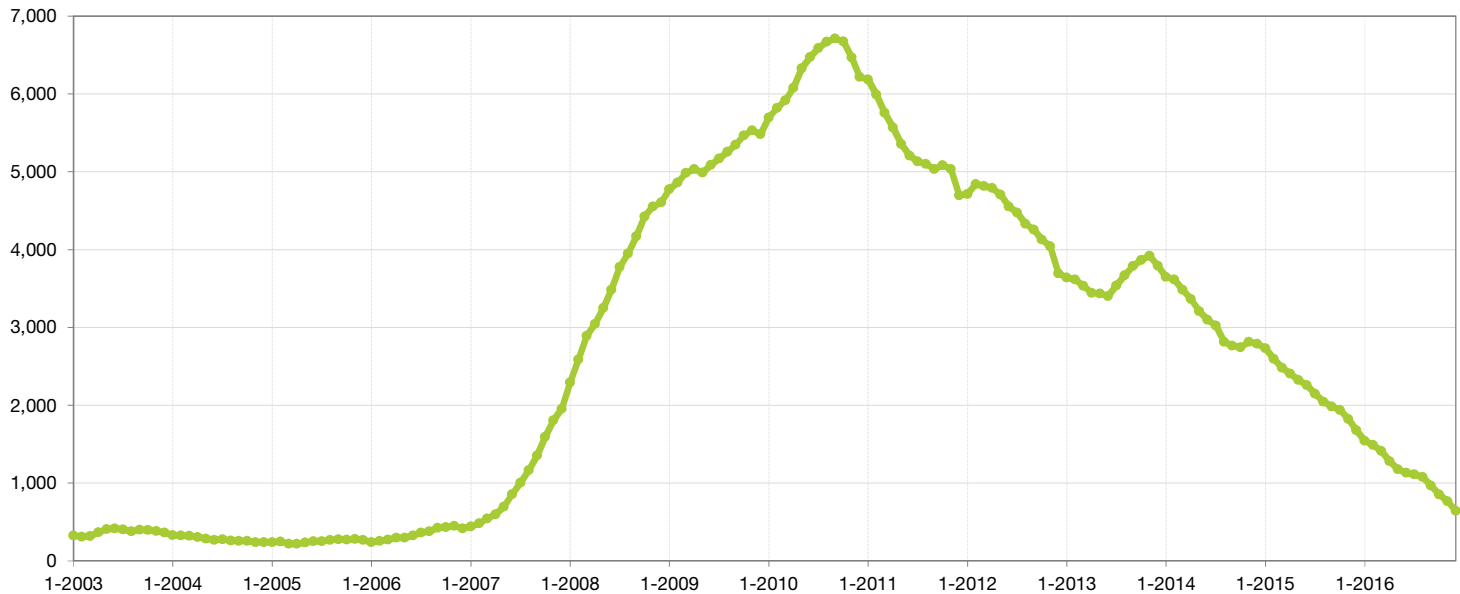


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

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Historical Inventory of Lender-Mediated Properties



December 2016

New Listings in the Northeast Florida region decreased 4.3 percent to 2,032.

- Traditional New Listings increased 7.9 percent to 1,771.
- Lender-mediated New Listings decreased 46.0 percent to 261.
- Share of all New Listings that were lender-mediated fell to 12.8 percent.

Closed Sales were down 4.5 percent to 2,189.

- Traditional Closed Sales were up 9.1 percent to 1,902.
- Lender-mediated Closed Sales were down 47.7 percent to 287.
- Share of all Closed Sales that were lender-mediated fell to 13.1 percent.

The Median Sales Price rose 8.8 percent to \$195,068.

- The traditional Median Sales Price rose 1.9 percent to \$209,900.
- The lender-mediated Median Sales Price rose 5.8 percent to \$100,000.



Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

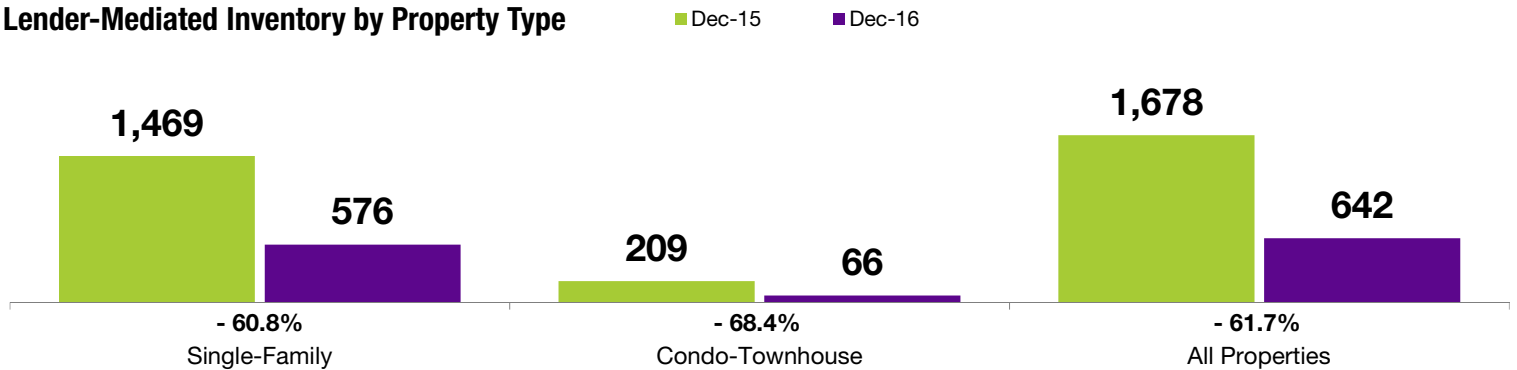
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16
Single-Family	1,469	576	- 60.8%	6,947	6,181	- 11.0%	8,416	6,757	- 19.7%	17.5%	8.5%
Condo-Townhouse	209	66	- 68.4%	1,043	876	- 16.0%	1,252	942	- 24.8%	16.7%	7.0%
All Properties	1,678	642	- 61.7%	7,990	7,057	- 11.7%	9,668	7,699	- 20.4%	17.4%	8.3%

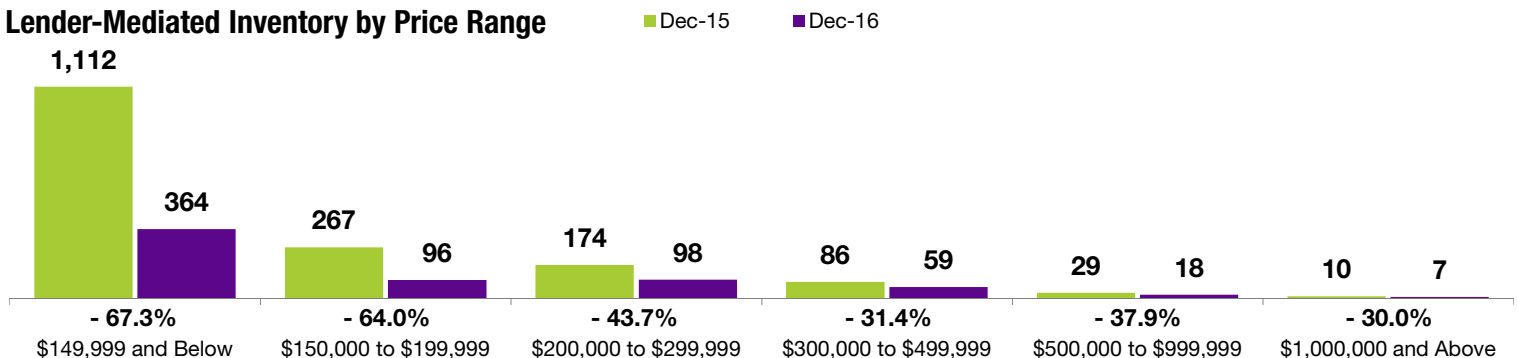
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16
\$149,999 and Below	1,112	364	- 67.3%	2,327	1,570	- 32.5%	3,439	1,934	- 43.8%	32.3%	18.8%
\$150,000 to \$199,999	267	96	- 64.0%	1,110	833	- 25.0%	1,377	929	- 32.5%	19.4%	10.3%
\$200,000 to \$299,999	174	98	- 43.7%	1,719	1,657	- 3.6%	1,893	1,755	- 7.3%	9.2%	5.6%
\$300,000 to \$499,999	86	59	- 31.4%	1,606	1,682	+ 4.7%	1,692	1,741	+ 2.9%	5.1%	3.4%
\$500,000 to \$999,999	29	18	- 37.9%	857	947	+ 10.5%	886	965	+ 8.9%	3.3%	1.9%
\$1,000,000 and Above	10	7	- 30.0%	371	368	- 0.8%	381	375	- 1.6%	2.6%	1.9%
All Price Ranges	1,678	642	- 61.7%	7,990	7,057	- 11.7%	9,668	7,699	- 20.4%	17.4%	8.3%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

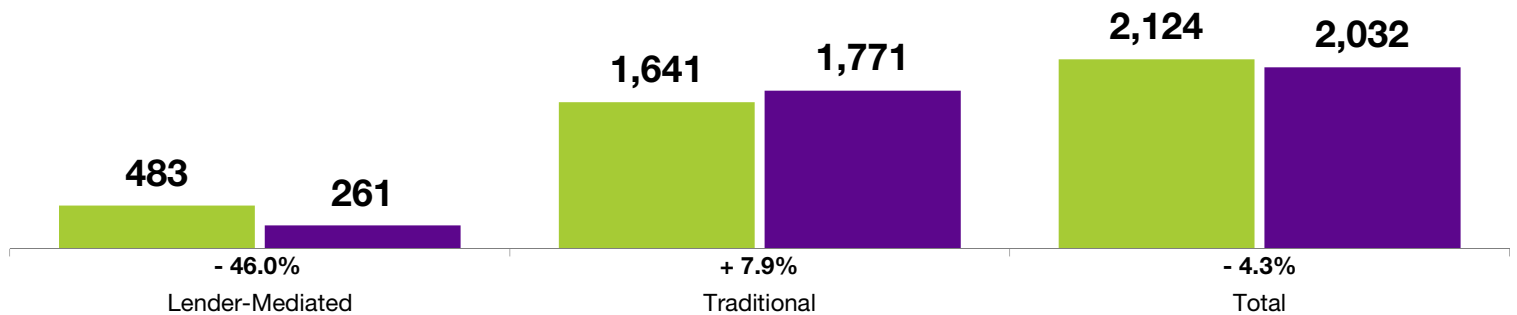


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16
Single-Family	406	231	- 43.1%	1,386	1,517	+ 9.5%	1,792	1,748	- 2.5%	22.7%	13.2%
Condo-Townhouse	77	30	- 61.0%	255	254	- 0.4%	332	284	- 14.5%	23.2%	10.6%
All Properties	483	261	- 46.0%	1,641	1,771	+ 7.9%	2,124	2,032	- 4.3%	22.7%	12.8%

Change in New Listings for All Properties

■ Dec-15 ■ Dec-16

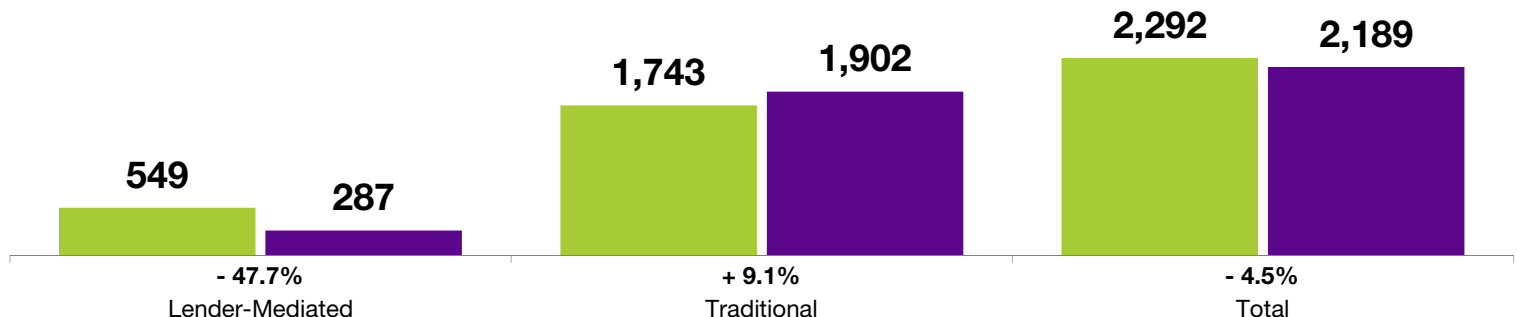


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16
Single-Family	470	259	- 44.9%	1,459	1,627	+ 11.5%	1,929	1,886	- 2.2%	24.4%	13.7%
Condo-Townhouse	79	28	- 64.6%	284	275	- 3.2%	363	303	- 16.5%	21.8%	9.2%
All Properties	549	287	- 47.7%	1,743	1,902	+ 9.1%	2,292	2,189	- 4.5%	24.0%	13.1%

Change in Closed Sales for All Properties

■ Dec-15 ■ Dec-16



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

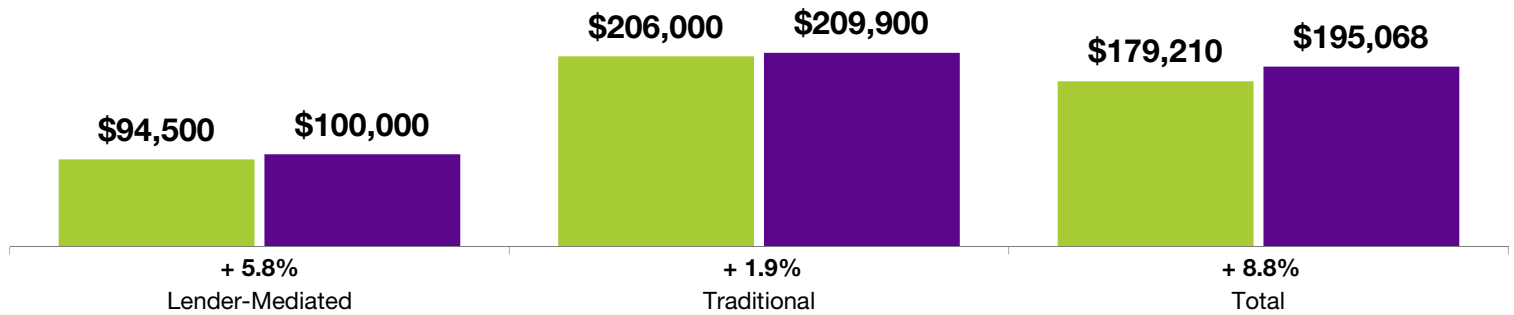


Median Sales Price

	Lender-Mediated			Traditional			Total		
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -
Single-Family	\$102,500	\$100,000	- 2.4%	\$218,500	\$220,000	+ 0.7%	\$190,000	\$205,000	+ 7.9%
Condo-Townhouse	\$80,000	\$109,000	+ 36.3%	\$153,495	\$150,000	- 2.3%	\$132,050	\$195,068	+ 47.7%
All Properties	\$94,500	\$100,000	+ 5.8%	\$206,000	\$209,900	+ 1.9%	\$179,210	\$195,068	+ 8.8%

Change in Median Sales Price for All Properties

■ Dec-15 ■ Dec-16

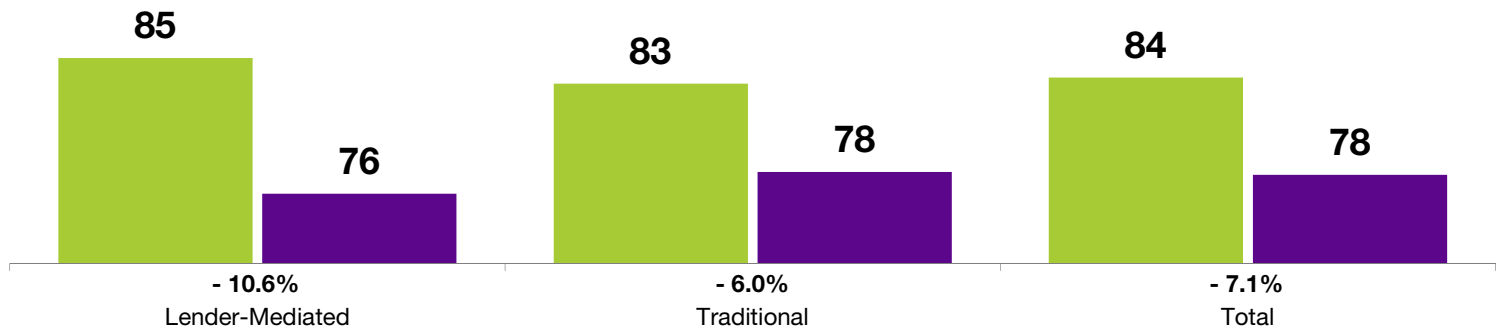


Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -	Dec-15	Dec-16	+ / -
Single-Family	87	79	- 9.2%	82	78	- 4.9%	83	78	- 6.0%
Condo-Townhouse	74	53	- 28.4%	89	77	- 13.5%	86	75	- 12.8%
All Properties	85	76	- 10.6%	83	78	- 6.0%	84	78	- 7.1%

Change in Days on Market Until Sale for All Properties

■ Dec-15 ■ Dec-16



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

December 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	11	13.1%	-31.3%	5	33.3%	-16.7%	\$178,200	31.1%	\$169,911	19.0%
Clay County	119	12.4%	-57.8%	41	13.9%	-46.1%	\$188,000	19.8%	\$201,762	17.6%
Duval County	330	9.2%	-67.0%	165	13.9%	-53.7%	\$165,000	4.4%	\$199,681	5.0%
Nassau County	32	8.7%	-63.6%	10	11.9%	-64.3%	\$218,800	6.2%	\$258,746	-4.6%
Putnam County	48	10.3%	-47.3%	22	35.5%	-18.5%	\$73,250	22.1%	\$105,131	32.4%
St. Johns County	71	3.7%	-50.7%	29	5.7%	-23.7%	\$300,000	0.2%	\$339,352	-10.0%
011-SAN MARCO	1	1.1%	-90.0%	1	7.7%	0.0%	\$265,000	0.0%	\$293,283	3.3%
012-SAN JOSE	12	9.4%	-61.3%	2	5.9%	-77.8%	\$182,000	23.0%	\$168,568	-25.0%
013-BEAUCLERC/MANDARIN NORTH	5	4.3%	-75.0%	7	15.2%	-56.3%	\$185,000	1.1%	\$196,501	-7.9%
014-MANDARIN	14	7.0%	-62.2%	4	7.0%	-50.0%	\$229,000	6.8%	\$247,832	9.3%
015-BARTRAM	4	6.3%	-71.4%	3	6.4%	-62.5%	\$177,100	-3.8%	\$202,405	2.0%
021-ST NICHOLAS AREA	5	7.7%	-64.3%	3	14.3%	0.0%	\$121,000	12.6%	\$121,326	-0.3%
022-GROVE PARK/SAN SOUCI	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	8	7.8%	-76.5%	4	7.7%	-63.6%	\$146,400	22.0%	\$160,498	19.3%
024-BAYMEADOWS/DEERWOOD	16	11.6%	-33.3%	9	21.4%	-25.0%	\$113,995	3.6%	\$176,157	-11.0%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	6	6.5%	-68.4%	4	11.1%	300.0%	\$288,250	15.3%	\$343,088	9.3%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	10	6.8%	-54.5%	3	8.8%	-25.0%	\$263,450	-12.3%	\$311,287	-6.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	4	8.0%	-66.7%	3	37.5%	--	\$174,950	-18.6%	\$179,181	-17.7%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$417,004	31.6%	\$430,987	33.6%
031-RIVERSIDE	1	3.0%	-75.0%	1	9.1%	0.0%	\$170,000	13.3%	\$279,182	50.9%
032-AVONDALE	3	3.5%	-75.0%	2	7.7%	-50.0%	\$218,200	-4.5%	\$322,907	17.1%
033-ORTEGA/VENETIA	3	5.8%	-62.5%	0	0.0%	-100.0%	\$237,500	-18.0%	\$344,233	14.9%
041-ARLINGTON	18	9.8%	-78.8%	16	20.0%	-11.1%	\$125,000	8.7%	\$141,273	5.7%
042-FT CAROLINE	13	14.3%	-62.9%	2	5.7%	-87.5%	\$175,000	-0.8%	\$219,849	10.7%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	9	8.7%	-74.3%	6	16.7%	-33.3%	\$222,700	7.6%	\$263,041	1.0%
051-MURRAY HILL	5	10.4%	-50.0%	0	0.0%	-100.0%	\$88,500	-12.1%	\$94,423	-4.6%
052-LAKESHORE	5	11.1%	-75.0%	0	0.0%	-100.0%	\$102,500	3.5%	\$95,111	2.1%
053-HYDE GROVE AREA	4	9.3%	-78.9%	4	28.6%	-33.3%	\$87,000	46.2%	\$95,750	11.3%
054-CEDAR HILLS	2	5.6%	-86.7%	1	10.0%	-75.0%	\$94,250	21.0%	\$94,440	21.9%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.0%	-75.0%	1	16.7%	-66.7%	\$175,950	77.7%	\$199,817	90.1%
056-YUKON/WESCONNETT/OAK HILL	8	10.8%	-70.4%	6	17.1%	-66.7%	\$134,000	48.9%	\$129,476	35.0%
061-NORMANDY AREA	6	18.2%	-77.8%	6	27.3%	0.0%	\$154,263	28.6%	\$148,870	3.5%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	11	17.2%	-54.2%	4	20.0%	-75.0%	\$172,450	38.0%	\$183,560	28.3%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	5	13.5%	-86.5%	10	31.3%	-28.6%	\$75,270	7.5%	\$93,853	25.4%
064-BENT CREEK/PLUM TREE	9	20.9%	-43.8%	0	0.0%	-100.0%	\$170,000	11.7%	\$185,906	27.4%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	6.7%	-81.8%	0	0.0%	-100.0%	\$217,700	28.1%	\$201,916	10.4%
066-CECIL COMMERCE AREA	1	8.3%	-83.3%	1	33.3%	-50.0%	\$175,000	-9.8%	\$198,808	0.8%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	9	14.5%	-75.0%	4	14.8%	-75.0%	\$147,000	15.3%	\$148,685	15.5%
071-BRENTWOOD/EVERGREEN	3	7.3%	-82.4%	3	23.1%	-70.0%	\$29,000	45.7%	\$47,808	55.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	2	3.8%	-66.7%	0	0.0%	-100.0%	\$206,880	42.7%	\$178,851	8.2%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	--	\$63,000	-82.0%	\$63,000	-82.0%
074-PAXON	16	20.5%	-20.0%	4	33.3%	-55.6%	\$40,500	140.4%	\$49,067	23.6%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	24	13.0%	-68.8%	14	25.9%	-22.2%	\$38,000	31.0%	\$50,382	20.4%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	9.1%	-83.3%	4	80.0%	33.3%	\$17,617	2.7%	\$17,143	0.9%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	8	16.3%	-70.4%	6	27.3%	-50.0%	\$154,000	40.0%	\$160,390	38.0%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	25.0%	100.0%	0	0.0%	--	\$70,900	-49.7%	\$70,900	-49.7%
091-GARDEN CITY/AIRPORT	17	13.8%	-67.3%	9	30.0%	-57.1%	\$160,300	37.7%	\$165,101	35.9%
092-OCEANWAY/PECAN PARK	9	6.9%	-67.9%	3	6.1%	-40.0%	\$197,000	-5.2%	\$183,507	-11.3%
095-SAN MATEO/EASTPORT	1	3.7%	-85.7%	0	0.0%	-100.0%	\$97,000	20.5%	\$103,667	-13.2%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	8	7.6%	-63.6%	0	0.0%	-100.0%	\$220,000	-1.8%	\$212,031	-6.5%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$432,450	21.0%	\$432,450	21.0%
122-FLEMING ISLAND-NW	7	9.7%	-22.2%	1	4.5%	-50.0%	\$240,450	-7.3%	\$280,550	5.1%
123-FLEMING ISLAND-SE	4	7.3%	-55.6%	1	8.3%	-75.0%	\$236,495	27.9%	\$261,476	26.8%
124-FLEMING ISLAND-SW	10	16.7%	-50.0%	4	21.1%	-50.0%	\$270,000	116.9%	\$265,223	81.7%
131-MEADOWBROOK/LOCH RANE	3	15.8%	-75.0%	0	0.0%	-100.0%	\$150,000	-14.3%	\$209,267	26.8%
132-BELLAIR/GROVE PARK	6	42.9%	-40.0%	1	9.1%	-75.0%	\$100,000	23.5%	\$110,382	24.1%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	1	33.3%	-50.0%	\$163,000	55.5%	\$147,467	22.1%
134-SOUTH BLANDING	8	29.6%	-42.9%	2	25.0%	0.0%	\$157,548	8.7%	\$166,067	8.9%
135-PARK WEST/MONTCLAIR	3	23.1%	-70.0%	1	25.0%	-66.7%	\$179,450	18.3%	\$175,975	15.4%
136-LAKESIDE ESTATES	1	12.5%	-87.5%	0	0.0%	-100.0%	\$184,000	29.6%	\$186,688	30.1%
137-DOCTOR'S LAKE	1	3.6%	-88.9%	2	28.6%	100.0%	\$310,000	29.2%	\$319,357	34.9%
138-TANGLEWOOD/DOCTORS INLET	0	14.3%	-76.7%	--	12.5%	-66.7%	--	38.8%	--	17.3%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	16	11.5%	-61.9%	5	9.1%	-58.3%	\$212,000	9.8%	\$225,828	14.3%
141-MIDDLEBURG NW	8	10.8%	-55.6%	3	25.0%	0.0%	\$192,563	33.7%	\$163,273	21.0%
142-MIDDLEBURG EAST/LAKE ASBURY	6	6.6%	-81.8%	4	9.8%	-60.0%	\$173,500	15.2%	\$192,246	11.9%
143-FOXMEADOW AREA	9	16.4%	28.6%	4	28.6%	100.0%	\$178,250	-13.0%	\$186,797	-12.3%
144-MIDDLEBURG-SE	3	25.0%	-40.0%	1	50.0%	0.0%	\$201,825	225.5%	\$201,825	75.5%
145-MIDDLEBURG-SW	13	32.5%	-18.8%	3	21.4%	50.0%	\$122,500	35.7%	\$112,371	12.9%
151-KEYSTONE HEIGHTS	8	8.7%	-42.9%	5	29.4%	0.0%	\$89,000	27.1%	\$107,794	-0.8%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	1	3.7%	-50.0%	0	0.0%	-100.0%	\$639,000	77.0%	\$735,800	58.5%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$259,000	-43.0%	\$387,000	-24.1%
213-JACKSONVILLE BEACH-NW	4	10.8%	0.0%	1	16.7%	-80.0%	\$320,000	41.3%	\$341,250	32.5%
214-JACKSONVILLE BEACH-SW	2	3.9%	-71.4%	2	8.0%	-33.3%	\$340,500	13.5%	\$332,184	-10.8%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$575,000	57.5%	\$688,000	73.4%
222-NEPTUNE BEACH-WEST	2	6.9%	--	0	0.0%	--	\$340,000	-16.0%	\$339,488	-8.4%
231-ATLANTIC BEACH-EAST	2	2.6%	-50.0%	2	7.7%	--	\$330,000	-47.7%	\$397,846	-41.7%

Lender-Mediated Report

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	2	8.0%	-66.7%	1	11.1%	-75.0%	\$140,000	21.5%	\$153,136	29.8%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	-100.0%	\$575,000	-30.2%	\$960,000	15.1%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.3%	-62.5%	2	14.3%	-50.0%	\$270,175	12.6%	\$501,932	47.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.7%	--	1	5.0%	0.0%	\$452,500	35.1%	\$525,675	-44.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	5	7.7%	-54.5%	2	9.1%	100.0%	\$373,700	-21.3%	\$400,348	-20.3%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	3	4.1%	50.0%	0	0.0%	-100.0%	\$372,000	-45.1%	\$403,243	-48.4%
264-SOUTH PONTE VEDRA BEACH	2	5.9%	100.0%	0	0.0%	--	\$445,000	-21.9%	\$801,750	40.8%
265-PONTE VEDRA/NOCATEE-STJ	1	0.4%	-83.3%	2	2.4%	0.0%	\$364,520	-6.6%	\$393,935	-6.2%
266-VILANO BEACH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
271-NOCATEE NORTH	0	0.0%	-100.0%	1	3.2%	--	\$363,717	-21.3%	\$434,910	-6.7%
272-NOCATEE SOUTH	1	0.7%	-80.0%	1	1.9%	-50.0%	\$365,000	-4.9%	\$369,969	-8.7%
301-JULINGTON CREEK/SWITZERLAND	15	5.1%	-54.5%	9	8.3%	80.0%	\$305,000	1.0%	\$330,039	-0.1%
302-ORANGEDALE AREA	1	2.9%	0.0%	0	0.0%	--	\$307,500	35.3%	\$389,257	71.3%
303-PALMO/SIX MILE AREA	1	5.9%	-66.7%	1	16.7%	--	\$329,842	0.0%	\$291,112	0.0%
304- 210 SOUTH	6	7.6%	-64.7%	1	2.8%	-83.3%	\$306,458	13.1%	\$315,384	16.9%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.5%	--	1	8.3%	-50.0%	\$268,750	8.8%	\$270,533	17.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$219,990	0.0%	\$238,153	0.0%
308-WORLD GOLF VILLAGE AREA-SW	1	1.4%	-83.3%	0	0.0%	-100.0%	\$231,000	-1.7%	\$235,876	-1.0%
309-WORLD GOLF VILLAGE AREA-WEST	5	5.0%	-50.0%	5	20.8%	66.7%	\$273,500	18.8%	\$269,554	0.4%
312-PALENCIA AREA	5	4.4%	-44.4%	1	7.7%	--	\$466,000	25.9%	\$579,231	30.0%
313-WHITECASTLE/AIRPORT AREA	2	9.1%	0.0%	0	0.0%	-100.0%	\$363,360	292.8%	\$286,283	116.4%
321-NORTH CITY-ST AUGUSTINE	1	5.0%	-50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$280,000	-37.9%	\$278,500	-38.2%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$298,000	39.4%	\$324,200	27.5%
331-ST AUGUSTINE BEACH	6	4.4%	-14.3%	0	0.0%	-100.0%	\$325,000	-5.8%	\$330,473	-14.7%
332-CRESCENT BEACH/SUMMER HAVEN	1	5.3%	--	0	0.0%	--	\$312,000	45.1%	\$312,000	14.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$375,000	10.3%	\$375,000	10.3%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$171,500	5.2%	\$190,497	40.9%
335-ST AUGUSTINE SOUTH	1	16.7%	-50.0%	0	0.0%	--	\$195,000	9.6%	\$208,667	20.8%
336-RAVENSWOOD/WEST AUGUSTINE	7	7.1%	-30.0%	2	7.1%	0.0%	\$188,500	18.9%	\$200,010	17.4%
337-OLD MOULTRIE RD/WILDWOOD	2	1.9%	-33.3%	1	3.0%	--	\$230,000	-4.1%	\$242,687	-12.1%
341-FLAGLER ESTATES/HASTINGS	1	10.0%	-75.0%	1	20.0%	0.0%	\$85,000	-43.4%	\$75,300	-49.9%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$219,000	-9.7%	\$231,500	-4.5%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	--	-100.0%	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	12.5%	0.0%	0	0.0%	-100.0%	\$135,250	-9.8%	\$198,375	7.4%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	1	11.1%	0.0%	0	0.0%	-100.0%	\$825,000	175.0%	\$825,000	264.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$345,000	-3.9%	\$345,000	-39.5%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	14.3%	-75.0%	1	50.0%	-75.0%	\$115,501	-32.0%	\$115,501	-34.2%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	0	0.0%	-100.0%	1	33.3%	0.0%	\$427,500	3.0%	\$426,848	3.1%
460-AMELIA ISLAND PLANTATION	3	5.5%	0.0%	1	11.1%	0.0%	\$430,000	-18.1%	\$479,167	-13.4%
470-PINEY ISLAND AREA	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	6	14.6%	-33.3%	0	0.0%	-100.0%	\$192,000	-1.2%	\$213,486	7.6%
472-ONEIL/NASSAVILLE/HOLLY POINT	6	6.2%	-50.0%	0	0.0%	-100.0%	\$253,750	-16.8%	\$290,498	-7.2%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	1	12.5%	--	\$228,973	-10.6%	\$224,299	-12.4%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	2	5.1%	-83.3%	2	20.0%	-50.0%	\$186,806	8.0%	\$164,476	-4.9%
490-CALLAHAN	0	0.0%	-100.0%	0	0.0%	--	\$163,000	13.2%	\$163,000	13.8%
491-HILLARD	2	40.0%	0.0%	0	0.0%	--	\$115,000	0.0%	\$115,000	0.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	10	16.1%	-56.5%	4	21.1%	-50.0%	\$222,895	89.8%	\$190,925	35.4%
501-MACCLENNY AREA	8	18.6%	-11.1%	3	30.0%	-40.0%	\$181,250	41.1%	\$167,137	22.8%
502-BAKER COUNTY-NW	3	13.6%	-25.0%	2	50.0%	100.0%	\$129,300	61.7%	\$129,325	-2.3%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$360,000	115.6%	\$360,000	107.2%
521-BRADFORD COUNTY-NE	7	30.4%	40.0%	2	66.7%	100.0%	\$79,000	5.3%	\$78,833	-28.3%
522-BRADFORD COUNTY-NW	7	18.4%	16.7%	2	28.6%	-50.0%	\$159,900	146.0%	\$172,130	70.3%
523-BRADFORD COUNTY-SE	4	8.7%	-50.0%	2	33.3%	-33.3%	\$115,000	-11.4%	\$122,250	-9.0%
524-BRADFORD COUNTY-SW	2	18.2%	100.0%	1	20.0%	0.0%	\$124,000	350.9%	\$130,500	278.3%
541-UNION COUNTY-NORTH	1	50.0%	0.0%	1	100.0%	--	\$35,000	-73.1%	\$35,000	-73.1%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$166,000	-11.0%	\$166,000	2.2%
561-GREATER PALATKA	12	15.6%	-52.0%	8	26.7%	100.0%	\$79,000	9.7%	\$112,340	47.8%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$61,000	-46.9%	\$61,000	-46.3%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	12.1%	-60.0%	0	0.0%	-100.0%	\$575,000	185.8%	\$575,000	185.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	8	15.1%	0.0%	1	16.7%	-75.0%	\$77,000	-33.0%	\$130,250	22.8%
571-INTERLACHEN-SE	1	12.5%	-50.0%	1	33.3%	0.0%	\$62,900	3.1%	\$75,300	11.3%
572-INTERLACHEN-NE	6	11.1%	-33.3%	2	66.7%	-33.3%	\$107,000	428.3%	\$93,500	364.8%
573-INTERLACHEN-SW	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
574-INTERLACHEN-NW	3	10.7%	-72.7%	3	60.0%	0.0%	\$58,000	201.3%	\$65,180	33.8%
575-WEST OF SR-21	3	16.7%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
576-GEORGES LAKE	1	8.3%	0.0%	2	100.0%	0.0%	\$83,500	9.2%	\$83,500	13.9%
581-SATSUMA/HOOT OWL RIDGE	4	16.0%	-33.3%	1	33.3%	0.0%	\$27,000	-42.5%	\$41,667	-34.4%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	6.8%	-44.4%	2	50.0%	0.0%	\$33,325	-67.5%	\$53,162	-50.3%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	1.9%	-80.0%	2	50.0%	0.0%	\$110,000	221.2%	\$98,375	64.3%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%