

**2004 3rd Qtr Housing Sales**  
**Northeast Florida Association of Realtors**  
**(904) 394-9494, ext. 1204**  
**Contact: Melanie Green**

| <u>New Homes</u><br>Area  | MLS Areas | 3rd Qtr 2003 | 3rd Qtr 2004 | 3Q3 Qtr Avg | 3Q4 Qtr Avg | 3rd Qtr 2003 Vol<br>(Millions) | 3rd Qtr 2004 Vol |
|---------------------------|-----------|--------------|--------------|-------------|-------------|--------------------------------|------------------|
| <u>Arlington-</u>         | 41-43     | 43           | 112          | \$ 213,854  | \$ 191,211  | 9.1                            | 21.4             |
| <u>Beaches-</u>           | 211-232   | 41           | 82           | \$ 183,132  | \$ 216,156  | 7.5                            | 17.7             |
| <u>Mandarin-</u>          | 11, 12-14 | 82           | 94           | \$ 187,967  | \$ 236,347  | 15.4                           | 22.2             |
| <u>Northside-</u>         | 71-95     | 257          | 218          | \$ 158,844  | \$ 219,123  | 40.8                           | 47.7             |
| <u>Southside-</u>         | 21-26     | 317          | 298          | \$ 175,061  | \$ 209,403  | 55.4                           | 62.4             |
| <u>Westside-</u>          | 51-67     | 272          | 328          | \$ 145,401  | \$ 156,707  | 39.5                           | 51.3             |
| <u>Duval Total-</u>       |           | 1,012        | 1,132        | \$ 165,711  | \$ 204,824  | 167.7                          | 222.7            |
| <u>Clay County-</u>       | 131-162   | 372          | 516          | \$ 174,595  | \$ 212,376  | 64.9                           | 109.58           |
| <u>Ponte Vedra Total-</u> | 251-263   | 14           | 9            | \$ 674,279  | \$ 740,022  | 9.4                            | 6.67             |
| <u>Sub Total-</u>         |           | 1,398        | 1,657        | \$ 173,104  | \$ 204,559  | 242.0                          | 339.0            |
| <u>Resales</u><br>Area    | MLS Areas | 3rd Qtr 2003 | 3rd Qtr 2004 | 3Q3 Qtr Avg | 3Q4 Qtr Avg | 3rd Qtr 2003 Vol<br>(Millions) | 3rd Qtr 2004 Vol |
| <u>Arlington-</u>         | 41-43     | 512          | 498          | \$ 157,504  | \$ 158,321  | 80.6                           | 78.8             |

|                                  |           |       |          |            |         |        |        |
|----------------------------------|-----------|-------|----------|------------|---------|--------|--------|
| <b><u>Beaches-</u></b>           | 211-232   | 270   | 282 \$   | 240,088 \$ | 276,376 | 64.8   | 77.9   |
| <b><u>Mandarin-</u></b>          | 11, 12-14 | 602   | 477 \$   | 197,577 \$ | 182,481 | 118.9  | 87     |
| <b><u>Northside-</u></b>         | 71-95     | 829   | 756 \$   | 67,197 \$  | 76,706  | 55.7   | 57.9   |
| <b><u>Southside-</u></b>         | 21-26     | 792   | 789 \$   | 178,658 \$ | 179,558 | 141.4  | 141.6  |
| <b><u>Westside-</u></b>          | 51-67     | 812   | 796 \$   | 122,608 \$ | 140,746 | 99.5   | 112    |
| <b><u>Duval Total-</u></b>       |           | 3,817 | 3,598 \$ | 146,947 \$ | 169,031 | 560.9  | 555.2  |
| <b><u>Clay County-</u></b>       | 131-162   | 888   | 1369 \$  | 147,207 \$ | 162,652 | 130.7  | 222.83 |
| <b><u>Ponte Vedra Total-</u></b> | 251-263   | 187   | 285 \$   | 408,396 \$ | 489,616 | 76.3   | 139.54 |
| <b><u>Sub Total-</u></b>         |           | 4,892 | 5,252 \$ | 157,455 \$ | 175,038 | 767.9  | 917.6  |
| <b><u>NEFAR Total-</u></b>       |           | 6,290 | 6,909 \$ | 165,279 \$ | 182,168 | 1009.9 | 1256.5 |