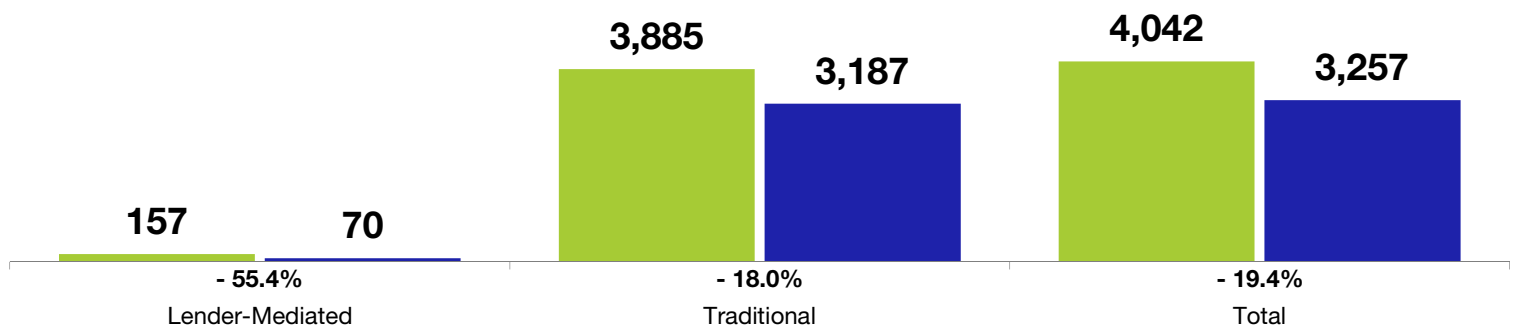


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20
Single-Family	140	63	- 55.0%	3,161	2,658	- 15.9%	3,301	2,721	- 17.6%	4.2%	2.3%
Condo-Townhouse	17	7	- 58.8%	724	529	- 26.9%	741	536	- 27.7%	2.3%	1.3%
All Properties	157	70	- 55.4%	3,885	3,187	- 18.0%	4,042	3,257	- 19.4%	3.9%	2.1%

Change in New Listings for All Properties

■ May-19 ■ May-20

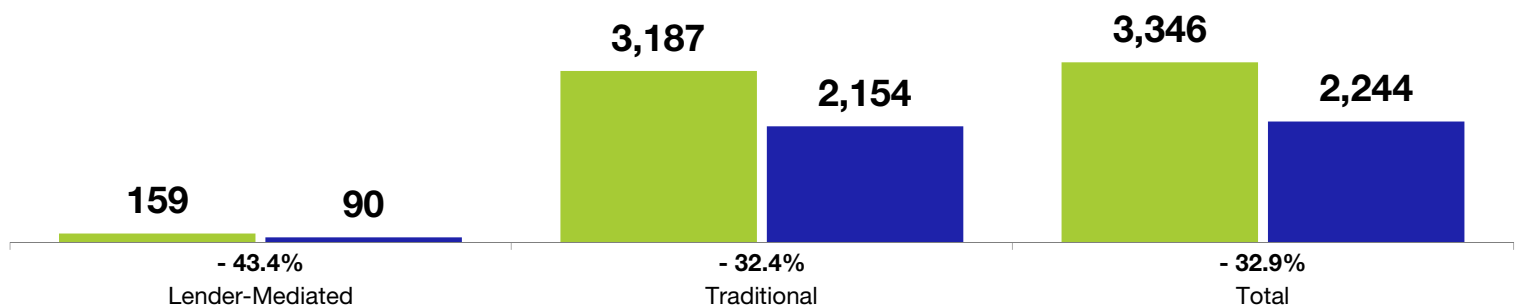


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20
Single-Family	144	82	- 43.1%	2,658	1,859	- 30.1%	2,802	1,941	- 30.7%	5.1%	4.2%
Condo-Townhouse	15	8	- 46.7%	529	295	- 44.2%	544	303	- 44.3%	2.8%	2.6%
All Properties	159	90	- 43.4%	3,187	2,154	- 32.4%	3,346	2,244	- 32.9%	4.8%	4.0%

Change in Closed Sales for All Properties

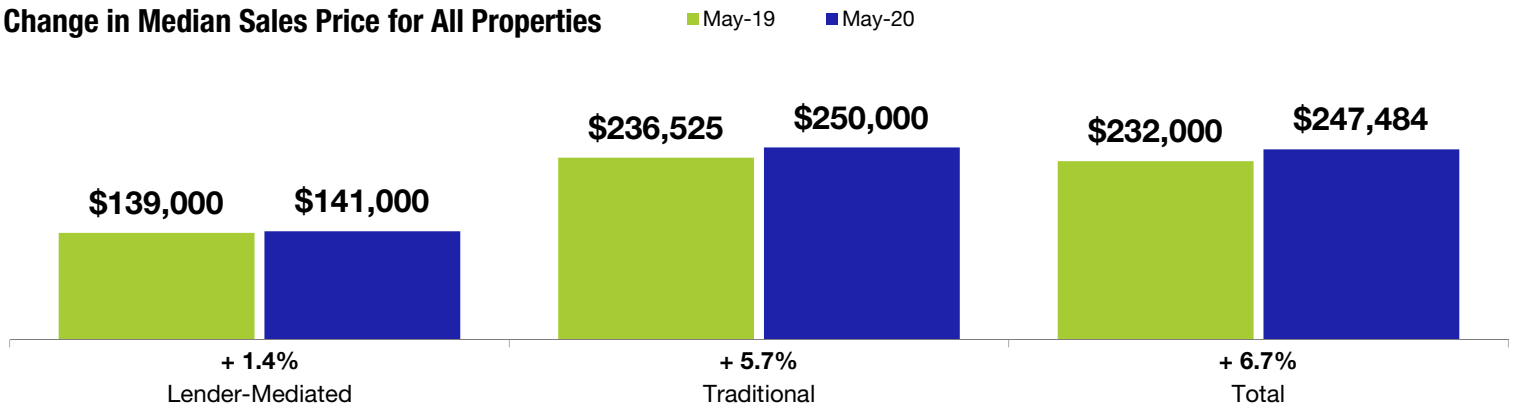
■ May-19 ■ May-20



Median Sales Price

	Lender-Mediated			Traditional			Total		
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -
Single-Family	\$148,250	\$162,875	+ 9.9%	\$249,000	\$259,900	+ 4.4%	\$244,854	\$256,000	+ 4.6%
Condo-Townhouse	\$91,500	\$132,450	+ 44.8%	\$168,500	\$178,000	+ 5.6%	\$166,900	\$247,484	+ 48.3%
All Properties	\$139,000	\$141,000	+ 1.4%	\$236,525	\$250,000	+ 5.7%	\$232,000	\$247,484	+ 6.7%

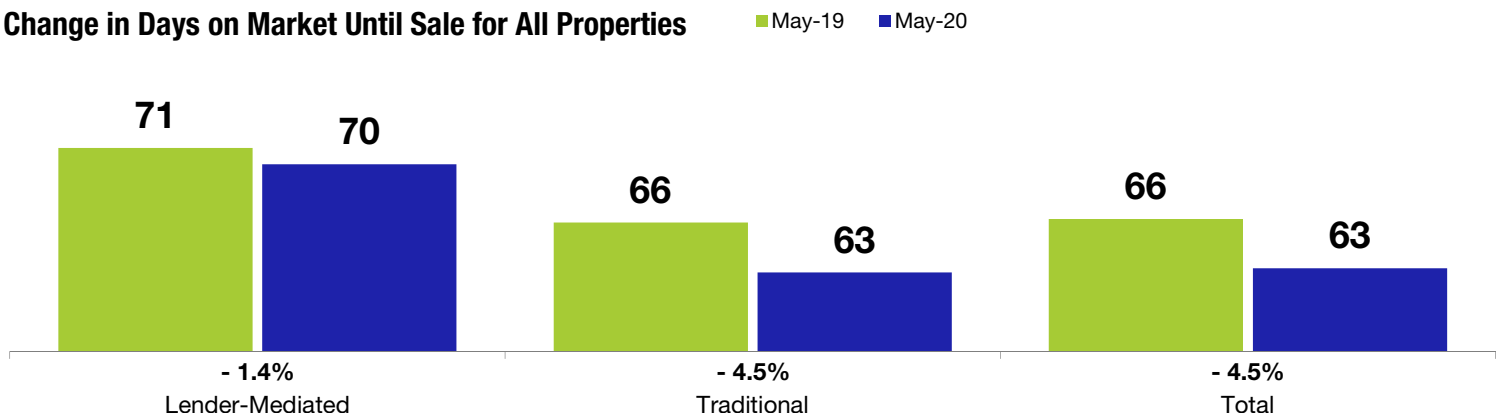
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	May-19	May-20	+ / -	May-19	May-20	+ / -	May-19	May-20	+ / -
Single-Family	73	69	- 5.5%	68	63	- 7.4%	68	63	- 7.4%
Condo-Townhouse	54	81	+ 50.0%	57	62	+ 8.8%	57	63	+ 10.5%
All Properties	71	70	- 1.4%	66	63	- 4.5%	66	63	- 4.5%

Change in Days on Market Until Sale for All Properties



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**NORTHEAST FLORIDA
ASSOCIATION OF REALTORS**

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

May 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	1	1.5%	-75.0%	0	0.0%	-100.0%	\$216,000	16.9%	\$225,518	17.5%
Clay County	39	4.1%	-33.9%	18	5.7%	-41.9%	\$235,700	7.1%	\$247,870	3.8%
Duval County	114	2.9%	-55.6%	49	4.2%	-46.2%	\$220,000	6.4%	\$249,615	5.5%
Nassau County	12	2.8%	0.0%	7	6.5%	-22.2%	\$265,000	-1.3%	\$350,585	25.1%
Putnam County	14	4.2%	-12.5%	5	6.8%	-28.6%	\$121,500	-7.3%	\$159,203	1.5%
St. Johns County	25	1.1%	-51.0%	7	1.4%	-53.3%	\$344,793	-0.9%	\$416,611	4.3%
011-SAN MARCO	2	1.8%	100.0%	0	0.0%	--	\$311,750	11.8%	\$538,790	60.1%
012-SAN JOSE	6	4.3%	20.0%	2	6.5%	--	\$209,000	-2.8%	\$218,310	-23.9%
013-BEAUCLERC/MANDARIN NORTH	2	1.6%	-50.0%	3	5.6%	-25.0%	\$239,425	6.5%	\$245,816	2.1%
014-MANDARIN	4	2.9%	-55.6%	2	3.6%	-33.3%	\$284,450	8.3%	\$303,400	7.5%
015-BARTRAM	1	1.0%	-91.7%	1	2.4%	0.0%	\$243,050	4.8%	\$254,417	12.1%
021-ST NICHOLAS AREA	1	2.0%	-85.7%	0	0.0%	-100.0%	\$208,493	25.4%	\$247,328	48.6%
022-GROVE PARK/SANS SOUCI	4	3.2%	-50.0%	0	0.0%	--	\$165,000	-4.6%	\$176,300	-8.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	7	6.0%	40.0%	0	0.0%	-100.0%	\$205,000	10.8%	\$208,776	4.6%
024-BAYMEADOWS/DEERWOOD	0	0.0%	-100.0%	2	3.3%	0.0%	\$253,495	62.0%	\$264,344	3.3%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	2	2.1%	-66.7%	1	2.3%	0.0%	\$355,000	7.6%	\$358,673	0.1%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	1	0.8%	-66.7%	1	2.9%	-66.7%	\$298,000	-6.9%	\$331,766	-3.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.0%	-75.0%	1	7.7%	0.0%	\$341,000	53.6%	\$476,817	54.3%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$294,329	26.9%	\$297,838	28.4%
029-NOCATEE (DUVAL COUNTY)	1	2.9%	--	0	0.0%	--	\$418,178	4.9%	\$399,819	1.0%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$359,900	22.0%	\$316,185	-3.9%
032-AVONDALE	4	4.1%	-20.0%	0	0.0%	--	\$265,000	-7.0%	\$341,799	10.5%
033-ORTEGA/VENETIA	2	3.4%	100.0%	0	0.0%	-100.0%	\$220,000	-35.3%	\$250,211	-36.6%
041-ARLINGTON	10	5.9%	-28.6%	6	8.6%	20.0%	\$193,000	5.8%	\$197,219	13.0%
042-FT CAROLINE	3	3.5%	-78.6%	0	0.0%	-100.0%	\$227,500	1.1%	\$240,381	0.4%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	2.6%	-50.0%	3	17.6%	200.0%	\$255,000	-4.2%	\$359,707	9.7%
051-MURRAY HILL	3	7.0%	50.0%	2	6.9%	0.0%	\$159,000	12.0%	\$165,223	10.9%
052-LAKESHORE	2	4.9%	-50.0%	0	0.0%	-100.0%	\$167,400	19.7%	\$153,338	12.2%
053-HYDE GROVE AREA	1	2.2%	-80.0%	1	14.3%	-66.7%	\$129,900	4.8%	\$125,271	-7.4%
054-CEDAR HILLS	3	15.0%	-25.0%	0	0.0%	--	\$149,999	1.4%	\$147,420	-3.8%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	1	14.3%	0.0%	\$147,000	3.8%	\$168,014	1.4%
056-YUKON/WESCONNETT/OAK HILL	4	5.8%	-63.6%	0	0.0%	-100.0%	\$156,000	-3.1%	\$155,733	-4.7%
061-HERLONG/NORMANDY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$174,000	18.4%	\$178,178	15.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	1	1.7%	-80.0%	4	25.0%	300.0%	\$193,200	1.7%	\$193,105	-7.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	7	13.2%	-22.2%	2	10.0%	-75.0%	\$154,950	3.6%	\$148,375	13.9%
064-BENT CREEK/PLUM TREE	2	4.0%	-60.0%	1	6.3%	-50.0%	\$207,767	-4.5%	\$213,263	-0.6%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	0	0.0%	-100.0%	1	25.0%	--	\$276,000	17.4%	\$272,975	12.3%
066-CECIL COMMERCE AREA	1	2.0%	0.0%	0	0.0%	--	\$205,490	2.7%	\$302,079	46.2%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	3	3.1%	50.0%	1	2.2%	-66.7%	\$219,000	11.7%	\$220,874	9.0%
071-BRENTWOOD/EVERGREEN	2	3.2%	-66.7%	0	0.0%	--	\$101,500	-1.5%	\$95,117	-1.7%
072-SPRINGFIELD	1	2.1%	-50.0%	0	0.0%	--	\$244,825	26.2%	\$256,517	30.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	5.9%	--	0	0.0%	--	\$164,900	-16.1%	\$164,900	-22.6%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	6	8.3%	200.0%	0	0.0%	-100.0%	\$81,700	30.2%	\$100,427	26.1%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	11	4.7%	-56.0%	5	12.2%	-28.6%	\$124,000	24.1%	\$111,886	16.4%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	3.3%	-75.0%	0	0.0%	-100.0%	\$35,000	27.3%	\$31,700	0.6%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	0	0.0%	-100.0%	1	3.3%	-75.0%	\$197,993	-0.6%	\$189,737	6.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	--	0	0.0%	--	\$439,950	216.5%	\$439,950	254.1%
091-GARDEN CITY/AIRPORT	4	2.6%	-81.8%	5	10.0%	25.0%	\$205,000	12.6%	\$194,180	5.9%
092-OCEANWAY/PECAN PARK	2	2.1%	-77.8%	1	3.2%	-66.7%	\$248,000	4.4%	\$235,552	1.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$149,900	-8.6%	\$149,900	-18.0%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	3	3.2%	-25.0%	0	0.0%	-100.0%	\$249,245	3.3%	\$261,780	4.8%
121-FLEMING ISLAND-NE	1	10.0%	--	0	0.0%	--	\$309,900	-18.4%	\$351,633	-7.5%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	1	5.3%	--	\$303,500	-9.7%	\$362,684	6.6%
123-FLEMING ISLAND-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$273,000	-1.2%	\$278,754	-7.9%
124-FLEMING ISLAND-SW	3	6.0%	-25.0%	0	0.0%	-100.0%	\$251,250	-14.5%	\$247,561	-15.7%
131-MEADOWBROOK/LOCH RANE	2	11.8%	0.0%	1	12.5%	0.0%	\$227,000	36.8%	\$246,500	13.0%
132-BELLAIR/GROVE PARK	2	10.5%	0.0%	0	0.0%	-100.0%	\$166,000	-3.1%	\$160,834	-1.4%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	--	\$273,774	-1.3%	\$248,653	-31.9%
134-SOUTH BLANDING	1	5.3%	-85.7%	1	8.3%	-75.0%	\$229,000	7.5%	\$232,017	13.1%
135-PARK WEST/MONTCLAIR	1	8.3%	--	0	0.0%	--	\$233,000	9.4%	\$220,986	10.7%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	0	0.0%	--	\$206,617	-5.9%	\$193,756	-3.2%
137-DOCTOR'S LAKE	2	11.8%	--	1	20.0%	--	\$237,500	-7.9%	\$235,680	-7.1%
138-TANGLEWOOD	0	0.0%	-100.0%	0	0.0%	--	\$169,900	-2.4%	\$160,580	-10.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	6	4.1%	-45.5%	3	5.2%	-40.0%	\$252,995	5.4%	\$268,277	10.8%
141-MIDDLEBURG NW	0	4.9%	150.0%	--	6.3%	-50.0%	--	-3.0%	--	-13.7%
142-MIDDLEBURG EAST	3	12.5%	200.0%	0	0.0%	--	\$245,000	5.6%	\$247,001	13.3%
143-FOXMEADOW AREA	4	6.6%	300.0%	1	7.7%	0.0%	\$249,000	10.2%	\$259,228	12.0%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	1	25.0%	0.0%	\$304,500	50.4%	\$279,375	45.4%
145-MIDDLEBURG-SW	2	7.1%	-33.3%	1	8.3%	-50.0%	\$141,700	-12.0%	\$155,633	-4.0%
146-MIDDLEBURG-NE	2	4.3%	-33.3%	3	13.0%	-50.0%	\$205,000	11.6%	\$258,757	25.7%
151-KEYSTONE HEIGHTS	2	3.2%	-60.0%	2	14.3%	-33.3%	\$134,950	-27.1%	\$133,363	-40.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	1	1.0%	-66.7%	1	2.5%	0.0%	\$268,178	31.6%	\$270,111	24.9%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$247,990	25.9%	\$239,323	21.5%
163-LAKE ASBURY AREA	2	2.7%	0.0%	1	6.7%	0.0%	\$230,000	-0.4%	\$236,863	-11.2%
211-JACKSONVILLE BEACH-NE	0	0.0%	--	0	0.0%	--	\$240,000	-75.0%	\$414,083	-57.8%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$525,000	-13.9%	\$630,495	-10.1%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	1	14.3%	0.0%	\$316,000	-26.3%	\$347,393	-19.5%
214-JACKSONVILLE BEACH-SW	1	1.6%	0.0%	0	0.0%	-100.0%	\$350,500	14.9%	\$359,328	13.9%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$692,500	-35.0%	\$692,500	-36.6%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$432,500	10.3%	\$429,313	26.0%
231-ATLANTIC BEACH-NORTH	0	0.0%	--	0	0.0%	--	\$689,900	27.8%	\$776,627	46.3%
232-ATLANTIC BEACH-SOUTH	0	0.0%	--	0	0.0%	--	\$241,500	-35.6%	\$267,625	-50.9%
233-ATLANTIC BEACH-WEST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%

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241-NORTH BEACH	1	9.1%	-66.7%	1	12.5%	0.0%	\$225,500	38.4%	\$228,307	46.3%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$211,750	-1.0%	\$211,750	20.4%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,125,000	192.9%	\$2,800,667	210.1%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.6%	0.0%	0	0.0%	--	\$316,000	-45.2%	\$485,367	-41.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	1	50.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	1	5.9%	--	\$450,000	-3.6%	\$962,824	52.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.1%	0.0%	0	0.0%	--	\$577,500	30.8%	\$590,250	8.1%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	2.5%	-50.0%	0	0.0%	--	\$925,250	57.1%	\$1,029,617	64.7%
264-SOUTH PONTE VEDRA BEACH	3	7.0%	0.0%	0	0.0%	--	\$1,162,500	38.8%	\$1,162,500	49.2%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	--	0	0.0%	-100.0%	\$451,440	7.5%	\$471,882	8.6%
266-VILANO BEACH	1	1.5%	-50.0%	0	0.0%	--	\$470,000	23.7%	\$453,667	8.9%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$536,000	8.0%	\$548,815	10.8%
272-NOCATEE SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$399,000	-1.5%	\$444,529	8.1%
301-JULINGTON CREEK/SWITZERLAND	2	0.6%	-75.0%	2	2.3%	-33.3%	\$355,990	0.6%	\$386,660	4.7%
302-ORANGEDALE AREA	1	1.4%	0.0%	1	2.9%	-50.0%	\$360,000	-0.7%	\$362,164	-11.0%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$391,250	30.4%	\$459,233	54.6%
304- 210 SOUTH	3	1.8%	-50.0%	0	0.0%	-100.0%	\$325,000	-7.1%	\$343,854	-6.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.3%	-66.7%	0	0.0%	--	\$291,000	12.8%	\$296,056	17.2%
306-WORLD GOLF VILLAGE AREA-NE	1	5.0%	--	0	0.0%	--	\$350,393	12.0%	\$331,041	3.9%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$340,495	-15.1%	\$354,336	-16.1%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$298,990	8.7%	\$310,292	8.7%
309-WORLD GOLF VILLAGE AREA-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$292,000	-11.5%	\$317,678	-2.5%
312-PALENCIA AREA	1	1.3%	-66.7%	0	0.0%	--	\$380,000	-4.4%	\$386,851	-2.8%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	0	0.0%	--	\$277,393	-18.4%	\$289,690	-8.6%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$210,000	-6.7%	\$237,917	-14.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$422,500	8.3%	\$476,500	29.2%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$370,000	54.2%	\$360,000	25.6%
331-ST AUGUSTINE BEACH	0	0.0%	-100.0%	1	3.6%	--	\$389,500	19.8%	\$419,213	11.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$325,000	-32.6%	\$375,000	-26.9%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$265,000	-39.1%	\$265,000	-29.2%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.4%	-50.0%	0	0.0%	--	\$232,000	40.0%	\$227,057	12.9%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	20.0%	--	\$240,000	0.4%	\$231,300	-0.5%
336-RAVENSWOOD/WEST AUGUSTINE	4	3.9%	33.3%	1	2.9%	--	\$215,000	-1.8%	\$222,285	-4.8%
337-OLD MOULTRIE RD/WILDWOOD	2	3.8%	--	0	0.0%	-100.0%	\$244,990	-12.5%	\$247,406	-10.6%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$225,000	79.6%	\$205,667	21.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$243,000	-14.7%	\$243,000	-14.7%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$1,245,000	0.0%	\$1,245,000	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	0.0%	--	\$384,900	-15.4%	\$384,900	-15.4%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$375,000	-48.4%	\$375,000	-48.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2020

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$532,500	57.5%	\$507,502	71.4%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	5.3%	100.0%	0	0.0%	-100.0%	\$452,500	22.6%	\$440,750	16.0%
460-AMELIA ISLAND PLANTATION	0	0.0%	--	0	0.0%	-100.0%	\$990,000	175.0%	\$1,054,209	164.9%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.6%	0.0%	1	10.0%	0.0%	\$258,750	14.0%	\$510,707	104.4%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	0.8%	-66.7%	0	0.0%	--	\$350,000	22.5%	\$352,528	23.5%
480-NASSAU COUNTY-YULEE NORTH	1	12.5%	--	0	0.0%	--	\$160,000	-32.6%	\$160,000	-51.4%
481-NASSAU COUNTY-YULEE SOUTH	1	2.7%	-50.0%	3	13.6%	200.0%	\$239,900	0.0%	\$215,460	-6.1%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$250,000	16.8%	\$216,667	-0.5%
491-HILLARD	0	0.0%	--	0	0.0%	--	\$170,000	-54.1%	\$160,000	-56.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	6	10.7%	200.0%	3	15.0%	-25.0%	\$238,950	6.2%	\$227,542	0.0%
501-MACCLENNY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$216,000	19.4%	\$201,059	12.6%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	--	\$357,450	130.6%	\$357,450	59.8%
503-BAKER COUNTY-SOUTH	1	4.5%	0.0%	0	0.0%	--	\$218,200	11.9%	\$226,383	-12.3%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	0	0.0%	--	\$175,000	-16.7%	\$175,000	5.9%
522-BRADFORD COUNTY-NW	0	0.0%	-100.0%	1	20.0%	-50.0%	\$113,000	44.9%	\$100,147	29.6%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	1	20.0%	--	\$114,000	-37.2%	\$116,200	-29.9%
524-BRADFORD COUNTY-SW	1	16.7%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	1	20.0%	--	\$115,000	-27.2%	\$168,780	6.8%
561-GREATER PALATKA	1	1.6%	-50.0%	3	20.0%	50.0%	\$149,000	3.8%	\$156,577	3.4%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	--	\$55,000	-69.4%	\$71,667	-60.2%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.8%	-66.7%	1	25.0%	-50.0%	\$361,250	207.4%	\$303,000	56.3%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	4.0%	-33.3%	1	6.3%	--	\$154,500	8.8%	\$194,219	-7.6%
571-INTERLACHEN-SE	1	14.3%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
572-INTERLACHEN-NE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$59,250	30.9%	\$60,000	-9.4%
573-INTERLACHEN-SW	0	0.0%	--	0	0.0%	--	\$171,000	249.0%	\$171,000	124.3%
574-INTERLACHEN-NW	4	19.0%	100.0%	0	0.0%	--	\$95,000	11.9%	\$109,000	32.1%
575-WEST OF SR-21	1	7.7%	-50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
576-GEORGES LAKE	3	27.3%	--	0	0.0%	--	\$200,000	-18.7%	\$200,000	-15.7%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	--	0	0.0%	--	\$128,000	-4.5%	\$127,143	-5.1%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	2.3%	--	0	0.0%	-100.0%	\$92,500	-54.5%	\$181,550	-16.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	--	\$68,000	-50.0%	\$110,900	-35.6%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%