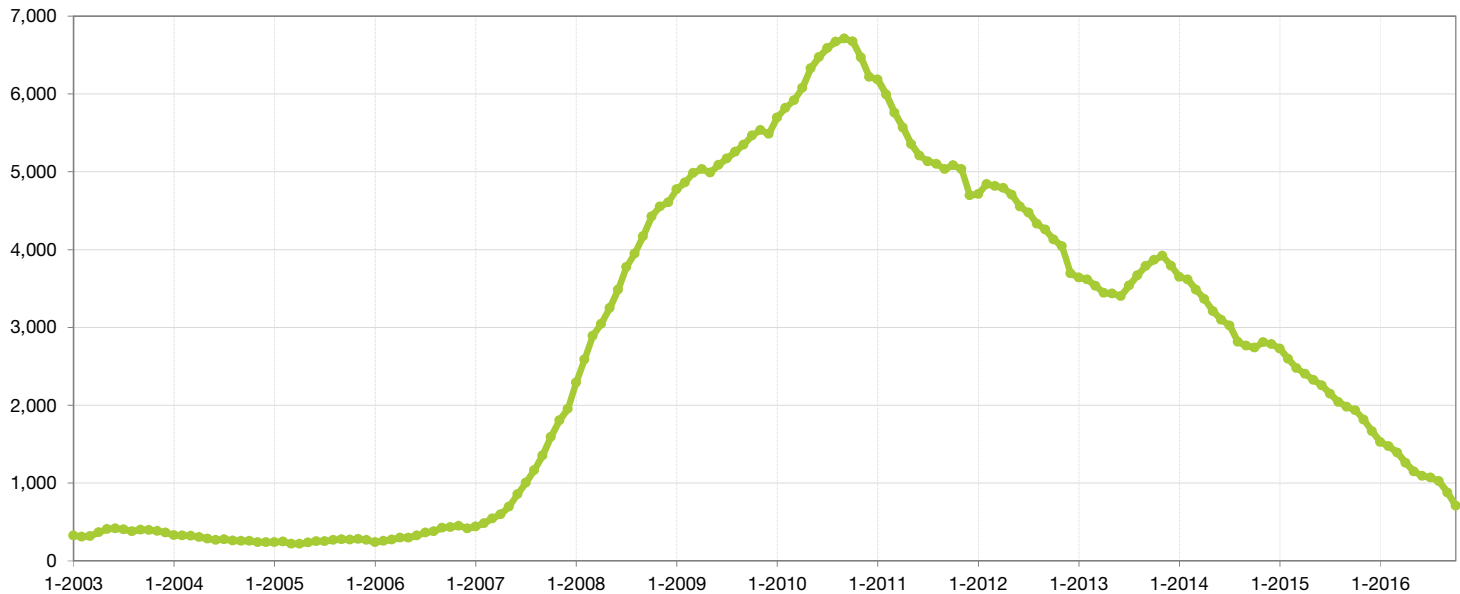


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

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Historical Inventory of Lender-Mediated Properties



October 2016

New Listings in the Northeast Florida region decreased 22.0 percent to 2,314.

- Traditional New Listings decreased 12.8 percent to 2,073.
- Lender-mediated New Listings decreased 59.2 percent to 241.
- Share of all New Listings that were lender-mediated fell to 10.4 percent.

Closed Sales were down 10.6 percent to 1,906.

- Traditional Closed Sales were up 3.4 percent to 1,642.
- Lender-mediated Closed Sales were down 51.6 percent to 264.
- Share of all Closed Sales that were lender-mediated fell to 13.9 percent.

The Median Sales Price rose 8.8 percent to \$184,900.

- The traditional Median Sales Price declined 0.5 percent to \$198,925.
- The lender-mediated Median Sales Price rose 11.0 percent to \$93,000.



Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

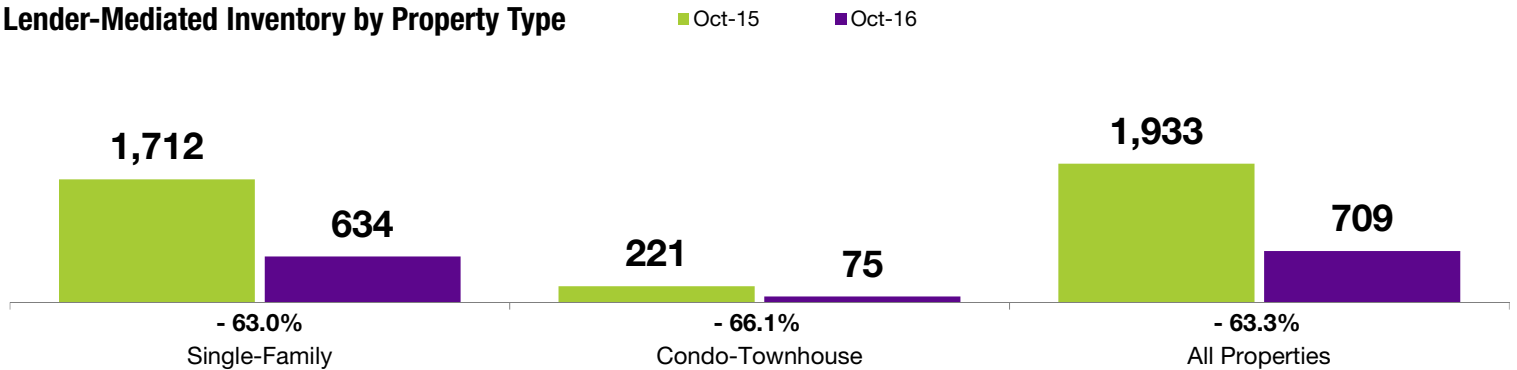
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16
Single-Family	1,712	634	- 63.0%	7,632	6,993	- 8.4%	9,344	7,627	- 18.4%	18.3%	8.3%
Condo-Townhouse	221	75	- 66.1%	1,128	1,048	- 7.1%	1,349	1,123	- 16.8%	16.4%	6.7%
All Properties	1,933	709	- 63.3%	8,760	8,041	- 8.2%	10,693	8,750	- 18.2%	18.1%	8.1%

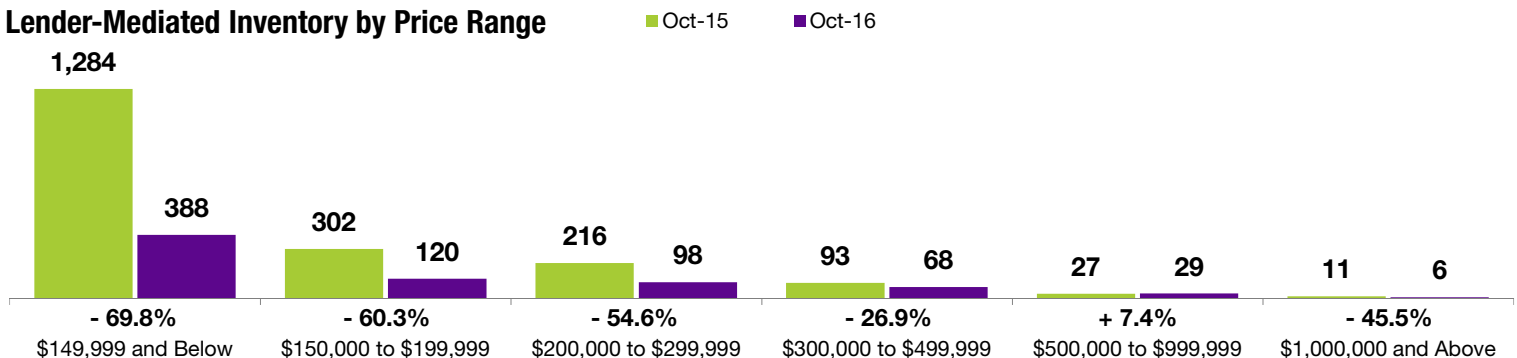
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16
\$149,999 and Below	1,284	388	- 69.8%	2,439	1,748	- 28.3%	3,723	2,136	- 42.6%	34.5%	18.2%
\$150,000 to \$199,999	302	120	- 60.3%	1,224	1,028	- 16.0%	1,526	1,148	- 24.8%	19.8%	10.5%
\$200,000 to \$299,999	216	98	- 54.6%	1,927	1,873	- 2.8%	2,143	1,971	- 8.0%	10.1%	5.0%
\$300,000 to \$499,999	93	68	- 26.9%	1,790	1,900	+ 6.1%	1,883	1,968	+ 4.5%	4.9%	3.5%
\$500,000 to \$999,999	27	29	+ 7.4%	986	1,073	+ 8.8%	1,013	1,102	+ 8.8%	2.7%	2.6%
\$1,000,000 and Above	11	6	- 45.5%	394	419	+ 6.3%	405	425	+ 4.9%	2.7%	1.4%
All Price Ranges	1,933	709	- 63.3%	8,760	8,041	- 8.2%	10,693	8,750	- 18.2%	18.1%	8.1%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

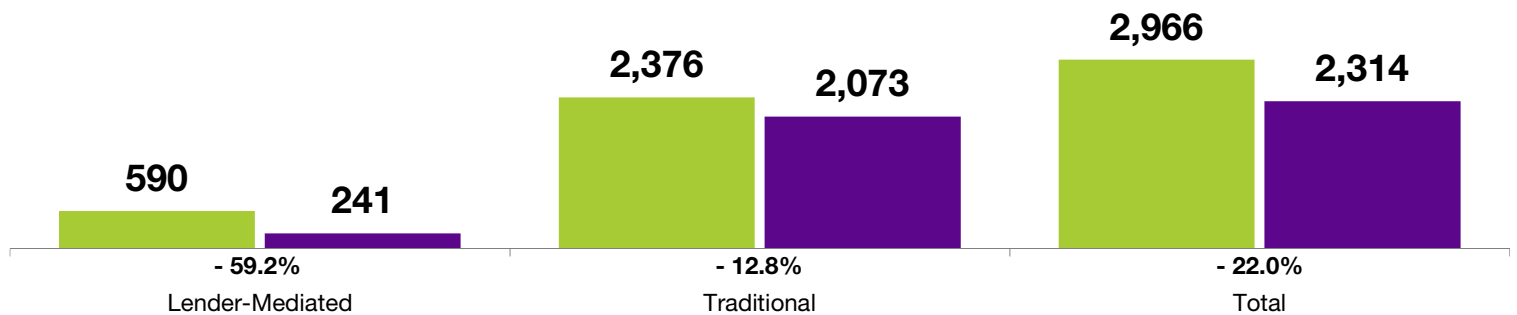


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16
Single-Family	512	206	- 59.8%	2,009	1,768	- 12.0%	2,521	1,974	- 21.7%	20.3%	10.4%
Condo-Townhouse	78	35	- 55.1%	367	305	- 16.9%	445	340	- 23.6%	17.5%	10.3%
All Properties	590	241	- 59.2%	2,376	2,073	- 12.8%	2,966	2,314	- 22.0%	19.9%	10.4%

Change in New Listings for All Properties

■ Oct-15 ■ Oct-16

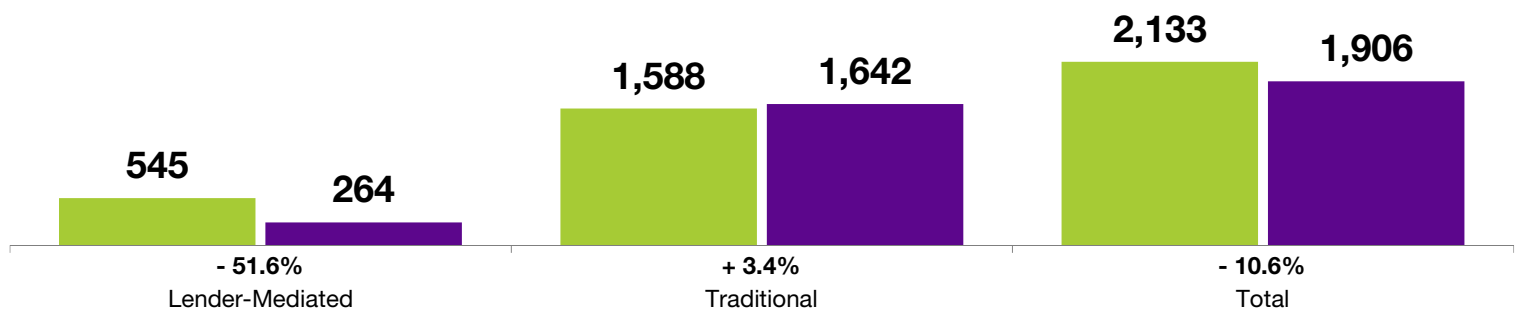


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16
Single-Family	457	239	- 47.7%	1,345	1,389	+ 3.3%	1,802	1,628	- 9.7%	25.4%	14.7%
Condo-Townhouse	88	25	- 71.6%	243	253	+ 4.1%	331	278	- 16.0%	26.6%	9.0%
All Properties	545	264	- 51.6%	1,588	1,642	+ 3.4%	2,133	1,906	- 10.6%	25.6%	13.9%

Change in Closed Sales for All Properties

■ Oct-15 ■ Oct-16



Lender-Mediated Report

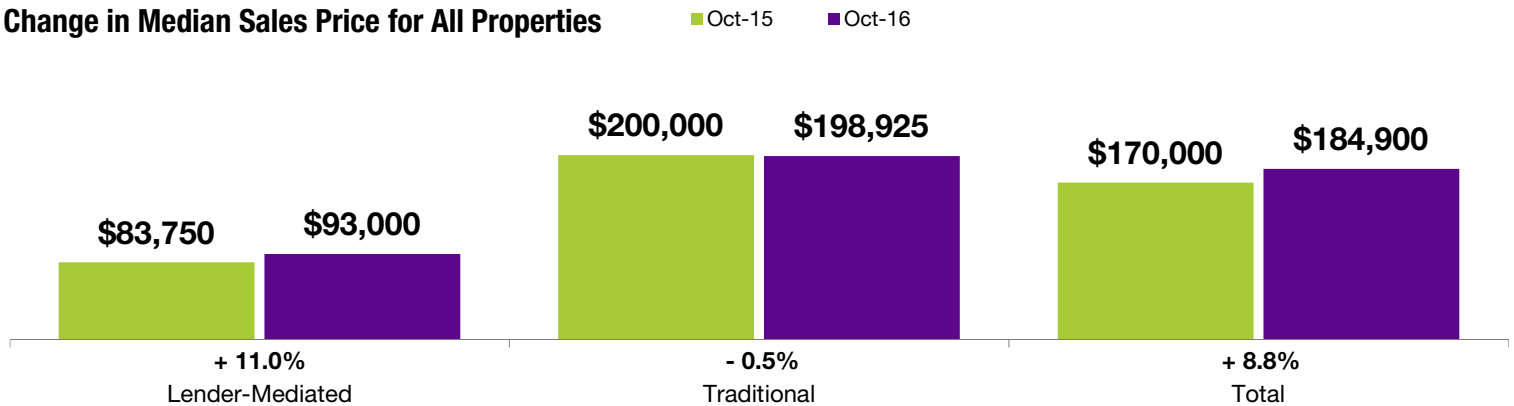
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -
Single-Family	\$92,500	\$92,000	- 0.5%	\$215,500	\$210,000	- 2.6%	\$182,500	\$194,990	+ 6.8%
Condo-Townhouse	\$75,000	\$115,000	+ 53.3%	\$135,000	\$141,000	+ 4.4%	\$120,000	\$184,900	+ 54.1%
All Properties	\$83,750	\$93,000	+ 11.0%	\$200,000	\$198,925	- 0.5%	\$170,000	\$184,900	+ 8.8%

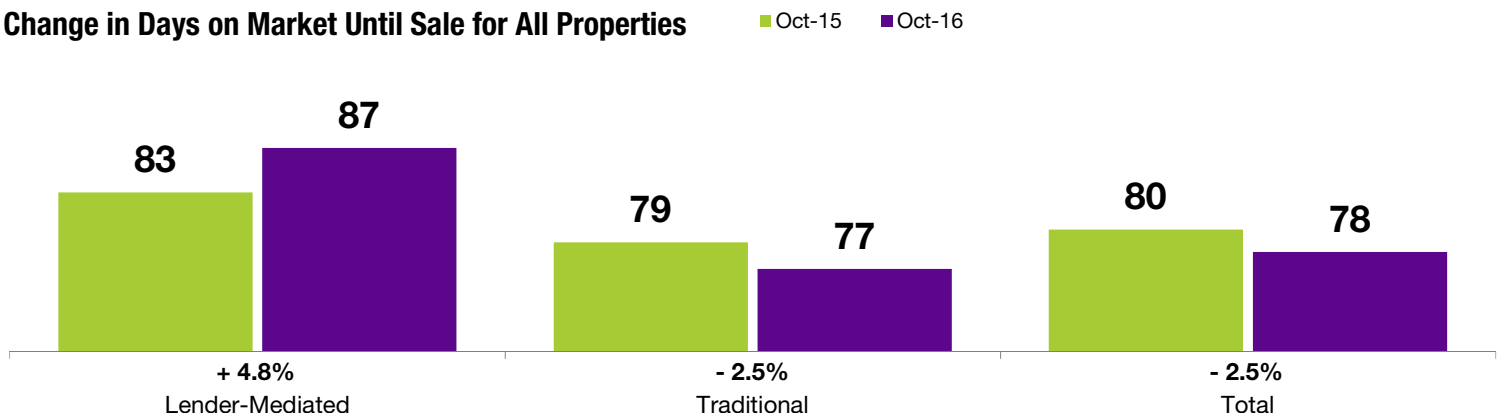
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -	Oct-15	Oct-16	+ / -
Single-Family	88	86	- 2.3%	81	78	- 3.7%	83	79	- 4.8%
Condo-Townhouse	57	92	+ 61.4%	67	71	+ 6.0%	64	73	+ 14.1%
All Properties	83	87	+ 4.8%	79	77	- 2.5%	80	78	- 2.5%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

October 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	10	11.4%	-47.4%	4	20.0%	-66.7%	\$176,750	40.3%	\$184,883	32.0%
Clay County	123	10.8%	-60.3%	40	13.7%	-59.2%	\$176,000	13.6%	\$201,095	18.8%
Duval County	392	9.4%	-66.5%	154	14.1%	-51.4%	\$165,000	6.5%	\$203,815	6.1%
Nassau County	43	10.2%	-59.4%	20	29.4%	-39.4%	\$210,850	2.5%	\$225,866	-7.2%
Putnam County	47	9.5%	-55.7%	13	24.5%	-51.9%	\$62,000	5.1%	\$92,462	5.8%
St. Johns County	74	3.4%	-54.6%	20	5.9%	-52.4%	\$291,945	6.5%	\$334,623	-6.2%
011-SAN MARCO	4	3.7%	-63.6%	1	6.7%	0.0%	\$307,909	26.3%	\$449,327	72.8%
012-SAN JOSE	9	6.6%	-74.3%	6	14.6%	50.0%	\$127,500	-30.7%	\$201,496	5.5%
013-BEAUCLERC/MANDARIN NORTH	12	9.6%	-60.0%	5	10.4%	-54.5%	\$199,000	18.8%	\$232,591	16.6%
014-MANDARIN	16	6.8%	-68.6%	3	6.5%	-72.7%	\$254,500	16.9%	\$268,507	18.8%
015-BARTRAM	2	2.4%	-92.0%	5	11.6%	-16.7%	\$194,240	9.7%	\$201,049	0.3%
021-ST NICHOLAS AREA	5	6.8%	-72.2%	6	25.0%	-25.0%	\$127,000	43.4%	\$142,265	37.7%
022-GROVE PARK/SAN SOUCI	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	10	7.9%	-77.3%	5	9.4%	-68.8%	\$182,000	56.6%	\$185,649	36.8%
024-BAYMEADOWS/DEERWOOD	20	12.4%	-33.3%	2	4.8%	-80.0%	\$117,000	3.5%	\$224,375	37.8%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	10	8.2%	-56.5%	1	3.3%	--	\$272,650	2.3%	\$326,249	11.4%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	11	6.7%	-56.0%	3	7.9%	-50.0%	\$300,000	-0.9%	\$307,557	3.1%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	5	8.9%	-50.0%	0	0.0%	-100.0%	\$184,000	-1.9%	\$262,269	-10.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$433,650	20.4%	\$439,105	19.7%
031-RIVERSIDE	2	3.9%	-33.3%	1	9.1%	-50.0%	\$162,500	-24.8%	\$227,182	21.4%
032-AVONDALE	4	3.8%	-75.0%	0	0.0%	--	\$256,450	7.8%	\$270,184	-28.4%
033-ORTEGA/VENETIA	4	6.1%	-60.0%	0	0.0%	--	\$244,000	3.0%	\$396,167	-11.2%
041-ARLINGTON	19	8.6%	-81.2%	12	17.1%	-61.3%	\$126,250	26.9%	\$125,294	15.1%
042-FT CAROLINE	17	17.0%	-58.5%	1	2.3%	-91.7%	\$199,900	21.2%	\$230,102	33.2%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	13	11.0%	-56.7%	0	0.0%	-100.0%	\$243,000	11.5%	\$311,197	10.3%
051-MURRAY HILL	3	4.8%	-72.7%	5	23.8%	25.0%	\$94,000	12.6%	\$100,224	1.0%
052-LAKESHORE	4	9.1%	-80.0%	4	28.6%	33.3%	\$81,000	46.2%	\$99,729	69.5%
053-HYDE GROVE AREA	5	8.6%	-78.3%	3	25.0%	-72.7%	\$89,250	19.8%	\$95,329	15.6%
054-CEDAR HILLS	3	8.6%	-82.4%	2	18.2%	--	\$114,000	34.3%	\$102,464	15.7%
055-CONFEDERATE POINT/ORTEGA FARMS	2	10.5%	-60.0%	1	10.0%	-75.0%	\$148,500	32.7%	\$173,890	7.2%
056-YUKON/WESCONNETT/OAK HILL	12	13.5%	-65.7%	5	18.5%	-61.5%	\$132,000	111.6%	\$133,846	67.0%
061-NORMANDY AREA	11	23.4%	-50.0%	3	21.4%	-57.1%	\$135,000	9.3%	\$135,180	7.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	13	13.8%	-51.9%	5	31.3%	-37.5%	\$148,500	11.0%	\$159,956	5.2%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	12	25.0%	-70.0%	7	46.7%	-41.7%	\$115,000	91.3%	\$113,180	66.3%
064-BENT CREEK/PLUM TREE	4	10.0%	-76.5%	1	11.1%	-75.0%	\$188,500	3.1%	\$182,498	10.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	20.0%	-63.6%	0	0.0%	-100.0%	\$205,305	40.0%	\$205,305	40.0%
066-CECIL COMMERCE AREA	2	13.3%	-66.7%	1	100.0%	0.0%	\$25,500	-84.3%	\$25,500	-84.0%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	11	13.6%	-71.1%	10	38.5%	0.0%	\$150,250	20.2%	\$149,821	17.5%
071-BRENTWOOD/EVERGREEN	3	6.5%	-84.2%	0	0.0%	-100.0%	\$98,000	317.0%	\$81,363	157.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	1.7%	-85.7%	1	9.1%	--	\$127,000	-38.9%	\$132,208	-33.3%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	11.1%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
074-PAXON	13	15.5%	-40.9%	7	38.9%	75.0%	\$30,501	71.8%	\$29,118	-18.3%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	28	14.4%	-67.4%	8	21.1%	-63.6%	\$61,000	165.2%	\$70,328	91.1%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	3	14.3%	-62.5%	1	33.3%	-66.7%	\$31,000	282.7%	\$58,967	423.7%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	10	14.9%	-68.8%	3	14.3%	-72.7%	\$152,333	19.5%	\$150,320	13.7%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	14.3%	-75.0%	2	40.0%	--	\$83,001	0.0%	\$66,000	0.0%
091-GARDEN CITY/AIRPORT	14	10.9%	-77.8%	15	33.3%	-16.7%	\$133,000	5.1%	\$129,385	-7.2%
092-OCEANWAY/PECAN PARK	18	11.8%	-48.6%	6	21.4%	50.0%	\$198,211	-0.8%	\$190,200	-0.2%
095-SAN MATEO/EASTPORT	1	2.9%	-83.3%	1	50.0%	0.0%	\$68,000	-51.4%	\$68,000	-66.0%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	6	5.3%	-81.8%	3	9.4%	-50.0%	\$223,750	15.9%	\$236,035	4.0%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	1	20.0%	-50.0%	\$257,500	12.0%	\$308,356	29.9%
122-FLEMING ISLAND-NW	10	11.4%	66.7%	1	9.1%	-66.7%	\$261,500	9.0%	\$261,627	-14.0%
123-FLEMING ISLAND-SE	2	3.3%	-77.8%	2	28.6%	0.0%	\$250,000	22.8%	\$277,479	12.4%
124-FLEMING ISLAND-SW	7	12.1%	-66.7%	3	13.6%	-40.0%	\$295,000	31.2%	\$274,120	33.3%
131-MEADOWBROOK/LOCH RANE	4	12.9%	-66.7%	0	0.0%	-100.0%	\$110,000	22.2%	\$152,833	-10.5%
132-BELLAIR/GROVE PARK	6	26.1%	-60.0%	3	25.0%	-50.0%	\$117,450	19.3%	\$117,825	31.4%
133-NORTH ORANGE PARK	2	20.0%	0.0%	1	50.0%	--	\$546,500	140.7%	\$546,500	140.7%
134-SOUTH BLANDING	4	16.0%	-76.5%	0	0.0%	-100.0%	\$160,700	18.4%	\$161,740	27.6%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	-100.0%	\$194,250	24.4%	\$175,875	-5.9%
136-LAKESIDE ESTATES	0	0.0%	-100.0%	1	12.5%	0.0%	\$147,900	-4.9%	\$199,088	25.9%
137-DOCTOR'S LAKE	1	2.5%	-83.3%	0	0.0%	-100.0%	\$215,950	38.3%	\$252,600	63.6%
138-TANGLEWOOD/DOCTORS INLET	0	21.2%	-44.0%	--	23.1%	-62.5%	--	27.2%	--	20.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	24	11.7%	-52.0%	10	14.5%	25.0%	\$199,990	-3.2%	\$214,822	4.9%
141-MIDDLEBURG NW	5	6.7%	-66.7%	0	0.0%	-100.0%	\$178,223	70.5%	\$184,611	44.9%
142-MIDDLEBURG EAST/LAKE ASBURY	7	6.7%	-84.4%	1	3.0%	-92.3%	\$194,500	15.9%	\$196,940	16.2%
143-FOXMEADOW AREA	7	12.1%	-30.0%	1	8.3%	-80.0%	\$181,950	-16.9%	\$214,050	2.6%
144-MIDDLEBURG-SE	1	8.3%	-87.5%	0	0.0%	--	\$143,000	-30.2%	\$133,625	-34.8%
145-MIDDLEBURG-SW	10	25.0%	-28.6%	5	45.5%	25.0%	\$80,000	11.1%	\$93,400	19.1%
151-KEYSTONE HEIGHTS	14	12.1%	-26.3%	3	37.5%	-72.7%	\$47,500	-26.4%	\$61,500	-31.8%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
211-JACKSONVILLE BEACH-NE	2	6.9%	0.0%	0	0.0%	--	\$430,000	9.8%	\$679,000	73.4%
212-JACKSONVILLE BEACH-SE	1	1.9%	-50.0%	0	0.0%	-100.0%	\$440,000	-16.2%	\$481,488	-29.7%
213-JACKSONVILLE BEACH-NW	4	10.8%	-20.0%	1	10.0%	-50.0%	\$275,050	4.2%	\$309,710	18.0%
214-JACKSONVILLE BEACH-SW	1	1.8%	-87.5%	0	0.0%	-100.0%	\$277,500	-12.9%	\$291,338	-23.3%
221-NEPTUNE BEACH-EAST	2	11.8%	--	0	0.0%	--	\$795,000	42.9%	\$795,000	42.9%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$374,500	22.8%	\$340,875	2.3%
231-ATLANTIC BEACH-EAST	2	2.2%	-60.0%	1	8.3%	-80.0%	\$352,500	13.3%	\$456,692	-16.9%

Lender-Mediated Report

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	3	11.5%	-75.0%	1	16.7%	-75.0%	\$139,192	22.1%	\$145,481	20.9%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,327,000	-58.5%	\$1,327,000	-59.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	5.1%	-50.0%	2	50.0%	0.0%	\$137,500	-37.8%	\$272,750	-10.6%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	2	2.3%	100.0%	0	0.0%	-100.0%	\$379,500	24.4%	\$431,658	-45.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	8	9.1%	-20.0%	2	13.3%	-50.0%	\$410,000	82.2%	\$442,026	83.4%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	3	3.7%	0.0%	0	0.0%	--	\$742,500	12.1%	\$844,375	31.6%
264-SOUTH PONTE VEDRA BEACH	2	5.1%	0.0%	0	0.0%	--	\$871,500	16.2%	\$816,750	-3.9%
265-PONTE VEDRA/NOCATTEE-STJ	2	0.8%	-33.3%	1	2.5%	--	\$381,918	-2.0%	\$409,208	1.6%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$440,000	10.0%	\$417,000	4.0%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$365,422	8.9%	\$369,108	7.1%
272-NOCATTEE SOUTH	2	1.4%	-33.3%	1	5.3%	--	\$416,000	3.4%	\$453,529	10.0%
301-JULINGTON CREEK/SWITZERLAND	18	5.1%	-52.6%	3	3.7%	-70.0%	\$335,000	19.6%	\$364,459	21.4%
302-ORANGEDALE AREA	1	2.3%	-66.7%	0	0.0%	-100.0%	\$270,000	5.6%	\$317,760	24.3%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	1	25.0%	--	\$283,445	-59.9%	\$257,038	-63.7%
304- 210 SOUTH	2	2.6%	-90.0%	2	8.3%	-33.3%	\$313,431	17.6%	\$310,031	10.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.5%	0.0%	2	28.6%	--	\$168,000	-19.3%	\$162,071	-22.9%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$344,000	47.1%	\$344,000	62.8%
308-WORLD GOLF VILLAGE AREA-SW	0	0.0%	-100.0%	1	8.3%	0.0%	\$238,950	1.9%	\$241,597	1.7%
309-WORLD GOLF VILLAGE AREA-WEST	8	6.7%	0.0%	2	16.7%	-50.0%	\$224,500	4.4%	\$222,493	5.4%
312-PALENCIA AREA	2	1.5%	-77.8%	1	5.6%	0.0%	\$307,500	-23.7%	\$334,028	-14.4%
313-WHITECASTLE/AIRPORT AREA	2	9.5%	-33.3%	0	0.0%	-100.0%	\$155,000	21.6%	\$155,000	-7.0%
321-NORTH CITY-ST AUGUSTINE	1	6.7%	-50.0%	0	0.0%	--	\$127,900	0.0%	\$127,900	0.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
323-DAVIS SHORES	2	5.7%	100.0%	0	0.0%	--	\$392,000	23.5%	\$392,000	23.5%
331-ST AUGUSTINE BEACH	4	2.7%	-50.0%	0	0.0%	-100.0%	\$311,852	-3.3%	\$296,297	-41.5%
332-CRESCENT BEACH/SUMMER HAVEN	1	4.2%	--	0	0.0%	--	\$211,500	-63.8%	\$211,500	-63.8%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$215,000	0.0%	\$215,000	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	--	\$195,000	4.0%	\$204,275	-13.0%
335-ST AUGUSTINE SOUTH	1	20.0%	-66.7%	1	20.0%	0.0%	\$222,500	27.3%	\$253,280	68.1%
336-RAVENSWOOD/WEST AUGUSTINE	7	7.9%	-50.0%	0	0.0%	-100.0%	\$229,900	49.2%	\$222,102	29.6%
337-OLD MOULTRIE RD/WILDWOOD	1	1.1%	-75.0%	1	12.5%	0.0%	\$218,500	-19.1%	\$246,186	-3.3%
341-FLAGLER ESTATES/HASTINGS	3	18.8%	-25.0%	1	25.0%	-66.7%	\$62,275	-18.5%	\$61,137	-46.4%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$139,950	-36.9%	\$158,300	-18.9%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	0.0%	--	\$140,750	-36.2%	\$140,750	-36.2%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$148,950	254.6%	\$148,950	254.6%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$273,000	8.8%	\$273,000	17.8%
430-NASSAU COUNTY BEACHES-NORTH	2	15.4%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

October 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$290,000	-11.5%	\$290,000	-10.6%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	2	22.2%	-60.0%	2	33.3%	100.0%	\$426,400	140.3%	\$399,162	124.9%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.3%	-77.8%	1	33.3%	-50.0%	\$420,000	32.5%	\$364,467	18.2%
460-AMELIA ISLAND PLANTATION	3	4.2%	0.0%	0	0.0%	--	\$275,000	-70.7%	\$541,667	-39.7%
470-PINEY ISLAND AREA	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	7	15.9%	-41.7%	3	37.5%	0.0%	\$126,250	-37.6%	\$131,586	-35.9%
472-ONEIL/NASSAVILLE/HOLLY POINT	6	6.5%	-57.1%	1	16.7%	-88.9%	\$181,887	2.2%	\$217,249	-1.9%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	0.0%	--	\$240,923	338.0%	\$238,784	334.2%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	4	8.7%	-60.0%	3	33.3%	0.0%	\$178,000	-4.8%	\$186,307	9.8%
490-CALLAHAN	1	9.1%	-80.0%	0	0.0%	-100.0%	\$174,900	5.2%	\$174,900	6.1%
491-HILLARD	1	12.5%	-66.7%	1	100.0%	0.0%	\$85,000	-37.0%	\$85,000	-37.8%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	15	22.4%	-57.1%	9	37.5%	12.5%	\$212,500	19.8%	\$178,567	1.5%
501-MACCLENNY AREA	6	12.2%	-40.0%	1	10.0%	-87.5%	\$176,750	39.3%	\$175,252	17.5%
502-BAKER COUNTY-NW	3	13.6%	-62.5%	3	60.0%	0.0%	\$133,000	35.4%	\$140,830	9.2%
503-BAKER COUNTY-SOUTH	1	5.9%	0.0%	0	0.0%	-100.0%	\$240,000	150.3%	\$248,200	158.8%
521-BRADFORD COUNTY-NE	5	25.0%	25.0%	1	50.0%	0.0%	\$73,500	-22.6%	\$73,500	-22.6%
522-BRADFORD COUNTY-NW	6	17.6%	20.0%	2	28.6%	-33.3%	\$77,500	54.6%	\$66,714	18.9%
523-BRADFORD COUNTY-SE	4	8.7%	-63.6%	0	0.0%	-100.0%	\$179,950	26.7%	\$159,450	14.9%
524-BRADFORD COUNTY-SW	2	13.3%	0.0%	1	33.3%	0.0%	\$60,000	-33.7%	\$79,833	-11.8%
541-UNION COUNTY-NORTH	1	33.3%	0.0%	0	0.0%	--	\$93,000	0.0%	\$93,000	0.0%
542-UNION COUNTY-SOUTH	1	7.1%	-50.0%	0	0.0%	--	\$130,000	-21.2%	\$129,167	-21.7%
561-GREATER PALATKA	14	14.3%	-46.2%	4	26.7%	0.0%	\$49,900	-37.6%	\$74,380	-11.2%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	2	100.0%	100.0%	\$30,500	-33.6%	\$30,500	-34.7%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	4.8%	-66.7%	0	0.0%	-100.0%	\$50,000	-62.4%	\$50,000	-63.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	6	10.9%	-33.3%	0	0.0%	-100.0%	\$150,000	36.4%	\$189,900	109.4%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
572-INTERLACHEN-NE	5	10.2%	-54.5%	1	25.0%	-75.0%	\$27,200	-15.0%	\$45,413	-35.7%
573-INTERLACHEN-SW	0	0.0%	-100.0%	1	50.0%	--	\$49,500	-55.0%	\$49,500	-48.4%
574-INTERLACHEN-NW	3	10.7%	-72.7%	2	66.7%	--	\$19,109	-84.2%	\$20,203	-84.2%
575-WEST OF SR-21	2	11.1%	-33.3%	0	0.0%	-100.0%	\$90,450	201.5%	\$90,450	24.5%
576-GEORGES LAKE	3	18.8%	0.0%	0	0.0%	-100.0%	\$150,000	-23.1%	\$150,000	-23.1%
581-SATSUMA/HOOT OWL RIDGE	4	16.0%	-33.3%	1	25.0%	-80.0%	\$46,000	-7.8%	\$163,026	126.8%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	6	7.7%	-14.3%	1	14.3%	-50.0%	\$91,000	-19.1%	\$97,143	-6.6%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	2	4.3%	-77.8%	1	14.3%	-66.7%	\$112,000	273.3%	\$102,857	246.3%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%