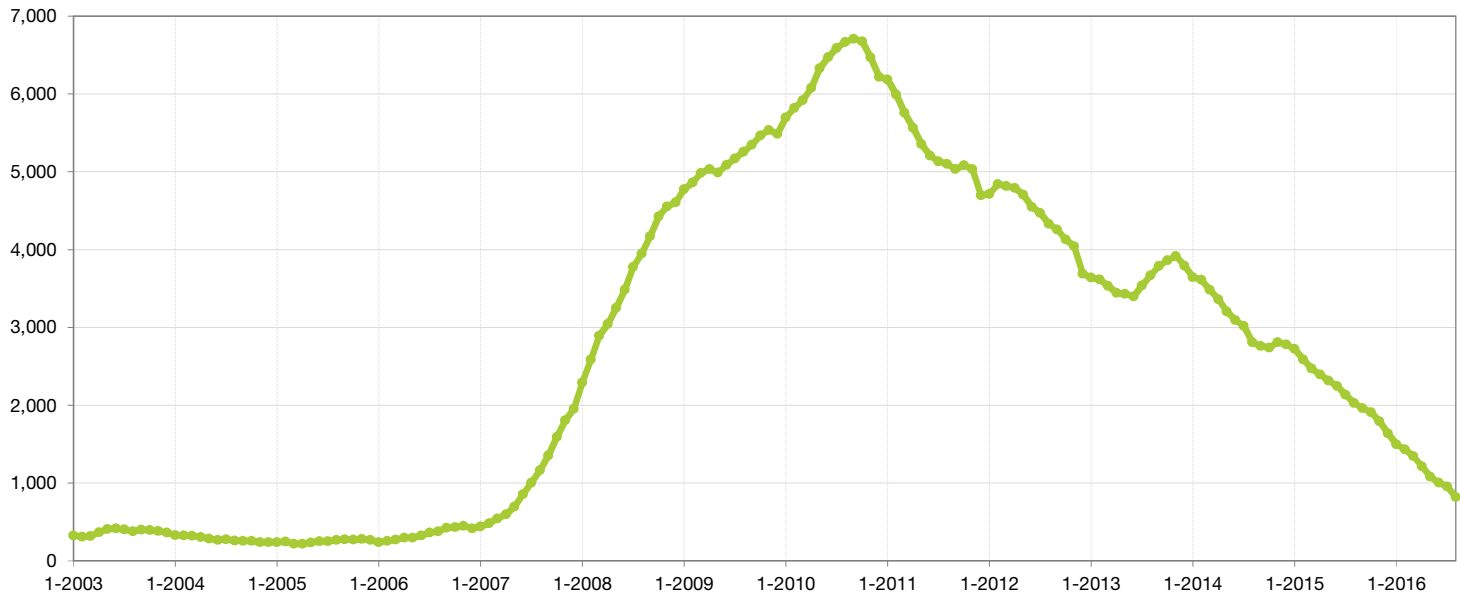


# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

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## Historical Inventory of Lender-Mediated Properties



## August 2016

New Listings in the Northeast Florida region increased 2.3 percent to 3,222.

- Traditional New Listings increased 11.7 percent to 2,854.
- Lender-mediated New Listings decreased 38.0 percent to 368.
- Share of all New Listings that were lender-mediated fell to 11.4 percent.

Closed Sales were up 4.3 percent to 2,520.

- Traditional Closed Sales were up 20.7 percent to 2,161.
- Lender-mediated Closed Sales were down 42.5 percent to 359.
- Share of all Closed Sales that were lender-mediated fell to 14.2 percent.

The Median Sales Price rose 10.3 percent to \$190,750.

- The traditional Median Sales Price rose 1.7 percent to \$210,750.
- The lender-mediated Median Sales Price declined 3.7 percent to \$85,000.



Inventory of Homes for Sale	<b>2</b>
New Listings and Closed Sales	<b>3</b>
Price and Days on Market	<b>4</b>
Lender-Mediated Activity by Area	<b>5</b>

### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



# Lender-Mediated Report

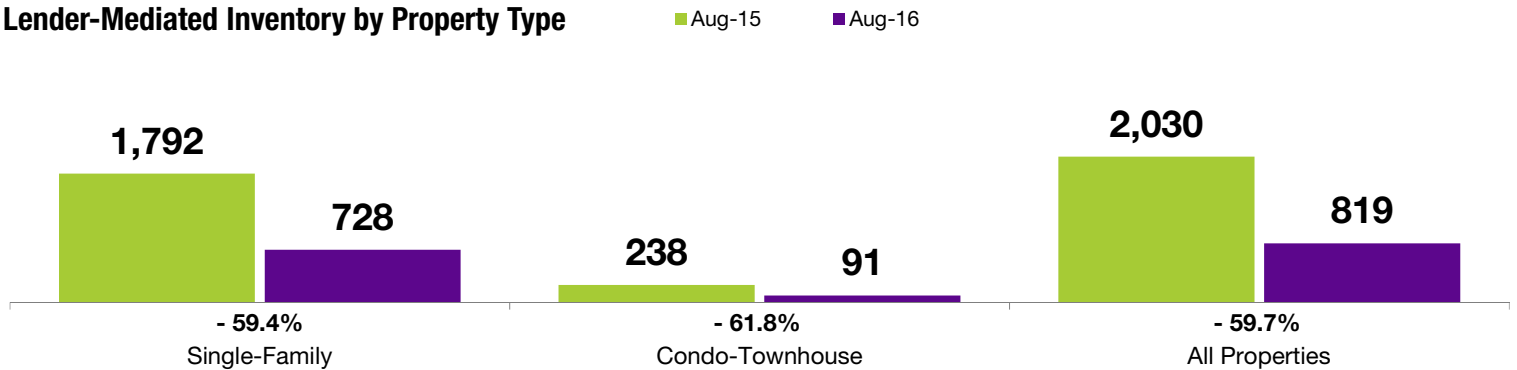
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## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16
Single-Family	1,792	728	- 59.4%	7,691	7,362	- 4.3%	9,483	8,090	- 14.7%	18.9%	9.0%
Condo-Townhouse	238	91	- 61.8%	1,115	1,109	- 0.5%	1,353	1,200	- 11.3%	17.6%	7.6%
<b>All Properties</b>	<b>2,030</b>	<b>819</b>	<b>- 59.7%</b>	<b>8,806</b>	<b>8,471</b>	<b>- 3.8%</b>	<b>10,836</b>	<b>9,290</b>	<b>- 14.3%</b>	<b>18.7%</b>	<b>8.8%</b>

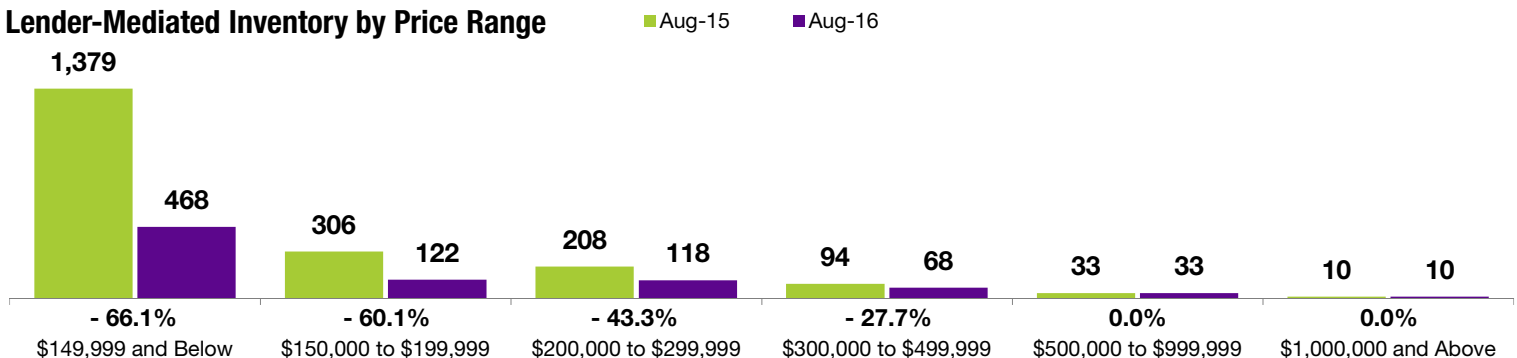
### Lender-Mediated Inventory by Property Type



## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16
\$149,999 and Below	1,379	468	- 66.1%	2,481	1,780	- 28.3%	3,860	2,248	- 41.8%	35.7%	20.8%
\$150,000 to \$199,999	306	122	- 60.1%	1,138	1,092	- 4.0%	1,444	1,214	- 15.9%	21.2%	10.0%
\$200,000 to \$299,999	208	118	- 43.3%	1,962	1,977	+ 0.8%	2,170	2,095	- 3.5%	9.6%	5.6%
\$300,000 to \$499,999	94	68	- 27.7%	1,815	2,001	+ 10.2%	1,909	2,069	+ 8.4%	4.9%	3.3%
\$500,000 to \$999,999	33	33	0.0%	1,001	1,167	+ 16.6%	1,034	1,200	+ 16.1%	3.2%	2.8%
\$1,000,000 and Above	10	10	0.0%	409	454	+ 11.0%	419	464	+ 10.7%	2.4%	2.2%
<b>All Price Ranges</b>	<b>2,030</b>	<b>819</b>	<b>- 59.7%</b>	<b>8,806</b>	<b>8,471</b>	<b>- 3.8%</b>	<b>10,836</b>	<b>9,290</b>	<b>- 14.3%</b>	<b>18.7%</b>	<b>8.8%</b>

### Lender-Mediated Inventory by Price Range



# Lender-Mediated Report

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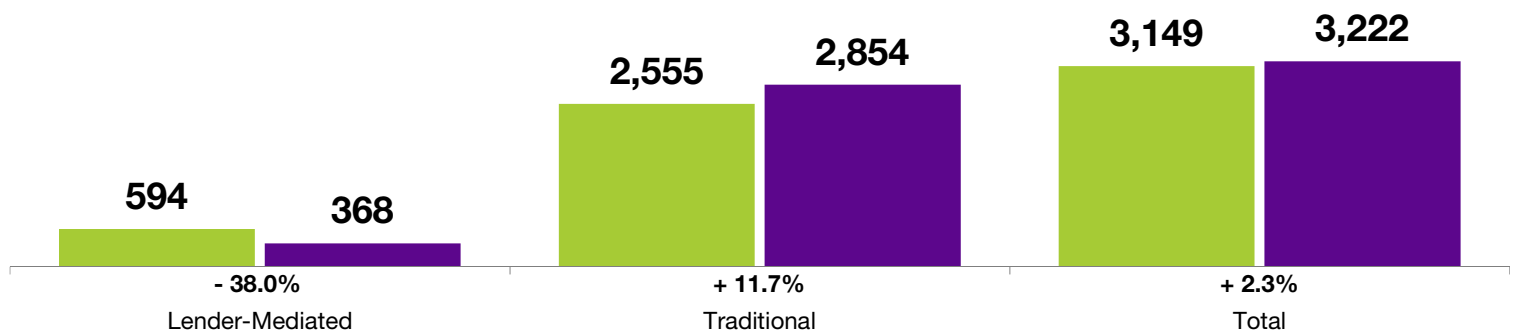


## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16
Single-Family	505	307	- 39.2%	2,200	2,449	+ 11.3%	2,705	2,756	+ 1.9%	18.7%	11.1%
Condo-Townhouse	89	61	- 31.5%	355	405	+ 14.1%	444	466	+ 5.0%	20.0%	13.1%
<b>All Properties</b>	<b>594</b>	<b>368</b>	<b>- 38.0%</b>	<b>2,555</b>	<b>2,854</b>	<b>+ 11.7%</b>	<b>3,149</b>	<b>3,222</b>	<b>+ 2.3%</b>	<b>18.9%</b>	<b>11.4%</b>

### Change in New Listings for All Properties

■ Aug-15 ■ Aug-16

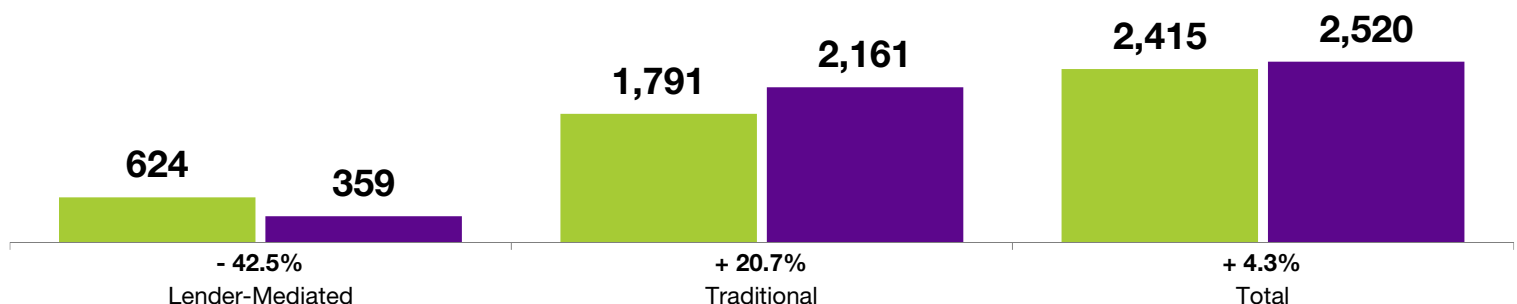


## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16
Single-Family	531	314	- 40.9%	1,530	1,863	+ 21.8%	2,061	2,177	+ 5.6%	25.8%	14.4%
Condo-Townhouse	93	45	- 51.6%	261	298	+ 14.2%	354	343	- 3.1%	26.3%	13.1%
<b>All Properties</b>	<b>624</b>	<b>359</b>	<b>- 42.5%</b>	<b>1,791</b>	<b>2,161</b>	<b>+ 20.7%</b>	<b>2,415</b>	<b>2,520</b>	<b>+ 4.3%</b>	<b>25.8%</b>	<b>14.2%</b>

### Change in Closed Sales for All Properties

■ Aug-15 ■ Aug-16



# Lender-Mediated Report

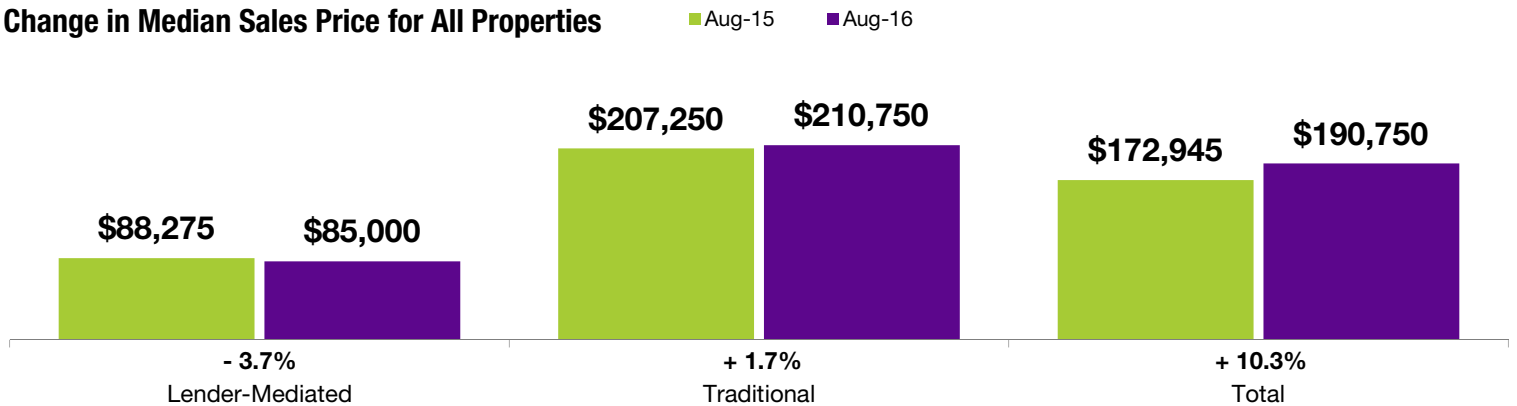
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## Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -
Single-Family	\$91,107	\$95,670	+ 5.0%	\$219,000	\$223,800	+ 2.2%	\$184,900	\$204,223	+ 10.5%
Condo-Townhouse	\$83,500	\$70,000	- 16.2%	\$147,500	\$141,750	- 3.9%	\$121,500	\$190,750	+ 57.0%
<b>All Properties</b>	<b>\$88,275</b>	<b>\$85,000</b>	<b>- 3.7%</b>	<b>\$207,250</b>	<b>\$210,750</b>	<b>+ 1.7%</b>	<b>\$172,945</b>	<b>\$190,750</b>	<b>+ 10.3%</b>

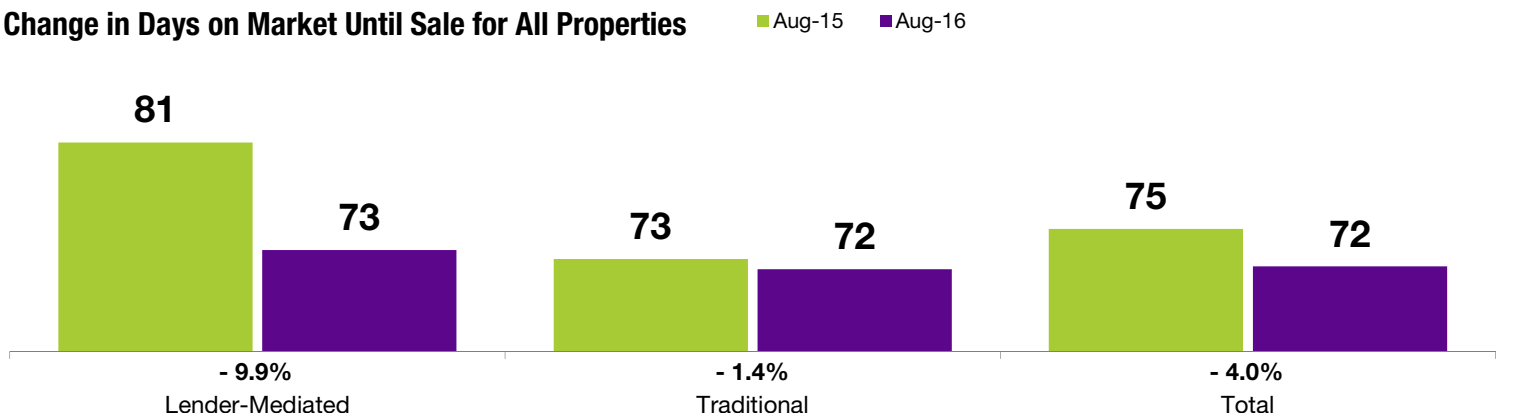
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -	Aug-15	Aug-16	+ / -
Single-Family	79	75	- 5.1%	72	73	+ 1.4%	74	73	- 1.4%
Condo-Townhouse	96	62	- 35.4%	76	65	- 14.5%	81	64	- 21.0%
<b>All Properties</b>	<b>81</b>	<b>73</b>	<b>- 9.9%</b>	<b>73</b>	<b>72</b>	<b>- 1.4%</b>	<b>75</b>	<b>72</b>	<b>- 4.0%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

### August 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
<b>Baker County</b>	12	16.0%	-52.0%	4	19.0%	-50.0%	\$145,900	8.9%	\$142,635	-1.0%
<b>Clay County</b>	154	12.8%	-54.3%	48	14.5%	-55.6%	\$195,000	19.6%	\$212,652	19.5%
<b>Duval County</b>	451	10.2%	-63.2%	218	15.7%	-43.5%	\$167,745	11.8%	\$213,402	14.4%
<b>Nassau County</b>	38	9.5%	-60.8%	24	22.2%	-4.0%	\$203,812	8.9%	\$220,066	-14.6%
<b>Putnam County</b>	50	9.5%	-56.1%	27	26.5%	-12.9%	\$67,750	39.4%	\$106,055	52.1%
<b>St. Johns County</b>	77	3.3%	-55.0%	24	4.6%	-54.7%	\$294,340	1.6%	\$362,002	11.5%
011-SAN MARCO	3	2.5%	-66.7%	0	0.0%	-100.0%	\$275,000	7.0%	\$411,170	19.6%
012-SAN JOSE	12	7.7%	-64.7%	5	11.1%	0.0%	\$172,500	11.3%	\$239,624	13.1%
013-BEAUCLERC/MANDARIN NORTH	6	4.5%	-83.3%	8	14.0%	-50.0%	\$190,000	15.5%	\$220,011	25.9%
014-MANDARIN	19	7.0%	-63.5%	7	8.6%	-70.8%	\$239,000	15.7%	\$257,309	16.0%
015-BARTRAM	10	11.0%	-60.0%	3	9.1%	0.0%	\$212,500	11.3%	\$215,272	6.0%
021-ST NICHOLAS AREA	10	11.8%	-44.4%	7	33.3%	40.0%	\$120,000	60.0%	\$114,879	-4.0%
022-GROVE PARK/SAN SOUCI	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	18	11.9%	-57.1%	6	15.8%	-72.7%	\$151,450	28.3%	\$165,119	14.9%
024-BAYMEADOWS/DEERWOOD	14	7.3%	-60.0%	9	14.8%	-18.2%	\$124,000	1.6%	\$192,125	0.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	7	5.0%	-61.1%	2	4.5%	-71.4%	\$262,500	20.1%	\$316,495	33.8%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	13	7.1%	-61.8%	2	4.0%	-71.4%	\$275,000	-11.0%	\$308,713	-2.4%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	3	5.1%	-62.5%	0	0.0%	-100.0%	\$187,000	-26.3%	\$391,111	4.0%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$403,801	4.6%	\$415,856	11.0%
031-RIVERSIDE	1	1.6%	-75.0%	0	0.0%	--	\$197,500	-6.0%	\$275,971	17.0%
032-AVONDALE	8	6.6%	-38.5%	2	6.7%	-71.4%	\$227,400	6.6%	\$287,926	23.6%
033-ORTEGA/VENETIA	6	9.0%	-33.3%	2	12.5%	-60.0%	\$268,000	-6.6%	\$342,406	-2.7%
041-ARLINGTON	27	11.6%	-73.5%	22	23.7%	-35.3%	\$127,000	12.4%	\$134,202	13.7%
042-FT CAROLINE	17	13.7%	-62.2%	2	4.7%	-60.0%	\$165,000	-14.9%	\$221,357	8.1%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	12	9.4%	-63.6%	5	10.4%	-44.4%	\$215,000	-1.8%	\$244,428	-12.4%
051-MURRAY HILL	2	3.6%	-86.7%	2	11.1%	-66.7%	\$120,850	77.1%	\$121,367	31.0%
052-LAKESHORE	7	14.3%	-50.0%	3	30.0%	-66.7%	\$61,250	14.5%	\$75,869	20.3%
053-HYDE GROVE AREA	10	16.4%	-68.8%	3	25.0%	-40.0%	\$114,200	124.2%	\$102,817	30.0%
054-CEDAR HILLS	3	9.4%	-76.9%	4	30.8%	-55.6%	\$67,000	20.7%	\$82,300	16.4%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.3%	-88.9%	2	28.6%	-50.0%	\$119,500	-26.7%	\$112,286	-52.7%
056-YUKON/WESCONNETT/OAK HILL	14	17.9%	-62.2%	5	16.7%	-58.3%	\$120,512	50.6%	\$120,265	24.4%
061-NORMANDY AREA	11	21.2%	-57.7%	6	13.6%	0.0%	\$134,000	15.5%	\$142,264	17.7%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	11	12.5%	-68.6%	9	37.5%	0.0%	\$139,750	15.5%	\$148,305	18.0%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	16	29.1%	-65.2%	11	35.5%	-26.7%	\$90,000	42.9%	\$93,965	32.0%
064-BENT CREEK/PLUM TREE	2	5.6%	-89.5%	4	22.2%	33.3%	\$155,000	-5.2%	\$159,207	-3.7%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	17.4%	-50.0%	0	0.0%	--	\$194,008	7.4%	\$192,182	-10.6%
066-CECIL COMMERCE AREA	3	21.4%	-50.0%	0	0.0%	-100.0%	\$267,350	85.8%	\$268,925	80.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	18	25.0%	-58.1%	11	29.7%	-42.1%	\$138,000	17.9%	\$142,740	14.0%
071-BRENTWOOD/EVERGREEN	7	13.5%	-75.0%	4	26.7%	-42.9%	\$32,000	23.1%	\$43,650	34.0%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### August 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	1.6%	-80.0%	0	0.0%	-100.0%	\$90,000	15.8%	\$136,144	55.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$191,500	8.2%	\$190,925	10.4%
074-PAXON	15	17.2%	-25.0%	7	46.7%	-41.7%	\$28,600	50.5%	\$38,990	0.3%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	31	16.2%	-59.2%	14	26.4%	-36.4%	\$42,200	77.0%	\$58,753	50.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	6	33.3%	-40.0%	0	0.0%	-100.0%	\$24,900	79.1%	\$25,633	115.0%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	15	20.5%	-60.5%	7	18.4%	-22.2%	\$152,625	13.1%	\$149,608	18.7%
082-DINSMORE/NORTHWEST DUVAL COUNTY	4	40.0%	33.3%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	19	14.5%	-71.6%	12	33.3%	-29.4%	\$128,500	-11.4%	\$126,678	-4.5%
092-OCEANWAY/PECAN PARK	19	13.3%	-32.1%	3	8.3%	-62.5%	\$189,200	-3.0%	\$188,247	-1.0%
095-SAN MATEO/EASTPORT	1	3.8%	-85.7%	2	33.3%	0.0%	\$239,750	42.3%	\$236,233	56.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	12	9.4%	-58.6%	8	22.9%	14.3%	\$205,000	-6.2%	\$230,792	4.7%
121-FLEMING ISLAND-NE	2	22.2%	-33.3%	0	0.0%	--	\$202,500	0.6%	\$192,000	-4.6%
122-FLEMING ISLAND-NW	10	11.5%	150.0%	1	3.7%	-50.0%	\$250,500	-4.9%	\$318,928	7.8%
123-FLEMING ISLAND-SE	4	7.0%	-69.2%	1	5.6%	-83.3%	\$250,150	42.9%	\$275,195	10.8%
124-FLEMING ISLAND-SW	12	17.4%	-33.3%	5	13.9%	-16.7%	\$209,800	-5.7%	\$249,310	15.6%
131-MEADOWBROOK/LOCH RANE	4	10.5%	-66.7%	3	27.3%	200.0%	\$264,000	70.1%	\$238,327	51.0%
132-BELLAIR/GROVE PARK	6	24.0%	-71.4%	2	20.0%	-71.4%	\$124,250	10.9%	\$111,047	6.6%
133-NORTH ORANGE PARK	4	28.6%	33.3%	0	0.0%	--	\$520,000	0.0%	\$520,000	0.0%
134-SOUTH BLANDING	4	14.3%	-71.4%	3	21.4%	-62.5%	\$150,000	19.5%	\$156,679	30.8%
135-PARK WEST/MONTCLAIR	1	7.7%	-90.0%	1	33.3%	--	\$204,000	27.5%	\$154,333	-3.5%
136-LAKESIDE ESTATES	1	4.8%	-90.9%	1	16.7%	--	\$180,750	29.6%	\$179,000	22.7%
137-DOCTOR'S LAKE	1	2.1%	-80.0%	0	0.0%	-100.0%	\$240,000	-12.5%	\$261,233	-25.5%
138-TANGLEWOOD/DOCTORS INLET	0	16.4%	-56.0%	--	17.4%	-55.6%	--	8.8%	--	19.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	37	16.3%	-31.5%	8	13.6%	-70.4%	\$218,000	14.2%	\$220,084	13.0%
141-MIDDLEBURG NW	5	7.4%	-75.0%	4	21.1%	33.3%	\$170,000	7.6%	\$169,704	2.4%
142-MIDDLEBURG EAST/LAKE ASBURY	15	13.0%	-65.9%	5	13.5%	-66.7%	\$165,000	10.0%	\$188,657	22.4%
143-FOXMEADOW AREA	6	9.1%	-33.3%	1	5.6%	-83.3%	\$227,500	10.2%	\$239,522	15.4%
144-MIDDLEBURG-SE	1	4.8%	-87.5%	0	0.0%	-100.0%	\$174,200	22.2%	\$194,067	36.2%
145-MIDDLEBURG-SW	13	36.1%	-13.3%	3	33.3%	-57.1%	\$146,000	31.4%	\$159,666	40.6%
151-KEYSTONE HEIGHTS	12	10.6%	-50.0%	5	38.5%	150.0%	\$94,900	-27.0%	\$114,404	-27.6%
152-KINGSLEY LAKE	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	0	0.0%	-100.0%	1	20.0%	--	\$590,000	28.4%	\$548,500	1.3%
212-JACKSONVILLE BEACH-SE	1	1.5%	0.0%	0	0.0%	-100.0%	\$472,500	-4.6%	\$553,375	-5.9%
213-JACKSONVILLE BEACH-NW	2	5.7%	-77.8%	1	9.1%	-66.7%	\$330,000	25.8%	\$393,136	48.2%
214-JACKSONVILLE BEACH-SW	1	1.5%	-91.7%	3	10.0%	200.0%	\$276,200	-4.8%	\$316,304	10.9%
221-NEPTUNE BEACH-EAST	2	16.7%	100.0%	0	0.0%	-100.0%	\$640,000	43.8%	\$845,450	98.2%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	1	9.1%	-50.0%	\$350,000	12.5%	\$359,209	12.3%
231-ATLANTIC BEACH-EAST	2	2.2%	-75.0%	1	3.7%	-50.0%	\$545,000	107.6%	\$646,077	98.2%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

### August 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	3	10.3%	-70.0%	5	35.7%	150.0%	\$155,950	8.3%	\$179,482	11.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,580,000	172.4%	\$2,461,000	145.0%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	5.1%	-55.6%	0	0.0%	-100.0%	\$335,638	-4.1%	\$554,149	34.8%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	1	1.0%	-80.0%	0	0.0%	-100.0%	\$325,000	8.3%	\$472,000	30.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	7	7.4%	-22.2%	2	11.1%	-33.3%	\$452,000	11.2%	\$436,178	8.4%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	4	4.7%	33.3%	0	0.0%	--	\$543,500	57.6%	\$780,500	87.0%
264-SOUTH PONTE VEDRA BEACH	3	5.0%	50.0%	0	0.0%	--	\$804,050	42.0%	\$873,350	46.6%
265-PONTE VEDRA/NOCATEE-STJ	4	1.6%	100.0%	1	1.4%	-50.0%	\$369,494	-3.1%	\$401,026	2.5%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$575,000	93.3%	\$461,667	10.2%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$392,928	58.4%	\$434,274	27.5%
272-NOCATEE SOUTH	4	2.5%	100.0%	1	1.9%	-50.0%	\$349,510	-9.9%	\$387,852	-1.4%
301-JULINGTON CREEK/SWITZERLAND	20	5.5%	-48.7%	6	4.8%	-53.8%	\$303,510	-2.1%	\$322,304	0.3%
302-ORANGEDALE AREA	1	2.2%	-75.0%	2	40.0%	--	\$475,000	97.9%	\$438,800	69.1%
303-PALMO/SIX MILE AREA	1	5.3%	-50.0%	0	0.0%	--	\$310,875	-37.8%	\$310,875	-37.8%
304- 210 SOUTH	6	5.6%	-68.4%	3	8.6%	-40.0%	\$289,900	17.4%	\$290,287	9.0%
305-WORLD GOLF VILLAGE AREA-CENTRAL	3	4.3%	50.0%	2	22.2%	-33.3%	\$232,500	40.1%	\$215,278	12.6%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$280,000	20.6%	\$280,000	20.6%
308-WORLD GOLF VILLAGE AREA-SW	2	2.0%	-75.0%	0	0.0%	-100.0%	\$267,000	17.9%	\$272,414	14.1%
309-WORLD GOLF VILLAGE AREA-WEST	7	6.3%	-22.2%	0	0.0%	-100.0%	\$258,750	12.5%	\$277,193	9.8%
312-PALENCIA AREA	3	2.2%	-72.7%	1	3.7%	0.0%	\$420,000	14.6%	\$439,902	-1.5%
313-WHITECASTLE/AIRPORT AREA	0	0.0%	-100.0%	1	9.1%	0.0%	\$325,000	21.3%	\$293,782	17.8%
321-NORTH CITY-ST AUGUSTINE	3	12.5%	--	0	0.0%	--	\$201,500	-28.6%	\$193,500	-25.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$584,250	93.1%	\$540,625	73.8%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$281,000	-24.0%	\$570,000	54.3%
331-ST AUGUSTINE BEACH	4	2.6%	-33.3%	1	4.8%	-50.0%	\$290,000	-7.9%	\$307,087	-19.5%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	-100.0%	\$500,000	66.7%	\$600,333	89.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$192,000	-13.5%	\$192,000	-13.5%
334-MOULTRIE/ST AUGUSTINE SHORES	1	2.2%	-66.7%	1	7.1%	-66.7%	\$188,750	34.8%	\$200,953	27.4%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$190,000	8.6%	\$196,180	-11.6%
336-RAVENSWOOD/WEST AUGUSTINE	3	2.6%	-62.5%	2	5.4%	-33.3%	\$166,000	-5.1%	\$182,657	-6.9%
337-OLD MOULTRIE RD/WILDWOOD	3	3.4%	-40.0%	1	5.3%	--	\$237,445	12.7%	\$236,476	6.5%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$95,000	55.7%	\$95,000	55.7%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	1	25.0%	--	\$236,000	-0.6%	\$240,025	1.1%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	-100.0%	\$260,000	161.1%	\$260,000	161.1%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$372,500	46.7%	\$372,500	46.7%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	2	66.7%	100.0%	\$75,000	-90.2%	\$91,633	-88.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	1	100.0%	0.0%	\$120,000	-29.8%	\$120,000	-29.8%
430-NASSAU COUNTY BEACHES-NORTH	1	11.1%	0.0%	0	0.0%	-100.0%	\$545,000	147.7%	\$545,000	147.7%

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## Lender-Mediated Activity by Area (cont.)

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### August 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	1	20.0%	--	\$275,000	-25.4%	\$248,000	-32.7%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	2	15.4%	-50.0%	1	50.0%	0.0%	\$134,500	34.5%	\$134,500	34.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	4	13.3%	-20.0%	1	25.0%	0.0%	\$292,500	-26.4%	\$315,875	-20.4%
460-AMELIA ISLAND PLANTATION	3	4.8%	0.0%	0	0.0%	-100.0%	\$315,000	-57.4%	\$407,286	-34.4%
470-PINEY ISLAND AREA	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	7	15.6%	40.0%	2	22.2%	-50.0%	\$177,500	8.6%	\$214,333	-0.9%
472-ONEIL/NASSAVILLE/HOLLY POINT	2	2.5%	-87.5%	0	0.0%	-100.0%	\$279,450	-22.5%	\$291,694	-5.1%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	0.0%	--	\$179,844	0.0%	\$179,844	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	4	9.3%	-60.0%	1	10.0%	-66.7%	\$174,272	-12.9%	\$172,197	-13.3%
490-CALLAHAN	1	9.1%	-75.0%	1	12.5%	-50.0%	\$159,665	10.1%	\$173,581	34.3%
491-HILLARD	0	0.0%	-100.0%	1	33.3%	0.0%	\$82,500	-38.9%	\$121,167	-9.6%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	14	19.4%	-60.0%	13	33.3%	85.7%	\$201,150	16.6%	\$188,645	25.3%
501-MACCLENNY AREA	5	11.6%	-70.6%	4	26.7%	-20.0%	\$157,000	2.3%	\$154,102	-8.7%
502-BAKER COUNTY-NW	5	27.8%	0.0%	0	0.0%	-100.0%	\$103,900	123.1%	\$97,450	49.9%
503-BAKER COUNTY-SOUTH	2	13.3%	-33.3%	0	0.0%	-100.0%	\$147,000	25.1%	\$147,000	3.0%
521-BRADFORD COUNTY-NE	4	19.0%	-20.0%	2	66.7%	--	\$25,000	-66.7%	\$26,800	-66.3%
522-BRADFORD COUNTY-NW	6	16.2%	-33.3%	0	0.0%	-100.0%	\$151,000	177.1%	\$154,800	164.1%
523-BRADFORD COUNTY-SE	3	6.5%	-75.0%	1	14.3%	--	\$70,000	-55.5%	\$88,829	-36.5%
524-BRADFORD COUNTY-SW	1	6.3%	-50.0%	1	50.0%	-50.0%	\$87,950	-17.0%	\$87,950	10.4%
541-UNION COUNTY-NORTH	1	25.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	1	11.1%	0.0%	1	50.0%	0.0%	\$49,000	-60.4%	\$49,000	-60.4%
561-GREATER PALATKA	14	13.3%	-39.1%	7	31.8%	-12.5%	\$81,000	62.3%	\$105,260	90.7%
562-BARDIN/WEST BOSTWICK	2	22.2%	-50.0%	2	66.7%	--	\$62,000	-31.1%	\$67,610	-24.9%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	2	4.7%	-75.0%	1	20.0%	-50.0%	\$182,000	3.6%	\$199,100	15.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	2.2%	-90.0%	2	18.2%	-71.4%	\$124,800	283.4%	\$159,318	212.6%
571-INTERLACHEN-SE	2	15.4%	0.0%	0	0.0%	--	\$36,000	-74.6%	\$48,333	-66.0%
572-INTERLACHEN-NE	6	11.5%	-50.0%	7	46.7%	75.0%	\$30,000	27.9%	\$44,187	4.4%
573-INTERLACHEN-SW	2	8.7%	-50.0%	0	0.0%	-100.0%	\$32,000	28.0%	\$42,333	69.3%
574-INTERLACHEN-NW	4	13.8%	-60.0%	0	0.0%	-100.0%	\$111,500	154.0%	\$118,375	130.3%
575-WEST OF SR-21	2	9.1%	0.0%	3	75.0%	200.0%	\$84,100	-32.7%	\$105,775	-3.3%
576-GEORGES LAKE	2	14.3%	-33.3%	1	50.0%	-50.0%	\$48,750	-45.8%	\$48,750	-52.5%
581-SATSUMA/HOOT OWL RIDGE	5	16.1%	-54.5%	2	25.0%	100.0%	\$48,500	-3.0%	\$114,011	82.9%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	6.8%	-58.3%	1	8.3%	0.0%	\$94,450	-37.0%	\$127,817	19.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	3	5.0%	-75.0%	1	11.1%	-50.0%	\$130,000	188.9%	\$118,811	106.4%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%