

Lender-Mediated Report

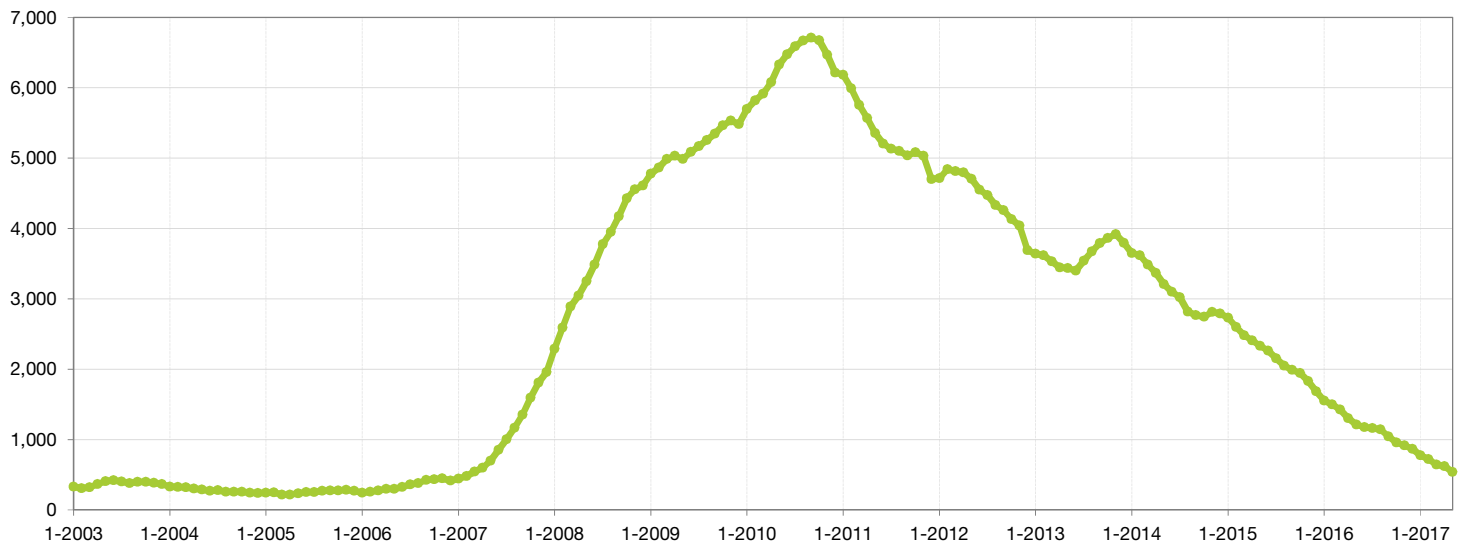
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



May 2017

New Listings in the Northeast Florida region increased 2.6 percent to 3,479.

- Traditional New Listings increased 6.6 percent to 3,202.
- Lender-mediated New Listings decreased 28.4 percent to 277.
- Share of all New Listings that were lender-mediated fell to 8.0 percent.

Closed Sales were up 5.3 percent to 2,693.

- Traditional Closed Sales were up 15.9 percent to 2,469.
- Lender-mediated Closed Sales were down 47.5 percent to 224.
- Share of all Closed Sales that were lender-mediated fell to 8.3 percent.

The Median Sales Price rose 9.4 percent to \$210,000.

- The traditional Median Sales Price rose 4.4 percent to \$220,500.
- The lender-mediated Median Sales Price rose 9.6 percent to \$103,425.

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Explanation of Methodology

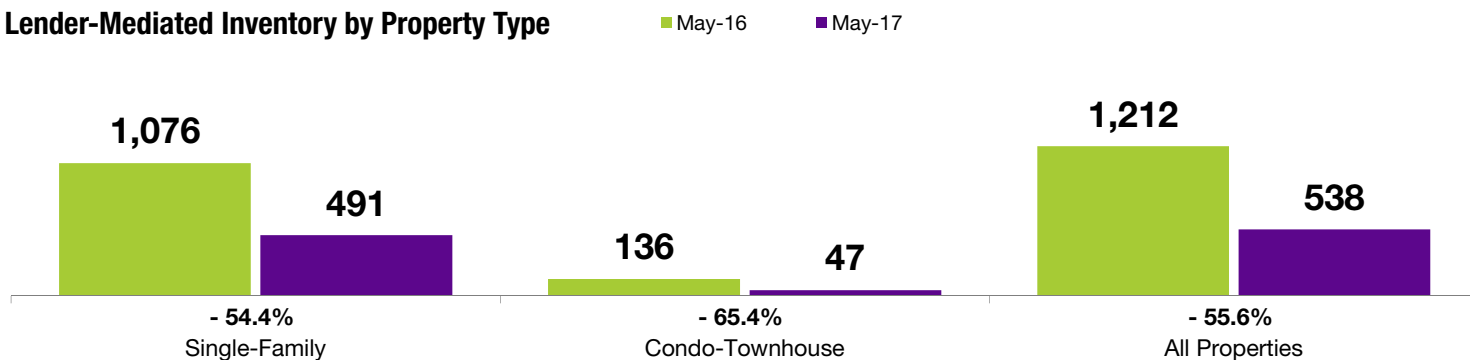
Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17
Single-Family	1,076	491	- 54.4%	8,108	6,805	- 16.1%	9,184	7,296	- 20.6%	11.7%	6.7%
Condo-Townhouse	136	47	- 65.4%	1,215	1,028	- 15.4%	1,351	1,075	- 20.4%	10.1%	4.4%
All Properties	1,212	538	- 55.6%	9,323	7,833	- 16.0%	10,535	8,371	- 20.5%	11.5%	6.4%

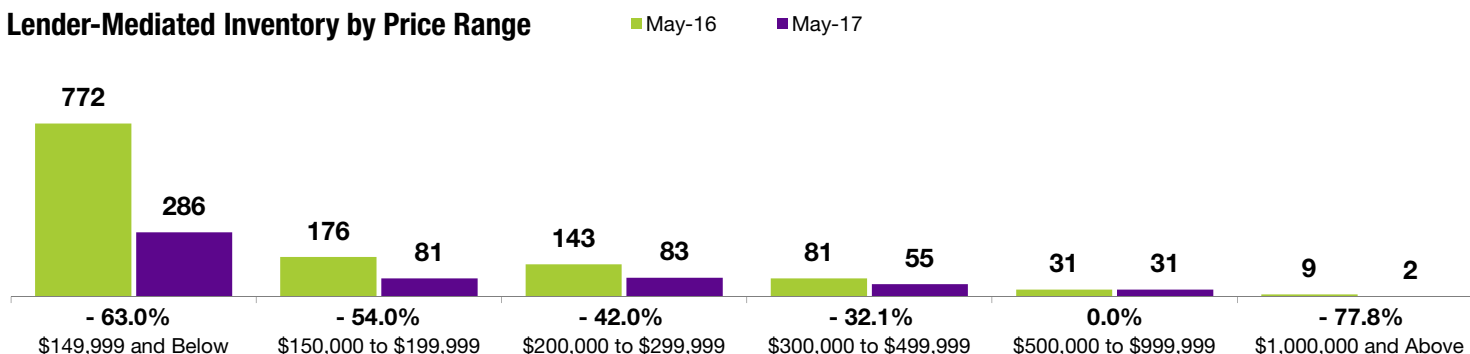
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17
\$149,999 and Below	772	286	- 63.0%	2,199	1,346	- 38.8%	2,971	1,632	- 45.1%	26.0%	17.5%
\$150,000 to \$199,999	176	81	- 54.0%	1,170	855	- 26.9%	1,346	936	- 30.5%	13.1%	8.7%
\$200,000 to \$299,999	143	83	- 42.0%	2,098	1,887	- 10.1%	2,241	1,970	- 12.1%	6.4%	4.2%
\$300,000 to \$499,999	81	55	- 32.1%	2,141	2,126	- 0.7%	2,222	2,181	- 1.8%	3.6%	2.5%
\$500,000 to \$999,999	31	31	0.0%	1,235	1,143	- 7.4%	1,266	1,174	- 7.3%	2.4%	2.6%
\$1,000,000 and Above	9	2	- 77.8%	480	476	- 0.8%	489	478	- 2.2%	1.8%	0.4%
All Price Ranges	1,212	538	- 55.6%	9,323	7,833	- 16.0%	10,535	8,371	- 20.5%	11.5%	6.4%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

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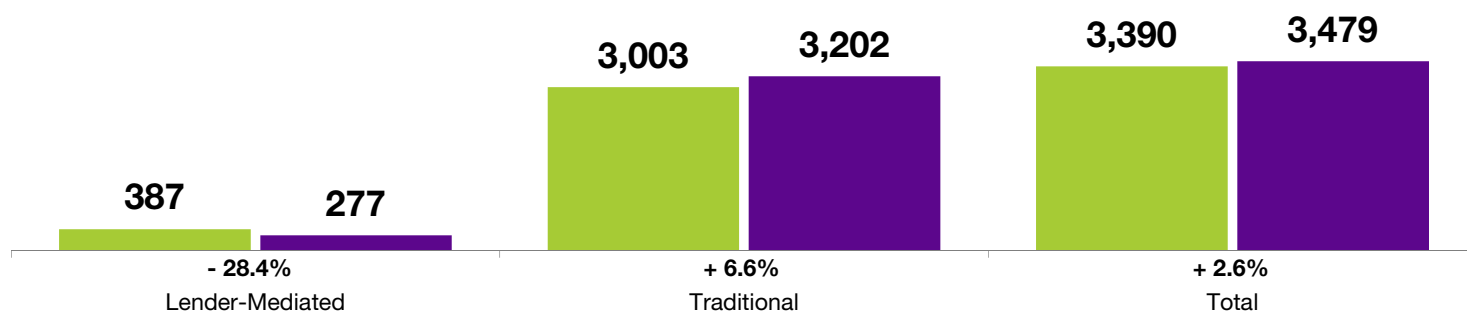


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17
Single-Family	347	250	- 28.0%	2,599	2,714	+ 4.4%	2,946	2,964	+ 0.6%	11.8%	8.4%
Condo-Townhouse	40	27	- 32.5%	404	488	+ 20.8%	444	515	+ 16.0%	9.0%	5.2%
All Properties	387	277	- 28.4%	3,003	3,202	+ 6.6%	3,390	3,479	+ 2.6%	11.4%	8.0%

Change in New Listings for All Properties

■ May-16 ■ May-17

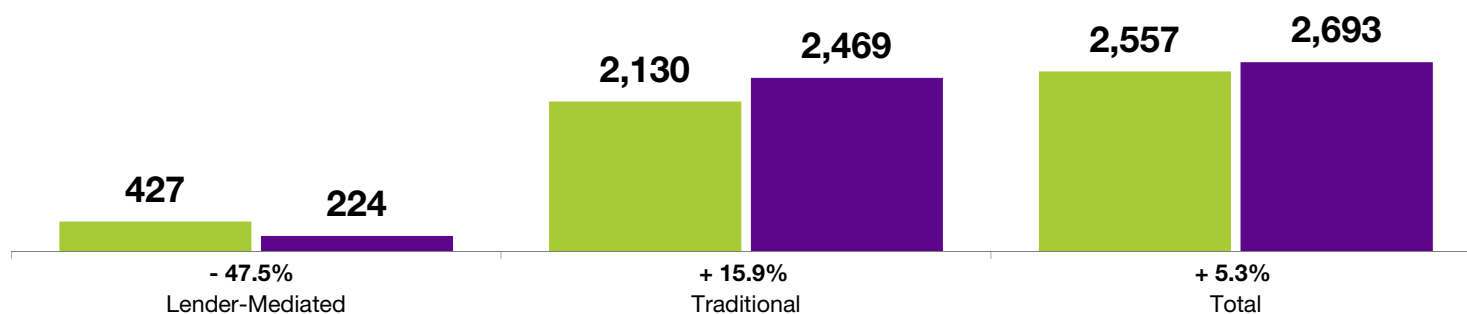


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17
Single-Family	358	205	- 42.7%	1,809	2,072	+ 14.5%	2,167	2,277	+ 5.1%	16.5%	9.0%
Condo-Townhouse	69	19	- 72.5%	321	397	+ 23.7%	390	416	+ 6.7%	17.7%	4.6%
All Properties	427	224	- 47.5%	2,130	2,469	+ 15.9%	2,557	2,693	+ 5.3%	16.7%	8.3%

Change in Closed Sales for All Properties

■ May-16 ■ May-17



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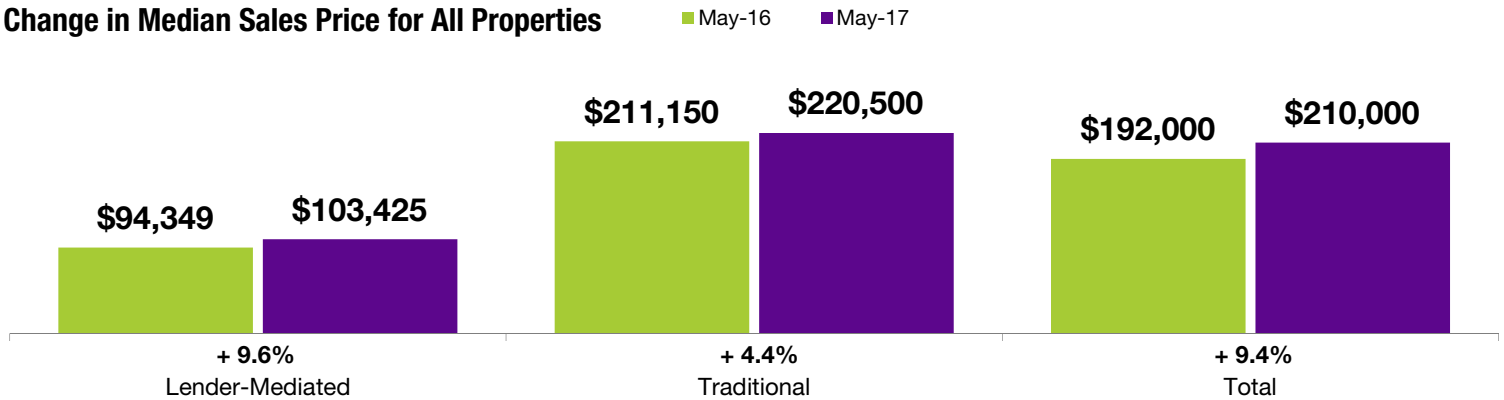
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -
Single-Family	\$109,950	\$102,500	- 6.8%	\$225,000	\$235,000	+ 4.4%	\$206,985	\$225,000	+ 8.7%
Condo-Townhouse	\$80,000	\$125,250	+ 56.6%	\$146,118	\$145,000	- 0.8%	\$137,000	\$210,000	+ 53.3%
All Properties	\$94,349	\$103,425	+ 9.6%	\$211,150	\$220,500	+ 4.4%	\$192,000	\$210,000	+ 9.4%

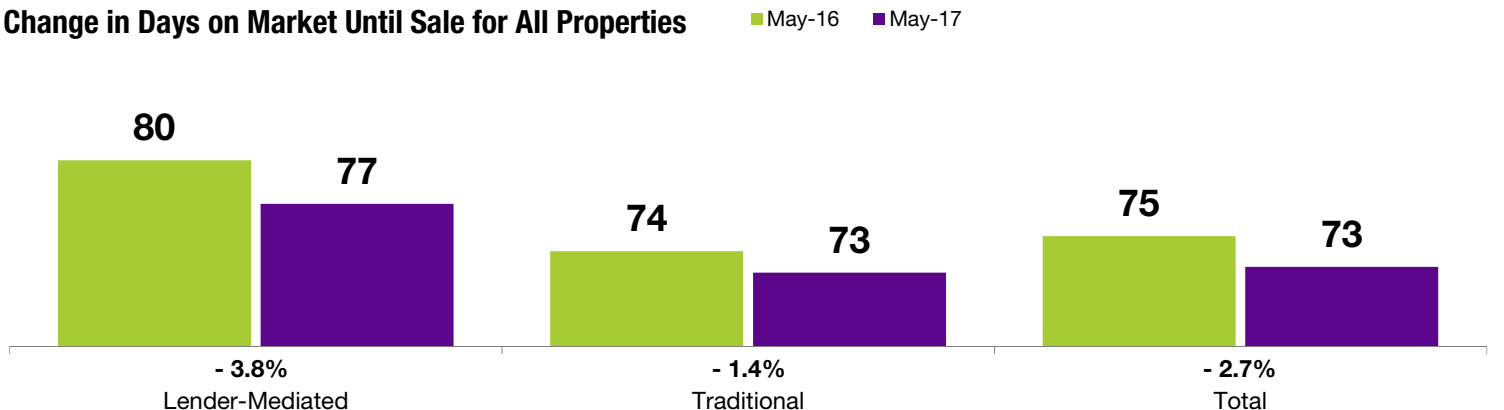
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	May-16	May-17	+ / -	May-16	May-17	+ / -	May-16	May-17	+ / -
Single-Family	77	80	+ 3.9%	75	74	- 1.3%	75	75	0.0%
Condo-Townhouse	95	48	- 49.5%	72	65	- 9.7%	76	64	- 15.8%
All Properties	80	77	- 3.8%	74	73	- 1.4%	75	73	- 2.7%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

May 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	10	13.7%	-44.4%	7	24.1%	-22.2%	\$141,000	11.1%	\$162,590	22.7%
Clay County	81	8.7%	-54.7%	32	8.5%	-45.8%	\$200,000	14.4%	\$211,414	10.8%
Duval County	286	7.4%	-59.1%	136	9.2%	-46.9%	\$180,000	6.8%	\$227,576	11.2%
Nassau County	27	7.6%	-64.9%	8	9.8%	-69.2%	\$220,450	3.1%	\$280,054	8.7%
Putnam County	52	11.6%	-20.0%	17	21.0%	-29.2%	\$62,999	14.6%	\$92,744	10.0%
St. Johns County	56	2.4%	-48.1%	17	2.9%	-58.5%	\$318,495	9.6%	\$370,576	8.4%
011-SAN MARCO	1	1.1%	-75.0%	0	0.0%	-100.0%	\$389,900	89.7%	\$552,778	147.3%
012-SAN JOSE	9	6.8%	-35.7%	3	7.3%	-62.5%	\$211,950	30.5%	\$259,088	23.5%
013-BEAUCLERC/MANDARIN NORTH	3	2.1%	-85.7%	2	3.1%	-60.0%	\$211,000	12.5%	\$230,611	19.7%
014-MANDARIN	9	3.8%	-50.0%	8	10.3%	0.0%	\$256,000	9.2%	\$278,141	10.1%
015-BARTRAM	4	3.8%	-60.0%	2	3.9%	100.0%	\$210,000	5.5%	\$215,470	2.4%
021-ST NICHOLAS AREA	2	3.2%	-88.2%	2	8.7%	-60.0%	\$140,000	21.7%	\$163,989	43.7%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	11	12.8%	-26.7%	5	8.6%	-44.4%	\$174,500	5.8%	\$186,553	8.1%
024-BAYMEADOWS/DEERWOOD	5	3.3%	-70.6%	4	6.2%	-63.6%	\$125,000	-22.1%	\$189,017	-17.3%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	4.7%	-58.3%	0	0.0%	-100.0%	\$293,450	9.0%	\$334,323	2.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	7	4.0%	-63.2%	5	7.6%	-50.0%	\$292,000	3.4%	\$327,567	-10.9%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$250,000	21.7%	\$406,326	-4.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$390,000	22.8%	\$407,528	24.9%
031-RIVERSIDE	4	10.0%	100.0%	1	7.1%	--	\$205,125	7.1%	\$250,304	11.7%
032-AVONDALE	4	3.9%	-50.0%	1	3.1%	-50.0%	\$247,000	17.6%	\$319,411	34.6%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$358,500	10.5%	\$395,083	29.6%
041-ARLINGTON	12	6.0%	-77.4%	3	3.6%	-87.5%	\$140,250	15.9%	\$153,081	15.9%
042-FT CAROLINE	11	8.9%	-50.0%	4	6.8%	-55.6%	\$189,500	-6.2%	\$216,481	0.8%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	8	6.8%	-52.9%	3	6.7%	-57.1%	\$235,500	7.1%	\$288,901	-7.9%
051-MURRAY HILL	3	9.1%	-25.0%	2	11.8%	-50.0%	\$132,500	1.9%	\$132,316	19.6%
052-LAKESHORE	4	11.4%	-55.6%	1	7.1%	-66.7%	\$103,000	31.0%	\$93,654	-1.9%
053-HYDE GROVE AREA	4	13.3%	-60.0%	2	9.5%	-33.3%	\$117,500	18.7%	\$108,957	-7.0%
054-CEDAR HILLS	2	8.3%	-81.8%	5	23.8%	150.0%	\$120,000	6.7%	\$112,263	-12.3%
055-CONFEDERATE POINT/ORTEGA FARMS	4	18.2%	100.0%	1	14.3%	-66.7%	\$140,000	64.7%	\$121,372	5.6%
056-YUKON/WESCONNETT/OAK HILL	4	6.3%	-77.8%	2	6.7%	-66.7%	\$114,800	4.4%	\$115,350	-8.3%
061-NORMANDY AREA	4	10.3%	-78.9%	7	24.1%	-12.5%	\$131,500	9.1%	\$132,519	10.3%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	8	11.9%	-60.0%	1	4.5%	-87.5%	\$149,450	-3.0%	\$167,819	2.1%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	11	20.0%	-65.6%	5	17.9%	-54.5%	\$118,950	32.2%	\$111,993	26.9%
064-BENT CREEK/PLUM TREE	7	14.6%	-36.4%	3	20.0%	-25.0%	\$178,480	10.9%	\$200,543	18.4%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	14.8%	0.0%	2	28.6%	0.0%	\$179,990	11.1%	\$149,567	-11.1%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$172,000	-28.6%	\$173,333	-14.5%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	9	11.1%	-64.0%	2	10.5%	-60.0%	\$171,500	32.5%	\$162,301	17.3%
071-BRENTWOOD/EVERGREEN	6	12.5%	-33.3%	2	13.3%	-33.3%	\$50,000	74.5%	\$56,124	78.6%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	2	4.0%	0.0%	3	23.1%	200.0%	\$162,000	-21.3%	\$165,577	-6.6%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	4	26.7%	300.0%	0	0.0%	--	\$200,500	353.1%	\$200,500	191.1%
074-PAXON	12	15.6%	0.0%	5	20.8%	-16.7%	\$41,000	88.5%	\$47,766	72.4%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	24	15.9%	-61.3%	14	29.8%	-26.3%	\$40,000	33.3%	\$55,694	41.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	9.1%	-66.7%	1	16.7%	-80.0%	\$35,450	56.9%	\$39,067	67.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	5	12.5%	-80.0%	5	29.4%	-16.7%	\$165,000	26.9%	\$151,550	16.0%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	28.6%	-33.3%	1	100.0%	-50.0%	\$72,800	-41.1%	\$72,800	-43.7%
091-GARDEN CITY/AIRPORT	14	13.6%	-66.7%	10	19.6%	66.7%	\$165,000	10.0%	\$158,820	0.1%
092-OCEANWAY/PECAN PARK	14	10.8%	-44.0%	2	3.9%	-60.0%	\$195,000	-2.3%	\$194,435	-1.5%
095-SAN MATEO/EASTPORT	1	5.3%	-75.0%	0	0.0%	-100.0%	\$138,500	18.4%	\$142,349	-25.8%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	11	9.3%	-56.0%	3	7.7%	-57.1%	\$207,000	18.3%	\$213,990	6.9%
121-FLEMING ISLAND-NE	1	8.3%	0.0%	0	0.0%	--	\$212,000	-44.9%	\$212,000	-44.9%
122-FLEMING ISLAND-NW	5	8.1%	-37.5%	2	6.7%	--	\$327,500	15.0%	\$357,960	9.2%
123-FLEMING ISLAND-SE	1	2.6%	-75.0%	1	6.3%	0.0%	\$253,495	-1.8%	\$274,718	10.1%
124-FLEMING ISLAND-SW	6	9.4%	-40.0%	1	4.2%	-75.0%	\$235,000	5.1%	\$232,512	-2.0%
131-MEADOWBROOK/LOCH RANE	4	10.8%	-60.0%	3	33.3%	--	\$245,900	103.7%	\$225,120	35.0%
132-BELLAIR/GROVE PARK	4	22.2%	-60.0%	4	25.0%	300.0%	\$140,000	-1.8%	\$141,720	10.7%
133-NORTH ORANGE PARK	1	25.0%	-50.0%	0	0.0%	--	\$207,500	66.0%	\$207,500	15.7%
134-SOUTH BLANDING	5	35.7%	-37.5%	1	5.3%	-85.7%	\$172,000	4.2%	\$183,726	10.2%
135-PARK WEST/MONTCLAIR	1	8.3%	-75.0%	1	20.0%	--	\$177,000	3.5%	\$184,800	5.8%
136-LAKESIDE ESTATES	3	27.3%	50.0%	0	0.0%	-100.0%	\$175,000	12.5%	\$168,100	10.8%
137-DOCTOR'S LAKE	1	3.2%	-75.0%	0	0.0%	-100.0%	\$266,250	17.8%	\$256,113	14.3%
138-TANGLEWOOD/DOCTORS INLET	0	15.8%	-45.5%	--	0.0%	-100.0%	--	23.8%	--	29.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	16	10.2%	-55.6%	4	5.1%	-71.4%	\$227,500	27.5%	\$225,245	7.3%
141-MIDDLEBURG NW	7	15.9%	-41.7%	1	5.3%	-66.7%	\$198,000	22.2%	\$174,152	10.9%
142-MIDDLEBURG EAST/LAKE ASBURY	6	6.7%	-57.1%	1	3.0%	-85.7%	\$184,900	7.2%	\$191,475	17.0%
143-FOXMEADOW AREA	1	1.8%	-87.5%	2	10.5%	100.0%	\$200,000	-2.4%	\$202,574	-8.5%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	--	\$220,000	12.5%	\$250,500	47.5%
145-MIDDLEBURG-SW	2	11.1%	-83.3%	7	43.8%	75.0%	\$109,922	129.0%	\$132,346	55.5%
151-KEYSTONE HEIGHTS	9	8.8%	-43.8%	4	12.5%	33.3%	\$90,000	5.9%	\$122,114	24.1%
152-KINGSLEY LAKE	1	33.3%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	2	5.0%	0.0%	0	0.0%	-100.0%	\$455,000	2.8%	\$602,200	6.0%
212-JACKSONVILLE BEACH-SE	1	1.3%	--	0	0.0%	--	\$580,000	62.2%	\$597,071	47.9%
213-JACKSONVILLE BEACH-NW	1	3.3%	-75.0%	1	6.3%	--	\$344,250	24.3%	\$354,146	17.3%
214-JACKSONVILLE BEACH-SW	2	3.1%	-33.3%	0	0.0%	-100.0%	\$345,000	40.8%	\$397,280	40.2%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	1	16.7%	--	\$547,500	0.0%	\$637,500	0.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$366,000	24.9%	\$369,627	19.9%
231-ATLANTIC BEACH-EAST	4	4.3%	-42.9%	0	0.0%	-100.0%	\$509,000	41.6%	\$695,383	39.9%

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May 2017

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232-ATLANTIC BEACH/MAYPORT-WEST	1	5.0%	-83.3%	1	9.1%	-50.0%	\$182,500	9.3%	\$211,673	30.5%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,915,000	74.1%	\$1,493,000	23.5%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	0.9%	-80.0%	0	0.0%	-100.0%	\$207,400	-3.5%	\$459,967	-4.0%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$440,000	-18.5%	\$627,225	-10.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	5	4.9%	-50.0%	1	3.7%	-50.0%	\$445,000	-19.0%	\$529,791	-4.7%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	3	3.3%	-25.0%	1	10.0%	--	\$529,600	-3.7%	\$532,710	-3.5%
264-SOUTH PONTE VEDRA BEACH	0	0.0%	-100.0%	1	25.0%	--	\$530,000	16.5%	\$576,308	9.2%
265-PONTE VEDRA/NOCATEE-STJ	6	2.7%	20.0%	0	0.0%	-100.0%	\$383,500	6.6%	\$412,491	7.4%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$377,500	47.8%	\$446,070	67.4%
271-NOCATEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$372,342	-1.2%	\$403,840	0.5%
272-NOCATEE SOUTH	6	3.7%	50.0%	0	0.0%	-100.0%	\$390,750	11.5%	\$417,898	11.1%
301-JULINGTON CREEK/SWITZERLAND	9	2.4%	-43.8%	5	3.7%	0.0%	\$331,950	5.4%	\$346,334	7.8%
302-ORANGEDALE AREA	1	2.2%	-50.0%	1	10.0%	0.0%	\$317,523	5.8%	\$344,111	-12.8%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$320,000	8.5%	\$313,333	6.3%
304- 210 SOUTH	7	5.6%	-22.2%	0	0.0%	-100.0%	\$311,585	13.5%	\$329,824	14.8%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	1	5.6%	0.0%	\$284,975	9.0%	\$279,965	2.8%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$252,000	0.0%	\$252,000	0.0%
307-WORLD GOLF VILLAGE AREA-SE	1	3.2%	--	0	0.0%	--	\$370,000	55.5%	\$381,240	43.3%
308-WORLD GOLF VILLAGE AREA-SW	2	2.0%	-60.0%	1	2.9%	-50.0%	\$269,000	5.9%	\$265,822	9.6%
309-WORLD GOLF VILLAGE AREA-WEST	2	1.8%	-60.0%	1	4.8%	-75.0%	\$250,000	4.2%	\$277,875	-8.4%
312-PALENCIA AREA	7	5.6%	-12.5%	0	0.0%	--	\$395,845	15.7%	\$408,142	20.9%
313-WHITECASTLE/AIRPORT AREA	2	9.5%	0.0%	0	0.0%	-100.0%	\$214,000	15.7%	\$321,750	54.0%
321-NORTH CITY-ST AUGUSTINE	1	4.0%	0.0%	1	20.0%	--	\$150,000	23.0%	\$181,400	-2.5%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	1	16.7%	--	\$342,500	16.7%	\$576,931	87.3%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	-100.0%	\$352,500	41.0%	\$466,118	80.4%
331-ST AUGUSTINE BEACH	4	2.2%	-50.0%	0	0.0%	-100.0%	\$332,000	3.8%	\$355,656	-2.5%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$320,000	-34.0%	\$320,000	-14.5%
333-ST JOHNS COUNTY-SE	0	0.0%	--	1	100.0%	--	\$287,000	4.4%	\$287,000	3.9%
334-MOULTRIE/ST AUGUSTINE SHORES	1	1.7%	-50.0%	0	0.0%	-100.0%	\$183,700	-3.3%	\$235,494	22.6%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	33.3%	--	\$235,000	9.3%	\$226,833	10.8%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.6%	-60.0%	0	0.0%	-100.0%	\$173,400	-7.9%	\$194,297	-0.8%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$238,576	11.8%	\$242,513	9.2%
341-FLAGLER ESTATES/HASTINGS	1	12.5%	--	0	0.0%	-100.0%	\$196,000	411.8%	\$196,000	259.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$241,500	-23.3%	\$241,500	-23.3%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$180,000	5.3%	\$180,000	5.3%
344-HASTINGS/TOCOI/RIVRERDALE	1	7.1%	0.0%	1	20.0%	--	\$180,900	-13.2%	\$176,880	-15.2%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$315,000	220.7%	\$315,000	220.7%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	0.0%	--	\$205,000	-49.4%	\$205,000	-49.4%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$400,000	6.4%	\$400,000	-0.5%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

May 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	1	8.3%	0.0%	0	0.0%	--	\$359,000	22.9%	\$325,500	-5.7%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	12.5%	-66.7%	1	33.3%	--	\$245,000	7.9%	\$273,922	20.7%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.3%	-60.0%	0	0.0%	--	\$315,000	-2.3%	\$261,100	-13.0%
460-AMELIA ISLAND PLANTATION	3	6.7%	200.0%	0	0.0%	--	\$737,500	60.9%	\$631,323	-7.2%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	4.7%	-81.8%	2	28.6%	-60.0%	\$214,524	-3.6%	\$233,203	-5.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	5.4%	-33.3%	0	0.0%	-100.0%	\$267,000	-11.1%	\$277,947	-6.4%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	--	\$235,582	30.2%	\$235,582	30.2%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	3	8.3%	-50.0%	1	7.1%	-80.0%	\$209,950	20.5%	\$195,352	20.0%
490-CALLAHAN	1	11.1%	-75.0%	0	0.0%	--	\$152,000	3.4%	\$152,000	-4.4%
491-HILLARD	1	10.0%	-50.0%	1	100.0%	--	\$95,010	-16.5%	\$95,010	-16.5%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	9	15.5%	-71.9%	3	16.7%	-72.7%	\$179,000	20.0%	\$185,021	24.9%
501-MACCLENNY AREA	7	20.6%	-41.7%	4	19.0%	-50.0%	\$155,000	20.2%	\$180,672	41.4%
502-BAKER COUNTY-NW	1	3.7%	-66.7%	1	25.0%	0.0%	\$86,500	116.3%	\$83,250	-45.6%
503-BAKER COUNTY-SOUTH	2	16.7%	-33.3%	2	50.0%	--	\$116,500	0.0%	\$147,000	0.0%
521-BRADFORD COUNTY-NE	4	18.2%	-42.9%	3	42.9%	200.0%	\$92,000	308.9%	\$102,904	195.4%
522-BRADFORD COUNTY-NW	3	11.5%	-70.0%	1	11.1%	-50.0%	\$132,500	154.8%	\$131,278	119.6%
523-BRADFORD COUNTY-SE	5	11.1%	-16.7%	1	12.5%	--	\$102,450	-1.5%	\$112,556	9.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	2	28.6%	0.0%	\$82,000	35.5%	\$95,637	-8.8%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$300,000	0.0%	\$300,000	0.0%
561-GREATER PALATKA	17	21.5%	-22.7%	6	37.5%	-14.3%	\$59,250	-2.9%	\$89,475	11.0%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	2.9%	0.0%	2	50.0%	0.0%	\$82,500	58.7%	\$136,100	30.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	6	9.1%	200.0%	3	25.0%	0.0%	\$125,000	172.8%	\$117,079	-17.3%
571-INTERLACHEN-SE	1	14.3%	-50.0%	0	0.0%	--	\$163,000	401.5%	\$163,000	401.5%
572-INTERLACHEN-NE	2	4.5%	-77.8%	0	0.0%	-100.0%	\$62,500	146.3%	\$89,286	85.5%
573-INTERLACHEN-SW	2	11.1%	-50.0%	0	0.0%	--	\$40,000	0.0%	\$64,667	61.7%
574-INTERLACHEN-NW	4	11.8%	-20.0%	0	0.0%	-100.0%	\$84,500	-32.0%	\$84,500	-32.7%
575-WEST OF SR-21	1	5.6%	0.0%	1	50.0%	0.0%	\$47,750	-36.2%	\$47,750	-26.3%
576-GEORGES LAKE	1	12.5%	-50.0%	0	0.0%	-100.0%	\$72,653	-9.2%	\$88,931	-10.9%
581-SATSUMA/HOOT OWL RIDGE	7	30.4%	133.3%	2	33.3%	0.0%	\$40,000	-19.8%	\$42,467	-20.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	7	11.9%	-12.5%	1	12.5%	0.0%	\$47,000	-3.1%	\$107,650	19.3%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	3	5.5%	-40.0%	2	25.0%	-33.3%	\$59,025	-1.6%	\$58,025	-15.9%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	0.0%	--	\$335,000	0.0%	\$335,000	0.0%