

NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.
CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Eric Cavanagh
2. Firm Name/Address Keller Williams Atlantic Partners Southside
Since when? 2018
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? sales associate
 - a. Area of real estate specialty? residential
 - b. How much time do you spend in this profession? full-time
 - c. In what field is the balance of your time spent? _____
4. Number of years licensed. 17 Realtor® since. 2005
5. What was your occupation prior to obtaining a real estate license? Sales/mgmt
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? absolutely
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? absolutely
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? absolutely
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? absolutely
10. Do you contribute to RPAC? yes Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? yes
11. What education level and skill sets do you possess to qualify for the position(s) requested?
Former member of brokerage agent leadership council/chair of finance committee. Owned and operated several businesses as well as served as general manager, district manager and regional manager levels. Involved in prospecting/presenting/sales to C level prospects for both products and services
12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
Grad of 2021 Leadership Academy (NEFAR)
GRI, MRP, AHWD, e-Pro, GKC, EDGE Society, C2EX, SRES, ABR, FMS
Member of Mandarin Council 2022, Community Affairs 2022
GARD 2022, FI Realtors convention 2021, RPAC Sterling R 2022

b. Civic Activities

KW Red Day (yearly community involvement day)

Food Pantry Celebration Church 8/2021 to 1/2022 (4 hrs every thursday)

Legacy Committee (Celebration Church)

Pine Castle Christmas Party/Lunch, 2019, 2020, 2021

Rotary Club Vaccine supporter

c. Leadership positions

ALC at Keller Williams Jacksonville 2008-2012; chair of technology committee

ALC at Keller Williams Atlantic Partners 2018-2022; chair of finance committee 2021

Leadership Accademy NEFAR 2021

eEdge Ambassador at KW 2011-2015 (taught classes and was point person for all inquires regarding this CRM adopted by National as CRM provided to new associates)

13. Why are you interested in serving as an Officer or Director?

I am interested in becoming involved in NEFAR/MLS to have input as to the direction we take moving forward and be a voice for my fellow Realtors; to promote professionalism and growth as we endeavor to improve our industry and provide value to our members.

Questions 14. & 15. for MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

Been using MLS since 2007 through all the changes. eEdge Ambassador at KW Jacksonville 2011-2015 Use FlexMLS Pro app (android); Use RPR and MMT consistenly

15. What knowledge do you have of RETS and RESO?

very little

16. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:

Eric N. Cunnagh

3/13/2022 3:53 PM EDT
QLRH-LTGG-JMKW-ZNSA

05/18/2022

Candidate Signature

Date

Please check any position or positions for which you desire to be considered by Nominating.

NEFAR Director

NEFMLS Director

NEFAR President Elect**

NEFAR Treasurer**

NEFAR Secretary**

NAR Large Association Director***