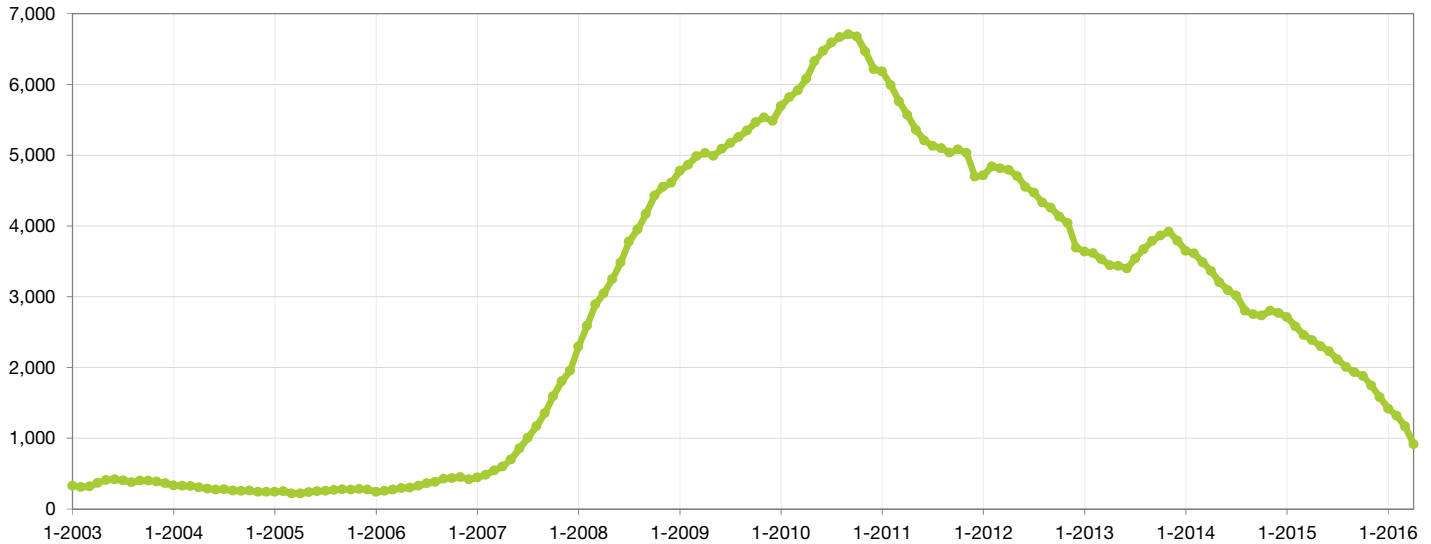


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

Historical Inventory of Lender-Mediated Properties



April 2016



New Listings in the Northeast Florida region decreased 3.8 percent to 3,334.

- Traditional New Listings increased 8.4 percent to 2,937.
- Lender-mediated New Listings decreased 47.6 percent to 397.
- Share of all New Listings that were lender-mediated fell to 11.9 percent.

Closed Sales were down 1.5 percent to 2,318.

- Traditional Closed Sales were up 12.1 percent to 1,884.
- Lender-mediated Closed Sales were down 35.4 percent to 434.
- Share of all Closed Sales that were lender-mediated fell to 18.7 percent.

The Median Sales Price rose 4.7 percent to \$180,000.

- The traditional Median Sales Price rose 0.3 percent to \$199,900.
- The lender-mediated Median Sales Price declined 4.9 percent to \$90,300.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

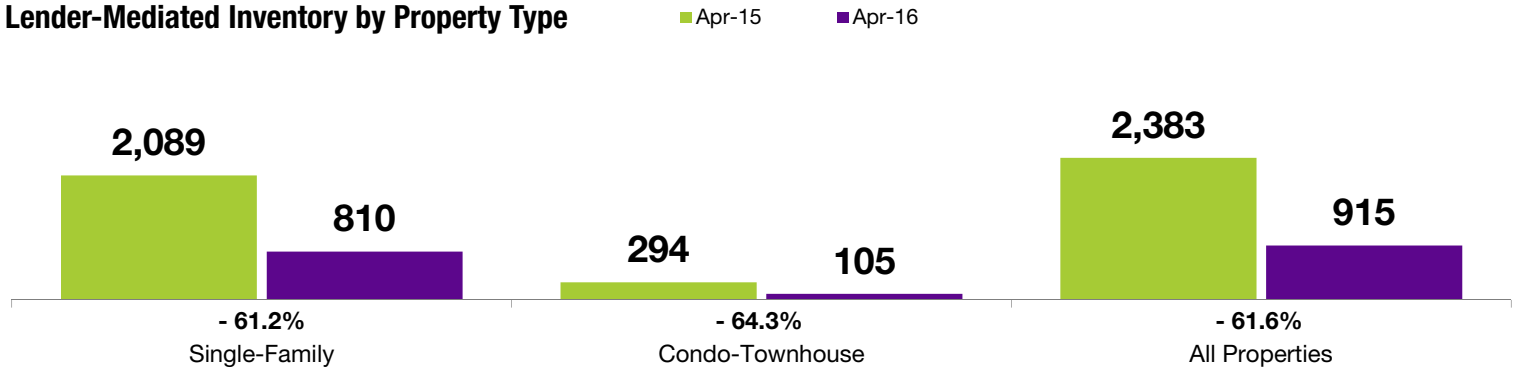
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16
Single-Family	2,089	810	- 61.2%	7,414	7,251	- 2.2%	9,503	8,061	- 15.2%	22.0%	10.0%
Condo-Townhouse	294	105	- 64.3%	1,169	1,097	- 6.2%	1,463	1,202	- 17.8%	20.1%	8.7%
All Properties	2,383	915	- 61.6%	8,583	8,348	- 2.7%	10,966	9,263	- 15.5%	21.7%	9.9%

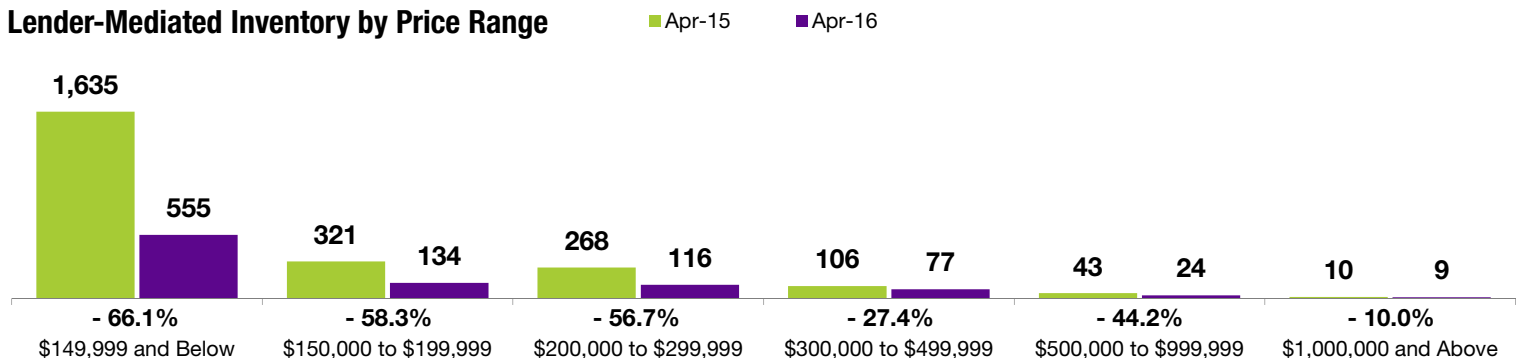
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16
\$149,999 and Below	1,635	555	- 66.1%	2,377	1,871	- 21.3%	4,012	2,426	- 39.5%	40.8%	22.9%
\$150,000 to \$199,999	321	134	- 58.3%	1,139	1,044	- 8.3%	1,460	1,178	- 19.3%	22.0%	11.4%
\$200,000 to \$299,999	268	116	- 56.7%	1,924	1,849	- 3.9%	2,192	1,965	- 10.4%	12.2%	5.9%
\$300,000 to \$499,999	106	77	- 27.4%	1,767	1,963	+ 11.1%	1,873	2,040	+ 8.9%	5.7%	3.8%
\$500,000 to \$999,999	43	24	- 44.2%	986	1,140	+ 15.6%	1,029	1,164	+ 13.1%	4.2%	2.1%
\$1,000,000 and Above	10	9	- 10.0%	390	481	+ 23.3%	400	490	+ 22.5%	2.5%	1.8%
All Price Ranges	2,383	915	- 61.6%	8,583	8,348	- 2.7%	10,966	9,263	- 15.5%	21.7%	9.9%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

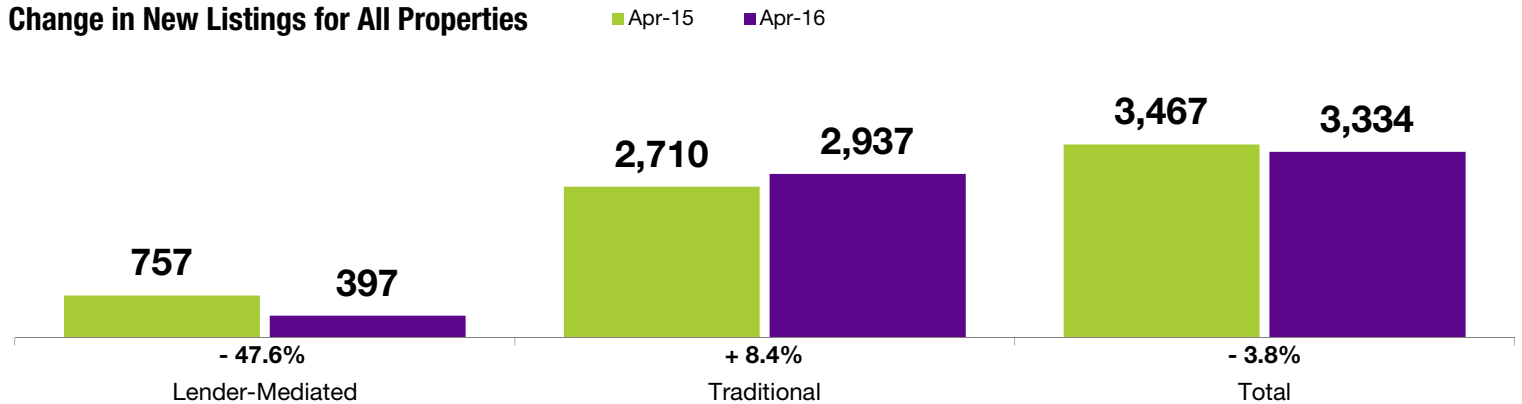
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16
Single-Family	650	351	- 46.0%	2,357	2,526	+ 7.2%	3,007	2,877	- 4.3%	21.6%	12.2%
Condo-Townhouse	107	46	- 57.0%	353	411	+ 16.4%	460	457	- 0.7%	23.3%	10.1%
All Properties	757	397	- 47.6%	2,710	2,937	+ 8.4%	3,467	3,334	- 3.8%	21.8%	11.9%

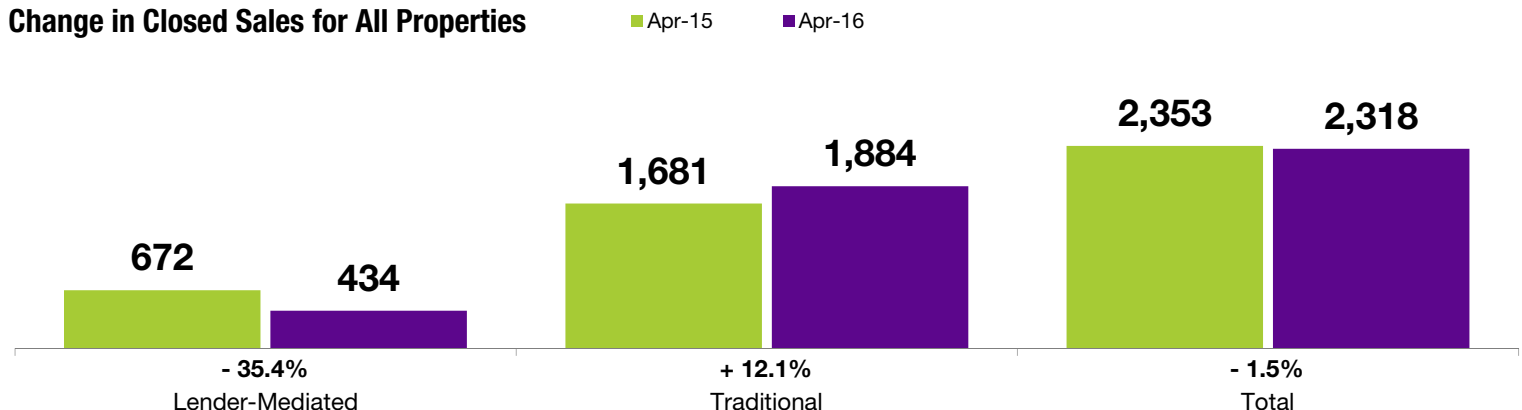
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16
Single-Family	573	370	- 35.4%	1,414	1,609	+ 13.8%	1,987	1,979	- 0.4%	28.8%	18.7%
Condo-Townhouse	99	64	- 35.4%	267	275	+ 3.0%	366	339	- 7.4%	27.0%	18.9%
All Properties	672	434	- 35.4%	1,681	1,884	+ 12.1%	2,353	2,318	- 1.5%	28.6%	18.7%

Change in Closed Sales for All Properties



Lender-Mediated Report

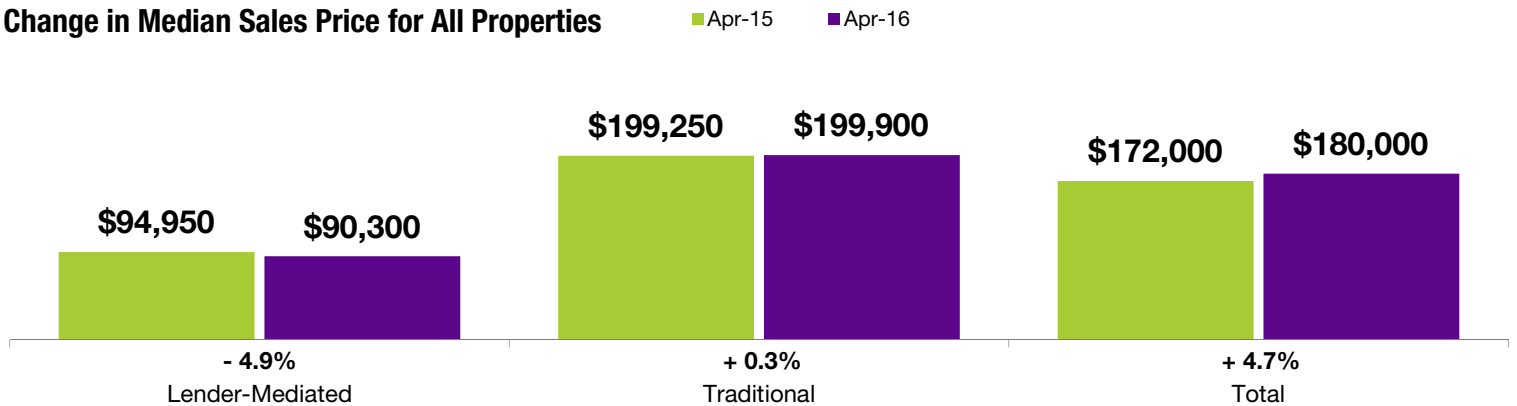
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -
Single-Family	\$106,992	\$95,500	- 10.7%	\$210,000	\$212,000	+ 1.0%	\$182,420	\$191,000	+ 4.7%
Condo-Townhouse	\$72,000	\$85,500	+ 18.8%	\$143,000	\$135,000	- 5.6%	\$125,000	\$180,000	+ 44.0%
All Properties	\$94,950	\$90,300	- 4.9%	\$199,250	\$199,900	+ 0.3%	\$172,000	\$180,000	+ 4.7%

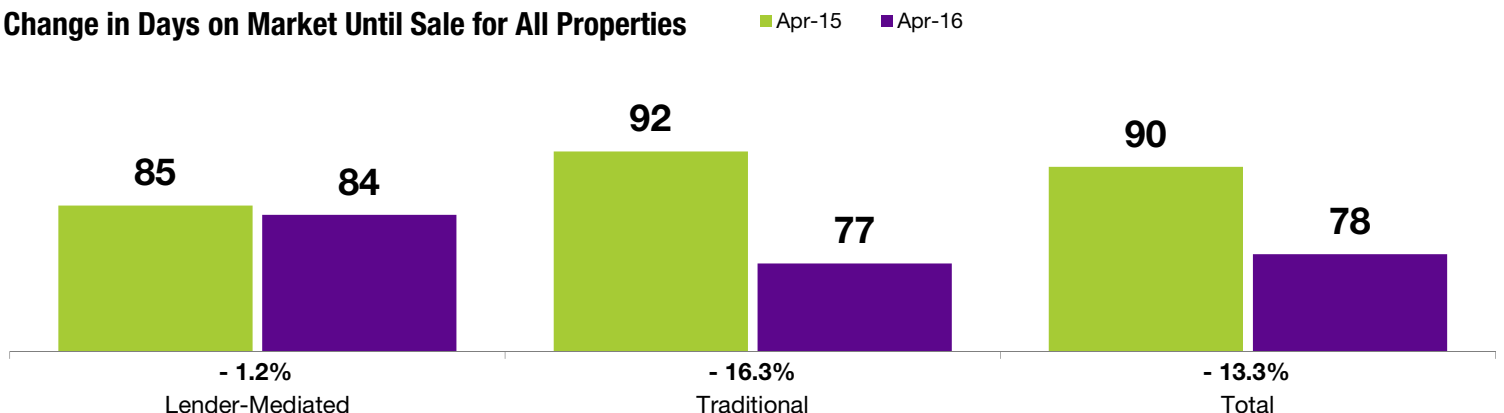
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -	Apr-15	Apr-16	+ / -
Single-Family	86	84	- 2.3%	95	78	- 17.9%	92	79	- 14.1%
Condo-Townhouse	78	81	+ 3.8%	79	71	- 10.1%	79	73	- 7.6%
All Properties	85	84	- 1.2%	92	77	- 16.3%	90	78	- 13.3%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

April 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	13	16.7%	-60.6%	4	25.0%	-71.4%	\$140,750	25.7%	\$149,119	-18.5%
Clay County	145	12.6%	-64.9%	67	20.7%	-40.7%	\$170,750	4.5%	\$193,631	9.9%
Duval County	507	11.8%	-64.2%	261	19.7%	-37.7%	\$163,000	9.4%	\$199,461	9.1%
Nassau County	58	13.7%	-42.6%	29	35.4%	61.1%	\$194,500	-6.1%	\$224,316	2.5%
Putnam County	53	9.3%	-55.5%	29	32.6%	-6.5%	\$48,150	11.3%	\$80,419	12.7%
St. Johns County	87	3.6%	-60.5%	34	7.7%	-46.0%	\$282,800	2.8%	\$345,918	6.7%
011-SAN MARCO	5	4.5%	-37.5%	0	0.0%	-100.0%	\$219,000	-12.4%	\$325,431	-4.1%
012-SAN JOSE	14	9.7%	-58.8%	4	9.1%	-60.0%	\$163,000	-6.1%	\$202,031	-18.7%
013-BEAUCLERC/MANDARIN NORTH	9	6.4%	-80.9%	10	18.9%	-50.0%	\$172,900	13.0%	\$176,212	15.8%
014-MANDARIN	10	4.5%	-83.3%	6	9.2%	-66.7%	\$255,000	26.9%	\$261,735	23.9%
015-BARTRAM	5	6.9%	-77.3%	5	10.0%	-64.3%	\$186,483	4.8%	\$195,937	4.0%
021-ST NICHOLAS AREA	11	13.1%	-57.7%	6	28.6%	-33.3%	\$120,000	33.5%	\$123,215	31.7%
022-GROVE PARK/SAN SOUCI	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	11	10.9%	-82.3%	10	17.9%	-44.4%	\$144,450	-0.4%	\$164,988	11.4%
024-BAYMEADOWS/DEERWOOD	15	9.0%	-70.0%	6	11.8%	-60.0%	\$127,000	7.6%	\$215,184	14.3%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	10	8.7%	-63.0%	5	13.9%	-54.5%	\$249,945	20.6%	\$319,255	37.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	12	7.5%	-67.6%	5	9.1%	-54.5%	\$260,200	-14.3%	\$288,689	-13.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	5	7.6%	-50.0%	2	11.8%	0.0%	\$200,000	5.8%	\$328,632	22.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$453,923	0.0%	\$453,923	0.0%
029-NOCATEE (DUVAL COUNTY)	1	2.6%	--	0	0.0%	--	\$342,739	-8.0%	\$353,878	-7.6%
031-RIVERSIDE	0	0.0%	-100.0%	1	11.1%	-66.7%	\$263,000	49.4%	\$286,044	74.7%
032-AVONDALE	10	7.6%	-50.0%	3	10.3%	50.0%	\$240,000	11.8%	\$265,951	-12.4%
033-ORTEGA/VENETIA	6	8.5%	-53.8%	2	9.5%	100.0%	\$365,000	13.0%	\$534,429	56.4%
041-ARLINGTON	37	16.8%	-67.3%	18	23.7%	-58.1%	\$113,500	26.1%	\$121,173	3.2%
042-FT CAROLINE	15	16.5%	-57.1%	6	12.8%	-64.7%	\$195,000	23.5%	\$206,443	13.6%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	12	10.3%	-63.6%	9	22.0%	-25.0%	\$210,000	12.3%	\$222,397	-15.2%
051-MURRAY HILL	4	6.8%	-81.0%	6	19.4%	-14.3%	\$97,500	62.5%	\$94,065	41.2%
052-LAKESHORE	7	14.9%	-56.3%	4	40.0%	-33.3%	\$72,250	3.2%	\$73,330	4.8%
053-HYDE GROVE AREA	14	23.7%	-57.6%	3	23.1%	-72.7%	\$102,100	70.2%	\$90,019	27.5%
054-CEDAR HILLS	6	16.7%	-64.7%	2	20.0%	-33.3%	\$85,475	64.4%	\$90,407	11.2%
055-CONFEDERATE POINT/ORTEGA FARMS	3	12.5%	-72.7%	0	0.0%	-100.0%	\$121,000	-26.6%	\$160,817	-9.7%
056-YUKON/WESCONNETT/OAK HILL	16	16.8%	-56.8%	5	21.7%	-50.0%	\$120,000	4.1%	\$112,771	4.9%
061-NORMANDY AREA	13	16.0%	-58.1%	9	28.1%	0.0%	\$135,000	17.4%	\$128,429	0.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	16	19.3%	-56.8%	6	33.3%	20.0%	\$127,100	9.6%	\$124,933	-6.1%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	27	32.9%	-25.0%	12	41.4%	50.0%	\$76,584	-22.6%	\$83,153	-12.6%
064-BENT CREEK/PLUM TREE	11	21.2%	-8.3%	3	37.5%	50.0%	\$187,500	7.4%	\$165,682	0.5%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	9.8%	-66.7%	1	9.1%	-66.7%	\$157,910	12.8%	\$161,519	9.9%
066-CECIL COMMERCE AREA	2	18.2%	-71.4%	0	0.0%	--	\$201,516	30.0%	\$205,557	25.8%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	14	17.7%	-71.4%	13	32.5%	44.4%	\$128,750	7.3%	\$133,764	2.8%
071-BRENTWOOD/EVERGREEN	5	13.9%	-89.1%	5	41.7%	0.0%	\$33,250	11.2%	\$52,317	43.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	2	4.8%	-83.3%	2	28.6%	0.0%	\$188,000	91.1%	\$166,549	43.5%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	8.3%	-50.0%	0	0.0%	--	\$128,500	-40.9%	\$98,300	-54.8%
074-PAXON	8	11.6%	-78.9%	9	56.3%	12.5%	\$21,500	-21.8%	\$32,831	-40.4%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	35	15.8%	-52.7%	21	47.7%	31.3%	\$36,250	59.7%	\$52,065	66.2%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	7	38.9%	-61.1%	3	60.0%	-40.0%	\$15,000	-25.0%	\$16,600	-37.2%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	15	16.9%	-65.1%	9	45.0%	28.6%	\$148,745	16.7%	\$136,460	1.8%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	50.0%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	29	23.2%	-62.8%	12	25.0%	-36.8%	\$163,750	40.0%	\$157,717	23.5%
092-OCEANWAY/PECAN PARK	18	12.5%	-51.4%	7	18.4%	0.0%	\$196,250	3.3%	\$203,242	10.9%
095-SAN MATEO/EASTPORT	5	16.7%	-16.7%	4	44.4%	33.3%	\$110,000	18.3%	\$165,989	21.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	17	12.7%	-54.1%	8	28.6%	0.0%	\$199,250	7.8%	\$233,382	2.9%
121-FLEMING ISLAND-NE	2	25.0%	0.0%	1	50.0%	-50.0%	\$250,750	37.0%	\$250,750	30.6%
122-FLEMING ISLAND-NW	9	10.1%	-30.8%	3	13.0%	-40.0%	\$260,000	7.4%	\$278,965	2.2%
123-FLEMING ISLAND-SE	3	7.5%	-81.3%	1	9.1%	0.0%	\$268,500	37.7%	\$279,227	34.0%
124-FLEMING ISLAND-SW	7	10.6%	-74.1%	6	42.9%	20.0%	\$188,450	-11.2%	\$185,336	-20.4%
131-MEADOWBROOK/LOCH RANE	3	12.5%	-70.0%	5	31.3%	66.7%	\$182,500	194.4%	\$194,139	95.1%
132-BELLAIR/GROVE PARK	7	29.2%	-68.2%	2	28.6%	-71.4%	\$90,300	-9.6%	\$87,242	-10.5%
133-NORTH ORANGE PARK	3	15.8%	0.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
134-SOUTH BLANDING	6	15.8%	-72.7%	5	21.7%	0.0%	\$144,000	-0.7%	\$147,274	3.1%
135-PARK WEST/MONTCLAIR	5	29.4%	-54.5%	4	100.0%	--	\$168,450	-5.9%	\$161,725	-18.9%
136-LAKESIDE ESTATES	2	11.1%	-81.8%	1	11.1%	-50.0%	\$167,000	15.2%	\$155,156	17.1%
137-DOCTOR'S LAKE	2	6.5%	-77.8%	2	33.3%	--	\$247,450	-41.2%	\$259,710	-38.3%
138-TANGLEWOOD/DOCTORS INLET	0	28.9%	-51.9%	--	34.8%	-33.3%	--	-3.3%	--	114.7%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	35	15.2%	-47.0%	6	9.1%	-70.0%	\$179,120	-14.7%	\$190,819	-12.7%
141-MIDDLEBURG NW	13	17.1%	-50.0%	2	9.5%	-77.8%	\$167,000	194.1%	\$137,845	112.1%
142-MIDDLEBURG EAST/LAKE ASBURY	10	9.2%	-77.8%	4	14.3%	-66.7%	\$165,500	11.1%	\$175,398	6.7%
143-FOXMEADOW AREA	3	4.2%	-78.6%	2	16.7%	-66.7%	\$215,495	-2.9%	\$242,623	14.2%
144-MIDDLEBURG-SE	2	25.0%	-50.0%	1	25.0%	--	\$210,950	8.2%	\$222,975	3.6%
145-MIDDLEBURG-SW	5	13.2%	-78.3%	5	50.0%	-64.3%	\$103,950	15.5%	\$111,833	0.4%
151-KEYSTONE HEIGHTS	13	11.7%	-60.6%	7	35.0%	16.7%	\$81,500	-0.5%	\$121,161	22.2%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	1	100.0%	0.0%	\$84,500	86.7%	\$84,500	22.7%
211-JACKSONVILLE BEACH-NE	3	10.0%	200.0%	0	0.0%	--	\$195,000	-59.4%	\$195,000	-61.1%
212-JACKSONVILLE BEACH-SE	1	1.5%	-88.9%	0	0.0%	-100.0%	\$545,000	8.1%	\$586,125	9.3%
213-JACKSONVILLE BEACH-NW	3	8.8%	-50.0%	0	0.0%	-100.0%	\$270,000	0.9%	\$298,136	6.3%
214-JACKSONVILLE BEACH-SW	3	3.9%	-66.7%	2	7.1%	-50.0%	\$274,500	-5.3%	\$294,861	-0.6%
221-NEPTUNE BEACH-EAST	1	5.9%	0.0%	0	0.0%	--	\$368,000	13.3%	\$628,667	93.5%
222-NEPTUNE BEACH-WEST	1	4.2%	-85.7%	1	14.3%	-66.7%	\$320,000	13.7%	\$312,857	3.0%
231-ATLANTIC BEACH-EAST	5	5.2%	0.0%	0	0.0%	-100.0%	\$490,000	23.4%	\$630,616	53.1%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	3	20.0%	-62.5%	2	18.2%	-71.4%	\$154,000	71.1%	\$150,185	12.2%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	-100.0%	\$774,437	33.5%	\$1,040,646	73.9%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	4.3%	-63.6%	1	8.3%	-66.7%	\$261,500	20.9%	\$729,392	75.2%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	2	1.9%	-71.4%	0	0.0%	-100.0%	\$312,500	-1.2%	\$421,048	11.3%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	10	7.8%	-28.6%	3	18.8%	-50.0%	\$312,500	42.7%	\$407,239	27.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	4	4.0%	33.3%	0	0.0%	-100.0%	\$405,000	-6.3%	\$603,780	18.7%
264-SOUTH PONTE VEDRA BEACH	1	1.8%	-50.0%	0	0.0%	--	\$525,400	-7.8%	\$705,080	1.0%
265-PONTE VEDRA/NOCATTEE-STJ	4	1.5%	-55.6%	1	1.5%	-50.0%	\$337,479	-13.8%	\$390,944	-5.2%
266-VILANO BEACH	0	0.0%	-100.0%	0	0.0%	--	\$422,750	-6.4%	\$573,875	11.6%
271-NOCATTEE NORTH	1	1.5%	--	0	0.0%	--	\$332,000	0.0%	\$410,664	0.0%
272-NOCATTEE SOUTH	3	1.5%	-66.7%	1	2.7%	-50.0%	\$343,357	-12.3%	\$375,605	-8.9%
301-JULINGTON CREEK/SWITZERLAND	18	4.7%	-64.0%	10	11.8%	-52.4%	\$284,500	2.4%	\$302,428	-1.3%
302-ORANGEDALE AREA	3	6.5%	200.0%	0	0.0%	--	\$388,750	68.1%	\$380,125	31.1%
303-PALMO/SIX MILE AREA	1	4.5%	-50.0%	1	20.0%	0.0%	\$297,980	-15.9%	\$315,196	-53.7%
304- 210 SOUTH	7	5.5%	-69.6%	5	16.7%	150.0%	\$297,446	11.2%	\$295,536	3.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.6%	-33.3%	0	0.0%	--	\$286,000	12.7%	\$292,933	21.6%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$62,500	-62.3%	\$62,500	-62.3%
308-WORLD GOLF VILLAGE AREA-SW	4	3.2%	-73.3%	2	6.7%	100.0%	\$234,495	-1.7%	\$249,235	6.5%
309-WORLD GOLF VILLAGE AREA-WEST	2	1.7%	-86.7%	3	14.3%	-25.0%	\$239,900	12.9%	\$237,813	2.8%
312-PALENCIA AREA	8	6.1%	-20.0%	4	17.4%	100.0%	\$368,000	-19.1%	\$420,287	3.4%
313-WHITECASTLE/AIRPORT AREA	3	9.7%	-50.0%	1	20.0%	--	\$302,680	6.8%	\$258,090	7.7%
321-NORTH CITY-ST AUGUSTINE	2	9.1%	--	0	0.0%	--	\$233,250	83.7%	\$233,250	-28.6%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	1	14.3%	0.0%	\$330,000	19.2%	\$305,071	-3.6%
323-DAVIS SHORES	1	2.2%	-50.0%	0	0.0%	--	\$457,500	31.7%	\$433,000	3.2%
331-ST AUGUSTINE BEACH	2	1.3%	-75.0%	0	0.0%	-100.0%	\$345,650	8.9%	\$448,105	15.8%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$545,000	-24.8%	\$614,250	-15.3%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$126,000	0.0%	\$126,000	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	2	5.7%	-66.7%	0	0.0%	-100.0%	\$147,000	-6.7%	\$154,833	-16.7%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	16.7%	0.0%	\$198,500	17.8%	\$193,583	17.8%
336-RAVENSWOOD/WEST AUGUSTINE	5	4.3%	-54.5%	2	6.5%	0.0%	\$170,000	1.5%	\$172,996	7.2%
337-OLD MOULTRIE RD/WILDWOOD	3	4.6%	-40.0%	0	0.0%	-100.0%	\$240,855	-10.8%	\$276,981	16.7%
341-FLAGLER ESTATES/HASTINGS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$69,950	-24.1%	\$73,700	-14.8%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	8.3%	-50.0%	0	0.0%	--	\$279,900	29.9%	\$279,900	29.9%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	0	0.0%	--	\$259,000	0.0%	\$259,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$514,000	139.1%	\$604,667	192.6%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	9.1%	-66.7%	0	0.0%	-100.0%	\$161,250	62.7%	\$161,250	42.9%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	0	0.0%	--	\$501,700	53.9%	\$501,700	53.9%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	1	5.9%	-50.0%	3	75.0%	--	\$316,500	0.0%	\$415,750	0.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	2	22.2%	100.0%	0	0.0%	-100.0%	\$210,000	41.8%	\$210,000	41.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	8	24.2%	166.7%	5	83.3%	400.0%	\$201,450	-42.8%	\$196,027	-43.1%
460-AMELIA ISLAND PLANTATION	2	2.6%	-33.3%	1	20.0%	--	\$560,000	1.1%	\$518,000	-13.6%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	6	11.8%	-57.1%	2	16.7%	0.0%	\$231,811	34.5%	\$227,595	29.1%
472-ONEIL/NASSAVILLE/HOLLY POINT	8	12.3%	-55.6%	4	28.6%	-20.0%	\$290,189	11.6%	\$253,176	4.6%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	5	17.9%	-16.7%	4	40.0%	300.0%	\$133,975	-34.0%	\$144,981	-27.7%
490-CALLAHAN	2	15.4%	-66.7%	1	20.0%	--	\$157,540	25.0%	\$157,495	25.0%
491-HILLARD	1	11.1%	-75.0%	3	75.0%	--	\$81,967	-6.9%	\$86,209	-2.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	22	25.0%	-45.0%	6	33.3%	0.0%	\$157,750	-18.0%	\$167,001	-3.8%
501-MACCLENNY AREA	8	15.4%	-61.9%	3	27.3%	-66.7%	\$150,000	30.4%	\$166,364	35.9%
502-BAKER COUNTY-NW	4	25.0%	-33.3%	0	0.0%	-100.0%	\$95,000	104.3%	\$77,967	-81.4%
503-BAKER COUNTY-SOUTH	1	10.0%	-83.3%	1	50.0%	0.0%	\$161,000	67.7%	\$161,000	39.4%
521-BRADFORD COUNTY-NE	6	31.6%	100.0%	0	0.0%	-100.0%	\$89,000	67.3%	\$118,967	123.6%
522-BRADFORD COUNTY-NW	11	29.7%	22.2%	0	0.0%	-100.0%	\$108,000	-22.9%	\$97,000	-30.2%
523-BRADFORD COUNTY-SE	4	9.1%	-63.6%	4	66.7%	--	\$77,450	-49.7%	\$88,530	-48.1%
524-BRADFORD COUNTY-SW	1	3.7%	-50.0%	1	33.3%	--	\$114,900	-44.0%	\$117,470	-41.5%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$197,000	0.0%	\$197,000	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$120,750	0.6%	\$112,850	7.9%
561-GREATER PALATKA	17	14.0%	-54.1%	7	35.0%	40.0%	\$54,000	50.0%	\$66,580	-16.4%
562-BARDIN/WEST BOSTWICK	1	8.3%	-75.0%	1	50.0%	0.0%	\$186,500	112.3%	\$186,500	112.3%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	0	0.0%	-100.0%	4	80.0%	--	\$125,500	63.5%	\$127,675	66.4%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	4	7.4%	-73.3%	2	13.3%	-66.7%	\$75,000	-14.3%	\$123,393	2.1%
571-INTERLACHEN-SE	1	5.0%	-66.7%	1	100.0%	0.0%	\$36,000	3.6%	\$36,000	3.6%
572-INTERLACHEN-NE	7	12.7%	-22.2%	5	55.6%	150.0%	\$39,900	53.9%	\$33,250	21.2%
573-INTERLACHEN-SW	4	17.4%	-20.0%	0	0.0%	-100.0%	\$17,500	-60.2%	\$57,500	-3.5%
574-INTERLACHEN-NW	5	15.6%	-37.5%	1	33.3%	-66.7%	\$37,000	48.0%	\$35,500	-27.0%
575-WEST OF SR-21	1	4.5%	-66.7%	2	100.0%	0.0%	\$55,062	16.8%	\$55,062	-15.7%
576-GEORGES LAKE	3	21.4%	200.0%	2	50.0%	0.0%	\$89,925	127.7%	\$86,663	119.4%
581-SATSUMA/HOOT OWL RIDGE	3	8.6%	-66.7%	1	16.7%	0.0%	\$34,500	-4.2%	\$32,784	-55.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	5.9%	-54.5%	0	0.0%	-100.0%	\$77,750	94.4%	\$89,713	119.6%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	2	3.8%	-60.0%	3	27.3%	50.0%	\$44,600	-42.5%	\$89,760	-5.2%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%