

# Lender-Mediated Report

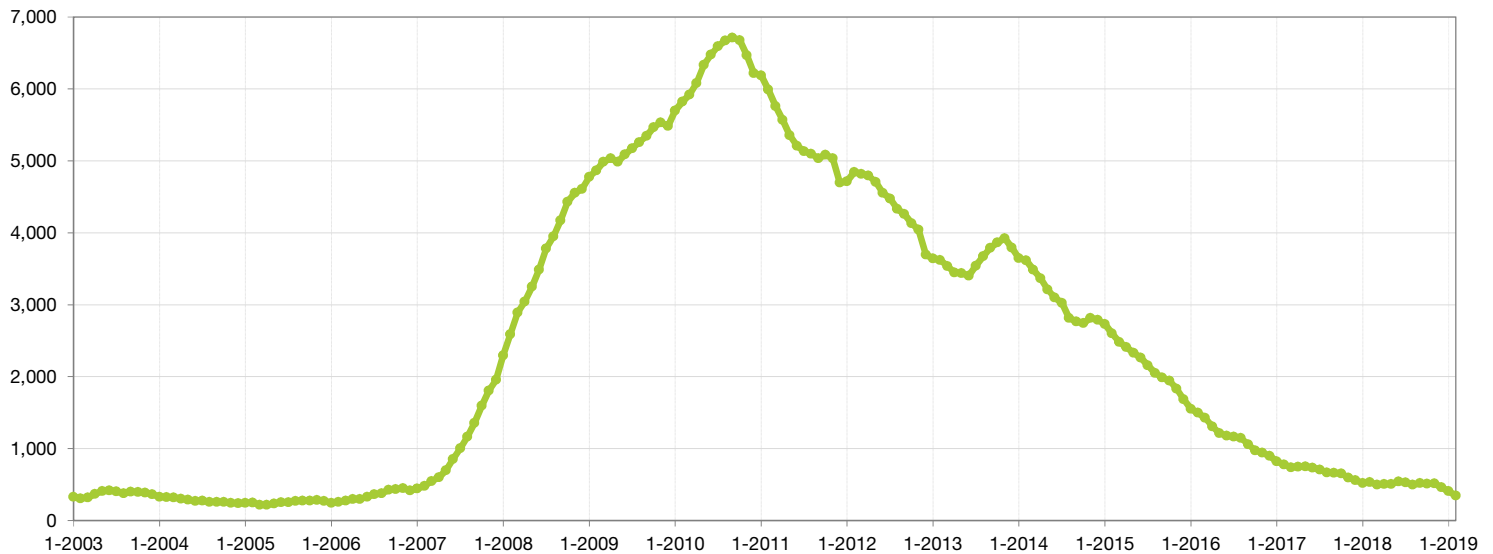
A RESEARCH TOOL PROVIDED BY THE  
NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

## Historical Inventory of Lender-Mediated Properties



## February 2019

New Listings in the Northeast Florida region increased 3.9 percent to 3,351.

- Traditional New Listings increased 5.2 percent to 3,209.
- Lender-mediated New Listings decreased 18.4 percent to 142.
- Share of all New Listings that were lender-mediated fell to 4.2 percent.

Closed Sales were up 1.1 percent to 1,956.

- Traditional Closed Sales were up 1.1 percent to 1,838.
- Lender-mediated Closed Sales were up 1.7 percent to 118.
- Share of all Closed Sales that were lender-mediated rose to 6.0 percent.

The Median Sales Price rose 1.4 percent to \$221,000.

- The traditional Median Sales Price rose 1.2 percent to \$226,000.
- The lender-mediated Median Sales Price rose 2.2 percent to \$128,250.

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### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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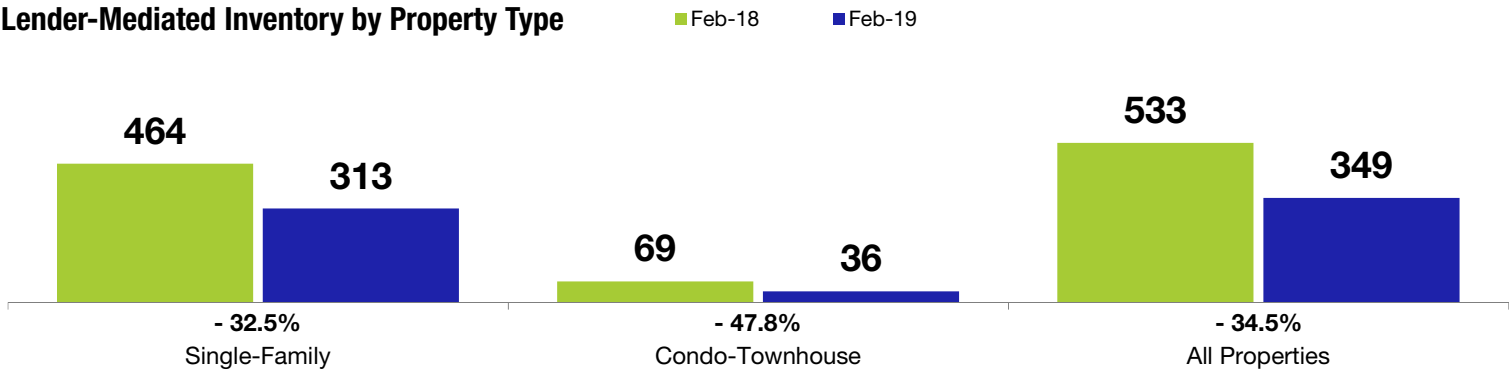
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19
Single-Family	464	313	- 32.5%	6,935	7,280	+ 5.0%	7,399	7,593	+ 2.6%	6.3%	4.1%
Condo-Townhouse	69	36	- 47.8%	1,031	1,313	+ 27.4%	1,100	1,349	+ 22.6%	6.3%	2.7%
<b>All Properties</b>	<b>533</b>	<b>349</b>	<b>- 34.5%</b>	<b>7,966</b>	<b>8,593</b>	<b>+ 7.9%</b>	<b>8,499</b>	<b>8,942</b>	<b>+ 5.2%</b>	<b>6.3%</b>	<b>3.9%</b>

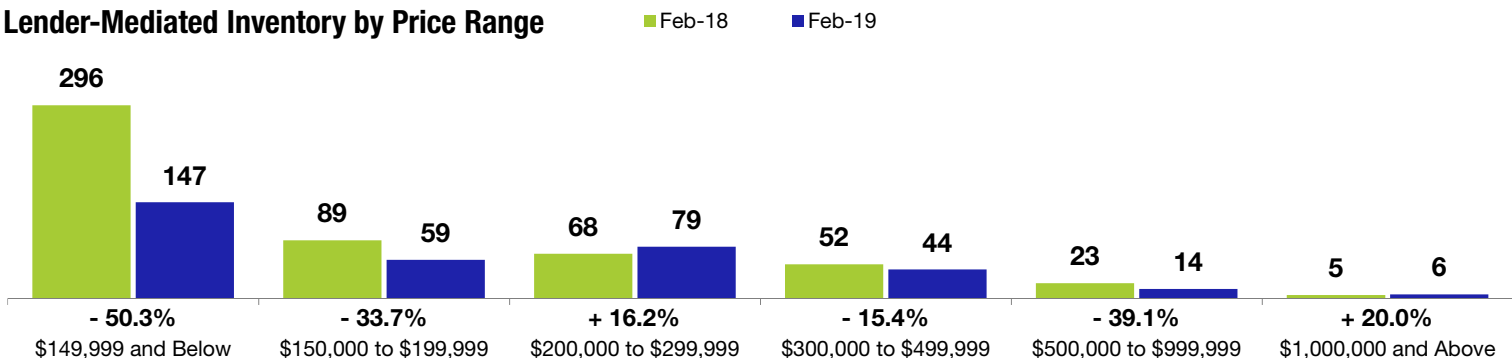
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19
\$149,999 and Below	296	147	- 50.3%	1,423	1,361	- 4.4%	1,719	1,508	- 12.3%	17.2%	9.7%
\$150,000 to \$199,999	89	59	- 33.7%	799	923	+ 15.5%	888	982	+ 10.6%	10.0%	6.0%
\$200,000 to \$299,999	68	79	+ 16.2%	2,013	2,296	+ 14.1%	2,081	2,375	+ 14.1%	3.3%	3.3%
\$300,000 to \$499,999	52	44	- 15.4%	2,241	2,309	+ 3.0%	2,293	2,353	+ 2.6%	2.3%	1.9%
\$500,000 to \$999,999	23	14	- 39.1%	1,101	1,267	+ 15.1%	1,124	1,281	+ 14.0%	2.0%	1.1%
\$1,000,000 and Above	5	6	+ 20.0%	389	437	+ 12.3%	394	443	+ 12.4%	1.3%	1.4%
<b>All Price Ranges</b>	<b>533</b>	<b>349</b>	<b>- 34.5%</b>	<b>7,966</b>	<b>8,593</b>	<b>+ 7.9%</b>	<b>8,499</b>	<b>8,942</b>	<b>+ 5.2%</b>	<b>6.3%</b>	<b>3.9%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

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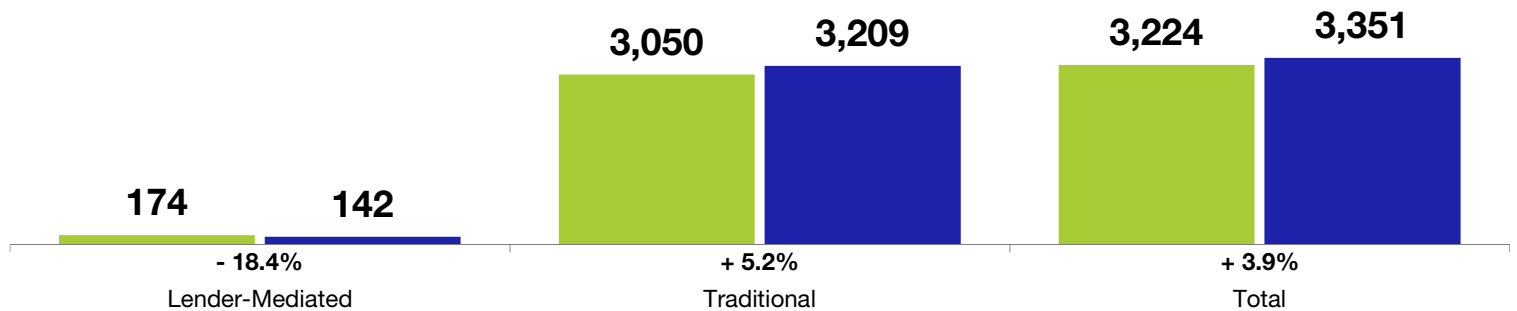


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19
Single-Family	144	123	- 14.6%	2,529	2,702	+ 6.8%	2,673	2,825	+ 5.7%	5.4%	4.4%
Condo-Townhouse	30	19	- 36.7%	521	507	- 2.7%	551	526	- 4.5%	5.4%	3.6%
<b>All Properties</b>	<b>174</b>	<b>142</b>	<b>- 18.4%</b>	<b>3,050</b>	<b>3,209</b>	<b>+ 5.2%</b>	<b>3,224</b>	<b>3,351</b>	<b>+ 3.9%</b>	<b>5.4%</b>	<b>4.2%</b>

### Change in New Listings for All Properties

■ Feb-18 ■ Feb-19

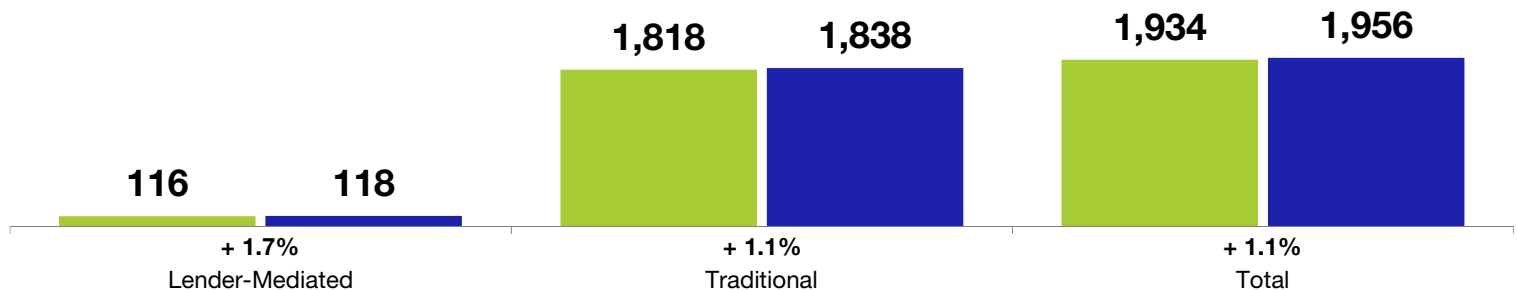


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19
Single-Family	102	104	+ 2.0%	1,527	1,542	+ 1.0%	1,629	1,646	+ 1.0%	6.3%	6.3%
Condo-Townhouse	14	14	0.0%	291	296	+ 1.7%	305	310	+ 1.6%	4.6%	4.5%
<b>All Properties</b>	<b>116</b>	<b>118</b>	<b>+ 1.7%</b>	<b>1,818</b>	<b>1,838</b>	<b>+ 1.1%</b>	<b>1,934</b>	<b>1,956</b>	<b>+ 1.1%</b>	<b>6.0%</b>	<b>6.0%</b>

### Change in Closed Sales for All Properties

■ Feb-18 ■ Feb-19



# Lender-Mediated Report

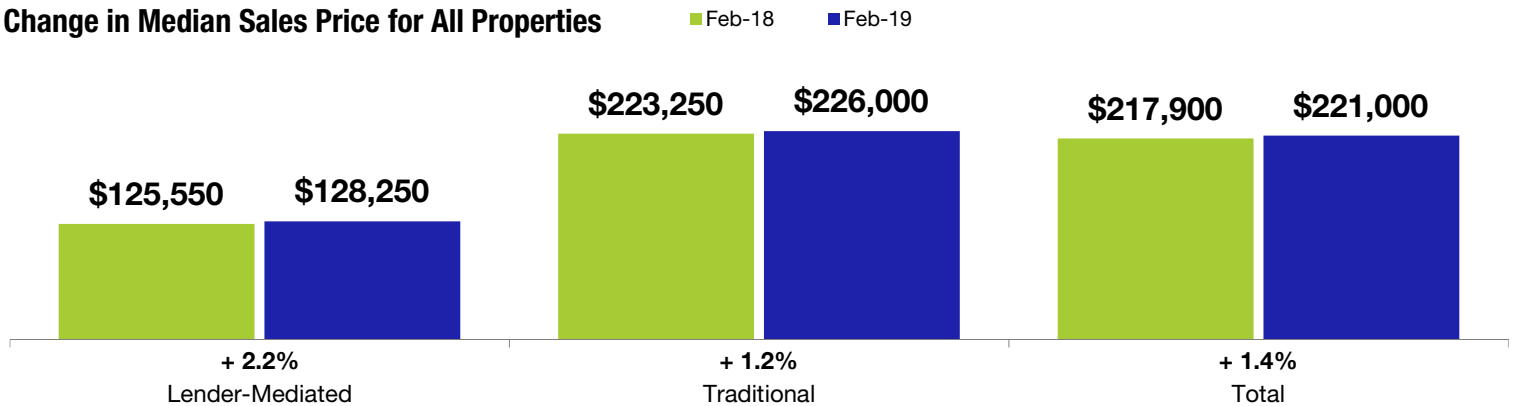
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -
Single-Family	\$146,675	\$138,950	- 5.3%	\$237,000	\$238,660	+ 0.7%	\$230,000	\$234,000	+ 1.7%
Condo-Townhouse	\$116,000	\$122,950	+ 6.0%	\$146,000	\$155,920	+ 6.8%	\$145,000	\$221,000	+ 52.4%
<b>All Properties</b>	<b>\$125,550</b>	<b>\$128,250</b>	<b>+ 2.2%</b>	<b>\$223,250</b>	<b>\$226,000</b>	<b>+ 1.2%</b>	<b>\$217,900</b>	<b>\$221,000</b>	<b>+ 1.4%</b>

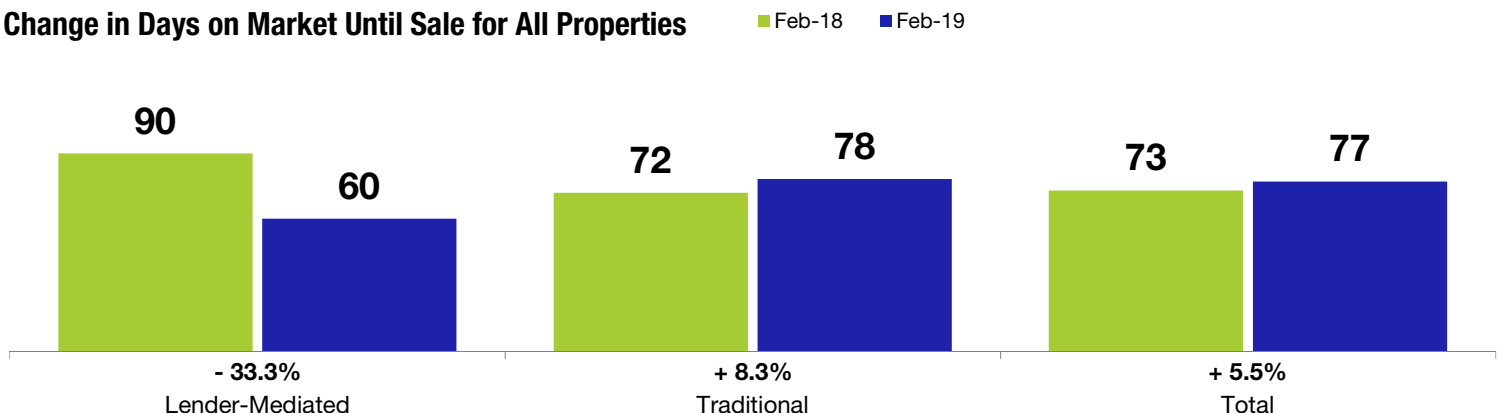
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -	Feb-18	Feb-19	+ / -
Single-Family	90	60	- 33.3%	74	82	+ 10.8%	75	81	+ 8.0%
Condo-Townhouse	88	59	- 33.0%	59	57	- 3.4%	60	58	- 3.3%
<b>All Properties</b>	<b>90</b>	<b>60</b>	<b>- 33.3%</b>	<b>72</b>	<b>78</b>	<b>+ 8.3%</b>	<b>73</b>	<b>77</b>	<b>+ 5.5%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

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## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### February 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	6	7.1%	20.0%	1	5.6%	-66.7%	\$194,900	-2.6%	\$222,478	20.7%
<b>Clay County</b>	56	6.0%	-6.7%	19	7.8%	46.2%	\$217,000	8.8%	\$226,813	5.3%
<b>Duval County</b>	204	4.8%	-38.2%	76	7.1%	24.6%	\$190,000	-1.0%	\$218,346	-4.6%
<b>Nassau County</b>	11	2.8%	-35.3%	4	4.7%	-20.0%	\$262,500	10.6%	\$296,188	3.4%
<b>Putnam County</b>	13	3.5%	-56.7%	3	5.1%	-70.0%	\$95,000	45.0%	\$139,529	36.2%
<b>St. Johns County</b>	47	1.9%	-19.0%	10	2.4%	-33.3%	\$320,000	0.0%	\$370,879	-0.5%
011-SAN MARCO	0	0.0%	-100.0%	1	7.7%	--	\$275,000	0.4%	\$339,042	35.5%
012-SAN JOSE	5	4.1%	-28.6%	4	13.8%	300.0%	\$199,900	8.6%	\$239,059	-15.0%
013-BEAUCLERC/MANDARIN NORTH	5	3.4%	-66.7%	0	0.0%	-100.0%	\$210,000	-6.7%	\$214,682	-15.0%
014-MANDARIN	8	3.8%	-38.5%	2	4.0%	-33.3%	\$253,000	1.5%	\$255,020	-4.7%
015-BARTRAM	6	5.8%	20.0%	1	3.6%	--	\$262,743	5.2%	\$253,307	3.9%
021-ST NICHOLAS AREA	3	4.8%	-66.7%	2	8.3%	--	\$147,500	1.0%	\$147,905	-18.4%
022-GROVE PARK/SANS SOUCI	7	4.7%	-53.3%	7	12.1%	600.0%	\$150,000	-6.8%	\$152,266	-9.3%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	3	2.9%	-57.1%	2	4.4%	0.0%	\$172,000	-7.0%	\$191,065	-1.0%
024-BAYMEADOWS/DEERWOOD	9	4.9%	-18.2%	1	2.1%	-50.0%	\$139,900	1.4%	\$209,402	-3.7%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	8	7.6%	60.0%	0	0.0%	-100.0%	\$305,000	-10.3%	\$343,835	-0.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	5	3.7%	-16.7%	1	3.6%	-50.0%	\$285,450	-8.7%	\$299,177	-28.0%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.5%	0.0%	0	0.0%	--	\$170,000	-43.1%	\$242,377	-45.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	1	1.9%	--	0	0.0%	--	\$392,927	-2.2%	\$398,938	-0.1%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$289,500	7.2%	\$292,825	9.2%
032-AVONDALE	3	2.8%	0.0%	0	0.0%	-100.0%	\$255,000	-3.0%	\$256,400	-13.0%
033-ORTEGA/VENETIA	2	2.9%	100.0%	1	7.7%	-50.0%	\$295,000	24.2%	\$283,954	-25.4%
041-ARLINGTON	8	4.0%	-66.7%	4	6.3%	-20.0%	\$158,000	-4.8%	\$178,237	4.7%
042-FT CAROLINE	11	8.6%	175.0%	7	18.4%	600.0%	\$189,000	-8.9%	\$217,600	-1.5%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	2	2.2%	-66.7%	3	14.3%	--	\$237,000	-0.4%	\$300,212	27.3%
051-MURRAY HILL	5	8.6%	-16.7%	0	0.0%	--	\$158,900	13.5%	\$165,808	25.4%
052-LAKESHORE	3	6.5%	-40.0%	1	6.7%	--	\$153,500	9.9%	\$146,933	8.1%
053-HYDE GROVE AREA	2	3.8%	-71.4%	2	13.3%	100.0%	\$140,000	25.0%	\$139,553	25.2%
054-CEDAR HILLS	1	3.1%	-75.0%	1	7.1%	--	\$128,000	-6.9%	\$121,443	-6.7%
055-CONFEDERATE POINT/ORTEGA FARMS	2	8.7%	-50.0%	0	0.0%	--	\$177,538	-14.9%	\$177,019	-39.6%
056-YUKON/WESCONNETT/OAK HILL	9	14.3%	-30.8%	3	11.1%	50.0%	\$130,000	4.4%	\$132,546	-1.7%
061-HERLONG/NORMANDY AREA	4	12.1%	-50.0%	1	5.0%	-50.0%	\$146,500	20.1%	\$142,970	12.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	7.9%	0.0%	1	4.8%	-50.0%	\$186,000	9.4%	\$174,336	-4.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	17.4%	-20.0%	0	0.0%	-100.0%	\$158,600	14.5%	\$143,105	5.4%
064-BENT CREEK/PLUM TREE	1	2.2%	-85.7%	1	9.1%	--	\$225,000	25.0%	\$223,623	22.4%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	3.8%	0.0%	1	20.0%	--	\$200,000	3.8%	\$196,580	3.3%
066-CECIL COMMERCE AREA	1	5.3%	0.0%	1	20.0%	--	\$197,500	-33.9%	\$179,467	-36.4%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	1.6%	-81.8%	4	9.3%	-20.0%	\$205,000	22.0%	\$203,328	21.2%
071-BRENTWOOD/EVERGREEN	2	2.5%	-50.0%	3	21.4%	--	\$78,500	10.6%	\$77,193	7.6%
072-SPRINGFIELD	1	2.3%	0.0%	0	0.0%	--	\$304,350	35.3%	\$272,298	27.2%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	7.7%	0.0%	0	0.0%	--	\$99,000	-34.8%	\$99,000	-31.9%

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## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### February 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
074-PAXON	4	5.6%	-55.6%	2	10.0%	-33.3%	\$84,500	116.4%	\$80,638	92.6%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	18	6.9%	-30.8%	7	15.6%	40.0%	\$80,000	24.5%	\$87,194	14.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	6.1%	-66.7%	0	0.0%	--	\$50,000	78.6%	\$59,333	111.9%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	6	8.5%	-57.1%	3	15.8%	0.0%	\$195,000	-16.6%	\$189,980	-9.3%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	5.6%	-66.7%	0	0.0%	--	\$124,000	-58.1%	\$124,000	-58.1%
091-GARDEN CITY/AIRPORT	14	9.3%	-26.3%	5	11.4%	0.0%	\$205,250	7.8%	\$204,197	16.3%
092-OCEANWAY/PECAN PARK	6	4.2%	-40.0%	0	0.0%	-100.0%	\$233,000	4.3%	\$219,946	2.1%
095-SAN MATEO/EASTPORT	4	14.8%	300.0%	0	0.0%	--	\$142,500	-32.8%	\$257,000	14.7%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	3.1%	-20.0%	0	0.0%	-100.0%	\$272,000	22.2%	\$292,743	12.8%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$320,000	42.2%	\$320,000	42.2%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	2	15.4%	100.0%	\$320,000	9.0%	\$346,231	7.6%
123-FLEMING ISLAND-SE	3	9.4%	--	1	7.7%	--	\$250,000	-4.8%	\$278,523	6.1%
124-FLEMING ISLAND-SW	5	11.4%	0.0%	1	6.7%	0.0%	\$239,900	5.1%	\$252,173	-0.1%
131-MEADOWBROOK/LOCH RANE	2	7.4%	-50.0%	0	0.0%	-100.0%	\$247,000	41.1%	\$237,378	7.7%
132-BELLAIR/GROVE PARK	5	25.0%	150.0%	1	11.1%	--	\$158,000	54.1%	\$165,422	37.9%
133-NORTH ORANGE PARK	0	0.0%	--	0	0.0%	-100.0%	\$225,000	198.4%	\$225,000	84.7%
134-SOUTH BLANDING	5	19.2%	66.7%	0	0.0%	--	\$222,000	16.2%	\$217,900	23.2%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$216,500	42.9%	\$218,250	42.4%
136-LAKESIDE ESTATES	4	17.4%	100.0%	0	0.0%	--	\$189,900	14.1%	\$161,300	-5.7%
137-DOCTOR'S LAKE	1	3.6%	-66.7%	0	0.0%	--	\$238,500	-4.6%	\$238,500	-20.1%
138-TANGLEWOOD/DOCTORS INLET	0	--	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	7	4.0%	-12.5%	4	9.1%	0.0%	\$223,750	-2.7%	\$237,353	-5.3%
141-MIDDLEBURG NW	0	5.1%	33.3%	--	0.0%	-100.0%	--	9.9%	--	22.2%
142-MIDDLEBURG EAST	1	4.8%	-50.0%	0	0.0%	--	\$199,000	10.2%	\$179,667	-4.0%
143-FOXMEADOW AREA	0	0.0%	-100.0%	2	20.0%	100.0%	\$217,500	-13.4%	\$249,690	0.1%
144-MIDDLEBURG-SE	2	10.0%	--	0	0.0%	--	\$269,000	3.3%	\$269,000	-4.0%
145-MIDDLEBURG-SW	3	9.1%	50.0%	2	18.2%	0.0%	\$169,900	58.8%	\$155,697	44.4%
146-MIDDLEBURG-NE	5	9.3%	-16.7%	2	8.7%	--	\$178,000	16.3%	\$199,150	12.6%
151-KEYSTONE HEIGHTS	4	6.6%	-50.0%	2	20.0%	--	\$123,500	45.3%	\$135,260	10.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPRINGS	4	3.3%	0.0%	1	6.7%	0.0%	\$212,990	-5.8%	\$252,985	1.8%
162-RUSSELL LANDING/PENNY FARMS	1	33.3%	0.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
163-LAKE ASBURY AREA	0	0.0%	--	0	0.0%	--	\$246,000	19.5%	\$241,886	17.9%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	0	0.0%	--	\$614,500	8.8%	\$614,500	-8.6%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	-100.0%	\$443,500	-27.9%	\$559,665	-17.6%
213-JACKSONVILLE BEACH-NW	1	2.6%	0.0%	0	0.0%	--	\$342,500	2.6%	\$374,833	10.6%
214-JACKSONVILLE BEACH-SW	3	4.1%	200.0%	0	0.0%	--	\$430,000	59.9%	\$460,461	65.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$760,000	27.4%	\$760,000	29.1%
222-NEPTUNE BEACH-WEST	1	4.2%	0.0%	1	20.0%	--	\$355,000	61.4%	\$428,860	94.9%
231-ATLANTIC BEACH-NORTH	1	2.0%	--	1	11.1%	--	\$545,000	42.5%	\$689,123	67.1%
232-ATLANTIC BEACH-SOUTH	0	0.0%	-100.0%	1	20.0%	--	\$439,000	9.8%	\$721,800	80.5%
233-ATLANTIC BEACH-WEST	1	5.9%	--	1	50.0%	--	\$284,991	-2.6%	\$284,991	5.2%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### February 2019

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
241-NORTH BEACH	1	6.7%	0.0%	0	0.0%	--	\$277,801	52.3%	\$277,801	59.6%
242-MAYPORT	0	0.0%	--	0	0.0%	--	\$162,900	-18.5%	\$162,780	-20.6%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$712,500	-11.8%	\$886,238	-50.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.2%	-66.7%	1	10.0%	--	\$542,500	61.9%	\$727,590	61.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.1%	--	0	0.0%	--	\$243,000	-36.4%	\$358,856	-25.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	1	1.2%	-75.0%	1	5.3%	0.0%	\$285,000	-20.2%	\$343,824	-15.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.7%	-50.0%	0	0.0%	--	\$699,000	-1.5%	\$650,500	1.8%
264-SOUTH PONTE VEDRA BEACH	3	5.6%	0.0%	1	16.7%	--	\$565,000	7.1%	\$700,417	19.5%
265-PONTE VEDRA/NOCATEE-STJ	0	0.0%	-100.0%	0	0.0%	--	\$406,000	-5.9%	\$433,137	-7.7%
266-VILANO BEACH	1	1.6%	0.0%	0	0.0%	--	\$426,000	106.8%	\$470,500	115.5%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$512,500	12.3%	\$508,068	-5.7%
272-NOCATEE SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$390,000	-4.4%	\$404,785	-9.5%
301-JULINGTON CREEK/SWITZERLAND	7	1.8%	40.0%	3	2.7%	-25.0%	\$319,990	-3.8%	\$347,565	-2.8%
302-ORANGEDALE AREA	2	3.6%	100.0%	0	0.0%	-100.0%	\$231,000	-32.0%	\$364,223	-7.4%
303-PALMO/SIX MILE AREA	3	9.1%	200.0%	0	0.0%	--	\$372,272	0.6%	\$492,019	31.9%
304- 210 SOUTH	3	2.6%	-40.0%	1	3.1%	0.0%	\$332,495	5.4%	\$355,686	12.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.6%	--	0	0.0%	--	\$266,500	5.3%	\$247,981	6.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$325,000	-12.2%	\$325,000	-12.2%
307-WORLD GOLF VILLAGE AREA-SE	1	1.6%	0.0%	0	0.0%	--	\$376,626	4.3%	\$327,179	-8.5%
308-WORLD GOLF VILLAGE AREA-SW	4	4.9%	0.0%	0	0.0%	--	\$271,000	-4.1%	\$275,626	-2.2%
309-WORLD GOLF VILLAGE AREA-WEST	2	2.3%	-33.3%	1	7.7%	0.0%	\$290,000	-16.1%	\$311,817	-9.6%
312-PALENCIA AREA	2	1.8%	-33.3%	0	0.0%	-100.0%	\$400,000	-7.9%	\$390,661	-22.0%
313-WHITECASTLE/AIRPORT AREA	1	3.1%	-75.0%	0	0.0%	--	\$380,863	110.4%	\$365,153	62.4%
321-NORTH CITY-ST AUGUSTINE	2	6.3%	--	0	0.0%	--	\$334,000	45.7%	\$327,000	34.4%
322-DOWNTOWN ST AUGUSTINE	1	2.2%	0.0%	1	33.3%	--	\$455,000	21.0%	\$398,167	-17.5%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	-100.0%	\$370,000	92.7%	\$335,000	92.0%
331-ST AUGUSTINE BEACH	2	0.9%	-33.3%	1	5.3%	--	\$326,000	6.9%	\$425,892	-7.0%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$264,900	0.0%	\$264,900	0.0%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$302,000	7.9%	\$300,304	7.3%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.8%	--	0	0.0%	-100.0%	\$194,700	-4.8%	\$199,743	-11.0%
335-ST AUGUSTINE SOUTH	2	11.8%	100.0%	0	0.0%	--	\$246,000	21.8%	\$246,250	21.9%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.9%	-50.0%	0	0.0%	-100.0%	\$260,000	26.9%	\$241,920	15.9%
337-OLD MOULTRIE RD/WILDWOOD	1	0.9%	-66.7%	0	0.0%	-100.0%	\$312,500	25.0%	\$303,393	21.8%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$226,000	-4.6%	\$226,000	-16.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$322,500	1.4%	\$322,500	1.4%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	--	\$305,000	-75.6%	\$305,000	-75.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
431-NASSAU COUNTY BEACHES-SOUTH	1	7.1%	--	0	0.0%	--	\$390,000	160.0%	\$390,000	160.0%

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## Lender-Mediated Activity by Area (cont.)

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### February 2019

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440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$315,000	-21.6%	\$315,000	-21.6%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	5.0%	0.0%	1	11.1%	0.0%	\$379,967	8.5%	\$479,641	20.1%
460-AMELIA ISLAND PLANTATION	1	2.1%	--	0	0.0%	--	\$345,000	43.8%	\$382,556	0.3%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	10.0%	--	\$229,750	8.4%	\$243,445	9.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	3	2.5%	-40.0%	1	4.2%	0.0%	\$318,950	34.4%	\$315,984	13.4%
480-NASSAU COUNTY-YULEE NORTH	0	0.0%	--	0	0.0%	--	\$281,878	0.0%	\$281,878	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	0	--	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
490-CALLAHAN	0	0.0%	--	0	0.0%	--	\$178,500	1.4%	\$186,750	6.1%
491-HILLARD	2	20.0%	100.0%	1	33.3%	--	\$73,000	-60.5%	\$162,667	-12.1%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	3	4.5%	-40.0%	0	0.0%	-100.0%	\$246,663	3.7%	\$246,136	5.9%
501-MACCLENNY AREA	4	8.2%	--	1	9.1%	-50.0%	\$189,900	-5.1%	\$211,509	4.6%
502-BAKER COUNTY-NW	1	5.0%	-66.7%	0	0.0%	--	\$185,000	0.0%	\$185,000	0.0%
503-BAKER COUNTY-SOUTH	1	6.3%	-50.0%	0	0.0%	-100.0%	\$258,500	433.0%	\$261,600	132.8%
521-BRADFORD COUNTY-NE	0	0.0%	-100.0%	1	33.3%	0.0%	\$141,900	55.9%	\$109,560	14.9%
522-BRADFORD COUNTY-NW	3	12.0%	-25.0%	1	14.3%	--	\$104,900	5.0%	\$105,282	-16.3%
523-BRADFORD COUNTY-SE	0	0.0%	-100.0%	1	12.5%	-50.0%	\$177,300	22.7%	\$174,275	17.1%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	--	\$115,000	12.2%	\$129,553	26.4%
541-UNION COUNTY-NORTH	1	11.1%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
561-GREATER PALATKA	2	3.3%	-71.4%	0	0.0%	-100.0%	\$107,000	-6.1%	\$108,709	-21.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	13.8%	0.0%	0	0.0%	--	\$212,500	-8.8%	\$212,500	-8.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.9%	-50.0%	0	0.0%	-100.0%	\$122,500	39.2%	\$164,000	25.1%
571-INTERLACHEN-SE	0	0.0%	--	0	0.0%	--	\$58,000	-8.9%	\$58,000	-8.9%
572-INTERLACHEN-NE	1	3.1%	-66.7%	1	7.7%	-50.0%	\$54,500	94.6%	\$102,700	248.7%
573-INTERLACHEN-SW	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
574-INTERLACHEN-NW	1	4.2%	-83.3%	0	0.0%	--	\$97,250	25.6%	\$99,350	28.3%
575-WEST OF SR-21	1	5.6%	-50.0%	1	33.3%	-50.0%	\$72,000	-12.4%	\$127,667	55.3%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	--	\$292,000	62.2%	\$292,000	62.2%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	1	33.3%	--	\$95,000	251.9%	\$186,633	518.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.7%	--	0	0.0%	-100.0%	\$181,500	252.4%	\$177,167	142.7%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.0%	0.0%	0	0.0%	--	\$225,000	212.5%	\$176,600	59.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%