

2006 4th Qtr Housing Sales
Northeast Florida Association of Realtors
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| <u>New Homes</u> | <u>Area</u> | <u>MLS</u> | <u>4th Qtr</u> | <u>4th Qtr</u> | <u>4Q5 Qtr Avg</u> | <u>4Q6 Qtr Avg</u> | <u>4th Qtr</u> | <u>4th Qtr</u> | <u>2005</u> | <u>2006</u> | <u>2005 YTD VOL</u> | <u>2006 YTD VOL</u> | <u>2005 AVG \$</u> | <u>2006 AVG \$</u> |
|---------------------------|-------------|--------------|----------------|----------------|--------------------|--------------------|----------------|----------------|-------------|-------------|---------------------|---------------------|--------------------|--------------------|
| | | <u>Areas</u> | <u>2005</u> | <u>2006</u> | <u>2005 Vol</u> | <u>2006 Vol</u> | <u>2005</u> | <u>2006</u> | <u>YTD</u> | <u>YTD</u> | | | | |
| | | | | | <u>(Millions)</u> | | | | | | | | | |
| <u>Arlington-</u> | | 41-43 | 212 | 109 | \$ 238,904 | \$ 176,699 | 50.6 | 19.2 | 712 | 588 | \$ 190,511,001 | \$ 114,739,629 | \$ 267,572 | \$ 195,135 |
| <u>Beaches-</u> | | 211-232 | 23 | 118 | \$ 513,028 | \$ 525,910 | 11.7 | 62 | 250 | 313 | \$ 116,926,631 | \$ 159,891,549 | \$ 467,707 | \$ 512,473 |
| <u>Mandarin-</u> | | 11,12-14 | 452 | 501 | \$ 216,774 | \$ 219,148 | 97.98 | 109.7 | 921 | 1,955 | \$ 213,900,811 | \$ 455,043,029 | \$ 232,248 | \$ 232,759 |
| <u>Northside-</u> | | 71-95 | 654 | 463 | \$ 220,048 | \$ 252,767 | 143.9 | 117 | 2,026 | 2,110 | \$ 431,852,792 | \$ 524,681,286 | \$ 213,155 | \$ 248,664 |
| <u>Southside-</u> | | 21-26 | 748 | 738 | \$ 216,040 | \$ 256,082 | 161.5 | 188.9 | 2,261 | 3,610 | \$ 469,882,784 | \$ 807,346,994 | \$ 207,821 | \$ 223,642 |
| <u>Westside-</u> | | 51-67 | 575 | 371 | \$ 217,778 | \$ 204,490 | 125.2 | 75.8 | 2,111 | 1,708 | \$ 477,531,478 | \$ 349,817,788 | \$ 226,211 | \$ 204,811 |
| <u>Duval Total-</u> | | | 2,664 | 2,300 | \$ 221,846 | \$ 249,130 | 591 | 573 | 8,281 | 10,284 | \$ 1,900,605,497 | \$ 2,411,520,275 | \$ 229,514 | \$ 234,492 |
| <u>Clay County-</u> | | 131-162 | 1,091 | 465 | \$ 234,008 | \$ 281,724 | 255.3 | 130.9 | 2,946 | 2,725 | \$ 659,514,113 | \$ 731,973,567 | \$ 223,868 | \$ 269,207 |
| <u>Ponte Vedra Total-</u> | | 251-263 | 139 | 48 | \$ 224,068 | \$ 348,909 | 31.1 | 16.7 | 541 | 300 | \$ 113,169,228 | \$ 108,901,829 | \$ 209,185 | \$ 363,006 |
| <u>Sub Total-</u> | | | 3,894 | 2,813 | \$ 225,295 | \$ 255,954 | 877.3 | 720 | 11,768 | 13,309 | \$ 2,673,288,838 | \$ 3,252,395,671 | \$ 227,166 | \$ 244,375 |
| <u>Resales</u> | <u>Area</u> | <u>MLS</u> | <u>4th Qtr</u> | <u>4th Qtr</u> | <u>4Q5 Qtr Avg</u> | <u>4Q6 Qtr Avg</u> | <u>4th Qtr</u> | <u>4th Qtr</u> | <u>2005</u> | <u>2006</u> | <u>2005 YTD VOL</u> | <u>2006 YTD VOL</u> | <u>2005 AVG \$</u> | <u>2006 AVG \$</u> |
| | | <u>Areas</u> | <u>2005</u> | <u>2006</u> | <u>2005 Vol</u> | <u>2006 Vol</u> | <u>2005</u> | <u>2006</u> | <u>YTD</u> | <u>YTD</u> | | | | |
| | | | | | <u>(Millions)</u> | | | | | | | | | |
| <u>Arlington-</u> | | 41-43 | 752 | 578 | \$ 200,809 | \$ 496,031 | 151 | 286.7 | 3,152 | 2450 | \$ 593,805,040 | \$ 681,480,636 | \$ 188,390 | \$ 278,383 |

| | | | | | | | | | | | | | |
|----------------------------------|-----------|--------|----------|------------|---------|--------|-------|--------|-----------|------------------|------------------|------------|---------|
| <u>Beaches-</u> | 211-232 | 269 | 165 \$ | 471,614 \$ | 282,246 | 126.8 | 46.5 | 1,344 | 848 \$ | 484,391,187 \$ | 286,041,394 \$ | 360,678 \$ | 338,110 |
| <u>Mandarin-</u> | 11, 12-14 | 757 | 461 \$ | 241,341 \$ | 252,182 | 182.6 | 116.2 | 2,975 | 2156 \$ | 668,012,733 \$ | 561,220,157 \$ | 244,542 \$ | 260,306 |
| <u>Northside-</u> | 71-95 | 1,216 | 1162 \$ | 112,405 \$ | 105,949 | 136.6 | 123.1 | 4,821 | 4673 \$ | 494,404,305 \$ | 515,742,115 \$ | 102,552 \$ | 110,366 |
| <u>Southside-</u> | 21-26 | 922 | 708 \$ | 218,727 \$ | 223,843 | 201.6 | 158.4 | 4,003 | 3050 \$ | 838,938,507 \$ | 693,445,230 \$ | 209,525 \$ | 227,359 |
| <u>Westside-</u> | 51-67 | 1,141 | 922 \$ | 162,787 \$ | 159,058 | 183.7 | 146.6 | 4,801 | 4030 \$ | 756,669,214 \$ | 668,753,337 \$ | 158,101 \$ | 166,026 |
| <u>Duval Total-</u> | | 5,057 | 3,996 \$ | 194,186 \$ | 219,719 | 982 | 878 | 21,096 | 17,207 \$ | 3,836,220,986 \$ | 3,406,682,869 \$ | 181,845 \$ | 197,982 |
| <u>Clay County-</u> | 131-162 | 1,235 | 808 \$ | 162,492 \$ | 189,960 | 200.8 | 153.4 | 4,779 | 4317 \$ | 803,579,418 \$ | 857,634,100 \$ | 168,183 \$ | 198,664 |
| <u>Ponte Vedra Total-</u> | 251-263 | 222 | 127 \$ | 525,354 \$ | 590,949 | 116.6 | 76.1 | 849 | 708 \$ | 481,900,865 \$ | 447,327,210 \$ | 567,610 \$ | 631,818 |
| <u>Sub Total-</u> | | 6,514 | 4,931 \$ | 199,524 \$ | 224,498 | 1299.7 | 1,107 | 26,724 | 22,232 \$ | 5,121,701,269 \$ | 4,711,644,179 \$ | 191,652 \$ | 211,930 |
| <u>NEFAR Total-</u> | | 10,408 | 7,744 \$ | 209,166 \$ | 235,924 | 2,177 | 1,827 | 38,492 | 35,541 \$ | 7,794,990,107 \$ | 7,964,039,850 \$ | 202,509 \$ | 224,080 |