

2004 4th Qtr Housing Sales
 Northeast Florida Association of Realtors
 (904) 394-9494, ext. 1204
 Contact: Melanie Green

<u>New Homes</u> Area	MLS Areas	4th Qtr	4th Qtr	4Q3 Qtr Avg	4Q4 Qtr Avg	4th Qtr	4th Qtr	2003	2004	2003 YTD	2004 YTD	2003 YTD VOL	2004 YTD VOL	2003 AVG \$	2004 AVG \$
		2003	2004	2003	2004	Vol	Vol	YTD	YTD						
<u>Arlington-</u>	41-43	78	92	\$ 203,165	\$ 214,551	15.8	19.7	303	640	\$ 66,341,400	\$ 117,478,080	\$ 218,949	\$ 183,560		
<u>Beaches-</u>	211-232	36	62	\$ 160,442	\$ 234,425	5.7	14.5	210	327	\$ 46,632,571	\$ 62,369,621	\$ 222,060	\$ 190,733		
<u>Mandarin-</u>	11,12-14	66	109	\$ 212,993	\$ 244,164	14.2	26.6	456	585	\$ 83,170,186	\$ 110,569,874	\$ 182,391	\$ 189,008		
<u>Northside-</u>	71-95	326	242	\$ 168,314	\$ 218,858	54.8	52.9	1535	1257	\$ 242,282,338	\$ 210,020,817	\$ 157,839	\$ 167,081		
<u>Southside-</u>	21-26	369	283	\$ 185,907	\$ 258,153	68.5	73	1868	1409	\$ 351,721,477	\$ 291,361,755	\$ 188,288	\$ 206,786		
<u>Westside-</u>	51-67	257	260	\$ 154,934	\$ 173,990	39.8	45.2	1310	1575	\$ 190,377,238	\$ 261,934,874	\$ 145,326	\$ 166,308		
<u>Duval Total-</u>		1,132	1,048	\$ 180,959	\$ 221,692	199	232	5,682	5,793	\$ 980,525,210	\$ 1,053,735,021	\$ 172,567	\$ 181,898		
<u>Clay County-</u>	131-162	517	558	\$ 181,312	\$ 218,181	93.7	120.6	1918	1998	\$ 337,301,396	\$ 415,302,718	\$ 175,861	\$ 207,859		
<u>Ponte Vedra Total-</u>	251-263	19	14	\$ 643,471	\$ 621,213	12.2	8.69	59	42	\$ 37,655,043	\$ 30,188,788	\$ 638,221	\$ 718,781		
<u>Sub Total-</u>		1,668	1,620	\$ 182,673	\$ 222,962	304.7	361.2	7659	7833	\$ 1,355,481,649	\$ 1,499,226,527	\$ 176,979	\$ 191,399		
<u>Resales</u> Area	MLS Areas	4th Qtr	4th Qtr	4Q3 Qtr Avg	4Q4 Qtr Avg	4th Qtr	4th Qtr	2003	2004	2003 YTD	2004 YTD	2003 YTD VOL	2004 YTD VOL	2003 AVG \$	2004 AVG \$
		2003	2004	2003	2004	Vol	Vol	YTD <td>YTD <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </td>	YTD <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
<u>Arlington-</u>	41-43	479	459	\$ 146,747	\$ 178,718	70.2	82	2494	2552	\$ 358,438,579	\$ 355,251,160	\$ 143,720	\$ 139,205		

<u>Beaches-</u>	211-232	242	274	\$	253,849	\$	307,648	60.6	84.2	1200	1362	\$	288,371,763	\$	323,559,444	\$	240,310	\$	237,562
<u>Mandarin-</u>	11, 12-14	510	408	\$	174,549	\$	165,282	89	67.4	2389	2299	\$	396,808,858	\$	353,666,665	\$	166,098	\$	153,835
<u>Northside-</u>	71-95	704	770	\$	65,718	\$	92,262	46.2	71	3673	3948	\$	239,454,191	\$	264,172,524	\$	65,193	\$	66,913
<u>Southside-</u>	21-26	625	964	\$	155,875	\$	213,472	97.4	206	3723	3993	\$	620,824,588	\$	665,848,722	\$	166,754	\$	166,754
<u>Westside-</u>	51-67	745	818	\$	115,751	\$	130,513	86.2	106.7	3571	3745	\$	404,261,730	\$	423,960,215	\$	113,207	\$	113,207
<u>Duval Total-</u>		3,305	3,693	\$	136,157	\$	167,072	450	617	17,050	17,899	\$	2,308,159,709	\$	2,386,458,730	\$	135,376	\$	133,329
<u>Clay County-</u>	131-162	863	1173	\$	137,966	\$	156,956	119	184.1	2992	4228	\$	410,165,819	\$	651,846,722	\$	137,088	\$	154,174
<u>Ponte Vedra Total-</u>	251-263	259	229	\$	418,711	\$	485,619	108.4	111.2	898	1029	\$	349,133,392	\$	512,614,329	\$	388,790	\$	498,167
<u>Sub Total-</u>		4,427	5,095	\$	152,925	\$	179,116	677.0	912.6	20940	23156	\$	3,067,458,920	\$	3,550,919,781	\$	146,488	\$	153,348
<u>NEFAR Total-</u>		6,095	6,715	\$	162,051	\$	189,724	981.7	1,274	28599	30989	\$	4,422,940,569	\$	5,050,146,308	\$	154,654	\$	162,966