

**NORTHEAST FLORIDA ASSOCIATION OF REALTORS®, INC.**  
**CANDIDATE'S QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION**

1. Name Gonzalo Mejia
  
2. Firm Name/Address Watson Realty Corp  
Since when? December 2010
  
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Broker Associate
  - a. Area of real estate specialty? Residential
  - b. How much time do you spend in this profession? Full time
  - c. In what field is the balance of your time spent? Volunteering/Personal time
  
4. Number of years licensed. 17 Realtor® since. 2004
  
5. What was your occupation prior to obtaining a real estate license? Financial Analyst
  
6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings and any other special meetings as required? Yes
  
7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes
  
8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position, but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes
  
9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes
  
10. Do you contribute to RPAC? Yes Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes
  
11. What education level and skill sets do you possess to qualify for the position(s) requested?  
I studied industrial engineering and have a background on financial analysis  
\_\_\_\_\_  
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12. Qualifications (list positions held, year and principal services if not on your attached resume/bio)

a. Realtor association activities (local, state, and national)

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b. Civic Activities

American Lung Association - Volunteer

The 5 & Dime - Volunteer/Board of Directors

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c. Leadership positions

2015 RealMLS President

2021 Florida Realtors Professional Development Committee Chair

2020 Florida Realtors Faculty Sub-committee Chair

2018 Florida Realtors Leadership Academy Committee Chair

2008, 2015-2021 Florida Realtors Director

2015 NEFAR Director

2011-2016 RealMLS Director

2017 NEFAR Education Task Force Chair

2016 NEFAR RPAC Task Force Co-chair

2016 NEFAR Global Business Council Chair

13. Why are you interested in serving as an Officer or Director?

I believe in the importance to get involved to create change and improve our association.

I have been involved in the real estate industry as a sales associate, broker associate, managing broker team leader and instructor. Because of that, I believe I can bring different perspectives when discussing issues.

Having a diverse representation in leadership is also important to get our membership more identified with our association.

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14. If selected by the Nominating Committee, I would be willing to commit to the duties of the position(s), including a minimum donor of \$99 for RPAC annually, and serve in any one of the following Officer/Director positions indicated below:

Authentisign  
GONZALO MEJIA  
7/22/2021 12:08:47 PM EDT  
Candidate Signature

07/22/2021  
Date

Please check any position or positions for which you desire to be considered by Nominating.

NEFAR Director

NEFMLS Director

NEFAR President Elect\*\*

NEFAR Treasurer\*\*

NEFAR Secretary\*\*

\*\* NEFAR Officer Positions have additional requirements for a candidate to be considered by the Nominating Committee and obtain an interview appointment. (FDLE background check & three-bureau credit report) See next page for additional requirements that must be agreed to and be completed by all candidates for NEFAR Officer positions.

**Gonzalo Mejia**  
Watson Realty Corp  
904-472-0726  
[gonzalom@wastonrealtycorp.com](mailto:gonzalom@wastonrealtycorp.com)

**Professional Experience**

Watson Realty Corp  
Broker Associate  
December 2010 – Current

Watson Realty Corp  
VP/Managing Broker San Marco Office  
April 2017 – October 2018

Coldwell Banker Vanguard  
Broker Associate  
July 2009 – December 2010

Coldwell Banker United  
Sales Associate/Broker Associate  
July 2004 – July 2009

Dunaway Properties  
Financial Analyst  
March 2003 – August 2004

Bozovich Timber Products  
Financial Analyst  
January 2001 – December 2002

**Local Association Involvement**

Graduate 2010 NEFAR Leadership Academy  
2017 NEFAR Education Task Force Chair  
2016 NEFAR Global Business Council Chair  
2016 NEFAR RPAC Task Force Co-chair  
2015 NEFMLS President  
2015 NEFAR Director  
Member of NEFAR Legislative, Education, Global, Forms and NEFMLS Technology,  
Communications, Forms

### **State Association Involvement**

Graduate 2012 Florida Realtors Leadership Academy  
2021 Florida Realtors Professional Development Committee Vice-Chair  
2020 Florida Realtors Faculty Sub-Committee Chair  
2019 Florida Realtors Faculty Sub-Committee Vice-Chair  
2018 Florida Realtors Leadership Academy Committee Chair  
2017 Florida Realtors Leadership Academy Committee Chair  
2008, 2015-2020 Florida Realtors Director  
Member of Global, YPN, Faculty, Diversity, Major Investor Recognition, Local Issues  
2014 – Current Florida Realtors Faculty Member

### **National Association Involvement**

2021 Member NAR Leadership Academy  
2019-2021 Global Ambassador to Peru and Ecuador  
2019, 2021 Diversity Committee Member  
2017-2019 Global Alliances Committee Member  
2017-2018 President Liaison to Uruguay  
2017 CIPS Advisory Group Member  
2017 – Current REBAC Instructor  
2018 – Current REBI Instructor  
2019 – Current CRS Instructor

### **Community Involvement**

2019 Equality Florida Gala Steering Committee Member  
2019-2020 American Lung Association LipSync Battle Committee Member  
2018-2019 5 & Dime Theater Board of Directors  
2018 American Lung Association LipSync Battle Participant  
2012 Special Olympics Dancing with the Stars Participant

### **RPAC Participation**

Golden R Major Investor Level  
President's Circle Member since 2016  
Major Investor since 2012