

Lender-Mediated Report

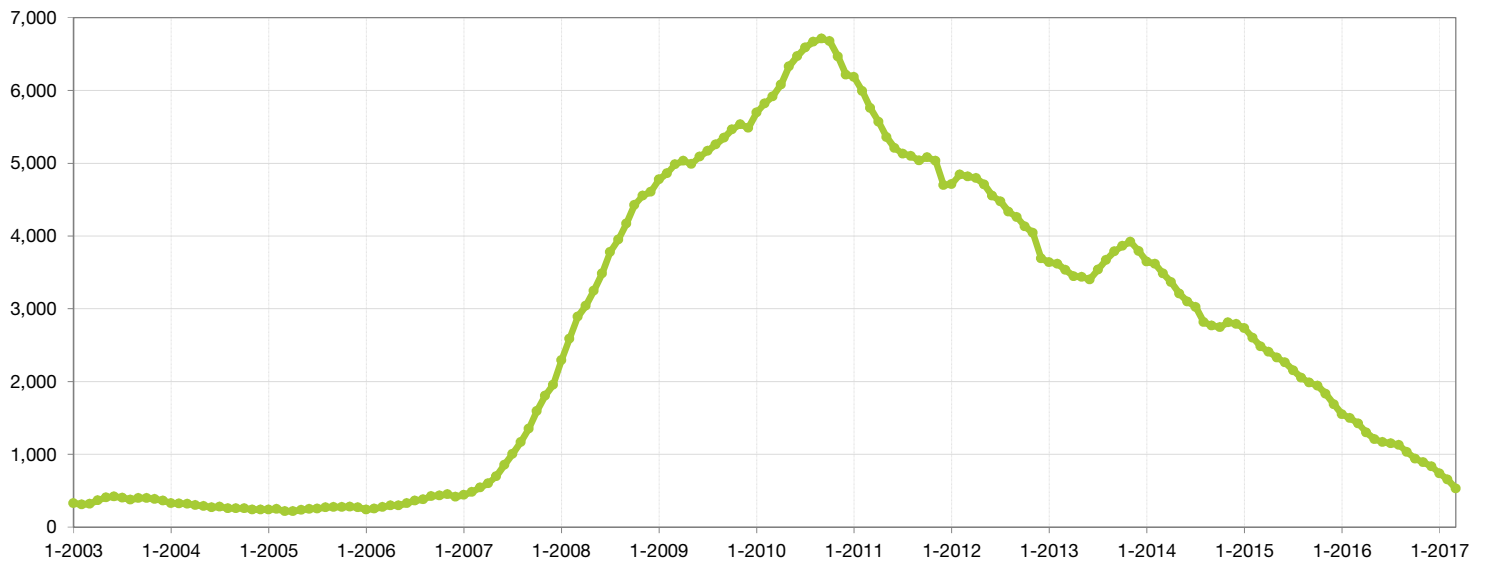
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



March 2017

New Listings in the Northeast Florida region decreased 0.1 percent to 3,657.

- Traditional New Listings increased 5.7 percent to 3,368.
- Lender-mediated New Listings decreased 38.8 percent to 289.
- Share of all New Listings that were lender-mediated fell to 7.9 percent.

Closed Sales were down 1.5 percent to 2,502.

- Traditional Closed Sales were up 9.7 percent to 2,230.
- Lender-mediated Closed Sales were down 46.2 percent to 272.
- Share of all Closed Sales that were lender-mediated fell to 10.9 percent.

The Median Sales Price rose 8.3 percent to \$195,000.

- The traditional Median Sales Price rose 4.5 percent to \$207,990.
- The lender-mediated Median Sales Price rose 6.3 percent to \$99,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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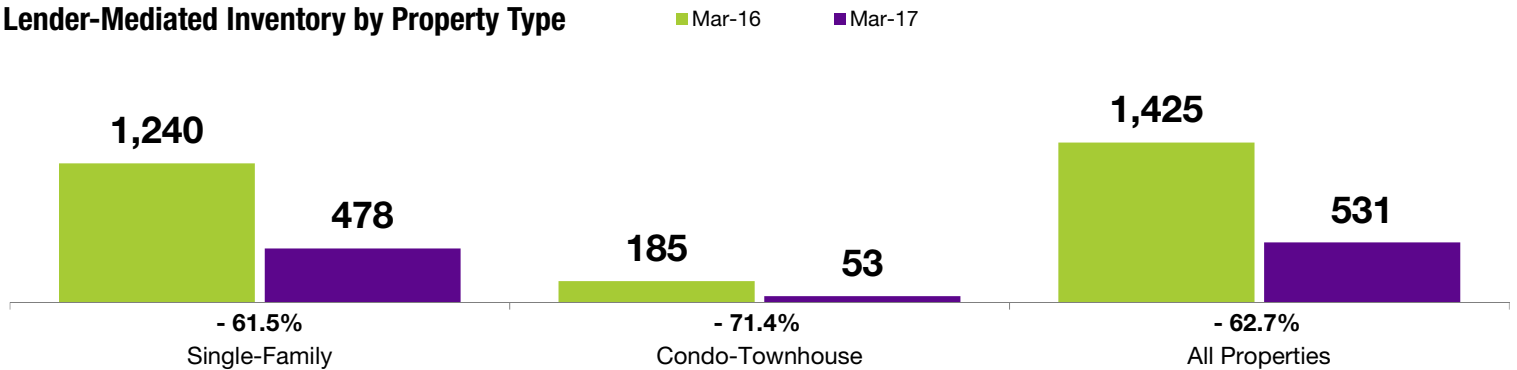
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17
Single-Family	1,240	478	- 61.5%	7,834	6,736	- 14.0%	9,074	7,214	- 20.5%	13.7%	6.6%
Condo-Townhouse	185	53	- 71.4%	1,226	1,010	- 17.6%	1,411	1,063	- 24.7%	13.1%	5.0%
All Properties	1,425	531	- 62.7%	9,060	7,746	- 14.5%	10,485	8,277	- 21.1%	13.6%	6.4%

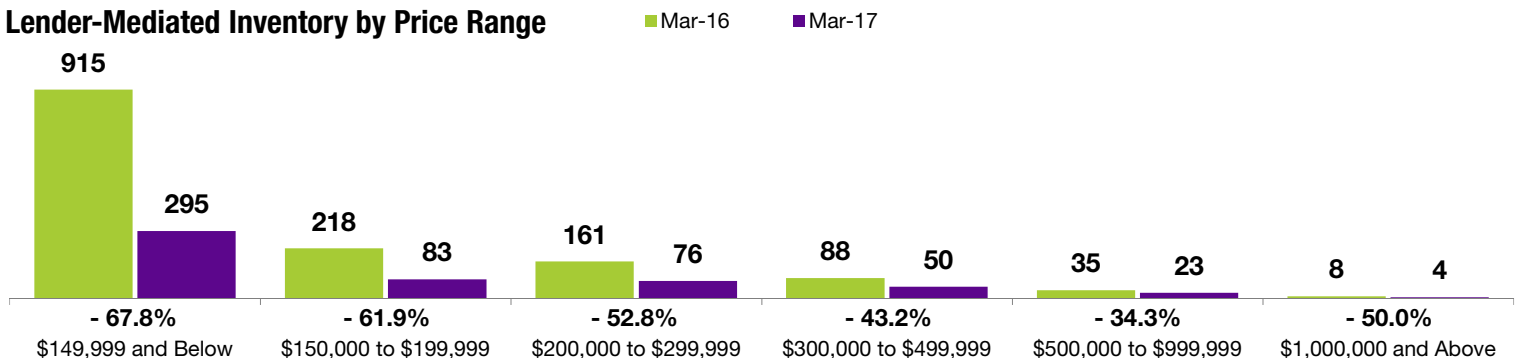
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17
\$149,999 and Below	915	295	- 67.8%	2,284	1,495	- 34.5%	3,199	1,790	- 44.0%	28.6%	16.5%
\$150,000 to \$199,999	218	83	- 61.9%	1,174	849	- 27.7%	1,392	932	- 33.0%	15.7%	8.9%
\$200,000 to \$299,999	161	76	- 52.8%	2,034	1,824	- 10.3%	2,195	1,900	- 13.4%	7.3%	4.0%
\$300,000 to \$499,999	88	50	- 43.2%	2,019	2,031	+ 0.6%	2,107	2,081	- 1.2%	4.2%	2.4%
\$500,000 to \$999,999	35	23	- 34.3%	1,101	1,110	+ 0.8%	1,136	1,133	- 0.3%	3.1%	2.0%
\$1,000,000 and Above	8	4	- 50.0%	448	437	- 2.5%	456	441	- 3.3%	1.8%	0.9%
All Price Ranges	1,425	531	- 62.7%	9,060	7,746	- 14.5%	10,485	8,277	- 21.1%	13.6%	6.4%

Lender-Mediated Inventory by Price Range



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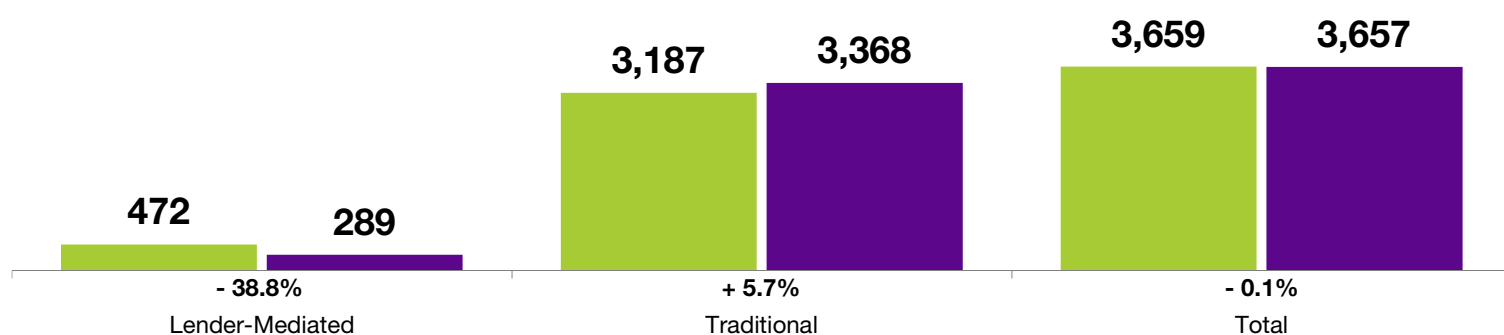


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17
Single-Family	414	249	- 39.9%	2,750	2,920	+ 6.2%	3,164	3,169	+ 0.2%	13.1%	7.9%
Condo-Townhouse	58	40	- 31.0%	437	448	+ 2.5%	495	488	- 1.4%	11.7%	8.2%
All Properties	472	289	- 38.8%	3,187	3,368	+ 5.7%	3,659	3,657	- 0.1%	12.9%	7.9%

Change in New Listings for All Properties

■ Mar-16 ■ Mar-17

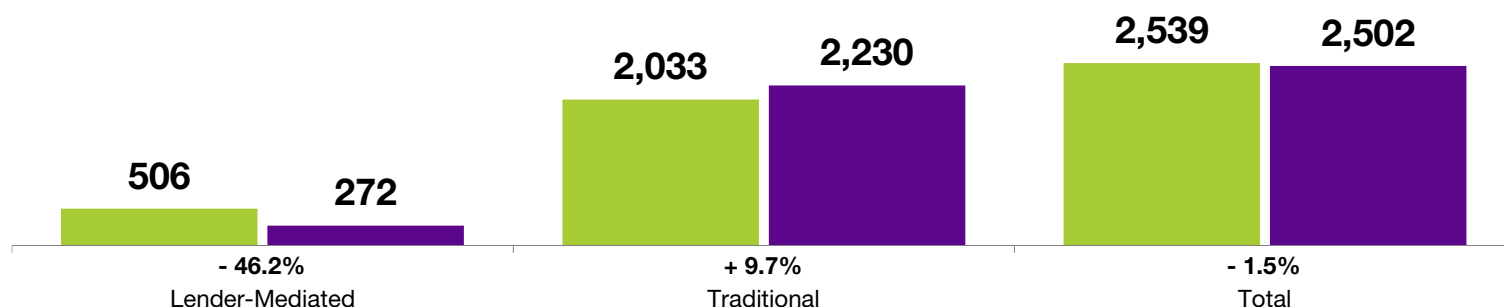


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17
Single-Family	446	241	- 46.0%	1,760	1,877	+ 6.6%	2,206	2,118	- 4.0%	20.2%	11.4%
Condo-Townhouse	60	31	- 48.3%	273	353	+ 29.3%	333	384	+ 15.3%	18.0%	8.1%
All Properties	506	272	- 46.2%	2,033	2,230	+ 9.7%	2,539	2,502	- 1.5%	19.9%	10.9%

Change in Closed Sales for All Properties

■ Mar-16 ■ Mar-17



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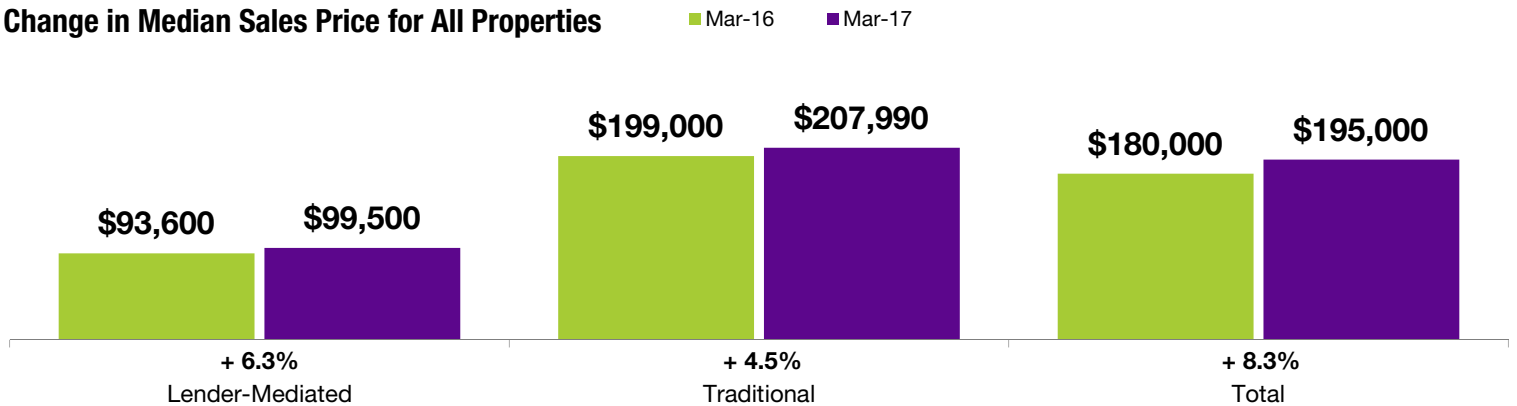
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -
Single-Family	\$100,100	\$100,810	+ 0.7%	\$210,500	\$220,000	+ 4.5%	\$190,000	\$210,000	+ 10.5%
Condo-Townhouse	\$85,098	\$80,850	- 5.0%	\$135,000	\$144,589	+ 7.1%	\$126,000	\$195,000	+ 54.8%
All Properties	\$93,600	\$99,500	+ 6.3%	\$199,000	\$207,990	+ 4.5%	\$180,000	\$195,000	+ 8.3%

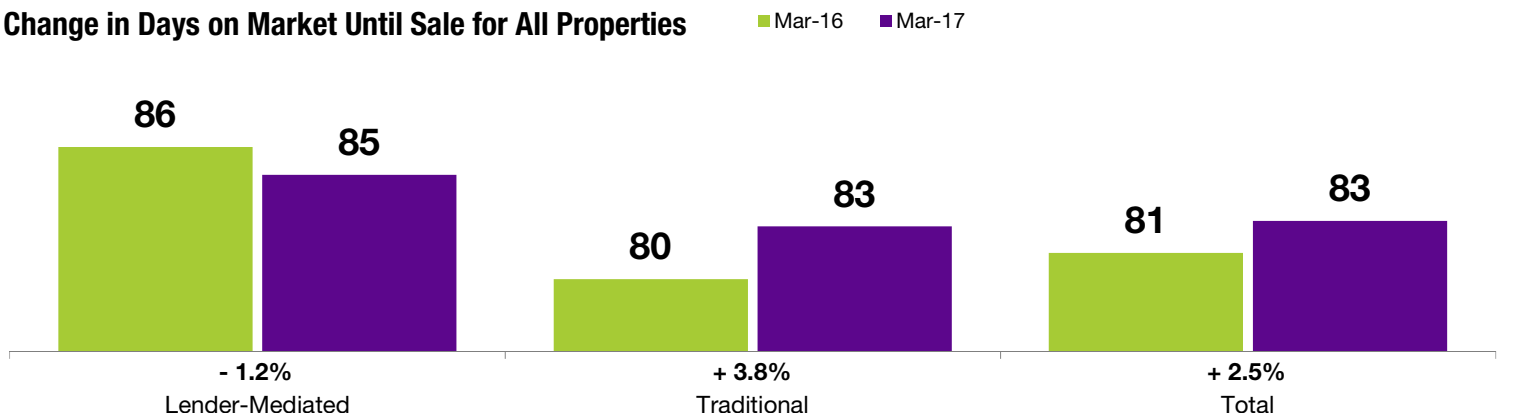
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -	Mar-16	Mar-17	+ / -
Single-Family	88	85	- 3.4%	82	85	+ 3.7%	83	85	+ 2.4%
Condo-Townhouse	72	88	+ 22.2%	70	71	+ 1.4%	70	72	+ 2.9%
All Properties	86	85	- 1.2%	80	83	+ 3.8%	81	83	+ 2.5%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

March 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	10	12.5%	-44.4%	3	17.6%	-25.0%	\$135,000	-6.4%	\$135,078	-3.6%
Clay County	89	9.1%	-61.1%	45	12.5%	-45.1%	\$185,000	15.2%	\$194,567	12.7%
Duval County	290	7.6%	-65.9%	161	11.7%	-46.0%	\$175,000	10.1%	\$205,512	9.2%
Nassau County	30	8.7%	-65.1%	16	16.2%	-59.0%	\$195,800	-6.0%	\$236,162	-0.5%
Putnam County	37	8.4%	-44.8%	18	23.1%	-30.8%	\$80,000	79.4%	\$104,416	20.5%
St. Johns County	55	2.4%	-48.1%	17	3.2%	-60.5%	\$325,000	8.7%	\$400,131	18.9%
011-SAN MARCO	0	0.0%	-100.0%	1	3.8%	-66.7%	\$214,250	-21.5%	\$258,383	-18.6%
012-SAN JOSE	10	8.2%	-44.4%	4	9.5%	-55.6%	\$175,000	17.4%	\$189,743	6.2%
013-BEAUCLERC/MANDARIN NORTH	4	2.9%	-80.0%	5	8.8%	-37.5%	\$205,000	20.6%	\$212,873	18.0%
014-MANDARIN	13	5.5%	-43.5%	7	8.6%	-50.0%	\$245,000	7.3%	\$251,733	-1.2%
015-BARTRAM	6	5.4%	-33.3%	2	4.8%	-71.4%	\$211,860	10.0%	\$216,262	-1.5%
021-ST NICHOLAS AREA	2	3.1%	-89.5%	1	4.2%	-75.0%	\$144,750	32.5%	\$167,515	47.5%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	8	7.9%	-61.9%	7	11.7%	-41.7%	\$164,500	19.6%	\$173,887	12.2%
024-BAYMEADOWS/DEERWOOD	13	9.2%	-48.0%	5	7.2%	-28.6%	\$130,000	6.6%	\$198,999	25.6%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	4.8%	-66.7%	2	5.4%	-60.0%	\$335,000	39.6%	\$339,195	24.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	7	4.4%	-69.6%	3	7.1%	-62.5%	\$273,750	2.1%	\$293,863	-5.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	2	2.9%	-75.0%	2	16.7%	-50.0%	\$210,500	23.9%	\$320,333	36.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	-100.0%	0	0.0%	--	\$394,990	26.3%	\$407,981	24.4%
031-RIVERSIDE	2	5.3%	100.0%	0	0.0%	-100.0%	\$261,500	24.2%	\$282,756	20.6%
032-AVONDALE	3	2.9%	-72.7%	0	0.0%	-100.0%	\$260,000	16.6%	\$346,967	17.3%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	0	0.0%	--	\$265,000	-6.7%	\$375,111	7.3%
041-ARLINGTON	11	5.7%	-85.3%	10	11.6%	-61.5%	\$135,600	23.3%	\$143,481	19.4%
042-FT CAROLINE	12	11.1%	-52.0%	5	10.4%	-44.4%	\$175,000	5.8%	\$195,165	6.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	8	8.3%	-63.6%	8	22.9%	-42.9%	\$220,000	5.3%	\$268,866	11.8%
051-MURRAY HILL	1	2.6%	-88.9%	2	10.5%	-60.0%	\$110,000	15.8%	\$113,116	12.0%
052-LAKESHORE	4	9.8%	-63.6%	1	8.3%	-87.5%	\$86,200	-4.2%	\$85,825	0.5%
053-HYDE GROVE AREA	8	18.2%	-27.3%	3	15.8%	-40.0%	\$125,000	65.6%	\$115,668	19.0%
054-CEDAR HILLS	3	8.3%	-62.5%	4	26.7%	0.0%	\$76,000	-1.3%	\$84,240	6.8%
055-CONFEDERATE POINT/ORTEGA FARMS	3	15.8%	-25.0%	1	14.3%	-66.7%	\$115,000	22.3%	\$134,729	26.8%
056-YUKON/WESCONNETT/OAK HILL	4	5.8%	-84.6%	4	13.3%	-20.0%	\$138,000	38.7%	\$126,412	20.9%
061-NORMANDY AREA	7	17.1%	-68.2%	2	12.5%	-60.0%	\$142,500	17.3%	\$146,721	18.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	8	11.3%	-60.0%	9	31.0%	50.0%	\$158,000	12.9%	\$169,948	-7.6%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	15.1%	-76.5%	3	12.0%	-57.1%	\$132,500	20.5%	\$123,956	32.3%
064-BENT CREEK/PLUM TREE	5	11.4%	-66.7%	3	27.3%	-25.0%	\$159,000	-0.6%	\$153,340	-6.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	5	18.5%	0.0%	2	25.0%	-33.3%	\$165,388	3.2%	\$178,453	9.3%
066-CECIL COMMERCE AREA	1	7.1%	-50.0%	0	0.0%	-100.0%	\$284,500	67.9%	\$286,000	100.7%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	10	16.4%	-75.6%	2	6.1%	-75.0%	\$144,000	6.7%	\$141,527	0.7%
071-BRENTWOOD/EVERGREEN	3	8.6%	-70.0%	2	12.5%	-33.3%	\$36,000	2.0%	\$47,062	-10.7%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	5	10.0%	66.7%	1	10.0%	--	\$137,500	-38.1%	\$148,375	-32.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	12.5%	0.0%	0	0.0%	-100.0%	\$120,000	93.5%	\$120,000	4.7%
074-PAXON	8	12.1%	-55.6%	7	33.3%	-12.5%	\$29,750	32.2%	\$38,355	18.3%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	33	18.0%	-52.9%	12	27.3%	-36.8%	\$40,000	14.3%	\$52,745	9.6%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$34,500	131.2%	\$32,250	116.1%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	6	15.0%	-75.0%	6	31.6%	-25.0%	\$128,900	-20.2%	\$132,653	-25.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	0	0.0%	-100.0%	0	0.0%	-100.0%	\$188,000	393.4%	\$172,663	353.2%
091-GARDEN CITY/AIRPORT	18	15.5%	-61.7%	11	20.4%	-50.0%	\$159,000	15.6%	\$170,991	18.8%
092-OCEANWAY/PECAN PARK	6	5.1%	-79.3%	6	14.0%	-14.3%	\$193,000	9.7%	\$200,052	8.6%
095-SAN MATEO/EASTPORT	1	4.3%	-80.0%	2	18.2%	0.0%	\$124,000	-4.6%	\$131,050	-7.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	7	5.6%	-69.6%	3	7.7%	-50.0%	\$208,317	-1.9%	\$215,902	-11.1%
121-FLEMING ISLAND-NE	1	12.5%	0.0%	0	0.0%	-100.0%	\$225,495	23.1%	\$241,498	31.8%
122-FLEMING ISLAND-NW	7	9.5%	-46.2%	3	14.3%	--	\$257,000	-3.0%	\$292,097	2.5%
123-FLEMING ISLAND-SE	3	7.1%	-50.0%	1	4.2%	0.0%	\$255,345	-3.6%	\$308,032	29.8%
124-FLEMING ISLAND-SW	6	10.2%	-53.8%	2	10.0%	-50.0%	\$218,000	-1.7%	\$238,930	-9.5%
131-MEADOWBROOK/LOCH RANE	2	8.3%	-83.3%	1	14.3%	-75.0%	\$135,000	60.7%	\$199,786	107.6%
132-BELLAIR/GROVE PARK	2	10.5%	-81.8%	2	11.8%	-50.0%	\$127,000	9.5%	\$122,444	8.4%
133-NORTH ORANGE PARK	2	40.0%	-33.3%	0	0.0%	--	\$295,000	71.0%	\$312,380	70.5%
134-SOUTH BLANDING	6	25.0%	-53.8%	2	18.2%	-50.0%	\$159,000	11.9%	\$162,464	13.8%
135-PARK WEST/MONTCLAIR	2	11.8%	-60.0%	2	15.4%	0.0%	\$180,000	27.7%	\$181,325	16.4%
136-LAKESIDE ESTATES	2	25.0%	-50.0%	1	7.1%	-75.0%	\$197,450	50.4%	\$181,140	24.6%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$235,000	14.6%	\$208,800	-19.0%
138-TANGLEWOOD/DOCTORS INLET	0	11.6%	-72.2%	--	17.9%	-16.7%	--	11.0%	--	10.7%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	18	11.0%	-63.3%	5	7.4%	-44.4%	\$178,000	-0.2%	\$191,714	-1.7%
141-MIDDLEBURG NW	5	9.3%	-61.5%	4	16.7%	-50.0%	\$170,268	86.2%	\$160,010	31.1%
142-MIDDLEBURG EAST/LAKE ASBURY	3	3.1%	-85.7%	4	13.8%	-71.4%	\$190,000	15.9%	\$199,350	20.1%
143-FOXMEADOW AREA	5	9.6%	-28.6%	2	11.1%	0.0%	\$220,805	4.7%	\$225,824	3.4%
144-MIDDLEBURG-SE	1	5.6%	-66.7%	1	100.0%	-50.0%	\$34,000	-59.1%	\$34,000	-58.4%
145-MIDDLEBURG-SW	9	28.1%	-10.0%	4	36.4%	-42.9%	\$87,000	74.0%	\$100,807	16.8%
151-KEYSTONE HEIGHTS	7	7.1%	-66.7%	3	18.8%	50.0%	\$67,000	-16.3%	\$92,256	-15.2%
152-KINGSLEY LAKE	1	50.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	1	25.0%	--	\$417,500	12.7%	\$421,875	-33.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$665,000	71.6%	\$669,750	58.9%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$369,000	32.1%	\$395,994	34.6%
214-JACKSONVILLE BEACH-SW	2	2.9%	-50.0%	0	0.0%	-100.0%	\$283,500	-2.1%	\$292,315	4.0%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$1,145,500	108.3%	\$1,145,500	108.3%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	2	28.6%	100.0%	\$316,000	25.3%	\$406,738	74.9%
231-ATLANTIC BEACH-EAST	1	1.4%	-75.0%	1	3.8%	-50.0%	\$429,900	-4.3%	\$478,996	2.3%

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232-ATLANTIC BEACH/MAYPORT-WEST	3	11.5%	-57.1%	1	7.7%	--	\$172,500	3.0%	\$152,644	-23.5%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,400,000	21.2%	\$1,640,600	35.4%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	3.0%	-50.0%	1	6.3%	--	\$797,500	164.5%	\$877,216	63.4%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	1	4.2%	--	\$517,500	56.8%	\$795,220	110.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	3	3.3%	-66.7%	1	5.0%	-50.0%	\$345,000	-9.2%	\$426,649	28.5%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.3%	-66.7%	2	15.4%	--	\$580,000	49.1%	\$630,385	50.0%
264-SOUTH PONTE VEDRA BEACH	2	4.3%	0.0%	0	0.0%	--	\$428,000	-43.9%	\$454,333	-40.4%
265-PONTE VEDRA/NOCATEE-STJ	3	1.3%	-40.0%	0	0.0%	-100.0%	\$382,500	-14.3%	\$417,713	-7.0%
266-VILANO BEACH	0	0.0%	--	1	14.3%	-66.7%	\$350,000	22.8%	\$433,339	27.0%
271-NOCATEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$472,185	-1.5%	\$500,437	9.2%
272-NOCATEE SOUTH	3	1.9%	-25.0%	0	0.0%	-100.0%	\$359,320	-18.3%	\$383,375	-13.4%
301-JULINGTON CREEK/SWITZERLAND	11	3.0%	-50.0%	5	4.7%	-58.3%	\$337,127	6.0%	\$362,810	8.8%
302-ORANGEDALE AREA	3	6.5%	50.0%	0	0.0%	-100.0%	\$312,500	-25.2%	\$348,113	-9.0%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	--	\$351,000	-20.9%	\$337,195	-29.3%
304- 210 SOUTH	3	3.2%	-76.9%	1	3.2%	-87.5%	\$320,000	28.0%	\$311,062	13.4%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.7%	-50.0%	0	0.0%	-100.0%	\$312,500	224.7%	\$294,921	129.6%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$250,000	2.0%	\$277,630	7.1%
308-WORLD GOLF VILLAGE AREA-SW	1	1.0%	-50.0%	0	0.0%	-100.0%	\$247,437	1.0%	\$246,272	-6.7%
309-WORLD GOLF VILLAGE AREA-WEST	4	3.6%	-33.3%	1	4.8%	-75.0%	\$222,000	-9.4%	\$254,220	-12.0%
312-PALENCIA AREA	5	3.6%	-44.4%	0	0.0%	--	\$385,000	-2.8%	\$435,160	4.6%
313-WHITECASTLE/AIRPORT AREA	2	7.4%	0.0%	0	0.0%	--	\$97,000	-71.7%	\$122,667	-65.9%
321-NORTH CITY-ST AUGUSTINE	1	4.3%	-50.0%	0	0.0%	-100.0%	\$320,000	19.2%	\$320,000	-5.0%
322-DOWNTOWN ST AUGUSTINE	1	4.8%	--	0	0.0%	--	\$675,000	125.8%	\$675,000	92.7%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$469,900	154.7%	\$532,450	10.1%
331-ST AUGUSTINE BEACH	5	3.0%	-16.7%	1	3.2%	--	\$310,000	-5.8%	\$331,048	-3.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$278,000	13.5%	\$414,280	63.5%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$183,500	2.3%	\$190,942	3.2%
335-ST AUGUSTINE SOUTH	2	16.7%	100.0%	0	0.0%	--	\$190,000	-25.5%	\$185,667	-34.7%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.5%	-60.0%	2	6.7%	-50.0%	\$157,945	-19.0%	\$165,244	-13.6%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	1	3.7%	--	\$239,990	41.2%	\$241,910	37.2%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	--	\$245,000	163.6%	\$245,000	163.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	25.0%	0.0%	0	0.0%	--	\$260,500	-5.6%	\$262,750	-4.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	0.0%	-100.0%	\$124,000	17.0%	\$124,000	6.3%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$250,000	110.1%	\$250,000	113.7%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	--	\$123,500	-70.1%	\$123,500	-70.1%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$249,000	91.5%	\$249,000	91.5%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	1	100.0%	0.0%	\$115,500	-65.0%	\$115,500	-69.6%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$336,000	77.8%	\$336,000	77.8%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	20.0%	0.0%	2	50.0%	-33.3%	\$224,217	21.2%	\$249,985	36.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	25.0%	-66.7%	\$374,950	81.3%	\$343,725	56.6%
460-AMELIA ISLAND PLANTATION	2	3.8%	0.0%	0	0.0%	--	\$610,000	18.4%	\$603,278	-22.4%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	5	9.8%	-50.0%	1	8.3%	-66.7%	\$207,750	12.7%	\$241,708	39.1%
472-ONEIL/NASSAVILLE/HOLLY POINT	2	2.7%	-80.0%	2	28.6%	-75.0%	\$244,990	-19.4%	\$236,420	-8.0%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	--	\$249,990	-2.3%	\$250,707	-2.1%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	2	8.0%	-83.3%	1	6.7%	-75.0%	\$195,000	7.8%	\$170,908	8.8%
490-CALLAHAN	2	25.0%	-50.0%	1	20.0%	-66.7%	\$142,836	16.7%	\$146,947	6.1%
491-HILLARD	3	50.0%	0.0%	2	40.0%	-50.0%	\$60,000	-35.9%	\$76,720	-29.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	13	20.0%	-55.2%	5	16.7%	-28.6%	\$185,250	6.8%	\$187,955	19.3%
501-MACCLENNY AREA	8	17.4%	-42.9%	2	16.7%	100.0%	\$137,950	-11.2%	\$135,594	-8.3%
502-BAKER COUNTY-NW	2	9.1%	-33.3%	1	50.0%	0.0%	\$74,400	-46.9%	\$74,400	-50.9%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$103,000	128.9%	\$173,467	92.4%
521-BRADFORD COUNTY-NE	7	31.8%	40.0%	1	50.0%	0.0%	\$101,450	227.3%	\$101,450	227.3%
522-BRADFORD COUNTY-NW	4	13.3%	-63.6%	4	33.3%	100.0%	\$91,500	3.4%	\$99,038	7.2%
523-BRADFORD COUNTY-SE	4	9.3%	-33.3%	3	33.3%	-40.0%	\$175,000	40.8%	\$181,222	56.0%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	1	50.0%	--	\$152,750	11.5%	\$152,750	-5.9%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$129,900	0.0%	\$122,133	0.0%
561-GREATER PALATKA	9	12.2%	-55.0%	7	35.0%	0.0%	\$85,500	128.0%	\$95,158	68.1%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$164,900	523.4%	\$164,900	523.4%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	12.1%	-33.3%	0	0.0%	--	\$97,000	284.2%	\$131,333	420.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	4.5%	0.0%	2	18.2%	0.0%	\$105,000	-15.3%	\$127,136	-20.1%
571-INTERLACHEN-SE	1	11.1%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
572-INTERLACHEN-NE	2	4.4%	-75.0%	0	0.0%	-100.0%	\$48,000	55.8%	\$64,983	60.8%
573-INTERLACHEN-SW	1	6.7%	-66.7%	1	33.3%	0.0%	\$35,000	-12.9%	\$48,000	19.4%
574-INTERLACHEN-NW	3	10.3%	-40.0%	2	66.7%	0.0%	\$55,000	-53.2%	\$45,000	-72.7%
575-WEST OF SR-21	0	0.0%	-100.0%	3	75.0%	50.0%	\$68,650	-23.7%	\$91,420	16.7%
576-GEORGES LAKE	1	7.7%	0.0%	0	0.0%	--	\$114,900	0.0%	\$114,900	0.0%
581-SATSUMA/HOOT OWL RIDGE	4	16.0%	-33.3%	2	50.0%	--	\$65,500	28.6%	\$58,475	22.5%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	8.5%	0.0%	1	8.3%	-66.7%	\$126,500	60.1%	\$119,867	35.1%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	4	7.4%	0.0%	0	0.0%	-100.0%	\$58,750	126.0%	\$146,215	147.1%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%