

**NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.**  
**CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION**

1. Name Rory Dubin
  
2. Firm Name/Address EXIT Real Estate Gallery/10920 Baymeadows Road, Suite 29 Jacksonville 32256  
Since when? 2014
  
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Broker Associate
  - a. Area of real estate specialty? Residential and Commercial
  - b. How much time do you spend in this profession? 50+ Hours per week
  - c. In what field is the balance of your time spent? Home and travel
  
4. Number of years licensed. 16 Realtor® since. 2005
  
5. What was your occupation prior to obtaining a real estate license? Agricultural Management
  
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? Yes
  
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes
  
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes
  
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes
  
10. Do you contribute to RPAC? Yes Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes
  
11. What education level and skill sets do you possess to qualify for the position(s) requested?  
MBA in Management, C2EX Endorsed, Bachelor's in Marketing with a Minor in Communications, over 26 designations and certifications, 6 years as a Real Estate Instructor, & 6 years as a Managing Broker for a 450 agent, 7-office firm.

12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)

a. Realtor association activities (local, state, and national)

NEFAR Finance & Budget committee 2014-present, NEFAR Board of Directors 2014-2019 & 2021-2023, Florida Realtors Board of Directors 2010 to present, CIPS Advisory Board (NAR) 2020-2021, Florida Realtors 2021 Executive Committee, FL Realtors 2020 Issues Mobilization Task Force, Golden R President's Circle RPAC Major Investor, FL Realtors Honor Society 12 years, FL Realtors Legislative Think Tank 2017-2019, FL Realtors RPMIC 2015,2017, REALTOR Party Town Hall 2014-2016, Women's Council of REALTORS member 2006 to present, Founding member & BOD AREA Jacksonville Chapter (2018 to present) & NAHREP Jacksonville Chapter, RRC Regional Mastermind member (national), Northeast Florida Regional Mastermind (RRC) member 2018-2021. Attended FL Realtors & NAR Legislative Meetings & Conventions almost continuously since 2006.

b. Civic Activities

2021 Jacksonville Coastal Conservation Association, volunteer for Habitat for Humanity, for Villages of Hope (2021), 2021 Coastal Cleanup (twice), Hunger Fight (2017-2021), Daniel House, and others. Toastmasters International served as Area Governor, Club Founder, Mentor, President, and various other Board positions. Past Advocacy Chairman for local chapter of the American Cancer Society. Boy Scouts of America leader for over 20 years including Assistant Scoutmaster, Merit Badge counselor, Trainer, & many other positions (3 sons were Eagle Scouts). Appointed by former Governor Jeb Bush to the Southwest Florida Regional Planning Board. Served as a commissioner for a local water management district (Joshua Water Control District).

c. Leadership positions

2021 NEFAR Secretary, 2021 Real Estate Business Institute (REBI) Florida President, 2021 Florida State Finance Director for Residential Real Estate Council (RRC/CRS), 2021 NEFAR Commercial Alliance of REALTORS Chairman, 2021-2022 NAR Appointed C2EX Ambassador, 2021 Vice Chairman of REBI Global Alliances Committee, 2020 REBI Florida Treasurer, 2020 RRC Area Director for Northeast Florida, 2019 REBI District 1 DVP, 2019 RRC Local Network Director for Jacksonville, 2019 Vice Chairman FL Realtor Party Coordinating Committee, 2018 FL Realtors State & Local Taxation subcommittee Chairman (2017 Vice Chair), FL Realtors Leadership Academy Chair 2016/Vice Chair 2015/Graduate 2011, 2019 NEFAR Leadership Academy Chair (2013 Grad), 2018 NEFAR Global Bus. Council Chair, 2017/2014 NEFAR Legislative Committee Chair, Women's Council of REALTORS 2018 FL Governor/2016 DVP/2015 Jacksonville President (2014 PE, 2013 VP of Membership)

13. Why are you interested in serving as an Officer or Director?

I've had the unique opportunity to observe & help direct NEFAR's growth, policy & budget for the past 8 years, serving not only as a Board member, but on multiple committees, involved in almost every area Council, helped with creating the 3-year Mission twice, the construction of the new building, and served as Chair of many NEFAR committees. I want to continue the positive track that NEFAR is on. Having served as Secretary this year, as Treasurer I will help to continue to lead & serve our members through challenges (like Covid), and the opportunities we have as one of the very top Association of REALTORS in the nation. This also includes a great staff, and an excellent MLS.

14. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:

**Rory Dubin**

Digitally signed by Rory Dubin  
Date: 2021.07.14 22:08:20 -04'00'

07/14/2021

\_\_\_\_\_  
Candidate Signature

\_\_\_\_\_  
Date

Please check any position or positions for which you desire to be considered by Nominating.

\_\_\_\_\_ NEFAR Director

\_\_\_\_\_ NEFMLS Director

NEFAR President Elect\*\*

NEFAR Treasurer\*\*

\_\_\_\_\_ NEFAR Secretary\*\*

\*\* NEFAR Officer Positions have additional requirements for a candidate to be considered by the Nominating Committee and obtain an interview appointment. (FDLE background check & three-bureau credit report) See next page for additional requirements that must be agreed to and be completed by all candidates for NEFAR Officer positions.