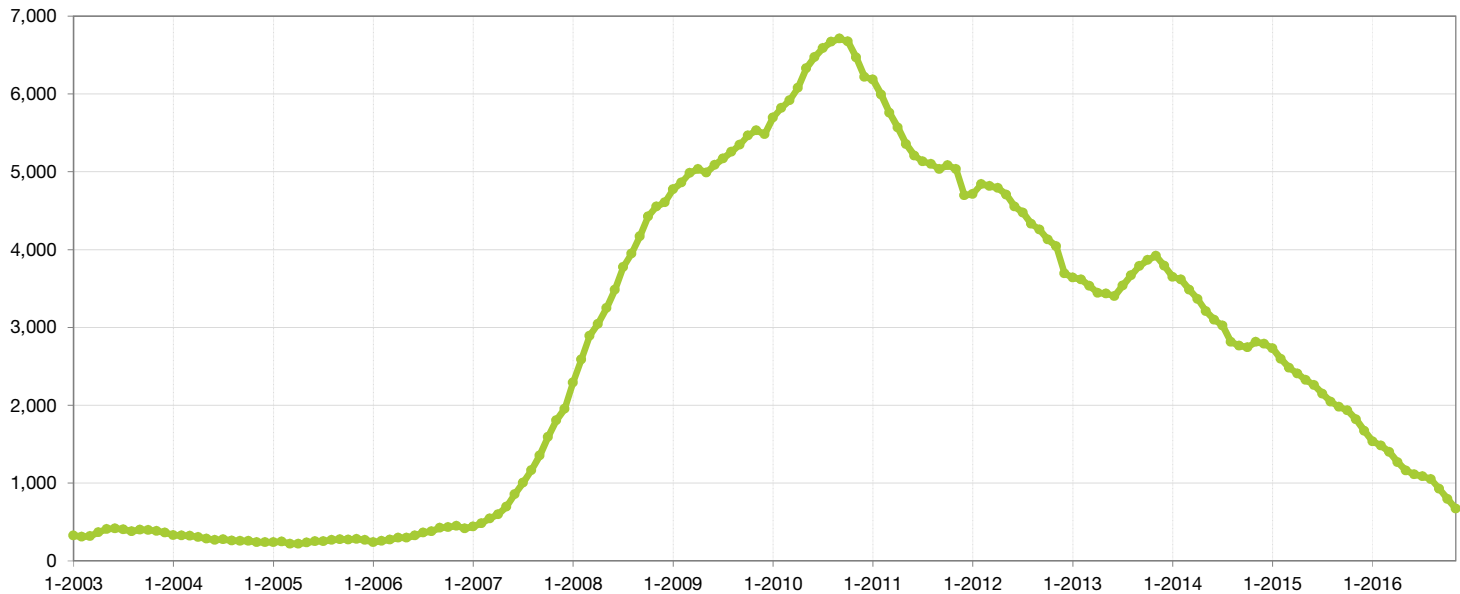


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

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Historical Inventory of Lender-Mediated Properties



November 2016

New Listings in the Northeast Florida region decreased 3.4 percent to 2,359.

- Traditional New Listings increased 3.7 percent to 2,085.
- Lender-mediated New Listings decreased 36.6 percent to 274.
- Share of all New Listings that were lender-mediated fell to 11.6 percent.

Closed Sales were up 1.9 percent to 1,882.

- Traditional Closed Sales were up 19.2 percent to 1,625.
- Lender-mediated Closed Sales were down 46.9 percent to 257.
- Share of all Closed Sales that were lender-mediated fell to 13.7 percent.

The Median Sales Price rose 9.9 percent to \$181,000.

- The traditional Median Sales Price declined 0.6 percent to \$199,500.
- The lender-mediated Median Sales Price declined 1.3 percent to \$81,900.



Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

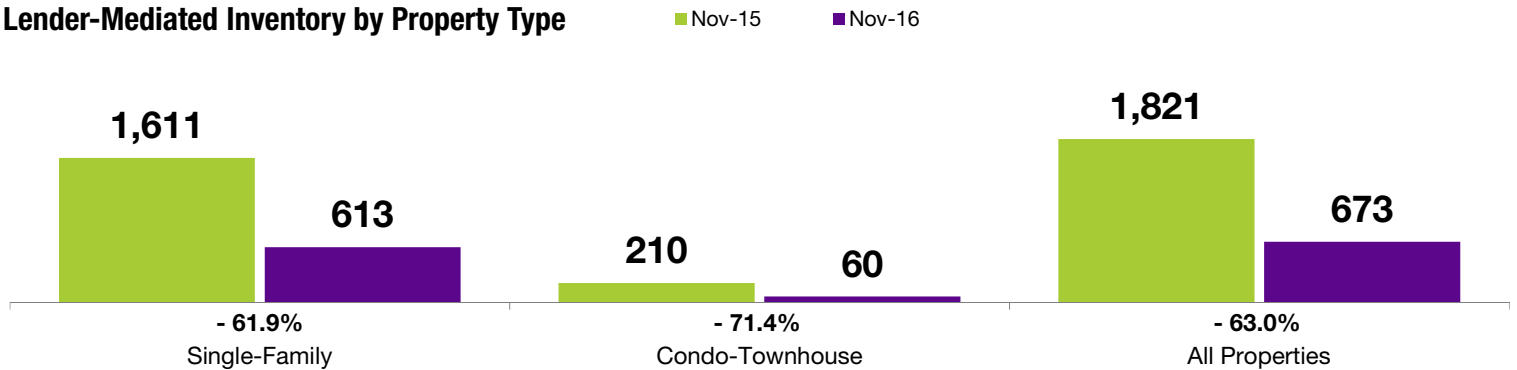
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16
Single-Family	1,611	613	- 61.9%	7,536	6,713	- 10.9%	9,147	7,326	- 19.9%	17.6%	8.4%
Condo-Townhouse	210	60	- 71.4%	1,094	963	- 12.0%	1,304	1,023	- 21.5%	16.1%	5.9%
All Properties	1,821	673	- 63.0%	8,630	7,676	- 11.1%	10,451	8,349	- 20.1%	17.4%	8.1%

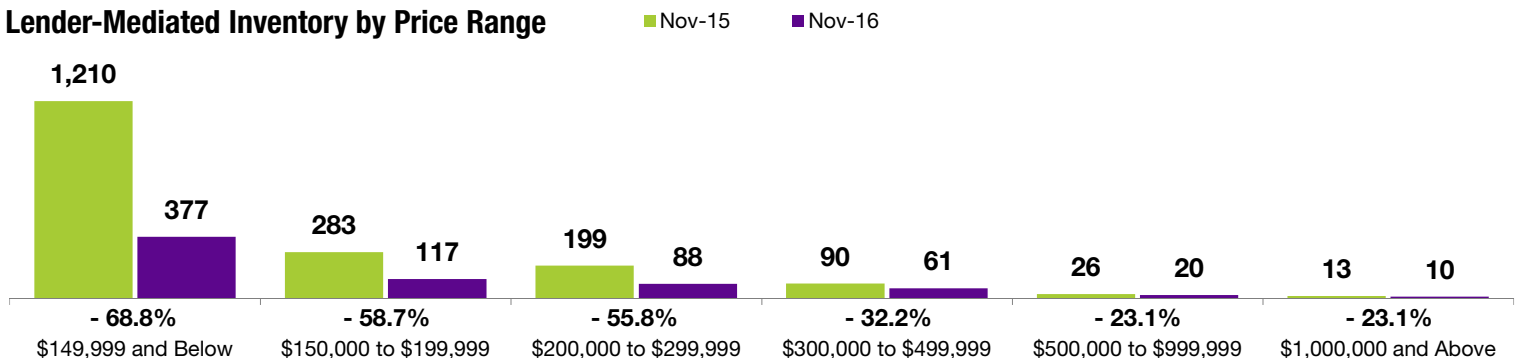
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16
\$149,999 and Below	1,210	377	- 68.8%	2,497	1,689	- 32.4%	3,707	2,066	- 44.3%	32.6%	18.2%
\$150,000 to \$199,999	283	117	- 58.7%	1,178	960	- 18.5%	1,461	1,077	- 26.3%	19.4%	10.9%
\$200,000 to \$299,999	199	88	- 55.8%	1,847	1,794	- 2.9%	2,046	1,882	- 8.0%	9.7%	4.7%
\$300,000 to \$499,999	90	61	- 32.2%	1,750	1,808	+ 3.3%	1,840	1,869	+ 1.6%	4.9%	3.3%
\$500,000 to \$999,999	26	20	- 23.1%	956	1,032	+ 7.9%	982	1,052	+ 7.1%	2.6%	1.9%
\$1,000,000 and Above	13	10	- 23.1%	402	393	- 2.2%	415	403	- 2.9%	3.1%	2.5%
All Price Ranges	1,821	673	- 63.0%	8,630	7,676	- 11.1%	10,451	8,349	- 20.1%	17.4%	8.1%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

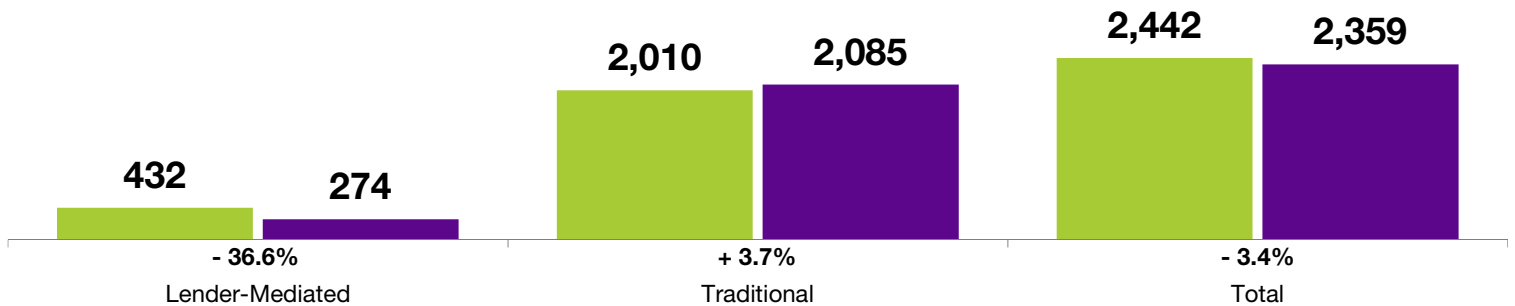


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16
Single-Family	375	247	- 34.1%	1,749	1,810	+ 3.5%	2,124	2,057	- 3.2%	17.7%	12.0%
Condo-Townhouse	57	27	- 52.6%	261	275	+ 5.4%	318	302	- 5.0%	17.9%	8.9%
All Properties	432	274	- 36.6%	2,010	2,085	+ 3.7%	2,442	2,359	- 3.4%	17.7%	11.6%

Change in New Listings for All Properties

■ Nov-15 ■ Nov-16

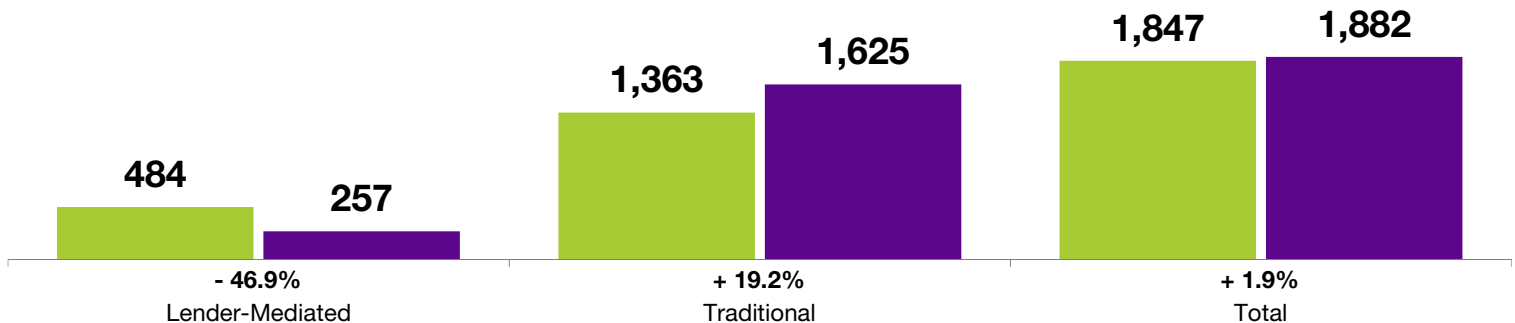


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16
Single-Family	411	225	- 45.3%	1,167	1,367	+ 17.1%	1,578	1,592	+ 0.9%	26.0%	14.1%
Condo-Townhouse	73	32	- 56.2%	196	258	+ 31.6%	269	290	+ 7.8%	27.1%	11.0%
All Properties	484	257	- 46.9%	1,363	1,625	+ 19.2%	1,847	1,882	+ 1.9%	26.2%	13.7%

Change in Closed Sales for All Properties

■ Nov-15 ■ Nov-16



Lender-Mediated Report

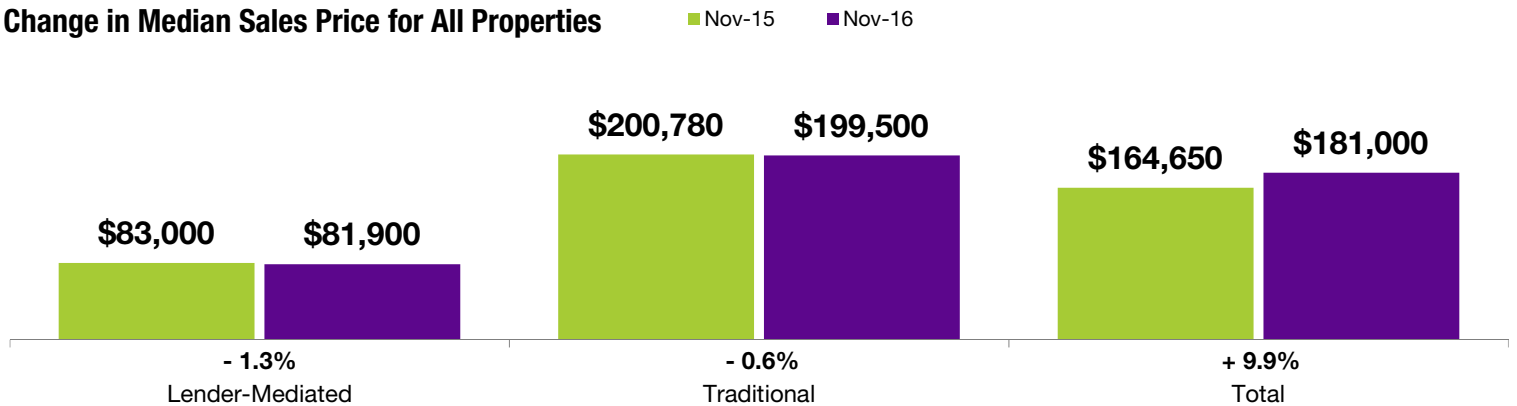
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -
Single-Family	\$85,000	\$85,000	0.0%	\$216,725	\$213,950	- 1.3%	\$175,000	\$198,000	+ 13.1%
Condo-Townhouse	\$82,000	\$87,050	+ 6.2%	\$135,825	\$133,000	- 2.1%	\$119,000	\$181,000	+ 52.1%
All Properties	\$83,000	\$81,900	- 1.3%	\$200,780	\$199,500	- 0.6%	\$164,650	\$181,000	+ 9.9%

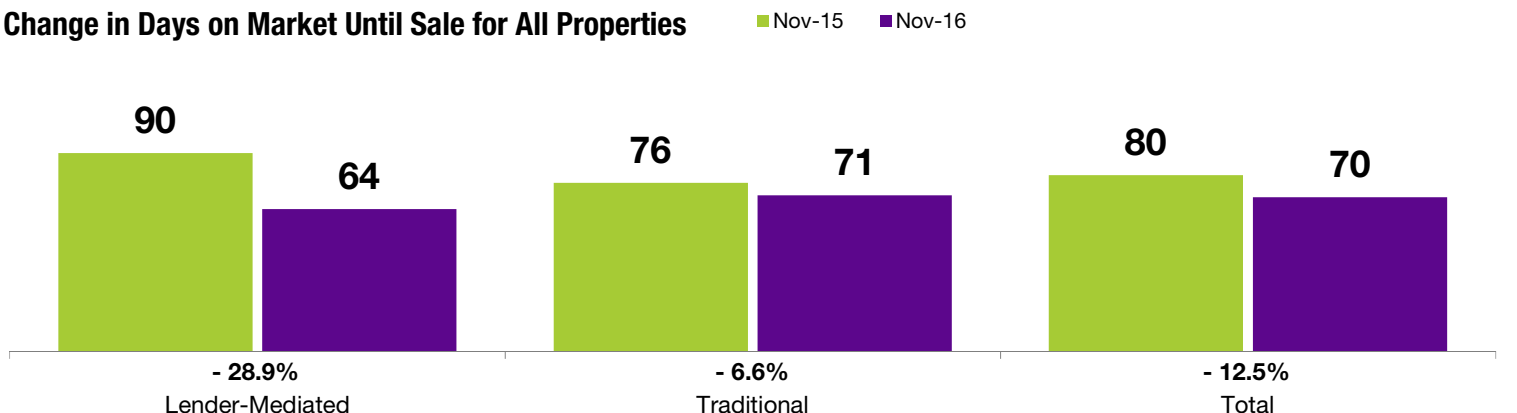
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -	Nov-15	Nov-16	+ / -
Single-Family	90	63	- 30.0%	77	71	- 7.8%	80	70	- 12.5%
Condo-Townhouse	87	72	- 17.2%	75	67	- 10.7%	78	68	- 12.8%
All Properties	90	64	- 28.9%	76	71	- 6.6%	80	70	- 12.5%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

November 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	9	10.5%	-30.8%	6	40.0%	500.0%	\$125,000	4.2%	\$151,194	6.5%
Clay County	103	10.0%	-65.2%	39	15.7%	-44.3%	\$180,000	16.1%	\$196,843	11.2%
Duval County	371	9.3%	-66.2%	145	13.2%	-55.0%	\$161,045	11.4%	\$199,208	5.4%
Nassau County	38	9.3%	-64.2%	11	20.4%	-50.0%	\$209,950	6.7%	\$251,507	8.6%
Putnam County	49	10.3%	-50.5%	22	26.5%	-12.0%	\$65,000	44.4%	\$83,157	-3.8%
St. Johns County	80	3.8%	-47.4%	21	6.1%	-4.5%	\$304,980	1.8%	\$358,389	-1.8%
011-SAN MARCO	1	1.0%	-92.3%	2	8.3%	0.0%	\$256,500	11.5%	\$414,979	63.2%
012-SAN JOSE	8	6.4%	-75.0%	4	10.3%	-33.3%	\$139,500	-12.8%	\$172,251	-28.6%
013-BEAUCLERC/MANDARIN NORTH	5	3.8%	-82.1%	0	0.0%	-100.0%	\$170,000	6.9%	\$175,441	-7.6%
014-MANDARIN	16	7.1%	-56.8%	5	7.6%	-61.5%	\$245,000	8.9%	\$253,744	2.1%
015-BARTRAM	4	5.1%	-77.8%	3	9.1%	50.0%	\$193,670	6.1%	\$214,846	11.6%
021-ST NICHOLAS AREA	5	7.1%	-68.8%	3	15.8%	-25.0%	\$114,900	79.5%	\$114,418	-5.2%
022-GROVE PARK/SAN SOUCI	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	7	5.9%	-83.3%	7	18.4%	-50.0%	\$160,400	14.9%	\$172,217	12.4%
024-BAYMEADOWS/DEERWOOD	15	11.2%	-48.3%	9	14.3%	0.0%	\$108,990	-22.2%	\$189,360	5.0%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	5	4.9%	-73.7%	1	2.6%	-66.7%	\$262,250	-16.9%	\$314,379	-4.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	11	6.7%	-59.3%	2	7.7%	-77.8%	\$310,500	22.7%	\$343,279	35.2%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	5	8.3%	-50.0%	0	0.0%	--	\$300,500	31.7%	\$514,983	25.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$406,754	9.7%	\$424,026	12.0%
031-RIVERSIDE	1	2.5%	-75.0%	0	0.0%	--	\$158,250	-43.4%	\$237,717	-14.2%
032-AVONDALE	4	4.3%	-73.3%	0	0.0%	-100.0%	\$315,000	70.3%	\$331,229	82.9%
033-ORTEGA/VENETIA	4	6.9%	-55.6%	0	0.0%	-100.0%	\$275,000	4.9%	\$273,214	16.1%
041-ARLINGTON	18	8.6%	-82.5%	8	12.3%	-68.0%	\$137,000	23.4%	\$135,566	10.4%
042-FT CAROLINE	18	19.1%	-43.8%	4	11.4%	-55.6%	\$206,000	24.8%	\$211,603	14.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	13	10.4%	-61.8%	1	4.3%	-83.3%	\$209,900	2.4%	\$246,626	-9.8%
051-MURRAY HILL	4	7.8%	-69.2%	2	9.1%	-66.7%	\$119,500	37.4%	\$112,887	13.4%
052-LAKESHORE	7	16.3%	-68.2%	3	30.0%	0.0%	\$85,700	-21.4%	\$85,795	-14.6%
053-HYDE GROVE AREA	5	9.8%	-78.3%	6	40.0%	-45.5%	\$75,500	3.3%	\$78,673	-8.8%
054-CEDAR HILLS	3	8.3%	-78.6%	4	25.0%	-20.0%	\$97,000	66.4%	\$97,783	47.0%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.3%	-80.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
056-YUKON/WESCONNETT/OAK HILL	11	13.6%	-68.6%	11	35.5%	57.1%	\$100,000	1.3%	\$111,130	17.6%
061-NORMANDY AREA	6	16.2%	-72.7%	1	4.8%	-92.3%	\$145,000	27.8%	\$141,689	14.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	15	17.2%	-48.3%	3	11.1%	-72.7%	\$152,500	5.5%	\$162,768	5.9%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	9	19.6%	-76.3%	6	25.0%	-60.0%	\$94,000	21.1%	\$95,400	14.0%
064-BENT CREEK/PLUM TREE	7	15.2%	-56.3%	2	20.0%	0.0%	\$178,500	-0.8%	\$187,086	-0.2%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	12.9%	-63.6%	2	28.6%	--	\$158,500	-31.7%	\$175,198	-29.5%
066-CECIL COMMERCE AREA	2	14.3%	-66.7%	0	0.0%	--	\$229,088	65.1%	\$229,088	65.1%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	13	19.1%	-65.8%	5	14.3%	-68.8%	\$137,000	9.6%	\$134,016	6.9%
071-BRENTWOOD/EVERGREEN	2	4.7%	-91.7%	5	41.7%	66.7%	\$30,468	5.5%	\$54,733	26.5%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	1.9%	-85.7%	0	0.0%	-100.0%	\$104,500	-24.3%	\$137,625	-9.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
074-PAXON	12	14.0%	-40.0%	2	14.3%	-60.0%	\$19,689	-6.0%	\$37,869	23.0%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	27	12.9%	-62.5%	10	23.3%	-61.5%	\$45,625	119.2%	\$65,713	86.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	3	14.3%	-76.9%	0	0.0%	-100.0%	\$37,000	82.7%	\$37,000	82.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	9	12.9%	-69.0%	3	20.0%	-66.7%	\$130,000	-13.1%	\$118,494	-10.9%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	22.2%	-33.3%	2	66.7%	0.0%	\$210,000	296.2%	\$226,633	435.4%
091-GARDEN CITY/AIRPORT	22	16.2%	-63.3%	9	20.9%	-52.6%	\$158,000	49.4%	\$162,806	36.3%
092-OCEANWAY/PECAN PARK	15	10.0%	-51.6%	5	12.2%	0.0%	\$202,100	6.9%	\$185,888	-5.1%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	1	25.0%	0.0%	\$127,000	15.7%	\$145,500	36.5%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	9	8.1%	-70.0%	5	23.8%	0.0%	\$229,000	5.8%	\$289,166	38.8%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	0	0.0%	--	\$234,400	-29.2%	\$234,400	-29.2%
122-FLEMING ISLAND-NW	5	6.7%	-37.5%	1	5.6%	0.0%	\$246,250	-3.2%	\$277,878	1.5%
123-FLEMING ISLAND-SE	3	5.0%	-62.5%	1	12.5%	-50.0%	\$209,000	-37.4%	\$234,188	-32.3%
124-FLEMING ISLAND-SW	7	12.3%	-63.2%	3	14.3%	-40.0%	\$262,000	118.3%	\$262,611	81.3%
131-MEADOWBROOK/LOCH RANE	4	16.7%	-60.0%	0	0.0%	-100.0%	\$132,000	-46.1%	\$196,611	-4.9%
132-BELLAIR/GROVE PARK	3	20.0%	-75.0%	1	14.3%	-80.0%	\$83,650	-3.9%	\$100,900	8.5%
133-NORTH ORANGE PARK	1	10.0%	0.0%	1	33.3%	0.0%	\$76,911	-31.3%	\$222,270	20.8%
134-SOUTH BLANDING	3	11.5%	-80.0%	3	42.9%	0.0%	\$160,000	23.1%	\$161,093	24.9%
135-PARK WEST/MONTCLAIR	3	25.0%	-72.7%	0	0.0%	-100.0%	\$170,000	41.8%	\$170,000	39.5%
136-LAKESIDE ESTATES	1	14.3%	-85.7%	1	14.3%	-50.0%	\$150,000	29.6%	\$158,700	27.6%
137-DOCTOR'S LAKE	1	2.9%	-88.9%	0	0.0%	--	\$515,000	113.7%	\$531,667	66.4%
138-TANGLEWOOD/DOCTORS INLET	0	12.7%	-76.7%	--	25.0%	100.0%	--	3.5%	--	3.3%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	15	8.9%	-68.1%	6	11.8%	-53.8%	\$189,900	-1.6%	\$215,710	3.7%
141-MIDDLEBURG NW	6	8.2%	-64.7%	4	30.8%	0.0%	\$155,000	146.0%	\$132,831	63.0%
142-MIDDLEBURG EAST/LAKE ASBURY	5	5.7%	-86.8%	4	12.9%	-20.0%	\$190,000	26.7%	\$189,734	4.0%
143-FOXMEADOW AREA	10	18.5%	0.0%	0	0.0%	-100.0%	\$233,970	33.3%	\$212,073	11.7%
144-MIDDLEBURG-SE	1	10.0%	-85.7%	0	0.0%	-100.0%	\$249,950	96.0%	\$249,950	124.1%
145-MIDDLEBURG-SW	12	27.3%	-7.7%	2	40.0%	-33.3%	\$76,000	-38.7%	\$82,795	-23.5%
151-KEYSTONE HEIGHTS	9	8.9%	-40.0%	3	20.0%	-50.0%	\$135,000	86.2%	\$141,850	62.6%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	1	3.8%	-50.0%	0	0.0%	--	\$610,875	29.7%	\$572,688	-7.2%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$335,000	-30.5%	\$367,300	-29.5%
213-JACKSONVILLE BEACH-NW	4	10.0%	0.0%	0	0.0%	-100.0%	\$372,500	22.1%	\$396,331	31.1%
214-JACKSONVILLE BEACH-SW	1	2.1%	-83.3%	1	5.9%	-80.0%	\$318,000	9.3%	\$294,912	-4.2%
221-NEPTUNE BEACH-EAST	1	5.9%	--	0	0.0%	-100.0%	\$562,700	-12.8%	\$562,700	-14.0%
222-NEPTUNE BEACH-WEST	1	3.6%	--	0	0.0%	--	\$400,000	10.3%	\$418,357	-9.8%
231-ATLANTIC BEACH-EAST	0	0.0%	-100.0%	1	5.6%	-75.0%	\$362,450	-32.1%	\$396,615	-38.5%

Lender-Mediated Report

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	3	10.7%	-50.0%	0	0.0%	-100.0%	\$160,000	44.1%	\$130,286	-3.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,645,000	117.9%	\$1,645,000	32.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	5	6.0%	-37.5%	2	16.7%	100.0%	\$178,000	-33.6%	\$569,750	10.0%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	4	4.9%	300.0%	0	0.0%	-100.0%	\$356,250	18.8%	\$577,027	22.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	7	8.8%	-36.4%	3	15.8%	0.0%	\$236,900	-42.9%	\$345,613	-19.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	4	5.1%	100.0%	2	33.3%	--	\$397,000	-51.3%	\$395,333	-52.2%
264-SOUTH PONTE VEDRA BEACH	2	4.9%	100.0%	0	0.0%	--	\$417,500	-22.0%	\$432,167	-29.2%
265-PONTE VEDRA/NOCATTEE-STJ	1	0.4%	-80.0%	1	2.0%	--	\$372,705	-5.6%	\$403,725	-3.9%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$289,500	-38.3%	\$297,225	-44.3%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$433,866	3.2%	\$489,544	2.6%
272-NOCATTEE SOUTH	1	0.7%	-80.0%	1	3.1%	--	\$347,600	-12.0%	\$355,451	-11.4%
301-JULINGTON CREEK/SWITZERLAND	17	5.0%	-43.3%	4	5.3%	-20.0%	\$318,100	12.6%	\$350,265	15.7%
302-ORANGEDALE AREA	1	2.4%	-66.7%	1	33.3%	--	\$289,000	3.2%	\$387,058	-30.0%
303-PALMO/SIX MILE AREA	1	5.0%	-75.0%	0	0.0%	--	\$485,000	451.1%	\$485,000	451.1%
304- 210 SOUTH	5	6.4%	-76.2%	0	0.0%	-100.0%	\$307,009	13.3%	\$316,175	6.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.5%	-50.0%	1	16.7%	--	\$253,500	-0.6%	\$297,917	13.1%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$249,990	4.2%	\$249,990	-4.4%
308-WORLD GOLF VILLAGE AREA-SW	1	1.3%	-85.7%	0	0.0%	-100.0%	\$220,000	-6.0%	\$234,375	-3.5%
309-WORLD GOLF VILLAGE AREA-WEST	8	7.0%	-20.0%	1	6.7%	0.0%	\$304,959	23.2%	\$293,053	4.1%
312-PALENCIA AREA	2	1.6%	-80.0%	1	5.0%	--	\$388,080	-15.1%	\$503,386	4.9%
313-WHITECASTLE/AIRPORT AREA	1	5.0%	-66.7%	1	16.7%	0.0%	\$229,900	-31.9%	\$219,503	-29.0%
321-NORTH CITY-ST AUGUSTINE	1	6.3%	-50.0%	0	0.0%	--	\$146,000	0.0%	\$172,833	0.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$195,950	-20.4%	\$203,475	-17.4%
331-ST AUGUSTINE BEACH	5	3.3%	-28.6%	1	5.9%	--	\$315,000	-7.3%	\$349,979	0.6%
332-CRESCENT BEACH/SUMMER HAVEN	1	4.8%	--	0	0.0%	--	\$862,500	19.0%	\$862,500	19.0%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	1	12.5%	--	\$233,750	50.8%	\$230,988	39.9%
335-ST AUGUSTINE SOUTH	1	20.0%	0.0%	0	0.0%	-100.0%	\$185,000	10.8%	\$185,000	11.1%
336-RAVENSWOOD/WEST AUGUSTINE	9	10.1%	-10.0%	2	8.3%	-33.3%	\$176,495	-11.3%	\$196,029	13.4%
337-OLD MOULTRIE RD/WILDWOOD	2	1.8%	0.0%	0	0.0%	-100.0%	\$251,223	7.3%	\$284,028	13.0%
341-FLAGLER ESTATES/HASTINGS	2	20.0%	-50.0%	1	33.3%	--	\$69,500	0.0%	\$81,500	0.0%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$219,750	-0.3%	\$219,750	-4.8%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	1	50.0%	--	\$379,000	-55.7%	\$379,000	-55.7%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	-100.0%	\$700,000	150.2%	\$700,000	150.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

November 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	3	27.3%	-57.1%	0	0.0%	--	\$209,900	-41.5%	\$209,900	-39.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	3.6%	-90.0%	2	66.7%	--	\$390,000	-26.2%	\$434,617	-17.7%
460-AMELIA ISLAND PLANTATION	3	4.8%	-25.0%	0	0.0%	--	\$510,000	1.0%	\$695,000	27.6%
470-PINEY ISLAND AREA	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	6	14.0%	-40.0%	0	0.0%	-100.0%	\$170,382	-7.1%	\$172,869	-2.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	4.3%	-63.6%	0	0.0%	-100.0%	\$314,500	45.4%	\$317,088	25.5%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	1	9.1%	0.0%	2	50.0%	--	\$146,837	0.0%	\$144,548	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	4	8.9%	-63.6%	1	20.0%	-66.7%	\$198,400	33.2%	\$144,980	9.7%
490-CALLAHAN	0	0.0%	-100.0%	1	33.3%	0.0%	\$184,000	34.4%	\$169,700	47.4%
491-HILLARD	1	14.3%	-66.7%	1	50.0%	-50.0%	\$110,500	24.9%	\$110,500	24.9%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	15	21.1%	-53.1%	4	28.6%	-20.0%	\$192,450	6.9%	\$182,240	3.5%
501-MACCLENNY AREA	4	9.1%	-20.0%	2	25.0%	--	\$116,500	-29.4%	\$158,500	3.4%
502-BAKER COUNTY-NW	4	16.0%	-20.0%	2	66.7%	100.0%	\$42,500	-27.7%	\$74,638	26.9%
503-BAKER COUNTY-SOUTH	1	5.9%	-66.7%	2	50.0%	--	\$150,500	39.4%	\$194,000	22.5%
521-BRADFORD COUNTY-NE	6	30.0%	50.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
522-BRADFORD COUNTY-NW	7	20.0%	16.7%	3	42.9%	-50.0%	\$61,775	-48.9%	\$93,896	-12.5%
523-BRADFORD COUNTY-SE	4	8.5%	-60.0%	1	20.0%	0.0%	\$124,050	18.1%	\$151,610	65.6%
524-BRADFORD COUNTY-SW	1	9.1%	0.0%	1	33.3%	-66.7%	\$50,960	35.9%	\$49,820	-34.4%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$55,000	-9.8%	\$55,000	-9.8%
561-GREATER PALATKA	14	17.1%	-46.2%	7	25.0%	0.0%	\$81,350	67.7%	\$96,246	34.7%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$64,000	122.6%	\$64,000	127.5%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	5.6%	-71.4%	0	0.0%	-100.0%	\$60,000	-36.8%	\$60,000	-56.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	8	13.3%	0.0%	2	50.0%	0.0%	\$35,500	-43.2%	\$35,250	-70.5%
571-INTERLACHEN-SE	1	10.0%	-66.7%	1	25.0%	--	\$122,250	191.1%	\$109,075	18.1%
572-INTERLACHEN-NE	6	10.9%	-40.0%	2	25.0%	-60.0%	\$39,500	58.0%	\$60,250	128.8%
573-INTERLACHEN-SW	1	4.8%	-50.0%	1	50.0%	0.0%	\$35,450	-22.9%	\$35,450	-22.9%
574-INTERLACHEN-NW	1	4.0%	-91.7%	1	25.0%	--	\$55,210	-77.0%	\$81,105	-66.2%
575-WEST OF SR-21	1	6.7%	-66.7%	0	0.0%	--	\$229,900	0.0%	\$229,900	0.0%
576-GEORGES LAKE	4	23.5%	100.0%	0	0.0%	--	\$68,200	0.0%	\$68,200	0.0%
581-SATSUMA/HOOT OWL RIDGE	5	19.2%	-16.7%	2	33.3%	0.0%	\$34,712	-0.9%	\$39,837	9.9%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	7.5%	-44.4%	4	30.8%	100.0%	\$74,500	86.3%	\$113,300	64.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.0%	-83.3%	2	25.0%	100.0%	\$62,000	-27.1%	\$61,288	-52.6%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%