

Lender-Mediated Report

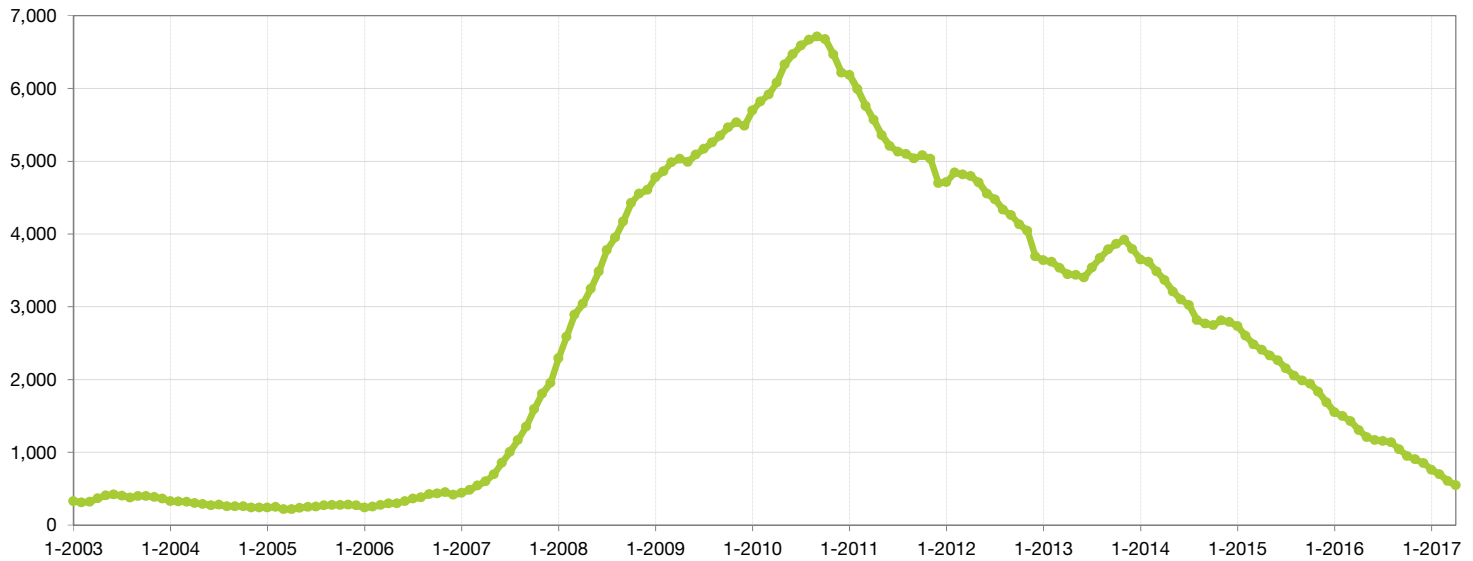
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



April 2017

New Listings in the Northeast Florida region decreased 0.9 percent to 3,368.

- Traditional New Listings increased 3.7 percent to 3,109.
- Lender-mediated New Listings decreased 35.4 percent to 259.
- Share of all New Listings that were lender-mediated fell to 7.7 percent.

Closed Sales were down 7.2 percent to 2,294.

- Traditional Closed Sales were up 2.2 percent to 2,064.
- Lender-mediated Closed Sales were down 49.2 percent to 230.
- Share of all Closed Sales that were lender-mediated fell to 10.0 percent.

The Median Sales Price rose 8.3 percent to \$195,990.

- The traditional Median Sales Price rose 4.1 percent to \$208,000.
- The lender-mediated Median Sales Price rose 27.8 percent to \$115,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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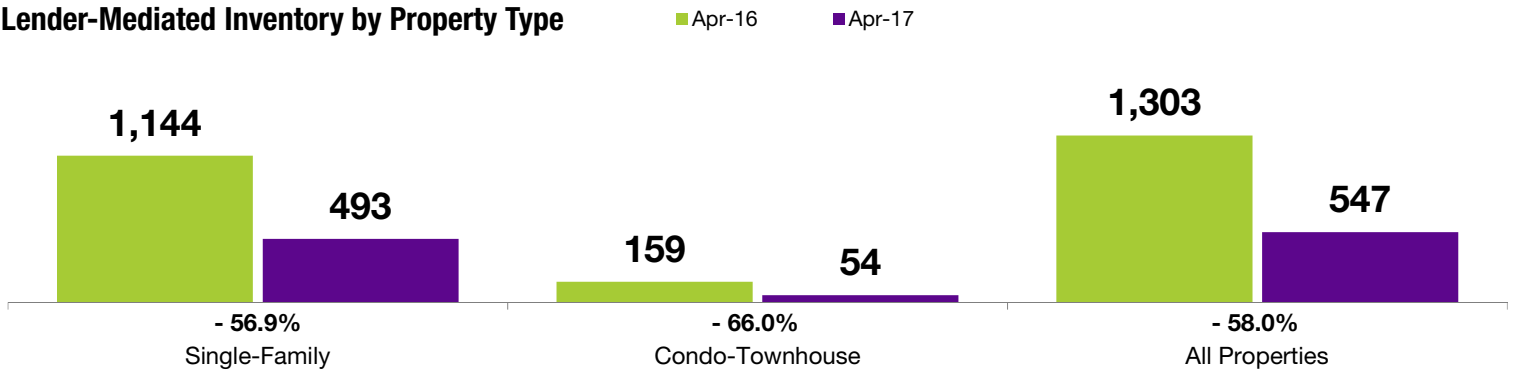
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17
Single-Family	1,144	493	- 56.9%	7,975	6,773	- 15.1%	9,119	7,266	- 20.3%	12.5%	6.8%
Condo-Townhouse	159	54	- 66.0%	1,228	1,028	- 16.3%	1,387	1,082	- 22.0%	11.5%	5.0%
All Properties	1,303	547	- 58.0%	9,203	7,801	- 15.2%	10,506	8,348	- 20.5%	12.4%	6.6%

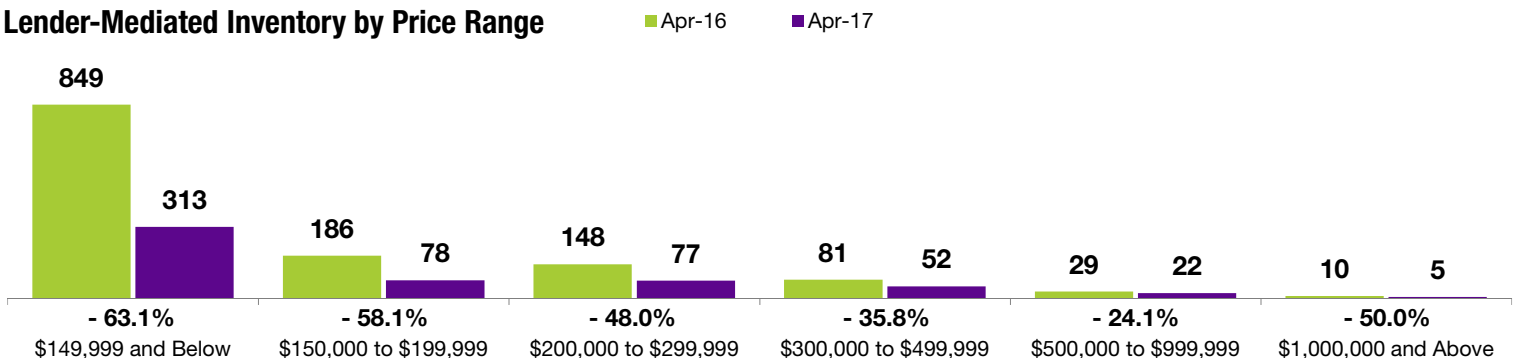
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17
\$149,999 and Below	849	313	- 63.1%	2,225	1,410	- 36.6%	3,074	1,723	- 43.9%	27.6%	18.2%
\$150,000 to \$199,999	186	78	- 58.1%	1,188	826	- 30.5%	1,374	904	- 34.2%	13.5%	8.6%
\$200,000 to \$299,999	148	77	- 48.0%	2,046	1,854	- 9.4%	2,194	1,931	- 12.0%	6.7%	4.0%
\$300,000 to \$499,999	81	52	- 35.8%	2,094	2,129	+ 1.7%	2,175	2,181	+ 0.3%	3.7%	2.4%
\$500,000 to \$999,999	29	22	- 24.1%	1,171	1,101	- 6.0%	1,200	1,123	- 6.4%	2.4%	2.0%
\$1,000,000 and Above	10	5	- 50.0%	479	481	+ 0.4%	489	486	- 0.6%	2.0%	1.0%
All Price Ranges	1,303	547	- 58.0%	9,203	7,801	- 15.2%	10,506	8,348	- 20.5%	12.4%	6.6%

Lender-Mediated Inventory by Price Range



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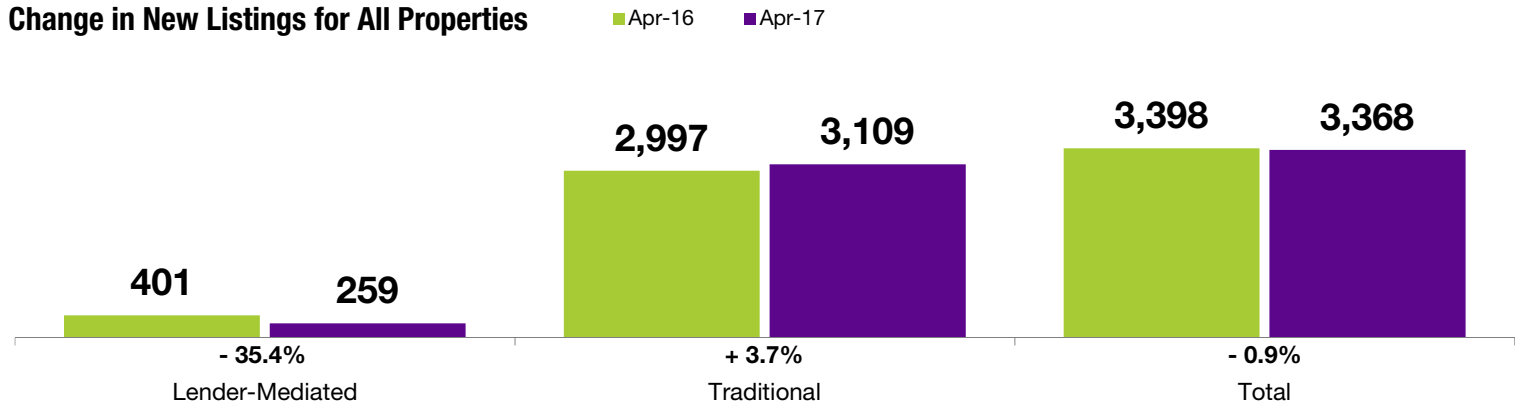
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17
Single-Family	355	235	- 33.8%	2,579	2,629	+ 1.9%	2,934	2,864	- 2.4%	12.1%	8.2%
Condo-Townhouse	46	24	- 47.8%	418	480	+ 14.8%	464	504	+ 8.6%	9.9%	4.8%
All Properties	401	259	- 35.4%	2,997	3,109	+ 3.7%	3,398	3,368	- 0.9%	11.8%	7.7%

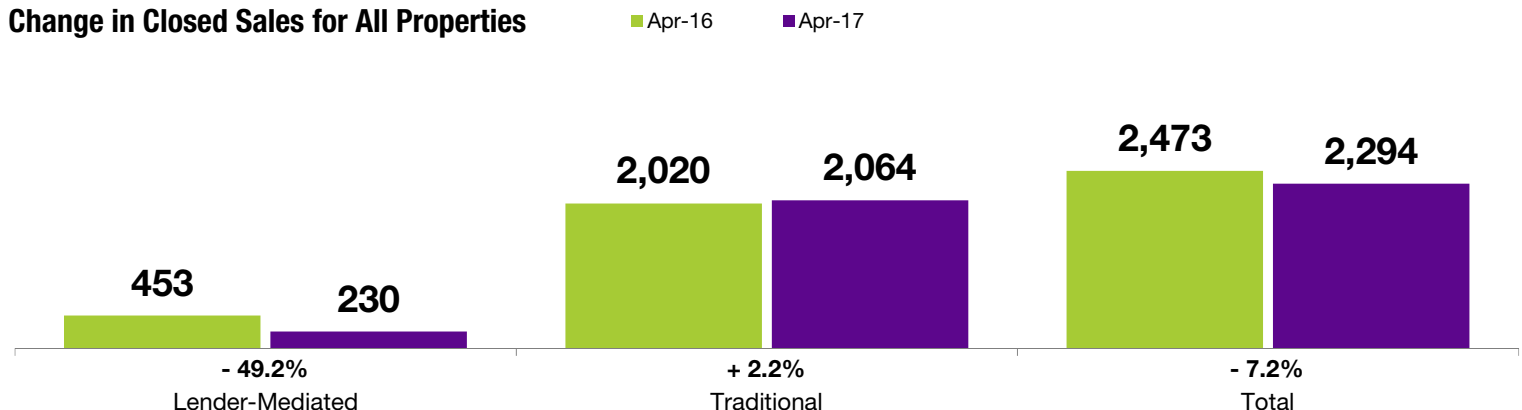
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17
Single-Family	388	207	- 46.6%	1,724	1,746	+ 1.3%	2,112	1,953	- 7.5%	18.4%	10.6%
Condo-Townhouse	65	23	- 64.6%	296	318	+ 7.4%	361	341	- 5.5%	18.0%	6.7%
All Properties	453	230	- 49.2%	2,020	2,064	+ 2.2%	2,473	2,294	- 7.2%	18.3%	10.0%

Change in Closed Sales for All Properties



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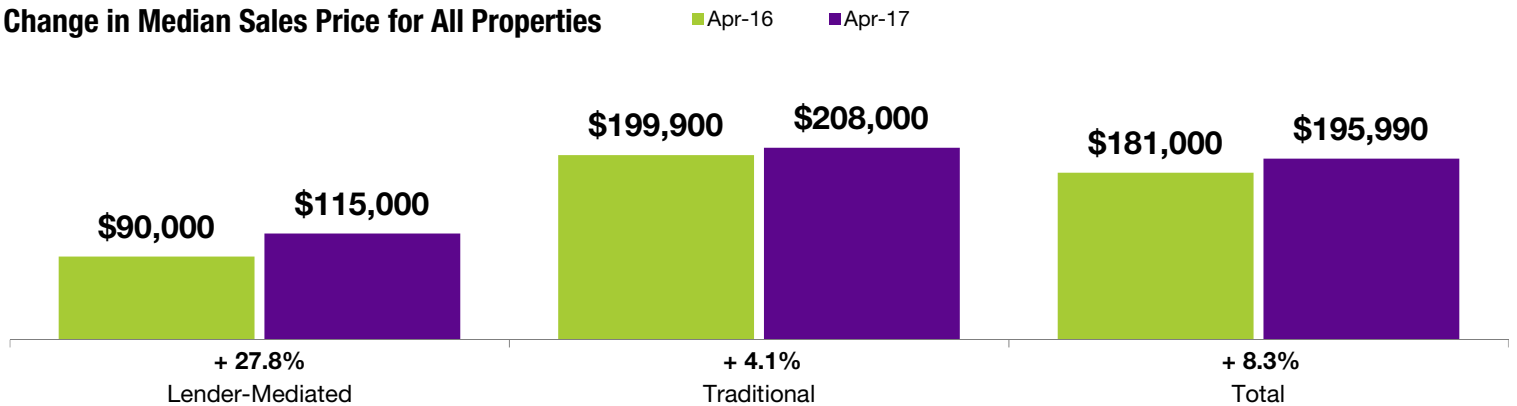
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -
Single-Family	\$95,000	\$123,050	+ 29.5%	\$212,000	\$220,000	+ 3.8%	\$193,000	\$210,000	+ 8.8%
Condo-Townhouse	\$86,000	\$114,500	+ 33.1%	\$134,790	\$145,000	+ 7.6%	\$127,250	\$195,990	+ 54.0%
All Properties	\$90,000	\$115,000	+ 27.8%	\$199,900	\$208,000	+ 4.1%	\$181,000	\$195,990	+ 8.3%

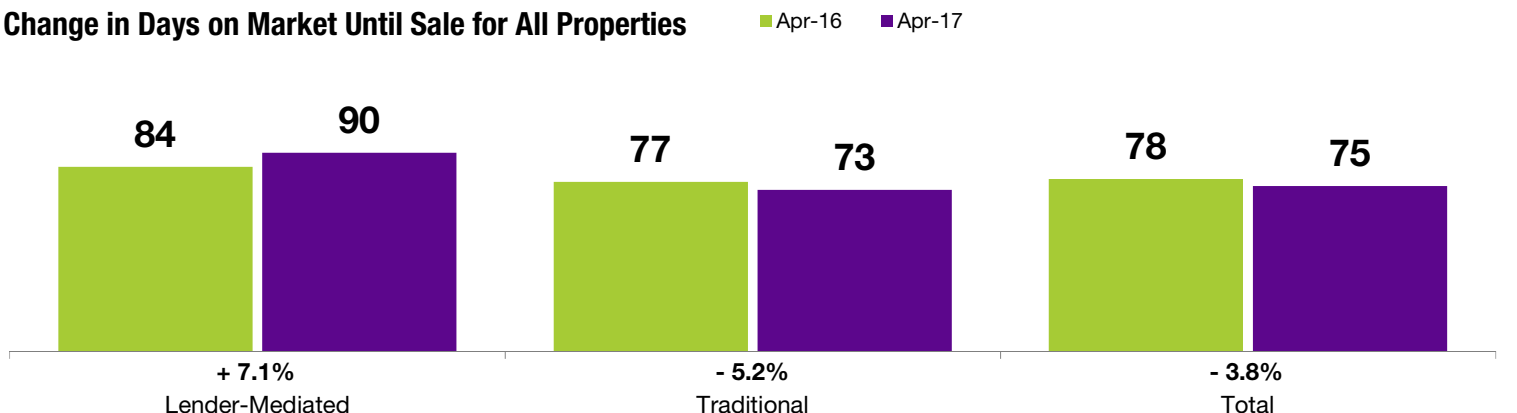
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -	Apr-16	Apr-17	+ / -
Single-Family	84	93	+ 10.7%	78	74	- 5.1%	79	76	- 3.8%
Condo-Townhouse	80	65	- 18.8%	70	70	0.0%	72	70	- 2.8%
All Properties	84	90	+ 7.1%	77	73	- 5.2%	78	75	- 3.8%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

April 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	8	11.0%	-50.0%	3	16.7%	-25.0%	\$150,000	6.6%	\$165,098	10.7%
Clay County	93	9.6%	-53.5%	41	12.7%	-40.6%	\$182,000	5.9%	\$199,829	2.3%
Duval County	298	7.8%	-61.3%	135	10.3%	-50.0%	\$176,402	7.0%	\$215,151	7.6%
Nassau County	27	7.3%	-65.4%	16	19.8%	-50.0%	\$224,000	18.0%	\$260,339	17.0%
Putnam County	42	9.4%	-39.1%	11	14.5%	-63.3%	\$74,950	56.1%	\$109,128	36.8%
St. Johns County	59	2.5%	-43.3%	19	4.4%	-47.2%	\$305,000	8.2%	\$375,395	9.1%
011-SAN MARCO	1	1.0%	-85.7%	1	4.5%	--	\$289,950	32.4%	\$319,130	-1.9%
012-SAN JOSE	11	8.5%	-45.0%	0	0.0%	-100.0%	\$188,250	13.1%	\$263,286	16.9%
013-BEAUCLERC/MANDARIN NORTH	3	2.2%	-81.3%	1	2.0%	-90.0%	\$185,000	7.6%	\$201,900	14.6%
014-MANDARIN	14	5.8%	-17.6%	3	4.0%	-50.0%	\$237,900	-6.7%	\$272,924	5.5%
015-BARTRAM	3	2.4%	-62.5%	3	5.9%	-50.0%	\$235,000	26.0%	\$232,878	19.2%
021-ST NICHOLAS AREA	1	1.8%	-93.8%	2	8.7%	-66.7%	\$145,000	20.8%	\$153,109	24.3%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	13	15.9%	-27.8%	2	4.9%	-80.0%	\$155,900	6.9%	\$171,587	4.7%
024-BAYMEADOWS/DEERWOOD	12	7.4%	-42.9%	3	5.0%	-50.0%	\$116,490	-8.5%	\$184,091	-13.8%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	5.3%	-64.3%	2	4.4%	-66.7%	\$280,000	12.7%	\$309,905	1.7%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	6	3.7%	-66.7%	2	4.5%	-66.7%	\$266,000	-1.4%	\$281,593	-1.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	2	12.5%	0.0%	\$208,000	0.2%	\$456,794	26.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$1,000,000	0.0%	\$1,000,000	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$392,500	17.2%	\$385,368	10.3%
031-RIVERSIDE	2	5.0%	100.0%	0	0.0%	-100.0%	\$220,000	-16.3%	\$232,714	-18.6%
032-AVONDALE	3	2.9%	-72.7%	1	4.8%	-66.7%	\$230,000	-3.2%	\$286,887	8.3%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$305,000	-16.4%	\$402,875	-24.6%
041-ARLINGTON	12	6.3%	-81.0%	10	10.8%	-47.4%	\$140,000	25.0%	\$146,510	22.0%
042-FT CAROLINE	11	10.0%	-47.6%	6	11.8%	0.0%	\$222,500	14.1%	\$248,841	20.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	10	8.9%	-41.2%	6	15.4%	-33.3%	\$229,000	8.5%	\$251,431	12.1%
051-MURRAY HILL	3	6.8%	-62.5%	1	4.3%	-83.3%	\$139,900	43.5%	\$145,243	54.4%
052-LAKESHORE	5	12.8%	-54.5%	1	5.6%	-75.0%	\$121,871	63.6%	\$121,871	55.5%
053-HYDE GROVE AREA	7	21.9%	-58.8%	1	6.3%	-66.7%	\$113,000	17.6%	\$112,681	28.1%
054-CEDAR HILLS	2	6.3%	-80.0%	0	0.0%	-100.0%	\$105,000	25.1%	\$99,400	14.8%
055-CONFEDERATE POINT/ORTEGA FARMS	3	15.8%	0.0%	0	0.0%	--	\$116,000	-4.1%	\$209,725	30.4%
056-YUKON/WESCONNETT/OAK HILL	8	13.1%	-66.7%	4	13.3%	-33.3%	\$99,450	-17.1%	\$108,325	-4.2%
061-NORMANDY AREA	11	26.2%	-42.1%	5	18.5%	-44.4%	\$143,000	8.3%	\$133,824	5.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	9	14.1%	-65.4%	4	12.1%	-33.3%	\$191,225	49.4%	\$195,066	53.4%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	10	18.5%	-70.6%	4	14.8%	-66.7%	\$113,000	47.6%	\$110,720	33.2%
064-BENT CREEK/PLUM TREE	3	7.3%	-78.6%	1	8.3%	-80.0%	\$185,000	15.3%	\$189,379	26.8%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	13.6%	-50.0%	1	11.1%	0.0%	\$170,250	7.8%	\$187,614	16.2%
066-CECIL COMMERCE AREA	0	0.0%	-100.0%	0	0.0%	--	\$173,500	-13.9%	\$173,600	-15.5%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	10	12.8%	-66.7%	6	17.6%	-53.8%	\$148,950	14.6%	\$145,234	8.0%
071-BRENTWOOD/EVERGREEN	3	7.5%	-62.5%	3	15.0%	-50.0%	\$49,500	70.7%	\$62,059	26.9%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	3	7.1%	50.0%	2	25.0%	0.0%	\$213,000	2.9%	\$175,602	-0.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	4	23.5%	300.0%	1	50.0%	--	\$93,500	-27.2%	\$93,500	-4.9%
074-PAXON	9	12.5%	-25.0%	4	33.3%	-60.0%	\$26,350	17.1%	\$36,067	11.7%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	23	14.4%	-64.6%	11	19.3%	-47.6%	\$58,600	58.0%	\$71,020	32.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	6.3%	-88.9%	0	0.0%	-100.0%	\$41,000	173.3%	\$41,000	147.0%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	8	20.0%	-66.7%	5	41.7%	-44.4%	\$149,500	-2.0%	\$153,595	8.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	16.7%	-75.0%	0	0.0%	--	\$250,000	0.0%	\$250,000	0.0%
091-GARDEN CITY/AIRPORT	17	15.5%	-63.8%	9	28.1%	-25.0%	\$146,500	-12.8%	\$149,623	-7.5%
092-OCEANWAY/PECAN PARK	6	4.8%	-81.3%	5	15.2%	-28.6%	\$199,900	1.9%	\$195,969	-3.2%
095-SAN MATEO/EASTPORT	1	4.0%	-80.0%	1	25.0%	-75.0%	\$158,000	43.6%	\$161,250	-2.9%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	11	8.3%	-45.0%	5	17.9%	-37.5%	\$219,000	9.9%	\$225,023	-3.6%
121-FLEMING ISLAND-NE	1	8.3%	-50.0%	0	0.0%	-100.0%	\$218,900	-12.7%	\$218,900	-12.7%
122-FLEMING ISLAND-NW	5	6.4%	-54.5%	5	13.5%	66.7%	\$250,000	-1.0%	\$275,110	-0.4%
123-FLEMING ISLAND-SE	3	7.0%	-40.0%	0	0.0%	-100.0%	\$247,250	-7.9%	\$292,716	5.5%
124-FLEMING ISLAND-SW	8	12.7%	-33.3%	4	18.2%	-33.3%	\$207,250	10.2%	\$225,006	24.8%
131-MEADOWBROOK/LOCH RANE	3	10.7%	-72.7%	2	33.3%	-60.0%	\$126,000	-31.0%	\$171,500	-11.7%
132-BELLAIR/GROVE PARK	2	15.4%	-81.8%	1	14.3%	-66.7%	\$171,000	120.2%	\$150,900	81.4%
133-NORTH ORANGE PARK	1	20.0%	-66.7%	1	25.0%	--	\$65,000	0.0%	\$158,000	0.0%
134-SOUTH BLANDING	4	30.8%	-50.0%	1	7.7%	-80.0%	\$179,000	19.3%	\$173,641	15.9%
135-PARK WEST/MONTCLAIR	2	10.0%	-60.0%	0	0.0%	-100.0%	\$190,500	13.1%	\$204,667	26.6%
136-LAKESIDE ESTATES	4	26.7%	33.3%	3	25.0%	200.0%	\$174,900	4.7%	\$165,369	6.6%
137-DOCTOR'S LAKE	2	5.9%	-33.3%	2	25.0%	0.0%	\$236,044	-28.4%	\$262,386	-13.0%
138-TANGLEWOOD/DOCTORS INLET	0	16.7%	-57.1%	--	8.0%	-75.0%	--	21.9%	--	-35.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	21	12.1%	-48.8%	3	5.7%	-50.0%	\$182,000	1.7%	\$200,611	5.5%
141-MIDDLEBURG NW	8	15.4%	-50.0%	2	13.3%	-33.3%	\$140,000	-16.9%	\$131,633	-5.5%
142-MIDDLEBURG EAST/LAKE ASBURY	4	5.1%	-76.5%	3	10.0%	-25.0%	\$177,500	-3.5%	\$199,803	10.8%
143-FOXMEADOW AREA	2	4.1%	-66.7%	2	12.5%	0.0%	\$178,500	-18.1%	\$206,169	-17.6%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	2	50.0%	100.0%	\$145,000	-31.3%	\$172,500	-22.6%
145-MIDDLEBURG-SW	5	17.2%	-44.4%	1	10.0%	-80.0%	\$144,450	60.7%	\$151,780	40.5%
151-KEYSTONE HEIGHTS	10	9.7%	-44.4%	3	15.8%	-57.1%	\$138,000	64.3%	\$142,382	13.1%
152-KINGSLEY LAKE	1	33.3%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
211-JACKSONVILLE BEACH-NE	1	2.4%	-66.7%	0	0.0%	--	\$470,000	141.0%	\$476,556	144.4%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$472,500	-9.1%	\$492,064	-15.0%
213-JACKSONVILLE BEACH-NW	1	2.9%	-75.0%	0	0.0%	--	\$327,500	21.3%	\$336,047	12.7%
214-JACKSONVILLE BEACH-SW	3	4.1%	-25.0%	1	4.5%	-50.0%	\$355,000	34.0%	\$344,284	19.1%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$620,000	68.5%	\$577,778	-8.1%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$334,000	4.4%	\$380,247	21.5%
231-ATLANTIC BEACH-EAST	2	2.7%	-50.0%	1	6.7%	--	\$540,000	16.1%	\$739,147	20.3%

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232-ATLANTIC BEACH/MAYPORT-WEST	2	9.5%	-66.7%	2	22.2%	0.0%	\$150,000	-2.6%	\$131,802	-12.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,000,000	12.6%	\$1,190,286	15.4%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	2	2.0%	-66.7%	2	11.1%	100.0%	\$372,450	33.0%	\$472,944	-29.0%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$540,000	72.8%	\$795,324	88.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	2	1.9%	-80.0%	2	9.1%	-33.3%	\$485,000	55.2%	\$444,677	10.1%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.1%	-75.0%	2	18.2%	--	\$530,000	30.9%	\$601,170	-0.4%
264-SOUTH PONTE VEDRA BEACH	1	2.0%	0.0%	0	0.0%	--	\$380,000	-27.7%	\$471,833	-33.1%
265-PONTE VEDRA/NOCATTEE-STJ	4	1.6%	-33.3%	1	1.8%	0.0%	\$375,640	9.4%	\$393,893	-1.0%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$487,250	15.3%	\$561,666	-2.1%
271-NOCATTEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$383,528	15.5%	\$414,816	1.0%
272-NOCATTEE SOUTH	4	2.3%	-20.0%	1	2.7%	0.0%	\$369,000	5.9%	\$383,149	-1.4%
301-JULINGTON CREEK/SWITZERLAND	8	2.2%	-52.9%	6	6.6%	-45.5%	\$310,000	10.4%	\$343,167	16.1%
302-ORANGEDALE AREA	2	4.5%	-33.3%	1	11.1%	--	\$252,000	-35.2%	\$235,229	-38.1%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$420,000	40.9%	\$413,903	31.3%
304- 210 SOUTH	7	6.2%	-30.0%	1	3.6%	-80.0%	\$282,500	-3.3%	\$300,219	3.1%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	1	16.7%	--	\$148,000	-48.3%	\$169,000	-42.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	1	2.7%	--	0	0.0%	--	\$255,450	308.7%	\$341,161	445.9%
308-WORLD GOLF VILLAGE AREA-SW	3	3.3%	-40.0%	0	0.0%	-100.0%	\$237,000	4.1%	\$247,484	1.7%
309-WORLD GOLF VILLAGE AREA-WEST	3	2.7%	-40.0%	1	4.8%	-66.7%	\$245,000	7.2%	\$302,495	29.9%
312-PALENCIA AREA	9	6.8%	12.5%	0	0.0%	-100.0%	\$450,000	21.0%	\$434,692	-6.3%
313-WHITECASTLE/AIRPORT AREA	2	7.7%	-33.3%	0	0.0%	-100.0%	\$189,250	-19.2%	\$189,250	-22.0%
321-NORTH CITY-ST AUGUSTINE	1	4.3%	-50.0%	0	0.0%	--	\$330,000	41.5%	\$291,667	25.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	-100.0%	\$364,925	10.6%	\$357,088	17.1%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$680,000	86.3%	\$680,000	62.1%
331-ST AUGUSTINE BEACH	7	4.2%	40.0%	0	0.0%	--	\$337,000	0.0%	\$383,311	-10.9%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$165,000	-69.7%	\$165,000	-73.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$189,000	27.3%	\$194,815	25.2%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$195,500	-1.5%	\$202,750	4.7%
336-RAVENSWOOD/WEST AUGUSTINE	4	2.8%	0.0%	1	4.3%	-50.0%	\$187,000	10.0%	\$180,776	5.4%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$300,000	23.5%	\$324,868	16.0%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	--	1	20.0%	--	\$135,000	93.0%	\$134,680	82.7%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	33.3%	0.0%	0	0.0%	--	\$225,500	-19.4%	\$237,625	-15.1%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	--	\$459,950	77.6%	\$459,950	77.6%
344-HASTINGS/TOCOI/RIVRERDALE	1	10.0%	0.0%	0	0.0%	--	\$286,250	-44.3%	\$298,625	-50.6%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	1	33.3%	--	\$260,000	61.2%	\$276,668	71.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$326,250	-35.0%	\$326,250	-35.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	2	66.7%	--	\$375,000	78.6%	\$478,000	127.6%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.5%	-77.8%	2	50.0%	-60.0%	\$253,750	26.0%	\$273,375	39.5%
460-AMELIA ISLAND PLANTATION	3	6.7%	50.0%	0	0.0%	-100.0%	\$605,000	6.1%	\$651,750	23.4%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	3	6.3%	-57.1%	2	28.6%	0.0%	\$178,000	-23.2%	\$284,033	24.8%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	4.9%	-55.6%	1	6.3%	-75.0%	\$240,400	-17.2%	\$298,394	17.9%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$256,984	888.4%	\$256,984	888.4%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	2	5.3%	-77.8%	2	15.4%	-66.7%	\$200,900	77.0%	\$203,696	54.7%
490-CALLAHAN	3	30.0%	-40.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
491-HILLARD	1	12.5%	0.0%	1	33.3%	-66.7%	\$199,000	142.8%	\$153,000	77.5%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	9	15.5%	-67.9%	5	20.8%	-16.7%	\$174,728	10.8%	\$170,286	2.0%
501-MACCLENNY AREA	5	15.2%	-44.4%	2	15.4%	-33.3%	\$146,000	-2.7%	\$169,865	2.1%
502-BAKER COUNTY-NW	1	3.8%	-80.0%	0	0.0%	--	\$235,000	147.4%	\$235,000	201.4%
503-BAKER COUNTY-SOUTH	2	14.3%	0.0%	1	25.0%	0.0%	\$130,500	-18.9%	\$132,128	-17.9%
521-BRADFORD COUNTY-NE	4	17.4%	-33.3%	1	25.0%	--	\$143,000	60.7%	\$137,125	15.3%
522-BRADFORD COUNTY-NW	3	9.4%	-75.0%	3	50.0%	--	\$53,500	-50.5%	\$49,942	-48.5%
523-BRADFORD COUNTY-SE	5	10.4%	0.0%	0	0.0%	-100.0%	\$128,450	65.8%	\$137,067	54.8%
524-BRADFORD COUNTY-SW	1	7.7%	-50.0%	1	50.0%	-50.0%	\$55,500	-24.7%	\$55,500	-41.2%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$233,000	18.3%	\$233,000	18.3%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$177,500	47.0%	\$177,500	57.3%
561-GREATER PALATKA	11	15.7%	-45.0%	3	16.7%	-57.1%	\$61,450	13.8%	\$68,194	2.4%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	6.7%	100.0%	0	0.0%	-100.0%	\$84,400	-32.7%	\$102,160	-20.0%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	7	10.4%	40.0%	1	12.5%	-50.0%	\$77,450	3.3%	\$124,581	1.0%
571-INTERLACHEN-SE	1	11.1%	0.0%	1	100.0%	-50.0%	\$20,000	-31.6%	\$20,000	-31.6%
572-INTERLACHEN-NE	2	4.5%	-77.8%	1	12.5%	-80.0%	\$72,925	82.8%	\$89,406	168.9%
573-INTERLACHEN-SW	1	6.7%	-80.0%	0	0.0%	--	\$111,250	535.7%	\$111,250	93.5%
574-INTERLACHEN-NW	3	9.4%	-57.1%	1	25.0%	0.0%	\$32,750	-11.5%	\$51,375	44.7%
575-WEST OF SR-21	2	11.8%	0.0%	1	25.0%	-50.0%	\$223,950	306.7%	\$187,100	239.8%
576-GEORGES LAKE	1	10.0%	-66.7%	0	0.0%	-100.0%	\$248,900	176.8%	\$248,900	187.2%
581-SATSUMA/HOOT OWL RIDGE	5	20.0%	-16.7%	1	25.0%	0.0%	\$110,007	218.9%	\$192,378	486.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	7.7%	-16.7%	0	0.0%	--	\$55,000	-29.3%	\$79,680	-11.2%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	2	3.5%	-33.3%	2	14.3%	-33.3%	\$72,500	62.6%	\$122,243	36.2%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%